#### BEFORE THE STATE CORPORATION COMMISSION

#### OF THE STATE OF KANSAS

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In the Matter of an Audit of Twin Valley Telephone, Inc. to Determine its Cost-Based Kansas Universal Service Fund Support Pursuant to K.S.A. 66-2008.

Docket No. 15-TWVT-213-AUD

#### DIRECT TESTIMONY

#### OF

### ANN DIGGS

#### ON BEHALF OF

#### KANSAS CORPORATION COMMISSION STAFF

### SEPTEMBER 4, 2015

#### REDACTED VERSION

1		I. INTRODUCTION
2	Q:	Please state your name, occupation and business address.
3	A:	My name is Ann Diggs. I am self-employed as the owner of the certified public
4		accounting firm, Ann Diggs, CPA. My business address is 321 South 3rd Street,
5		Wilmington, NC 28401.
6	Q:	Please discuss your professional background and regulatory experience.
7	A:	I received a B.B.A. Degree with a Major in Accounting in 1982 from Washburn
8		University in Topeka, Kansas. I am a CPA licensed to practice in North Carolina.
9		I have over thirty years of auditing and accounting experience, including nine
10		years of public utility electric, gas and telecommunications regulatory experience
11		with the Staff of the Kansas Corporation Commission (Commission), where I held
12		various positions progressing to Chief of Accounting and Financial Analysis. A
13		summary of my work and utility regulatory experience is included in Attachment
14		AD-1.
15	Q:	Have you previously testified before the Commission?
16	A:	Yes, I have presented written and oral expert witness testimony before the
17		Commission in a number of areas including cost of service, acquisition premium
18		recovery, allocation of jurisdictional overhead costs, affiliate transactions, fuel
19		cost re-pricing, corporate cost allocation studies, merger savings analysis, and
20		Kansas Universal Service Fund (KUSF) audits.
21	Q:	Please state on whose behalf you are appearing.
22	A:	I am appearing on behalf of Commission Staff (Staff).

# 1 Q: Please describe the purpose and scope of your testimony.

2	A:	My responsibilities in this docket were to review and analyze the filing of Twin
3		Valley Telephone, Inc. (TVT or Company), sponsor Staff Rate Base (RB) and
4		Income Statement (IS) adjustments to the Company's filed cost of service,
5		sponsor Staff non-regulated allocation factors, and provide recommendations to
6		the Commission. I reviewed the Company's filed application, testimony, and
7		schedules, issued and reviewed responses to data requests (DR's), participated in
8		an on-site visit to the Company's headquarters in Miltonvale, Kansas for the
9		purpose of inspecting records, touring the Company's offices and facilities, and
10		meeting with the Company's employees and consultants, participated in
11		discussions with Staff, and reviewed other Commission dockets and materials
12		relevant to the issues I am addressing.
12 13	Q:	relevant to the issues I am addressing. Please identify the additional documents filed with your testimony.
	<b>Q:</b> A:	u u u u u u u u u u u u u u u u u u u
13	-	Please identify the additional documents filed with your testimony.
13 14	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to
13 14 15	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to apportion shared costs between the Company's regulated and non-regulated
13 14 15 16	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to apportion shared costs between the Company's regulated and non-regulated operations. Attachment AD-3 contains work papers supporting my sponsored
13 14 15 16 17	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to apportion shared costs between the Company's regulated and non-regulated operations. Attachment AD-3 contains work papers supporting my sponsored adjustments, identified by adjustment number. These work papers are an integral
13 14 15 16 17 18	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to apportion shared costs between the Company's regulated and non-regulated operations. Attachment AD-3 contains work papers supporting my sponsored adjustments, identified by adjustment number. These work papers are an integral part of my testimony and provide details and calculations which may not be
13 14 15 16 17 18 19	-	Please identify the additional documents filed with your testimony. Attachment AD-2 contains a table summarizing Staff's allocation factors, used to apportion shared costs between the Company's regulated and non-regulated operations. Attachment AD-3 contains work papers supporting my sponsored adjustments, identified by adjustment number. These work papers are an integral part of my testimony and provide details and calculations which may not be specifically addressed in my general discussion of the adjustments. Responses to

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#### II. EXECUTIVE SUMMARY

- 2 Q: Please summarize your sponsored Rate Base and Income Statement
- 3 adjustments.

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4 A: My sponsored RB and IS adjustments are summarized in the following table

5 along with each adjustment's increase or (decrease) to the Company's total-

6 company and intrastate revenue requirement:

Adj #	Description	Total Company	Intrastate
RB-1	Reverse Company's Non-Regulated Allocation of GSF Assets and Accumulated Depreciation	\$ 255,167	\$ 182,929
RB-2	Staff's Non-Regulated Allocation of GSF Assets and Accumulated Depreciation	\$ (385,895)	\$ (263,701)
IS-2	Interstate Revenue Adjustment	\$ 244,766	\$ 244,766
IS-3	Terminating Access Revenue Adjustment	\$ (16,970)	\$ ( 16,970)
IS-4	Rental Income Adjustment	\$ (22,620)	\$ ( 22,620)
IS-5	Reverse Company's Non-Regulated Allocation of GSF, G&A, Marketing, Customer Service, and B&C Expenses	\$ 456,160	\$ 272,186
IS-6	Staff's Non-Regulated Allocation of GSF, G&A, and Marketing Expenses	\$ (507,173)	\$ ( 276,408)
IS-7	Payroll Normalization and Distribution Adjustment	\$ (709,841)	\$ ( 384,481)
IS-8	Employee Benefit and Payroll Tax Normalization and Distribution Adjustment	\$ ( 35,620)	\$ ( 18,324)
IS-9	Employee Compensation Adjustment	\$ ( 83,719)	\$ ( 35,233)
IS-10	Post Retirement Benefit Obligation Adjustment	\$ ( 69,528)	\$ ( 28,088)
IS-11	Executive Benefit Adjustment	\$ ( 80,850)	\$ ( 41,786)

	IS-12	Customer Service and B&C Adjustment	\$ (109,471)	\$ ( 82,779)
	IS-13	Employee Reimbursement Adjustment	\$ ( 15,015)	\$ ( 6,768)
1		, ,	1i	
2	Eac	ch of the above adjustments is explained	l in detail in Section	V – Rate Base
3	Ad	justments and Section VI – Income Stat	ement Adjustments	of my testimony,
4	and	l further supported in my workpapers in	Attachment AD-3,	
5	Q: Ple	ease summarize Staff's findings regard	ding affiliate transa	actions and non-
6	reg	gulated cost allocations.		
7		Staff summarizes its findings in the	e following three ger	neral areas:
8		1. Services provided by TVT to its	non-regulated affili	ates.
9		Staff found that customer service an	nd billing and collec	tion (B&C)
10	ser	vices provided by TVT to its non-regula	ated affiliate Twin V	alley
11	Co	mmunications, Inc. (TVC) were not in c	compliance with app	licable FCC
12	aff	iliate transaction rules which require ser	vices provided by th	ne Company to an
13	aff	iliate to be recorded at no less than the g	greater of fully distri	buted cost (FDC)
14	and	l fair market value (FMV), and require a	services provided by	an affiliate to the
15	Co	mpany to be recorded at no greater than	FDC and FMV.	
16		Staff also found that a lease for bui	lding space provided	hy TVT to its
17	nor	n-regulated affiliate ESPi, LLC, (ESPi),	was not provided to	the Commission
18	pur	suant to K.S.A. 66-1402.		

1	Staff further found that common general support facility (GSF), general
2	and administrative (G&A), Marketing, and Advertising costs were not fully
3	allocated to non-regulated operations.
4	2. Goods and services provided to TVT by its non-regulated affiliates.
5	Staff found that TVT has not entered and does not plan to enter into a
6	written agreement with its non-regulated affiliate, ISG Technology, LLC (ISG),
7	for goods and technical support services ISG sold to the Company during the test
8	year (DR 87, attached). In addition, TVT could not provide support for the FDC
9	of some of the goods purchased from ISG during the test year to determine if the
10	price TVT paid for the goods was in compliance with applicable affiliate
11	transaction rules.
12	Staff also found that TVT has not entered into a written agreement with its
13	non-regulated affiliate, ESPi, for goods ESPi sold to the Company during the test
14	year. Further TVT could not provide support for the FDC of goods purchased
15	from ESPi during the test year.
16	Written agreements between TVT and its non-regulated affiliates are
17	necessary to establish if guidelines, terms, and pricing of such affiliate
18	transactions are in compliance with applicable FCC rules, are consistently
19	applied, and are submitted to the Commission pursuant to K.S.A. 66-1402.
20	3. Allocations of regulated and non-regulated labor costs.
21	Staff found that the Company's allocation of labor costs between regulated
22	and non-regulated operations during the test year did not capture plant employees

1		time which should have been directly charged to non-regulated services, and did
2		not base allocations of management and office employees on current, objective
3		data.
4	Q:	Please summarize Staff's recommendations regarding affiliate transactions
5		and non-regulated cost allocations.
6	A:	The proper accounting of affiliate transactions and non-regulated cost allocations
7		is an important part of Staff's audit and can have a broad impact in many areas of
8		a company's cost of service. Staff has noted the following deficiencies in the
9		Company's treatment and accounting of affiliate transactions and cost allocations
10		and urges the Commission to consider its following recommendations.
11		1. Staff recommends that the Company be required develop and maintain
12		FDC and FMV calculations for all applicable affiliate transactions, and to review,
13		update, and document all studies used in the development of charges and
14		allocations between affiliates and between the Company's regulated and non-
15		regulated operations on at least an annual basis to minimize the risk that the
16		Company's regulated operations are subsidizing non-regulated services, and to
17		ensure compliance with applicable FCC affiliate transaction rules.
18		2. Staff recommends that TVT and its non-regulated affiliates be required
19		to enter into formal, written agreements ensuring the terms and conditions of all $\cdot$
20		affiliate transactions between the parties are in compliance with applicable FCC
21		rules, and that the written agreements be submitted to the Commission pursuant to
22		K.S.A. 66-1402.

1		3. In order for the Company to provide current, objective evidence
2		necessary to support the allocation of labor costs between regulated and non-
3		regulated operations, Staff recommends that the Company be required to
4		implement direct time reporting procedures to enable plant employees to
5		appropriately record time spent on non-regulated services. Staff further
6		recommends that the Company be required to either implement direct time
7		reporting procedures to enable management and office employees to appropriately
8		record time spent on non-regulated services or conduct and document formal time
9		studies for all management and office employees on at least an annual basis.
10		
11		<b>III. AFFILIATE TRANSACTIONS</b>
12	Q:	Please provide a brief overview of the Company's operations.
12 13	<b>Q:</b> A:	<b>Please provide a brief overview of the Company's operations.</b> TVT is a Kansas rural telephone company providing regulated telephone services
	-	
13	-	TVT is a Kansas rural telephone company providing regulated telephone services
13 14	-	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in
13 14 15	-	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in Miltonvale, Kansas. TVT also provides the following non-regulated services:
13 14 15 16	-	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in Miltonvale, Kansas. TVT also provides the following non-regulated services: installation, maintenance, and repair of inside wire, voice mail services, pay
13 14 15 16 17	A:	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in Miltonvale, Kansas. TVT also provides the following non-regulated services: installation, maintenance, and repair of inside wire, voice mail services, pay phone services, and conference calling services.
13 14 15 16 17 18	A: <b>Q:</b>	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in Miltonvale, Kansas. TVT also provides the following non-regulated services: installation, maintenance, and repair of inside wire, voice mail services, pay phone services, and conference calling services. <b>Please identify the Company's affiliated entities.</b>
13 14 15 16 17 18 19	A: <b>Q:</b>	TVT is a Kansas rural telephone company providing regulated telephone services to 19 exchanges in its designated service area in and around its headquarters in Miltonvale, Kansas. TVT also provides the following non-regulated services: installation, maintenance, and repair of inside wire, voice mail services, pay phone services, and conference calling services. <b>Please identify the Company's affiliated entities.</b> TVT is an affiliate of Twin Valley Management, Inc. (TVM), a holding company

1		telecommunications services, home security services, and hosted and managed
2		services for business including hosted voice, webhosting, and online back-up
3		services.
4		ISG was acquired by TVM in 2011. With headquarters in Lenexa,
5		Kansas, an office in Salina, Kansas, and a multi-state network of data centers,
6		ISG's 161 full time employees provide information technology solution products
7		and services to industries in the Midwest, specializing in all areas of
8		communication and IP technology, including Virtualization and Storage, Unified
9		Communications, Managed Services, Physical Security, Networking, and Cloud
10		and Data offerings.
11		Although not identified as an affiliate in the Company's filing, TVT has
12		an affiliated relationship with ESPi through common ownership and board
13		members. ESPi designs, manufactures, and sells batteries for use with fiber to the
14		home electronics.
15	Q:	Describe the transactions and shared services between the Company and its
16		affiliates.
17	A:	TVC has no employees. Under an Agreement dated January 1, 2014 <sup>1</sup> , TVT
18		provides labor, facilities, and other services to TVC's non-regulated operations
19		including installation and maintenance, management, technical and general and
20		administration (G&A) services. TVT also provides customer service and billing

<sup>&</sup>lt;sup>1</sup> Agreement between Twin Valley Telephone, Inc. and Twin Valley Communications, Inc., provided in Section 12 of Company's filing.

1		and collection (B&C) services to TVC's customers receiving non-regulated
2		services.
3		Under an Agreement dated January 1, 2013 <sup>2</sup> , the Company provides labor,
4		facilities, and other costs to ISG including engineering, management,
5		administration or clerical services. Three executive TVT employees <sup>3</sup> share
6		management responsibilities with ISG.
7		ISG also provides computer equipment and IT support services to TVT,
8		although the affiliated entities have not entered into a formal written agreement
9		establishing the terms or pricing of the services.
10		TVT rented building space to ESPi during the test year. In addition, TVT
11		purchased batteries from ESPi during the test year to install and replace batteries
12		in its fiber to the home electronics.
13	Q:	Are the above transactions for goods and services between the Company and
14		its affiliates subject to the FCC's affiliate transaction rules?
15	A:	Yes. Transactions between the entities are subject to the FCC's affiliate
16		transaction rules as required in 47 C.F.R. §64.902 and set out in 47 C.F.R.
17		§32.27(c). Pursuant to 47 C.F.R. §32.9000, "affiliated companies" means:
18 19		[C]ompanies [the accounting entity] that directly or indirectly through one or more intermediaries, control or are controlled by, or

 <sup>&</sup>lt;sup>2</sup> Agreement between Twin Valley Telephone, Inc. and ISG Technologies, LLC, provided in Section 12 of Company's filing.
 <sup>3</sup> Ben Foster, President and CEO of TVT, is Chairman/CEO of ISG

Scott Cissna, CFO of TVT, is CFO of ISG

Eric Tabor, Vice President of Marketing of TVT, is Vice President Marketing & Vendor Management of ISG

1 2 3 4 5 6 7 8 9		<ul> <li>are under common control with, the accounting company.</li> <li>[<i>Referencing "Control"</i>] Control means the possession directly or indirectly, of the power to direct or cause the direction of the management and policies of a company whether such power is established through a majority or minority ownership or voting of securities, common directors, officersor any other direct or indirect means.</li> <li>In addition, pursuant to K.S.A. 66-1401(2), affiliated interests include "[e]very</li> </ul>
10		corporation which has one or more officers or one or more directors in common
11		with such utility corporation" and include "[e]very person who is an officer or
12		director of such utility corporation"
13		More specifically, regarding TVT's affiliated relationship with ESPi, Staff
14		found that a director, advisory board member, officer, as well as former and
15		current employees of TVT are listed as owners of ESPi, LLC in its Annual Report
16		filed with the Kansas Secretary of State's Office. The Company also advised
17		Staff that
18		. If any director, officer or employee of TVT has
19		the power directly or indirectly to direct or cause the direction of the management
20		and policies of ESPi, then TVT and ESPi are considered affiliated entities under
21		the FCC definition cited above, and subject to FCC affiliate transaction rules. In
22		addition, if there is any director or officer of TVT who is also a director or officer
23		of ESPi, then TVT and ESPi would be considered to have an affiliated interest
24		under K.S.A. 66-1401(2).
25	Q:	Please discuss the FCC's rules regarding affiliate transactions.

