202203150930503484 Filed Date: 03/15/2022 State Corporation Commission of Kansas



151 Southhall Lane, Ste. 450 Maitland, FL 32751 P.O. Drawer 200 Winter Park, FL 32790-0200 www.inteserra.com

> March 15, 2022 Via E-File

Ms. Amy Green, Secretary Kansas Corporation Commission 1500 SW. Arrowhead Road Topeka, KS 66604-4027

**RE:** Velocity Fiber LLC

Application for Certificate of Convenience and Authority to Provide Local Exchange and Exchange Access Services within the State of Kansas

Dear Ms. Amy Green:

Please accept the Application for Certificate of Convenience and Authority to Provide Local Exchange and Exchange Access Services within the State of Kansas submitted on behalf of Velocity Fiber LLC.

The Applicant is requesting confidential treatment for the Financial Statements included as **Exhibit II**. The Company is a privately held organization and regards its financial information as highly confidential and proprietary and not for public disclosure. Please only share this confidential material with the Staff members directly involved with the processing of this Application.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3031 or via email to Sthomas@inteserra.com. Thank you for your assistance in this matter.

Sincerely,

#### /s/Sharon Thomas

Sharon Thomas Consultant

cc: Emily Lomaka (via Email)

tms: KSI2201

Enclosures ST/kb

# BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

For a C Author	Matter of the A  ty Fiber LLC  Certificate of Cority to Provide within the Sta	onvenience and e Local Exchan	ge )	Dock	cet No.	22-VFLT-451-COC
	To	APPLICATION Serve as a Telec				
viabili shall b service	e a certificate of ty. Any telecome se subject to the	of convenience ba munications carrie commission's app which it will prov	sed upon a der r or other entity roval, specifyir	nonstration of seeking such c ng with particu	technical, ertificate sh larity the a	ows: An applicant "must managerial and financial hall file a statement, which reas in which it will offer ill serve both business and
in the promo	etitive Local Se territory descri oted. Applicant,	rvice Provider in t bed specifically b	ne State of Kan elow and maki tification and in	sas under the b	usiness nar public con	engage in the business of me of Velocity Fiber LLC venience will be thereby erate, offers the following
1.	Full, correct this filing:	name (including	d/b/a) of comp	pany, firm, as	sociation o	or corporation making
	Velocity Fibe	er LLC				
2.	Federal Iden	tification Numbe	<b>:</b>			
	26906636					
3.	Type of Cert	ification requeste (Please provide a so The requisite \$250	parate applicatio	on for each type		
	$\boxtimes$	Competitive Lo	cal Exchange S	ervice		
		Interexchange (	ong distance or	toll) Service		
		Operator Service	es and Interexc	hange (toll) Sea	rvice	
		□ Resale				
		□ Facilitie	es-based			

Combined Resale and Facilities-based

4. Address (if the mailing address is a P. 0. Box number, also provide the actual street address) and telephone number(s) for the principal office of the company and its local office (if any), including 800 customer service number:

Physical Address: 13430 W 98th Street, Lenexa, KS 66215 Mailing Address: 13430 W 98th Street, Lenexa, KS 66215

Telephone: 913-521-4500

Customer Service Number: 888-818-4662 or 833-818-4662

5. If individually owned, name of individual doing business under above name:

Not Applicable

6. Requested serving territory (statewide for toll service; local service may be limited to specific exchange areas due to rural exemption guidelines; and operator services may be limited to specific institutions):

Statewide

7. Name, title, address telephone number and email address of person preparing this application.

Sharon Thomas
Regulatory Consultant
151 Southhall Lane, Suite 450
Maitland, FL 32751
407-740-3031
Sthomas@inteserra.com

8. Name, title, address, telephone number and email address of Commission/Industry Relations contact

Emily Lomaka.
Director, Operations & Compliance
13430 W 98th Street
Lenexa, KS 66215
913-521-4506
compliance@velocityfiber.com

### 9. Organizational Information

In the table below, give name and address of each officer (when an individual holds more than one office, list name for each office held):

#### **OFFICERS**

Line	Title	Name	Address
No.	(a)	(b)	(c)
1	Owner/CEO		13430 W. 98 <sup>th</sup> Street Lenexa, KS 66215

If incorporated, list information concerning company directors:

Not Applicable

#### 10. Description of Applicant's operations (provide as Exhibits):

A. Applicant's short run and long run growth plans for providing intrastate telecommunication service in Kansas (i.e. What services will be provided and how quickly? Will service be offered statewide to residential, business or residential and business? Are specific local exchanges, localities or the service area(s) of specific companies included in these plans? If local service, how many exchanges will be served and which of those will be served first? What are the general characteristics of those exchanges?).

Velocity Fiber constructs private fiber optic wide area networks (WANs) for businesses, K-12 school districts and other governmental entities. Applicant's networks are constructed via a combination of aerial and underground fiber and the Applicant builds, owns and operates the networks and leases them back to the customer over a fixed term. Applicant proposes to provide service throughout the state of Kansas.

