

STATE CORPORATION COMMISSION

BEFORE THE CORPORATION COMMISSION

MAY 09 2008

OF THE STATE OF KANSAS

 Docket
Room

IN THE MATTER OF THE APPLICATION]
OF MIDWEST ENERGY, INC.] KCC Docket No. 08-MDWE-594-RTS
FOR APPROVAL TO MAKE CERTAIN]
CHANGES IN ITS CHARGES FOR]
ELECTRIC SERVICE]

DIRECT TESTIMONY OF

ANDREA C. CRANE

RE: REVENUE REQUIREMENTS
AND COST OF CAPITAL

ON BEHALF OF

THE CITIZENS' UTILITY RATEPAYER BOARD

May 9, 2008

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1 **I. STATEMENT OF QUALIFICATIONS**

2 **Q. Please state your name and business address.**

3 A. My name is Andrea C. Crane and my business address is 199 Ethan Allen Highway,
4 Ridgefield, Connecticut 06877. (Mailing Address: PO Box 810, Georgetown, Connecticut
5 06829.)

6

7 **Q. By whom are you employed and in what capacity?**

8 A. I am President of The Columbia Group, Inc., a financial consulting firm that specializes in
9 utility regulation. In this capacity, I analyze rate filings, prepare expert testimony, and
10 undertake various studies relating to utility rates and regulatory policy. I have held several
11 positions of increasing responsibility since I joined The Columbia Group, Inc. in January
12 1989.

13

14 **Q. Please summarize your professional experience in the utility industry.**

15 A. Prior to my association with The Columbia Group, Inc., I held the position of Economic
16 Policy and Analysis Staff Manager for GTE Service Corporation, from December 1987 to
17 January 1989. From June 1982 to September 1987, I was employed by various Bell Atlantic
18 (now Verizon) subsidiaries. While at Bell Atlantic, I held assignments in the Product
19 Management, Treasury, and Regulatory Departments.

1 **Q. Have you previously testified in regulatory proceedings?**

2 A. Yes, since joining The Columbia Group, Inc., I have testified in approximately 275
3 regulatory proceedings in the states of Arizona, Arkansas, Connecticut, Delaware, Hawaii,
4 Kansas, Kentucky, Maryland, New Jersey, New Mexico, New York, Oklahoma,
5 Pennsylvania, Rhode Island, South Carolina, Vermont, West Virginia and the District of
6 Columbia. These proceedings involved electric, gas, water, wastewater, telephone, solid
7 waste, cable television, and navigation utilities. A list of dockets in which I have filed
8 testimony is included in Appendix A.

9

10 **Q. What is your educational background?**

11 A. I received a Masters degree in Business Administration, with a concentration in Finance,
12 from Temple University in Philadelphia, Pennsylvania. My undergraduate degree is a B.A.
13 in Chemistry from Temple University.

14

15 **II. PURPOSE OF TESTIMONY**

16 **Q. What is the purpose of your testimony?**

17 A. On or about December 21, 2007, Midwest Energy, Inc. (“Midwest” or “Company”) filed an
18 Application with the State of Kansas Corporation Commission (“KCC” or “Commission”)
19 seeking a rate increase of \$10.03 million in its rates for electric service. The Company’s
20 request would have resulted in an increase of approximately 10.6% of electric sales revenues.
21 As a result of various updates and corrections, the Company subsequently updated its request

1 to \$10.32 million during the discovery process.

2 The Columbia Group, Inc. was engaged by the State of Kansas, Citizens' Utility
3 Ratepayer Board ("CURB") to review the Company's Application and to provide
4 recommendations to the KCC regarding the Company's cost of capital and revenue
5 requirement claims.

6
7 **Q. What are the most significant issues in this rate proceeding?**

8 A. The most significant revenue requirement issues driving the rate increase request are the
9 Company's claims related to its new Goodman Energy Center ("GMEC") generating facility,
10 including return on investment, depreciation expense, and operating and maintenance costs.
11 The return requirement associated with GMEC is further impacted by the Company's request
12 for a return on equity of 12.16%. The Company is also requesting increases in salary and
13 wage expense, pensions and benefit costs, rate case costs, and other expense categories.

