THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

Before Commissioners:	Jay Scott Emle Pat Apple	,
In the Matter of an Investigation the Assessment Rate for the Eighthe Kansas Universal Service F March 1, 2014.	nteenth Year of)	Docket No. 14-GIMT-105-GIT

ORDER DETERMINING KUSF CONTRIBUTION METHODOLOGY

This matter comes before the State Corporation Commission of the State of Kansas (Commission) for consideration and decision. Having reviewed its files and records and being fully advised on all matters of record, the Commission makes the following findings:

I. Background:

- 1. On January 23, 2014, the Commission issued the *Order Adopting KUSF Assessment Rate for Year Eighteen of KUSF Operations* (Assessment Rate Order), setting the Kansas Universal Service Fund assessment rate for Year Eighteen. Additionally, the Assessment Rate Order referenced concerns raised by GVNW Consulting, Inc. (GVNW), the current KUSF Administrator, regarding KUSF contributions.
- 2. On March 18, 2014, in response to GVNW's concerns, the Commission issued an Order Soliciting Comments Regarding KUSF Contribution Issues; Requiring Entry of Appearance to Actively Participate (Order Soliciting Comments). In the Order Soliciting Comments, the Commission sought comments concerning:

Discounts: Should companies report revenue gross or net of discounts? What discounts should be recognized (e.g. all discounts or only certain discounts)? What is the appropriate time period to recognize discounts that may be offered for an extended period of time? If companies are to report gross revenues and a

company claims it cannot determine gross revenues, what methodology should be employed to ensure all carriers report on an equitable basis?

Bundled Services: How should revenues for bundles or all data plans be identified for purposes of determining assessable KUSF revenues? Should revenues continue to be allocated to voice services, or pursuant to K.S.A. 66-104(a), should all revenue be identified as revenue subject to the KUSF (prior to allocation between the interstate and intrastate jurisdictions?)

VoIP Packages: How should VoIP revenue be allocated when a company claims its service is provided for free and the subscriber price is solely for the connection device? Should companies that claim their voice service is "free" and the only customer charge related to their service is the cost to purchase a device to access the company's VoIP Service be allowed to report zero intrastate assessable revenues? If a portion of the cost is allocated to telecommunications services, how should that portion be identified (e.g. 50% of revenue for device; 50% for telecommunications, 75% to device and 25% to telecommunications, etc.)?

Electronic Billing/Revenue Records: How long should carriers be required to maintain electronic customer billing records, given that audits occur based on historical data? If a carriers states it does not have electronic billing records for the audit period, what information do they have available to support their revenues (e.g. a company may be subject to other audits, (e.g. state revenue departments, Internal Revenue Service, etc.))?

Early Termination Fees: What Early Termination Fees should be reported to the KUSF and under what accounting basis?

Global Issue of KUSF Contributions: Given changes in technology and services in the telecommunications world, should the revenue subject to the KUSF be expanded to include other revenue? What revenue should be subject to the KUSF in accordance with K.S.A. 66-104(a)? What other issues should the Commission consider in regards to KUSF contributions?

- 3. The Parties filed fourteen comments at differing times concerning all or in part the issues described above.¹
- 4. On October 3, 2014, Commission Staff (Staff) filed its Report and Recommendation (Staff R&R) summarizing the parties' positions and recommending that the Commission:

¹ For a full accounting of all comments filed in this docket please see Staff Report and Recommendation at 2, (Oct. 3, 2014) (Staff R&R).

- (1) adopt the Federal Communications Commission's (FCC) rules regarding allocation and reporting of end-user discounts for KUSF contribution purposes;
- (2) adopt the FCC's safe harbor provisions for all bundled services that include assessable telecommunications service;
- (3) require providers, including interconnected Voice over Internet Protocol (VoIP) providers, to follow the bundled service safe harbor provisions for all bundled service offerings, including those marketed as offering free telecommunications service;
- (4) require companies to maintain customer billing records for a period of no less than three-years after the end of a KUSF fiscal year; and
- (5) allow companies to report Early Termination Fee (ETF) revenue using the accrual, modified cash, or cash [basis] method of accounting provided the company's external auditor agrees with such method.²

Staff also suggested a "wait and see" approach to the global issue of whether to further modify the KUSF contribution methodology policy.³

5. On October 27, 2014, Southwestern Bell Telephone Company, Teleport Communications America, LLC, AT&T Corp., SBC Long Distance, LLC, Bell South Long Distance, Inc. d/b/a AT&T Long Distance Service and New Cingular Wireless PCS, LLC (collectively AT&T) filed a response to Staff's R&R. AT&T asserts that with regard to the allocation and reporting of revenue from VoIP, discounted, and bundled services, the FCC intended to allow companies to use methodologies other than the two safe harbor provisions identified by Staff. AT&T stated that Staff, in its R&R, recognized that the FCC allows companies to use other reasonable methodologies and that the FCC provided examples in the docket In the Matter of Policy and Rules Concerning the Interstate, Interexchange Marketplace; Implementation of Section 254(g) of the Communications Act of 1934, as amended, and 1998 Biennial Regulatory Review - Review of Customer Premises Equipment And Enhanced Services Unbundling Rules in the Interexchange, Exchange Access And Local Exchange Markets at ¶50-

² Staff R&R at 1-2.

³ *Id.* at 2.

- 52, CC Docket Nos. 96-61, 98-183 (Mar. 22, 2001) (FCC Bundled Service Order).⁴ AT&T further stated that the alternate methodologies can be evaluated by the Commission through its KUSF audits or evaluated on a case-by-case basis. AT&T concurred with Staff recommendations (4) and (5).⁵
- 6. On October 27, 2014, T-Mobile Central, LLC (T-Mobile) filed a response to Staff's R&R asserting that Staff's position, with regard to discounts, is arbitrary and should not be adopted.⁶ T-Mobile also pointed to a perceived inconsistency with previous Commission rulings regarding reporting of discounts and uncollectable revenue.⁷ If the Commission adopts a net discount policy, T-Mobile recommends the Commission allow Providers to pro-rate the discounts in a manner consistent with the company's method for financial accounting statement purposes.⁸
- 7. On November 6, 2014, Cox Kansas Telcom, LLC (Cox) filed a reply to AT&T's and T-Mobile's responses to Staff's R&R, agreeing with and supporting AT&T and T-Mobile's positions that Providers be allowed to use other methodologies to allocate end-user discounts and bundled service revenues.⁹

II. Findings and Conclusions:

8. The Commission must separately state findings of fact, conclusions of law, and policy reasons for its decision if it is an exercise of its discretion.¹⁰ The Commission must base findings of fact exclusively upon the evidence of record in the adjudicative proceeding and on

⁴ AT&T Response to the Report and Recommendation of the KCC Staff Regarding KUSF Contribution Issues at 3, (Oct. 27, 2014).

⁵ *Id.* at 5.

⁶ Response of T-Mobile Central LLC to October 3, 2014 Staff Report and Recommendation at 3, (Oct. 27, 2014).

⁷ *Id.* at 3-4.

⁸ *Id*. at 4.

⁹ Reply of Cox Kansas Telecom, LLC, to AT&T's and T-Mobile's Responses to Staff's Report and Recommendation Regarding KUSF Contribution Issues at 4, (Nov. 6, 2014).

matters officially noticed in the proceeding.¹¹ The Commission must base agency action upon evidence that is substantial when viewed in light of the record as a whole.¹² The Commission analyzes and resolves each issue separately under these standards.

9. The Commission's statutory obligation is to ensure the KUSF contributions are done on an equitable and nondiscriminatory basis.¹³ KUSF contributions support the advancement of quality universal service—which benefits all Providers.¹⁴

10. The Commission finds it necessary to adopt mandatory reporting methodologies to prevent Providers from shirking their KUSF responsibilities by creatively structuring market offerings or allocating all revenue to non-assessable services, resulting in little or no revenue being assigned to the assessable services. Allowing Providers to effectively "game" the system harms all Providers and offends the spirit of the KUSF.

A. Discounts

11. The Commission, until further notice pending final resolution of the question presented in this docket, requires Providers to report revenue gross of end-user discounts.¹⁵ The Commission notes that no member of industry raised this issue before the Commission pursuing clarification as marketing and service offerings changed. Instead, GVNW raised concerns that some Providers now report revenue net of discounts resulting in revenue being inconsistently reported.¹⁶

12. Staff's R&R noted that several Providers have followed the rule that revenues are reported gross of end-user discounts. Based on the Parties' comments, Staff recommended that:

¹¹ K.S.A. 77-526(d).

¹² K.S.A. 77-621(c)(7), (d).

¹³ K.S.A. 66-2008(a).

¹⁴ See generally K.S.A. 66-2001, 2002.

¹⁵ Assessment Rate Order at ¶ D.

¹⁶ Staff R&R at 5.

(1) the 90-day period for companies to recognize promotional offerings, thereby reducing assessable telecommunications service revenue, be eliminated; (2) if a subscriber purchases only assessable telecommunications services, whether on a stand-alone basis or within a bundle comprised of only assessable services, the end-user discount can be recognized for KUSF contribution purposes; (3) if a bundle includes both assessable and non-assessable services, the stand-alone price of the assessable telecommunications service revenue should be reported for KUSF purposes and all discounts be assigned to the non-assessable services; and (4) if a Provider claims it cannot, or elects not to, determine a stand-alone price for an assessable telecommunications service included in a bundle, the total billed bundled service price, after application of end-user discounts, be reported for KUSF contribution purpose. Staff further recommended that in the event a Provider does not advertise a stand-alone price for an assessable service, it may develop a stand-alone price based on cost, usage, or traffic study, however, the Provider should be aware that the methodology used to develop the price is subject to evaluation during an audit or enforcement action and the methodology may be deemed unreasonable.

price for KUSF assessable services when those services are bundled with non-assessable services.¹⁷ This will be discussed in more detail below. The Commission's decisions regarding KUSF reporting are incorporated into the KUSF Instructions provided to carriers.¹⁸ Under that rule and pertinent to this conversation is the rationale that if the stand-alone price is being reported, then any discount offered should be applied to non-assessable services already. As the

¹⁷ Order at 2-3, In the Matter of a General Investigation Into Procedures for Recording and Reporting Kansas Universal Service Fund Revenues for Assessment Purposes, No. 03-GIMT-932-GIT (Sep. 02, 2003) (03-932 Docket Order).

¹⁸ Staff R&R at 5.

Commission has already made this determination it does not necessarily need to adopt the policy but reaffirms said policy.¹⁹

- 14. A number of Providers have stated on the record that their internal operations either cannot calculate revenue gross of discounts or it is not easily done.²⁰ Multiple Providers have commented on the record that they do not report assessable revenue gross of discounts. This may indicate non-compliance in itself. Nonetheless, the Commission finds the inconsistency in reporting alone troubling.
- discounts with "uncollectibles" which may be reported in a net manner.²¹ The Commission does not find it accurate to compare discounts to "uncollectibles" and holds that they are inherently different. A discount is not revenue that is uncollected. A discount represents a conscious decision by the Provider to offer a good or service at a reduced price whereas an "uncollectible" is an unpaid financial obligation of the subscriber. The Commission therefore finds the Providers' argument unpersuasive.
- 16. Some Providers also draw a comparison between discounts and a taxing mechanism.²² It is settled law that the KUSF assessment is not a tax.²³ Therefore, the Commission finds the comparison to taxing schemes unpersuasive as well.

of Comcast Phone of Kansas, LLC at 1, (May 9, 2014); Reply Comments of Cost Kansas Telcom, LLC at 1, (May 9, 2014).

21 E.g. AT&T's Comments on KUSF Contribution Issues at 2, (Apr. 17, 2014); See Order on Issue of Uncollectible

Revenue and Additional KUSF Revenue Reporting Issues at 4-5, In the Matter of a General Investigation into

Competition with the Telecommunications Industry in the State of Kansas, No. 94-GIMT-478-GIT, (Aug. 13, 1999)

 ¹⁹ See 03-932 Docket Order at 2; contra Response of T-Mobile Central LLC to October 3, 2104 Staff Report and Recommendation at 3, (Oct. 27, 2014) (the Commission would not need to "adopt" the recommendation).
 ²⁰ Initial Comments of T-Mobile Central LLC at 2, (Apr. 17, 2014); AT&T's Comments on KUSF Contribution Issues at 4, (Apr. 17, 2014); Reply Comments of NE Colorado Cellular, Inc. at 1, (May 9, 2014); Reply Comments

⁽⁹⁴⁻⁴⁷⁸ Docket Uncollectible Revenue Order). ²² See e.g. AT&T's Comments on KUSF Contribution Issues at 2, (Apr. 17, 2014).

²³ Citizens' Util. Ratepayer Bd. v. State Corp. Comm'n of State of Kan., 264 Kan. 363, 399 (1998).

- 17. The Commission finds that being unable to consistently account for the application of discounts may promote a system rife with mischief. The Commission has difficulty finding credible the allegation that Providers are inherently unable to report a pre-discounted price for their services, especially since many, if not all, Providers are required to do so for Federal Universal Service Fund (FUSF) contribution purposes. For that reason, the accounting and reporting of discounted revenue shall be done in the following manner, consistent with the FCC's application for FUSF purposes.
- 18. Where a customer purchases stand-alone service or bundled services that consist completely of KUSF assessable services, the Commission finds the associated discount can be recognized and the net revenue reported for KUSF contribution purposes.
- 19. When a customer receives a discount for bundled services that include both assessable and non-assessable services, the Provider must report the stand-alone price of the assessable service included in the bundle for KUSF purposes and the entire discount shall be applied to non-assessable service(s).²⁴ The purpose of this approach is to prevent Providers from minimizing their KUSF obligation by allocating all, or a significant portion of the discount to the assessable service(s). Providers who offer bundled services should already be utilizing a form of this approach despite any application of discounts.
- 20. If the Provider is unable or unwilling to determine a stand-alone price for assessable services in a bundled package, the Commission orders that the entire bundled service price should be reported. If reporting the entire bundled service price, the Provider may report the price after recognizing end-user discounts.
- 21. The 90-day window to recognize promotional offerings only further complicates the accounting and Commission efforts and interests to determine consistent reporting

²⁴ 03-932 Docket Order at 2.

methodologies. The Commission hereby abolishes the 90-day allowance for promotional offerings.

B. Bundled Services

22. Providers, in an effort to be market competitive, combine products and services into tailor-made, consumer packages which often include assessable and non-assessable services. By bundling assessable KUSF services with non-assessable services and equipment, the KUSF contribution calculation becomes more complicated. Staff states that as a result of bundling assessable and non-assessable services, some Providers' bundling practices may result in the Provider avoiding the full KUSF contribution that arises from the assessable services.²⁵ This is done when the Provider has adopted the market approach of offering the assessable services for free, thus claiming there is no assessable telecommunications revenue within the bundled service plan.²⁶

23. Like the Commission, the FCC has addressed the issue of bundled services. The FCC Bundled Service Order provides two safe harbor methods of reporting Federal Universal Service Fund (FUSF) assessable revenue.²⁷ The Provider may report, 1) the stand alone price of the assessable service, or 2) the total price of the bundle containing the service.²⁸ The FCC also allows Providers to report using other methodologies subject to FCC evaluation with the "standards underlying the safe harbors" applied during such evaluation.²⁹ Providers are responsible for providing evidence that the revenue reported reflects compliance with their universal service fund support obligations.³⁰

²⁵ Staff R&R at 12.

²⁶ Id.

²⁷ FCC Bundled Service Order at ¶¶ 50-52.

 $^{^{28}}$ *Id.* at ¶¶ 50, 51.

 $^{^{29}}$ *Id.* at ¶ 53.

³⁰ *Id*.

- 24. The Commission has determined that Providers must report a stand-alone price for an assessable KUSF service when it is bundled with non-assessable services, which is consistent with FCC policy.³¹ In addition, the FCC allows providers to report the entire price of the bundle if the Provider cannot, or elects not to, determine a reasonable stand-alone price of the service. Therefore, based on the Commission's prior determinations and the FCC's "safe harbors," the Commission sees no reason to retreat from the rationale regarding the reporting of a stand-alone price of the assessable services. All Providers should be aware of these existing methodologies.
- 25. Staff further recommends that, consistent with the FCC's policies, the Commission allow providers to use an alternative allocation methodology beyond the safe harbor methods to allow flexibility. Therefore, similar to the FCC Bundled Service Order, the Commission will allow Providers to elect a methodology other than the two safe harbor methods. The use of an alternative methodology to allocate revenue to assessable services included in a bundle will be subject to review through an audit or enforcement docket and evaluated on a case-by-case basis. It is a Provider's burden to prove its methodology is reasonable. The Commission, if unconvinced, may require a Provider to report using one of the above safe harbor methodologies.
- 26. By adhering to standing practices, no Provider should be surprised or overly burdened as their current practices, if in compliance, would remain largely unchanged. In addition, those Providers subject to the FCC rules would be equally situated to comply with the above methodologies. The Commission finds this approach reasonable in maintaining consistent, fair and equitable KUSF contribution standards.

³¹ 03-932 Docket Order at 2.

27. The Commission, therefore, orders Providers who choose to offer a variety of services packaged together to report, for KUSF contribution purposes, using either of the two safe harbor methods: (1) the stand-alone price of KUSF assessable services; or, (2) in the event the Provider does not have a stand-alone price, or chooses not to determine or assign such, the total price of the bundle. Use of either safe harbor is deemed reasonable for KUSF compliance purposes. A Provider may elect to use an alternative methodology to allocate bundled service revenue to the assessable services in a bundle. However, such methodology is subject to evaluation by the Commission in an audit or enforcement action on a case-by-case basis. If an alternative methodology is used, the Provider is responsible for supporting the reasonableness of the methodology and demonstrating that the methodology results in the Provider meeting its KUSF obligations. Furthermore, in performing KUSF carrier audits, the KUSF administrator shall advise the Commission if a Provider uses one of the safe harbors or elected an alternative methodology, the results of its review of the alternative methodology, and any recommendation regarding review of the methodology. If the Commission determines an alternative methodology is unreasonable, the Provider may be required to report revenue using a safe harbor methodology.

C. Voice over Internet Protocol

Interconnected Voice over Internet Protocol (VoIP) Providers are required to 28. contribute to the KUSF on an equitable and nondiscriminatory basis.³² Some VoIP providers claim that they provide free voice or other assessable services and only charge customers for the customer premise equipment (CPE) therefore claiming they do not produce any revenue subject to KUSF assessment.33

³² K.S.A. 66-2008(a); 66-2017. ³³ See Staff R&R at 18.