B. Estimated number of company service personnel assigned to telephone service who will be located in Kansas during the time periods mentioned above?

The Company has one employee in the state of Kansas, where its headquarters are located. Maintenance and repair are provided under contract with the local contractor who builds the network. The Company ensures via its contracts that the contractor provides sufficient maintenance and repair resources. Customer service representatives are available 24x7x365 through the Company's Network Operations Center, which dispatches contracted local repair crews if necessary.

C. What telecommunications equipment will be deployed in the state and where will it be deployed over the period of time mentioned above?

Velocity Fiber will deploy dedicated dark fiber optic wide area networks (WANs) upon execution of customer contracts for these facilities and services. The Company expects to initially deploy facilities in Holcomb, Kansas.

D. Has any state or federal entity denied certification to your company or taken any enforcement action against your company's service operations (such as a fine or a Cease and Desist action)? If so, please explain.

No regulatory agency has denied certification or taken any enforcement action against Velocity Fiber LLC.

E. Provide a list of enforcement proceedings or criminal charges involving applicant or its principals in connection with the provision of telecommunications services within the last five (5) years anywhere in the United States including, but not limited to:

injunctions
cease and desist orders
civil lawsuits
consent decrees
assurances of voluntary compliance
civil investigative demands (CID's)
subpoenas

Identify the office or administrative agency that instituted each action, the date it was instituted, and the outcome thereof. Provide a copy of the final order or judgment. (This does not include actions for the collection of debts or domestic matters.) If no actions apply please indicate none.

Not applicable.

- 11. Applicant's Managerial Qualifications (provide as Exhibits):
  - A. Description of applicant's actual experience in the telecommunications business, specifically that represented in this application.

Applicant has the technical and managerial qualifications necessary to provide the proposed services. **Exhibit I** contains biographies/resumes for the Applicant's key management and technical personnel, reflecting that the Applicant possesses the necessary experience and expertise for operating as a telecommunications provider, consistent with the KCC requirements.

B. Managerial qualification of your company's key personnel (copies of resumes are appropriate).

See Exhibit I.

12. Is your company currently providing telecommunications service in any other state? If so, in an Exhibit, please name the state(s), provide a description of your company's operations therein and list the approximate number of customers in each state.

Yes, the Company is currently providing service in Iowa (2 customers) and Pennsylvania (3 customers). It also holds authority to provide service in California, Louisiana, Nebraska, Missouri, New Jersey and Washington.

#### 13. Financial Information:

A. Stock

Not Applicable.

B. List information concerning the stockholders holding the highest number of shares of stock. If no one stockholder holds more than 5% of the total shares outstanding, so indicate by placing an "X" in this blank and omit the information called for in the schedule below.

LIST OF PRINCIPAL STOCKHOLDERS

Line No.	Name of Stockholder	Address	Percent & Class of Shares
(a)	(b)	(c)	
1	Darren Bonawitz, Owner/CEO	13430 W. 98 <sup>th</sup> Street Lenexa, KS 66215	100%

C. Sole proprietorships and/or partnerships or any other business organization including, but not limited to limited liability companies, limited partnerships, and LLPs must add an Exhibit to show the organizational structure and share interests in assets, liabilities and profits.

Not Applicable; Velocity Fiber LLC has no affiliated entities.

- 14. Applicant's Financial Qualifications (provide as Exhibits):
  - A. Comparative Income Statements for the immediately preceding three (3) year period (audited positive statements preferred).
  - **B.** Balance Sheets for the immediately preceding three (3) year period (audited positive statements preferred).
  - C. A forward-looking management narrative discussing <u>any significant activity</u> that may impact either the Income Statement or Balance Sheet provided.

Please see Exhibit II for the financial information of Velocity Fiber LLC.

15. As an attachment, please provide state of incorporation and proof of incorporation in that state.

Please see Exhibit III.

16. As an attachment, please provide proof of registration with the Kansas Secretary of State (must maintain registry and remain in good standing).

Please see Exhibit IV.

17. Name and telephone number of the contact person for customer service.

Velocity Fiber's customer service department is open 24 hours per day, 7 days a week to handle any service, billing, or repair complaints. Customer Service can be reached by calling 888-818-4662 or 833-818-4662 or via Live Chat www.velocityfiber.com/contact-us/

18. Competitive Local Exchange (CLEC) applicants need to provide an interconnection or resale agreement with the incumbent local exchange carrier(s) for the service territory designated above, if consummated. Please indicate the docket number(s) and Commission approval date(s) for each. (Local operations may not begin until such agreements have been approved by the KCC.)

The Company intends to install dedicated facilities that will not require interconnection with the incumbent local exchange carriers.

19. CLEC Applicants must provide a copy of the Company's proposed Intrastate Access tariff. (Operations may not begin until a tariff has been filed with and approved by the KCC.)

The Company does not intend to provide switched access services.