14 The Company's last electric base rate case was based on a test year ending December
15 31, 2001. In the current case, the Company's request is based on the test year ending June
16 30, 2007.

17
18 **Q. Do you believe that Midwest should receive special regulatory treatment because it is a
19 cooperative utility instead of an investor-owned utility?**

20 A. No, I do not. Midwest argues that it should be regulated differently than an investor-owned
21 utility, since its investors are also its customers. The Company argues that a lower level of

1 scrutiny is appropriate, since in theory the interests of owners and customers are aligned. I
2 could not disagree more. While I am not an attorney, I understand that the KCC has been
3 given regulatory jurisdiction by the Kansas legislature over Midwest. Therefore, the KCC
4 should apply the same regulatory scrutiny over Midwest that it applies to investor-owned
5 utilities. If the legislature did not expect the KCC to provide the same degree of regulatory
6 oversight, then the legislature would have exempted Midwest from regulation, or would have
7 provided for a reduced level of KCC authority. The fact that the KCC has full regulatory
8 jurisdiction over Midwest suggests to me that the legislature recognized the importance of
9 the regulatory process and expected the KCC to act accordingly. While the KCC may
10 conclude that some different methodologies are appropriate for regulating cooperative
11 utilities, it should ensure that these methodologies result in the same degree of scrutiny as
12 that given to investor-owned utilities.

13 14 **III. SUMMARY OF CONCLUSIONS**

15 **Q. What are your conclusions concerning the Company's revenue requirement and its**
16 **need for rate relief?**

17 A. Based on my analysis of the Company's filing and other documentation in this case, my
18 conclusions are as follows:

- 19 1. The twelve months ending June 30, 2007 is a reasonable test year to use in this case
20 to evaluate the reasonableness of the Company's claim.

- 1 2. The Company has a cost of equity of 9.39% and an overall cost of capital of 6.62%
- 2 (see Schedule ACC-2).¹
- 3 3. Midwest has pro forma test year rate base of \$238,182,582 (see Schedule ACC-3).
- 4 4. The Company has pro forma operating income at present rates of \$8,552,430 (see
- 5 Schedule ACC-9).
- 6 5. Midwest has a pro forma, revenue requirement deficiency of \$7,206,492 (see
- 7 Schedule ACC-1). This is in contrast to the Company's claimed deficiency of
- 8 \$10,316,544.

9

10 **IV. COST OF CAPITAL AND CAPITAL STRUCTURE**

11 **Q. What is the cost of capital and capital structure that the Company is requesting in**

12 **this case?**

13 A. The Company has utilized the following capital structure and cost of capital:

| | <u>Percent</u> | <u>Cost</u> | <u>Weighted Cost</u> |
|-----------------------------|----------------|-------------|----------------------|
| 14 Long Term Debt | 66.68% | 5.16% | 3.44% |
| 15 Equity | 33.32% | 12.16% | <u>4.05%</u> |
| 16 Total | | | <u>7.49%</u> |

17

18

¹ Schedules ACC-1, ACC-20, ACC-23, and ACC-24 are summary schedules; ACC-2, ACC-20, and ACC-21 are cost of capital schedules; ACC-3 to ACC-8 are rate base schedules; and ACC-9 to ACC-19 are operating income schedules.

1 **Q. Are there differences in the way in which the KCC determines an investor-owned**
2 **utility's cost of capital and the method used by the KCC for Midwest?**

3 A. Yes, there are two primary differences. First, as discussed in more detail below, the KCC has
4 calculated Midwest's required cost of equity by using a modified Goodwin method instead of
5 the more traditional Discounted Cash Flow ("DCF") or risk premium methods. Second, in
6 addition to determining an appropriate overall cost of capital for Midwest, the KCC has
7 traditionally gone one step further and analyzed whether the resulting rates would be
8 sufficient to permit Midwest to meet its debt service covenants, such as the Debt Service
9 Coverage Ratio ("DSC") and the Times Interest Earned Ratio ("TIER"). Midwest is required
10 by its lenders to maintain certain coverage ratios. If the overall cost of capital is not
11 sufficient for the Company to meet these ratios, then the KCC has permitted the Company to
12 collect additional revenues, based on the level of revenues required to meet the DSC and/or
13 TIER requirements.