- 29. VoIP services allow consumers access to voice services through computer hardware, software and the Internet. However, interconnected VoIP consumer calls use the Public Switched Telephone Network (PSTN).34 VoIP Providers therefore benefit from the use and maintenance of the PSTN because their consumers would not otherwise be able to place or receive calls from other consumers connected to the PSTN. The PSTN is not free and providers that use and benefit from the PSTN must contribute on a fair and equitable basis to the KUSF. This provides support to all consumers, indirectly through service providers who must deploy and maintain PSTN facilities.
- 30. The Commission agrees with Staff and others that because the KUSF supports the PSTN and the PSTN benefits interconnected VoIP Providers, those Providers should not be allowed to avoid or unfairly decrease their KUSF contributions. K.S.A. 66-2008(a) makes it clear that the legislature intended interconnected VoIP providers to contribute to the KUSF on a fair and equitable basis.³⁵
- Interconnected VoIP Providers are hereby required to make and report KUSF 31. contributions consistent with the provisions of this Order.
- 32. Therefore, interconnected VoIP providers who market their voice service or other assessable services as free, when bundling assessable services with non-assessable services (e.g. CPE), should report revenue in the same way as Providers report bundled services. Interconnected VoIP Providers may use the safe harbors and report the stand-alone price of the assessable telecommunications services included in their consumer offerings, or report the entire price of the bundled service if the provider cannot, or elects not to, assign a stand-alone price for the assessable telecommunications service. Like other Providers, an Interconnected VoIP

³⁴ See e.g. K.S.A. 66-2017(d)(4). ³⁵ See also K.S.A. 66-2017.

Provider may elect to use a substantiated alternative methodology to allocate the revenues between the assessable services and non-assessable services. If a Provider reports zero revenue for the voice or other assessable service(s), the Provider must be able to substantiate (e.g. a traffic or usage study) that its consumers did not use any voice or other KUSF assessable service.

D. Records Retention

- 33. It is the responsibility of the Commission to select a neutral and competent third party administrator of the KUSF.³⁶ Pursuant to K.S.A. 66-2010(b), the KUSF Administrator is responsible for:
 - (1) Collecting and auditing all relevant information from all qualifying telecommunications public utilities, telecommunications carriers or wireless telecommunications service providers receiving funds from or providing funds to the KUSF; (2) verifying, based on the calculations of each qualifying telecommunications carrier, telecommunications public utility or wireless telecommunications service provider, the obligation of each such qualifying carrier, utility or provider to generate the funds required by the KUSF; (3) collecting all moneys due to the KUSF from all telecommunications public utilities, telecommunications carriers and wireless telecommunications service providers in the state.
- 34. Staff recommends the Commission adopt, at a minimum, a three-year record retention policy which should include, but is not limited to, accounting and billing records necessary to complete and support the revenue reported by the Provider on its KUSF Carrier Remittance Worksheets and the KUSF assessments billed to and collected from customers.³⁷
- 35. Staff supports its recommendation by the fact that sixteen (16) audit dockets are generally opened within six months from the end of the KUSF fiscal year (February 28/29). The KUSF Administrator then has until the following June 30th to complete and file the audit report.³⁸ Thus, audit reports for a particular KUSF fiscal year may not be filed for at least twenty-eight

³⁶ K.S.A. 66-2010(e).

³⁷ Staff R&R at 23.

³⁸ *Id.* at 23.

(28) months from the beginning of that KUSF fiscal year.³⁹ Staff also raises a possibility of extensions of time being necessary to complete an audit report. Under an abundance of caution, Staff therefore recommends that records be retained for the minimum of three years.⁴⁰

36. If records sufficient for the KUSF Administrator to carry out its statutory mandate are not adequately maintained by Providers, then the statutory requirements of the Administrator, the Commission, and the general administration of the KUSF may be impaired. It is therefore sound policy to require Providers to maintain records for such time as necessary to allow the Administrator of the KUSF to carry out its statutory function—irrespective of cost, burden, and time considerations of the Providers. The Commission therefore orders Providers maintain for three years, from the end of the KUSF fiscal year, in paper and/or digital form, records including, but not limited to, accounting and billing records relied on and necessary to complete the KUSF Provider Carrier Remittance Worksheets and records pertaining to KUSF assessments billed to and collected from customers.

E. Early Termination Fee Reporting

37. Early Termination Fees (ETFs) are charged to customers who cancel their service before their contract ends. ETFs are subject to the KUSF assessment.⁴¹ Providers may report gross assessed ETFs and then report the amount uncollected to adjust the reported gross amount.⁴² Some Providers report ETF revenues using the modified cash flow basis of accounting, meaning they only report collected ETF revenue, rather than gross ETF revenue minus the uncollected ETF revenue.⁴³

³⁹ Staff's R&R had originally stated in error that this period equates to twenty-seven (27) months. March 1, 2013 – June 30, 2015 equals twenty-eight (28) months.

⁴⁰ *Id.* at 22-23.

⁴¹ Id. at 24.

⁴² Id. at 25 (citing Docket No. 94-GIMT-478-GIT).

⁴³ *Id*.

- 38. GVNW and Staff recommend allowing Providers to report only their collected ETF revenue, regardless of the accounting methodology used, provided the methodology is approved by the Provider's external auditor.⁴⁴ The parties support GVNW's position because it provides them the desired flexibility, while at the same time ensures all Providers are subject to the same reporting requirements.
- 39. The Commission finds that this approach is sound in light of the fact that only the collected ETF revenue is assessed for KUSF purposes regardless which of the three (3) enumerated accounting methods are utilized. The result is a uniform approach affecting all Providers in the same manner.
- 40. The Commission orders Providers to report ETF revenue using, (1) the accrual method of accounting, (2) the modified cash basis of accounting, or (3) the cash basis of accounting, provided: the methodology the Provider selects is approved by its outside auditor. The Commission or Staff may request that Providers provide verification that their independent auditors approve of the Provider's selected methodology, when applicable.

F. Global Issues of KUSF Contribution

41. The final question left to be resolved by this Docket is the global issue of KUSF contributions. Specifically, citing changes to technology and services in the telecommunications industry, should the KUSF revenue sources be expanded or modified, and if so, what modifications are appropriate? And, what other contribution issues should the Commission consider?

⁴⁴ Id.

- 42. The FCC tasked the Federal-State Joint Board on Universal Service (Joint Board) to review and submit its recommendations concerning the FUSF contribution methodology.⁴⁵ The Joint Board has not yet submitted its recommendation and the FCC is allotted one year to review once such recommendation is made.⁴⁶
- 43. Staff and other commenters recommend that this issue be postponed until such time as the FCC takes action in the FUSF Contribution Proceeding.
- 44. In order to fully resolve this docket, the Commission orders that no changes shall be made to the KUSF contribution methodology at the current time. Staff is directed to monitor the Joint Board and FCC Contribution Proceeding and advise the Commission of any recommendations and/or action that may be considered in relation to the KUSF. Staff is directed to file a recommendation related to the modification of the KUSF contribution methodology in a new proceeding.

THEREFORE, THE COMMISSION ORDERS:

- A. Providers may report revenue net of end-user discounts only when the purchased service or services are comprised completely of KUSF assessable services. When the KUSF assessable services are bundled with non-assessable services, Providers must either report the stand-alone price of the KUSF assessable services, without applying discounts, or report the revenue for the entire bundle net of discounts. The 90-day window to recognize promotion discounts is abolished.
- B. When KUSF assessable services are bundled with non-assessable services, Providers shall report for KUSF contribution purposes the stand-alone price of KUSF assessable

⁴⁵ See Order at 1, In the Matter of Federal-State Joint Board on Universal Service, WC Docket No. 96-45, Universal Service Contribution Methodology, WC Docket No. 06-122, A National Broadband Plan For Our Future, GN Docket No. 09-51 (Aug. 6, 2014) (collectively FUSF Contribution Proceeding).

⁴⁶ 47 C.F.R. 254(a)(2).

services. This methodology applies to all Providers, including Interconnected VoIP Providers that bundle assessable services with non-assessable services, such as CPE. A Provider may determine the stand-alone price based on substantial competent evidence (cost, usage or traffic studies, etc.). In the event the Provider does not have a stand-alone price, or chooses not to determine or assign such, the total price of the bundle may be reported. For all bundled services, regardless of how provisioned (wireless, VoIP, etc.), the use of the safe harbors will be deemed reasonable.

C. If assessable services are offered with non-assessable service revenues, including those from a connection device, an alternative methodology may be used to assign or allocate revenue to the assessable service. Such alternative methodology is subject to an evaluation for reasonableness to ensure a Provider meets its KUSF obligations through an audit or enforcement action on a case-by-case basis. The Commission will apply the same standards as those underlying the safe harbor provisions. A Provider electing to use an alternative methodology shall be prepared at all times to provide the KUSF Administrator, Staff, and/or the Commission with evidence to support the reasonableness of such methodology and verify that the Provider has met its KUSF obligations. If a Provider reports zero revenue for the voice or other assessable service(s), the Provider must substantiate (e.g. a traffic or usage study) that its consumers did not use any voice or other KUSF assessable service. Furthermore, in performing KUSF carrier audits, the KUSF Administrator is to advise the Commission on alternative methodologies utilized in the allocation of service revenues, the results of a review of the alternative methodology, and any recommendation regarding the methodology. Commission determines the alternative methodology is unreasonable, the Commission may require the Provider to report using one of the two safe harbors.

- D. Providers shall retain records for three years from the end of the KUSF fiscal year, in paper and/or digital format, including but not limited to, accounting and billing records relied on and necessary to complete KUSF Carrier Remittance Worksheets and records pertaining to KUSF assessments billed to and collected from customers.
- E. Providers shall report ETF revenue using either, (1) the accrual method of accounting, (2) the modified cash basis of accounting, or (3) the cash basis of accounting, provided: the methodology the Provider selects is approved by its outside auditor, when applicable. The Commission, Staff or the KUSF Administrator may request that Providers provide verification that their independent auditors approve of the Provider's selected methodology.
- F. No changes shall be made to the KUSF contribution base. Staff is to monitor the FCC proceedings and advise the Commission of any recommendation and/or action that may be considered in relation to the KUSF. Staff is to file a recommendation related to the modification of the KUSF contribution methodology in a new proceeding.
- G. Any changes in Provider accounting or reporting necessitated pursuant to this Order shall be made within 90 days from the effective date of this Order. Staff is directed to monitor the implementation of the above provisions and advise the Commission should any Provider be in non-compliance with this Order through the request for initiation of a separate docket. It is at Staff's discretion whether to bring any allegation of past or current non-compliance with Commission orders to the attention of the Commission through a separate docket.

- H. The parties have 15 days from the date this Order was electronically served to petition for reconsideration.⁴⁷
- I. The Commission retains jurisdiction over the subject matter and parties for the purpose of entering such further orders as it deems necessary.

BY THE COMMISSION IT IS SO ORDERED.

Albrecht.	Chair:	Emler.	Commissioner;	Apple,	Commissioner

Dated: **OCT 2 0 2015**

Amy L. Gre

Secretary to the Commission

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⁴⁷ K.S.A. 66-118b; K.S.A. 77-529(a)(1).

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I, the undersigned, certify that the true copy of the attached Order has been served to the following parties by means of

Electronic Service on OCT 2 0 2015

ROSE MULVANY HENRY, ATTORNEY BRADLEY ARANT BOULT CUMMINGS LLP 1600 DIVISION ST STE 700 PO BOX 340025 NASHVILLE, TN 37203-0025 Fax: 615-252-4713 rhenry@babc.com

SHONDA SMITH
CITIZENS' UTILITY RATEPAYER BOARD
1500 SW ARROWHEAD RD
TOPEKA, KS 66604
Fax: 785-271-3116
sd.smith@curb.kansas.gov

KARLY WERNER, DIRECTOR, GOVERNMENT & REGULATORY AFFAIRS
COMCAST PHONE OF KANSAS LLC
D/B/A COMCAST DIGITAL PHONE
10 RIVER PARK PLAZA
ST. PAUL, MN 55107
karly werner@cable.comcast.com

CURT STAMP, DIRECTOR REGULATORY AFFAIRS - OK/KS/AR
COX COMMUNICATIONS, INC.
6301 WATERFORD BLVD STE 200
OKLAHOMA CITY, OK 73118
curt.stamp@cox.com

THOMAS E. GLEASON, JR., ATTORNEY GLEASON & DOTY CHTD PO BOX 6 LAWRENCE, KS 66049-0006 Fax: 785-856-6800 gleason@sunflower.com DELLA SMITH
CITIZENS' UTILITY RATEPAYER BOARD
1500 SW ARROWHEAD RD
TOPEKA, KS 66604
Fax: 785-271-3116
d.smith@curb.kansas.gov

DAVID SPRINGE, CONSUMER COUNSEL CITIZENS' UTILITY RATEPAYER BOARD 1500 SW ARROWHEAD RD TOPEKA, KS 66604 Fax: 785-271-3116 d.springe@curb.kansas.gov

JILL LEONETTI CONSUMER CELLULAR, INC. 7204 SW DURHAM RD STE 300 PORTLAND, OR 97224-7574 jilll@consumercellular.com

SUSAN B. CUNNINGHAM, ATTORNEY DENTONS US LLP 7028 SW 69TH ST AUBURN, KS 66402-9421 Fax: 816-531-7545 susan.cunningham@dentons.com

JAMES M. CAPLINGER, ATTORNEY JAMES M. CAPLINGER, CHARTERED 823 SW 10TH AVE TOPEKA, KS 66612-1618 Fax: 785-232-0724 jim@caplinger.net

EMAILED

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COLLEEN R. JAMISON
JAMES M. CAPLINGER, CHARTERED
823 SW 10TH AVE
TOPEKA, KS 66612-1618
Fax: 785-232-0724
colleen@caplinger.net

BENJAMIN L. KING, GENERAL COUNSEL JIVE COMMUNICATIONS, INC. 1275 W 1600 N STE 100 OREM, UT 84057 bking@getjive.com

MICHAEL SHARP
JIVE COMMUNICATIONS, INC.
1275 W 1600 N STE 100
OREM, UT 84057
msharp@getjive.com

DUSTIN KIRK, ASSISTANT GENERAL COUNSEL KANSAS CORPORATION COMMISSION 1500 SW ARROWHEAD RD TOPEKA, KS 66604-4027 Fax: 785-271-3354 d.kirk@kcc.ks.gov

MICHAEL NEELEY, LITIGATION COUNSEL KANSAS CORPORATION COMMISSION 1500 SW ARROWHEAD RD TOPEKA, KS 66604-4027 Fax: 785-271-3167 m.neeley@kcc.ks.gov MARK E. CAPLINGER MARK E. CAPLINGER, P.A. 7936 SW INDIAN WOODS PL TOPEKA, KS 66615-1421 mark@caplingerlaw.net

RON COMINGDEER, ATTORNEY RON COMINGDEER & ASSOCIATES PC 6011N ROBINSON AVE OKLAHOMA CITY, OK 73118 Fax: 405-843-5688 hunter@comingdeerlaw.com BRUCE A. NEY, GENERAL ATTORNEY SOUTHWESTERN BELL TELEPHONE CO. D/B/A AT&T KANSAS 220 SE 6TH AVE RM 505 TOPEKA, KS 66603-3596 Fax: 785-276-1948 bruce.ney@att.com

DIANE C. BROWNING, ATTORNEY
SPRINT COMMUNICATIONS COMPANY L.P.
KSOPHN0314-3A459
6450 SPRINT PKWY
OVERLAND PARK, KS 66251
Fax: 913-523-0571
diane.c.browning@sprint.com

DAVID E. BENGTSON, ATTORNEY STINSON LEONARD STREET LLP 1625 N WATERFRONT PKWY STE 300 WICHITA, KS 67206 Fax: 316-268-9798 dbengtson@stinson.com

JARAD FALK, DIRECTOR OF GOVERNMENT AFFAIRS TIME WARNER TELECOM OF KANSAS CITY D/B/A TIME WARNER CABLE 6550 WINCHESTER AVE. KANSAS CITY, MO 64133 jarad.falk@twcable.com

TERI OHTA, SENIOR CORPORATE COUNSEL, REGULATORY AFFAIRS
T-MOBILE
12920 SE 38TH ST
BELLEVUE, WA 98006
Fax: 425-383-3640
teri.ohta@t-mobile.com

EMAILED

OCT 20 2015

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PAMELA HOLLICK, VP OF REGULATORY, CENTRAL REGION
TW TELECOM OF KANSAS CITY LLC
TIME WARNER TELECOM
10475 PARK MEADOWS DR
LITTLETON, CO 80124
Fax: 317-713-8937
pamela.hollick@level3.com

STEPHANIE CASSIOPPI, LEGAL AND REGULATORY AFFAIRS U.S. CELLULAR 8410 W BRYN MAWR CHICAGO, IL 60631 stephanie.cassioppi@uscellular.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL VERIZON LONG DISTANCE, LLC 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com SURAYA YAHAYA TW TELECOM OF KANSAS CITY LLC 4625 W 86TH ST STE 500 INDIANAPOLIS, IN 46268-7804 Fax: 303-542-4403 suraya.yahaya@twtelecom.com

TORRY R. SOMERS, ASSOCIATE GENERAL COUNSEL UNITED TELEPHONE CO. OF KANSAS D/B/A CENTURYLINK 6700 VIA AUSTI PKWY LAS VEGAS, NV 89119 Fax: 702-244-7775 torry.r.somers@centurylink.com

ARCHIE MACIAS, GENERAL MANAGER
WHEAT STATE TELEPHONE COMPANY, INC.
PO BOX 320
UDALL, KS 67146
Fax: 620-782-3302
agmacias@wheatstate.com

/S/ DeeAnn Shupe

DeeAnn Shupe

EMAILED

OCT 2 0 2015

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I, the undersigned, certify that a true and correct copy of the above and foregoing docket was placed in the United States mail, postage prepaid, or hand-delivered this 26th day of October, 2015, to the following:

OLIVE MARSH, CFO 365 WIRELESS LLC 2870 PEACHTREE RD NW SUITE 951 ATLANTA, GA 30305 Fax: 970-722-6231 cmarsh@365wirless.net

STEPHANIE PERROTTE, TARIFF DIRECTOR 800 RESPONSE INFORMATION SERVICES LLC 1795 WILLISTON RD STE 200 SOUTH BURLINGTON, VT 05403 sperrotte@800response.com

MARK JOZWIAK, PRESIDENT ACCESS ONE, INC. 820 W JACKSON BLVD 6TH FLR CHICAGO, IL 60607-3026 Fax: 312-441-1010 mjozwiak@accessoneinc.com