1	A:	The FCC's affiliate transaction rules require services provided to or received from
2		affiliates to be recorded in the following manner:
3		1. Services sold or transferred from the Company to its affiliates. Unless
4		services are provided at a tariff rate or qualify for prevailing price valuation, the
5		FCC requires services sold or transferred from a carrier and its affiliate to be
6		recorded at no less than the higher of fair market value (FMV) and fully
7		distributed cost (FDC) <sup>4</sup> .
8		2. Services sold or transferred to the Company from its affiliates. Unless
9		services are provided at a tariff rate or qualify for prevailing price valuation,
10		services sold or transferred to a carrier from its affiliate are required to be
11		recorded at no greater than the lower of FMV and $FDC^5$ .
12	Q.	Please explain fully distributed cost and fair market value.
13	A:	The fully distributed cost of goods or services is the full share of costs directly
14		attributable to it and of general overhead costs. Fair market value is a price that
15		knowledgeable, unaffiliated entities will voluntarily pay for goods or services.
16	Q:	What are Staff's general concerns when reviewing affiliate transactions in a
17		KUSF audit?
18	A:	Since transactions between affiliated entities are not negotiated at arms' length,
19		there is an inherent risk when such transactions exist that a company's regulated

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<sup>&</sup>lt;sup>4</sup> 47 C.F.R. §32.27(c)

<sup>&</sup>lt;sup>5</sup> 47 C.F.R. §32.27(c)

1		operations may subsidize its affiliate's non-regulated operations. For example, a
2		subsidy can occur if a regulated telephone company provides resources or
3		services to an affiliate at a price that is below its fully distributed cost (FDC) or
4		fair market value (FMV). A subsidy can also occur if a regulated telephone
5		company is provided resources or services from an affiliate at a cost higher than
6		FDC or FMV.
7		The support a telephone company receives from the KUSF should be used
8		only for its intended purpose of ensuring all customers in rural high-cost areas of
9		the state have access to affordable telephone service. In order to protect KUSF
10		funds from being used to subsidize a telephone company's non-regulated affiliate,
11		it is necessary to ensure affiliate transactions are properly recorded and comply
12		with the FCC's affiliate transaction rules.
13	Q:	What are Staff's findings regarding the Company's compliance with the
14		FCC's affiliate transaction rules?
15	A:	Staff finds Customer Services and B&C Services provided by the Company to
16		TVC were not in compliance with applicable FCC affiliate transaction rules
17		which require services provided by the Company to an affiliate to be recorded at
18		no less than the higher of fully distributed cost (FDC) and fair market value
19		(FMV), and require services provided by an affiliate to the Company to be
20		recorded at no more than the lower of FDC and FMV. Customer Services and
21		B&C services for customers receiving non-regulated services charged by TVT to

- 1 TVC were recorded by TVT in the test year at an amount less than the Company's
  - Per TVT Ref Per Staff Ref Non-Reg Allocation of Customer Svc & SSA Attachment B&C - Non-Labor \$42,033 #12 \$109,471 AD-2 Non-Reg Allocation of Customer Svc & SSA Attachment B&C - Labor \$69,408 #12 \$236,001 AD-2 Total Allocation of Customer Svc & B&C \$111,441 \$345,472 Difference is Additional NR Allocation Needed to Fully Distribute Customer Svc & B&C Costs to Non Regulated \$234,031
- FDC, as shown in the following table<sup>6</sup>:

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2

Staff discusses and supports an adjustment to Customer Service and B&C

6 Q: What other findings did Staff have regarding transactions between TVT and

7 its affiliates?

8 A: ISG provided monthly support center services and professional computer services

9 to TVT during the test year. The amount TVT recorded for professional services

10 provided by ISG during the test year did not comply with applicable FCC rules,

- 11 and TVT did not provide adequate support that the goods purchased from ISG
- 12 during the test year complied with applicable FCC rules. FCC rules require goods
- 13 and services provided to a company by an affiliate to be recorded at no greater
- 14 than the lower of FDC or FMV.

<sup>5</sup> expense in Staff Adjustment IS-12.

<sup>&</sup>lt;sup>6</sup> There was not market pricing for similar customer services and B&C services to third party entities available to determine a FMV of these services so Staff used FDC in its analysis.

1	The Company provided Staff with an analysis of ISG's FDC for the
2	services during the audit, however, it was discovered that an employee who was
3	being charged for professional services to TVT also had time allocated to TVT
4	through the payroll distribution process. Staff included an adjustment to correct
5	TVT's double-counting of this employee's time to regulated operations in its
6	Payroll Normalization Adjustment IS-7.
7	Regarding goods TVT purchased from ISG, Staff found that TVT could
8	not provide documentation to support the FDC of computer equipment purchased
9	from ISG during the test year, so the Company was not able to provide evidence
10	that it was in compliance with the FCC affiliate transaction rules. The Company
11	responded in DR 65 (attached), "
12	
13	
14	." The Company further responded in DR 86
15	(attached), that "
16	." Staff found an inconsistency in prices for the goods
17	ISG charged TVT during the test year, ranging from ISG's actual cost to actual
18	cost plus various mark up percentages. Staff has not proposed an adjustment in
19	this docket for the computer equipment ISG sold to TVT, but due to ISG's
20	inconsistencies in pricing and the failure of TVT to determine the FDC of the

<sup>&</sup>lt;sup>7</sup> The Company subsequently revised its response to DR 65 to indicate the mark-up was determined to be

1	goods it purchases from its affiliate which is subject to FCC affiliate transaction
2	rules, Staff recommends that the parties be required to enter into a formal
3	agreement to set out terms and pricing of all goods and services, and implement
4	procedures to develop and maintain FDC calculations to ensure compliance with
5	applicable FCC rules, and that the formal agreement should be filed with the
6	Commission pursuant to K.S.A. 66-1402.
7	Staff also found that ESPi sold batteries to TVT during the test year,
8	however TVT did not provide adequate support that the goods purchased from
9	ESPi during the test year complied with applicable FCC rules which require
10	goods and services provided to a company by an affiliate to be recorded at no
11	greater than the lower of FDC or FMV. In addition, TVT leased a building to
12	ESPi during the test year. On September 3, 2015, the Company supplemented its
13	response to DR 13 (attached), and provided affiliate information regarding ESPi
14	and a copy of a Lease Agreement dated January 1, 2013, between TVT and ESPi.
15	However, the Lease Agreement was not signed by the parties, and had not been
16	filed with the Commission. Staff performed an analysis of TVT's FDC on the
17	building leased to ESPi, and found that the amount of the lease recorded by TVT
18	in the test year was not less than $FDC^8$ . However, TVT should have FDC and
19	FMV information available to ensure the terms of the lease agreement is in
20	compliance with applicable FCC rules.

<sup>&</sup>lt;sup>8</sup> Staff's FDC analysis is presented in Attachment AD-3, Staff Workpaper IS-4.1.

1		Staff recommends that TVT and ESPi enter into a formal written
2		Agreement setting out the terms and prices of any and all goods and services
3		provided between the affiliates, and that the formal agreements should be filed
4		with the Commission pursuant to K.S.A. 66-1402. Staff also recommends that
5		TVT be required to implement procedures to develop, document, and maintain
6		FMV and FDC calculations for goods and services provided between TVT and
7		ESPi to ensure compliance with applicable FCC rules.
8		IV. NON-REGULATED COST ALLOCATIONS
9	Q:	Please begin by describing the FCC's rules regarding the allocation of costs
10		between regulated and non-regulated services.
11	A:	The FCC has established the following hierarchy, set out in 47 C.F.R. §64.901,
12		for the assignment or allocation of costs to regulated and non-regulated activities:
13 14 15		(b)(2) Costs shall be directly assigned to either regulated or non-regulated activities whenever possible.
16 17 18 19 20 21 22 23		(b)(3) Costs which cannot be directly assigned to either regulated or non- regulated activities will be described as common costs. Common costs shall be grouped into homogeneous cost categories designed to facilitate the proper allocation of costs between a carrier's regulated and non- regulated activities. Each cost category shall be allocated between regulated and non-regulated activities in accordance with the following hierarchy:
24 25 26		(i) Whenever possible, common cost categories are to be allocated based upon direct analysis of the origin of the cost themselves.
27 28 29 30 31		(ii) When direct analysis is not possible, common cost categories shall be allocated based upon an indirect, cost causative linkage to another cost category (or group of cost categories) for which a direct assignment or allocation is available.

1 2 3 4 5		(iii) When neither direct nor indirect measures of cost allocation can be found, the cost category shall be allocated based upon a general allocator computed by using the ratio of all expenses directly assigned or attributed to regulated and non-regulated activities.
6 7	Q:	Please describe how the Company assigns and allocates common or shared
8		resources and costs to its non-regulated affiliates.
9	A:	Expenses and investment directly related to non-regulated and affiliate operations
10		are recorded to the Company's non-regulated accounts or affiliate accounts.
11		Labor costs of the Company's plant employees are recorded to regulated and non-
12		regulated activities based on direct time reporting. The Company allocates labor
13		costs of office and management employees using allocation factors developed
14		from discussions with employees and supervisors to reflect the approximate time
15		spent on various activities. Shared GSF investment and related expenses, and
16		G&A, marketing, and advertising expenses are allocated to non-regulated
17		operations either by monthly journal entries using calculated allocation factors, or
18		through adjustments in the Company's annual cost study again using calculated
19		allocation factors.
20	Q:	What are Staff's findings regarding the Company's allocation of common
21		assets and costs between its regulated and non-regulated operations?
22	A:	Staff makes the following findings related to the allocation of common assets and
23		expenses between the Company's and TVC's regulated and non-regulated
24		operations:

1	1. Staff finds that the Company failed to fully allocate shared or common
2	costs including GSF investment and expenses, and G&A, marketing, and
3	advertising expenses to its non-regulated affiliate operations. Staff proposes
4	adjustments to allocate common GSF rate base and common GSF, G&A,
5	marketing, and advertising expenses to non-regulated operations using Staff's
6	allocation factors which are summarized in Attachment AD-2.
7	2. Staff finds that the Company failed to provide objective, credible
8	evidence to support the allocation of labor costs of plant, office and management
9	employees between regulated and non-regulated activities. Although plant
10	employees directly report time spent on various activities, the Company's time
11	reporting procedures failed to adequately or reasonably reflect time spent by
12	numerous plant employees on the installation and maintenance of non-regulated
13	services. The Company's methodology of developing allocation factors for
14	management and office employees by asking them or their supervisors to estimate
15	the amount of time they spend on non-regulated activities and services fails by all
16	standards to provide any objective, measurable, or supportable evidence to justify
17	including those costs in regulated operations. The Company has not met its
18	burden to affirmatively prove the labor costs included in its filing were reasonable
19	and necessary for regulated operations.
20	The Commission has previously recognized the importance of
21	documenting and supporting allocations between regulated and non-regulated
22	operations in KUSF support dockets. In Paragraph 31 of its Non-Confidential

18

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1		Order Setting Revenue Requirements in Docket 01-SNKT-544-AUD, the
2		Commission stated, "In recent years, the Commission has seen a marked increase
3		in the number of regulated utilities combining regulated and unregulated
4		operations in the company or by using affiliates or subsidiaries. The difficulty in
5		deciphering how these costs and revenue should be allocated between regulated
6		and unregulated customers is a growing problem in dockets before this
7		Commission." The Commission incorporated its findings in Western Resources
8		Docket No. 01-WSRE-436-RTS, Order on Rate Applications, issued July 25,
9		2001, ¶117: "The Commission cannot stress too strongly the importance of
10		properly allocating costs. The Applicants have the obligation to provide credible
11		evidence to prove how time is spent before asking that ratepayers bear the
12		expenses. Ratepayers should not be at risk for paying expenses for non-regulated
13		activities." (Emphasis added.) The Commission further stated, in Paragraph 42
14		of Docket No. 01-SNKT-544-AUD, "Because this Commission wishes to make
15		clear its expectation for future dockets, including pending audits of rural
16		telephone companies, the Commission emphasizes that regulated utilities have the
17		burden to affirmatively prove expenditures were reasonable and necessary for
18		regulated operations. Utilities cannot rely upon an assumption that all
19		expenditures are deemed reasonable unless Staff proves otherwise. This is
20		particularly true when allocation issues are present." (Emphasis added.)
21	Q:	What are Staff's recommendations regarding non-regulated cost allocations.

1	A:	Staff recommends that the Company be required to review, update, and document
2		all studies and allocation factors used in the development of charges and
3		allocations between affiliates and between the Company's regulated and non-
4		regulated operations on at least an annual basis to minimize the risk that the
5		Company's regulated operations are subsidizing non-regulated services, and to
6		ensure compliance with applicable FCC affiliate transaction rules.
7		In order for the Company to provide current, objective evidence necessary
8		to support the allocation of labor costs between regulated and non-regulated
9		operations, Staff recommends that the Company be required to implement direct
10		time reporting procedures to enable plant employees to appropriately record time
11		spent on non-regulated services to non-regulated accounts. Staff further
12		recommends that the Company be required to either implement direct time
13		reporting procedures to enable management and office employees to appropriately
14		record time spent on non-regulated services or conduct and document formal time
15		studies for all management and office employees on at least an annual basis.
16		
17		V. RATE BASE ADJUSTMENTS
18	Q:	Please discuss Staff's Adjustment RB-1 to reverse the Company's non-
19		regulated allocation of General Support Facility (GSF) assets and
20		accumulated depreciation.
21	A:	The Company included cost study adjustments in its filing to allocate GSF assets
22		between regulated and non-regulated operations. Staff reversed these cost study

1		adjustments in order to more clearly present Staff's allocations of GSF assets and
2		accumulated depreciation in Staff Adjustment RB-2.
3		The total effect of Staff's reversal of the Company's non-regulated
4		allocation of GSF assets and accumulated depreciation increases Rate Base by
5		\$255,167 on a total-company basis, and by \$182,929 on an intrastate basis.
6	Q:	Please discuss Staff's Adjustment RB-2 to allocate GSF assets and
7		accumulated depreciation between regulated and non-regulated operations.
8	A:	Staff allocated the Company's GSF assets and related accumulated depreciation
9		based on Staff's allocation factors presented in Attachment AD-2. Depreciation
10		expense of general support facility assets and other expenses relating to GSF
11		assets are allocated in Staff's Adjustment IS-6.
12	Q:	What are GSF assets and why do they need to be allocated to non-regulated
12 13	Q:	What are GSF assets and why do they need to be allocated to non-regulated activities?
	<b>Q:</b> A:	
13	-	activities?
13 14	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center,
13 14 15	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center, vehicles and other work equipment, furniture, office equipment, and general
13 14 15 16	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center, vehicles and other work equipment, furniture, office equipment, and general purpose computers. These assets are owned by TVT and used in the provision of
13 14 15 16 17	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center, vehicles and other work equipment, furniture, office equipment, and general purpose computers. These assets are owned by TVT and used in the provision of both regulated and non-regulated services of TVT and its affiliates. It is
13 14 15 16 17 18	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center, vehicles and other work equipment, furniture, office equipment, and general purpose computers. These assets are owned by TVT and used in the provision of both regulated and non-regulated services of TVT and its affiliates. It is necessary to allocate these GSF assets and related accumulated depreciation to
13 14 15 16 17 18 19	-	activities? GSF assets include land and buildings located in Miltonvale and Clay Center, vehicles and other work equipment, furniture, office equipment, and general purpose computers. These assets are owned by TVT and used in the provision of both regulated and non-regulated services of TVT and its affiliates. It is necessary to allocate these GSF assets and related accumulated depreciation to non-regulated operations in order to prevent TVT's regulated operations from

1	A:	Staff developed allocation factors based on Staff's calculations of the regulated
2		and non-regulated percentages of current labor costs for employees using those
3		assets. A summary of Staff's GSF allocation factors and supporting allocation
4		factors are presented in Attachment AD-2.
5	Q:	Please summarize the effects of Staff's Adjustment RB-2 to allocate non-
6		regulated GSF assets and accumulated depreciation.
7	A:	Staff's adjustment decreases Rate Base by \$385,895 on a total company basis, and
8		by \$263,701 on an intrastate basis. The net effect of Staff's Adjustments RB-1
9		and RB-2 decreases Rate Base by \$130,728 on a total company basis, and by
10		\$80,772 on an intrastate basis.
11		
12		VI. INCOME STATEMENT ADJUSTMENTS
13	Q:	Please discuss Staff's Interstate Revenue Adjustment, IS-2.
14	A:	During Staff's audit, the Company informed Staff that federal interstate access
15		revenues had erroneously been reported as intrastate revenues in the Company's
16		filed schedules. Staff's adjustment removes End User – FUSF Revenues from the
17		intrastate revenue reported in the Company's schedules, since this revenue should
18		not be included in the Company's intrastate cost of service.
19	Q:	Please summarize the effects of Staff's Interstate Revenue Adjustment, IS-2.
20	A:	Staff's adjustment decreases total-company and intrastate revenue by \$244,766.
21	Q:	Please discuss Staff's Terminating Access Revenue Adjustment, IS-3.