14
15 **Q. Are you recommending any adjustments to Midwest's capital structure or cost of**
16 **capital?**

17 A. Yes, I am recommending adjustments to the Company's capital structure, its cost of debt, and
18 its cost of equity claim.

1 **A. Capital Structure**

2 **Q. How did the Company determine its capital structure claim in this case?**

3 A. Midwest's original filing was based on its actual capital structure at August 31, 2007,
4 adjusted to reflect additional debt issuances of \$55 million. This resulted in a capital
5 structure of 32.75% equity and of 67.25% debt. In discovery, Midwest updated its capital
6 structure based on its actual capital structure at March 31, 2008, adjusted for projected debt
7 issuances of \$25 million. This resulted in a capital structure of 33.32% equity and 66.68%
8 long term debt. Approximately 85% of the total capitalization is allocated to electric
9 operations.

10
11 **Q. What adjustments are you recommending to the Company's capital structure in this**
12 **case?**

13 A. I am recommending that the Company's actual capital structure at March 31, 2008 be used by
14 the KCC. There are two reasons for my recommendation. First, the March 31, 2008 capital
15 structure represents the most recent capital structure for Midwest as reported by the Company
16 in its data request responses. Second, and more importantly, the March 31, 2008
17 capitalization more closely matches the capitalization needed to support the Company's
18 claimed rate base.²

² Midwest informed me informally on May 8, 2008 that an additional \$10 million of debt had subsequently been issued. However, this additional debt issuance increases the disparity between total capitalization and rate base.

1 **Q. Why is it important for the total capitalization to match the Company's rate base in**
2 **this case?**

3 A. It is important for the total capitalization to match the Company's rate base because the TIER
4 and DSC calculations are based on actual interest expenses. In a base rate case involving an
5 investor owned utility, there is frequently a wide disparity between the total capitalization of
6 the company and its requested rate base. This occurs for several reasons. For example, the
7 company may have debt (or equity) that is being used to finance non-regulated assets or
8 assets that are not otherwise included in rate base. A company may also have sources of
9 financing that may not be included in its capital structure, such as short-term debt. A
10 discrepancy between actual capitalization and rate base can also occur because of the manner
11 in which certain costs are treated for regulatory purposes relative to financial reporting
12 purposes. Traditionally, the KCC uses the amount of a company's capitalization in order to
13 develop a debt and equity ratio and ultimately an overall cost of capital. That cost of capital
14 is then applied to a company's regulated rate base. Therefore, the amount of actual return
15 that is paid by utility ratepayers is limited to a return on the investment used to serve those
16 ratepayers, regardless of the actual capitalization of the company. The actual amount of
17 interest expense paid by a utility is generally not an explicit component of the revenue
18 requirement calculation.

19 However, with Midwest, the KCC has traditionally approved rates that are sufficient
20 for the Company to meet its actual interest expense by ensuring that rates will result in a
21 certain level of TIER and DSC. Therefore, there is a direct (and explicit) relationship in the

1 case of Midwest between the Company's interest expense claim and the rates charged to
2 Kansas ratepayers. For this reason, the KCC should strive to ensure that the Company's total
3 capitalization is aligned with its rate base claim.
4

5 **Q. Can you provide an example?**

6 A. Yes. Assume that Midwest has a rate base of \$250 million, equity of \$100 million, and long-
7 term debt of \$210 million. In that case, ratepayers would be paying interest expense on \$210
8 million of debt, as well as an equity return on \$100 million of equity. However, the total rate
9 base supporting electric operations would only be \$250 million. Thus, ratepayers would be
10 paying capital costs on \$60 million of capital that was not directly being used to finance the
11 investment serving those customers.

12 This example is similar to the case here. As shown in Section 7, Schedule 1 of the
13 Company's update provided in response to KCC-170, Midwest has claimed a total company
14 capitalization of \$320.4 million. Approximately 85.22% of this amount, or \$273.0 million,
15 is allocated to electric operations. However, the Company's rate base claim is only \$245.8
16 million. Thus, the Company's capitalization exceeds rate base by \$27.2 million. Assuming a
17 debt ratio of 66.68% and a debt cost of 5.16%, the Company's coverage ratios include
18 \$937,400 of interest expense that is not tied to its rate base claim in this case.