**20.** Complete, sign and attach the KCC Telecommunications Carrier Code of Conduct form as part of this application.

A signed copy of the KCC Telecommunications Carrier Code of Conduct form is attached as **Exhibit V.** 

Notice: Kansas Supreme Court Rule 116 requires attorneys who are not admitted to practice in Kansas to associate with an attorney "who is a resident of Kansas, regularly engaged in the practice of law in Kansas, and who is in good standing under all of the applicable rules of the Supreme Court of Kansas." The Kansas attorney must "sign all pleadings, documents, and briefs, and shall be present throughout all court or administrative appearances." Attorneys licensed in Kansas, but not residents of Kansas may appear without local counsel. Any party may appear personally on his or her own behalf.

#### **OATH**

State of:

Kansas

County of:

Johnson

Darren Bonawitz, being duly sworn, deposes and says that s/he is the Owner and CEO, of Velocity Fiber LLC and that the facts set forth in the foregoing application have been prepared under his/her direction, from the original books, papers and records of said company, that he/she examined same, and declares same to be true and correct to the best of his/her knowledge and belief. Further, that applicant has full knowledge of the Kansas Corporation Commission's jurisdiction affecting local service providers and will comply with the applicable requirements of this Commission.

Darren Bonawitz Owner and CEO Velocity Fiber LLC

Date: 03/14/2022

Subscribed and sworn to before me on this 14th day of March, 2022.

My commission expires: 2/10/2023

Notary Public, State of Kansas My Apricintment Expires

# **Velocity Fiber LLC**

# Exhibit I

Management Resumes

### Darren Bonawitz, Founder & CEO

Darren Bonawitz has over 25 years of experience in the information technology, data center and telecommunications industries. Prior to founding <u>Velocity Fiber</u>, he co-founded and was the original investor in a CLEC that grew to provide leased lit fiber solutions in 13 states during his tenure.

Before pursuing opportunities as a CLEC, Darren spent much of the previous decade in the data center and telecommunications interconnection space. He was co-owner and CEO of 1102 Grand (now Netrality Data Centers) in Kansas City, and under his guidance, the carrier hotel facility became one of the most network-rich, core interconnection environments in the Central Midwest.

### Cynthia B. Schultz, Regulatory and Compliance Counsel

Cynthia served as Director of Service Provider Support for the \$4.0B E-rate Program at USAC, where she managed compliance issues and advocated on behalf of over 4,000 service providers nationally, and as Director of Compliance and Audits for the \$4.7B Broadband Technology Opportunities Program (BTOP) at the National Telecommunications & Information Administration of the U.S. Department of Commerce.

She was also a Partner at Patton Boggs, LLP in Washington D.C., where she specialized in technology and communications law with a focus on FCC USF Programs such as E-rate and Rural Healthcare and other federal and state technology grants.

### Mary White, Director, Fiber Infrastructure

Mary began her professional life in public education working with children with disabilities. It was in this space that she saw firsthand the influence that technology and access to it has on a student's and/or teacher's success in and out of the classroom.

After several years in public education, Mary transitioned to the telecom sector by joining Zayo Group. As a member of the E-rate team, she was able to blend her passions and was heavily involved with network implementation, design, estimation and project management of fiber networks for school districts across the country.

### Steve Morgan, Director, Engineering & Outside Plant Construction

Steve owned an outside plant (OSP) construction company for 22 years. What started as a small, 2-person company eventually grew to 50 employees with annual revenue of nearly \$10 million, building communication networks in Washington DC, Maryland, Virginia, as well as multiple states throughout the Midwest.

Since selling his company, Steve has spent the past 10 years focused on the design and construction of E-rate eligible WANs for K-12 school districts in nearly 20 states. His knowledge of FCC guidelines and NEC specifications coupled with his hands-on experience with project planning and execution is part of the reason he is recognized as an expert in the industry.

### **Zach Cole, Vice President of Sales**

Zach Cole has 25 years of experience in the telecommunications and fiber infrastructure industry. His expertise ranges from planning and designing networks for carriers to sales, business development, and solutions engineering supporting various customer entities.

Zach is a strategic thinker who enjoys solving problems for customers he works with. Whether a school district, state or local government, or another communications provider, he will work to find win-win solutions and quickly become a partner you can trust.

### **Emily Lomaka, Director, Finance & Compliance**

Emily has over 25 years' experience in the construction and construction engineering fields. Her practical knowledge of the industry is well rounded and stems from operating within a variety of roles, including proposal writing, project administration and management, project auditing and reporting, and full cycle accounting functions.

Prior to Velocity Fiber, she handled day-to-day accounting and telecommunications compliance filings for a Midwestern CLEC and E-rate Category 1 Service Provider, working with local municipalities and government and regulatory officials in 14 states. Her multifaceted experience has provided her with the balanced insight needed to successfully negotiate both client and vendor relations.