1	A:	Staff's adjustment increases the Company's test year terminating access revenues
2		to reflect the level of revenues for the 12 months ended June 30, 2013. The
3		Kansas Telecommunications Act (KTA), including K.S.A. 66-2005, was
4		amended, effective July 1, 2013. The Commission determined in Docket 12-170 <sup>9</sup> ,
5		that pursuant to the FCC's Intercarrier Compensation reforms contained in its
6		November 18, 2011, Order and the KTA, as amended, RLECs cannot recover any
7		loss of intrastate terminating access revenue from the KUSF. Staff's adjustment
8		is necessary to prevent recovery of the Company's reduction in intrastate
9		terminating access revenues from the KUSF pursuant to the Commission's Order
10		in Docket 12-170, which states at Paragraph B of Page 16, "The Commission
11		finds consistent with the FCC Order, RLECs are not entitled to KUSF support as
12		a supplement for any revenue shortfall resulting from a reduction of its intrastate
13		terminating access revenue".
14	Q.	When you say that Staff's adjustment "increases the Company's test year
15		terminating access revenues to reflect the level of revenues for the 12 months
16		ended June 30, 2013," please clarify what you mean?
17	A:	Staff's adjustment is a mechanism to effectively achieve the result of disallowing
18		the recovery of these revenues from the KUSF in this docket.
19	Q:	Please summarize the effects of Staff's Terminating Access Revenue
20		Adjustment, IS-3.

<sup>&</sup>lt;sup>9</sup> Order, In the Matter of a General Investigation into the Kansas Universal Service Fund pursuant to K.S.A. 2010 Supp. 66-2008(c), May 29, 2013.

1	A:	Staff's adjustment increases total-company and intrastate revenue by \$16,970.
2	Q:	Please discuss Staff's Rental Income Adjustment, IS-4.
3	A:	The Company received payments from ESPi for rental of a building in Clay
4		Center; however the test year rental income was not included in the Company's
5		filing. Staff's adjustment is necessary to properly reflect the test year rental
6		income in the Company's cost of service. Rental payments should be included as
7		regulated revenue in the Company's revenue requirement because the revenue
8		offsets the Company's regulated cost of the leased assets and expenses.
9	Q:	Please summarize the effects of Staff's Rental Income Adjustment, IS-4.
10	A:	Staff's adjustment increases total-company and intrastate revenue by \$22,620.
11	Q:	Please discuss Staff's Adjustment IS-5 to reverse the Company's non-
12		regulated allocations of GSF, G&A, Marketing, Advertising, Customer
		regulated anotations of ODF, OWA, Markening, Auvertising, Customer
13		Service, and B&C expense.
	A:	
13	A:	Service, and B&C expense.
13 14	A:	Service, and B&C expense. Staff reversed the Company's non-regulated allocation of GSF, G&A, Marketing,
13 14 15	A:	Service, and B&C expense. Staff reversed the Company's non-regulated allocation of GSF, G&A, Marketing, and Advertising expense to more clearly present the effects of Staff's allocations
13 14 15 16	A:	Service, and B&C expense. Staff reversed the Company's non-regulated allocation of GSF, G&A, Marketing, and Advertising expense to more clearly present the effects of Staff's allocations of these shared expenses in Staff Adjustment IS-6. Staff reversed the Company's
13 14 15 16 17	A:	Service, and B&C expense. Staff reversed the Company's non-regulated allocation of GSF, G&A, Marketing, and Advertising expense to more clearly present the effects of Staff's allocations of these shared expenses in Staff Adjustment IS-6. Staff reversed the Company's non-regulated allocation of Customer Service and B&C expense to more clearly
13 14 15 16 17 18	A:	Service, and B&C expense. Staff reversed the Company's non-regulated allocation of GSF, G&A, Marketing, and Advertising expense to more clearly present the effects of Staff's allocations of these shared expenses in Staff Adjustment IS-6. Staff reversed the Company's non-regulated allocation of Customer Service and B&C expense to more clearly present the effects of Staff's allocations of these shared expenses in Staff

1	Q:	Please discuss Staff's Adjustment IS-6 to allocate shared GSF, G&A,
2		Marketing and Advertising expenses between regulated and non-regulated
3		operations.
4	A:	Staff allocated the following general support facility expenses provided by the
5		Company for both regulated and non-regulated operations: land and building
6		expense, furniture and office equipment expense, and general purpose computer
7		expense. Staff's allocation of depreciation expense and property tax expense
8		related to the Company's GSF assets is also included in this adjustment. Staff
9		also allocated non-labor G&A, Marketing, and Advertising shared expenses
10		between the Company's regulated and non-regulated operations.
11		Staff's non-regulated allocations for these expenses were developed based
12		on its pro forma payroll distributions and are presented in detail in Attachment
13		AD-2 – Allocation Factor Summary.
14	Q:	Why do these expenses need to be allocated to non-regulated activities?
15	A:	These shared expenses provide or benefit both regulated and non-regulated
16		services of TVT and its affiliates. It is necessary to allocate these shared expenses
17		to non-regulated operations in order to prevent TVT's regulated operations from
18		subsidizing non-regulated operations.
19	Q:	How did Staff allocate these shared expenses between regulated and non-
20		regulated operations?
21	A:	Staff allocated shared expenses to non-regulated operations based on the
22		following causal factors:

1		Land and Building Expenses. Staff allocated shared GSF Land and
2		building expenses in its Land and Building Study which was based on Staff's pro
3		forma payroll and distributions.
4		Other GSF Expenses. Staff allocated shared expenses related to GSF
5		assets, including Furniture, Office Equipment, General Computers, Vehicles, and
6		Other Work Equipment to non-regulated operations based on Staff's pro forma
7		payroll and distributions.
8		G&A Expenses. Staff allocated shared G&A expenses to non-regulated
9		operations based on Staff's pro forma payroll and distributions.
10		Marketing, Advertising and Customer Service Expenses. Staff allocated
11		shared Marketing, Advertising, and Customer Service Expenses based on the
12		number of regulated and non-regulated customer numbers at the end of the test
13		year.
14		Billing and Collection Expenses. Staff allocated shared B&C Expenses
15		based on the number of regulated and non-regulated bills at the end of the test
16		year.
17		A summary of Staff's GSF allocation factors and supporting allocation
18		factors and calculations are presented in Attachment AD-2.
19	Q:	Please summarize the effects of Staff's Adjustment IS-6.
20	A:	The total effect of Staff's adjustment to allocate the non-labor shared costs
21		provided by the Company to non-regulated operations decreases the Company's

1		regulated expenses of \$507,173 on a total company basis, and \$276,408 on an
2		intrastate basis.
3	Q:	Please discuss Staff's Payroll Expense Normalization Adjustment, IS-7.
4	A:	Staff updated test year payroll expense for the Company's employees using
5		current 2015 salary levels, and accounted for new employee hires and
6		terminations during and subsequent to the test year. Staff distributed the pro
7		forma labor expense based on labor distributions in 2014, and made adjustments
8		for certain plant and management employees to more objectively reflect time
9		spent on non-regulated activities <sup>10</sup> .
10		Staff also disallowed test year expense related to deferred compensation
11		paid to several former management employees under deferred compensation
12		agreements. The Company's regulated telephone operations are not benefitting
13		on a going-forward basis from this test year expense for deferred compensation
14		paid to former employees, therefore these amounts should not be included in the
15		Company's regulated cost of service to be recovered through the KUSF.
16		Staff's total payroll adjustment was calculated as the difference between
17		its distributed pro forma salaries and bonuses and actual distributed salaries and
18		bonuses recorded in the test year.
19	Q:	Please summarize the effects of Staff's payroll expense normalization
20		adjustment, IS-7.

<sup>&</sup>lt;sup>10</sup> Staff Workpapers for Adjustment IS-7 (Attachment AD-3), provide details of the employees and the basis for Staff's allocation factors.

1	A:	Staff's adjustment decreases the Company's total regulated expenses by \$709,841
2		and decreases the Company's intrastate expenses by \$384,481.
3	Q:	Please discuss Staff's Employee Benefit and Payroll Tax Adjustment, IS-8.
4	A:	Staff updated employee benefits based on current 2015 invoices for group
5		insurance, and adjusted the Company's payroll tax expense to reflect Staff's pro
6		forma salary levels at current 2015 pay rates. Staff calculated the Company's
7		current level of employer-paid insurance premiums based on the most current
8		applicable quarterly or monthly billings available, annualized for a twelve-month
9		period. Staff's adjustment is the difference between the current annualized level
10		of premiums and test year expense.
11		Staff's adjustment to payroll tax is the difference between the 7.65%
12		employer's share of FICA and Medicare taxes, taking into account current FICA
13		tax limitations, applied to its pro forma payroll expense and the Company's test
14		year payroll expense.
15	Q:	Please summarize the effects of the above individual adjustments to Staff's
16		total Employee Benefit and Payroll Tax Adjustment, IS-8.
17	A:	Staff's adjustment decreases the Company's regulated expenses by \$35,620 and
18		decreases the Company's intrastate expenses by \$18,324.
19	Q:	Please discuss Staff's Compensation Disallowance Adjustment, IS-9.
20	A:	Staff performed a comparison of employee compensation including salaries and
21		bonuses of the Company's employees with compensation reported in the NTCA's
22		2014 Survey of Compensation and Benefits in the Independent

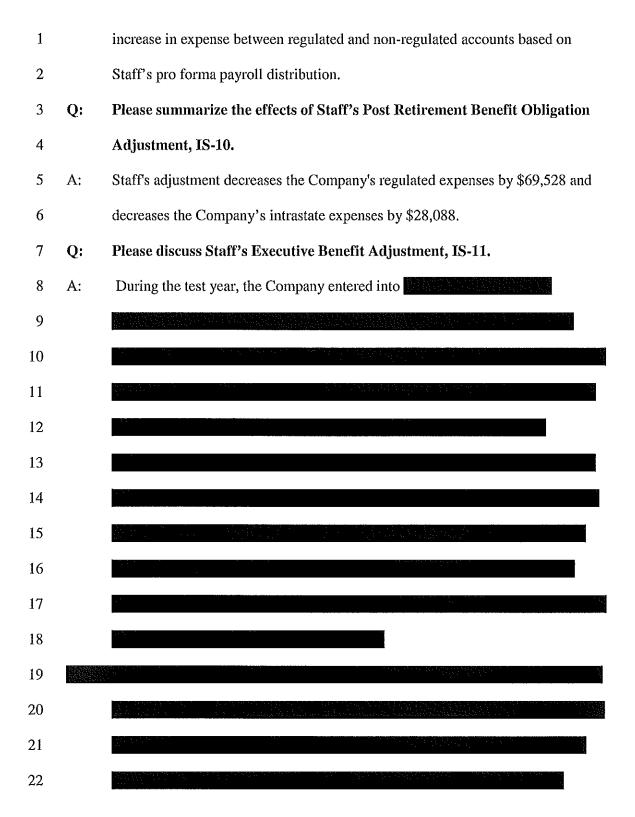
1		Telecommunications Industry (NTCA Survey). Staff's adjustment disallows
2		compensation in excess of prevailing rates of pay for similar positions in
3		comparable telephone companies (telcos). Compensation levels of key
4		management employees in excess of prevailing rates of pay are not necessary to
5		attract and retain qualified employees, and therefore not necessary for the
6		provision of regulated telephone service and not necessary to ensure all customers
7		have access to affordable telephone service.
8		Staff's adjustment to disallow excessive employee compensation does not
9		act to restrict or usurp management's discretion to pay whatever level of salaries
10		and bonuses it desires, but serves to limit the recovery of excessive compensation
11		from KUSF funds.
12	Q:	Explain why Staff selected the NTCA Survey to determine prevailing rates of
12 13	Q:	Explain why Staff selected the NTCA Survey to determine prevailing rates of pay for the Company.
	<b>Q:</b> A:	
13		pay for the Company.
13 14		pay for the Company. Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for
13 14 15		<ul><li>pay for the Company.</li><li>Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for comparison with the Company's employees for the following reasons:</li></ul>
13 14 15 16		<ul> <li>pay for the Company.</li> <li>Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for comparison with the Company's employees for the following reasons:</li> <li>1. The Survey is an independent and reliable source of actual and current</li> </ul>
13 14 15 16 17		<ul> <li>pay for the Company.</li> <li>Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for comparison with the Company's employees for the following reasons: <ol> <li>The Survey is an independent and reliable source of actual and current compensation data. The NTCA – The Rural Broadband Association has</li> </ol> </li> </ul>
13 14 15 16 17 18		<ul> <li>pay for the Company.</li> <li>Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for comparison with the Company's employees for the following reasons: <ol> <li>The Survey is an independent and reliable source of actual and current compensation data. The NTCA – The Rural Broadband Association has conducted compensation and benefits studies for more than 40 years. The Survey</li> </ol></li></ul>
13 14 15 16 17 18 19		<ul> <li>pay for the Company.</li> <li>Staff selected the 2014 NTCA Survey to determine prevailing rates of pay for comparison with the Company's employees for the following reasons: <ol> <li>The Survey is an independent and reliable source of actual and current compensation data. The NTCA – The Rural Broadband Association has conducted compensation and benefits studies for more than 40 years. The Survey was conducted by ARI, the survey research company that has conducted the</li> </ol></li></ul>

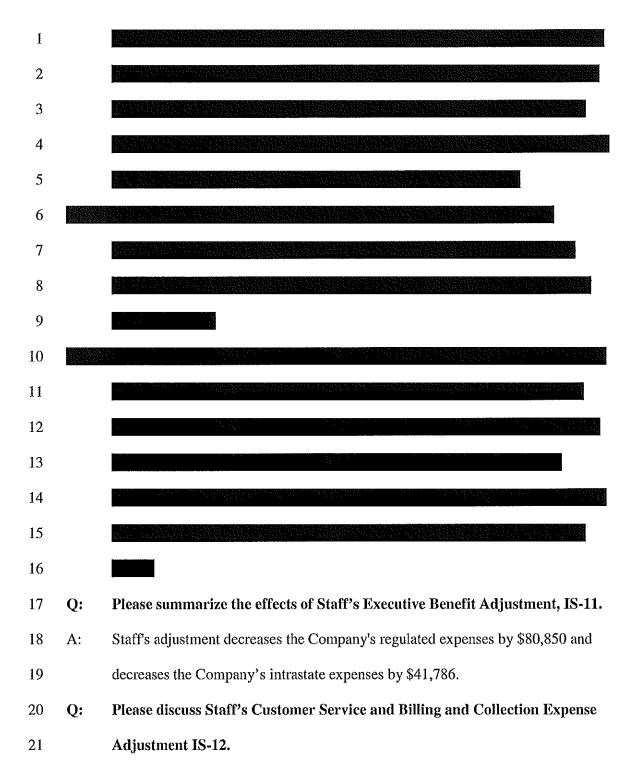
1		independent telecommunications industry, and results of annual surveys allow
2		comparisons of the industry's prevailing salaries. 303 telcos submitted data for
3		the 2014 Survey. The annual Surveys have a consistent high rate of repeat
4		participation which ensures users of the survey a credible and reliable source of
5		salary and benefits data.
6		3. Survey participants reported rates of pay that were in effect January 1,
7		2014, as well as bonus/commission paid in 2013, which is a comparable time
8		period with the Company's payroll data submitted in this filing.
9		4. The Survey profiles compensation data by geographic location, and
10		numerous measures of size including operating revenues, number of access lines,
11		number of employees, as well as employees' length of employment, so TVT's
12		compensation can be compared with companies with similar geographic and size
13		characteristics.
14	Q:	Describe Staff's methodology in selecting comparable company
15		compensation data.
16	A:	As indicated above, the NTCA Survey profiles employee compensation data
17		submitted by over 300 telcos by region, and by various measures of size including
18		operating revenue, number of access lines, and number of employees, as well as
19		the number of years in the position. For each position, Staff used the above
20		criteria to calculate an average salary and bonus comparable with those positions
21		at other telcos of similar size and location.
22	Q:	How did Staff determine prevailing compensation?