RICHARD E. BROWN, PRESIDENT/CEO ACCESS POINT, INC. 1100 CRESCENT GREEN DR STE 109 CARY, NC 27518 Fax: 919-851-5422

JULIE MUELLER, ASSISTANT GENERAL COUNSEL ACN COMMUNICATIONS SERVICES, INC. 1000 PROGRESS PL NE CONCORD, NC 28025-2449 Fax: 704-632-8072 JANE MULVEHILL, MANAGER OF TAXATION AND REGULATORY COMPLIANCE SLINX ENTERPRISES, INC. 275 KENNETH DR STE 100 ROCHESTER, NY 14623 Fax: 805-967-5686 jmulvehill@5linx.com

BRYAN MARTIN, CHAIRMAN, CEO 8X8, INC. 2125 ONEL DR SAN JOSE, CA 95131-2032 bmartin@8x8.com

JASON BROWN, REGULATORY AFFAIRS ACCESS POINT, INC.
1100 CRESCENT GREEN DR STE 109
CARY, NC 27518
Fax: 919-851-5422
jason.brown@accesspointinc.com

ANN FURUYA, COMPLIANCE OFFICER
ACCESSLINE COMMUNICATIONS CORPORATION
D/B/A VOICE TELCO SERVICES
3310 146TH PL SE STE A
BELLEVUE, WA 98007-6471
Fax: 206-381-2299

LEGAL DEPARTMENT ACN DIGITAL PHONE SERVICE, LLC 1000 PROGRESS PL CONCORD, NC 28025-2449

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ROBERT SORRENTINO, PRESIDENT ADVANTAGE TELECOMMUNICATIONS, CORP. 3001 ALOMA AVE #304 WINTER PARK, FL 32792 Fax: 800-779-8641

LORRAINE ESPOSITO AEON 1 BARNES PARK SOUTH WALLINGFORD, CT 06492

TODD HEINRICH, PRESIDENT AERO COMMUNICATIONS, LLC 3901 TECHNOLOGY DR PADUCAH, KY 42001 Fax: 270-575-0672

AVI LONSTEIN, PRESIDENT/CEO AIRESPRING, INC. 6060 SEPULVEDA BLVD STE 220 VAN NUYS, CA 91411-2512 Fax: 818-786-9225 avi@airespring.com

KENNY KANNAWA, CEO AIRVOICE WIRELESS, LLC 2425 FRANKLIN RD BLOOMFIELD HILLS, MI 48302

MARY O'KEEFE, CFO/TREASURER ALLIANCE GLOBAL NETWORKS LLC 1221 POST RD E WESTPORT, CT 06880 Fax: 203-2218705 mok@alliancegrp.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL ALLTEL COMMUNICATIONS, LLC D/B/A VERIZON WIRELESS 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com ROWENA HARDIN, REGULATORY COMPLIANCE AFFINITY NETWORK INC. D/B/A HORIZONONE COMMUNICATIONS, QUANTUMLINK C 250 PILOT RD STE 300 LAS VEGAS, NV 89119-3514 Fax: 702-933-1754 rhardin@nos.com

PATRICK PHIPPS, DIRECTOR REGULATORY AFFAIRS AIRUS, INC.
840 S CANAL 7TH FL
CHICAGO, IL 60607
Fax: 650-287-2628
pphipps@peerlessnetwork.com

MARK HAYES, SR VICE PRESIDENT, CLEC OPERATIONS ALEC, LLC 250 W MAIN ST STE 1920 LEXINGTON, KY 40507 Fax: 859-721-4201 mhayes@alec.net

PATRICK D. CROCKER, ATTORNEY
ALLIANCE GROUP SERVICES INC.
C/O EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C
107 W MICHIGAN AVE STE 400
KALAMAZOO, MI 49007-3970
Fax: 269-381-8822

ANDREW PLOCIENNICZAK ALLVOI 13644 NEUTRON RD DALLAS, TX 75244 andrew@mywdt.com

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GOVERNMENTAL & REGULATORY AFFAIRS ALTEVA, LLC 111S INDEPENDENCE MALL EAST STE 70C PHILADELPHIA, PA 19106

WILLIAM STATHAKAROS, PRESIDENT AMERICAN TELECOMMUNICATIONS SYSTEMS, INC. 4884 DRESSLER RD NW #A CANTON, OH 44718-2544 Fax: 330-966-2369

TRACY FREENY, PRESIDENT AMERIVISION COMMUNICATIONS, INC. C/O COMPLIANCE SOLUTIONS, INC. 740 FLORIDA CENTRAL PKWY STE 2028 LONGWOOD, FL 32750

JOSEPH O'HARA, CHIEF FINANCIAL OFFICER & TREASURER
ANPI BUSINESS,LLC
7460 WARREN PKWY STE 218
FRISCO, TX 62711
Fax: 217-698-0100
regulatoryaffairs@zonetelecom.com

CHRISTOPHER MACK APPTIX, INC. 13461 SUNRISE VALLEY DR HERNDON, VA 201714837 mack.christopher@apptix.com

DAVE HIERHOLZER, CFO
ARTISAN INFRASTRUCTURE, INC.
12400 WHWY 71 STE 350-407
AUSTIN, TX 78738
dhierholzer@artisainfrastructure.com

LINDA PARKS
AMERICAN MESSAGING SERVICES, LLC
1720 LAKEPOINTE DR STE 100
LEWISVILLE, TX 75057
Fax: 317-826-4490
linda.parks@americanmessaging.net

ALEJANDRO VARGAS
AMERICATEL CORPORATION
D/B/A 1010 123 AMERICATEL, D/B/A 10-15-688 AMETEX, D/E
433 E LAS COLINAS BLVD STE 400
IRVING, TX 75039
Fax: 305-599-6222

LAWTON BLOOM, VP ANPI BUSINESS,LLC 7460 WARREN PKWY STE 218 FRISCO, TX 62711

GOVERNMENTAL & REGULATORY AFFAIRS APPIA COMMUNICATIONS, INC. 1030 HASTINGS ST STE 100 TRAVERSE CITY, MI 49686

DOUGLAS STRAHAN APTELA, INC. 1375 PEACHTREE ST NE STE 200 ATLANTA, GA 30309-3101

BRUCE A. NEY, GENERAL ATTORNEY
AT&T COMMUNICATIONS OF THE SOUTHWEST, INC.
220 SE 6TH ST ROOM 515
TOPEKA, KS 66603-3596
Fax: 785-276-1948
bruce.ney@att.com

14-GIMT-105-GIT

ANN HUGHES, EXTERNAL AFFAIRS AT&T CORP. 220 SE 6TH AVE RM 505 TOPEKA, KS 66603-3507 Fax: 210-246-899 ann.hughes@att.com

GERARD AINSZTEIN, SENIOR VICE PRESIDENT ATC OUTDOOR DAS, LLC 400 REGENCY FOREST DR STE 300 CARY, NC 27518 Fax: 919-466-5564

Adam Henslovitz AvayaLive, Inc. 211 Mt. Airy Road Basking Ridge, NJ 07920

% TECHNOLOGIES MANAGEMENT, INC. BANDWIDTH.COM CLEC, LLC 900 MAIN CAMPUS DR STE 500 RALEIGH, NC 27606 Fax: 919-238-9903

RICHARD M. BOUDRIA, CEO BCN TELECOM, INC. 1200 Mount Kemble Ave Ste 3 Morristown, NJ 07960-8013 Fax; 908-470-4707

KELLY McKINLAY, DIRECTOR OF CUSTOMER SERVICE BCN TELECOM, INC. 1200 Mount Kemble Ave Ste 3 Morristown, NJ 07960-8013 Fax: 908-470-4707 kmckinlay@bcntele.com SCOTT WALKER, AREA MANAGER REGULATORY AT&T CORP. 1010 N ST MARYS ROOM 1321 SAN ANTONIO, TX 78215 Fax: 210-246-8152 sw8310@sbc.com

HAROLD DUNKER, MANAGER ATWOOD CABLE SYSTEMS INC. 423 STATE ST ATWOOD, KS 67730 Fax: 785-626-9005

DAVID E. SCOTT, CHAIRMAN AND MANAGING MEMBER AVID COMMUNICATIONS, L.L.C. 1800 BALTIMORE STE 200 KANSAS CITY, MO 64108 Fax: 816-5310818 dscott@avidphone.com

FRANCIS X. AHEARN, CEO BCM ONE, INC 521 5TH AVE STE 14 NEW YORK, NY 10175 Fax: 212-849-2283

KATHLEEN GOREY, REGULATORY MANAGER BCN TELECOM, INC. 1200 Mount Kemble Ave Ste 3 Morristown, NJ 07960-8013 Fax: 908-470-4707 kgorey@bcntele.com

THOMS P. MARGAVIO, SR ACCOUNTANT FINANCE OPERATIONS BELLSOUTH LONG DISTANCE, INC. 1025 Lenox Park Blvd. NE Room 3D57 ATLANTA, GA 30319 Fax: 404-829-6370

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ANDREW SCHWANTNER, MANAGER-CONTRACT COMPLIANCE BIG RIVER TELEPHONE COMPANY, LLC 24 S MINNESOTA AVE 270 CAPE GIRARDEAU, MO 63703 Fax: 314-225-2235 noc@bigrivercom.com

CANDACE WRIGHT, CFO
BLUE VALLEY TELE-COMMUNICATIONS, INC.
1559 PONY EXPRESS HWY
HOME, KS 66438
Fax: 785-799-3530
cwright@bluevalley.net

JULIA REDMAN- CARTER, REGULATORY AND COMPLIANCE OFFICER
BOOMERANG WIRELESS, LLC
955 KACENA RD STE A
HIAWATHA, IA 52233
Fax: 319-294-6081
jrcarter@readywireless.com

STEVEN J. BOGDAN, DIRECTOR OF REGULATORY BROADVIEW NETWORKS, INC. 800 WESTCHESTER AVE STE N-501 RYE BROOK, NY 10573-1332 Fax: 267-537-0074 sbogdan@broadviewnet.com

ALEX GERTSBURG BROADVOX GO! 75 ERIEVIEW PLZ FLR 4 CLEVELAND, OH 44114-1839

ALECIA MONROE, PARALEGAL/MANAGER OF REGULATORY AFFAIRS BROADVOX-CLEC, LLC 75 ERIEVIEW PLZ FL 4 CLEVELAND, OH 44114-1839 Fax: 216-373-4812 CHRISTOPHER J. BUNCE, VP, LEGAL & GEN COUNSEL BIRCH TELECOM OF KANSAS, INC. 2323 GRAND BLVD #925 KANSAS CITY, MO 64108-2670 Fax: 816-300-3350 chris.bunce@birch.com

JANA OLDFATHER
BLUESTEM TELEPHONE COMPANY, INC.
908 FRONTVIEW
PO BOX 199
DODGE CITY, KS 67801-0199
aptelecom@fairpoint.com

ROBERT S. RIFE, MANAGING MEMBER BROADBAND DYNAMICS, L.L.C. 8757 E VIA DE COMMERCIO 1ST FLR SCOTTSDALE, AZ 85258 Fax: 480-941-1143 rrife@broadbanddynamics.com

CATHERINE M. HANNAN, REGULATORY COUNSEL BROADVIEW NETWORKS, INC. 800 WESTCHESTER AVE STE N-501 RYE BROOK, NY 10573 Fax: 347-287-0223

DARYL HATCH BROADVOX LLC 75 ERIEVIEW PLZ FLR 4 CLEVELAND, OH 44114-1839 dhatch@broadvox.com

SCOTT SEAB, CORPORATE COUNSEL BROADWING COMMUNICATIONS, LLC. 1025 ELDORADO BLVD BROOMFIELD, CO 80021 Fax: 312-895-8414 scott.seab@level3.com

14-GIMT-105-GIT

ART MAGEE, COMPTROLLER / CLEC CONTACT BUDGET PREPAY, INC. D/B/A BUDGET PHONE 1325 BARKSDALE BLVD STE 200 BOSSIER CITY, LA 71111 Fax: 318-671-5024

BRIAN H. CURTISS, PRESIDENT BUSINESS NETWORK LONG DISTANCE, INC. 1400 SIXTEENTH ST STE 400 DENVER, CO 80202 Fax: 800-421-9694

JENNA EDWARDS, BOOKKEPPER BWTELCOM LONG DISTANCE, INC. 607 CHIEF ST PO BOX 645 BENKELMAN, NE 69021 Fax: 308-423-5418 jenna@bwtelcom.net

CLARENCE MATLOCK CABLE ONE INC. 2229 BROADWAY AVE PARSONS, KS 67357-2743

Eric Thomas, CEO Call Catchers, Inc. 169 Saxony Rd. Ste 212 Encinitas, CA 92024

MARY ANNE SQUILLACE, ACCOUNTING MANAGER/CPA CAMPUS TVSINC.
667 BOYLSTON ST FL 3
BOSTON, ME 02116-4812
squillace.maryanne@campustvs.com

CHARLES L. SCHNEIDER, JR., DIRECTOR-BUSINESS DEVELOPMENT BULLSEYE TELECOM, INC. 25925 TELEGRAPH RD STE 210 SOUTHFIELD, MI 48033 Fax: 248-784-2501

PAULA FOLEY, REGULATORY AFFAIRS COUNSEL BUSINESS TELECOM, LLC. D/B/A EARTHLINK BUSINESS 1375 PEACHTREE ST ATLANTA, GA 30309 Fax: 781362-1313 pfoley@corp.earthlink.com

LAKISHA TAYLOR, COMPLIANCE SUPERVISOR BYO WIRELESS, LLC 1325 BARKSDALE BLVD STE 200 BOSSIER CITY, LA 71111 lakishat@budgetprepay.com

REGULATORY & GOVERNMENTAL AFFAIRS CABLE ONE, INC. 210 E EARLL DR PHOENIX, AZ 85012-2626 Fax: 602-364-6010

STACY NORVELLE
CALLTOWER, INC.
10701S RIVERFRONT PKWY
450
SOUTH JORDAN, UT 84095
snorvelle@calltower.com

DAVID CONDIT, PRESIDENT
CAUSE BASED COMMERCE INCORPORATED
D/B/A THE SIENNA GROUP
8111 CHEVIOT RD STE 102
CINCINNATI, OH 45247-4013
Fax: 877-274-3662
dcondit@causebasedcommerce.com

14-GIMT-105-GIT

CHRIS NOTTOLI CCI NETWORK SERVICES, LLC 155 N 400 W STE 100 SALT LAKE CITY, UT 84103-1135

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL CELLCO PARTNERSHIP D/B/A VERIZON WIRELESS (VAW) 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com

CATHY HANSEN
CENTURYLINK COMMUNICATIONS, LLC
1801 CALIFORNIA ST 10TH FLR
DENVER, CO 80202
Fax: 303-896-2726
cathy.hansen@qwest.com

JERALD KENT
CEQUEL COMMUNICATIONS, INC.
D/B/A SUDDENLINK COMMUNICATIONS, LLC
520 MARYVILLE CENTRE DR STE 300
ST. LOUIS, MO 63141-5820

LARRY BARNES, DIRECTOR-REGULATORY AFFAIRS CINCINNATI BELL ANY DISTANCE INC. 221E FOURTH ST ROOM 103-1170 CINCINNATI, OH 45202 Fax: 512-328-7902 larry.barnes@broadwing.com

VICTOR BRUCE CITY TELE-COIN COMPANY 4501 MARLENA ST BOSSIER CITY, LA 7111 vabruce@citytelecoin.com DENNIS MOFFIT, SENIOR COUNSEL CEBRIDGE TELECOM KS, LLC D/B/A SUDDENLINK COMMUNICATIONS 520 MARYVILLE CENTRE DR STE 300 SAINT LOUIS, MO 63141-5820 Fax: 314-315-9322 dennis.moffit@suddenlink.com

RON COMINGDEER, ATTORNEY AT LAW CELLULAR NETWORK PARTNERSHIP D/B/A PIONEER CELLULAR RON COMINGDEER & ASSOCIATES 6011N ROBINSON OKLAHOMA CITY, OK 73118 hunter@comingdeerlaw.com

ADAM SHERR, SR ATTORNEY - REGULATORY CENTURYLINK COMMUNICATIONS, LLC 1600 7TH AVE 3206 SEATTLE, WA 98191-0000 Fax: 206-343-4040 adam.sherr@qwest.com

JOHN HENNESY CHIT CHAT 724 E LINCOLN ST WICHITA, KS 67211 john@chitchatusa.com

SCOTT RINGO, DIRECTOR REG AFFAIRS CINCINNATI BELL ANY DISTANCE INC. 221E FOURTH ST ROOM 1280 CINCINNATI, OH 45201 scott.ringo@cinbell.com

JAMES MANCUSO, SECY. & GEN. COUNSEL CLEAR WORLD COMMUNICATIONS CORPORATION 2901W MACARTHUR BLVD STE 204 SANTA ANA, CA 92704-6972 Fax: 714-445-3920 jmancuso@clearworld.com

14-GIMT-105-GIT

BIJAN MOAVENI, PRESIDENT COAST INTERNATIONAL, INC. 14303 W 95TH ST LENEXA, KS 66215-5210 Fax: 913-859-9806

MELODY WEIL, PRESIDENT COMBINED PUBLIC COMMUNICATIONS, INC. 100 AQUA DRIVE COLD SPRINGS, KY 41076 mweil@combinedpublic.com

HOLLY BARRETT COMMNET MIDWEST, LLC 400 NORTHRIDGE RD STE 325 ATLANTA, GA 30350 Fax: 720-733-7950

ATTN: PRESIDENT COMMUNICATIONS NETWORK BILLING, INC. 19992 Kelly Rd Harper Woods, MI 48225-1919 Fax: 800-757-2049

ATTN: REGULATORY DEPARTMENT COMTECH 21, LLC ONE BARNES PARK SOUTH WALLINGFORD, CT 06492

TROY GUILLETT, CEO CONNECT INSURED TELEPHONE INC. D/B/A CONNECT IT 21175 TOMBALL PKWY STE 413 HOUSTON, TX 77070 PATRICIA CARROLL, GENERAL MANAGER COLUMBUS TELEPHONE CO. INC. 224 S KANSAS AVE COLUMBUS, KS 66725 Fax: 620-429-1704 tcarroll@columbus-telephone.com

KARLY WERNER, DIRECTOR, GOVERNMENT & REGULATORY AFFAIRS
COMCAST PHONE OF KANSAS LLC
D/B/A COMCAST DIGITAL PHONE
10 RIVER PARK PLAZA
ST. PAUL, MN 55107
karly werner@cable.comcast.com

JOSEPH O'HARA, REGULATORY AFFAIRS COMMON POINT LLC 3243 MEADOWBROOK SPRINGFIELD, IL 62711 Fax: 217-698-0110 regulatoryaffairs@anpisolutions.com

