BEFORE THE KANSAS CORPORATION COMMISSION

OF THE STATE OF KANSAS

| In the Matter of the Annual Filing of |) |
|---|-------------------------|
| Southern Pioneer Electric Company for |) |
| Approval to Make Certain Changes to Its |) |
| Charges for Electric Services Pursuant to |) |
| the Debt Service Coverage Formula Based |) |
| Ratemaking Plan Approved in Docket No. |) Docket No. 17-SPEERTS |
| 13-MKEE-452-MIS and 34.5kV Formula |) |
| Based Ratemaking Plan Approved in | |
| Docket No. 16-MKEE-023-TAR. |) |

PREFILED DIRECT TESTIMONY OF

RICHARD J. MACKE VICE PRESIDENT, ECONOMICS, RATES, AND BUSINESS PLANNING POWER SYSTEM ENGINEERING, INC.

ON BEHALF OF

SOUTHERN PIONEER ELECTRIC COMPANY

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PART I - QUALIFICATIONS

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Q. Please state your name and business address.

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A. My name is Richard J. Macke. My business address is 10710 Town Square Drive NE, Suite 201, Minneapolis, Minnesota 55449.

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5

Q. What is your profession?

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A. I am a Vice President and lead the Economics, Rates, and Business Planning Department at

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Power System Engineering, Inc. ("PSE"), which is headquartered at 1532 W. Broadway,

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Madison, Wisconsin 53713.

9

Q. Please describe the business activities of PSE.

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A. PSE is a consulting firm serving electric utilities across the country, but primarily in the

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Midwest. Our headquarters is in Madison, Wisconsin with regional offices in Indianapolis,

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Indiana; Topeka, Kansas; Lexington, Kentucky; Minneapolis, Minnesota; Marietta, Ohio; and

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Sioux Falls, South Dakota. PSE is involved in: power supply, transmission and distribution

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system planning; distribution, substation and transmission design; construction contracting and

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supervision; retail and wholesale rate and cost of service ("COS") studies; economic feasibility

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studies; merger and acquisition feasibility analysis; load forecasting; financial and operating

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consultation; telecommunication and network design, mapping/GIS; and system automation

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including Supervisory Control and Data Acquisition ("SCADA"), Demand Side Management

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("DSM"), metering, and outage management systems.

O. Please describe your responsibilities with PSE.

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A. I lead and direct staff in Indiana, Kansas, Kentucky, Minnesota, and Wisconsin who provide

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economic, financial, and rate-related consulting services to investor-owned cooperative and

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municipal utilities as well as regulators and industry associations. These services include:

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Testimony of Richard J. Macke, page 2

- Cost of Service Studies.
- Capital Credit Allocations.
- Demand Response.
- Distributed Generation Rates.
- Energy Efficiency.
- Financial Forecasting.
- Individual Customer Profitability.
- Large Power Contract Rates/Proposals.
- Line Extension Policies/Charges.
- Load Management Analysis.
- Load Forecasting.

- Market and Load Research.
- Merger Analysis.
- Pole Attachment Charges.
- Policy and Board Audits.
- Power Cost Adjustments.
- Rate Consolidation.
- Retail Rate Design and Analysis.
- Special Fees and Charges.
- Statistical Performance Measurement (Benchmarking).
- Value of Service.

Q. What is your educational background?

A. I graduated from Bethel University in St. Paul, Minnesota in 1996 with a Bachelor of Arts degree in Business, which included an emphasis in Finance and Marketing. In 2007, I received my Masters of Business Administration degree, with an emphasis in Finance and Strategic Management, from the University of Minnesota in Minneapolis, Minnesota. I have also attended numerous industry seminars/courses on cost of service, pricing, valuation, distributed generation, etc.

Q. What is your professional background?

A. From 1996 to 1998, I was employed by PSE in its Minneapolis, Minnesota office as a Financial Analyst in the Utility Planning and Rates Department. My work responsibilities primarily were focused on retail rate studies, including revenue requirements and bundled/unbundled COS studies. I also provided analyses used to support testimony, mergers and acquisitions analysis, and financial forecasting.

From 1998 to 1999, I was employed as a Senior Analyst by Energy & Resource Consulting Group, LLC in Denver, Colorado, a financial, engineering, and management consulting firm. I performed consulting services related to electric, gas, and water rate studies. As part of the Legend Consulting Advisor Team contracted to the City Council of the City of New Orleans,

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Louisiana, I assisted in various electric and gas utility matters. I also provided general financial, management, and public policy support to clients.

I rejoined PSE in 1999; and from 1999 to 2002, I held the position of Rate and Financial Analyst in the Rates and Financial Planning Department. From 2002 to March 2008, I held the position of Senior Rate and Financial Analyst in the Utility Planning and Rate Division. My responsibilities have included performing complex financial analyses, such as rate studies consisting of determination of revenue requirements, bundled and unbundled COS analysis, and rate design. Other responsibilities included performing analysis of special rates and programs, key account analyses, financial forecasting, merger and acquisition analysis, activity-based costing, policy development and evaluation, and other financial analyses for various PSE clients. Additional responsibilities included strategic planning, litigation support, regulatory compliance, capital expenditure and operational assessments, and advisement. From April 2008 to June 2010, I held the position of Leader, Rates and Financial Planning. In July 2010, my title changed to Vice President, Rates and Financial Planning. Since June 2011, I have held the position of Vice President, Economics, Rates, and Business Planning. In this capacity, I continue to provide, amongst other things: 1) rate, financial, and economic consulting services to clients, 2) management and leadership to the Economics, Rates, and Business Planning Department, and 3) management and leadership at the corporate level to PSE through participation on the Executive Committee and Board of Directors.

- Q. Have you previously presented testimony before the Kansas Corporation Commission ("KCC" or "Commission")?
- A. Yes. I submitted testimony on behalf of: Pioneer Electric Cooperative, Inc. in Docket No. 09-PNRE-563-RTS; Wheatland Electric Cooperative, Inc. in Docket No. 09-WHLE-681-RTS; Mid-Kansas Electric Company, LLC ("Mid-Kansas") in Docket Nos. 09-MKEE-969-RTS, 11-MKEE-439-RTS, 12-MKEE-491-RTS, 12-MKEE-380-RTS, 13-MKEE-452-MIS, and 16-

Testimony of Richard J. Macke, page 4

MKEE-023-TAR; Southern Pioneer Electric Company ("Southern Pioneer") in Docket Nos. 14-SPEE-507-RTS, 15-SPEE-161-RTS, 15-SPEE-519-RTS, 16-SPEE-497-RTS, and 16-SPEE-501-TAR; Prairie Land Electric Cooperative, Inc. in Docket No. 16-PLCE-490-TAR; Victory Electric Cooperative Association, Inc. in Docket No. 16-VICE-494-TAR; and Western Cooperative Electric Association in Docket No. 16-WSTE-496-TAR.

Q. Do you have any other relevant experience?

A. Yes. I have directed well over 100 rate and COS studies and numerous other rate and financial related projects. Many times these projects were conducted for self-regulated electric utilities.
I have also performed such analysis which was filed in regulated rate cases on behalf of cooperatives in Iowa, Kansas, Michigan, Minnesota, New Hampshire, and Texas.

I have also conducted seminars and made presentations to utilities, consumers, and industry groups on a variety of topics including: COS, rate design, rate change communications, line extension policies, mergers and acquisitions, DSM pilot programs, conservation and energy efficiency, distributed generation rates, and industry trends.

