Exhibit No. Issues: Customer Experience, Acquisition Stipulation Compliance Witness: Brent Baker Type of Exhibit: Direct Testimony Sponsoring Party: The Empire District Electric Company Docket No.: 19-EPDE-<u>223</u>-RTS Date: December 2018

Before the Kansas Corporation Commission

Direct Testimony

Of

Brent Baker

December 2018



BRENT BAKER DIRECT TESTIMONY

DIRECT TESTIMONY OF BRENT BAKER ON BEHALF OF THE EMPIRE DISTRICT ELECTRIC COMPANY BEFORE THE KANSAS CORPORATION COMMISSION DOCKET NO. 19-EPDE-___-RTS

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1 I. INTRODUCTION

2 0. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. 3 A. My name is Brent Baker. My business address is 602 South Joplin Avenue, 4 Joplin, Missouri. 5 WHO IS YOUR EMPLOYER AND WHAT POSITION DO YOU HOLD? Q. 6 A. I am employed by Liberty Utilities Service Corp. as the Vice President of 7 National Customer Experience for Liberty Utilities, which includes electric, 8 natural gas, water and wastewater operating utilities in the Liberty Utilities 9 Central Region. 10 **Q**. **ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?** 11 I am testifying on behalf of The Empire District Electric Company ("Empire" or A. 12 "Company"). 13 Q. PLEASE DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL 14 **BACKGROUND.** 15 I graduated from Missouri University of Science and Technology with a Bachelor A. 16 of Science Degree in Civil Engineering in 2002. I began my employment with 17 Empire in May 2002. I have held the positions of Structural Engineer in Line 18 Engineering, Manager of Distribution Design, Director of Customer Service, Vice

1		President of Customer Service, Transmission and Engineering, Vice President of
2		Customer Experience for the Central Region prior to assuming my present
3		position of National Vice President of Customer Experience.
4	Q.	HAVE YOU PREVIOUSLY TESTIFIED IN A PROCEEDING BEFORE
5		THE KANSAS CORPORATION COMMISSION ("KCC" or
6		"COMMISSION") OR BEFORE ANY OTHER UTILITY REGULATORY
7		AGENCY?
8	A.	Yes. While I have not provided testimony before this Commission, I have
9		testified on behalf of the Company in proceedings before the Missouri Public
10		Service Commission.
11	II.	PURPOSE OF TESTIMONY
12	Q.	WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?
13	A.	The purpose of my direct testimony is to discuss the Company's Kansas service
14		area, as well as Empire's involvement and commitment to the communities in
15		which we serve. I will also address the Company's compliance with some of the
16		provisions in the stipulation agreement made in its recent acquisition docket
17		(Docket No. 16-EPDE-410-ACQ).
18	III.	DESCRIPTION OF THE VANSAS SERVICE ADEA AND CUSTOMED
	111.	DESCRIPTION OF THE KANSAS SERVICE AREA AND CUSTOMER
19	0	<u>SERVICE INITIATIVES</u>
20	Q.	PLEASE PROVIDE A BRIEF BACKGROUND ON THE COMPANY'S
21		SERVICE AREA IN KANSAS.
22	A.	Empire provides electric service to customers in Cherokee and Labette counties in
23		southeastern Kansas. As of June 30, 2018, in Kansas, Empire served

1		approximately 8,173 residential customers, 1,294 commercial customers, 151
2		industrial customers, 52 public authority and street and highway customers, and
3		one resale customer.
4	Q.	HAS EMPIRE MADE EFFORTS TO IMPROVE THE CUSTOMER
5		EXPERIENCE FOR ITS KANSAS CUSTOMERS?
6	A.	Yes. The Company engages in a series of initiatives and programs to improve the
7		customer experience and invest in the local communities in which it serves.
8	Q.	PLEASE DESCRIBE EMPIRE'S INITIATIVES TO IMPROVE THE
9		CUSTOMER EXPERIENCE.
10	A.	In 2018, Liberty Utilities conducted a community partnership survey to gain an
11		understanding of the strategic plans and future needs of the communities we serve
12		to ensure we are building sustainable partnerships. The survey was sent to thirty
13		communities across the United States. Within Kansas, the community partnership
14		survey included the communities of Baxter Springs, Columbus and Galena.
15		Empire will use the results of the survey to develop sustainability plans with the
16		cities, which could include plans for lighting or electric vehicle charging as
17		examples.
18	Q.	HOW HAS EMPIRE INVESTED IN THE LOCAL COMMUNITIES IN
19		KANSAS?
20	A.	In addition to Empire's own involvement and direct investments in the