# **Velocity Fiber LLC**

# **Exhibit II**

**Financial Statements** 

PUBLIC REDACTED

# Velocity Fiber, LLC

Balance Sheet Summary As of December 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Accounts Receivable	
Other Current Assets	
Total Current Assets	
Fixed Assets	
TOTAL ASSETS	
IABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Credit Cards	
Other Current Liabilities	
Total Current Liabilities	
Long-Term Liabilities	
Total Liabilities	
Equity	
TOTAL LIABILITIES AND EQUITY	

## Velocity Fiber, LLC

# Profit and Loss January - December 2021

	TOTAL
Income	
40000 Services	
Total Income	
GROSS PROFIT	
Expenses	
60000 Plant in Service Operations Expense	
60100 Charitable Contribution	
60101 Employee Appreciation	
60200 Automobile Expense	
60300 Postage & Shipping	
60400 Bank Service Charges	
60450 Interest Expense	
60500 Advertising & Promotion	
60600 Printing & Copying	
62500 Dues and Subscriptions	
62700 Government Filings	
63000 Insurance Expense	
64800 Computer & Internet Exp	
64900 Office Supplies	
65000 Software Purch/License	
65050 Software Development	
66000 Employee Benefits	
66000 Payroll Expenses	
66700 Professional Fees	
68100 Telephone Expense	
68400 Travel Expense	
Total Expenses	
NET OPERATING INCOME	
NET INCOME	

# Velocity Fiber, LLC Balance Sheet

As of December 31, 2020

ASSETS	Total
Current Assets	
Bank Accounts	
10000 Enterprise Bank	[REDACTED]
US Bank Checking	[REDACTED]
Total Bank Accounts	[REDACTED]
Accounts Receivable	
11000 Accounts Receivable	[REDACTED]
Total Accounts Receivable	[REDACTED]
Other Current Assets	
Prepaid Rent	[REDACTED]
Uncategorized Asset	[REDACTED]
Undeposited Funds	[REDACTED]
Total Other Current Assets	[REDACTED]
Total Current Assets	[REDACTED]
Fixed Assets	
15000 Furniture and Equipment	[REDACTED]
16000 Construction in Process	
16101 Engineering Fees	[REDACTED]
16125 Building Entrance Construction	
16125.00 Engineering - Building Entry	[REDACTED]
16125.01 Entrance Fiber Material	[REDACTED]
16125.02 Place Innerduct	[REDACTED]
16125.03 Core Firewall	[REDACTED]
16125.04 Install FDP	[REDACTED]
16125.05 Install Strand	[REDACTED]
16125.06 Install Fiber (Overhead)	[REDACTED]
16125.07 Rod & Proof Existing Conduit	[REDACTED]
16125.08 Install Fiber (in Conduit)	[REDACTED]
16125.09 Split Y/Intercept Customer-Owned Conduit	[REDACTED]
16125.10 Fiber Splice & Prep	[REDACTED]
16125.11 Terminal Equipment Expense	[REDACTED]
16125.12 Other Material/Hardware Expense	[REDACTED]
16125.13 Install Riser Guard	[REDACTED]
16125.14 Install Tracer Wire	[REDACTED]
16125.15 Install Triple Duct	[REDACTED]
Total 16125 Building Entrance Construction	[REDACTED]