PART II - SUMMARY OF DIRECT TESTIMONY

Q. What is the purpose of your testimony in this proceeding?

A. The purpose of my testimony is to support the Application of Southern Pioneer for the approval of the Debt Service Coverage ("DSC") Formula Based Rate ("FBR") annual ratemaking mechanism for the distribution system ("DSC-FBR Plan") and 34.5kV FBR annual ratemaking mechanism for the sub-transmission system ("34.5kV FBR Plan") for the 2016 Test Year in the instant Docket.

| | Testimony of Richard J. Macke, page 5 |
|----|---|
| 1 | Q. Please explain how your testimony is organized. |
| 2 | A. Part III below is bifurcated into Sections A and B. Section A, Sub-sections 1-4, describes the |
| 3 | results of the DSC-FBR Plan calculation for the Test Year; and Section B, Sub-sections 1-4, |
| 4 | discusses the results of the 34.5kV FBR Plan calculation for the Test Year. |
| 5 | Q. Are there particular Exhibits to Southern Pioneer's Application that you will be |
| 6 | describing and explaining? |
| 7 | A. Yes. My testimony concerns, and is supported by, the following Exhibits to the Application |
| 8 | in the instant Docket: |
| 9 | Exhibit 3-A - DSC-FBR Calculation for Test Year Exhibit 3-B - 34.kV FBR Calculation for Test Year |
| 10 | Exhibit 11 - Proposed Tariffs Reflecting Combined DSC-FBR and 34.5kV FBR Rate Adjustment |
| 11 | 7 Kajastinent |
| 12 | Q. Have the exhibits been prepared by you or under your supervision? |
| 13 | A. Yes. |
| 14 | |
| 15 | PART III - FBR CALCULATIONS |
| 16 | SECTION A - DSC-FBR PLAN |
| 17 | 1. SUMMARY OF THE DSC-FBR PLAN RESULTS |
| 18 | Q. Please briefly recap the DSC-FBR Plan. |
| 19 | A. The DSC-FBR Plan, as approved by the Commission in Docket No. 13-MKEE-452-MIS |
| 20 | ("13-452 Docket"), provides a method for periodic adjustments to rates, as might be |
| 21 | necessary, to achieve a DSC ratio of 1.75. If the result is a DSC that is less than 1.75, then |
| 22 | a rate increase would be implemented, so long as such an increase does not exceed 10 |

percent calculated on an annual system-wide basis and the equity ratio does not exceed 15

Testimony of Richard J. Macke, page 6

percent.¹ If the DSC is above 1.75, then a rate decrease would be implemented. If the resultant DSC equals 1.75, there would be no change in rates. The details of the calculations for the DSC and any corresponding rate adjustments are outlined in Section E of the DSC-FBR Protocols, which are attached to Southern Pioneer's Application as Attachment A.

Q. What data formed the basis for the 2017 DSC-FBR Plan calculation?

A. Consistent with the Protocols, the calculation was based upon a 2016 Historical Test Year. As such, it utilizes historical figures from Southern Pioneer's December 2016 Financial and Statistical Report ("Form 7"), Trial Balance, and Payroll Journal.²

Q. Please summarize the results of the 2017 DSC-FBR Plan calculation.

A. Completing the DSC-FBR Plan template calculation consistent with the DSC-FBR Plan Protocols approved by the Commission in the 13-452 Docket results in the need for a slight revenue decrease of \$745,507. This reflects a Test Year DSC of approximately 1.88 compared to a Commission-authorized target DSC of 1.75, thereby requiring a revenue decrease to lower the DSC to the target level. In accordance with Section I of the DSC-FBR Plan Protocols, the decrease is to be spread amongst the retail rate schedules of Southern Pioneer based upon the Test Year base revenue (i.e., gross revenue less purchased power expense). The DSC-FBR Plan calculation for the Test Year is contained in Exhibit 3-A. Table 1-A on the following page summarizes the revenue adjustment in total and the allocation to each of the retail rate schedules.

Unless such an increase was necessary for Southern Pioneer to avoid violating its debt covenants with its lender, DSC-FBR Plan Protocols, Page 5, Section H.

² Included in Southern Pioneer's Application as part of Exhibits 2 (Form 7), 4 (Trial Balance), and 10a (Payroll Journal).

Table 1-A

SOUTHERN PIONEER ELECTRIC COMPANY Allocation of DSC-FBR Rate Adjustment to Rate Schedules

| | | Rate | | Change |
|------|-------------------------------------|------------|------------|---------|
| Line | | Schedule | DSC-FBR | as |
| No. | Rate Schedule | Revenue | Adjustment | Percent |
| | | (\$) | (\$) | (%) |
| 1 | Residential Service (16-RS) | | | |
| 2 | General Use | 15,763,392 | (288,053) | -1.83% |
| 3 | Space Heating | 921,170 | (16,169) | -1.76% |
| 4 | General Service Small (16-GSS) | 1,782,516 | (35,370) | -1.98% |
| 5 | General Service Large (16-GSL) | 17,257,351 | (270,008) | -1.56% |
| 6 | General Service Space Heating | 566,001 | (8,052) | -1.42% |
| 7 | Industrial Service (16-IS) | 3,887,870 | (51,096) | -1.31% |
| 8 | Industrial Service-Primary Discount | - | - | N.A. |
| 9 | Real -Time Pricing (13-RTP) | 1,845,507 | - | N.A. |
| 10 | Transmission Level Service (16-STR) | 23,358,311 | (27,586) | -0.12% |
| 11 | Municipal Power Service (16-M-I) | 197,384 | (3,393) | -1.72% |
| 12 | Water Pumping Service (16-WP) | 686,955 | (10,747) | -1.56% |
| 13 | Irrigation Service (16-IP-I) | 299,002 | (5,375) | -1.80% |
| 14 | Temporary Service (16-CS) | 22,336 | (480) | -2.15% |
| 15 | Lighting | 1,083,757 | (29,179) | -2.69% |
| 16 | Total Retail Rates | 67,671,552 | (745,507) | -1.10% |

2. ADJUSTMENTS TO THE ACTUAL TEST YEAR RESULTS for the DSC-FBR PLAN

- Q. You stated that 2016 actual results formed the basis for the DSC-FBR Plan calculation. The DSC-FBR Plan Protocols specify a limited number of adjustments to be made. What adjustments did you make to Southern Pioneer's actual 2016 financial results in completing the DSC-FBR Plan template?
- A. Consistent with Section E.1 of the DSC-FBR Plan Protocols, adjustments were made to the following categories of revenues and/or costs:
 - Operating Revenue and Patronage Capital
 - Tax Expense Other
 - Interest on Long-Term Debt
 - Interest Expense Other

• Debt Service Payments

Further, per Section G(f) of the DSC-FBR Plan Protocols and in recognition of the Commission policy adopted per K.S.A. 66-101f (a), the following expense categories were adjusted to remove certain amounts associated with the dues, donations, charitable contributions, promotional advertising, penalties and fines, and entertainment expenses incurred during the Test Year:³

- Distribution Expense Operation
- Customer Accounts Expense
- Customer Service and Informational Expense
- Sales Expense
- Administrative and General ("A&G") Expense
- Other Deductions

The position and reasoning in support of inclusion or exclusion of these items is provided in the testimony of Mr. Randall D. Magnison, filed on behalf of Southern Pioneer in the instant Docket. Additionally, Section E.3 of the DSC-FBR Plan Protocols mandates that certain revenue and expense categories be further allocated to remove the costs associated with Southern Pioneer's 34.5kV sub-transmission facilities.

- Q. Please describe the adjustments made to the 2016 Test Year Operating Revenue and Patronage Capital.
- A. The amount of \$673,949 was added to recognize a rate adjustment (increase) approved by the Commission on August 2, 2016 in Southern Pioneer's third annual DSC-FBR Plan update filed in the 16-SPEE-497-RTS Docket. The entire adjustment is further detailed in Exhibit 3-A,

K.S.A. 66-101f (a) allows adoption of a policy of "disallowing a percentage, not to exceed 50%, of utility dues, donations and contributions to charitable, civic and social organizations and entities, in addition to disallowing specific dues, donations and contributions which are found unreasonable or inappropriate."