CYNDI NAPPI COMTECH 21, LLC ONE BARNES PARK SOUTH WALLINGFORD, CT 06492 Fax: 203-679-7387 regulatory@comtech21.com

ALICIA G. TREDER, REGULATORY AND COMPLIANCE MANAGER CONECTADO, INC. 19992 KELLY ROAD HARPER WOODS, MI 48225 Fax: 877-943-2049 info@conect-ado.com

JILL LEONETTI
CONSUMER CELLULAR, INC.
7204 SW DURHAM RD STE 300
PORTLAND, OR 97224-7574
jill@consumercellular.com

14-GIMT-105-GIT

JOSEPH NICOTRA, PRESIDENT CONSUMER TELCOM, INC. 701 N GREEN VALLEY PKWY STE 200 HENDERSON, NV 89014 Fax: 800-872-1562 joen@consumertelcom.com

THOMAS F BARDO, ATTORNEY CONTERRA ULTRA BROADBAND, LLC 101 CONSTITUTION AVE NW STE 900 WASHINGTON, DC 20001 Fax: 202-712-2839 tom.bardo@nelsonmullins.com

CLIFF REES, PRESIDENT CONVERGIA, INC. 237 HYMUS BLVD POINTE CLAIRE, QC H9R 5C7 Fax: 514-693-6354

RYAN HORVATH, DIR LEGAL AFFAIRS & RISK MGMT CORRECT SOLUTIONS, LLC 192 BASTILLE LN STE 200 RUSTON, LA 71270 Fax: 318-232-1501 ryan@lasallecorrections.com

DALE JONES, GENERAL MANAGER COUNCIL GROVE TELEPHONE COMPANY PO BOX 299 COUNCIL GROVE, KS 66846 Fax: 316-767-5199 djones@tctainc.net

ROB LOGSDON, DIRECTOR REGULATORY AFFAIRS COX KANSAS TELCOM, L.L.C.
D/B/A COX COMMUNICATIONS, INC
6301 WATERFORD BLVD STE 200
OKLAHOMA CITY, OK 73118-1161
Fax: 405-286-3501
rob.logsdon@cox.com

MARGARETE LYONS
CONTACT CONFERENCE SERVICES, INC.
5 HAP TER
DANVILLE, CA 94506-1910
margarete@contactcall.com

Deborah Cusack, COMPTROLLER CONVERGENCE TECHNOLOGIES, INC. 16 W 215 83rd St Ste D Burr Ridge, IL 60527 administration@converge-tech.com

CHRIS VAN DE VERG, GENERAL COUNSEL CORETEL KANSAS, INC. 209 WEST ST STE 302 ANNAPOLIS, MD 22401 chris@coretel.net

RODNEY SCHWATKEN, TREASURER/CFO CORVISA, LLC 2114 CENTRAL ST #600 KANSAS CITY, MO 64108 rodney.schwatken@novationcompanies.com

PAUL CAIN, REGULATORY OPERATIONS COX KANSAS TELCOM, L.L.C. D/B/A COX COMMUNICATIONS, INC 6305 PEACHTREE DUNWOODY RD NE ATLANTA, GA 30328-4535 Fax: 404-269-1110 paul.cain@cox.com

JERRY JAMES, GENERAL MANAGER CRAW-KAN TELEPHONE COOPERATIVE, INC. 200 N OZARK PO BOX 100 GIRARD, KS 66743 Fax: 620-724-4099 james@ckt.net

14-GIMT-105-GIT

CRAIG WILBERT, GENERAL MANAGER CRAW-KAN TELEPHONE COOPERATIVE, INC. 200 N OZARK PO BOX 100 GIRARD, KS 66743 crwilbert@ckt.net

PATRICK SHIPLEY, DIR OF GOVERNMENT AFFAIRS / REGULATORY LEGAL CONTACT CRICKET COMMUNICATIONS, INC. 7337 TRADE ST SAN DIEGO, CA 921212423 Fax: 858-882-6010

JIE CUI, REGULATORY COMPLIANCE CTC COMMUNICATIONS CORP. D/B/A EARTHLINK BUSINESS c/o EARTHLINK BUSINESS 313 BOSTON POST RD W STE 190 MARLBOROUGH, MA 01752-4683 Fax: 781-622-2114

Fax: 781622-2114 jcui@corp.earthlink.com

BRENT CUNNINGHAM, VICE PRESIDENT & GENERAL MANAGER
CUNNINGHAM TELEPHONE COMPANY, INC.
220 W MAIN
PO BOX 108
GLEN ELDER, KS 67446
Fax: 785-545-3277
brent@ctctelephony.tv

BENJAMIN BOOTH, CEO CYTRACOM, INC. 555 REPUBLIC DR STE 525 PLANO, TX 75074

BRENDAN REILLY, PRESIDENT DEFENSE-MOBILE CORPORATION 3 LANDMARK SQUARE STEMFORD, CT 06901 breilly@defensemobile.net JEFF KORN, CHIEF LEGAL OFFICER CREXENDO BUSINESS SOLUTIONS, INC. 1615 S 52ND ST TEMPE, AZ 85281-6233 Fax: 801-426-6712 jkorn@storesonline.com

ANTHONY RODRIGUEZ, REGULATORY AND CONTRACTS SPECIALIST
CROWNCASTLE NG CENTRAL,LLC
2000 CORPORATE DR
CANONSBURG, PA 15317
Fax: 408-383-5397
arodriguez@nextgnetworks.net

BRENT CUNNINGHAM, GENERAL MANAGER CUNNINGHAM COMMUNICATIONS, INC. 220 W MAIN PO BOX 108 GLEN ELDER, KS 67446 Fax: 785-545-3215 brent@ctctelephony.tv

DAVID BARKSDALE CUSTOM TELECONNECT, INC 6242 W DESERT INN RD LAS VEGAS, NV 89146-6612 Fax: 702-368-0363

PATRICK D. CROCKER DCT TELECOM GROUP, INC. 107 W MICHIGAN AVE STE 400 KALAMAZOO, MI 49007 Fax: 440-892-2850 patrick@crockerlawfirm.com

REBECCA WEST
DELTACOM, LLC.
D/B/A EARTHLINK BUSINESS
2851 CHARLEVOIX DR SE
STE 209
GRAND RAPIDS, MI 49546-7093
Fax: 781-362-1313
becky.west@corp.earthlink.com

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PETER FRIEDMAN
DELTATHREE, INC.
1 BRIDGE PLAZA STE 275
FORT LEE, NJ 07024
peter.friedman@deltathree.com

DANNY WINDHAM, CEO DIGIUM CLOUD SERVICES, LLC 445 JAN DAVIS DR HUNTSVILLE, AL 35806 dwindham@digiumcloud.com

CHRISTINA NEHER, COMMISSION/INDUSTRY RELATIONS DISHNET WIRELINE L.L.C. 9601S MERIDIAN BLVD ENGLEWOOD, CO 80112

JAMES DODSON, CEO DODSON GROUP 201N ILLINOIS STE 1701 INDIANAPOLIS, IN 46204

WESTON EDMONDS
DOW MANAGEMENT CO, INC.
1000 CIRCLE 75 PKWY STE 500
ATLANTA, GA 30305
weston@avoxi.com

JAMES TROW, IT CONSULTING MANAGER DYMIN SYSTEMS 3970 NW URBANDALE DR URBANDALE, IA 50322 carrierservices@dynimsystems.com

KURT DAVID, CHIEF OPERATING OFFICER EAGLE COMMUNICATIONS, INC. 2703 HALL STE 15 PO BOX 817 HAYS, KS 67601 Fax: 785-253-65 kdavid@eaglecom.net PAUL FOLEY, REGULATORY AFFAIRS COUNSEL EARTHLINK BUSINESS, LLC 2851 CHARLEVOIX DR SE STE 209 GRAND RAPIDS, MI 49546-7093 Fax: 781-362-1313 pfoley@corp.earthlink.com

PINKYE NEAL EARTHLINK, LLC 1375 PEACHTREE ST LEVEL A ATLANTA, GA 30309 nealp3@corp.earthlink.net ROBERT MOCAS, PRESIDENT EASTON TELECOM SERVICES, L.L.C. SUMMIT II UNIT A 3046 BRECKSVILLE RD RICHFIELD, OH 44286 Fax: 330-659-9379 rmocas@eastontelecom.com

MARC HAWK ECR VOICE, LLC PO BOX 511 MT VERNON, OH 43050 mchawk@ecrvoice.com

DALE PERRY
ELECTRIC LIGHTWAVE, LLC
D/B/A INTEGRA TELECOM
GOVERNMENT AFFAIRS DEPARTMENT
18110 SE 34th St #1
Vancouver, WA 98683-9497
Fax: 503-453-8223
dale.perry@integratelecom.com

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RELINDA SHOOK
ELKHART TELEPHONE COMPANY, INC.
610 S COSMOS
PO BOX 817
ELKHART, KS 67950
Fax: 620-697-9997
rshook@epictouch.com

JOHN R. IDOUX, STATE DIRECTOR REGULATORY AFFAIRS
EMBARQ COMMUNICATIONS, INC.
D/B/A CENTURYLINK COMMUNICATIONS
KSOPKJ0401
5454 W 110TH ST
OVERLAND PARK, KS 66211
Fax: 913-345-7955
inhn idoux@emhara com
JEFFREY M. ZINDEL, PRESIDENT & COO
ENCARTELE, INC.
PO BOX 460610
PAPILLION, NE 68046
Fax: 402-342-1001
izindel@encartele.net

BRUCE SUMMERS, CEO ENHANCED COMMUNICATIONS GROUP, L.L.C. D/B/A ECG 312 SE DELAWARE AVE BARTLESVILLE, OK 74003-3630 Fax: 918-333-8843

DAVID GIBSON, VP OF OPERATIONS ENTELEGENT SOLUTIONS, INC. 3800 ARCO CORPORATE DR STE 310 CHARLOTTE, NC 28273 Fax: 704-504-5868 dave.gibson@entelegent.com

PAUL MASTERS, PRESIDENT ERNEST COMMUNICATIONS, INC. 6276 TRIANGLE PKWY STE 150 NORCROSS, GA 30092 Fax: 770-448-4115 MARK HARPER, STATE REGULATORY EMBARQ COMMUNICATIONS, INC. D/B/A CENTURYLINK COMMUNICATIONS 600 NEW CENTURY PKWY NEW CENTURY, KS 66031 mark.harper@embarg.com

KELLY WALTERS, VICE-PRESIDENT EMPIRE DISTRICT INDUSTRIES, INC. 602 JOPLIN PO BOX 127 JOPLIN, MO 64802-0127 Fax: 417-625-5173 kwalters@empiredistrict.com

CARLA DIMOND, PROJECT & PROCESS COORDINATOR ENHANCED COMMUNICATIONS GROUP, L.L.C. D/B/A ECG 312 SE DELAWARE AVE BARTLESVILLE, OK 74003-3630 Fax: 310-362-8601 cdiamond@ecg1.com

THOMAS HALUSKEY, REGULATORY COMPLIANCE MANAGER ENHANCED COMMUNICATIONS NETWORK, INC. 1031S GLENDORA AVE WEST COVINA, CA 91790 thomas.haluskey@ecntel.com

BOB BOALDIN, PRESIDENT EPIC TOUCH CO. 610 S COSMOS PO BOX 1260 ELKHART, KS 67950-1260 Fax: 620-697-9997 bboaldin@epictouch.com

JULIE RICHARDSON
EVOLVE BUSINESS SOLUTIONS, LLC
221E FOURTH ST RM 103-1170
CINCINNATI, OH 45202
chad.regulatorycompliance@cinbell.com

14-GIMT-105-GIT

Christoopher R Acker, BUSINESS ANALYST EVOLVE IP, LLC 878 Old Eagle School Rd Wayne, PA 19087 cacker@evolveip.net

KAY KING
FAIRPOINT CARRIER SERVICES, INC.
908 W FRONTVIEW
PO BOX 199
DODGE CITY, KS 67801
Fax: 620-227-8576
kay.king@stenterprises.com

DIANE STEFANIK
FIBERLINK COMMUNICATIONS CORP.
1787 SENTRY PKWY WEST BLDG. #18
BLUE BELL, PA 19422
dstefaniak@fiberlink.com

SHANNON DIERINGER, PARALEGAL FIRST COMMUNICATIONS, LLC 3340 W MARKET ST AKRON, OH 44333 Fax: 866-540-8518 sdieringer@firstcomm.com

BRAD HORN, CEO FONALITY 6900 DALLAS PKWY STE 250 PLANO, TX 75024-9859

JOE TOPEL, REGULATORY MANAGER
FRANCE TELECOM CORPORATE SOLUTIONS L.L.C.
MAILSTOP 1100
13775 MCLEAREN ROAD
OAK HILL, VA 20171
Fax: 703-375-4905

PATRICK MORSE FAIRPOINT BROADBAND, INC. D/B/A RURALLINK 908 FRONTVIEW DODGE CITY, KS 67801 pmorse@fairpoint.com

PATRICK L. MORSE, SR VP - GOV AFFAIRS FAIRPOINT COMMUNICATIONS MISSOUR!, INC. 908 W FRONTVIEW PO BOX 199 DODGE CITY, KS 67801 Fax: 620-227-8576 pmorse@fairpoint.com

SCOTT HOWSARE, PRESIDENT FIRST CHOICE TECHNOLOGY, INC. 903 LAKE LILY DR APT A125 MAITLAND, FL 32751 Fax: 407-629-5320

DODD HAYNES, CHAIRMAN FLASH WIRELESS 1000 PROGRESS PLACE CONCORD, NC 28025-2449

MICHAEL CROWN FRACTEL LLC 122 4th ST STE 201 INDIALANTIC, FL 32903 mike@fractel.net

LESLIE ZINK, MANAGER - PRICING & TARIFFS FRONTIER COMMUNICATIONS OF AMERICA, INC. 3 HIGH RIDGE PARK STAMFORD, CT 06905-1337

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Sam Olawaiye, MANAGER-STATE & LOCAL TAX GARMIN USA INC. 1200 E 151st St Olathe, KS 66062 tax.dept@garmin.com REGULATORY & GOVERNMENTAL AFFAIRS GATEWAY WIRELESS 121 S LULU ST WICHITA, KS 67211-1710

BEAU REBEL, GENERAL MANAGER GBT COMMUNICATIONS, INC. 103 LINCOLN PO BOX 229 RUSH CENTER, KS 67575 Fax: 785-372-4210 brebel@gbta.net GAVIN MCCARTY, GENERAL COUNSEL GC PIVOTAL, LLC 180 N LA SALLE ST STE 2430 CHICAGO, IL 60601-2704 gmmcarty@globalcapacity.com

FRANCIS NAJAFI GC PIVOTAL, LLC 180 N LA SALLE ST STE 2430 CHICAGO. IL 60601-2704 MARK WADE, COO GIANT COMMUNICATIONS, INC. 418 W 5TH ST PO BOX 231 HOLTON, KS 66436-0231 mark@havilandtelco.com

GINGER WASHBURN
GIT SATELLITE COMMUNICATIONS
13740 N HWY 183 STE Q1
AUSTIN, TX 78750-1835

DAVID SKOGEN, PRESIDENT/CEO GLOBAL CONNECTION INC. OF AMERICA 5555 OAKBROOK PKWY STE 620 NORCROSS, GA 30093 Fax: 678-741-6333 dskogen@gcioa.com

ANDREW LABBE, TAX MGR-REGULATORY COMPLIANCE GLOBAL CROSSING LOCAL SERVICES, INC.
LEVEL 3 COMMUNICATIONS, LLC
1025 ELDORADO BLVD
BROOMFIELD, CO 80021
Fax: 585-381-6781
andrew.labbe@level3.com

DIANE PETERS, DIRECTOR OF REGULATORY GLOBAL CROSSING LOCAL SERVICES, INC. LEVEL 3 COMMUNICATIONS, LLC 1025 ELDORADO BLVD BROOMFIELD, CO 80021 Fax: 877-766-2492 diane.peters@globalcrossing.com

SHEILA KIGHT GLOBAL TEL LONG DISTANCE, INC. D/B/A AMERICAN ROAMING NETWORK 7999 N FEDERAL HWY 4TH FLR BOCA RATON, FL 33487 CRAIG R. FERGUSON, PRESIDENT GLOBAL TEL*LINK CORPORATION 12021 SUNSET HILLS RD STE 100 RESTON, VA 20190 Fax: 251473-4588 cferguson@gtl.net

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MARTY PFISTER, TAX MANAGER
GLOBAL TELECOM & TECHNOLOGY AMERICAS INC.
7900 TYSONS ONE PLACE STE 1450
MCLEAN, VA 22102
marty.pfister@gt-t.net

MARRELL FROST, PRESIDENT GLOBAL TELECOMMUNICATIONS SYSTEMS, LLC 20806 CRICKET LANE LENEXA, KS 66220 frostm@gts-voip.com

JANE MULVEHILL, MANAGER OF TAXATION GLOBALINX ENTERPRISES, INC 5LINX ENTERPRISES, INC. 275 KENNETH DR ROCHESTER, NY 14623 jmulvehill@5linx.com DAVID HARTIG, CONTROLLER GLOBALPHONE CORPORATION 137 N WASHINGTON ST #100 Falls Church, VA 22046 dhartig@gphone.com

SWEE GONG GLOBALSTAR USA, LLC 461S MILPITAS BLVD MILPITAS, CA 95035-5438 DONALD DAVIS, CHAIRMAN
GO SOLO TECHNOLOGIES OF FLORIDA ONE, INC.
5410 MARINER ST
NO 175
TAMPA, FL 33609
don.davis@proximity.com

DONNA CAHILL GOGO BUSINESS AVIATION 111N CANAL ST STE 1500 CHICAGO, IL 60606-7205 Fax: 303-379-0201 ATA MOEINI, PRESIDENT GOLD LINE TELEMANAGEMENT INC. 300 ALLSTATE PARKWAY Markham, ON L3R 0P2

CARMINE TUCCI GOLD LINE TELEMANAGEMENT INC. 300 ALLSTATE PARKWAY Markham, ON L3R 0P2 BEAU REBEL, GENERAL MANAGER GOLDEN BELT TELEPHONE ASSOCIATION. 103 LINCOLN ST PO BOX 229 RUSH CENTER, KS 67575 Fax: 785-372-4210 brebel@gbta.net

MICHAEL J. MURPHY, PRESIDENT & MANAGER GORHAM TELEPHONE COMPANY 100 MARKET PO BOX 235 GORHAM, KS 67640 Fax: 785-637-5590 mmurphy@gorhamtel.com ROBERT T. HALE, JR., PRESIDENT GRANITE TELECOMMUNICATIONS, LLC 100 NEWPORT AVE EXT #1 QUINCY, MA 02171-1734 Fax: 617-847-0931

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DOMINIC SCHIAVONE, CHIEF OPERATING OFFICER GRASSHOPPER GROUP, LLC 197 1st Ave Ste 200 Needham, MA 02494 Fax: 866-466-1618 dschiavone@grasshopper.com CHUCK SCHEIWE GREATCALL, INC. 10935 VISTA SORRENTO PKWY STE 200 SAN DIEGO, CA 92130-8698

AMY SO GREENFLY NETWORKS INC. 450 TOWNSEND ST SAN FRANCISCO, CA 94107 amy.so@clearfly.net DENNIS HENDERSON, CEO H H VENTURES, LLC D/B/A READY MOBILE 955 KACENA RD STE A HIAWATHA, IA 52233 dennis@readywireless.com

ROBERT A. KOCH, PRESIDENT/GEN MGR H&B CABLE SERVICE, INC. 108 N MAIN PO BOX 108 HOLYROOD, KS 67450 Fax: 785-252-3229 robkoch@hbcomm.net ROBERT A. KOCH, PRESIDENT/GEN MGR H&B COMMUNICATIONS, INC. 108 N MAIN PO BOX 108 HOLYROOD, KS 67450 Fax: 785-252-3229 robkoch@hbcomm.net

REGULATORY & GOVERNMENTAL AFFAIRS HAUG COMMUNICATIONS E HIGHWAY 36 RR 3 BOX 9 SENECA, KS 66538-0009 SUE A LEPPERT, ASSISTANT ACCOUNTANT HAVILAND TELEPHONE COMPANY, INC. 106 N MAIN PO BOX 308 HAVILAND, KS 67059 Fax: 620-862-7299 sue@havilandtelco.com

CHRISTOPHER L. OWEN HCI TELCOM INC. 266 N MAIN ST STE 150 WICHITA, KS 67202 owen@hubris.net CATHERINE MOYER, GENERAL MANAGER & CEO HIGH PLAINS TELECOMMUNICATIONS, INC. D/B/A PIONEER LONG DISTANCE

120 N BAUGHMAN PO BOX 707 ULYSSES, KS 67880 Fax: 620-356-3242

catherine@pioncomm.net

RICHARD BALDWIN, PRESIDENT HOME TELEPHONE COMPANY, INC.