1	A:	The NTCA Survey breaks down reported salary and bonus data by position by
2		various percentiles. Staff selected the NTCA Survey's reported 75 <sup>th</sup> percentile as
3		the top of the range representing the prevailing rate of pay. The NTCA Survey
4		states at page 206, "Together, the 25th percentile and the 75th percentile define
5		the middle 50% of all salaries paid for the job. This midrange, based on the
6		reported rates for the position, generally is considered the most reliable
7		indicator of prevailing salaries."
8	Q:	Has the Commission addressed excessive employee compensation in prior
9		dockets?
10	A:	Yes. In the recent docket 15-MRGT-097-AUD <sup>11</sup> , the Commission affirmed
11		the Commission's accepted, historical practice of applying comparative analysis
12		to evaluate employee compensation. The Commission accepted the full amount
13		of Staff's proposed adjustment to remove the amount of employee compensation
14		that exceeded Staff's calculations of prevailing rates of pay based on data
15		contained in the 2014 NTCA Survey and using the same methodology as Staff is
16		using in this docket.
17	Q:	Are there any other factors Staff considered in making its compensation
18		disallowance in this docket?

<sup>&</sup>lt;sup>11</sup> Docket No. 15-MRGT-097-AUD. In the Matter of the Application of Moundridge Telephone Company, Inc. for Additional Kansas Universal Service Fund Support. April 27, 2015 Order Setting Annual Cost-Based Universal Service Support For Moundridge Telephone Company, Inc. Use of the NTCA Survey as historical Commission practice is also evidenced by its use in Docket Nos. 13-JBNT-437-KSF, 13-CRKT-268-KSF, 13-PL/TT-678-KSF and 14-WTCT-142-KSF.

1	A:	Yes. Staff considered the fact that several of the Company's key management
2		employees are also key management employees of ISG, which employs
3		approximately four times the number of employees as TVT, has facilities in
4		multiple states, and offers diverse, competitive services in an IT infrastructure
5		industry with national reach. It would not be surprising if the Board members
6		who are common to TVT, TVC, and ISG, and who exercise oversight of
7		management's compensation levels, desired to offer higher wages and benefits to
8		attract and retain employees with a focus on ISG's environment and needs.
9		However, the KUSF should not be used to fund management salaries and
10		benefits found to be in excess of prevailing rates of pay of comparable telephone
11		companies, otherwise, the Company's regulated operations will be put at risk of
12		subsidizing the Company's non-regulated operations and ventures.
13	Q:	Please summarize the effects of Staff's Compensation Disallowance
14		Adjustment, IS-9.
15	A:	After applying Staff's regulated allocation factors to the amount of compensation
16		disallowed, Staff's adjustment decreases the Company's total regulated expenses
17		by \$83,719 and decreases the Company's intrastate expenses by \$35,233.
18	Q:	Please discuss Staff's Post Retirement Benefit Obligation Adjustment, IS-10.
19	A:	The Company made an adjustment at the end of the test year to record additional
20		Post Retirement Benefit Obligation expense; however the adjustment only
21		allocated the expenses to regulated accounts. Staff's adjustment re-allocated the





1	A:	The Company provides customer services and B&C services to TVC's customers
2		through terms set out in an affiliate Agreement dated January 1, 2014. The
3		Company's employees provide all customer services for TVC including service
4		ordering, billing, collection, and handling customer inquiries. Through the
5		Company's billing system, customers receive one bill which includes charges for
6		regulated telephone service as well as non-regulated cable TV and high speed
7		internet service. Pursuant to the FCC's affiliate transaction rules, the Company is
8		required to record an amount no less than the higher of the FMV or the FDC of
9		the services provided to TVC.
10	Q:	How does the Company account for customer services and B&C services
11		provided to TVC?
12	A:	The Company charges TVC a monthly per customer rate which is based on
13		an outdated 2007 study using actual and estimated data. The Company then
14		allocates the total per customer charges to TVC for the year between various labor
15		and non-labor customer service, marketing, and advertising accounts in its annual
16		cost study adjustments.
17	Q.	Why is the Company's use of this rate to allocate expenses to non-regulated
18		operations in the 2014 test year problematic?
19	A:	The study which is the basis of the calculation of this rate is clearly outdated and
20		as a result does not provide Staff with supportable, competent evidence to
21		determine the amount of customer services and B&C services that should be
22		allocated to the Company's regulated cost of service.

Direct Testimony of Ann Diggs – Redacted Docket No. 15-TWVT-213-AUD September 4, 2015

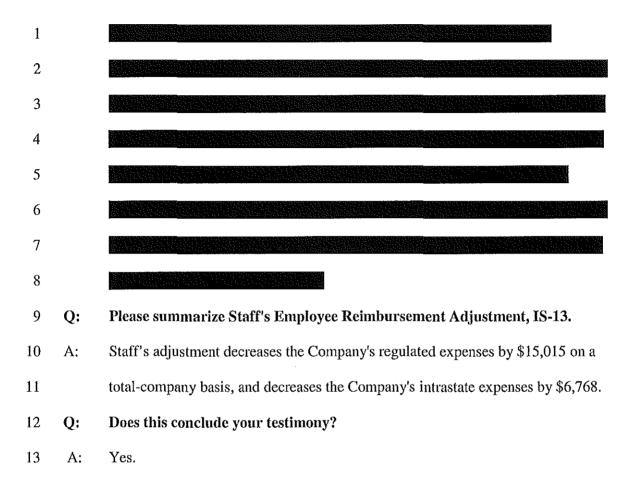
1	Q:	How did Staff account for customer services and B&C services provided to
2		TVC in the test year?
3	A:	First, Staff reversed the Company's allocation of the per customer charges in Staff
4		Adjustment IS-5. Staff accounted for the allocation of shared customer service
5		and B&C labor costs in its Payroll Normalization Adjustment, IS-7. This
6		adjustment, IS-12, allocates shared non-labor customer service and B&C costs
7		based on Staff's allocation factors summarized and supported in Attachment AD-
8		2, as follows: Staff allocates shared non-labor customer service accounts by an
9		allocation factor based on the number of customers receiving non-regulated
10		services at the end of the test year. Staff further allocates shared non-labor B&C
11		accounts by an allocation factor based on the number of bills for non-regulated
12		services at the end of the test year.
13		The net result of Staff's adjustments increased the allocation of customer
14		service and B&C costs to non-regulated operations by \$234,031, as presented in
15		the table on page 13 of my testimony. The FMV of the customer service and
16		B&C services provided to TVC is not determinable since TVT does not provide
17		customer service or B&C services to third parties. The FDC of labor and non-
18		labor customer service and B&C services recorded by the company in its filing
19		was \$111,441, and the FDC of labor and non-labor customer service and B&C
20		services calculated by Staff was \$345,472. Therefore, the amounts recorded by
21		the Company for customer services and B&C services provided to its non-

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## Direct Testimony of Ann Diggs – Redacted Docket No. 15-TWVT-213-AUD September 4, 2015

1		regulated affiliate were less than the higher of the FMV and FDC, and do not
2		comply with applicable FCC affiliate transaction rules.
3	Q:	Please summarize Staff's Customer Service and Billing and Collection
4		Expense Adjustment, IS-12.
5	A:	Staff Adjustment IS-12, to allocate shared non-labor customer service and B&C
6		services, decreases the Company's regulated expenses by \$109,471 on a total-
7		company basis, and decreases the Company's intrastate expenses by \$82,779.
8	Q:	Please explain why Staff's Adjustment IS-12 of \$109,471 to Customer Service
9		and B&C Expense is different than the \$234,031 net result of
10		Staff'adjustments to allocate these costs to non-regulated operations that was
11		discussed above and presented in the table on page 13.
12	A:	Staff's Adjustment IS-12 of \$109,471, reflects Staff's allocation of non-labor
13		customer service and B&C service expense, and does not include the labor costs
14		associated with customer service and B&C costs. The overall effects of the non-
15		regulated allocation of labor and non-labor Customer Service and B&C costs in
16		the table on page 12 were presented to support Staff's finding that the Company
17		was not in compliance with applicable FCC rules.
18	Q:	Please discuss Staff's Employee Reimbursement Adjustment, IS-13.
19	A:	Staff disallowed various employee reimbursement expenses including expenses
20		incurred for non-regulated, legislative, or non-business related activities. Staff
21		also disallowed
22		

Direct Testimony of Ann Diggs – Redacted Docket No. 15-TWVT-213-AUD September 4, 2015



### ANN DIGGS

### **Regulatory Experience and Employment Summary**

2003 - Present

Ann Diggs, CPA

Owner of CPA firm offering utility regulation auditing and consulting, as well as general accounting and tax services.

2001 - 2003

Accountant, BHI, Ltd., North Carolina

Performed corporate accounting responsibilities for resort, property management and development company.

1998 - 2000

Controller, Regulatory Action Division (RAD) Trust/

Financial Examiner, North Carolina Department of Insurance

Conducted financial examinations of insurance companies and continuing care facilities. Controller of RAD Trust, established under the supervision of the North Carolina Department of Insurance. Responsible for accounting functions, internal controls, financial reporting, allocation of costs to estates, budget preparation and tax return preparation.

1991 - 1998

Senior Utility Regulatory Auditor, Managing Auditor,

Chief of Accounting & Financial Analysis, Kansas Corporation Commission

Directed professional staff in the timely development, analysis and recommendations of accounting and financial issues in rate cases, mergers and acquisitions of jurisdictional electric, gas and telecommunications companies. Provided written and oral expert witness testimony in technical hearings. Participated in settlement negotiations.

1986 - 1991

Accountant, Topeka Public Schools

Performed accounting, reporting, grant and budget functions.

### 1984 - 1986

Senior Utility Regulatory Auditor,

Kansas Corporation Commission

Audited construction costs of the Wolf Creek Nuclear Generating Station. Prepared written findings. Assisted in technical hearings before the Commission.

### ATTACHMENT AD-1

Direct Testimony of Ann Diggs Docket No. 15-MRGT-097-AUD January 20, 2015

1983 - 1984 Central Accountant, Division of Accounts and Reports, <u>State of Kansas</u> Audited vouchers and inventory records for accuracy and compliance.

1982 - 1983

Associate Auditor, Legislative Division of Post Audit, State of Kansas

Performed financial and compliance audits of State agencies. Prepared written findings and recommendations.

PER COMPANY PER STAFF STAFF ADJ -BAL @ STAFF INC NR COMMON ASSETS 12/31/14 CSA/JE BASIS % OF TOT BASIS ACT REG % NONREG % AMT NR ADJ # REG % NONREG % AMT NR ALLOC ALLOCATE COMMON LAND AND BUILDING ASSETS Corporate Office 2111 26,703 TPA #1 Land Miltonvale \$ (1) 87.03% 12.97% 3,462 RB-B Building Study 52.31% 47.69% 12,733 \$ 9,271 \$ \$ Land Miltonvale Warehouse/Garage 2111 \$ 8,199 TPA #1 (2)100.00% 0.00% Miltonvale Plant Empl 83.25% 16.75% 1.373 \$ \$ 1.373 \$ Land Clay Conter Cust Svc Office 2111 226,353 TPA #1 (3) 75.70% 24.30% 55 009 Clay Conter Office Empl 49 29% 50 71% 114,774 59,765 \$ s - \$ Land Total 2111 \$ 261,255 TPA #1 58,471 60.76% 39.24% 128,881 70,409 Buildings Miltonvale Corporate Office 2121 \$ 1,767,035 TPA #1 (1) 87.03% 12.97% 229,110 **Building Study** 52.31% 47.69% 842,612 \$ 613,502 \$ \$ Buildings Miltonvale Warehouse/Garage 2121 408,655 TPA #1 (2) 100.00% 0.00% Miltonvale Plant Empl 83.25% 16.75% 68,431 \$ 68,431 \$ \$ \$ Buildings Clay Center Cust Svc Office 2121 \$ 1,355,262 TPA #1 (3) 75.70% 24.30% \$ 329,361 Clay Center Office Empl 49,29% 50.71% \$ 687,199 357,838 \$ Buildings Clay Center Tech Center 2121 1.071.802 TPA #1 (4) 89.60% 10,40% 111,479 Clay Center Plant Empl 86.35% 13.65% 146.260 \$ 34,780 \$ \$ \$ 2121 \$ 4,602,755 TPA #1 Buildings Total \$ 669,951 67.80% 32,20% \$ 1,744,502 \$ 1,074.551 Total Land and Buildings \$ 4,864,010 TPA #1 728,422 \$ 67,43% 32,57% Accum Depr Miltonvale Corporate Office 3121 \$ (4,378,251) TPA #1 (1) 27.94% 87.03% 12.97% \$ (158, 617)Building Study 52,31% 47.69% \$ (583,353) \$ (424,737) Warehouse/Garage \$ (4,378,251) TPA #1 100.00% Miltonvale 3121 (2) 6.46% 0.00% Miltonvale Plant Empl 83.25% 16.75% (47,376) \$ (47,376) Accum Depr \$ \$ Accum Dopr Clay Conter Cust Svc Office 3121 \$ (4,378,251) TPA #1 (3) 21.43% 75.70% 24,30% \$ (228, 022)Clay Center Office Empl 49.29% 50.71% \$ (475,759) \$ (247,737) (4) 16.95% Accum Depr Clay Center Tech Center 3121 \$ (4,378,251) TPA #1 89.60% 10.40% \$ (77, 179)Clay Contor Plant Empl 86.35% 13.65% (101,258) \$ (24,079) \$ 3121 Total Accum Depr - Bldgs \$ (463.817) 67.80% 32.20% \$ (1,207,746) \$ (743,928) Accum Def Tax Miltonvale 4300.2121 \$ (89,085) TPA #1 27.94% 87.03% 12.97% 52.31% Corporate Office (1) \$ (3,227)Building Study 47.69% \$ (11.870) \$ (8,642)4300.2121 \$ (89,085) TPA #1 6.46% Accum Def Tax Miltonvale 100.00% 0.00% 83.25% Warehouse/Garage (2) s Miltonvale Plant Empl 16.75% \$ (964) \$ (964) Accum Def Tax Clay Center Cust Svc Office 4300.2121 \$ (89,085) TPA #1 (3) 21,43% 75,70% 24,30% (4,640)Clay Center Office Empl (9,680) \$ (5,041) \$ 49.29% 50.71% \$ Accum Def Tax Clay Center (89,085) TPA #1 4300.2121 \$ (4) 13.65% Tech Center 16.95% 89,60% 10.40% (1,570) Clay Contor Plant Empl 86.35% (2,060) \$ (490) Total Accum Dof Tax (9,437) 67,80% 32,20% (24,574) \$ (15, 137)Total TPA #1 Ŝ 255.167 (1) Inside and Outside Employees (2) Company did not allocate (3) Inside Employees (4) Tech Center Employees ALLOCATE COMMON GSF ASSETS Office Furniture 2122 \$ 399,272 TPA #2 (5) 83.94% 16.06% \$ 64,127 All Employees 60.46% 39.54% \$ 157,882 \$ 93,755 39.54% \$ 203.081 TPA #2 16.06% S Office Equipment 2123 \$ (5) 83.94% 32,617 All Employees 60.46% 80,303 \$ 47,687 General Office Computers 2124 595,683 TPA #2 (5) 83.94% 95,672 All Employees 60.46% 39.54% \$ \$ 16.06% \$ 235,548 \$ 139,876 1,198,036 TPA #2 39.54% \$ 60.46% \$ 192,415 473,733 \$ 281,318 3122 16.06% \$ (399.272) TPA #2 (5) 83.94% (64.127) All Employees 60.46% 39.54% \$ (157.882) \$ (93.755) Accum Depr - Office Furniture \$ 39.54% \$ Accum Dopr - Office Equipmont 3123 \$ (203,081) TPA #2 (5) 83,94% 16.06% \$ (32,617) All Employoos 60.46% (80,303) \$ (47,687) Accum Depr - General Office Computers 3124 (595,683) TPA #2 (5) 83.94% 16.06% S (95,672) All Employees 60.46% 39.54% \$ (235,548) \$ (139.876) \$ \$ (1,198,036) TPA #2 (192, 415)60.46% 39.54% \$ (473,733) \$ (281,318) S -