Page 4, Lines 2-7. Accordingly, actual Operating Revenue and Patronage Capital of \$69,890,650, reported on Southern Pioneer's December 2016 Form 7, was increased by \$673,949, resulting in an adjusted Operating Revenue and Patronage Capital of \$70,564,599.

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Q. Please describe the adjustments made to the 2016 Test Year Tax Expense - Other.

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expense. In 2016, the total amount of taxes paid by Southern Pioneer in cash was \$25,000, as

A. Section E.1.b of the DSC-FBR Plan Protocols calls for an adjustment to reflect only cash tax

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evidenced in Work Paper 3-A attached to Exhibit 3-A. Therefore, an adjustment was made to

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remove \$3,269,166 of non-cash tax expense from the Test Year. The adjustment is detailed in

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Exhibit 3-A, Page 5, Lines 37-41.

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Q. Please describe the adjustments made to the 2016 Test Year Interest on Long-Term Debt.

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A. The historical amount of Interest on Long-Term Debt for the 2016 Test Year was \$5,660,152

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as reported on Southern Pioneer's Form 7. The DSC-FBR Plan Protocols, in Section E.1.c.,

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specify that the actual amount be adjusted to reflect Southern Pioneer's budgeted amount for

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downward adjustment of \$142,898 was included. The details of this adjustment are shown in

2017. Southern Pioneer's budgeted long-term interest expense is \$5,517,254, and so a

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Exhibit 3-A, Page 5, Lines 43-47.

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Q. Please describe the adjustments made to the 2016 Test Year Interest Expense - Other.

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A. The historical amount of Other Interest Expense for the 2016 Test Year was \$83,838 as

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reported on Southern Pioneer's Form 7. Consistent with Section E.1.d of the DSC-FBR Plan

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Protocols, the amount has been adjusted to reflect Southern Pioneer's 2016 Budget for short-

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term interest expense of \$126,543. To accomplish this, an upward adjustment in the amount

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of \$42,705 was included. The details of the adjustment can be found in Exhibit 3-A, Page 5,

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Lines 49-53.

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Q. Please describe the adjustments made to the 2016 Test Year Debt Service Payments.

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| Debt Service Payments are comprised of interest and principal payments on debt outstanding. |
|---|
| Since I previously discussed the adjustments to interest expense, I will here focus on the |
| adjustment to principal payments. The historical amount of Principal Payments for the 2016 |
| Test Year was \$2,206,843 (as reported on Southern Pioneer's Form 7). The DSC-FBR Plan |
| Protocols, in Section E.1.e, require that the Test Year be adjusted to reflect Southern Pioneer's |
| budgeted amount for 2017. Southern Pioneer's budget for 2017 principal payments is |
| \$2,342,097, so an upward adjustment in the amount of \$135,254 was included. This |
| adjustment is detailed in Exhibit 3-A, Page 5, Lines 55-59. |

- O. Please describe the adjustments made to the 2016 Test Year Operating Expenses in conjunction with Section G(f) of the Protocols and the Commission's policy per K.S.A. 66-101f (a).
- A. The historical amounts of the following operating expenses were adjusted as shown:
 - 2016 Distribution Expense Operation expense of \$4,420,104 was reduced by \$22,546, resulting in the \$4,397,558 adjusted amount.
 - Customer Accounts Expense of \$1,250,910 was reduced by \$2,424, resulting in the \$1,248,486 adjusted amount.
 - Customer Service and Informational Expense of \$132,233 was reduced by \$21,942, resulting in the \$110,291 adjusted amount.
 - Sales Expense of \$13,594 was reduced by \$13,455, resulting in the \$139 adjusted amount.
 - A&G Expense of \$1,868,421 was reduced by \$16,379, resulting in the \$1,852,042 adjusted amount.
 - Other Deductions of \$829,459 was reduced by \$35,628, resulting in the \$793,831 adjusted amount.

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As noted on Page 4 of Exhibit 3-A, the \$4.51/kW LADS rate effective during the Test Year changed to \$4.19/kW in August per Commission Order issued in 16-SPEE-501-TAR docket.

Per 16-SPEE-306-TAR.

Overall, \$112,374 was removed. The details are shown in Exhibit 3-A, Page 4, Lines 25-35.

Q. Please describe the allocations made to remove the costs associated with the 34.5kV system.

A. Section E.3 of the DSC-FBR Plan Protocols specifies the methodology for removal of costs associated with Southern Pioneer's 34.5kV sub-transmission facilities. Following is an explanation of the allocations.

Per Section E.3.a of the DSC-FBR Plan Protocols, 34.5kV system-related revenues are to be direct-assigned using 34.5kV system rates effective during the Test Year. An amount of \$4,535,551 was removed to account for the 34.5kV system direct-assigned revenues. This includes \$4,232,408 in base rate revenues obtained by multiplying the total 34.5kV system billing demand by the Local Access Delivery Service ("LADS") rate effective during the Test Year.⁴ In addition, it includes \$303,143 in 2016 Property Tax Surcharge ("PTS") rider revenues to reflect the portion attributable to the 34.5kV system. The latter amount was determined by multiplying the total 34.5kV system billing demand by the PTS rate effective during the Test Year.⁵ The entire adjustment is further detailed in Exhibit 3-A, Page 4, Lines 9-23. After the removal of the direct-assigned 34.5kV system revenues, the resultant DSC-FBR Plan Operating Revenue and Patronage Capital is \$66,029,048, as evident on Page 1, Line 2, Column "DSC-FBR" of Exhibit 3-A.

For Depreciation and Amortization Expense, as per Section E.3.c of the DSC-FBR Plan Protocols, \$869,471 was deducted from the historical Form 7 amount of \$3,026,359 to produce a remainder of \$2,156,888 to be included in the DSC-FBR Plan.

For A&G, Property and Gross Receipts Tax, Interest on Long-Term Debt, Other Interest, Other Capital Credits, Principal Payments, and other applicable items per Sections E.3.b, E.3.d, and E.3.f of the DSC-FBR Plan Protocols, the following two allocation ratios are calculated: Transmission Labor Ratio ("LAB") and Net Transmission Plant Ratio ("NP"). Subtracting their values from 1 (where "1" is representative of 100 percent, or the total system) to determine a remainder produces the corresponding Distribution Allocation factors used to define the amounts to be included in the DSC-FBR Plan.⁶ These allocation factors, as well as the corresponding resultant expense amounts, are listed on Exhibit 3-A, Pages 1-2, "Distribution Allocation Factor" and "DSC-FBR" Columns, Lines 2-45. The calculation is detailed in Work Paper 1-A attached to Exhibit 3-A.

Tax Expense - Other (cash portion) was allocated to the DSC-FBR Plan based on Operating Margins per Section E.3.e of the DSC-FBR Plan Protocols. The resulting allocation factor was calculated at 0.8882, as evidenced in Exhibit 3-A, Page 1, "Distribution Allocation Factor" Column, Line 16. Accordingly, the resulting amount assigned to the DSC-FBR Plan was \$22,205, as reflected in the "DSC-FBR" Columns, Line 16.

3. CALCULATED DSC AND RATE REVENUE ADJUSTMENT

Q. Using the DSC-FBR Plan template, what is Southern Pioneer's DSC ratio for the 2016

Test Year after performing all of the adjustments detailed above?

A. The DSC-FBR Plan template with the adjustments and allocations prescribed by the Protocols produces a DSC ratio of 1.88 for the 2016 Test Year. This is calculated by dividing the Total Adjusted Debt Service Margins of \$10,797,266 by the Total Adjusted Debt Service Payments of \$5,734,668 as detailed in Exhibit 3-A, Page 2, DSC-FBR Column, Line 48. This resultant

⁶ Meaning the remaining portion is attributable to the 34.5kV system portion.

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ratio is above the 1.75 target DSC. Consistent with the provisions of Section G of the DSC-FBR Plan Protocols, a downward rate adjustment is being requested.