211S MAIN ST BOX 8

GALVA, KS 67443 Fax: 620-654-3122

rbaldwin@homecomminc.com

ROBERT BALDWIN, PRESIDENT HOME COMMUNICATIONS, INC. 211 S MAIN ST GALVA, KS 67443 Fax: 620-654-3122

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REGULATORY & GOVERNMENTAL AFFAIRS HOT SHOT SYSTEMS INC. 1005 E 17TH ST HAYS, KS 67501 JEFF GINSBURG, MANAGER HUGHES NETWORK SYSTEMS, LLC 11717 EXPLORATION LN GERMANTOWN, MD 20876-2700 jeff.ginsburg@hughes.com

KAREN TURNER
HYPERCUBE TELECOM, LLC
3200 W PLEASANT RUN RD STE 300
LANCASTER, TX 75146-1086
Fax: 866-278-3321
regulatory@h3net.com

ANTHONY ACEVEDO, CUSTOMER SERVICE LEGAL LIAISON IDT AMERICA, CORP. 550 BROAD ST STE 1700 NEWARK, NJ 07102-4549 Fax: 973-438-1455 aaceve@mail.corp.idt.net

LILY DUGAS, PROVISIONING AND PROJECT MANAGER ILOKA, INC.

D/B/A NEWCLOUD NETWORKS

160 INVERNESS DRIVE WEST

STE 100

ENGLEWOOD, CO 80112

Idugas@newcloudnetworks.com

KIMM PARTRIDGE, SECRETARY INCONTACT, INC. 7730 UNION PARK AVE STE 500 MIDVALE, UT 84047-5572 Fax: 801-576-5022 kimm.partridge@incontact.com

BRENDAN PHILBIN, CHIEF OPERATING OFFICER INMATE CALLING SOLUTIONS, LLC 2200 DANBURY ST SAN ANTONIO, TX 78217 Fax: 210-832-8915 DANIEL P. FRIESEN, PRESIDENT IDEATEK TELCOM,LLC 10400 E 69TH PO BOX 407 BUHLER, KS 67522 Fax: 866-459-2829 daniel@ideatek.biz

DIANE CLARK IDT AMERICA, CORP. 550 BROAD ST STE 1700 NEWARK, NJ 07102-4549

TREVAN MORROW, COO
IM TELECOM LLC
D/B/A INFINITI MOBILE
18TT EAST 15TH ST
TULSA, OK 74104
tmorrow@myoklg.com

RAYMOND COWLEY, SR VICE PRESIDENT INETWORKSGROUP, INC.
125 S WACKER DR STE 2510
CHICAGO, IL 60606
Fax: 312-422-9201
info@inetworksgroup.com

KOOI LIMM INPHONEX.COM, LLC 7206 NW 31ST ST MIAMI, FL 33122-1216

14-GIMT-105-GIT

SCOTT EDELEN INTEGRATED BROADBAND SERVICES, LLC 200 Chastain Center Blvd Ste 200 Kennesaw, GA 30144

MARSHA POKORNY, MANAGER-REGULATORY COMPLIANCE INTELLICALL OPERATOR SERVICES, INC. 500 SAWGRASS VILLAGE CIRCLE STE 2 PONTE VEDRA BEACH, FL 32082 Fax: 503-961-9474 m.pokorny@ildmail.com

Phillip Koen, CEO INTERMEDIA VOICE SERVICES, INC. 825 East Middlefield Road Moundview, CA 94043-4025

REGULATORY DEPARTMENT INTRADO COMMUNICATIONS, INC. 1601 DRY CREEK RD Ste 250 LONGMONT, CO 80503-6494 Fax: 720-494-6600

FRANK O'KANE
IP NETWORKED SERVICES INC.
1950 HASSELL RD
HOFFMAN ESTATES, IL 60169-6308
frank_okane@adp.com

DAVID JOHNSON ITSON INC. THREE LAGOON STE 230 REDWOOD CITY, CA 94065 djohnson@itsoninc.com PAMELA RIECK, REGULATORY MANAGER INTEGRATED SERVICES, INC. ONE NORTHBROOK PL STE 200 5 REVERE DR NORTHBROOK, IL 60062 Fax: 800-253-0616

RAY HOUSE
INTERFACE SECURITY SYSTEM HOLDINGS
3773 CORPORATE CENTER DR
EARTH CITY, MO 63045
ray.house@interfacesys.com

LESLIE BEACH INTERNATIONAL TELCOM LTD. 417 2ND AVE W SEATTLE, WA 98119

CHRISTOPHER BUNCE, VP, LEGAL & GEN COUNSEL 10NEX COMMUNICATIONS, INC. 2323 GRAND BLVD #925 KANSAS CITY, MO 64108-2670 Fax: 816-300-3350

JANET PAHLS, BUSINESS ANALYST ISG TECHNOLOGY LLC 127 N 7TH ST SALINA, KS 67401 jpahls@isgtech.com

JOHN WILLIS I-WIRELESS, LLC 1 LEVEE WAY STE 3104 NEWPORT, KY 41071-1661 Fax: 859-261-6639 john.willis@iwirelesshome.com

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MARK WADE, COO J.B.N. TELEPHONE COMPANY, INC. PO BOX 111 HOLTON, KS 66436 Fax: 785-866-4121 mark@havilandtelco.com

MARK WADE, COO J.B.N. TELEPHONE COMPANY, INC. PO BOX 111 HOLTON, KS 66436 mark@havilandtelco.com

CHAD McCOLLUM JABO COMMUNICATIONS, LLC PO BOX 54026 IRVINE, CA 92619 MICHAEL SHARP, COO JIVE COMMUNICATIONS, INC. 3214 N UNIVERSITY AVE #610 PROVO, UT 84604 msharp@getjive.com

DANIEL NEAL KAJEET, INC. 7901 JONES BRANCH DR STE 350 McLEAN, VA 22102-3341 GREG ALDRIDGE, CEO KANOKLA COMMUNICATIONS, INC. 100 KANOKLA AVE PO BOX 222 CALDWELL, KS 67022

GREG ALDRIDGE, CEO/GENERAL MANAGER KANOKLA TELEPHONE ASSN., INC. 100 KANOKLA AVE PO BOX 111 CALDWELL, KS 67022 Fax: 620-845-5636 greg@kanokla.com STEPHANIE CASSIOPPI, LEGAL AND REGULATORY AFFAIRS KANSAS #15 LIMITED PARTNERSHIP 8410 BRYN MAWR STE 700 CHICAGO, IL 60631 Fax: 773-399-4123 stephanie.cassioppi@uscellular.com

STEVEN DORF, PRESIDENT AND GENERAL MANAGER KANSAS FIBER NETWORK LLC 8201E 34TH ST NORTH #1500 WICHITA, KS 67226 Fax: 620-897-6211 sdorf@ksfiber.net JIMMY TODD, BOARD MEMBER KANSAS FIBER NETWORK LLC 8201E 34TH ST NORTH #1500 WICHITA, KS 67226 Fax: 620-897-6211

PATRICK. D. CROCKER, ATTORNEY KDDI AMERICA, INC. 825 THIRD AVE 3RD FLR NEW YORK, NY 10022 BRUCE SCHOONOVER, VICE PRESIDENT OF REGULATORY COMPLIANCE KNOLOGY OF KANSAS, INC.

D/B/A WOW! Internet, Cable and Phone
401E MICHIGAN AVE
SUITE 201

KALAMAZOO, MI 49007-5842

Fax: 706-645-0148

bruce schoonover@wideonenwest.com

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EMRE KOSMAZ KOSMAZ TECHNOLOGIES, LLC D/B/A VOIPVOIP, KOMTURK 1201 ALTA VISTA DR #202 WALNUT CREEK, CA 94596-4630 emre.kosmaz@kosmaz.com J. CHRIS CARIKER, GENERAL MANAGER K-POWERNET, L.L.C. 500 S KAMO DR VINITA, OK 74301-4613 Fax: 918-256-8023

HARRY J. LEE, JR., PRESIDENT/GENERAL MANAGER LAHARPE TELEPHONE COMPANY, INC. D/B/A LAHARPE LONG DISTANCE 109 W 6TH ST PO BOX 100 LA HARPE, KS 66751 harry.lee@laharpetel.com TERRY WHITESIDE LATTICE INCORPORATED 7150 N PARK DR STE 500 PENNSAUKEN, NJ 08109-4203

MARTIN J. TIBBITTS LCR TELECOMMUNICATIONS, LLC 100 W BIG BEAVER RD STE 200 TROY, MI 48084 SCOTT WHITE, PRESIDENT LEGENT COMM LLC 3595 S. TOWN CENTER DR, STE 112 LAS VEGAS, NV 89135-3019 Fax: 952-470-2023 sarahoistad@qwest.net

SCOTT SEAB, REGULATORY COUNSEL LEVEL 3 COMMUNICATIONS, LLC 1025 ELDORADO BLVD BROOMFIELD, CO 80125 Fax: 720-888-5164 scott.seab@level3.com

MICHAEL SHORTLEY III., VP - REGULATORY AFFAIRS LEVEL 3 COMMUNICATIONS, LLC 225 KENNETH DR ROCHESTER, NY 14623 michael.shortleyiii@level3.com

JIM MASTERSON LIGHTEDGE SOLUTIONS INC. 215 10TH ST STE 1000 DES MOINES, IA 50309-3616 LINDA HUNT, DIR-LEGAL & REGULATORY AFFAIRS LIGHTYEAR NETWORK SOLUTIONS, LLC PO BOX 22889 LEXINGTON, KY 40522-2889 Fax: 502-515-4138 linda.hunt@lightyear.net

RONALD HENRIKSEN, PRESIDENT LOGIX COMMUNICATIONS, LP 2950 N LOOP W STE 1200 HOUSTON, TX 77092-8839 Fax: 775-854-8107 THOMAS K. CROWE, ATTORNEY LONG DISTANCE CONSOLIDATED BILLING CO. 4010 W WALTON BLVD STE B WATERFORD, MI 48329 firm@tkcrowe.com

14-GIMT-105-GIT

JOHN TIETJENS, PRESIDENT AND GENERAL MANAGER LR COMMUNICATIONS, INC.
D/B/A MUTUAL TELECOMMUNICATIONS
365 MAIN ST
PO BOX 338
LITTLE RIVER, KS 67457
jtietjens@mtc4me.com

PETER RUSSO MAGICJACK 6965 VISTA PKW N STE 22 WEST PALM BEACH, FL 334116757

ALEX VALENCIA, VICE PRESIDENT, GOVERNMENT AFFAIRS & COMPLIANCE MATRIX TELECOM, INC. 433 E LAS COLINAS BLVD SUITE 500 IRVING, TX 75039 Fax: 866-418-9750 avalencia@impacttelcom.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL MCI COMMUNICATIONS SERVICES D/B/A VERIZON BUSINESS SERVICES 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL MCIMETRO ACCESS TRANSMISSION SERVICES LLC 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 Fax: 312-470-5574 deborah.kuhn@verizon.com

KATHERINE MUDGE, SR. COUNSEL MEGAPATH CORPORATON 1835-B KRAMER LANE AUSTIN, TX 78758 Fax: 512-794-6006 kmudge@megapath.com Shana Rains MADISON TELEPHONE LLC 117 N THIRD PO BOX 337 MADISON, KS 66860-0337 Fax: 620-437-2108 mtn.shana@gail.com

ALEX VALENCIA, VICE PRESIDENT, GOVERNMENT AFFAIRS & COMPLIANCE MATRIX TELECOM, INC. 433 E LAS COLINAS BLVD SUITE 500 IRVING, TX 75039 Fax: 866-418-9750 avalencia@impacttelcom.com

ANNA SOKOLIN-MAIMON, VP REGULATORY AFFAIRS MCC TELEPHONY OF MIDWEST, LLC
1 MEDIACOM WAY
CHESTER, NY 10918-4810
Fax: 845-698-4570
amaimon@mediacomcc.com

LYLE WILLIAMSON, DIR STATE GOVERNMENT RELATIONS MCI COMMUNICATIONS SERVICES D/B/A VERIZON BUSINESS SERVICES 8350 E CRESCENT PKWY STE 200 GREENWOOD VILLAGE, CO 80111-2858 lyle.williamson@verizonwireless.com

WILLIAM HAAS, VP, DEPUTY GENERAL COUNSEL MCLEODUSA TELECOMMUNICATIONS SERVICES, LLC 1720 GALLERIA BLVD CHARLOTTE, NC 28270

JASON HORNIG, VICE PRESIDENT METRO OPTICAL SOLUTIONS, INC. FRD STATION P.O. BOX 7246 NEW YORK, NY 10150 jasonh@metrooptical.com

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ROSEMARY BLOOM, MANAGER METROPCS MICHIGAN, LLC 12920 SE 38TH ST BELLEVUE, WA 98006 rosemary.bloom@t-mobile.com

TIM MEADE, CEO MILLICORP 4415 METRO PKWY STE 325 FT MYERS, FL 33916-7427 tim.meade@millicorp.com

MARK SORIA, PRESIDENT/CHIEF OPERATIONS OFFICER MIRACLE COMMUNICATIONS, INC. 725 LAKEFIELD RD STE G
WESTLAKE VILLAGE, CA 91361
Fax: 805-374-2459
regulatory@miraclecommunicationsinc.com

JON BRINTON, PRESIDENT MITEL CLOUD SERVICES, INC. 1146 N ALMA SCHOOL RD MESA, AZ 85201-3000 Fax: 480-961-1370 jon_brinton@mitel.com

STEPHANIE CRUZ, EXECUTIVE ASSISTANT MOBILITIE, LLC 2220 UNIVERSITY DR NEWPORT BEACH, CA 92660-3319 Fax: 949-719-2716 stephanie.cruz@mobilitie.com

DEBORAH NOBLES, VP OF REGULATORY AFFAIRS MOKAN COMMUNICATIONS, INC.
130 NORTH FOURTH ST
PO BOX 485
MACCLENNNY, FL 32063-0485
Fax: 904-259-0023
dnobles@townes.net

MARSHALL ARONOW, CO-PRESIDENT
METROPOLITAN TELECOMMUNICATIONS OF KANSAS, INC.
D/B/A METTEL
55 WATER ST 31ST FLR
NEW YORK, NY 10041
Fax: 212-635-5074

ROBERT LANIER
MINDSHIFT TECHNOLOGIES, INC.
309 WAVERLY OAKS RD STE 404
WALTHAM, MA 02452
bob.lanier@mindshift.com

STEPHEN M CRANE, COO MISSOURI NETWORK ALLIANCE, LLC D/B/A BLUEBIRD NETWORK, LLC 800 NW CHIPMAN RD STE 5750 LEES SUMMIT, MO 64063 steve.crane@bluebirdnetwork.com

WAYNE FOSTER
MITEL CLOUD SERVICES, INC.
1146 N ALMA SCHOOL RD
MESA, AZ 85201-3000
Fax: 480-961-1370
wayne_foster@mitel.com

GAIL LANDERS MOBILPAGE INC. 812 S 10TH ST ST JOSEPH, MO 64501

DEBBIE NOBELS, VP REGULATORY AFFAIRS MOKAN DIAL, INC. 130 NORTH FOURTH STREET PO BOX 485 MACCLENNY, FL 32063-0485 Fax: 904-259-0023 dnobles@townes.net

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HARRY WEELBORG, MANAGER MOUNDRIDGE TELCOM, INC. 109 N CHRISTIAN AVE PO BOX 960 MOUNDRIDGE, KS 67107 Fax: 620-345-6106 weel@mtelco.net

SHANA RAINS, ACCOUNTANT MT NETWORKS, L.L.C. 117 N. THIRD ST. P.O. BOX 337 MADISON, KS 66860 mtn.shana@gmail.com

BECKY ERICKSON, OFFICE MANAGER/ACCOUNTANT MUTUAL TELEPHONE COMPANY 365 MAIN ST PO BOX 338 LITTLE RIVER, KS 67457 Fax: 620-897-6211 berickson@mtc4me.com

THOMAS F. SPEED, JR., PRESIDENT, DIRECTOR NATIONAL DIRECTORY ASSISTANCE, LLC 12700 TOWNEPARK WAY LOUISVILLE, KY 40243

ERIC L PRESTON, GENERAL COUNSEL NE COLORADO CELLULAR, INC. D/B/A VIAERO WIRELESS 1224 W PLATTE AVE FORT MORGAN, CO 80701 Fax: 970-867-3589 eric.preston@viaero.com