# Velocity Fiber, LLC Balance Sheet

As of December 31, 2020

16150.00 Engineering - Aerial [REDACTED] 16150.02 Aerial Fiber Material [REDACTED] 16150.03 Install Strand [REDACTED] 16150.04 Install Fiber [REDACTED] 16150.05 Install Anchor (incl down-guy & guy-guard) [REDACTED] 16150.06 Install Down-Guy & Guy-Guard [REDACTED] 16150.07 Install Riser Guard [REDACTED] 16150.08 Install Sno-Shoe [REDACTED] 16150.09 Licensing & Permitting - Aerial [REDACTED] 16150.10 Other Material/Hardware Expense [REDACTED] 16155 Underground Construction [REDACTED] 16155.00 Engineering - Underground [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16150.03 Install Strand  16150.04 Install Fiber  16150.05 Install Anchor (incl down-guy & guy-guard)  16150.06 Install Down-Guy & Guy-Guard  16150.07 Install Riser Guard  16150.08 Install Sno-Shoe  16150.09 Licensing & Permitting - Aerial  16150.10 Other Material/Hardware Expense  Total 16150 Aerial Construction  16155 Underground Construction  16155.00 Engineering - Underground  16155.01 Licensing & Permitting - Underground  16155.02 Underground Fiber Material  [REDACTED]  16155.03 Install Conduit - Bore  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]
16150.04 Install Fiber [REDACTED] 16150.05 Install Anchor (incl down-guy & guy-guard) [REDACTED] 16150.06 Install Down-Guy & Guy-Guard [REDACTED] 16150.07 Install Riser Guard [REDACTED] 16150.08 Install Sno-Shoe [REDACTED] 16150.09 Licensing & Permitting - Aerial [REDACTED] 16150.10 Other Material/Hardware Expense [REDACTED] 16155 Underground Construction [REDACTED] 16155 Underground Construction [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16150.05 Install Anchor (incl down-guy & guy-guard) 16150.06 Install Down-Guy & Guy-Guard 16150.07 Install Riser Guard 16150.08 Install Sno-Shoe 16150.09 Licensing & Permitting - Aerial 16150.10 Other Material/Hardware Expense Total 16150 Aerial Construction 16155 Underground Construction 16155.00 Engineering - Underground 16155.01 Licensing & Permitting - Underground 16155.02 Underground Fiber Material 16155.03 Install Conduit - Bore [REDACTED] 16155.03 Install Conduit - Bore
16150.06 Install Down-Guy & Guy-Guard [REDACTED] 16150.07 Install Riser Guard [REDACTED] 16150.08 Install Sno-Shoe [REDACTED] 16150.09 Licensing & Permitting - Aerial [REDACTED] 16150.10 Other Material/Hardware Expense [REDACTED] 16155 Underground Construction [REDACTED] 16155 Underground Construction [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16150.07 Install Riser Guard  16150.08 Install Sno-Shoe  16150.09 Licensing & Permitting - Aerial  16150.10 Other Material/Hardware Expense  Total 16150 Aerial Construction  16155 Underground Construction  16155.00 Engineering - Underground  16155.01 Licensing & Permitting - Underground  16155.02 Underground Fiber Material  16155.03 Install Conduit - Bore  [REDACTED]  [REDACTED]  [REDACTED]  [REDACTED]
16150.08 Install Sno-Shoe [REDACTED] 16150.09 Licensing & Permitting - Aerial [REDACTED] 16150.10 Other Material/Hardware Expense [REDACTED] 16150 Aerial Construction [REDACTED] 16155 Underground Construction 16155.00 Engineering - Underground [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16150.09 Licensing & Permitting - Aerial [REDACTED] 16150.10 Other Material/Hardware Expense [REDACTED] Total 16150 Aerial Construction [REDACTED] 16155 Underground Construction 16155.00 Engineering - Underground [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16150.10 Other Material/Hardware Expense [REDACTED]  Total 16150 Aerial Construction [REDACTED]  16155 Underground Construction  16155.00 Engineering - Underground [REDACTED]  16155.01 Licensing & Permitting - Underground [REDACTED]  16155.02 Underground Fiber Material [REDACTED]  16155.03 Install Conduit - Bore [REDACTED]
Total 16150 Aerial Construction [REDACTED]  16155 Underground Construction  16155.00 Engineering - Underground [REDACTED]  16155.01 Licensing & Permitting - Underground [REDACTED]  16155.02 Underground Fiber Material [REDACTED]  16155.03 Install Conduit - Bore [REDACTED]
16155 Underground Construction 16155.00 Engineering - Underground [REDACTED] 16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16155.00 Engineering - Underground[REDACTED]16155.01 Licensing & Permitting - Underground[REDACTED]16155.02 Underground Fiber Material[REDACTED]16155.03 Install Conduit - Bore[REDACTED]
16155.01 Licensing & Permitting - Underground [REDACTED] 16155.02 Underground Fiber Material [REDACTED] 16155.03 Install Conduit - Bore [REDACTED]
16155.02 Underground Fiber Material[REDACTED]16155.03 Install Conduit - Bore[REDACTED]
16155.03 Install Conduit - Bore [REDACTED]
16155.04 Install Conduit - Plow [REDACTED]
16155.05 Install Fiber [REDACTED]
16155.06 Rock Adder [REDACTED]
16155.08 Asphalt Restoration [REDACTED]
16155.09 Place Handhole [REDACTED]
16155.10 Tie-In Crew [REDACTED]
16155.11 Other Material/Hardware Expense [REDACTED]
16165 Conduit Systems Expense [REDACTED]
Total 16155 Underground Construction [REDACTED]
16170 Make Ready
16170.00 MR Engineering [REDACTED]
16170.01 MR Construction [REDACTED]
Total 16170 Make Ready [REDACTED]
Total 16000 Construction in Process [REDACTED]
16500 PMSD - Leased LIT WAN (In-Service Mar 2020)) [REDACTED]
17000 Accumulated Depreciation [REDACTED]
Total Fixed Assets [REDACTED]

# Velocity Fiber, LLC Balance Sheet

As of December 31, 2020

#### LIABILITIES AND EQUITY

LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	[REDACTED]
Total Accounts Payable	[REDACTED]
Other Current Liabilities	
25000 Short Term Loans	
25100 NOVA8 Ventures	[REDACTED]
25200 The Gavin Group	[REDACTED]
25300 Darren Bonawitz	[REDACTED]
Total 25000 Short Term Loans	[REDACTED]
Line of Credit	
Penn Manor School District	[REDACTED]
Souderton Area School District	[REDACTED]
Total Line of Credit	[REDACTED]
Total Other Current Liabilities	[REDACTED]
Total Current Liabilities	[REDACTED]
Long-Term Liabilities	
26000 Notes Payable	
26010 Penn Manor School District (PA)	[REDACTED]
Total 26000 Notes Payable	[REDACTED]
Total Long-Term Liabilities	[REDACTED]
Total Liabilities	[REDACTED]
Equity	
30000 Opening Balance Equity	[REDACTED]
30600 Darren Bonawitz Equity	[REDACTED]
32000 Retained Earnings	[REDACTED]
Net Income	[REDACTED]
Total Equity	[REDACTED]
TOTAL LIABILITIES AND EQUITY	[REDACTED]