1 **Q. What do you recommend?**

2 A. I recommend using the actual capital structure at March 31, 2008. Total capitalization as of
3 that date was \$295.4 million. Assuming an allocation to electric of 85.22%, this would result
4 in a pro forma electric capitalization of \$251.7 million. While this amount is still above the
5 Company's rate base claim of \$245.8 million, the resulting difference is not as significant as
6 the difference between the rate base claim and the Company's proposed capitalization.
7 Therefore, I believe that the use of the actual March 31, 2008 capitalization provides a better
8 match to the Company's rate base claim than Midwest's proposed capitalization. My
9 adjustment to use the actual March 31, 2008 capitalization is shown in Schedule ACC-2.

10
11 **B. Cost of Debt**

12 **Q. What cost of debt have you included in your overall cost of capital**
13 **recommendation?**

14 A. The Company's original filing included a cost of debt of 5.25%, while its update reflected a
15 cost of 5.18%. I have modified the cost of debt used in the Company's update to eliminate
16 the projected debt issuances as discussed above. The resulting overall cost of debt is 5.05%,
17 as shown in Schedule ACC-2.

18
19 **C. Cost of Equity**

20 **Q. How did the Company determine its cost of equity claim?**

1 A. Midwest did not utilize the traditional discounted cash flow (“DCF”) approach to determine
2 its cost of equity. Instead, the Company’s claim is based on a modified “Goodwin” model.
3 The original model was developed by James W. Goodwin, who worked for the Rural
4 Electrification Administration (“REA”) during the 1960s and 1970s. The Company argues
5 that as a cooperative utility, there is no difference between its equity investors and its
6 customers and that the modified Goodwin model is therefore a better determinant of its
7 required cost of equity than the DCF.

8 As discussed on pages 18 to 19 of Mr. Edward’s testimony, Midwest used a modified
9 version of the Goodwin model that includes adjustments to the cost of equity that will allow
10 the Company to achieve a target equity ratio in a fixed number of years, given a fixed
11 rotation cycle for its patronage capital. Specifically, the modified version of the Goodwin
12 model primarily relied upon by Midwest is:

$$13 \quad K_e = g + (1/n) + ((1+g) * (((WeA/We) ^ (1/t)) - 1))$$

14 Where:

15 K_e = Required Return on Equity

16 g = Anticipated growth rate in plant

17 n = Patronage Capital Rotation Period

18 We = Target Equity Ratio

19 WeA = Actual Equity Ratio

20 t = Target Number of Years to Reach We^*

1 In its original filing, the Company used the following inputs for these variables:

2 $g = 4.74\%$

3 $n = 20$

4 $We = 40.00\%$

5 $WeA = 32.75\%$

6 $t = 8$

7 Based on this model, Midwest calculated a required return on equity of 12.39%. In its
8 update, the Company slightly adjusted the actual equity ratio to correspond with its updated
9 capital structure claim. That update resulted in a cost of equity of 12.16%. As shown in the
10 Company's update at Section 7, Schedule 2, Page 1, the 12.16% is composed of a baseline
11 return of 9.74% and a premium of 2.42%. The premium of 2.42% results from the
12 Company's actual equity ratio being below its targeted equity ratio. Thus, the 2.42% is the
13 additional margin needed to reach the Company's targeted equity ratio within eight years.

14
15 **Q. Are you recommending any adjustment to the methodology used by the Company to**
16 **determine its cost of equity?**

17 A. I am not recommending any adjustment to the model proposed by Midwest. However, I am
18 recommending two adjustments to the inputs to that model. First, I have used an actual
19 equity ratio of 36.14% in my calculation. This is the actual ratio at March 31, 2008 and it is
20 consistent with my capital structure recommendation. Second, I recommend that a growth

1 rate of 3.07% be used in the modified Goodwin model instead of the 4.74% growth rate
2 proposed by Midwest.