SANDRA WILLIAMS, TREASURER
NET ONE INTERNATIONAL, INC.
1969 S ALAFAYA TRL #324
ORLANDO, FL 32828-8732
Fax: 407-384-4225
sandrawilliams@netoneinternational.com

HARRY M. WEELBORG, VICE PRESIDENT MOUNDRIDGE TELEPHONE COMPANY 109 N CHRISTIAN AVE PO BOX 960 MOUNDRIDGE, KS 67107 Fax: 620-345-6106 weel@mtelco.net

EVERARD KIDDER MEADE III, PRESIDENT MULTILINE LONG DISTANCE, INC. 8044 MONTGOMERY RD STE 700 CINCINNATI, OH 45236 Fax: 800-985-6404 info@multilinelongdistance.com

J. ERIC ROSS, PRESIDENT SECRETARY & TREASURER NATIONAL ACCESS LONG DISTANCE, INC. 871 CORONADO CENTER DR STE 200 HENDERSON, NV 89052 Fax: 888-627-1921

ALICIA G. TREDER, REGULATORY AND COMPLIANCE MANAGER
NATIONWIDE LONG DISTANCE SERVICE, INC.
2000 TOWN CENTER STE 1900
SOUTHFIELD, MI 48075
Fax: 866-308-2840
atreder@bossys.com

DANIEL POPA, PRESIDENT NECC TELECOM, INC. 4969 US HWY 42 #2700 LOUISVILLE, KY 40222-6393 Fax: 502-327-0053

Bryan Koehler, CFO Netfortris Acquisition Company, Inc. 455 Market St. Ste 620 San Francisco, CA 94105 bkoehler@telekenex.com

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JEFF JOHNSON, DIRECTOR OF OPERATIONS
NETURALLYSPEAKING, LLC
410 SOUTHWARE BLVD STE 411
TAMPA, FL 33619
jjohnson@neturallyspeaking.com

PETER CASTLE, COO NETWOLVES NETWORK SERVICES, LLC 4710 EISENHOWER BLVD STE E8 TAMPA, FL 33634-6337

JONATHAN KAUFMAN, MANAGER NETWORK BILLING SYSTEMS, L.L.C. 155 WILLOWBROOK BLVD WAYNE, NJ 07470 Fax: 973-812-6609 WILLIAM L. POPE, PRESIDENT NETWORK COMMUNICATIONS INTERNATIONAL CORP. 606 E MAGRILL ST PO BOX 551 LONGVIEW, TX 75605-0551 Fax: 903-757-4899

Rick Stern, CEO NETWORK INNOVATIONS, INC. 1101W Lake St 6th FL Chicago, IL 60607 info@nitelecom.com TIMOTHY C. MARTIN

NETWORK OPERATOR SERVICES, INC.
PO BOX 3529

LONGVIEW, TX 75601

Fax: 903-785-9372

BOYAN JOSIC, PRESIDENT NETWORK SERVICE BILLING, INC. 7251W LAKE MEAD BLVD STE 300 LAS VEGAS, NV 89128 Fax: 800-406-2049 info@networkservicebilling.com JENNY SMITH, ACCOUNTING MANAGER NETWORK SERVICES SOLUTIONS, LLC 3700 BARRON WAY RENO, NV 89511-2388 jenny.smith@networkservices.org

TONI VAN BURKLEO, CFO NETWORKIP, L.L.C. 119 W TYLER ST STE 100 LONGVIEW, TX 75601 Fax: 903-323-4564 ANGEL SON, DIRECTOR, COMMISSION COMPLIANCE NEUTRAL TANDEM-KANSAS LLC 550 W ADAMS ST STE 900 CHICAGO, IL 606613636 Fax: 312-346-2601 ason@inteliquent.com

KAREN BARLET, PRESIDENT NEW CENTURY TELECOM, INC. 3050 ROYAL BLVD S #175 ALPHARETTA, GA 30022 AMY QIAO NEW CINGULAR WIRELESS PCS, LLC C/O AT&T MOBILITY 11760 US HIGHWAY ONE, STE 600 WEST TOWER NORTH PALM BEACH, FL 33408

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Brian Roberts, CEO New Global Telecom, Inc. One Comcast Center Philadelphia, PA 19103

JOHN RANCE, CEO NEXPIRION, LLC 16458 BOLSA CHICA ST #20 HUNTINGTON BEACH, CA 92649

MIKE POLLOCK, COO NEX-TECH, INC. 2418 VINE ST HAYS, KS 67601 Fax: 785-567-4401 mpollock@nex-tech.com

VALERY RULE, REGULATORY NEX-TECH, INC. 2418 VINE ST HAYS, KS 67601 Fax: 785-625-4479 vrule@nex-tech.com

KIM ROBERT SCOVILL, SENIOR DIR GOV AFFAIRS NEXTGEN COMMUNICATIONS, INC. 275 WEST ST STE 400 ANNAPOLIS, MD 21401

DAVID LAFRANCE, REGULATORY AND EXTERNAL AFFAIRS NEXTLINK WIRELESS, LLC. 13865 SUNRISE VALLEY DR HERNDON, VA 20171 Fax: 703-547-2682 GLEN NELSON, VP MARKÉTING & BUSINESS DEVELOPMENT NEW HORIZONS COMMUNICATIONS CORP. 420 BEDFORD ST STE 100 LEXINGTON, MA 02420 Fax: 617-507-8277 info@nhcgrp.com

DARON E. JAMISON, FINANCE/BUSINESS DEVELOPMENT SUPERVISOR NEX-TECH WIRELESS, L.L.C 3001 NEW WAY HAYS, KS 67601 Fax: 785-621-2599 djamison@nex-techwireless.com

MIKE POLLOCK, CHIEF OPERATING OFFICER NEX-TECH, INC. 2418 VINE ST PO BOX 339 HAYS, KS 67601 Fax: 785-625-4479 mpollock@nex-tech.com

KENNETH SCHIFMAN, ATTORNEY NEXTEL WEST CORP. D/B/A NEXTEL KSOPHN0314-3A753 6450 SPRINT PKWY OVERLAND PARK, KS 66251 Fax: 703-433-4343 kenneth.schifman@sprint.com

TRACY CONRAD
NEXTIVA INC.
8800 E CHAPARALL RD STE 300
SCOTTSDALE, AZ 85250-2609
mark@csilongwood.com

FREDERICK FROMM, PRESIDENT NEXVORTEX, INC. 510 SPRING ST STE 120 HERNDON, VA 20170 fred@nexvortex.com

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DARYL NATHANSON, VP NORTH AMERICAN TELECOMMUNICATIONS CORP. 305 S ANDREWS AVE 9TH FL FT. LAUDERDALE, FL 33301 dnathanson@broadsmart.com

JOSEPH T. KOPPY, PRESIDENT NOS COMMUNICATIONS, INC. D/B/A 011 COMM., INTL PLUS, INTERNET BUSINESS ASSN., 250 PILOT RD STE 300 LAS VEGAS, NV 89119-3514 Fax: 702-547-8546

MARK SESSIONS, GENERAL COUNSEL NOVATEL LTD. 11550 IH-10 WEST STE 110 SAN ANTONIO, TX 78230 Fax: 210-349-7562

CANDACE WRIGHT, GENERAL MANAGER/CFO ONE POINT TECHNOLOGIES, INC. D/B/A BLUE VALLEY TELE-COMMUNICATIONS 1559 PONY EXPRESS HWY HOME, KS 66438-9000 cwright@bluevalley.net

R. J. DIAS, REGULATORY ADMINISTRATOR ONELINK COMMUNICATIONS, INC. 8400 N UNIVERSITY DR STE 204 TAMARAC, FL 33321 Fax: 954-724-5174 info@onelinkcomm.com

REGULATORY & GOVERNMENTAL AFFAIRS OOMA, INC. 1880 EMBARACADERO RD PALO ALTO, CA 94303 ROWENA HARDIN, REGULATORY COMPLIANCE
NOS COMMUNICATIONS, INC.
D/B/A 011 COMM., INTL PLUS, INTERNET BUSINESS ASSN..
250 PILOT RD STE 300
LAS VEGAS, NV 89119-3514
Fax: 702-933-1754
rhardin@nos.com

WILLIAM WRIGHT, GENERAL COUNSEL NOSVA, LIMITED PARTNERSHIP D/B/A CIERRACOM SYSTEMS 250 PILOT RD STE 300 LAS VEGAS, NV 89119-3514 Fax: 702-967-6119

CYRUS DRIVER, PRESIDENT NTS COMMUNICATIONS, INC. D/B/A ROCKY MOUNTAIN NTS COMMUNICATIO 1220 BROADWAY STE 100 LUBBOCK, TX 79401-3202

JIM TIPTON
ONE SOURCE NETWORKS, INC.
6200 Bridgepoint Pkwy, Bldg 4, Ste 100
Austin, TX 78730

CHET HUBER, PRESIDENT ONSTAR CORP. 482-C16-B16 300 RENAISSANCE CENTER DETROIT, MI 48265-3000

KIRK SMITH, PRESIDENT OPERATOR SERVICE COMPANY, LLC 5302 AVENUE Q #6 LUBBOCK, TX 79401 Fax: 806-747-0757

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REGULATORY & GOVERNMENTAL AFFAIRS OPEX COMMUNICATIONS, INC. 3777 LONG BEACH BLVD #300 LONG BEACH, CA 90807-3339 Fax: 310-818-4310

TIM LOKEN, TARIFFS & REPORTING PAETEC COMMUNICATIONS, INC. 4001 RODNEY PARHAM DR LITTLE ROCK, AR 72212 Fax: 501-748-6245 tim.p.loken@windstream.com

JUDITH MESSENGER, SR MGR REG & PUBLIC POLICY PAETEC COMMUNICATIONS, LLC.
ONE PAETEC PLAZA
600 WILLOWBROOK OFFICE PARK
FAIRPORT, NY 14450
Fax: 585-770-2498
judy.messeng@paetec.com

SCOTT KELL, VICE PRESIDENT OF OPERATIONS PEERLESS NETWORK OF KANSAS, LLC 222 S RIVERSIDE PLZ STE 2730 CHICAGO, IL 60606-6202 Fax: 312-506-0931

BEN SANCHEZ PENNYDIAL STE 280 3000 NW STUCKI PL HILLSBORO, OR 97124 ben.sanchez@upmtelecom.com

KATHY BILLINGER, CEO/GENERAL MANAGER PEOPLES TELECOMMUNICATIONS, LLC 208 N BROADWAY PO BOX 450 LA CYGNE, KS 66040 Fax: 913-757-2724 kathy@peoplestelecom.net NATHANIEL LAW, ASSOCIATE GENERAL COUNSEL OPEX COMMUNICATIONS, INC. 3777 LONG BEACH BLVD #300 LONG BEACH, CA 90807-3339 Fax: 310-818-4310 regulatory@opexid.com

Tim Loken, DIRECTOR-REGULATORY REPORTING PAETEC COMMUNICATIONS, LLC. 4001 Rodney Parham Rd. Little Rock, AR 72212 tim.p.loken@windstream.com

TIM SMITH, DIRECTOR OF REGULATORY AFFAIRS PAY TEL COMMUNICATIONS, INC. 4230 BEECHWOOD DR GREENSBORO, NC 27410 Fax: 336-346-1127 tsmith@paytel.com

DANIEL MELDAZIS
PEERLESS NETWORK OF KANSAS, LLC
222 S RIVERSIDE PLZ STE 2730
CHICAGO, IL 60606-6202
Fax: 312-506-0931
dmeldazis@peerlessnetwork.com

KATHY BILLINGER, CEO/GENERAL MANAGER PEOPLES SERVICES, LLC 208 N BROADWAY LA CYGNE, KS 66040 kathy@peoplestelecom.net

KATHY BILLINGER, CEO/GENERAL MANAGER PEOPLES TELECOMMUNICATIONS, LLC 208 N BROADWAY PO BOX 450 LA CYGNE, KS 66040 kathy@peoplestelecom.net

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BRIAN LEVENTHAL ESQ. PHONE.COM 5606 WHITNEY MILL WAY NORTH BETHESDA, MD 20852

BETH BRANDENSTEIN, COMPLIANCE DIRECTOR PIX WIRELESS, LLC 21346 SAINT ANDREWS BLVD 225 BOCA RATON, FL 33433 Fax: 866-611-5443 beth@gsaudits.com

KAREN KOVACH, GENERAL COUNSEL PNG TELECOMMUNICATIONS, INC. D/B/A POWERNET GLOBAL COMM. 8805 GOVERNORS HILL DR #250 CINCINNATI, OH 45249-3314 Fax: 513-645-4960 kkovach@pngmail.com

CINDY KELLY
PRESIDIO NETWORKED SOLUTIONS, INC.
12120 SUNSET HILLS RD STE 202
RESTON, VA 20190
ckelly@presidio.com

REGULATORY & GOVERNMENTAL AFFAIRS PRIMUS TELECOMMUNICATIONS, INC. 3903 NORTHDALE BLVD # 2206 TAMPA, FL 33624-1864 Fax: 703-902-2877

DON DAVES
PROXIMITI TECHNOLOGIES, INC.
5410 MARINER ST STE 175
TAMPA, FL 33601
don.davis@proximiti.com

CATHERINE MOYER, GENERAL MANAGER & CEO PIONEER TELEPHONE ASSN., INC. D/B/A PIONEER COMMUNICATIONS 120 W KANSAS AVE PO BOX 707 ULYSSES, KS 67880-0707 Fax: 620-424-3133 catherine.moyer@pioncomm.net OMAR AHMAD, CEO

OMAR AHMAD, CEO PLANTINUMTEL COMMUNICATIONS, LLC 8108 S ROBERTS RD JUSTICE, IL 60458

ALEK PIRKHALO, VICE PRESIDENT PREMIER HOSTING, INC. 1835 HICKS ROAD STE B ROLLING MEADOWS, IL 60008 alek.pirkhalo@infimwiz.com

JOHN FILIPOWICZ, ACTING GENERAL COUNSEL PRIMUS TELECOMMUNICATIONS, INC. 3903 NORTHDALE BLVD # 2206 TAMPA, FL 33624-1864 Fax: 703-902-2877

DAVE LINDGREN, PRESIDENT PROTOCALL LLC 14927 S CAENEN LN OLATHE, KS 66062 daveprotocall@sbcglobal.net

DOYLE SCHAEFERS, VICE PRESIDENT-OPERATIONS PUBLIC COMMUNICATIONS SERVICES, INC. 12021 SUNSET HILLS RD STE 100 RESTON, VA 20190-3296

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AARON SCHULTZ
PULSAR 360, INC.
12638 WEST AQUEDUCT DR
po box 319
LITTLETON, CO 80160
aschultz@pulsar360.com

Melissa Driskell, REGULATORY MANAGER PURE TALK PO Box 2207 Covington, GA 30015 melissa.driskell@telrite.com

SCOTT SCHAEFER, PRESIDENT/CEO QUANTUMSHIFT COMMUNICATIONS, INC. C/O VCOM SOLUTIONS 12657 ALCOSTA BLVD STE 418 SAN RAMON, CA 94583-4433 Fax: 281-859-7747

JAMES F. LEDNICKY
RAINBOW COMMUNICATIONS, L.L.C.
608 MAIN ST
PO BOX 147
EVEREST, KS 66424
Fax: 785-548-7517
james@rainbowtel.com

BRANDI KNIGHT RAZORLINE, LLC PO BOX 8810 METAIRIE, LA 70011 bknight@razorline.com

ROBERT McFADDEN
REALLINX, INC.
101 W RENNER RD STE 180
RICHARDSON, TX 75082
rmcfadden@reallinx.com

MARIUS MALAI, DIRECTOR PULSE TELECOM LLC 4969 US HWY 42 STE 2700 LOUISVILLE, KY 40222-6393 Fax: 248-680-8442 office@pulsetele.com

ISSA ASAD Q LINK WIRELESS LLC 499 E-SHERIDAN-ST-STE 400 DANIA-BEACH, FL 33004 legal@qlinkwireless.com

ELISE ESCAMILLA, PRESIDENT QUASAR COMMUNICATIONS CORPORATION 15610 BOULDER OAKS DR HOUSTON, TX 77084 Fax: 281-859-7747 mbemal@quasarinc.net

JAMES LEDNICKY, GENERAL MANAGER
RAINBOW TELECOMMUNICATIONS ASSOCIATION, INC.
608 MAIN ST
PO BOX 147
EVEREST, KS 66424-0147
Fax: 785-548-7517
james@rainbowtel.com

Dennis Henderson, CEO READY WIRELESS LLC 955 Kacena Rd Ste A Hiawatha, IA 52233 dennis@readywireless.com

CHRIS STEIN
REDUCED RATE LONG DISTANCE, LLC
1800 PEMBROOKE DR STE 300
ORLANDO, FL 32810
Fax: 877-539-7924
cstein@dominionbusinessgroup.com

14-GIMT-105-GIT

MARK CRAWFORD, COO REFLECTIVE GROUP, LLC D/B/A Ello Tello 622 HIGH ST BALDWIN CITY, KS 66006 mcrawford@reflectivegroupp.com LISA ROGERS, PRESIDENT RELIANT COMMUNICATIONS, INC. 801 INTERNATIONAL PKWY 5TH FLR LAKE MARY, FL 32746

ALICIA G. TREDER, REGULATORY AND COMPLIANCE MANAGER RESIDENTIAL LONG DISTANCE, INC. D/B/A RLDI 3075 BRECKINRIDGE BLVD STE 425 DULUTH, GA 30096-4981 Fax: 855-580-0213 compliance@resi-id.com

MARIA ELENA ZEPEDA, PRESIDENT

ROMAN LD, INC. 2300 VALLEY VIEW LN STE 730 IRVING, TX 75062-1780 Fax: 972-408-4150 mzepeda@romanldinc.com

RHONDA S GODDARD, COO RURAL TELEPHONE SERVICE COMPANY, INC. D/B/A Nex-Tech **145 N MAIN** PO BOX 158 **LENORA, KS 67645** Fax: 785-567-4401 rgoddard@nex-tech.com

STEVE RICHARDS, GENERAL MANAGER S&T COMMUNICATIONS LLC 320 KANSAS AVE PO BOX 99 BREWSTER, KS 67732 Fax: 785-694-2750 srichards@st-tel.net

CASSANDRA MILLIGAN, REGULATORY AFFAIRS SAGE TELECOM COMMUNICATIONS, LLC 10440 N CENTRAL EXPRESSWAY STE 700 DALLAS, TX 75231 Fax: 214-495-4789 cmilligan@truconnect.com