Total TPA #2

#### Allocation Workpaper 1 - Rate Base Non-Regulated Allocation Factors & GSF Allocation

Attachment AD-2

		P	ER COMP	ANY		PER ST	AFF			STAFF ADJ -
COMMON ASSETS (5) Miltorivale and Clay Center Tech Bidg	BAL @ ACT 12/31/14	CSA/JE_BASIS % OF TOT	REG %	NONREG %	AMT NR	STAFF ADJ #BASIS	REG %	NONREG %	AMTINB	INC NR ALLOC
ALLOCATE VEHICLES AND OTHER WORK EQUIP Motor Vehicles Other Work Equip	2112 \$ 1,078,20 2114 <u>\$ 1,015,70</u> <u>\$ 2,094,0</u> 4	4 TPA #3 (6)	86.89% 86.89%	13.11% \$ 13.11% <u>\$</u>		All Plant Employees All Plant Employees	84.66% 84.66% 84.66%	15.34% 3	\$ 155,800	\$ 22,629
Accum Depr - Motor Vehicles Accum Depr - Other Work Equip	3112 \$ (1,078,2 3114 <u>\$ (1,015,7)</u> <u>\$ (2,094,0</u>		86.89% 86.89%	13.11% \$ 13.11% <u>\$</u> \$		All Plant Employees All Plant Employees	84.66% 84.66% 84.66%	15.34%	\$ (155.800)	\$ (22,629)
Total TPA #3				\$	-					<u>s</u> -

(6) Outside Plant Employees

TOTAL STAFF ADJ - ALL ACCOUNTS

\$ 385,895

### Allocation Workpaper 2 - Expenses GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

					PER COMPANY			PER STAFF			STAFF ADJ
COMMON EXPENSES	ACCOUNT	BAL @ 12/31/14	CSA/JE	BASIS	REG % NONREG	6 AMT NR	STAFF REF	BASIS	REG %	NONREG %	ALLOC TO NR
Allocate Land & Building Expenses											
Land & Blog - Maintenance & Repairs	6121,260.30		SSA #1	(1)			IS-6	Land/Bldg Study			
Land & Bldg - Utilities	6121.270.30		SSA #1	(1)			IS-6	Land/Bldg Study			
Land & Bldg - Insurance	6121.610.30		SSA #1	(1)			IS-6	Land/Bldg Study			
Adjust to Balance w/ Company's CSA	5 12110 10100		SSA #1	(1)			IS-6				
Total Land & Bidg Exp			SSA #1	(1)			IS-6			-	
•• -			•							-	
Depreciation Exp - Buildings - Existing	6561.001.70		SSA #1	(1)			IS-6	Land/Bldg Study			
Depreciation Exp - Buildings - Acquired	6561.002.70		SSA #1	(1)			IS-6	Land/Bldg Study		-	
Total Depreciation Exp - Buildings			SSA #1	(1)			IS-6			-	
Property Taxes - Land & Buildings - Existing	7240.001.70		SSA #1	(1)			IS-6	Land/Bldg Study			
Property Taxes - Land & Buildings - Acquired			SSA #1	(1)			IS-6	Land/Bldg Study			
Total Property Tax Exp - Buildings		• • • • • • • • • • • • • • • • • • • •	SSA #1	(1)		····	IS-6			•	
Total Topolog Tax axp Tobalango			00/10/	(•/			10-0			-	
Total Non-Labor Land & Bldg Expenses			r			niezza anna i dala za anna de marzo	IS-6			-	
Land & Bldg - Labor	6121.010.80		SSA #1	(1)			IS-7	All Employees Direct NR			
	_		004 ///			<u></u>					
Total Non-Reg Allocation of Land and Bid	g Expenses		SSA #1							P	
Allocate GSF Expenses											
Furniture Exp	6122.000.30		SSA #2	(2)			IS-6	All Employees			
Adjust to Balance w/ Company's CSA			SSA #2	(2)			IS-6				
			SSA #2	<b>\</b> -,		•••••	IS-6			-	
							IS-6			•	
Office Equip Exp	6123.000.35		SSA #2	(2)			IS-6	All Employees			
Adjust to Balance w/ Company's CSA			SSA #2	(2)			IS-6				
			SSA #2	<b>v</b> -7			IS-6			-	
							IS-6			-	
General Computers							IS-6				
General Computers - Professional Service	6124.560.35		SSA #2	(2)			IS-6	All Employees			
General Computers - Equipment	6124,850,35		SSA #2	(2)			IS-6	All Employees			
General Computers - ERP Software	6124.860,4		SSA #2				IS-6	Customer #-B&C (MACC)			
General Computers - PC Software	6124.870.35		SSA #2				IS-6	All Employees			
General Computers - LAN/WAN Software	6124.880.35		SSA #2				IS-6	All Employees			
Adjust to Balance w/ Company's CSA			SSA #2				IS-6				
··· <b>·</b>		••••••	SSA #2	• •			IS-6			-	
							IS-6			-	
Depreciation Exp - Office Furniture	6561.001.70		SSA #2	(2)			IS-6	All Employees			
Depreciation Exp - Office Equip	6561.001.70		SSA #2				IS-6	All Employees			
Depreciation Exp - Computers	6561.001.70		SSA #2				IS-6	, ,			
		····· ··· ·	SSA #2	• • •			IS-6			-	
			,			<u></u>	IS-6			-	
Property Tax Exp - GSF Assets - Existing	7240.001.70		SSA #2	(2)			IS-6	All Employees			
Property Tax Exp - GSF Assets - Acquired	7240.002.70		SSA #2				IS-6	All Employees			
			SSA #2	()			IS-6			-	
		•					IS-6			-	
Total SSA #2							IS-6			-	
. –							-			•	
Property Tax Exp - Vehicles & OWE - Existin			SSA #3	(4)			IS-6	All Plant Employees			
Property Tax Exp - Vehicles & OWE - Acquir	7240.002.70		SSA #3	(4)			IS-6	All Plant Employees		-	
Total SSA #3			SSA #3	(4)			IS-6				
										-	
Total Allocation of GSF Expenses			;								

#### Allocation Workpaper 2 - Expenses GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

PER COMPANY								PER STAFF				
COMMON EXPENSES	ACCOUNT	BAL @ 12/31/14	CSA/JE	BASIS		NONREG %	AMT NR	STAFF REF	BASIS	REG %	NONREG %	STAFF ADJ ALLOC TO NR
Allocate Common Marketing & Advertisin												
Product Mgt & Sales - Travel	6611.150.50		SSA #12					IS-6	Reg & NR Customer #'s			
Product Mgt & Sales - Meals & Entertain	6611.160.50		SSA #12	• •				IS-6	Reg & NR Customer #'s			
Product Mgt & Sales - Training	6611.170.50		SSA #12	•••				IS-6	Reg & NR Customer #'s			
Product Mgt & Sales - Subs & Dues	6611.180.50		SSA #12	• •				IS-6	Reg & NR Customer #'s			
Product Mgt & Sales - Customer Surveys Product Mgt & Sales - Market Pagagraph	6611,740,50 6611,750,50		SSA #12 SSA #12	• •				See below See below	Reg & NR Customer #'s Reg & NR Customer #'s			
Product Mgt & Sales - Market Research Product Mgt & Sales - Web/Twitter/Facebool			SSA #12					See below	Reg & NR Customer #'s			
Product Mgt & Sales - Web / Witten/Pacebook Product Mgt & Sales - PR & Customer Conta			SSA #12					See below	Reg & NR Customer #'s			
Product Mgt & Sales - Demo Equipment	6611.790.50		SSA #12					See below	Reg & NR Customer #'s			
Product Advertising	6613.700.50		SSA #12					See below	Reg & NR Customer #'s			
Product Advertising - Mktg Collateral	6613.710,50		SSA #12					See below	Reg & NR Customer #'s			
Product Advertising - Promotional Items	6613.720.50		SSA #12					See below	Reg & NR Customer #'s			
Product Advertising - Bill Ins/Dir Mail	6613.730.50		SSA #12					See below	Reg & NR Customer #'s			
Subtotal	6613	• •	-			•			5		-	
			•			•					-	
			Monthly									
Product Mgt & Sales - Customer Surveys	6611.740.50		JE	(10)				IS-6	Reg & NR Customer #'s			
			Monthly									
Product Mgt & Sales - Market Research	6611.750.50		JE	(10)				IS-6	Reg & NR Customer #'s			
Durch as block of the full that the strength of	CC11 700 50		Monthly	(4.0)				10.0				
Product Mgt & Sales - Web/Twitter/Facebool	1 0011.700.00		JE Monthly	(10)				IS-6	Reg & NR Customer #'s			
Product Mgt & Sales - PR & Cust Contact	6611.770.50		Monthly JE	(10)				IS-6	Reg & NR Customer #'s			
Frouget wat a sales - FR & oust contact	0011.770.00		Monthly	(10)				13-0	Heg & NA Gustomer #5			
Product Mgt & Sales - Demo Equipment	6611.790.50		JE	(10)				IS-6	Reg & NR Customer #'s			
r robbet nigt a Gales - benne Equipment	00,11,00.00		Monthly	(10)				100				
Product Advertising	6613.700.50		JE	(10)				IS-6	Reg & NR Customer #'s			
			Monthly	(,								
Product Advertising - Mktg Collateral	6613.710.50		JE	(10)				IS-6	Reg & NR Customer #'s			
5 5			Monthly	• •					-			
Product Advertising - Promotional Items	6613.720.50		JE	(10)				IS-6	Reg & NR Customer #'s			
-			Monthly									
Product Advertising - Bill Ins/Dir Mail	6613.730.50		JE	(10)				IS-6	Reg & NR Customer #'s		_	
Total Monthly JE			_					IS-6				
			-								_	
Total Non-Labor Marketing & Advertising Ace	counts		-			-					-	
t should be included in COA #10.	CC14 040 00		001 #10	(0) (0)				IS-7	Reg & NR Customer #'s			
Labor Acts included in SSA #12:	6611.010.80		SSA #12	(6), (9)				15-7	Reg & NR Costomer#s			
Total Marketing & Advertising Accounts			-			-					-	
Total marketing & Autorationg Accounts			-			c					-	
Allocate Common Customer Service & Ba	&C Accounts											
Number Services - Directory	6622.620.75		SSA #12	(8)				IS-12	Reg & NR Customer #'s			
Cust Service - Travel	6623.150.45		SSA #12	(8)				IS-12	Reg & NR Customer #'s			
Cust Service - Meals & Entertain	6623.160.45		SSA #12					IS-12	Reg & NR Customer #'s			
Cust Service - Training	6623,170,45		SSA #12					IS-12	Reg & NR Customer #'s			
Cust Service - Credit Checks	6623.630.45		SSA #12	• •				IS-12	Reg & NR Customer #'s			
Cust Service - Customer Support	6623.640.45		SSA #12					IS-12	Reg & NR Customer #'s			
Billing & Coll - Travel	6627.150.40		SSA #12					IS-12	Reg & NR Services Billed			
Billing & Coll - Meals & Entertain	6627.160.40		SSA #12					IS-12	Reg & NR Services Billed			
Billing & Coll - Training	6627.170.40		SSA #12					IS-12	Reg & NR Services Billed			
Billing & Coll - Prof Fees Consulting	6627.560.40		SSA #12	(8)				IS-12	Reg & NR Services Billed			

### Allocation Workpaper 2 - Expenses GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

		PER CON	IPANY		PER STAFF		STAFF ADJ
COMMON EXPENSES	ACCOUNT BAL @ 12/	31/14 CSA/JE BASIS REG %	NONREG % AMT NR	STAFF REF	BASIS	REG % NOI	NREG % ALLOC TO NR
Billing & Coll - Customer Billing	6627,650,40	SSA #12 (8)		IS-12	Reg & NR Services Billed		
Billing & Coll - Credit Card Process	6627.660.40	SSA #12 (8)		IS-12	Reg & NR Services Billed		
Billing & Coll - CABS Billing	6628,650.40	SSA #12 (8)		IS-12	Reg & NR Services Billed		
			·				
Total Non Labor Customer Service and B&	&C Accounts		<u> </u>	IS-12			
Labor Acts included in SSA #12:	6622.010.80	SSA #12 (8), (9)		IS-7	Reg & NR Customer #'s		
					-		
Labor Acts included in SSA #12:	6623.010.80	SSA #12 (8), (9)		IS-7	Reg & NR Customer #'s		
	0004 010 00			10.7			
Labor Acts included in SSA #12:	6624.010.80	SSA #12 (8), (9)		IS-7	Reg & NR Customer #'s		
Labor Acts included in SSA #12:	6625.010.80	SSA #12 (8), (9)		IS-7	Reg & NR Customer #'s		
Labor Acts included in SSA #12:	6626.010.80	SSA #12 (8), (9)		1S-7	Reg & NR Customer #'s		
Labor Acts included in SSA #12:	6627.010.80	SSA #12 (8), (9)		IS-7	Reg & NR Customer #'s		
Sub Total Labor Acts							
Total Common Customer Service and E	3&C Accounts						

.