3
4 **Q. What is the basis for the 3.07% growth rate that you recommend?**

5 A. My recommendation is based on the actual growth experienced by the Company over the last
6 five years, as shown in Section 7, Schedule 2, page 1 of the Company's filing. The
7 Company's claim is based on projected growth in net plant (excluding GMEC) from 2007 to
8 2011. Therefore, this growth is not known or measurable. Moreover, this growth rate
9 appears excessive, given the fact that the Company's rate base has historically grown by an
10 average of only 3.07% annually. Therefore, I recommend that the Company's cost of equity
11 claim be modified to reflect the most recent five-year average growth of 3.07%.

12
13 **Q. What cost of equity are you recommending?**

14 A. Based on the model proposed by Midwest and the inputs discussed above, I am
15 recommending a cost of equity of 9.39%.

16
17 **Q. Did the Company also examine other models in evaluating its cost of equity?**

18 A. Yes, it did. Midwest examined three other, related models. First, it examined the original
19 model developed by Mr. Goodwin, which Midwest titled Equation 1³:

$$20 \quad Ke = [(1+g)^n - (1-g)^{n-1}] / (1+g)^{n-1} - 1$$

³ The version of the model on which Midwest's claim is based is described as Equation 3.

1 Midwest also examined another modified version of the original equation, which it termed
 2 Equation (2). According to the testimony of Mr. Edwards at page 19, that modified formula
 3 produces “a minimum return required to hold the equity ratio at its present level while
 4 growing at a fixed level of growth (g) and revolving capital credits at a specific cycle (n
 5 years).” That version of the model, which the Company called Equation 2, is,

$$6 \quad Ke = [(1+g)^{n+1} - (1-g)^n] / (1+g)^n - 1$$

7
 8 Finally, Midwest examined another version of the model that had been used by the KCC in a
 9 case involving Caney Valley Electric Cooperative Association (Docket No. 121,082-U).
 10 This formula is based on the modified Goodwin model Equation 2 but also contains an
 11 equity ratio adjustment. This model (Equation 4) is shown below:

$$12 \quad Ke = [((1+g)^{(n+1)} - (1+g)^n) / ((1+g)^n - 1)]$$

$$13 \quad + [(1+g) * ((We^*/We)^{(1/t)} - 1)]$$

14
 15
 16 This version of the model assumes that patronage capital is retired as margins grow, while
 17 the prior model assumed a levelized return of patronage capital.

1 **Q. What were the results of these other three versions of the formula that were**
2 **reviewed by Midwest?**

3 A. As shown on Schedule 3 to Mr. Edwards' testimony, these other versions of the Goodwin
4 model produced the following results:

| | | |
|---|------------|--------|
| 5 | Equation 1 | 9.74% |
| 6 | Equation 3 | 7.85% |
| 7 | Equation 4 | 10.50% |

8 These versions of the model all produced significantly lower results than the
9 12.39% from Equation 2 that was originally used by Midwest to determine its revenue
10 requirement. Similar results occur when the model is updated for the capital structure
11 used by Midwest in its updates.

12
13 **Q. Did you calculate the cost of equity using the other three models, given your**
14 **recommended capital structure and growth rate?**

15 A. Yes, I did. Assuming a current equity ratio of 36.14% and a growth rate of 3.07%, the cost
16 of equity based on the other three Goodwin models is:

| | | |
|----|------------|-------|
| 17 | Equation 1 | 8.07% |
| 18 | Equation 3 | 6.77% |
| 19 | Equation 4 | 8.08% |

20 Once again, these models all produce results that are lower than the 9.39% resulting from
21 Equation 3.

1 **Q. What is the cost of equity that you are recommending for Midwest?**

2 A. Based on my recommended capital structure and growth rate, and based on the form of the
3 model used by Midwest, I am recommending a cost of equity of 9.39%.

4

5 **Q. In the Company's last case, didn't you recommend that the KCC consider the DCF
6 approach to determining the cost of equity for Midwest?**

7 A. Yes, I did. However, it is my understanding that the KCC has not accepted the use of the
8 DCF methodology to determine the cost of equity for Midwest. Therefore, I did not
9 undertake a DCF analysis in this case. Instead, in determining an appropriate return on
10 equity for Midwest, I have analyzed the return on equity based only on the various forms of
11 the Goodwin model discussed in Mr. Edwards' testimony.