- O. Please identify and explain how the revenue adjustment was determined within the DSC-FBR Plan template for the 2016 Test Year.
- A. Section G of the DSC-FBR Plan Protocols directs that the revenue adjustment is to be determined by comparing the Test Year DSC to a 1.75 DSC Ratio. Subsection G.b addresses the scenario when the Test Year DSC is higher than the target DSC, specifically instructing that a decrease in rates will be necessary to bring the Test Year DSC down to 1.75. The first step then is to subtract the Test Year DSC from the target DSC, which would be 1.75 minus 1.88, for a variance of (0.13). Multiplying this variance by the Test Year debt service payments yields a \$745,507 decrease. When compared to the DSC-FBR Plan revenue of \$66,029,048, this represents a 1.1 percent decrease in revenue.

ALLOCATION OF THE DSC-FBR PLAN REVENUE ADJUSTMENT TO RATE **SCHEDULES**

- Q. Please describe how you allocated the \$745,507 revenue decrease to the individual rate schedules.
- A. Section I of the DSC-FBR Plan Protocols details that any rate adjustment resulting from the DSC-FBR Plan is to be allocated to the retail rate classes on the Test Year base revenues by rate schedule unless Southern Pioneer files a COS study supporting something different and the Commission approves such a request for variance. For purposes of this 2016 Test Year DSC-FBR Plan adjustment, Southern Pioneer is not submitting a COS study and has apportioned the rate adjustment to retail rate classes using the Test Year base revenues, as initially approved in the 13-452 Docket.
 - Consistent with the Protocols, the 2016 Test Year DSC-FBR Plan Retail Rate Adjustment was apportioned accordingly:

Testimony of Richard J. Macke, page 14

1. First, all power costs recovered in rates were removed from the historical revenues recorded for each schedule to arrive at the base revenues by rate schedule.

- 2. Next, the ratio (expressed in percentages) of base revenue by schedule to the total base revenues was determined.
- 3. The base revenue ratios were then applied to the DSC-FBR determined revenue adjustment to establish each rate schedule's apportioned revenue adjustment.⁷

Table 2-A on the following page summarizes the results of this process. Exhibit 3-A, Page 6 provides further detail.

As per the DSC-FBR Plan Protocols, Section J, the FBR adjustment for the STR class was determined first and system-wide without the impact of additional debt service for investments in distribution plant in the Budget Year. This resulting revenue adjustment was then allocated to the STR class based upon its base revenue. This STR class revenue adjustment was then subtracted from the total to be allocated to the remaining retail rate classes, as detailed in Exhibit 3-A, Page 6 and corresponding work papers containing the electronic format of Exhibit 3-A.

Table 2-A

SOUTHERN PIONEER ELECTRIC COMPANY Allocation of DSC-FBR Rate Adjustment to Rate Schedules

| | | Rate | | Changa |
|------|-------------------------------------|------------|------------|--------------|
| Line | | Schedule | DSC-FBR | Change as |
| | D-4- C-1- J-1- | | | |
| No. | Rate Schedule | Revenue | Adjustment | Percent |
| | | (\$) | (\$) | (%) |
| 1 | Residential Service (16-RS) | | | |
| 2 | General Use | 15,763,392 | (288,053) | -1.83% |
| 3 | Space Heating | 921,170 | (16,169) | -1.76% |
| 4 | General Service Small (16-GSS) | 1,782,516 | (35,370) | -1.98% |
| 5 | General Service Large (16-GSL) | 17,257,351 | (270,008) | -1.56% |
| 6 | General Service Space Heating | 566,001 | (8,052) | -1.42% |
| 7 | Industrial Service (16-IS) | 3,887,870 | (51,096) | -1.31% |
| 8 | Industrial Service-Primary Discount | - | - | N.A. |
| 9 | Real -Time Pricing (13-RTP) | 1,845,507 | - | N.A. |
| 10 | Transmission Level Service (16-STR) | 23,358,311 | (27,586) | -0.12% |
| 11 | Municipal Power Service (16-M-I) | 197,384 | (3,393) | -1.72% |
| 12 | Water Pumping Service (16-WP) | 686,955 | (10,747) | -1.56% |
| 13 | Irrigation Service (16-IP-I) | 299,002 | (5,375) | -1.80% |
| 14 | Temporary Service (16-CS) | 22,336 | (480) | -2.15% |
| 15 | Lighting | 1,083,757 | (29,179) | -2.69% |
| 16 | Total Retail Rates | 67,671,552 | (745,507) | -1.10% |

Q. What is your recommendation concerning how the resulting decreases by rate schedule are to be implemented?

A. The DSC-FBR Plan Protocols do not specify how the rate schedule components (i.e., Customer Charge, Energy Charge, Demand Charge, etc.) should be revised to implement rate adjustments. I recommend that the decreases by rate schedule be implemented as a slight decrease to each rate schedule's energy charges only. This is easily determined by dividing the revenue adjustment for each schedule by the historical energy sales. The result is the amount that the current energy charges need to be decreased by class and is shown in Column (k) of Exhibit 3-A, Page 6.

The one exception required is for lighting. Since the lighting rate schedules do not have an energy charge, the monthly charge must be adjusted. The lighting rate schedules do have an estimated energy use for the various sizes/types of lights, and so the energy adjustment can still be applied so as to affect the monthly charge in a way that is proportionate to usage. This approach then provides consistency between all the retail rates being adjusted.

Q. Why do you recommend that the revenue decrease be implemented by decreasing the current energy charges?

A. Handling this type of adjustment as an energy adjustment is simple, common, reasonably accurate, and particularly appropriate given the relatively minor magnitude of the adjustment. Energy adjustments are an industry-accepted approach for flowing through cost changes that occur between full or "traditional" rate cases. For example, Southern Pioneer's current Energy Cost Adjustment ("ECA") is an energy-based charge established to flow through not only energy costs, but also demand cost changes from the amount embedded in rates during the last full rate case. Similarly, Southern Pioneer's PTS rider is an energy adjustment established to pass through changes in property tax expense increases since the last full rate case. The DSC-FBR Plan is not a full rate case with its own COS study. Therefore, it is reasonable to treat any resulting rate adjustments similar to how the ECA and PTS are treated; i.e., as a per kWh adjustment.

Further, similar methodology was accepted by the Commission in Southern Pioneer's earlier DSC-FBR Plan Annual Update filings submitted and approved in Docket Nos. 14-SPEE-507-RTS, 15-SPEE-519-RTS, and 16-SPEE-497-RTS. I would also point out that, especially given the results (i.e., decrease of approximately one percent), the additional effort required to attempt a sort of proportionate change for each rate component is neither economical nor a good use of resources and defeats the intent to minimize consulting and regulatory cost. However, it is possible that this adjustment methodology could change in

Testimony of Richard J. Macke, page 17

future years of the DSC-FBR Plan; but given the minor change being made, the benefits of an energy-based adjustment outweigh doing something more detailed, expensive, potentially controversial, and time consuming.

Q. Have the proposed tariffs as required in the DSC-FBR Plan Protocols in Section J.11 been provided?

A. Yes, they are included as Exhibit 11 of the Application in the instant Docket. Please note that since Southern Pioneer was directed to file its Application for both DSC-FBR Plan and 34.5kV Plan FBR in a single docket this year, the proposed tariffs reflect the net adjustment resulting from combining both of the FBR plans. Table 3, Page 31, Part IV summarizes the combined net adjustment.