#### Allocation Workpaper 2 - Expenses GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

				PER COMPANY			PER STAF	Ŧ	STAFF ADJ
COMMON EXPENSES	ACCOUNT	BAL @ 12/31/14 CSA/JE BA	ŚIŚ	REG % NONREG %	AMT NR	STAFF REF	BASIS	REG %	NONREG % ALLOC TO NR
						•			
Allocate Common G&A Accounts									
Directors' Compensation	6720.060.10	SSA #18 (5	5) 5)			IS-6	All Employees		
Directors' Reimbursements	6720.070.10	SSA #18 (	5)			IS-6	All Employees		
Directors' Meals & Entertainment	6720.080.10		5)			IS-6	All Employees		
Travel 10 - Executive	6720.150.10		5)			IS-6	All Employees		
Travel 15 - Community Affairs	6720.150.15	SSA #18 (	5)			IS-6	All Employees		
Travel 60 - Acctg/Fin	6720.150.60		5)			IS-6	All Employees		
Travel 65 - HR	6720.150.65	SSA #18 (	5)			IS-6	All Employees		
Meals & Entertainment 10 - Executive	6720.160.10	SSA #18 (	5)			IS-6	All Employees		
Meals & Entertainment 15 - Community Affai	1 6720.160.15	SSA #18 (1	5)			IS-6	All Employees		
Meals & Entertainment 60 - Actg/Fin	6720.160.60	SSA #18 (	5)			IS-6	All Employees		
Meals & Entertainment 65 - HR	6720.160.65		5)			IS-6	All Employees		
Training 10 - Executive	6720.170.10	SSA #18 (	5)			IS-6	All Employees		
Training 15 - Community Affairs	6720.170.15		5)			IS-6	All Employees		
Training 60 - Actg/Fin	6720.170.60	SSA #18	5)			IS-6	All Employees		
Training 65 - HR	6720.170.65		5)			IS-6	All Employees		
Subscrip & Dues 10 - Executive	6720.180.1		5)			IS-6	All Employees		
Subscrip & Dues 15 - Community Affairs	6720.180.15		5)			IS-6	All Employees		
Subscrip & Dues 60 - Actg/Fin	6720.180.60		5)			IS-6	All Employees		
Subscrip & Dues 65 - HR	6720,180.65		5)			IS-6	All Employees		
Subscrip & Dues 70 - Company	6720,180,70		5)			IS-6	All Employees		
Prof Fees/Recruiting	6720,190,65		5)			IS-6	All Employees		
Employee Clothing	6720.200.70		5)			IS-6	All Employees		
Employee Appreciation	6720.210.65		5)			IS-6	All Employees		
Outsourced Services	6720.380.60	SSA #18 (1	ň			IS-6	All Employees		
Prof Fees/Accounting/Tax	6720.550.60	SSA #18 Dire				018-6	Direct		
Prof Fees/Consultants 10 - Executive	6720.560.10		5)			IS-6	All Employees		
Prof Fees/Consultants 60 - Acto/Fin	6720.560.60	SSA #18 Dire				015-6	Direct		
Prof Fees/Consulting HR	6720.560.65		5)			IS-6	All Employees		
Prof Fees/Legal	6720.570.70	SSA #18 Dire				015-6	Direct		
Company Association Dues	6720.590.70	SSA #18	COL			IS-6	All Employees		
State & Federal Fees	6720.600.70	SSA #18 Dire	oct			0 IS-6	Direct		
Insurance - Directors	6720.610.10		5)			IS-6	All Employees		
Insurance	6720.610.70		5)			IS-6	All Employees		
Total SSA #18	0/20.510.70			-		- IS-6	All Linployees		
10(a) 334 #10									· · · · · ·
Phone & Internet	6720.280.70	Mo. JE (	6)			IS-6	All Employees		
Postage	6720.290.70		6)			IS-6	All Employees		
Office Supplies	6720.300.70		6)			IS-6	All Employees		
Kitchen Supplies	6720.310.70		6)			IS-6	All Employees		
nacaon ouppilos	0/20.010./0		<i>v</i> )	-		. 13-6 . IS-6	ra capoyoos		
				-	· · ·				
Total Common G&A Accounts				-					
Total Common Gar Accounts				-		2			

Total All Accounts

Basis - Building study for Miltonvale Office, Clay Center Tech Center, & Clay Center Service Center
 Basis - Reg/NR Time Study for Miltonvale and Clay Center Tech Building
 0% NR - General Computers - LAN/WAN Software Act, was included in Co's supporting WP's, but not included in CSA Summary

(4) Basis - Reg/NR Time Study for Outside Plant Employees

(5) Basis - YE 2012 CLEC lines to total POTS lines
(6) Basis - YE 2012 CLEC lines to total POTS lines

(7) Basis - All Employees

The total charges to TVC are spread to the above accounts based on the balance of the account at 12/31/14 to total accounts. (9) Staff allocated labor accounts in its Pro Forma Payroll and Distribution adjustment.

(10) Basis - 3 year avg of % of TVT and TVC net revenues and net margins (2010 to 2012)

Allocation Workpaper 3 - Payroll

Attachment AD-2

Employee	Position	Location	Plant/Office	Total NR Exp	Total Reg Exp	Total NR + Reg Exp	% NR Exp	% Reg Exp
JACKIE L. FOSTER	Community Ambassador	Clay Center	Office			· · ·		
KWALONN N. GISSELBECK	Data Specialist	Clay Center						
JEANA R. TAYLOR	Circuit Pricing Analyst	Clay Center						
KAREN S. TREMBLAY	CSR	Clay Center	Office					
SHEILA A. WENDELKEN	CSR	Clay Center						
TAMMY R. TAYLOR	CSR	Clay Center						
JENNIFER A. CAUSEY-DAVIES	CSR	Clay Center						
SHELLEE A. FREDERICK	Lead CSR	Clay Contor						
JOSEPH E. GREENE	Mrktg & Bus Development Mg							
SHALEY A. JOHNSON	Marketing Specialist	Clay Center						
CHRISTI L. RICE	CSR	Clay Center						
JANICE P. HOELSCHER	Accounting Clerk	Clay Center						
AARON M. WERTENBERGER	Marketing Specialist	Clay Center						
KADE D. JERMARK	Marketing Help PT	Clay Center						
JACOB J. BECHARD	Marketing Help PT	Clay Center						
TOTAL CLAY CENTER OFFICE	3					• • •		
JOSHUA J. GISSELBECK	OS Plant Super	Clay Center						
BRETT F. GISSELBECK	OS Plant Tech II	Clay Center						
CALEB R. BLOOM	OS Plant Tech 1	Clay Center						
JOEY L. WOODWORTH	Sr OS Plant Tech	Clay Center						
AARON A, OEHMKE	Network Tech	Clay Center	Plant					
BRENT W. ROGGE	OS Plant Tech 1	Clay Center	Plant					
ZACH N. ELZINGA	OS Plant Tech 1	Clay Center	Plant					
ZACHARY R. DEMARS	OS Plant Help PT	Clay Center	Plant					
IAN M, ROETMAN	OS Plant Help PT	Clay Center	Plant					
JAKE M. YOUNG	OS Plant Tech 1	Clay Center	Plant					
TOTAL CLAY CENTER TECH								
TOTAL EMPLOYEES CLAY CENTER				-				
KATHY L, COLEMAN	Marketing Specialist	Miltonvale	Office					
BENJAMIN M, FOSTER	President/CEO	Miltonvale	Office					
AMANDA J. NICHOLS	Executive Assistant	Miltonvale	Office					
MICHAEL J. FOSTER	Former CEO	Miltonvale	Office					
JOHN F. GISSELBECK	Community Ambassador	Miltonvale	Office					
PENNY L. GIŚŚELBECK	Community Ambassador	Miltonvale	Office					
DONA N. SCHULTZ	Billing Specialist Assist	Miltonvale	Office					
TIFFANY L. WERTENBERGER	Temp	Miltonvale	Office					
TRACIL THOMPSON	Billing Services Mgr	Miltonvalo	Office					
SCOTT D. LEITZEL	VP Op (TVC/TVT)	Miltonvale	Office					
MICHAEL C. PAYNE	HR/Organization Developmen	Miltonvale	Office					
ADAM M. GLENDENING	Controller	Miltonvale	Office					
MELISSA K. SHIVERS	Circuit Pricing Analyst	Miltonvale	Office					
LARRY E. MITCHELL	Network Op Mgr	Miltonvale	Office					
SCOTT A. CISSNA	CFO	Miltonvalo	Office					
KENDRA L. FOSTER-HOWZE		Miltonvale	Office					
MORGAN D. MAY	Controller	Miltonvale	Office					
COLE M, GISSELBECK	Network Tech II	Miltonvale	Office					
TOTAL MILTONVALE OFFICE								
BILLY R. KOSTER	Bus Service Tech II	Miltonvale	Plant					
MICHAEL W. HAMEL	Network Op Support Mgr	Miltonvale	Plant					
LARRY J. MCKAIN	Purchasing Tech	Miltonvalo	Plant					
MARK W. MYER	OS Plant Tech II	Miltonvale	Plant					
BRANDON M, HAMEL	OS Plant Tech II	Miltonvale	Plant					
TOREY S. HAMEL	OS Plant Tech 1	Miltonvalo	Plant					
BRIAN S. DEMARS	OS Plant Tech 1	Miltonvale	Plant					

Allocation Workpaper 3 - Payroll

Attachment AD-2

Employee	Position	Location	Plant/Office	Total NR Exp	Total Reg Exp	Total NR + Reg Exp	% NR Exp	% Rog Exp
KEVIN W, THOMPSON DARREN W, BATES TRAVIS D, WURTZ JUSTIN B, CRAVENS TOTAL MILTONVALE PLANT	Network Tech Network Tech Network Tech II Network Tech	Miltonvale Miltonvale Miltonvale Miltonvale	Plant Plant Plant Plant Plant		~~~p	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		<u> </u>
TOTAL EMPLOYEES MILTONVALE						.,		
RICKEY E, UNDERWOOD JASON A. LOVENDAHL TOTAL BENNINGTON PLANT	Headend Tech Sr OS Plant Toch	Bennington Bennington						
ERIC J. TABOR	VP Mrktg (TVT/ISG)	Kansas City	Office					
TOTAL EMPLALL LOCATIONS								
TOTAL OFFICE EMPLOYEES								
TOTAL PLANT EMPLOYEES								
TOTAL OFFICE & PLANT EMPL				· · · · · · · · · · · · · · · · · · ·				

REDACTED

Attachment AD-2

Allocation Workpaper 4 - Customer Numbers

#### To allocate Reg and NR common B&C charges (MACC Invoices)

Customer #'s @ 12/31/14 (1)

Voice Only Voice + NR Tot

Total

To allocate customer service expenses based on number of Reg and NR customers:

Customer #'s @ 12/31/14 (2)

CLEC High Speed Internet Television Total Non-Reg Cust Reg - ILEC Voice (1) Total Non-Reg + Voice

(1) Source: DR 102

(2) Source: DR 14a - DSL Billing & Intercompany Charges Bill Period Dec 2014

### Allocation Workpaper 5 - Land & Building

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

### LAND & BLDG ALLOCATION

DESC	LOCATION	LAND		BU	ILDINGS	тс	OT LAND & BLDG	Reg %	NR %	Land Reg Amt	Bldgs Reg Amt	Tot Land & Bldg Reg Amt
co	Barnard	\$	613	\$	96,000	\$	96,613	100.00%	, ,	613	96,000	96,613
CO	Bennington	\$	1,050	\$	73,009	\$	74,059	100.00%	<b>,</b>	1,050	73,009	74,059
CO Addition	Bennington	\$	44,679	\$	144,409	\$	189,088	100.00%	<b>,</b>	44,679	144,409	189,088
Warehouse	Bennington	\$	171	\$	18,112	\$	18,283	86.08%	<b>`</b>	147	15,590	15,737
Land	Bennington	\$	6,946	\$	-	\$	6,946	86.08%	<b>&gt;</b>	5,979	-	5,979
CO	Beverly	\$	336	\$	81,081	\$	81,417	100.00%	<b>&gt;</b>	336	81,081	81,417
CO	Greenleaf	\$	401	\$	86,929	\$	87,330	100.00%	<b>,</b>	401	86,929	87,330
Headquarters & CO	Miltonvale	\$	26,703	\$	1,767,035	\$	1,793,738	46.65%	<b>)</b>	12,458	824,400	836,859
Pole Yard	Miltonvale	\$	3,484	\$	-	\$	3,484	83.25%	0	2,901	-	2,901
Warehouse/Garage	Miltonvale	\$	1,916	\$	201,850	\$	203,766	83.25%	5	1,595	168,049	169,644
Additional Warehouse	Miltonvale	\$	2,799	\$	206,805	\$	209,604	83.25%	,	2,330	172,174	174,505
CO	Tescott	\$	473	\$	92,054	\$	92,526	100.00%	,	473	92,054	92,526
Pole Yard	Tescott	\$	113	\$	-	\$	113	100.00%	,	113	-	113
Acquired	Sprint	\$	32,758	\$	1,129,720	\$	1,162,478	83.25%	,	27,272	940,543	967,815
Tech Center	Clay Center	\$	-	\$	1,071,802	\$	1,071,802	86.35%	,	-	925,543	925,543
Office	Clay Center	\$	226,353	\$	1,355,262	\$	1,581,615	49.29%	,	111,578	668,063	779,642
Total	-	\$	348,794	\$	6,324,069	\$	6,672,863	-		\$211,925	\$ 4,287,845	\$ 4,499,770
								-		60 769/	67 00%	67 400/

60.76% 67.80% 67.43%

Sq. Ft Miltonvale		Reg %	Reg Amt	Tot Reg %
Offices	2034			-
Common	1758			
	3792	52.31%	1,984	
со	2914	100.00%	2,914	
Total	10498		4,898	46.65%

Attachment AD-2

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	ACT		STAFF ADJ	INTRAST FACTOR	INT	RAST ADJ
Land Motor Vehicles Other Work Equipment Buildings Furniture Office Equipment General Purpose Computers/Software Total GSF Plant	2111 2112 2116 2121 2122 2123 2124	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$	58,471 141,367 133,171 669,951 64,127 32,617 95,672 1,195,376	0.579066 0.579066 0.579066 0.579066 0.579066 0.579066 0.579066	\$ \$ \$ \$ \$ \$	33,859 81,861 77,115 387,946 37,134 18,887 55,400 692,202
Acc Dep - Motor Vehicles Acc Dep - Other Work Equipment Acc Dep - Buildings Acc Dep - Furniture Acc Dep - Office Equipment Acc Dep - General Purpose Computers Total GSF Accum Depr	3100 3100 3100 3100 3100 3100 3100	\$\$\$\$\$\$\$\$	(141,367) (133,171) (463,817) (64,127) (32,617) (95,672) (930,771)	0.540662 0.540662 0.540662 0.540662 0.540662 0.540662	\$ \$ \$ \$ \$	(76,432) (72,001) (250,768) (34,671) (17,635) (51,726) (503,233)
Total GSF Plant Net of Accum Depr Acc Deferred Tax Total Adjustment	4340	(କ) (କ) କ	264,605 (9,437) 255,167	0.640034	\$	188,969 (6,040) 182,929

### Staff Workpaper RB-1 Reverse Company's GSF Rate Base Adjustments

Source: Staff Workpaper Attachment AD-2 - Rate Base Allocation Factors

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	ACT		STAFF ADJ	INTRAST FACTOR	INT	RAST ADJ
Land	2111	\$	(70,409)	0.579066	\$	(40,772)
Motor Vehicles	2112	\$	(24,022)	0.579066	\$	(13,910)
Other Work Equipment	2116	\$	(22,629)	0.579066	\$	(13,104)
Buildings	2121	\$	(1,074,551)	0.579066	\$	(622,236)
Furniture	2122	\$	(93,755)	0.579066	\$	(54,291)
Office Equipment	2123	\$	(47,687)	0.579066	\$	(27,614)
General Purpose Computers/Software	2124	\$	(139,876)	0.579066	\$	(80,997)
Total GSF Plant		\$	(1,472,930)		\$	(852,924)
		<u> </u>	,		•	
Acc Dep - Motor Vehicles	3100	\$	24,022	0.540662	\$	12,988
Acc Dep - Other Work Equipment	3100	\$	22,629	0.540662	\$	12,235
Acc Dep - Buildings	3100	\$	743,928	0.540662	\$	402,214
Acc Dep - Furniture	3100	\$	93,755	0.540662	\$	50,690
Acc Dep - Office Equipment	3100	\$	47,687	0.540662	\$	25,782
Acc Dep - General Purpose Computers	3100	\$	139,876	0.540662	\$	75,626
Total GSF Accum Depr		\$	1,071,898		\$	579,534
·					-	
Total GSF Plant Net of Accum Depr		\$	(401,032)		\$	(273,389)
Acc Deferred Tax	4340	\$	15,137	0.640034	\$	9,688
Total Adjustment		\$	(385,895)		\$	(263,701)

### Staff Workpaper RB-2 Staff's GSF Rate Base Allocation

Source: Staff Workpaper Attachment AD-2 - Rate Base Allocation Factors

### Attachment AD-3

### Staff Workpaper IS-2 Interstate Access Revenue Adjustment

	ACT	 STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
Decrease Network Access Revenue	5080	\$ (244,766)	1.000000	\$	(244,766)
Total Staff Adjustment		\$ (244,766)		\$	(244,766)

Source: 2014 General Ledger - Account 5081.100.00

### Attachment AD-3

## Staff Workpaper IS-3 Terminating Access Revenue Adjustment

	ACT		STAFF ADJ	INTRASTATE FACTOR	INTI	RASTATE ADJ
Increase Network Access Revenue	5080	\$	16,970	1.000000	\$	16,970
Total Staff Adjustment		\$	16,970		\$	16,970
To Calculate Staff Adjustment: Terminating Access Revenue - 12 months e Terminating Access Revenue - 12 months e				\$  153,748 \$  136,778		
Staff Adjustment to Reflect Terminating Acc the level of 12 months ended 6/30/13	ess Revei	nue at	t	\$ 16,970		

Source: DR 82

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

Staff Workpaper IS-4 Rent Revenue Adjustment

.