### Velocity Fiber, LLC Profit and Loss

January - December 2020

Income	Total
40000 Services	_
WAN (Construction - Customer)	[REDACTED]
WAN (Construction - USAC)	[REDACTED]
WAN (Lease - Customer)	[REDACTED]
WAN (Lease - USAC)	[REDACTED]
Total 40000 Services	[REDACTED]
Total Income	[REDACTED]
Gross Profit	[REDACTED]
Expenses	
60000 Plant in Service Operations Expense	
60005 NOC	[REDACTED]
60010 Network Administration Expense	[REDACTED]
60035 Pole Rental Fees	[REDACTED]
60040 Locate Fees	[REDACTED]
Total 60000 Plant in Service Operations Expense	[REDACTED]
60100 Charitable Contribution	[REDACTED]
60300 Postage & Shipping	[REDACTED]
60400 Bank Service Charges	[REDACTED]
60450 Interest Expense	[REDACTED]
60500 Advertising & Promotion	
60505 Contracted Marketing	[REDACTED]
60605.1 Lead Generation - appointments	[REDACTED]
Total 60505 Contracted Marketing	[REDACTED]
60510 Conference Registration	[REDACTED]
60530 Graphics Design	[REDACTED]
60540 Email Marketing & SEO	[REDACTED]
60545 Direct Mailers	[REDACTED]
60550 Website	[REDACTED]
60585 Press Releases	[REDACTED]
60590 Corporate Apparel	[REDACTED]
Total 60500 Advertising & Promotion	[REDACTED]
60600 Printing & Copying	[REDACTED]
62500 Dues and Subscriptions	[REDACTED]
62700 Government Filings	[REDACTED]
63000 Insurance Expense	
63200 General Liability	[REDACTED]
63300 Bonds	[REDACTED]
Total 63000 Insurance Expense	[REDACTED]
64900 Office Supplies	[REDACTED]
64950 Office Equipment Lease	[REDACTED]
Total 64900 Office Supplies	[REDACTED]

### Velocity Fiber, LLC Profit and Loss

January - December 2020

65000 Software Purch/License	[REDACTED]
65050 Software Development	[REDACTED]
66000 Employee Benefits	
66110 Cell Phone	[REDACTED]
66130 401K Contribution	[REDACTED]
66140 Health Insurance	[REDACTED]
66150 Gym Membership	[REDACTED]
Total 66000 Employee Benefits	[REDACTED]
66000 Payroll Expenses	[REDACTED]
66700 Professional Fees	
66710 Legal	[REDACTED]
66710.2 CPCN	[REDACTED]
66710.2a California (CLEC)	[REDACTED]
66710.2c New Jersey (CTC)	[REDACTED]
66710.2d Washington (CLEC)	[REDACTED]
66710.2f Nebraska (CLEC)	[REDACTED]
66710.2g Idaho (None Required)	[REDACTED]
66710.3d lowa (CLEC	[REDACTED]
Total 66710.2 CPCN	[REDACTED]
66710.3 Contract/Procurement Compliance	[REDACTED]
66710.5 General Counsel	[REDACTED]
Total 66710 Legal	[REDACTED]
66720 CPA	[REDACTED]
Total 66700 Professional Fees	[REDACTED]
68100 Telephone Expense	
68110 Video Conference Service	[REDACTED]
Total 68100 Telephone Expense	[REDACTED]
68400 Travel Expense	
68410 Airfare	[REDACTED]
68420 Hotel	[REDACTED]
68430 Meals & Entertainment	[REDACTED]
68440 Rental Car	[REDACTED]
68460 Parking	[REDACTED]
68470 Fuel	[REDACTED]
68480 Taxis and Mass Transit	[REDACTED]
Total 68400 Travel Expense	[REDACTED]
Total Expenses	[REDACTED]
Net Operating Income	[REDACTED]
Net Income	[REDACTED]