12

13 **D. Overall Cost of Capital**

14 **Q. What is the overall cost of capital that you are recommending for Midwest?**

15 A. As shown on Schedule ACC-2, I am recommending an overall cost of capital for Midwest of
16 6.62 %, based on the following capital structure and cost rates:

| | | | |
|----------------|--------|-------|--------------------|
| Equity Capital | 36.14% | 9.39% | 3.39% |
| Long-Term Debt | 63.86% | 5.05% | 3.22% |
| Total Capital | 100.0% | | 6.62% ⁴ |

17

⁴ Column does not add due to rounding.

1 **VI. RATE BASE ISSUES**

2 **Q. What test year did the Company utilize to develop its rate base claim in this**
3 **proceeding?**

4 A. The Company selected the test year ending June 30, 2007. Midwest made certain post-test
5 year adjustments to develop its pro forma rate base claim in this case. Specifically, the
6 Company included the post-test year adjustments to include GMEC in rate base, to reflect the
7 retirement of the Ellis Generating facility, to reflect construction projects that are partially
8 funded by the Federal Emergency Management Agency (“FEMA”), and to include certain
9 investments related to energy efficiency initiatives.

10
11 **A. Utility Plant-in-Service**

12 **Q. Did the Company receive an accounting order relating to the timing of the GMEC**
13 **facility?**

14 A. Yes, it did. In Docket No. 08-MDWE-180-ACT, the KCC addressed Midwest’s request for
15 an accounting order relating to the GMEC facility. Six units of the GNEC facility are
16 projected to be in-service on June 1, 2008 and the remaining three units are expected to be
17 in-service on September 1, 2008. Pursuant to the accounting order, Midwest is permitted to
18 continue to accrue an allowance for funds used during construction (“AFUDC”) and non-fuel
19 operating and maintenance expenses until such time as all units are in-service. Midwest is
20 also permitted to defer recovery of depreciation expense related to Phase 1 of the facility
21 until all units are in-service.

1 **Q. Does the Company’s rate base claim include any Construction Work In Progress**
2 **(“CWIP”)?**

3 A. Yes, it does. Midwest has included \$5,384,609 of CWIP in its rate base claim. It has
4 included this CWIP in utility plant in service.

5

6 **Q. What is CWIP?**

7 A. CWIP is plant that is being constructed but which has not yet been completed and placed into
8 service. Once the plant is completed and serving customers, then the plant is booked to
9 utility plant-in-service and the utility begins to take depreciation expense on the plant.

10

11 **Q. Do you believe that CWIP is an appropriate rate base element?**

12 A. I do not believe that CWIP is an appropriate rate base element. CWIP does not represent
13 facilities that are used or useful in the provision of utility service. In addition, including this
14 plant in rate base violates the regulatory principle of intergenerational equity by requiring
15 current ratepayers to pay a return on plant that is not providing them with utility service and
16 which may never provide current ratepayers with utility service. However, the inclusion of
17 CWIP in rate base is now governed by statute.⁵

18 K.S.A. 66-128, provides for the KCC to determine the value of the property included
19 in rate base. The statute generally requires that “property of any public utility which has not

⁵I am not an attorney and my discussion of the CWIP statute is not intended as a legal interpretation of that statute, but rather provides my discussion of the statute from a ratemaking perspective.

1 been completed and dedicated to commercial service shall not be deemed to be used and
2 required to be used in the public utility's service to the public."