	STAFF	INTRASTATE	INTRASTATE
ACT	ADJ	FACTOR	ADJ

Total Staff Adjustment

Calculation to Increase Rental Revenue: Monthly Rent paid by ESPi Annual Test Year Rent

Attachment AD-3

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

Staff Workpaper IS-4.1
Calculate FDC of ESPi Building Rental

	Cost of L	and & Bldg Leas	ed to ESPI
	Plant	A/D	Net Plant
	Bal @	Bal @	Bal @
	12/31/2014	12/31/2014	12/31/2014
Land			
Building	·		
Total Land & Bldg			
Accum Depr - Bldg	7		
Total Company			
ESPI Bldg			
Total Bldgs			
% ESPI Bldg to Tot Bldg.			
	_		
			7.000/
Staff's Overall ROR			7.26%
Annual Return on Investment			<u> </u>
			·
Depreciation Expense:			
Building			
TVT Depr Rate			·
Annual Depr Exp			·
Total Bronorty Taxon			
Total Property Taxes % ESPI Bldg to Tot Bldg			
Annual Property Exp			• · · · · · · · · · · · · · · · · · · ·
Land & Bldg Exp			
% ESPI Bldg to Tot Bldg			
Annual Land & Bldg Exp			
Total FDC of Land & Bldg Leased to ESPI			<u> </u>
Annual Rent Charged to ESPI			
Rent charged to ESPI over/(under) FDC			
Per FCC regulations:			

Goods & services provided to affiliates to be recorded at no less than the higher of FDC/FMV

### Attachment AD-3

Staff Workpaper IS-5 Reverse Company's Non-Reg Allocation of Shared Expenses

	ACT	STAFF ADJ	INTRASTATE FACTOR	INTE	RASTATE ADJ
		<i>(</i> <b>- - - - -</b>			
General Support Expense	6120	\$ 43,608	0.579066	\$	25,252
Central Office Switching Expense	6210		0.311637	\$	-
Central Office Transmission Expense	6230		0.311637	\$	-
Cable and Wire Facilities Expense	6410		0.662319	\$	-
Network Operations Expense	6530		0.579066	\$	-
Access Expense	6540		0.323796	\$	-
Depreciation & Amortization Expense	6560	\$ 35,148	0.614262	\$	21,590
Marketing Expense	6610	\$ 116,554	0.617651	\$	71,990
Directory Expense	6622		0.818405	\$	-
Services Expense	6623	\$ 111,441	0.756171	\$	84,269
Executive and Planning Expense	6710		0.502663	\$	-
General and Administrative Expense	6720	\$ 133,962	0.448945	\$	60,142
General and Administrative - Audit	6720		1.000000	\$	-
Other Operating Taxes	7240	\$ 15,446	0.579066	\$	8,944
Total Staff Adjustment		\$ 456,160		\$	272,186

Source: Staff Workpaper Attachment AD-2.1 Non-Regulated Expense Allocation Factors & GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

•••••	ACT	STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense	6120	\$ (112,304)	0.579066	\$	(65,031)
Central Office Switching Expense	6210		0.311637	\$	-
Central Office Transmission Expense	6230		0.311637	\$	-
Cable and Wire Facilities Expense	6410		0.662319	\$	_
Network Operations Expense	6530		0.579066	\$	-
Access Expense	6540		0.323796	\$	-
Depreciation & Amortization Expense	6560	\$ (104,364)	0.614262	\$	(64,107)
Marketing Expense	6610	\$ (70,000)	0.617651	\$	(43,236)
Directory Expense	6622		0.818405	\$	-
Services Expense	6623		0.756171	\$	-
Executive and Planning Expense	6710		0.502663	\$	-
General and Administrative Expense	6720	\$ (181,773)	0.448945	\$	(81,606)
Other Operating Taxes	7240	\$ (38,732)	0.579066	\$	(22,428)
Total Staff Adjustment		\$ (507,173)		\$	(276,408)

### Staff Workpaper IS-6 Allocate Non-Regulated GSF, G&A, and Marketing Expenses

Source: Staff Workpaper Attachment AD-2.1 Non-Regulated Expense Allocation Factors & GSF, G&A, Marketing, Advertising, Customer Service, B&C Allocations

# Staff Workpaper IS-7 Payroll Normalization and Distribution Adjustment

Attachment AD-3

	ACT	/	ACTUAL PR & DIST		CO'S O FORMA ADJ VII		PR PER FILING		STAFF PRO FORMA	ACT %		STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense Central Office Switching Expense Cable and Wire Facilities Expense Network Operations Expense Marketing Expense Directory Expense Services Expense Executive and Planning Expense General and Administrative Expense Subtotal - Regulated PR Expense	6120 6210 6230 6410 6530 6610 6622 6623 6710 6720	<b>\$</b> \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$	23,028 46,075 744,233 219,959 552,810 287,956 3,323 287,654 - 546,517 <b>2,711,553</b>	\$ \$ \$ \$	929 1,355 21,892 6,470 16,261 8,470 98 8,461 - 16,076 <b>80,012</b>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	23,957 47,430 766,125 226,429 569,071 296,426 3,421 296,115 - 562,593 <b>2,791,565</b>		13,981 45,103 625,436 206,855 487,436 124,119 1,466 167,381 - - 409,947 2,081,724	0.40% 1.28% 17.72% 5.86% 13.81% 3.52% 0.04% 4.74% 0.00% 11.62% 58.98%	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	(9,976) (2,327) (140,688) (19,574) (81,635) (172,307) (1,955) (128,733) - (152,647) (709,841)	0.579066 0.311637 0.662319 0.579066 0.617651 0.818405 0.756171 0.502663 0.448945	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	(5,777) (725) (43,844) (12,964) (47,272) (106,426) (1,600) (97,344) - (68,530) (384,481)
TPUC PR Non-Regulated PR Exp Total Payroll		\$	89,645 864,513 3,665,710	\$ \$ \$	2,186 25,881 108,079	\$ \$ \$	91,831 890,394 3,773,789	\$ \$ \$	86,067 1,361,560 3,529,351	2.44% 38.58% 100.00%	\$ \$ \$	(5,763) 471,166 (244,438)			

Staff Workpron IS-7.1 2014 Toat Yoar Prayrol Diaribulion

Sub 2 6202,013.80 NR - Circult Equip 6272,011,50 6222,012,50 54,62 54,62 54,62 54,62 54,62 54,616,00 5512,612,60 5222,40,50 4300,132,00 0040,010,00 0030,010,50 6112,010,50 6112,1010,50 6222,103,50 Circuit Equip Switching Lond & Bidg Cloar - Work dnbg Clear - Vehiale Security Hasted Volae PBX Systems Accrued Def Comp Accrued Bonuts Comp 4130.130.00 Sub 2 2003.110.00 2000.110.00 4130.120.00 Aconued Pd Leave NR - TPUC TPUC 1170.260.00 A'R - IGG Labor Total 2014 TY Dist Rept Note Location FT/PT Job Deadription Twin Valloy Tolophono, Inc. 15-TWVT-212-AUD Teat Your Ending December 31, 2014 Name Emel D. Emel D

SPREAD TEST YEAR CLEARING ACTS

TOTAL ACTUAL TEST YEAR PR & DISTRIBUTION

REDACTED

Attachmont AD-3

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	CALER B. BLOOM							
	DARREN W. BATES							
	JDEY L WOODWORTP							
	AARON M. WERTENBE							
	AARON A. OEHWIKE							
	BRENT W. POCCE							
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	ZACHARY R, DEMARS							
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Twin Valley Tolophone, Inc. 15-TWVT-215-AUD Test Year Ending December 31, 2014

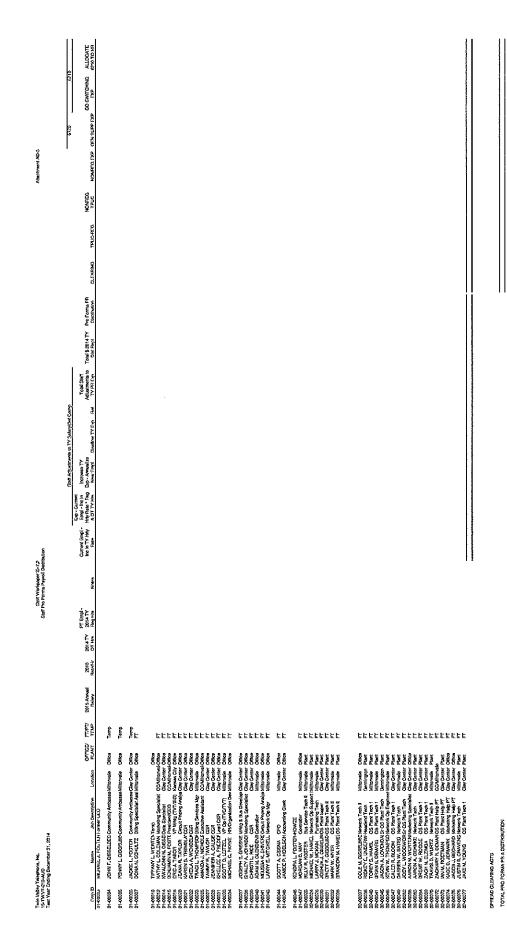
Staff Workpaper IS-7.1 2014 Test Year Payrol Distribution

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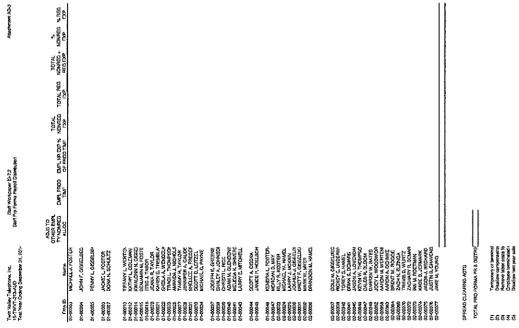
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Attachment AD-3

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

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Staff Workpaper IS-7.3 Allocate Non-Reg % for CEO

TOTAL SALARY EXP ALL
AFFIL - NOT INCL
FOSTER

REG % NR %

TVT-REG ISG TVT-NONREG (TVC) (1)

TOTAL

(1) Does not include NR ISG A/R Act

Sources: DR #3 - ISG Trial Balance TVT Reg & NR - Labor Dist Report

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

## Staff Workpaper IS-7.4 Ca'cu'ate Overtime Hours for Pro Forma PR

Attachment AD-3

SOURCE: DR 11d RESULTS: Use TY OT, which is between OT hours reported in 2012 & 2013 - using 2014 employee levels not counting terminated employees.

			2014	2011	2012	2013		)14 TY		2011		2012		2013
Employee ID 02-00063	Employee Name AARON A. OEHMKE	Рау Туре	Hours	Hours	Hours	Hours	Reg Hrs	OT Hrs						
02-00063	AARON A. OEHMKE													
02-00058	AARON M. WERTENBERGER													
02-00058 01-00040	AARON M. WERTENBERGER ADAM M. GLENDENING													
01-00025	AMANDA J. NICHOLS													
01-00025	AMANDA J. NICHOLS													
01-00015 02-00023	BENJAMIN M. FOSTER BILLY R. KOSTER													
02-00023	BILLY R. KOSTER													
02-00036	BRANDON M. HAMEL													
02-00036 02-00064	BRANDON M. HAMEL BRENT W. ROGGE													
02-00064	BRENT W. ROGGE													
02-00031	BRETT F. GISSELBECK													
02-00031 02-00041	BRETT F. GISSELBECK BRIAN S. DEMARS													
02-00041	BRIAN S. DEMARS													
02-00047	CALEB R. BLOOM													
02-00047 01-00039	CALEB R. BLOOM CHRISTI L. RICE													
01-00039	CHRISTIL, RICE													
02-00037	COLE M. GISSELBECK													
02-00037 02-00049	COLE M. GISSELBECK DARREN W. BATES													
02-00049	DARREN W. BATES													
01-00007	DONA N. SCHULTZ													
01-00007 01-00016	DONA N. SCHULTZ ERIC J. TABOR													
02-00073	IAN M. ROETMAN													
02-00073	IAN AU ROETMAN													
02-00075 02-00077	JACOB J. BECHARD JAKE M. YOUNG													
02-00077	JAKE M. YOUNG													
01-00045	JANICE P. HOELSCHER JANICE P. HOELSCHER													
01-00045 02-00045	JANICE P. HOELSCHER JASON A. LOVENDAHL													
02-00045	JASON A. LOVENDAHL													
01-00020	JEANA R. TAYLOR													
01-00020 01-00028	JEANA R. TAYLOR JENNIFER A. CAUSEY-DAVIES													
01-00028	JENNIFER A. CAUSEY-DAVIES													
02-00052	JOEY L. WOODWORTH													
02-00052 01-00037	JOEY L. WOODWORTH JOSEPH E. GREENE													
02-00030	JOSHUA J. GISSELBECK													
02-00076	JUSTIN B. CRAVENS													
02-00076 02-00074	JUSTIN B. CRAVENS KADE D. JERMARK													
01-00021	KAREN S. TREMBLAY													
01-00021	KAREN S. TREMBLAY													
01-00012 01-00012	KATHY L. COLEMAN KATHY L. COLEMAN													
02-00046	KEVIN W. THOMPSON													
01-00014	KWALONN N. GISSELBECK													
01-00043 02-00026	LARRY E. MITCHELL LARRY J. NICKAIN													
02-00026	LARRY J. MCKAIN													
02-00032	MARK W. MYER MARK W. MYER													
02-00032 01-00041	MARK W. MYER MELISSA K. SHNERS													
01-00034	MICHAEL C. PAYNE													
02-00024 01-00047	MICHAEL W, HAMEL MORGAN D. MAY													
02-00038	RICKEY E. UNDERWOOD													
02-00038	RICKEY E. UNDERWOOD													
01-00044 01-00033	SCOTT A. CISSNA SCOTT D. LEITZEL													
01-00033	SHALEY A JOHNSON													
01-00038	SHALEY & JOHNSON													
01-00022 01-00022	SHELLA A. WENDELKEN SHELLA A. WENDELKEN													
01-00022	SHELLEE A. FREDERICK													
01-00031	SHELLEE A. FREDERICK													
01-00027 01-00027	TANMY R. TAYLOR TANMY R. TAYLOR													
01-00027	TOREY S. HAMEL													
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01-00023 02-00070	TRACIL THOMPSON TRAVIS D. WINDTZ													
02-00070	TRAVIS D. WURTZ TRAVIS D. WURTZ													
02-00069	ZACH N. ELZINGA													
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02-00072 02-00072	ZACHARY R. DEMARS ZACHARY R. DEMARS													
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### Staff Workpaper IS-8 Employee Benefit and Payroll Tax Adjustment