### Velocity Fiber, LLC

#### PROFIT AND LOSS

January - December 2019

### REDACTED

TOTAL

#### Income

#### Total Income

Cost of Goods Sold

50000 Cost of Goods Sold

50101 Engineering Fees

50125 Building Entrance Construction

50125.0 Engineering - Building Entry

50125.1 Entrance Fiber Material

50125.2 Place Innerduct

50125.3 Core Firewall

50125.4 Install FDP

50125.5 Rod & Proof Existing Conduit

50125.6 Install Fiber in Existing Conduit

50125.7 Install Tracer Wire

#### Total 50125 Building Entrance Construction

50130 Fiber Splice & Prep

50135 Terminal Equipment Expense

50140 Other Material/Hardware Expense

50150 Aerial Construction

50150.0 Engineering - Aerial

50150.1 Aerial Fiber Material

50150.6 Install Riser Guard

50150.8 Licensing & Permitting - Aerial

50170 Make Ready

50170.1 MR Engineering

50170.2 MR Construction

#### Total 50170 Make Ready

#### Total 50150 Aerial Construction

50155 Underground Construction

50155.0 Engineering - Underground

50155.01 Licensing & Permitting - Underground

50155.1 Underground Fiber Material

50155.2 Install Conduit - Bore

50155.3 Install Conduit - Plow

50155.8 Place Handhole

50155.9 Tie-In Crew

#### Total 50155 Underground Construction

#### Total 50000 Cost of Goods Sold

#### **Total Cost of Goods Sold**

#### **GROSS PROFIT**

#### Expenses

60000 Plant in Service Operations Expense

60040 Locate Fees

#### Total 60000 Plant in Service Operations Expense

- 60100 Charitable Contribution
- 60101 Employee Appreciation
- 60120 Team Meals
- 60150 Background / Security Clearances

#### Total 60101 Employee Appreciation

- 60300 Postage & Shipping
- 60400 Bank Service Charges
- 60500 Advertising & Promotion
- 60501 3rd Party Admin & Acct Mgmt
- 60530 Graphics Design
- 60540 Email Marketing & SEO
- 60545 Direct Mailers
- 60550 Website
- 60551 Social Media
- 60555 Ad Fees
- 60560 Sponsorships
- 60570 Animated Videos
- 60580 Corporate Branded Supplies
- 60590 Corporate Apparel

#### Total 60500 Advertising & Promotion

- 60600 Printing & Copying
- 62500 Dues and Subscriptions
- 62700 Government Filings
- 63000 Insurance Expense
- 63200 General Liability
- 63300 Bonds

#### Total 63000 Insurance Expense

- 64900 Office Supplies
- 64950 Office Equipment Lease

#### Total 64900 Office Supplies

- 65000 Software Purch/License
- 65050 Software Development
- 66000 Employee Benefits
- 66110 Cell Phone
- 66130 401K Contribution
- 66140 Health Insurance
- 66150 Gym Membership

#### Total 66000 Employee Benefits

- 66000 Payroll Expenses
- 66700 Professional Fees
- 66710 Legal
- 66710.1 Regulatory Filings
- 66710.2 CPCN
- 66710.2b Pennsylvania (CAP)
- 66710.2c New Jersey (CTC)

#### Total 66710.2 CPCN

- 66710.3 Contract/Procurement Compliance
- 66710.4 Employee Planning

### REDACTED

T.C.D.T.C.T.C.D	TOTAL
66710.5 General Counsel	
Total 66710 Legal	
66720 CPA	
Total 66700 Professional Fees	
68100 Telephone Expense	
68110 Video Conference Service	
Total 68100 Telephone Expense	
68400 Travel Expense	
68410 Airfare	
68420 Hotel	
68430 Meals & Entertainment	
68440 Rental Car	
68460 Parking	
68470 Fuel	
68480 Taxis and Mass Transit	
Total 68400 Travel Expense	
Total Expenses	
NET OPERATING INCOME	
NET INCOME	

### Velocity Fiber, LLC

### BALANCE SHEET

As of December 31, 2019

### REDACTED

**ASSETS Current Assets Bank Accounts** 10000 Enterprise Bank **US Bank Checking Total Bank Accounts Total Current Assets Fixed Assets** 15000 Furniture and Equipment 17000 Accumulated Depreciation **Total Fixed Assets TOTAL ASSETS** LIABILITIES AND EQUITY Liabilities **Current Liabilities** Accounts Payable 20000 Accounts Payable **Total Accounts Payable** Other Current Liabilities 25000 Short Term Loans 25100 NOVA8 Ventures 25300 Darren Bonawitz Total 25000 Short Term Loans Line of Credit Penn Manor School District **Total Line of Credit Total Other Current Liabilities Total Current Liabilities Total Liabilities** Equity 30600 Darren Bonawitz Equity 32000 Retained Earnings Net Income **Total Equity TOTAL LIABILITIES AND EQUITY** 

**TOTAL** 

# **Velocity Fiber LLC**

# **Exhibit III**

Articles of Organization

### **Limited Liability Company Articles of Organization**

### The name of the Limited Liability Company:

Third20 Group LLC

File date: 11/05/2012 File time: 22:38:37

Business Entity ID Number: 6739809

#### **Registered Office in Kansas:**

- 5302 Brownridge Drive
- Shawnee, Kansas
- 66218

Name of the resident agent at the registered office:

Darren Bonawitz

### Mailing address for official mail:

- Darren Bonawitz
- 22052 W 66th St
- #160
- Shawnee, KS
- 66226 USA

#### Name of the organizer(s):

Darren Bonawitz

I/We declare under penalty of perjury under the laws of the state of Kansas that the foregoing is true and correct.