SECTION B - 34.5KV FBR PLAN

1. SUMMARY OF THE 34.5kV FBR PLAN RESULTS

Q. Please briefly recap Southern Pioneer's 34.5kV FBR.

A. The 34.5KV FBR Plan, as approved for Southern Pioneer by the Commission in Docket No. 16-MKEE-023-TAR ("16-023 Docket"), is a three-year ratemaking plan that provides for the annual recovery of the costs associated with owning, operating, and maintaining Southern Pioneer's 34.5 kV sub-transmission system. In essence, the 34.5kV FBR Plan serves as a method for periodic adjustments to the following rates: (1) a demand rate for the wholesale LADS over Southern Pioneer's 34.5kV sub-transmission facilities, as well as (2) the resulting retail rates for those Southern Pioneer retail customers taking service over its 34.5kV sub-transmission facilities. The details of the calculations for the corresponding rate adjustments are outlined in Section D of the Commission-approved Southern Pioneer's 34.5kV FBR Plan Protocols, attached as Exhibit A to the March 10, 2016 Commission Order Approving

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Settlement and April 26, 2016 Order Granting Petition for Clarification in the 16-023 Docket.⁸ The purpose of this formulaic ratemaking mechanism is to allow for timely adjustments to the aforementioned rates without incurring the substantial expense and/or experiencing regulatory lag typically associated with the preparation of a full rate case.

Q. What data formed the basis for Southern Pioneer's 2017 34.5KV FBR Plan calculation?

A. Consistent with the 34.5kV FBR Plan Protocols, the calculation was based upon a 2016 Historical Test Year. As such, it utilizes historical figures from Southern Pioneer's December 2016 Form 7, Trial Balance, Payroll Journal.⁹

O. Please summarize the results of Southern Pioneer's 2017 34.5KV Plan FBR calculation.

A. Completing the 34.5kV FBR Plan template calculation consistent with the Protocols approved by the Commission in the 16-023 Docket results in the Revenue Requirement of \$5,163,317. Considering this is the second Annual Update of the 34.5kV FBR Plan, Section E, Annual True-Up of the Protocols is applicable in this year's filing. ¹⁰ Applying the \$9,504 amount of True-Up to the 34.5kV FBR Plan Revenue Requirement resulted in a net \$5,172,821 34.5kV sub-transmission system revenue requirement. In accordance with Section D.4 of the 34.5kV FBR Plan Protocols, the resultant net Revenue Requirement amount was divided by the total billing demand for the Historical Test Year to arrive at the unadjusted wholesale LADS rate of \$5.389/kW.¹¹ Next, the \$0.511/kW Property Tax Surcharge applicable to the 34.5kV system was subtracted to arrive at the final LADS rate of \$4.88/kW, a \$0.69/kW increase from Southern Pioneer's current rate for LADS of \$4.19/kW, last approved in Docket No. 16-SPEE-

Included as Attachment B with the Application in the instant Docket.

Included in Southern Pioneer's Application as part of Exhibits 2 (Form 7 for test year and 2 prior years), 4 (Trial Balances for test year and 2 prior years), and 10a (Payroll Journals for test year and 2 prior years).

Per E.3 of the 34.5kV FBR Protocols, the initial True-Up becomes applicable with the second Annual Update

The billing demand for the Historical Test Year, shown on page 7 of Exhibit 3-B, is provided by Mid-Kansas, Southern Pioneer's G&T provider.

Applied to Test Year total billing determinants.

497-RTS. Translated into total dollars, the this constitutes a \$662,305 overall increase. 12 Using the Load Ratio Share ("LRS"), \$271,934, or about 41 percent, of the increase is applicable to Southern Pioneer's wholesale LADS customers; and the remaining \$390,371, or 59 percent, is applicable to Southern Pioneer's retail customers. In accordance with Section D.5 of the 34.5kV FBR Plan Protocols, the increase is to be spread amongst the retail rate schedules of Southern Pioneer based upon the Test Year base revenue (i.e., gross revenue less purchased power expense). The detailed 34.5KV Plan FBR calculation for the Test Year is contained in Exhibit 3-B attached to the Application filed in the instant Docket. Table 1-B below summarizes the revenue adjustment in total and the allocation to each of the applicable retail rate schedules.

TABLE 1-B

| SOUTHERN PIONEER ELECTRIC COMPANY Allocation of 34.5kV FBR Retail Rate Adjustment to Rate Classes | | | | | |
|---|-------------------------|------------|------------|--|--|
| Amocation of 54.5k v 1 | Test Year Rate Schedule | 34.5kV FBR | Change | | |
| Rate Schedule | Revenue | Adjustment | As Percent | | |
| | (\$) | (\$) | (\$) | | |
| Residential Service (16-RS) | | | | | |
| General Use | 15,763,392 | 156,378 | 0.99% | | |
| Space Heating | 921,170 | 8,778 | 0.95% | | |
| General Service Small (16-GSS) | 1,782,516 | 19,202 | 1.08% | | |
| General Service Large (16-GSL) | 17,257,351 | 146,582 | 0.85% | | |
| General Service Space Heating | 566,001 | 4,371 | 0.77% | | |
| Industrial Service (16-IS) | 3,887,870 | 27,739 | 0.71% | | |
| Interruptible Industrial Service (16-INT) | - | - | 0.00% | | |
| Real -Time Pricing (13-RTP) | 1,845,507 | - | 0.00% | | |
| Sub-transmission Level Service (16-STR) | 23,358,311 | - | 0.00% | | |
| Municipal Power Service (16-M-I) | 197,384 | 1,842 | 0.93% | | |
| Water Pumping Service (16-WP) | 686,955 | 6,460 | 0.94% | | |
| Irrigation Service (16-IP-I) | 299,002 | 2,918 | 0.98% | | |
| Temporary Service (16-CS) | 22,336 | 260 | 1.17% | | |
| Lighting | 1,083,757 | 15,840 | 1.46% | | |
| Total Retail Rates | 67,671,552 | 390,371 | 0.58% | | |

2. ADJUSTMENTS TO THE ACTUAL TEST YEAR RESULTS for the 34.5kV FBR PLAN

- Q. You stated that 2016 actual results formed the basis for the 34.5KV FBR PLAN calculation. The 34.5kV FBR Plan Protocols specify a limited number of adjustments to be made. What adjustments did you make to Southern Pioneer's actual 2016 financial results in completing the 34.5kV FBR Plan template?
- A. Consistent with Section D.1 of the 34.5kV FBR Plan Protocols, adjustments to reflect the projected amounts for the 2017 Budget Year were made to the following: 13
 - Interest on Long-Term Debt
 - Interest Expense Other
 - Debt Service Payments

In addition, Other Taxes were adjusted to reflect cash only portion for the Test Year. 14

Further, per Sections D.1.b and D.1.g of the 34.5kV FBR Plan Protocols, and in recognition of the Commission policy adopted per K.S.A. 66-101f (a), A&G expense and "Other Deductions" were adjusted to remove certain amounts associated with the dues, donations, charitable contributions, promotional advertising, penalties and fines, and entertainment expenses incurred during the Test Year. The excluded amounts are noted on Page 8 of Exhibit 3-B. The supporting detail for the exclusions is provided by Southern Pioneer in Exhibit 9 attached to the Application in the instant Docket.

^{34.5}kV FBR Plan Protocols also direct to remove Acquisition Premium amortization. Given the approved Template, populated as Exhibit 3-B, only lists Transmission and General Plant Depreciation, the amortization of Acquisition Premium is excluded by default; and no further adjustment is necessary. Additionally, 34.5kV FBR Plan Protocols direct to make certain adjustments to Distribution Operation and Maintenance ("O&M") expenses if lower voltage distribution plant is used to provide LADS. Southern Pioneer notes it is not applicable at this time. Therefore, there were no adjustments shown to Distribution O&M.

¹⁴ 34.5kV FBR Plan is assigned the remainder of what was allocated to the DSC-FBR Plan.

K.S.A. 66-101f (a) allows adoption of a policy of "disallowing a percentage, not to exceed 50%, of utility dues, donations and contributions to charitable, civic and social organizations and entities, in addition to disallowing specific dues, donations and contributions which are found unreasonable or inappropriate."