Attachment AD-3

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	ACT	RI B	TAFF ADJ TO EVERSE CO'S SEN & PR TAX D FORMA ADJ VII	STAFF'S PRO FORMA EMPL BEN & PR TAX ADJ	PRO FORM. DIST %	A	TOTAL STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense	6120	\$	(716)	\$ 176	0.40%	\$	(540)	0.579066	\$	(313)
Central Office Switching Expense	6210	\$	(1,046)	\$ 566	1.28%	\$	(480)	0.311637	\$	(149)
Central Office Transmission Expense	6230	\$	(16,899)	\$ 7,854	17.72%	\$	(9,045)	0.311637	\$	(2,819)
Cable and Wire Facilities Expense	6410	\$	(4,994)	\$ 2,598	5.86%	\$	(2,396)	0.662319	\$	(1,587)
Network Operations Expense	6530	\$	(12,552)	\$ 6,1 <b>21</b>	13.81%	\$	(6,431)	0.579066	\$	(3,724)
Marketing Expense	6610	\$	(6,538)	\$ 1,559	3.52%	\$	(4,979)	0.617651	\$	(3,076)
Directory Expense	6622	\$	(75)	\$ 18	0.04%	\$	(57)	0.818405	\$	(46)
Services Expense	6623	\$	(6,532)	\$ 2,102	4.74%	\$	(4,430)	0.756171	\$	(3,350)
Executive and Planning Expense	6710	\$	-	\$ -	0.00%	\$	-	0.502663	\$	-
General and Administrative Expense	6720	\$	(12,409)	\$ 5,148	11.62%	\$	(7,261)	0.448945	\$	(3,260)
Subtotal - Regulated PR Expense		\$	(61,761)	\$ 26,141	58.98%	\$	(35,620)		\$	(18,324)
TPUC PR		\$	(1,687)	\$ 1,081	2.44%	\$	(606)			
Non-Regulated PR Exp		\$	(19,980)	\$ 17,097	38.58%	\$	(2,883)			
Total Payroll		\$	(83,428)	\$ 44,319	100.00%	\$	(39,109)			

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014		Workpaper fit & Payroll	IS-8.1 Tax Adjustment		Attachment AD-3			
	HEALTH & DENTAL INS.	KC LIFE	LIFE/ ADD/ DLI/ LTD INS.	PROFIT SHARING 401K (1)	FICA PR TAX 7.65% (2)	TOTAL BEN & PR TAX		
Pro Forma - Monthly Exp Pro Forma - Quarterly Exp Pro Forma - Annual Exp								
2014 Test Year Exp Staff Adj		······	· · · · · · · · · · · · · · · · · · ·			·····		

(1)	Calculation of Profit Sharing 401K Adjustment: Pro Forma Compensation - subject to profit sharing % Employer share of profit sharing Pro Forma Employer share of Profit Sharing 401K	
	Test Year Compensation Less Deferred Comp Test Year Compensation - subject to profit sharing % Employer share of profit sharing Test Year Employer share of Profit Sharing 401K	
	Staff Adjustment - Increase in profit sharing expense	
(2)	Calculation of FICA PR Tax Adjustment: Pro Forma Compensation subject to 1.45% of Medicare Tax Less Wages > 2015 Social Security Tax Limit of \$118,500 Pro Forma Compensation subject to 6.20 % Social Security Tax Employer share of 1.45% Medicare Tax Employer share of 6.20 % Social Security Tax Total Pro Forma Employer Share of FICA Tax	
	Test Year Compensation subject to 1.45% of Medicare Tax Less Wages > 2014 Social Security Tax Limit of \$117,000 Pro Forma Compensation subject to 6.20 % Social Security Tax Employer share of 1.45% Medicare Tax Employer share of 6.20 % Social Security Tax Total Test Year Employer Share of FICA Tax	
:	Staff Adjustment - Increase in PR Tax expense	

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	Employee	Con	npensation	Adjustment		
	ACT		STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense	6120			0.579066	\$	-
Central Office Switching Expense	6210			0.311637	\$	-
Central Office Transmission Expense	6230	\$	(24,469)	0.311637	\$	(7,626)
Cable and Wire Facilities Expense	6410			0.662319	\$	-
Network Operations Expense	6530	\$	(5,084)	0.579066	\$	(2,944)
Marketing Expense	6610	\$	(2,052)	0.617651	\$	(1,267)
Directory Expense	6622			0.818405	\$	-
Services Expense	6623			0.756171	\$	-
Executive and Planning Expense	6710			0.502663	\$	-
General and Administrative Expense	6720	\$	(52,114)	0.448945	\$	(23,396)
Total Staff Adjustment		\$	(83,719)		\$	(35,233)

### Staff Workpaper IS-9 Employee Compensation Adjustment

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			Staff Staff Ad) Rog % Rogulated Account	5 5				
			Staff Pog %	1				
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	Benefilts ap (		Years in C Position W		Years in C Position W			ling, Soc B, \$ . Salarice co
one. Inc. > •comber 31, 2014	Sources: NTCA 2014 Survey reports Compensation and Benefils as of January 1, 2014		Att A		Ϋ́α Ψ	art Mgr wolapmant	Mirking & Dun Dewaldsminnt Mor Os Piants Super Contralion Contralion Protectization Protectization Blas Sonvece Mor Blas Sonvece Mor	<ol> <li>Caparding Roumus for PX 2014 (Red. Company's Filling, Soc B, Sch 2)</li> <li>Average access line in 2014 are DR 17 3. Average access line in 2014 are DR 17 (3) Current Lavel of Fill Thes Comployees</li> <li>Current Lavel of Fill Thes Comployees</li> <li>Survey stateties reported do not include overfine pay. Salaries computed using pay rate (0: 1/1/14 x 2050 hrs.</li> </ol>
Twin Valoy Tolophone, Inc. 15-TWVT-213-AUD Test Yaar Ending December 31, 2014	Source: NTCA 201		Employee		Finologie	Scott Leitzol Larry Michel Michael Hamel Michael Payno	Janoph Creento Jachua Clarobock Mergan Kay Kevin Thompaon Larry McKain Billy Yoston Traci Thompaon Total	<ol> <li>Cperrafing Rown</li> <li>Average access</li> <li>Average access</li> <li>Current Level c.</li> <li>Survey submiss</li> </ol>

The NTCA Survey autoes: Togethor, the 25th personnies and the 75th personaled admine the middle 50% of all polyteds paid for the Job. The midtange, based on the repeated rates for the position, pervently is considence the most reliable inducator of perveiling rates of pars.

### Staff Workpaper IS-10 Post Retirement Benefit Obligation Distribution Adjustment To Distribute Company's Total Year End Adjustment to All Accounts Per Staff's Pro Forma Payroll Distribution %

	ACT	PER CO YE ADJ	PE	R STAFF PR %		STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
	04.00		•	074	^	<b>A-</b> 1		•	
General Support Expense	6120		\$	671	\$	671	0.579066	\$	389
Central Office Switching Expense	6210		\$	2,166	\$	2,166	0.311637	\$	675
Central Office Transmission Expense	6230	\$ 70,347	\$	30,039	\$	(40,308)	0.311637	\$	(12,561)
Cable and Wire Facilities Expense	6410		\$	9,935	\$	9,935	0.662319	\$	6,580
Network Operations Expense	6530	\$ 47,463	\$	23,411	\$	(24,052)	0.579066	\$	(13,928)
Marketing Expense	6610	\$ 27,800	\$	5,961	\$	(21,838)	0.617651	\$	(13,489)
Directory Expense	6622		\$	70	\$	70	0.818405	\$	58
Services Expense	6623		\$	8,039	\$	8,039	0.756171	\$	6,079
Executive and Planning Expense	6710		\$	-	\$	-	0.502663	\$	-
General and Administrative Expense	6720	\$ 23,901	\$	19,689	\$	(4,212)	0.448945	\$	(1,891)
Total Regulated Accounts		\$ 169,511	\$	99,983	\$	(69,528)		\$	(28,088)
Non-Regulated Expense		\$ -	\$	4,134	\$	4,134			
TPUC		\$ -	\$	65,394	\$	65,394			
Total Adjustment		\$ 169,511	\$	169,511	\$	0			

Source: 2014 General Ledger

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	ACT	STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense	6120		0.579066	\$	-
Central Office Switching Expense	6210		0.311637	\$	-
Central Office Transmission Expense	6230		0.311637	\$	-
Cable and Wire Facilities Expense	6410		0.662319	\$	-
Network Operations Expense	6530	\$ (29,759)	0.579066	\$	(17,232)
Marketing Expense	6610	\$ (9,579)	0.617651	\$	(5,916)
Directory Expense	6622		0.818405	\$	-
Services Expense	6623		0.756171	\$	-
Executive and Planning Expense	6710		0.502663	\$	-
General and Administrative Expense	6720	\$ (41,513)	0.448945	\$	(18,637)
Total Staff Adjustment		\$ (80,850)		\$	(41,786)

## Staff Workpaper IS-11 Management Benefit Adjustment

Attachment AD-3

Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

> Staff Workpaper IS-11.1 Management Benefit Adjustment Calculation

6534.010.80 6611.010.80 6720.010.80 6721.010.80 Total

Total Test Year Expense

Source: DR 6a

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	ACT	STAFF ADJ	INTRASTATE FACTOR	INTRASTATE ADJ
General Support Expense	6120		0.579066	\$-
Central Office Switching Expense	6210		0.311637	\$ -
Central Office Transmission Expense	6230		0.311637	\$ -
Cable and Wire Facilities Expense	6410		0.662319	\$ <del>-</del>
Network Operations Expense	6530		0.579066	\$ <del>-</del>
Marketing Expense	6610		0.617651	\$-
Directory Expense	6622		0.818405	\$ <del>-</del>
Services Expense	6623	\$ (109,471)	0.756171	\$ (82,779)
Executive and Planning Expense	6710		0.502663	\$ -
General and Administrative Expense	6720		0.448945	\$-
Total Staff Adjustment		\$ (109,471)		\$ (82,779)

## Staff Workpaper IS-12 Non-Reg Customer Service Adjustment

### Staff Workpaper IS-12 Non-Reg Customer Service Adjustment

COMMON EXPENSES	ACCOUNT I	BAL @ 12/31/14	BASIS	REG %	NONBEG %	STAFF ADJ ALLOC TO NR
Allocate Common Customer Service 8			0,000	nea 70	Nonice //	712200 10 101
Number Services - Directory	6622.620.75		Reg & NR Customer #'s			
Cust Service - Travel	6623.150.45		Reg & NR Customer #'s			
Cust Service - Meals & Entertain	6623.160.45		Reg & NR Customer #'s			
Cust Service - Training	6623.170.45		Reg & NR Customer #'s			
Cust Service - Credit Checks	6623.630.45		Reg & NR Customer #'s			
Cust Service - Customer Support	6623.640.45		Reg & NR Customer #'s			
Billing & Coll - Travel	6627.150.40		Reg & NR Services Billed			
Billing & Coll - Meals & Entertain	6627,160.40		Reg & NR Services Billed			
Billing & Coll - Training	6627.170.40		Reg & NR Services Billed			
Billing & Coll - Prof Fees Consulting	6627.560.40		Reg & NR Services Billed			
Billing & Coll - Customer Billing	6627.650.40		Reg & NR Services Billed			
Billing & Coll - Credit Card Process	6627.660.40		Reg & NR Services Billed			
Billing & Coll - CABS Billing	6628.650.40		Reg & NR Services Billed			

Total Non Labor Customer Service and B&C Accounts

### Attachment AD-3

### Twin Valley Telephone, Inc. 15-TWVT-213-AUD Test Year Ending December 31, 2014

	ACT	STAFF ADJ	INTRASTATE FACTOR	INT	RASTATE ADJ
General Support Expense	6120	\$ (4)	0.579066	\$	(2)
Central Office Switching Expense	6210	\$ (408)	0.311637	\$	(127)
Central Office Transmission Expense	6230	\$ (515)	0.311637	\$	(160)
Cable and Wire Facilities Expense	6410	\$ (58)	0.662319	\$	(39)
Network Operations Expense	6530	\$ (498)	0.579066	\$	(288)
Marketing Expense	6610	\$ (190)	0.617651	\$	(117)
Directory Expense	6622	\$ (0)	0.818405	\$	(0)
Services Expense	6623	\$ (142)	0.756171	\$	(108)
Executive and Planning Expense	6710	\$ -	0.502663	\$	-
General and Administrative Expense	6720	\$ (13,200)	0.448945	\$	(5,926)
Total Staff Adjustment		\$ (15,015)		\$	(6,768)

## Staff Workpaper IS-13 Employee/Board Member Reimbursement Adjustment

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Staff Worksport 15-13 EmployeeBoard Mentser Rolinburement Adjustment Cubulation	REASON				
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	ACT				
	EMPL				
	DESC				
	ËVENT			IT ACT BBD1	0 REOULATED
Twin Valley Tokohono, inc. 06-TW/T-080-KSF Teat Year Entling December 31, 2007	EMPLOYEE REIMBURGEMENT ADJ DATTE LOCATION	ADJUSTMENT	STAFP'S REQULATED %	ADJUSTMENT + REQULATED SPREAD PR CLEARING REMOURSEMENT ACT 8801	TOTAL EMPLOYTE REMBURSEMENT ADJ - RECULATED
16 A	E E	Ω¥.	Ľs	A R	ę

# Twin Valley's Response to Staff Data Request No. 87

### Kansas Corporation Commission Information Request

Request No: 87

Company Name	TWIN VALLEY TELEPHONE, INC.	TWVT						
Docket Number	15-TWVT-213-AUD							
Request Date	June 27, 2015							
Date Information Needed	July 7, 2015							
RE: Affilite Agreement								
Please Provide the Following:								
center and professional s	plans to enter into a formal written agreement for the provision and pricing of goo ervices provided to it by its affiliate ISG? If yes, please state when the agreement a the Commission, and provide a copy of the agreement in this docket if possible.							

Submitted By Ann Diggs/Andria Jackson

Submitted To Morgan May

If for some reason, the above information cannot be provided by the date requested, please provide a written explanation of those reasons.

### Verification of Response

I have read the foregoing Information Request and answer(s) thereto and find answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Commission Staff any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Information Request.

Signed: \_\_\_\_\_\_ Tim Morrissey

Date: 07/07/2015

## Request No. 87

Does the Company have plans to enter into a formal written agreement for the provision and pricing of goods and support center and professional services provided to it by its affiliate ISG? If yes, please state when the agreement is planned to be formalized and filed with the Commission, and provide a copy of the agreement in this docket if possible.

### Response

The Company doesn't have plans to enter into a formal written agreement as described above.

### **CERTIFICATE OF SERVICE**

### 15-TWVT-213-AUD

I, the undersigned, hereby certify that a true and correct copy of the above and foregoing Direct Testimony was served by electronic service on this 4th day of September, 2015, to the following:

THOMAS E. GLEASON, JR., ATTORNEY GLEASON & DOTY CHTD PO BOX 6 LAWRENCE, KS 66049-0006 Fax: 785-856-6800 gleason@sunflower.com

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BENJAMIN FOSTER, PRESIDENT & CEO TWIN VALLEY TELEPHONE, INC. 22 SPRUCE PO BOX 395 MILTONVALE, KS 67466 Fax: 785-427-2216 ben.foster@tvtinc.net MICHAEL DUENES, LITIGATION COUNSEL KANSAS CORPORATION COMMISSION 1500 SW ARROWHEAD RD TOPEKA, KS 66604-4027 Fax: 785-271-3354 m.duenes@kcc.ks.gov

MICHAEL NEELEY, LITIGATION COUNSEL KANSAS CORPORATION COMMISSION 1500 SW ARROWHEAD RD TOPEKA, KS 66604-4027 Fax: 785-271-3167 m.neeley@kcc.ks.gov

Pamela Griffeth

Pamela Griffeth Administrative Specialist