JOHN MARLOW RING CENTRAL, INC. 20 DAVIS DR BELMONT, CA 94002-3002 info@savingcall.com

MARY ANN MITCHELL, VICE PRES ROSEBUD TELEPHONE, LLC 501W MAIN ST PO BOX 597 ROSEBUD, TX 76570 Fax: 254-583-2027 maryann@rosebudtelephone.com

SHIRLEY VINCENT S&A TELEPHONE COMPANY, INC. 413 MAIN ST PO BOX 68 ALLEN, KS 66833 Fax: 620-528-3226 sacsr@satelephone.com

STEVE RICHARDS, GENERAL MANAGER S&T TELEPHONE COOPERATIVE ASSOCIATION, INC. 320 KANSAS AVE PO BOX 99 BREWSTER, KS 67732 Fax: 785-694-2750 srichards@st-tel.net

LISA ANDREJKO, ASSOC DIR REGULATORY SBC LONG DISTANCE, LLC 5130 HACIENDA BLVD 3 S DUBLIN, CA 94568-7579 Fax: 925-468-5543

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JUDITH A RILEY, REGULATORY CONSULTANT SCISSORTAIL COMMUNICATIONS, LLC PO BOX 720128 OKLAHOMA CITY, OK 73172-0128 jriley@telecompliance.net

MATT O'FLAHERTY, PRESIDENT SELEC TEL, INC. D/B/A SELEC TEL WIRELESS 1825 N BELL ST FREEMONT, NE 68025 Fax: 386-492-7928 oflaherty.matt@gmail.com

KEN ADAMS SILV COMMUNICATION INC. 3460 WILSHIRE BLVD STE 1103 LOS ANGELES, CA 90010 Fax: 213-381-7711

MICHAEL RAND, MANAGING DIRECTOR SIP.US LLC 3005 ROYAL BLVD SOUTH STE 235 ALPHARETTA, GA 30022 michael@sip.us

KENDALL S. MIKESELL, PRESIDENT SKT, INC. 112 S LEE PO BOX 800 CLEARWATER, KS 67026-0800 Fax: 620-584-2268

ALEX FAYN, PRESIDENT S-NET COMMUNICATIONS, INC. 2860 SOUTH RISER RD DES PLAINES, IL, IL 60018 afayn@snetconnect.com COLLEEN DZIUBAN, DIR GOVERMENT AFFAIRS SECURUS TECHNOLOGIES, INC. 14651 DALLAS PKWY STE 600 DALLAS, TX 75254 Fax: 972-277-0416

JAMES CHRISTIANO SHOUTPOINT INC. 4695 MACARTHUR CT STE 930 NEWPORT BEACH, CA 92660 jamie.christiano@shoutpoint.com

RON IRELAND, CFO SIMPLE SIGNAL, INC. 34232 PACIFIC COAST HWY STE E DANA POINT, CA 92629 ron@simplesignal.com

GREGORY L. MIKESELL, SECRETARY TREASURER SKT, INC. 112 S LEE PO BOX 800 CLEARWATER, KS 67026-0800 Fax: 620-584-2268

BRAD CARR, PRESIDENT SMALL OFFICE SYSTEMS 201 MANCHESTER LN PORT BARRINGTON, IL 60010-7055 llsa@wirelineinc.com

R. MATTHEW KOHLY, DIRECTOR SOCKET TELECOM, LLC 2703 CLARK LANE PO BOX 1118 COLUMBIA, MO 65205-1118 Fax: 573-256-6201 rmkohly@sockettelecom.com

14-GIMT-105-GIT

DAVID W VAN NESS, DIRECTOR, STATE AND LOCAL TAX SOLAVEI, LLC
3650 131ST AVE SE STE 100
BELLEVUE, WA 98006-1395
dave.vanness@solavei.com

KELLY JOHNSON, GENERAL MANAGER SOUTH CENTRAL TELEPHONE ASSN. INC. 215 S ILIFF PO BOX B MEDICINE LODGE, KS 67104 Fax: 620-930-1051 kjohson@sctelcom.com

DIANE BALK, FINANCIAL OFFICER SOUTH DAKOTA NETWORK, LLC 2900 W 10TH ST SIOUX FALLS, SD 57104 diane.balk@sdncommunications.com

JOHN R. KIRBY, PRESIDENT/DIRECTOR SOUTHWEST COMMUNICATIONS, INC. 4150 N MULBERRY DR STE 160 KANSAS CITY, MO 64116

ROSS ARTALE SPECTROTEL, INC. D/B/A ONETOUCH COMMUNICATIONS 3535 STATE HWY 66 STE 7 NEPTUNE, NJ 07753-2625 rartale@spectrotel.com

SHIRLEY B. WHITE SPOK, INC. 6850 VERSAR CTR STE 420 SPRINGFIELD, VA 221514148 DANE JASPER, CEO SONIC TELECOM, LLC 2260 APOLLO WAY SANTA ROSA, CA 95407 Fax: 707-547-3403 dane@corp.sonic.net

ZACK ODELL, GENERAL MANAGER SOUTH CENTRAL WIRELESS, INC. D/B/A SCTELCOM 215 S ILIFF PO BOX B MEDICINE LODGE, KS 67104 Fax: 620-930-1050 zodell@sctelcom.com

KENDALL S. MIKESELL, PRESIDENT SOUTHERN KANSAS TELEPHONE COMPANY, INC. 112 S LEE ST PO BOX 800 CLEARWATER, KS 67026-0800 Fax: 620-584-2268

kendall.mikesell@sktcompanies.com

ANN HUGHES, DIRECTOR-REGULATORY SOUTHWESTERN BELL TELEPHONE CO. D/B/A AT&T KANSAS 220 SE 6TH AVE RM 505 TOPEKA, KS 66603-3596 Fax: 785-276-1988 ann.hughes@att.com

ROSS ARTALE
SPECTROTEL, INC.
D/B/A TOUCH BASE COMMUNICATIONS
3535 STATE HWY 66 STE 7
NEPTUNE, NJ 07753-2625
rartale@spectrotel.com

LEONARD KAPNER, PRESIDENT SPOT MOBILE CORPORATION 152 NE 167 ST STE 200 MIAMI BEACH, FL 336162

14-GIMT-105-GIT

DIANE C. BROWNING, ATTORNEY SPRINT COMMUNICATIONS COMPANY L.P. KSOPHN0314-3A459 6450 SPRINT PKWY OVERLAND PARK, KS 66251 Fax: 913-523-0571 diane.c.browning@sprint.com

DIANE C. BROWNING, ATTORNEY SPRINT SPECTRUM L.P. KSOPHN0314-3A459 6450 SPRINT PKWY OVERLAND PARK, KS 66251-2400 Fax: 913-523-0571 diane.c.browning@sprint.com

NORMAN WORTHINGTON STAR2STAR COMMUNICATIONS LLC 600 TALLEVAST RD STE 202 SARASOTA, FL 34243 info@star2star.com

JOHN PETRAKIS STRATUS NETWORKS 4700 N PROSPECT RD PEORIA HEIGHTS, IL 61616 jpetrakis@acc2go.com

RENEE HORNBAKER, CFO STREAM COMMUNICATIONS, LLC 1950 N STEMMONS FREEWAY STE 300 DALLAS, TX 75207 renee.hornbaker@streamenergy.net

PHILIP BROWN SUMNER CABLE TV INC. 117 W HARVEY PO BOX 468 WELLINGTON, KS 67152 KENNETH A. SCHIFMAN, ATTORNEY SPRINT COMMUNICATIONS COMPANY L.P. KSOPHN314-3A753 6450 SPRINT PKWY OVERLAND PARK, KS 66251 Fax: 913-523-9827 kenneth.schifman@sprint.com

PATRICK L. MORSE, PRESIDENT/GEN. MGR ST LONG DISTANCE, INC. D/B/A SUNFLOWER LONG DISTANCE D/B/A FAIRPOINT LOI 908 W FRONTVIEW PO BOX 199 DODGE CITY, KS 67801

DAVID E. BENGTSON, ATTORNEY STINSON LEONARD STREET LLP 1625 N WATERFRONT PKWY STE 300 WICHITA, KS 67206 Fax: 316-268-9798 dbengtson@stinson.com

HEIDI HUFFMAN, REGULATORY CONTACT STRATUS NETWORKS, INC. 4700 N PROSPECT RD PEORIA HEIGHTS, IL 61616 Fax: 309-222-2124

CLAY SMITH, PRESIDENT SUMMIT CONFERENCE P.O. BOX 1680 COUPEVILLE, WA 98259 claysmith@summitconference.com

PATRICK MORSE, DIRECTOR OF OPERATIONS SUNFLOWER TELEPHONE COMPANY, INC. D/B/A FAIRPOINT COMMUNICATIONS PO BOX 199
DODGE CITY, KS 67801-0199
Fax: 620-227-8576
pmorse@fairpoint.com

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GREG GIERCZAK, EXEC DIR-PUBLIC POLICY & GOV RELATIONS SUREWEST KANSAS, INC 8150 INDUSTRIAL AVE BLDG A ROSEVILLE, CA 95678 Fax: 916-786-1877 g.gierczak@surewest.com

STUART McCALLUM, CFO TAG MOBILE, LLC 1330 CAPITAL PKWY CARROLLTON, TX 75006 stuart.mccallum@tagmobile.com

AARON WEL TALK TT 4301 NE 4TH ST STE 202 RENTON, WA 98059 sales@talktt.com

DALE JONES, CHIEF EXECUTIVE OFFICER TC WIRELESS, INC. 1568 S. 1000 ROAD COUNCIL GROVE, KS 66846 djones@tctainc.net

DAVID DAMIANI, SECRETARY
TELATLANTIC COMMUNICATIONS, INC.
604 CAMERON ST
ALEXANDRIA, VA 22314
Fax: 703-548-2015
david@damianilaw.com

MICHAEL CARBONNEAU
TELEBLEND, LLC
300 CORNERSTONE DR STE 315
WILLISTON, VT 05495
mcarbonneau@teleblend.com

FLOYD JASINSKI, SENIOR REGULATORY ANALYST SUREWEST KANSAS, INC 200 VERNON STREET P O BOX 969 (95661) ROSEVILLE, CA 95678 Fax: 916-786-1877 f.jasinski@surewest.com

JEFFERY W SMALL, SENIOR VICE PRESIDENT TALK AMERICA SERVICES, LLC 10802 EXECUTIVE CENTER DRIVE BENTON BUILDING STE 300 LITTLE ROCK, AR 72211 Fax: 330-425-0881 jeffery.w.small@windstream.com

MARTINE YALDOR, CFO TAMPA BAY DSL D/B/A PBX-CHARGE 5706 BENJAMIN CENTER DR #116 TAMPA, FL 33634 accountspayable@pbx-charge.com

JENNIFER LAUTENSCHLEGER
TDS LONG DISTANCE CORPORATION
525 JUNCTION ROAD (53718)
PO BOX 5158
MADISON, WI 53705
jennifer.lautenschleger@tdstelecom.com

SCOTT SEAB, REGULATORY COUNSEL TELCOVE OPERATIONS, LLC 1025 ELDORADO BLVD BROOMFIELD, CO 80021 scott.seab@level3.com

SUSAN BOUCHARD, PRESIDENT TELECOM MANAGEMENT, INC. D/B/A PIONEER TELEPHONE 39 DARLING AVE STE 1 SOUTH PORTLAND, ME 04106-2320 Fax: 207-774-9508

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HERVE R. ANDRIEU, VICE PRESIDENT TELECOM NORTH AMERICA, INC. 1802 N CARSON ST STE 212-2683 CARSON CITY, NV 89701 SONYA BLACKWELL TELEDIAS COMMUNICATIONS, INC. 1100 CALIFORNIÀ AVE STE 220 RENO, NV 89509-2553 Fax: 775-827-9005

JANET ARNOLD, MANAGER-REGULTORY RELATIONS, ROOM 500 TELEPORT COMMUNICATIONS AMERICA, LLC 220 SE 6TH AVE RM 500 TOPEKA, KS 66603 Fax: 785-276-1713 js0746@att.com TIM KOXLIEN, PRESIDENT
TELEQUALITY COMMUNICATIONS, INC.
21232 GATHERING OAKS STE 107
SAN ANTONIO, TX 78260

TODD MISZNER
TELESPHERE NETWORKS LTD
9237 E VIA DE VENTURA STE 250
SCOTTSDALE, AZ 85258-3661
tmiszner@telesphere.com

ROBERT E. SPANGLER, JR., PRESIDENT/CEO TELEWEST IV INC. PO BOX 312 EDWARDS, CO 81532-0312 Fax: 970-479-6449 telewest@vail.net

TERRY RUTH
TELIAX, INC.
1001 16TH ST B 180 #102
DENVER, CO 80265

BOBBI FERGUSON, CONSULTANT TELMEX USA, L.L.C. C/O VISIOLOGY, INC. 16061 CARMEL BAY DR NORTHPORT, AL 35475 Fax: 205-330-1705 bobbi@visiology.com

BEOM C PARK, CEO TELONIUM COMMUNICATIONS LLC PO BOX 675341 MARIETTA, GA 30006 compliance@telonium.com DARRYL E. DAVIS, CEO TELRITE CORPORATION 4113 MONTICELLO ST COVINGTON, GA 30014 darryl@telrite.com

STEVE KOKINOS
THINKING PHONE NETWORKS, LLC
10 WILSON RD #3
CAMBRIDGE, MA 02138-1128
steve@thinkingphones.com

Aaron Leon, CFO THINQ, INC. 2505 Meridian Pkwy Ste 250 Durham, NC 27713-1799

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VINCENT M PALADINI, SR COUNSEL, REGULATORY
TIME WARNER CABLE BUSINESS LLC
13820 SUNRISE VALLEY DR
HERNDON, VA 20171
vincent.paladini@twcable.com

CHRISTINA MEYERING TING, INC. 96 MOWAT AVE TORONTO, ON M6K 3M1

NICK NGUYEN, MANAGING MEMBER TN INVESTEMENTS, LLC D/B/A VOX LINK 100 S MAIN ST STE 102 WICHITA, KS 67202 n.nguyen@vox-link.com

NANCY K. LEE, EXEC VP T-NETIX, INC. 14651 DALLAS PKWY STE 600 DALLAS, TX 75254-8815 Fax: 972-241-1537

BRIAN METHERELL
TOSHIBA AMERICA INFORMATION SYSTEMS, INC.
9740 IRVINE BLVD
IRVINE, CA 92618
brian.metherell@tais.toshiba.com

ALICIA G. TREDER, REGULATORY AND COMPLIANCE MANAGER TOTAL ACCESS TELECOM INC. 2850 W HORIZON RIDGE PKWY STE 200 HENDERSON, NV 89052-4395 Fax: 877-654-1534 info@totalaccesstelecom.com VINCENT M PALADINI, SR. COUNSEL, REGULATORY TIME WARNER CABLE INFORMATION SERVICES (KANSAS), LLC 13820 SUNRISE VALLEY DR HERNDON, VA 20171 Fax: 704-697-4625 vincent.paladini@twcable.com

TERI OHTA, CORP COUNSEL/STATE REGULATORY
AFFAIRS
T-MOBILE
12920 SE 38TH ST
BELLEVUE, WA 98006
teri.ohta@t-mobile.com

BRIAN McCLINTOCK, COO TNCI OPERATING COMPANY LLC 114 E HALEY ST STE A SANTA BARBARA, CA 93101 Fax: 805-869-1445 bmcclintock@tncii.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL TOPEKA CELLULAR TELEPHONE COMPANY D/B/A VERIZON WIRELESS 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah kuhn@verizon.com

MARK M. GAILEY, PRESIDENT & GENERAL MANAGER TOTAH COMMUNICATIONS, INC. 101 MAIN ST PO BOX 300 OCHELATA, OK 74051-0300 Fax: 918-535-2701 mmgailey@totelcsi.com

NATHANIEL LAW, CORPORATE COUNSEL TOTAL CALL MOBILE, INC. 1411W 190TH ST STE 650 GARDENA, CA 90248-4369 Fax: 213-995-9710 nathaniell@totalcallusa.com

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MARK LEAFSTEDT, CEO TOTAL CALL MOBILE, INC. 1411W 190TH ST STE 650 GARDENA, CA 90248-4369

MARK GAILEY, GENERAL MANAGER TOTEL CUSTOMER SERVICES, INC. 101 MAIN PO BOX 300 OCHELATA, OK 74051

SHERI PAGE, OPS MGR TOWN HALL, LLC 8245 BOONE BLVD STE 650 TYSONS CORNER, VA 22182 sheri@thtweb.com

RICHARD B. SALZMAN, EXECUTIVE VICE PRESIDENT TRACFONE WIRELESS, INC. 9700 NW 112TH AVE MIAMI, FL 33178 rsalzman@tracfone.com

ERICK ROBINSON, TAX & REG SPECIALIST TRANS NATIONAL COMMUNICATIONS INTERNATIONAL, INC. 2 CHARLESGATE WEST BOSTON, MA 02215 Fax: 617-369-1110

REGULATORY & GOVERNMENTAL AFFAIRS TRI-COUNTY COMMUNICATIONS PO BOX 398 CATAWISSA, MO 63015-0398 ALICE BRESLOW, COMPLIANCE PARALEGAL TOTAL HOLDINGS, INC. D/B/A GTC COMMUNICATIONS 3777 LONG BEACH BLVD STE 300 LONG BEACH, CA 90807-3339 Fax: 213-995-9710 legal@mygtc.com

GARY GLODEK, DIRECTOR, RETAIL OPERATIONS TOUCHTONE COMMUNICATIONS INC. 16 S JEFFERSON RD WHIPPANY, NJ 07981 Fax: 973-739-9366

SUSAN TOWNER
TOWNER ELECTRONICS
D/B/A TOWNER COMMUNICATIONS
2511 INDUSTRIAL DRIVE
JEFFERSON CITY, MO 65109
Fax: 575-634-3674
stowner@calltcs.com

STELLA GNEPP, REGULATORY AFFAIRS SPECIALIST TRANS NATIONAL COMMUNICATIONS INTERNATIONAL, INC.
2 CHARLESGATE WEST
BOSTON, MA 02215
Fax: 617-369-1187
sgnepp@tncii.com

LOURDIS VINAS, DIRECTOR, REGULATORY & COMPLIANCE
TRANSWORLD NETWORK CORP.
255 PINE AVE N
OLDSMAR, FL 34677-4630
Fax: 813-891-4713
Ivinas@twncorp.com