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Finally, Section D.2 of the 34.5kV FBR Plan Protocols mandates that certain revenue and expense categories be further allocated to remove the costs unassociated with Southern Pioneer's 34.5kV sub-transmission facilities.

O. Please describe the adjustments made to the 2016 Test Year Interest on Long-Term Debt.

A. The historical amount of Interest on Long-Term Debt for the 2016 Test Year was \$5,660,152 as reported on Southern Pioneer's Form 7. The 34.5kV FBR Plan Protocols, in Section D.1.e, specify that the actual amount be adjusted to reflect Southern Pioneer's budgeted amount for 2017. Southern Pioneer's budgeted long-term interest expense is \$5,517,254, and so a downward adjustment of \$142,898 was included. The details of this adjustment are shown in Exhibit 3-B, Page 4, Lines 18-21.

O. Please describe the adjustments made to the 2016 Test Year Interest Expense - Other.

A. The historical amount of Other Interest Expense for the 2016 Test Year was \$83,838 as reported on Southern Pioneer's Form 7. Consistent with Section D.1.f of the 34.5kV FBR Plan Protocols, the amount has been adjusted to reflect Southern Pioneer's 2017 Budget for shortterm interest expense of \$126,543. To accomplish this, an adjustment in the amount of \$42,705 was included. The details of the adjustment can be found in Exhibit 3-B, Page 4, Lines 28-31.

Q. Please describe the adjustments made to the 2016 Test Year Debt Service Payments.

A. Debt Service Payments are comprised of interest and principal payments on debt outstanding. Since I previously discussed the adjustments to interest expense, I will here focus on the adjustment to principal payments. The historical amount of Principal Payments for the 2016 Test Year was \$2,206,843 (as reported on Southern Pioneer's Form 7). The Protocols, in Section D.1.h, require that the Test Year be adjusted to reflect Southern Pioneer's budgeted amount for 2017 principal payments, which is \$2,342,097; so an adjustment in the amount of \$135,254 was included. This adjustment is detailed in Exhibit 3-B, Page 4, Lines 37-40.

Q. Please describe the adjustments made to the 2016 Other Taxes.

| A. | Debt Service Payments are comprised of interest and principal payments on debt outstanding. |
|----|--|
| | Per Section D. 1.d of the 34.5kV FBR Plan Protocols, Other Taxes should be adjusted to |
| | reflect the cash only portion for the Test Year. Southern Pioneer paid \$25,000 in cash taxes in |
| | 2016, as evidenced in the historical Test Year amount of the year-to-date transactions for the |
| | General Ledger ("GL") accounts of \$236.71. Accordingly, a downward adjustment of |
| | \$3,269,166 is applied to this expense category, as noted in Exhibit 3-B, Page 4, Lines 13-16. |

- Q. Please describe the adjustments made to the 2016 Test Year Operating Expenses in conjunction with the 34.5kV FBR Plan Protocols' Section D.1, parts b and g, and the Commission's policy per K.S.A. 66-101f (a).
- A. The historical amounts of the following operating expenses, assignable to the 34.5kV FBR Plan, were adjusted as shown:
 - A&G Expense of \$1,868,421 was reduced by \$16,379, resulting in the \$1,852,042 adjusted amount.
 - Other Deductions of \$829,459 was reduced by \$35,628, resulting in the \$793,831 adjusted amount.

Overall, \$52,007 was removed from the 34.5kV FBR Plan. The summary is shown in Exhibit 3-B, page 8. The detailed listings of the aforementioned items by GL account and the corresponding adjustments performed can be found in Exhibit 9 attached to the Application in the instant Docket.

Q. You have explained how the historical overall system (i.e., transmission and distribution) costs were adjusted in accordance with the 34.5kV FBR Plan Protocols. Next, please describe how the adjusted system-wide financial results were allocated to the 34.5kV subtransmission system to arrive at Southern Pioneer's 34.5kV FBR Plan Revenue Requirement that includes only those costs which are associated with the Company's 34.5kV sub-transmission facilities.

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applicable total system-wide operating expenses and margin requirements to the 34.5kV system so as to arrive at the Revenue Requirement associated with Southern Pioneer's 34.5kV sub-transmission facilities used to provide LADS. ¹⁶ Following is an explanation of the allocations: Per Section D.2.a of the 34.5kV FBR Plan Protocols, the A&G expenses are to be

A. Section D.2 of the 34.5kV FBR Plan Protocols specifies the methodology for allocating

- allocated using a Labor ratio, or LAB, where the latter is calculated as a ratio of Transmission Labor to Total Non-A&G Labor. The corresponding labor dollar amounts are found in the Labor Amount Column of the December 31, 2016 Payroll Journal, included with Exhibit 10a attached to the Application filed in the instant Docket. Next, Exhibit 3-B, Page 5, Lines 7-20 show how the resultant LAB ratio of 0.057057 is calculated. Applying LAB to the \$1,852,042 in Adjusted Historical Test Year A&G expense assigns \$105,672 to the 34.5kV FBR, as shown in Exhibit 3-B, Page 1, Line 10, Column (i).
- Depreciation and Amortization Expense for Transmission plant is to be calculated directly (a.k.a. "direct-assignment") in accordance with Section D.2.b of the 34.5kV FBR Plan Protocols. Therefore, the entire 2016 historical amount of \$633,372 in Transmission Depreciation Expense is assigned to the 34.5kV FBR Plan. The same Section D.2.b directs to allocate the historical amount of the General Plant Depreciation Expense on the LAB ratio, ultimately assigning \$10,438 to the 34.5kV FBR Plan, as evidenced on Page 1, Line 14, Column (i) of Exhibit 3-B.

Again, to clarify, "system-wide," as used in this context, is intended to mean combined distribution and transmission.

in cash during 2016 to the distribution system, leaving the remaining 11.18 percent, or \$2,795, to be assigned to the 34.5kV FBR Plan, as reflected in Exhibit 3-B, Page 1, Line 16, Column (i).

• For allocating Other Deductions, Interest on Long-Term Debt, Other Interest, Principal

Tax Expense - Other is to be allocated based on the percentage of calculated margin

using the actual cash taxes paid during the Test Year. The DSC-FBR Plan, as described

in Section A above, allocated 88.82 percent of the \$25,000 paid by Southern Pioneer

- Payments, and Offsets to Margin Requirements, the NP is calculated. The NP, as defined in Section D.2 of the 34.5kV FBR Plan Protocols, reflects the ratio of Transmission Net Plant to Total Net Plant for the Test Year.¹⁷ The calculation of the NP allocation factor is detailed on Page 5, Lines 22-47 of Exhibit 3-B. The results of applying the calculated Budget Year NP of 0.281900 to the corresponding Adjusted Historical Test Year expenses are evidenced on Page 1, Lines 15-26, Column (i) of Exhibit 3-B.¹⁸
- The Transmission O&M Expense is a category that is directly related to the provision of the LADS. Therefore, \$1,296,041 in Transmission O&M was assigned 100 percent (i.e., using allocator of 1.0) to the 34.5kV FBR Plan Revenue Requirement.