communities it serves, the Company recently requested approval from the
Commission for an Economic Development Rider ("EDR") for Kansas customers
in Docket No. 18-EPDE-549-TAR. The Company strongly believes that approval

of the proposed EDR will provide additional opportunities for growth in our
 communities and allow them to be more competitive with other communities as
 businesses seek to expand or relocate in Kansas.

4 Q. WHAT INITIATIVES HAS THE COMPANY UNDERTAKEN TO 5 PARTICIPATE IN THE COMMUNITIES THAT IT SERVES IN 6 KANSAS?

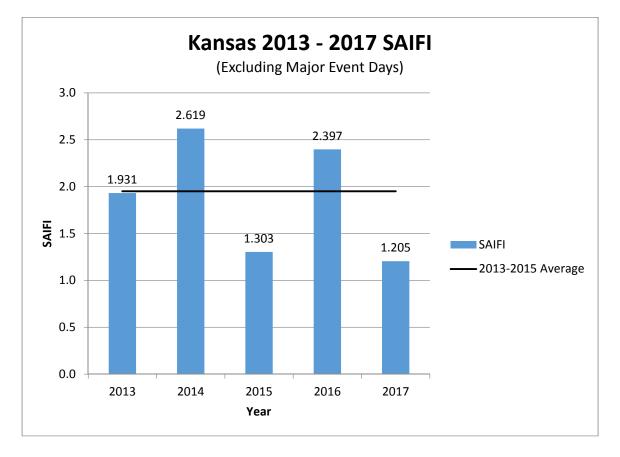
7 A. Empire's Business and Community Development (BCD) team actively 8 participates in several organizations and events within its Kansas service territory, 9 including Chamber of Commerce meetings, City Council meetings and other 10 community events. Specifically, Empire attends Chamber of Commerce meetings 11 in Baxter Springs and Columbus, Kansas. In addition, Empire's BCD team works 12 with the Cherokee County Economic Development board and participates in 13 various events including board meetings, meet and greets, and events with Kansas 14 Senator Richard Hildebrand and Cherokee County Commissioners Pat Collins 15 and Cory Moates to ensure that elected officials remain informed about the 16 Company's work within their districts.

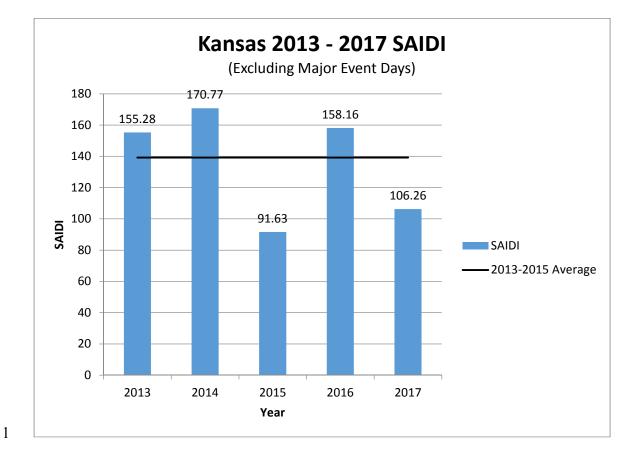
17 The Company also supports, contributes to, and participates in local 18 organizations and events such as volunteer first responders, the Columbus Day 19 Festival Hot Air Balloon Regatta, Riverton schools, Galena Education 20 Foundation, Galena Economic Development banquet, and a street light painting 21 project in Baxter Springs.

1 IV. MERGER STIPULATION COMPLIANCE

Q. DURING THE ACQUISITION OF EMPIRE BY LIBERTY UTILITIES IT AGREED TO MAINTAIN OR IMPROVE EMPIRE'S QUALITY OF SERVICE. PLEASE EXPLAIN HOW THE COMPANY HAS COMPLIED WITH THIS STIPULATION.