DALE JONES, GENERAL MANAGER
TRI-COUNTY TELEPHONE ASSOCIATION, INC.
1568 S 1000 RD
PO BOX 299
COUNCIL GROVE, KS 66846
Fax: 785-366-7007
djones@tctainc.net

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KEVIN BRIAN COX, CEO TRUE WIRELESS, LLC 3124 BROTHER BLVD #104 BARTLETT, TN 38133 GREGORY MAPPLEDORAM TRUPHONE, INC. 4309 EMPEROR BLVD STE 325 DURHAM, NC 27703

C/O HALEH S. DAVARY, REG REPORTING ANALYST TTI NATIONAL, INC. C/O WORLDCOM, INC.-WPPG 201 SPEAR ST 9TH FLR SAN FRANCISCO, CA 94105 haleh.davary@mci.com

VINCENT M PALADINI, SR. COUNSEL, REGULATORY TWC (TIME WARNER) DIGITAL PHONE LLC 13820 SUNRISE VALLEY DRIVE HERNDON, VA 20171 vincent.paladini@twcable.com

BENJAMIN FOSTER, PRESIDENT/COO TWIN VALLEY COMMUNICATIONS, INC. 22 SPRUCE PO BOX 395 MILTONVALE, KS 67466 Fax: 785-427-2216 ben.foster@tvtinc.net

ROBERT YOUNG, PRESIDENT U.S. TELECOM LONG DISTANCE, INC. D/B/A US SOUTH / INCOM 3960 HOWARD HUGHES PKWY STE 500 LAS VEGAS, NV 89109

CRAIG MOCK, GENERAL MANAGER
UNITED COMMUNICATIONS ASSOCIATION, INC.
1107 MCARTOR RD
PO BOX 117
DODGE CITY, KS 67801
Fax: 620-227-7032
craigm@unitedtelcom.net

PAMELA HOLLICK, VP OF REGULATORY, CENTRAL REGION
TW TELECOM OF KANSAS CITY LLC
TIME WARNER TELECOM
10475 PARK MEADOWS DR
LITTLETON, CO 80124
Fax: 317-713-8937
pamela.hollick@level3.com

JEFF LAWSON, CEO TWILIO INC. 548 MARKET ST #14510 SAN FRANCISCO, CA 94104

ADAM GLENDENING
TWIN VALLEY TELEPHONE, INC.
22 SPRUCE
PO BOX 395
MILTONVALE, KS 67466
Fax: 785-427-2216
tvtacctpay@tvtinc.net

MATTHEW MYERS, MANAGING ATTORNEY UNITE PRIVATE NETWORKS, LLC 120 S SEWARD RD LIBERTY, MO 64060 Fax: 816-903-9401 matthew.myers@upnfiber.com

LAWRENCE VIERTHALER, PRESIDENT UNITED COMMUNICATIONS ASSOCIATION, INC. 1107 MCARTOR RD PO BOX 117 DODGE CITY, KS 67801 Fax: 620-227-7032

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GEORGE COLLINS, VICE PRESIDENT UNITED TELECOM INC. 3550 WILSHIRE BLVD 17TH FL LOS ANGELES, CA 90010 Fax: 800-689-2459 unitedtelecomca@yahoo.com

JOHN R. IDOUX, DIRECTOR KANSAS GOVERNMENTAL AFFAIRS
UNITED TELEPHONE CO. OF KANSAS
D/B/A CENTURYLINK
600 NEW CENTURY PKWY
NEW CENTURY, KS 66031
Fax: 913-345-6756
john.idoux@centurylink.com

BASSAM ABDALLAH, DIRECTOR OF OPERATIONS US CONNECT LLC 11029 HARRY HINES BLVD STE B117 DALLAS, TX 75229-5785 usconnet@gmail.com

M BROOKS SMITH, CEO/CFO US SOUTH COMMUNICATIONS, INC. D/B/A US SOUTH AND INCOMM 250 WILLIAMS STREET SUITE M-100 ATLANTA, GA 30303-1032

STEPHANIE CASSIOPPI, LEGAL AND REGULATORY AFFAIRS
USCOC OF NEBRASKA/KANSAS LLC
8410 BRYN MAWR
CHICAGO, IL 60631
Fax: 847-864-3133
stephanie.cassioppi@uscellular.com

DAVID SCHOFIELD, PRESIDENT UVNV, INC. 3195 RED HILL AVE STE A COSTA MESA, CO 92626 dschofield@hometowntelecom.com CRAIG MOCK, GENERAL MANAGER UNITED TELEPHONE ASSN., INC. 1107 MCARTOR RD PO BOX 117 DODGE CITY, KS 67801 Fax: 620-227-7032 craigm@unitedtelcom.net

HARRY WALKER, PRESIDENT UNITED WIRELESS COMMUNICATIONS, INC. 1107 MCARTOR RD PO BOX 117 DODGE CITY, KS 67801

ANNE E. FRANKLIN US SOUTH COMMUNICATIONS, INC. D/B/A US SOUTH AND INCOMM 250 WILLIAMS STREET SUITE M-100 ATLANTA, GA 30303-1032

MARK COSTELLO, PRESIDENT/CEO USA DIGITAL COMMUNICATIONS, INC. 300 JOHNNY BENCH DR STE 120 OKLAHOMA CITY, OK 73104-2471

J. DAVID JACOBSON UTPHONE, INC. JACOBSON & LAASCH 212 E SECOND ST EDMOND, OK 73034 jdj8788@aol.com

KERMIT HEATON, EXEC VP VALUE-ADDED COMMUNICATIONS, INC. 12021 SUNSET HILLS RD STE 100 RESTON, VA 20190-3296

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RICHARD LEE TIDWELL, MANAGING PARTNER VALU-NET LLC 2914 W HWY 50 STE A EMPORIA, KS 66801-5394 rick@myvalunet.com

CHIP WERNER, VICE PRESIDENT-OPERATIONS
VELOCITY THE GREATEST PHONE COMPANY EVER, INC.
7130 SPRING MEADOWS W DR
HOLLAND, OH 43528
Fax: 419-868-9986
verizonlongdistance@verison.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL VERIZON SELECT SERVICES INC. 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com

KATHLEEN HOLLENBECK VIASAT, INC. 6155 EL CAMINO REAL CARLSBAD, CA 92009 Fax: 760-929-3941

DIANE C BROWNING, COUNSEL STATE REGULATORY
AFFAIRS
VIRGIN MOBILE USA, L.P.
KSOPHN0314-3A459
6450 SPRINT PKWY
OVERLAND PARK, KS 66251
Fax: 913-523-0571
diane.c.browning@sprint.com

TRACI ROMEDY
VODAFONE US OPERATIONS INC.
20110 ASHBROOK PLACE STE 170
ASHBURN, VA 20147

JUDI REED
VELOCITY THE GREATEST PHONE COMPANY EVER, INC.
7130 SPRING MEADOWS W DR
HOLLAND, OH 43528
Fax: 419-868-9986
jreed@velocity.org

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL VERIZON LONG DISTANCE, LLC 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL VERIZON WIRELESS (VAW), LLC 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com

BRENDON BRADER VIATALK, INC. 21 CORPORATE DR STE 203 CLIFTON PARK, NY 12065

CHRISTOPHER HALL
VITELITY VOICE INC.
317 INVERNESS WAY S STE 140
ENGLEWOOD, CO 80112
usf@vitelity.com

DERICK ADRIANO, BUSINESS/FINANCE
VOICE CARRIER LLC
6541 VIA DEL ORO
STE A-7
SAN JOSE, CA 95119
derick.adriano@voicecarrier.com

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STACI L. PIES, PRESIDENT
VOICE ON THE NET (VON) COALITION
25 MASSACHUSETTS AVE NW
9TH FLOOR
WASHINGON, DC 20001
Fax: 202-478-2732
stacipie@google.com

JASON TAPOLCI, PRESIDENT VOIPSTREET, INC. 8 PENN CENTER W STE 101 PITTSBURG, PA 15276 jason@abgcapital.com

STEVE SOUTH
VONAGE BUSINESS SOLUTIONS, INC.
3200 WINDY HILL RD
STE 200 EAST
ATLANTA, GA 30309
steve.south@vocalocity.com

DINA MARDINI, VPF VOYAGER MOBILE 9723 KINGSTON PIKE STE B KNOXVLLE, TN 37922 dina.mardini@voyagermobile.com

MARIE CENSOPLANO, SENIOR VICE PRESIDENT AND GENERAL COUNSEL VYVE BROADBAND A, LLC FOUR INTERNATIONAL DRIVE STE 330 RYE BROOK, NY 10573 Fax: 914-234-8363 marie.censoplano@vyvebb.com

ANDREW PLOCIENNECZAK WDT WIRELESS 13644 NEUTRON RD DALLAS, TX 75244 SUSAN DO, ASSOCIATE COUNSEL VOICECOM TELECOMMUNICATIONS, LLC 1330 CAPITAL PKWY CARROLLTON, TX 75006 Fax: 972-337-1607 susan.do@amvensys.com

BRENDAN KASPAR VONAGE AMERICA INC. D/B/A VONAGE 23 MAIN ST HOLMDEL, NJ 07733-2136 brendan.kasper@vonage.com

BRENDAN KASPAR VONAGE HOLDINGS CORP. 23 MAIN ST HOLMDEL, NJ 07733 brendan.kasper@vonage.com

PAVAN MANDHANI
VOYZZE-COMMUNICATIONS
D/B/A Uneven
1521 Concord-Pike
Ste 301 US202
Willimington, DE 19803

STEVE SACKRIDER, PRESIDENT
WAMEGO TELECOMMUNICATIONS COMPANY, INC.
1009 LINCOLN
PO BOX 25
WAMEGO, KS 66547-0025
Fax: 785-456-9903
ssackrider@wtcks.com

ROMAN TALLS, PRESIDENT WDT WORLD DISCOUNT TELECOMMUNICATIONS 13644 NEUTRON DALLAS, TX 75244 roman@mywdt.com

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Bradley Estes, PRESIDENT WEST IP COMMUNICATIONS, INC. 401 South Fourth Street Louisville, KY 40202 SARAH MONTGOMERY, DIR. OF GOV. RELATIONS WESTEL, INC. 8303 N MO PAC EXPY STE C400 AUSTIN, TX 78759-8370 Fax: 512-480-5596

TODD HOUSEMAN, REGULATORY AFFAIRS MANAGER WESTLINK COMMUNICATIONS, L.L.C. 1107 MCARTOR RD DODGE CITY, KS 67801 toddh@unitedtelcom.net CARRIE LOOS, ACCOUNTING ADMINISTRATOR WHEAT STATE TELEPHONE COMPANY, INC. PO BOX 320 UDALL, KS 67146 Fax: 620-782-3302 cloos@wheatstate.com

Bruce Mueller, CEO
WHEATLAND ELECTRIC COOPERATIVE
D/B/A Wheatland Broadband Services
101 South Main Street
P.O. Box 230
Scott City, KS 67871
Fax: 620-872-7170
bmueller@weci.net

CHRIS S. BARTON, PRESIDENT WHOLESALE CARRIER SERVICES, INC. 12350 NW 39th ST STE 101 CORAL SPRINGS, FL 33065-2418 Fax: 561-750-7244 sales@wcs-online.com

PATRICK J CHICAS, PRESIDENT AND CEO WIDE VOICE, LLC 410 SOUTH RAMPART SUITE 390 LAS VEGAS, NV 89145 Fax: 702-825-2582 pjc@widevoice.com

BRIAN BOISVERT, MANAGER
WILSON COMMUNICATIONS, INC.
D/B/A WTCI LONG DISTANCE
2504 AVE D
PO BOX 190
WILSON, KS 67490
boisvert@wtciweb.com

BRIAN BOISVERT, GENERAL MANAGER WILSON TELEPHONE COMPANY, INC. 2504 AVE D PO BOX 190 WILSON, KS 67490-0190 Fax: 785-658-3344 boisvert@wilsoncom.us SCOTT SEAB, CORPORATE COUNSEL WILTEL COMMUNICATIONS, LLC LEVEL 3 COMMUNICATIONS 1025 ELDORADO BLVD BROOMFIELD, CO 80021 scott.seab@level3.com

JAMES MACKENZIE, PRES, CEO AND SECRETARY WIMACTEL, INC.
13515 I CIRCLE
OMAHA, NE 68137
Fax: 866-358-8321
james.mackenzie@quortechequities.com

Carol Keith, VP-LAW WHOLESALE/CARRIER WINDSTREAM COMMUNICATIONS, LLC 1170 B1F02 12A 4001 N-RODNEY PARHAM RD LITTLE ROCK, AR 72212 carol.keith@windstream.com

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LYNDALL NIPPS, VP-STATE GOVT AFFAIRS WINDSTREAM COMMUNICATIONS, LLC 400 W 15th St Ste 440 Austin, TX 78701 wci.kansas.govaffairs@windstream.com

DAVID EICHLER, VP-STATE GOVT AFFAIRS WINDSTREAM NORLIGHT, LLC 400 W 15TH ST STE 440 AUSTIN, TX 78701 Fax: 812-461-3357 wci.kansas.govaffairs@windstream.com

ED CORR, VICE PRESIDENT TAX WINDSTREAM NTI, LLC. 4001 RODNEY PARHAM LITTLE ROCK, AR 72212 Fax: 812-759-6823 ecorr@cinergycom.com

DAVID EICHLER, VP-STATE GOVT AFFAIRS WINDSTREAM NUVOX KANSAS, LLC 4001 RODNEY PARHAM RD LITTLE ROCK, AR 72212 wci.kansas.govaffairs@windstream.com

WALTER MCGEE WORKING ASSETS FUNDING SERVICE, INC. D/B/A CREDO LONG DISTANCE 101 MARKET ST #700 SAN FRANCISCO, CA 94105-1530

DEBORAH KUHN, ASSISTANT GENERAL COUNSEL WWC LICENSE L.L.C. D/B/A WESTERN WIRELESS 205 N MICHIGAN AVE 7TH FLR CHICAGO, IL 60601 deborah.kuhn@verizon.com DAVID EICHLER, VP-STATE GOVT AFFAIRS WINDSTREAM KDL, LLC 400 W 15TH ST STE 400 AUSTIN, TX 78701 wci.kansas.govaffairs@windstream.com

LEZLIE YOUNG, MANAGER-REGULATORY REPORTING WINDSTREAM NORLIGHT, LLC 4001 RODNEY PARHAM RD LITTLE ROCK, AR 72212 Fax: 812-461-3357 lezlie.p.young@windstream.com

DAVID EICHLER, VP-STATE GOVT AFFAIRS WINDSTREAM NTI, LLC. 400 W 15TH ST STE 440 AUSTIN, TX 78701 wci.kansas.govaffairs@windstream.com

LEZLIE YOUNG, MANAGER-REGULATORY REPORTING WINDSTREAM NUVOX KANSAS, LLC 4001RODNEY PARHAM LITTLE ROCK, AR 72212 lezlie.p.young@windstream.com

JEFF WICK, PRESIDENT WTC COMMUNICATIONS, INC. 529 LINCOLN PO BOX 25 WAMEGO, KS 66547 Fax: 785-456-9903 jwick@wtcks.com

MARK PAVOL, SECRETARY/TREASURER X2COMM, INC. D/B/A DIRECT CONNECT 270 S MAIN ST FLEMINGTON, NJ 08822

14-GIMT-105-GIT

BARBARA MEYER, CONTROLLER X5 OP CO, LLC D/B/A X5 SOLUTIONS 1008 WESTERN AVE STE 400 SEATTLE, WA 98104-3628 Fax: 206-973-5899 bmeyer@x5solutions.com

MATHEW WHITE, CFO XMISSION LLC 51EAST 400 SOUTH STE 200 SALT LAKE CITY, UT 84111-2753 cfo@xmission.com

KELLY FAUL, REGULATORY AFFAIRS DIRECTOR XO COMMUNICATIONS SERVICES, LLC CORPORATE HEADQUARTERS 13865 SUNRISE VALLEY DR HERNDON, VA 20171 Fax: 703-547-2630 kelly.faul@xo.com

REGULATORY & GOVERNMENTAL AFFAIRS YAHOO!, INC. 721 FIRST AVE SUNNYVALE, CA 94089

DALE SCHMICK, VICE-PRESIDENT/GEN. MANAGER YOURTEL AMERICA, INC. 401E MEMORIAL RD STE 500 OKLAHOMA CITY, OK 73114 Fax: 816-388-1044 dschmick@yourtel.com

KATHY PRICE, GENERAL MANAGER ZENDA TELEPHONE COMPANY, INC. 208 N MAIN PO BOX 128 ZENDA, KS 67159 Fax: 620-243-7611 kprice@zendatelephone.com REGULATORY & GOVERNMENTAL AFFAIRS XCAST LABS 1880 CENTURY PARK E STE 1415 LOS ANGLES, CA 90067-1668

KELLY FAUL, REGULATORY AFFAIRS DIRECTOR XO COMMUNICATIONS SERVICES, LLC 13865 SUNRISE VALLEY DR HERNDON, VA 20171 Fax: 703-547-3665 kelly.faul@xo.com

MARY CEGELSKI, MANAGER OF REGULATORY AFFAIRS XTENSION SERVICE INC. 3340 W MARKET ST ARKON, OH 44333 Fax: 330-835-2330 mcegelski@firstcomm.com

MARK PAVOL, REGULATORY MANAGER YMAX COMMUNICATIONS CORP. 5700 GEORGIA AVE PO BOX 6785 WEST PLAM BEACH, FL 33405-6785 Fax: 561-586-2328 regulatoary@ymaxcorp.com

PETER CHEVALIER, ASSOCIATE GENERAL COUNSEL ZAYO GROUP, LLC
1621 18th ST STE 100
DENVER, CO 80202
Fax: 303-226-5039
pchevalier@zayo.com

MICHAEL J RIGAS, CO-PRESIDENT ZITO MISSOURI-KANSAS, LLC 102 S MAIN STREET COUDERSPORT, PA 16915 colin.higgin@zitomedia.com

14-GIMT-105-GIT

LUIS V. CIPRIANI, VICE PRESIDENT ZOOM-I-NET COMMUNICATIONS, INC. D/B/A ZINTEL 14170 CLUBHOUSE RD GAINESVILLE, VA 20155-3801 Fax: 888-826-7907 REGULATORY & GOVERNMENTAL AFFAIRS ZTARMOBILE, INC. 16 VILLAGE LN STE 250 COJLEYVILLE, TX 76034-2950

PAVEL MATSIENOK, DIRECTOR CLOUD OPERATIONS ZULTYS, INC.
785 LUCERNE DR
SUNNYVALE, CA 94085
pavel.matsienok@zultys.com

DeeAnn Shune