3. 34.5kV FBR PLAN REVENUE REQUIREMENT AND RATE CALCULATION

- Q. How was Southern Pioneer's 34.5kV FBR Plan Revenue Requirement for Year 2017 calculated after performing all of the adjustments and allocations detailed above?
- A. Per Section D.4 of the 34.5kV FBR Plan Protocols, the Total 34.5kV FBR Plan Revenue Requirement is a sum of all the applicable operating expenses, margin requirements, and true-

NP includes a General Plant allocation based upon a LAB ratio.

up. Specifically, after the 2016 actual operating expenses were adjusted to the budgeted levels, as allowed by the 34.5kV FBR Plan Protocols, and allocated to reflect the portion applicable to Southern Pioneer's sub-transmission facilities. the Total Cost of Service was quantified at \$3,863,087, as evidenced on Page 1, Line 21, Column (i) of Exhibit 3-B. Next, the Net Margin Requirement was calculated using 1.75 OTIER and MDSC metrics, as per Section D.3 of the 34.5kV FBR Plan Protocols. Applying the \$1,300,231 in Net Margin Requirement generates the 34.5kV FBR Plan Total Revenue Requirement of \$5,163,317. Finally, per Section I of the 34.5kV FBR Plan Protocols, the True-Up, calculated to be \$9,504, is applied on Page 1 of Exhibit 3-B, Line 35.¹⁹

Q. Please describe how the True-Up was calculated in this year's filing.

A. In accordance with Section I of the 34.5kV FBR Plan Protocols, the True-Up amount is the result of the comparison of "[t]he projected revenue requirement of the projected items from the previous Budget Year; and, [t]he actual revenue requirement calculation of those same items for the test year." The 2016 34.5kV FBR Plan Net Revenue Requirement, based on the 2015 Historical Test Year for all Cost of Service items other than debt service, which reflected 2016 Budgeted projections for Interest on Long-Term Debt, Interest-Other, and Principal Payments, was approved by the Commission at \$4,423,534.²⁰ Substituting the 2016 actual values in place of the projections produces the Net Revenue Requirement of \$4,433,038, which is \$9,504 higher than that approved in last year's 34.5kV FBR Plan Annual Update. Accordingly, the True-Up being added this year is \$9,504. The details of the True-Up calculations are contained on Pages 17-20 of Exhibit 3-B (Work Papers 12-B through 15-B).

Docket 16-SPEE-501-TAR, Order Granting Application; Approving Adjustments and Adopting Staff R&R, filed August 2, 2016 (Para. 7 and 8). See also Notice of Filing of Staff's Report and Recommendation, filed July 5, 2016, Exhibit CCU-1, Page 1, Line 36.

Q. What is the resultant Revenue Requirement?

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A. After applying the \$9,504 in True-Up amount, the resultant Net Revenue Requirement is

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\$5,172,821.

Q. Please explain how the resultant wholesale demand rate for LADS was determined.

A. Section D.4 of the 34.5kV FBR Plan Protocols further directs that the 34.5kV FBR Plan Revenue Requirement is to be divided by the Total Billing Demand for the Test Year. The latter is comprised of both retail and wholesale billing determinants (as provided by Mid-Kansas -- a G&T company who serves as Southern Pioneer's wholesale power supplier, as well as metering and billing agent for Southern Pioneer's wholesale LADS service) and then factoring in the appropriate losses' percentages, as specified in Southern Pioneer's Commission-approved wholesale LADS tariff. For the 2016 Test Year, the Total Billing Demand for Southern Pioneer's 34.5kV sub-transmission system was quantified at 959,863 kW, as reflected on Page 1, Line 37, Column (i) of Exhibit 3-B and further detailed on Page 7 of the same Exhibit. Dividing \$5,172,821 in Revenue Requirement by 959,863 kW results in a \$5.389/kW LADS rate. Next, subtracting \$0.511/kW of PTS currently in effect from the 17-SPEE-273-TAR produces the final LADS rate of \$4.88/kW, resulting in a \$0.69/kW increase compared to the current effective LADS rate of \$4.19/kW. Southern Pioneer's wholesale customers taking LADS service on its 34.5kV sub-transmission facilities will be charged this resultant demand rate directly. For the retail customers taking service on its 34.5kV subtransmission facilities, the resulting per kW increase is converted to the total dollar amount of \$390,371 using the respective LRS allocation. Next, it is allocated to individual rate classes.

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Q. Do you have any additional comments regarding the \$0.69/kW increase in wholesale LADS rate?

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A. Yes. Last year, in Southern Pioneer's first 34.5kV FBR Plan Annual Update, Commission Staff directed and Commission approved for Southern Pioneer to include two one-time

payments received from the Kansas Electric Power Cooperative, Inc. ("KEPCo") and Kansas Municipal Energy Agency ("KMEA"). These two payments, together totaling \$679,237, were applied as on offset to the 2016 34.5kV FBR Plan calculated Revenue Requirement. Doing so in essence held the LADS rate down from what it would have otherwise been. If these payments had not been included in the 16-SPEE-501-TAR as an offset to the 34.5kV FBR Plan calculated Revenue Requirement, the LADS rate would have been at \$4.88/kW beginning last year. In fact, on Page 3 of its Report and Recommendation issued July 5, 2016 in 16-SPEE-501-TAR, Staff specifically noted: "The elimination of this one-time reduction to the net revenue requirement will likely cause a net increase to the revenue requirement in the 2017 filing." That is in fact what the 2017 filing and resulting increase is confirming.

4. ALLOCATION OF THE 34.5kV FBR PLAN REVENUE ADJUSTMENT TO RETAIL RATE SCHEDULES

- Q. Please describe how you allocated the \$390,371 in retail revenue increase to the individual rate schedules.
- A. Section D.5 of the 34.5kV FBR Plan Protocols details that any rate adjustment resulting from the 34.5kV FBR Plan is to be allocated to the applicable retail rate classes on the Test Year base revenues by rate schedule (including ECA, less sum of power supply costs for the Test Year, determined by applying the average cost of power supply per kWh from the most recent Commission-approved COS).²¹

Consistent with the 34.5kV FBR Plan Protocols, the 2016 Test Year 34.5kV FBR Plan Retail Rate Adjustment was apportioned accordingly:

The most recent class cost of service, or CCOS, for Southern Pioneer, was submitted in Docket No. 12-MKEE-380-RTS in Exhibit RJM-14 contained in the Rebuttal Testimony of Rich Macke filed on May 9, 2012.

1. First, all power costs recovered in rates were removed from the historical revenues recorded for each schedule to arrive at the base revenues by rate schedule.

- 2. Next, the ratio (expressed in percentages) of base revenue by schedule to the total base revenues was determined.
- 3. The base revenue ratios were then applied to the 34.5kV FBR Plan determined revenue adjustment to establish each rate schedule's apportioned revenue adjustment.

Table 2-B below summarizes the results of this process. Exhibit 3-B, Page 2 provides further detail.²²

Table 2-B

| SOUTHERN F | IONEER ELECTRIC COM | MPANY | |
|---|---|-------------------|------------|
| Allocation of 34.5kV F | BR Retail Rate Adjustmen | t to Rate Classes | |
| | Rate Schedule Revenue Adjustment As Permital Service (16-RS) eential Service (16-RS) (\$) (\$) (\$) eential Service (16-RS) 15,763,392 156,378 0.9 ee Heating 921,170 8,778 0.9 ral Service Small (16-GSS) 1,782,516 19,202 1.0 ral Service Large (16-GSL) 17,257,351 146,582 0.8 ral Service Space Heating 566,001 4,371 0.7 trial Service (16-IS) 3,887,870 27,739 0.7 uptible Industrial Service (16-INT) - - 0.0 Time Pricing (13-RTP) 1,845,507 - 0.0 ransmission Level Service (16-STR) 23,358,311 - 0.0 cipal Power Service (16-M-I) 197,384 1,842 0.9 r Pumping Service (16-WP) 686,955 6,460 0.9 tion Service (16-IP-I) 299,002 2,918 0.9 orary Service (16-CS) 22,336 260 1.1 | | |
| | Schedule | 34.5kV FBR | Change |
| Rate Schedule | Revenue | Adjustment | As Percent |
| | (\$) | (\$) | (\$) |
| Residential Service (16-RS) | | | |
| General Use | 15,763,392 | 156,378 | 0.99% |
| Space Heating | 921,170 | 8,778 | 0.95% |
| General Service Small (16-GSS) | 1,782,516 | 19,202 | 1.08% |
| General Service Large (16-GSL) | 17,257,351 | 146,582 | 0.85% |
| General Service Space Heating | 566,001 | 4,371 | 0.77% |
| Industrial Service (16-IS) | 3,887,870 | 27,739 | 0.71% |
| Interruptible Industrial Service (16-INT) | - | - | 0.00% |
| Real -Time Pricing (13-RTP) | 1,845,507 | - | 0.00% |
| Sub-transmission Level Service (16-STR) | 23,358,311 | - | 0.00% |
| Municipal Power Service (16-M-I) | 197,384 | 1,842 | 0.93% |
| Water Pumping Service (16-WP) | 686,955 | 6,460 | 0.94% |
| Irrigation Service (16-IP-I) | 299,002 | 2,918 | 0.98% |
| Temporary Service (16-CS) | 22,336 | 260 | 1.17% |
| Lighting | 1,083,757 | 15,840 | 1.46% |
| Total Retail Rates | 67,671,552 | 390,371 | 0.58% |