Execution date: 11/05/2012

The signature(s) of the organizer(s):

<u>Darren Bonawitz</u> Darren Bonawitz



I, Kris W. Kobach, Secretary of State of Kansas, do hereby certify that this is the true and correct copy of the original document filed electronically on 11/05/2012.

Kris W. Kobach

### **Kansas Secretary of State**

Memorial Hall, 1st floor - 120 SW 10th Ave. - Topeka, Kansas 66612-1594 phone: (785) 296-4564 - email: kssos@kssos.org



# **Velocity Fiber LLC**

# **Exhibit IV**

Kansas Secretary of State Certificate of Authority

### STATE OF KANSAS OFFICE OF SECRETARY OF STATE SCOTT SCHWAB

I, SCOTT SCHWAB, Secretary of State of the state of Kansas, do hereby certify, that according to the records of this office.

Business Entity ID Number: 6739809

Entity Name: VELOCITY FIBER LLC

Entity Type: DOM: LTD LIABILITY COMPANY

State of Organization: KS

was filed in this office on November 05, 2012, and is in good standing, having fully complied with all requirements of this office.

No information is available from this office regarding the financial condition, business activity or practices of this entity.



In testimony whereof I execute this certificate and affix the seal of the Secretary of State of the state of Kansas on this day of April 28, 2021

SCOTT SCHWAB SECRETARY OF STATE

Certificate ID: 1174838 - To verify the validity of this certificate please visit <a href="https://www.kansas.gov/bess/flow/validate">https://www.kansas.gov/bess/flow/validate</a> and enter the certificate ID number.

# **Velocity Fiber LLC**

# Exhibit V

Telecommunications Code of Conduct

#### Telecommunications Carrier Code of Conduct Kansas Corporation Commission

As a provider of telecommunications services in the state of Kansas, Applicant, Velocity Fiber LLC by and through Darren Bonawitz, its undersigned officer, commits to comply with the following:

• If applying for certification to provide local telecommunications service, provide:

Access to 911 and E911 services;

White page directory listings;

Access to telephone relay services;

Access to directory assistance;

Access to operator services;

Equal access to interLATA long distance carriers;

Free blocking of 900- and 700-type services

Interconnection on a nondiscriminatory basis with other local exchange carriers

- If requesting Eligible Telecommunications Carrier (ETC) designation, provide all applicable federal Lifeline discounts.
- Follow all applicable Commission rules and regulations.
- Maintain required registration with the Office of the Kansas Secretary of State. To contact
  the Kansas Secretary of State: Memorial Hall, First Floor, 120 SW 10 Ave., Topeka, KS
  66612-1594 (785) 296-4564 or www.kssos.org.
- File Annual Interrogatory Form in accordance with the Commission's Order in Docket 13-GIMT-736-GIT dated December 3, 2013.
- Pay all assessments due to the Commission and/or the Citizen's Utilities Ratepayer Board (CURB) pursuant to K.S.A. 66-1501, 66-1502, 66-1503, and 66-1504.
- File reports and pay assessments to the Kansas Universal Service Fund (KUSF) as set forth in K.S.A. 66-2008(a) and the Commission's December 27, 1996 Order in Docket No. 94-GIMT-478-GIT. KUSF instructions and remittance forms may be obtained online at www.gvnw.com/usf/kansas/index.htm.
- A competitive local exchange carrier wishing to discontinue service shall notify customers and the Commission in accordance with Order No. 7 in the Commission's Docket No. 01-GIMT-649-GIT. An inter-exchange carrier providing service in Kansas wishing to discontinue service shall notify customers in accordance with FCC regulations.
- Promptly notify the Commission of any change of address and contact information.

- Treat each customer equally to all other similarly situated customers, free of prejudice or disadvantage.
- Respect customers' right to select different telecommunications services and vendors.
- Administer procedures to prevent deceptive and unfair marketing practices aimed at potential or existing customers.
- Protect customers' right to privacy, by safeguarding records and personal information against unauthorized use.
- Respond to consumer complaints or inquiries submitted by Commission Staff thoroughly and quickly.

#### Verification

I, Darren Bonawitz, of lawful age, and being first duly sworn, now state: As an officer of the Applicant, I am authorized to and do hereby make the above commitment. Further, I acknowledge that failure to comply with the above commitments or other lawful requirements of the Commission will subject Application to potential fines, penalties, revocation of certification, or other sanctions and remedies.

Darren Bonawitz
Velocity Fiber LLC

Subscribed and sworn to before me on this 14th day of 1202.

Notary Public

EMILY LOMAKA

Notary Public, State of Kansas

My Appointment Expires

2 13 7073