3 The statute also provides that certain property "may be deemed to be completed and
4 dedicated to commercial service" under certain circumstances. Specifically, K.S.A. 66-128
5 (b) (2) provides the statute provides that,

6 Any public utility property described in subsection (b)(1) shall be deemed to be
7 completed and dedicated to commercial service if: (A) construction of the property
8 will be commenced and completed in one year or less; (B) the property is an electric
9 generation facility that converts wind, solar, biomass, landfill gas or any other
10 renewable source of energy; (C) the property is an electric generation facility or
11 addition to an electric generation facility, which facility or addition to a facility is
12 placed in service on or after January 1, 2001; or (D) the property is an electric
13 transmission line, including all towers, poles and other necessary appurtenances to
14 such lines, which will be connected to an electric generation facility.
15

16 **Q. Do the post-test year projects included by Midwest in its rate base claim meet the**
17 **criteria outlined in the statute?**

18 A. With the exception of the Company's claim for energy efficiency expenditures, the majority
19 of the Company's post-test year claims appear to meet these criteria. However, the Company
20 has included certain projects related to storm damage restoration that are available for partial
21 reimbursement by the Federal Emergency Management Agency ("FEMA"). It is my
22 understanding that some of these projects are not yet complete. Therefore, I recommend that
23 the KCC monitor these projects and that the Company report on the status of these projects
24 during the hearing phase of this case. To the extent that any of these projects are not in-
25 service by June 30, 2008, or within the one year period mandated in the statute, then I

1 recommend that that KCC make an adjustment to eliminate these projects from the
2 Company's rate base claim.

3

4 **Q. In addition to your recommendation with regard to CWIP, are you recommending any**
5 **other adjustments to the Company's claim for utility plant in service?**

6 A. Yes, I am recommending adjustments relating to the Company's claims for certain energy
7 efficiency projects and for company vehicles.

8

9 **Q. Please discuss your adjustment relating to energy efficiency projects.**

10 A. The Company has included in rate base approximately \$56,500 related to new energy
11 efficiency programs. These costs relate primarily to a vehicle, scanners, and presentational
12 displays. I am recommending that these costs be eliminated from the Company's rate base
13 claim in this case.

14

15 **Q. What is the rationale for your recommendation?**

16 A. There is no basis to include these items in rate base. It is my understanding that these
17 expenditures were not made during the test year and therefore were not included in CWIP by
18 test year end. Nor did the Company receive any accounting order or other KCC directive that
19 would permit them to include these costs in rate base. These expenditures are simply part of
20 the 2008 capital budget and represent normal, on-going expenditures.

1 The purpose of defining a test year is to develop a period of twelve months that is
2 representative of future operating conditions and that matches investment, revenues, and
3 expenses at a point in time. Including post-test adjustments violates the matching principle
4 on which traditional ratemaking is founded. While the Kansas statute permits certain post-
5 test year adjustments relating to CWIP, the energy efficiency expenditures at issue here do
6 not meet the criteria outlined in the statute.

7
8 **Q. Aren't the energy efficiency costs being requested by Midwest relatively minor in**
9 **scope?**

10 A. Yes, they are. Unlike the GMEC, these costs are relatively minor and do not have a
11 significant impact on the Company's revenue requirement claim. However, the magnitude of
12 the expenditure should not be the criteria used to determine the appropriate ratemaking
13 treatment. Moreover, the fact that these costs are relatively minor lends further support to my
14 recommendation that the KCC should not grant extraordinary ratemaking treatment for these
15 costs. Rather, these costs should be treated like any other normal, ongoing capital costs. For
16 all these reasons, I recommend that the Company's claim to include these costs in rate base
17 be denied. My adjustment is shown in Schedule ACC-4.

18
19 **Q. Please discuss your concern relating to company vehicles.**

20 A. The Company has a significant number of vehicles that have the potential to be used for both
21 business and personal reasons. These vehicles were identified in response to KCC-28. In

1 that response, Midwest identified the mileage associated with personal vs. business use.
2 Approximately 7.4% of the total mileage for these vehicles is for personal use.

3
4 **Q. Does the Company have a policy with regard to the use of Company vehicles by**
5 **employees?**

6 A. No, it does not. In response to KCC-28, Midwest stated that it did not have a policy on the
7 personal use of Company vehicles although it noted that one is being developed.

8
9 **Q. What do you recommend?**

10 A. In order to ensure that ratepayers are not paying costs associated with the personal use of
11 company vehicles, I recommend that the Company's utility plant in service claim be reduced
12 to eliminate that portion of the capital costs associated with personal use of company
13 vehicles. At Schedule ACC-5, I have made an adjustment to reduce utility plant-in-service
14 associated with Company vehicles, and the associated depreciation reserve, by 7.4%, which
15 is the percentage of personal use as reported by Midwest. While I suspect that there are also
16 operating costs in the Company's revenue requirement claim associated with the personal use
17 of these vehicles, at this time I do not have sufficient information to quantify those costs.