Q. What is your recommendation as to how the resulting increases by rate schedule be implemented?

Note that the customers taking service under Southern Pioneer's STR tariff will not share in the 34.5kV FBR Plan retail rate adjustment since these customers will: 1) either take service at a higher 115kV voltage; or 2) if they take service at 34.5kV, they will pay the share of the 34.5kV system costs in their demand rate.

A. The 34.5kV FBR Plan Protocols do not specify how the rate schedule components (i.e. Customer Charge, Energy Charge, Demand Charge, etc.) should be revised to implement rate adjustments. Similar to my recommendation noted in Section A previously for the DSC-FBR Plan, I recommend that the increases by rate schedule be implemented as a slight increase to each rate schedule's energy charges only. This is easily determined by dividing the revenue adjustment for each schedule by the historical energy sales. The result is the amount that the current energy charges need to be increased by class and is shown in Column (k) of Exhibit 3-B, Page 2.

The one exception required is for lighting. Since the lighting rate schedules do not have an energy charge, the monthly charge must be adjusted. The lighting rate schedules do have an estimated energy use for the various sizes/types of lights, and so the energy adjustment can still be applied so as to affect the monthly charge in a way that is proportionate to usage. This approach then provides consistency between all the retail rates being adjusted.

- Q. Why do you recommend that the 34.5kV FBR Plan retail revenue increase be implemented by increasing the current energy charges?
- A. The reasoning is the same as already outlined in Section A previously; i.e., handling this type of adjustment as an energy adjustment is simple, common, reasonably accurate, and particularly appropriate given the relatively minor magnitude of the adjustment. Energy adjustments are an industry-accepted approach for flowing through cost changes that occur between full or "traditional" rate cases. For example, Southern Pioneer's current ECA is an energy-based charge established to flow through not only energy cost but also demand cost changes from the amount embedded in rates during the last full rate case. Similarly, Southern Pioneer's PTS rider is an energy adjustment established to pass through changes in property tax expense increases since the last full rate case. Further, similar methodology was accepted by the Commission in Southern Pioneer's DSC-FBR Plan Annual Update filing submitted and

approved in Docket Nos. 14-SPEE-507-RTS, 15-SPEE-519-RTS, 16-SPEE-497-RTS and in Southern Pioneer's first 34.5kV FBR Plan Annual Update filing in Docket No. 16-SPEE-501-TAR. I would also point out that, especially given the results (i.e., increase of 0.58 percent), the additional effort required to attempt a sort of proportionate change for each rate component is neither economical nor a good use of resources and defeats the intent to minimize consulting and regulatory cost. However, it is possible that this adjustment methodology could change in future years of the 34.5kV FBR Plan; but given the minor change being made, the benefits of an energy-based adjustment outweigh doing something more detailed, expensive, potentially controversial, and time consuming.

Q. Have the proposed tariffs as required in the 34.5kV FBR Plan Protocols in Section E.13 been provided?

A. Yes, they are included as Exhibit 11 of the Application filed in the instant Docket. As noted in the DSC-FBR Plan Section A of my testimony, the proposed tariffs reflect the net adjustment from combining the results of both FBR plans. The following Table 3 in Part IV summarizes the ensuing combined net adjustment.

PART IV - CONCLUSION

- Q. Please recap the results of the DSC-FBR Plan and the 34.5kV FBR Plan for Southern Pioneer for 2017.
- A. Southern Pioneer's DSC-FBR Plan, updated for 2016 Test Year, results in a DSC ratio of 1.88, requiring a \$745,507 (slightly over 1 percent) revenue decrease, applicable to Southern Pioneer's retail customers. Southern Pioneer's 34.5kV FBR Plan, updated for 2016 Test Year, results in a wholesale LADS of \$4.88/kW. The resultant overall 34.5kV FBR Plan revenue increase of \$662,305 is split 41/59 percent or \$271,934/\$390,371, between Southern Pioneer's wholesale and retail customers, respectively. The retail portion of the 34.5kV FBR Plan

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revenue increase of \$390,371 represents a change slightly over a half of one percent. The net retail revenue adjustment from both the DSC-FBR Plan and 34.5kV FBR Plan is a decrease of \$355,136, or slightly over half of one percent. The allocation of the net change to retail rate schedules is summarized in Table 3 on the following page.

Table 3

| SOUTHERN PIONEER ELECTRIC COMPANY Allocation of DSC-FBR and 34.5kV FBR Rate Adjustment to Rate Schedules | | | | | | |
|--|-------------------------------------|-----------------------------|-----------------------|--------------------------|---------------|-------------------------|
| Line No. | Rate Schedule | Rate Schedule Revenue | DSC-FBR Adjustment | 34.5kV FBR Adjustment | Net Change | Change as Percent |
| 1100 | Time Senegate | (\$) | (\$) | 11ajustileit | - Change | (%) |
| 1 | Residential Service (16-RS) | | | | | |
| 2 | General Use | 15,763,392 | (288,053) | 156,378 | (131,675) | -0.84% |
| 3 | Space Heating | 921,170 | (16,169) | 8,778 | (7,391) | -0.80% |
| 4 | General Service Small (16-GSS) | 1,782,516 | (35,370) | 19,202 | (16,168) | -0.91% |
| 5 | General Service Large (16-GSL) | 17,257,351 | (270,008) | 146,582 | (123,426) | -0.72% |
| 6 | General Service Space Heating | 566,001 | (8,052) | 4,371 | (3,681) | -0.65% |
| 7 | Industrial Service (16-IS) | 3,887,870 | (51,096) | 27,739 | (23,357) | -0.60% |
| 8 | Industrial Service-Primary Discount | - | - | - | - | - |
| 9 | Real -Time Pricing (13-RTP) | 1,845,507 | - | - | - | - |
| 10 | Transmission Level Service (16-STR) | 23,358,311 | (27,586) | - | (27,586) | -0.12% |
| 11 | Municipal Power Service (16-M-I) | 197,384 | (3,393) | 1,842 | (1,551) | -0.79% |
| 12 | Water Pumping Service (16-WP) | 686,955 | (10,747) | 6,460 | (4,287) | -0.62% |
| 13 | Irrigation Service (16-IP-I) | 299,002 | (5,375) | 2,918 | (2,457) | -0.82% |
| 14 | Temporary Service (16-CS) | 22,336 | (480) | 260 | (219) | -0.98% |
| 15 | Lighting | 1,083,757 | (29,179) | 15,840 | (13,338) | -1.23% |
| 16 | Total Retail Rates | 67,671,552 | (745,507) | 390,371 | (355,136) | -0.52% |

Q. What is your final recommendation to the Commission?

A. My recommendation is to approve Southern Pioneer's Application in the instant Docket and the resultant rates which were determined in accordance to the Commission-approved DSC-FBR Plan and 34.5kV FBR Plan Protocols, and therefore are just and reasonable and in the public interest.

Q. Does this conclude your prefiled Direct Testimony?

A. Yes, it does.