6 A. As provided in Empire's 2017 Kansas Reliability Performance Report, the 7 Company has improved its reliability indices for the frequency and duration of 8 system average interruptions, known as SAIDI and SAIFI. SAIDI is the total 9 duration of sustained interruptions in a year, divided by the total number of 10 customers. SAIFI is the total number of sustained interruptions in a year, divided 11 by the total number of customers. As compared to Empire's normalized SAIDI 12 and SAIFI reliability indices, as defined by the Institute of Electronic and 13 Electrical Engineers ("IEEE"), for years 2013 through 2015, the Company 14 improved its SAIDI reliability metric by approximately 45% and its SAIFI reliability metric by approximately 48%. The following charts reflect these 15 16 improvements:





3 Q. HAS EMPIRE COMPLIED WITH ITS AGREEMENT TO MAINTAIN AN

4 **ANSWERED CALL RATE ABOVE 95%**?

5 A. Yes. As of May 1, 2018, the Company has answered 96% of calls received.

6 Q. HAS EMPIRE COMPLIED WITH ITS AGREEMENT TO DOCUMENT

7 EXTRAORDINARY EVENTS AND THEIR IMPACTS ON EMPIRE'S

8 CALL CENTER OR ELECTRIC SERVICE PERFORMANCE?

- 9 A. Yes. In the Paragraph 52 of the Unanimous Settlement Agreement in Docket No.
- 10 16-EPDE-410-ACQ, Empire agreed that:

11 Upon the occurrence of an extraordinary event as that term is further

- 12 defined below, Empire shall document the event and its impact on
- 13 Empire's call center or electric service performance as applicable. Should 14 Empire's service performance become inferior to service standards of any

1 2 3		of the performance indicators specified, Empire will have the opportunity to present evidence of an extraordinary event in its written report, attaching supporting documentation as previously described.
4 5		Since the acquisition, Empire has had three (3) major events which occurred on
6		May 22, 2017, June 17, 2017 and June 22, 2018. On June 21, 2018 the Company
7		filed a Revised 2017 Kansas Reliability Performance Report ("Report") in Docket
8		No. 17-EPDE-393-CPL. The Report includes a Major Event Report for the major
9		events occurring in calendar year 2017. The major event which occurred in 2018
10		will be included in the 2018 Report, which will be filed in May 2019.
11	Q.	DID THE MAJOR EVENTS ADVERSELY IMPACT EMPIRE'S SERVICE
12		LEVEL AND AVERAGE SPEED OF ANSWER?
13	A.	No. In all months that the Company has experienced major events the service
14		level has been above 80%. In fact, in May 2017 the service level for the month
15		was 93% and the average speed of answer was 16 seconds. In June 2017, the
16		service level was 90% and average speed of answer was 18 seconds. And finally,
17		for the major event on June 22, 2018 the service level at the Contact Center was
18		88% and average speed of answer was 15 seconds.
19	Q.	HAS EMPIRE COMPLIED WITH ITS AGREEMENT THAT THERE
20		WOULD BE NO NET REDUCTION IN THE TOTAL NUMBER OF
21		FIELD/PLANT PERSONNEL SERVING THE CUSTOMERS OF
22		KANSAS?
23	A.	Yes. There has been no net reduction in the total number of field/plant personnel
24		serving the customers of Kansas since the acquisition.

Q. HAS THE COMPANY COMPLIED WITH ALL OF THE REPORTING REQUIREMENTS INCLUDED IN THE ACQUISITION STIPULATION AGREEMENT AND APPENDIX A?

- 4 A. Yes.
- 5 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
- 6 A. Yes, it does.

AFFIDAVIT OF BRENT A BAKER

STATE OF MISSOURI)) ss COUNTY OF JASPER)

On the <u>3</u> day of December, 2018, before me appeared Brent A. Baker, to me personally known, who, being by me first duly sworn, states that he is the Vice President National Customer Experience Operations of The Empire District Electric Company – Liberties Utilities Central and acknowledges that he has read the above and foregoing document and believes that the statements therein are true and correct to the best of his information, knowledge and belief.

Brent A. Baker

Subscribed and sworn to before me this $\underline{\mathcal{S}}_{--}$ day of December, 2018.

Shering Blawet

My commission expires: <u>NOV.16,2022</u>.