1 **B. Cash Working Capital**

2 **Q. What is cash working capital?**

3 A. Cash working capital is the amount of cash that is required by a utility in order to cover cash
4 outflows between the time that revenues are received from customers and the time that
5 expenses must be paid. For example, assume that a utility bills its customers monthly and
6 that it receives monthly revenues approximately 30 days after the midpoint of the date that
7 service is provided. If the Company pays its employees weekly, it will have a need for cash
8 prior to receiving the monthly revenue stream. If, on the other hand, the Company pays its
9 interest expense quarterly, it will receive these revenues well in advance of needing the funds
10 to pay interest expense.

11
12 **Q. Do companies always have a positive cash working capital requirement?**

13 A. No, they do not. The actual amount and timing of cash flows dictate whether or not a utility
14 requires a cash working capital allowance. Therefore, one should examine actual cash flows
15 through a lead/lag study in order to accurately measure a utility's need for cash working
16 capital.

17
18 **Q. Did the Company provide a lead /lag study in support of its cash working capital claim?**

19 A. The Company's cash working capital claim is composed of two parts - a claim for cash
20 working capital associated with fuel and purchased power costs, and a claim for cash
21 working capital associated with other operating and maintenance expenses. Midwest

1 provided a lead/lag study for the cash working capital claim associated with its fuel and
2 purchased power costs. The Company did not file a lead/lag study in support of its cash
3 working capital claim associated with other operating expenses, instead relying upon the 1/8th
4 formula method.

5
6 **Q. What assumptions are implicit in the 1/8th formula method?**

7 A. The 1/8th formula method is based on the assumption that, on average, a company has a net
8 lag of 45 days (365 days / 8 = 45 days). Therefore, the 1/8th formula method assumes that,
9 on average, revenues are received 45 days after expenses must be paid. While I realize that
10 the KCC has utilized the 1/8th formula method in the past, I believe that it is useful to review
11 the specific assumptions inherent in the methodology so that the KCC can determine if those
12 assumptions are valid in this case.

13
14 **Q. Based on the information available, is it reasonable to assume a 45 day average net
15 lag?**

16 A. No, it is not. The net lag is the difference between the revenue lag and the expense lag. In
17 general, revenue lags tend to run about 50 days, which includes 15.2 days for the monthly
18 service lag (365 days / 12 months / 2), about 5 days for the billing lag, and about 30 days for
19 the payment lag. In fact, Midwest calculated a revenue lag of 51.4 days in the lead/lag study
20 performed for its fuel and purchased power costs. The same revenue lag would apply to all

1 other components of the cash working capital calculation. Therefore, the 51.4 day revenue
2 lag appears reasonable.

3 However, it is virtually impossible for a 45 day net lag to result when the revenue lag
4 is 51.4 days. The net lag is the difference between the revenue lag and the expense lag. If a
5 company has a revenue lag of 51.4 days, then a 45 day net lag can only result if the average
6 expense lag is only 6.4 days. This means that on average, a company's expenses are paid
7 only 6.4 days after the service is received. This would be highly unusual payment behavior.
8 As demonstrated in the lead/lag study performed by the Company in support for its fuel and
9 purchased power costs, a more common payment pattern is to have a payment lag of 30 days.
10 In fact, the payment lag for purchased power is 35.1 days. The 1/8th formula method results
11 in a cash working capital percentage of 12.5%, several times greater than the cash working
12 capital percentage of 3.08% resulting from the lead/lag study developed by Midwest for fuel
13 and purchased power costs. It is highly unlikely that the Company pays its bills, on average,
14 within 6.4 days of incurring the costs. Therefore, I recommend that the KCC reject the
15 Company's proposal to base its cash working capital claim on the 1/8th formula method.

16
17 **Q. Are you recommending any cash working capital associated with operating and**
18 **maintenance expenses?**

19 A. Yes, I am. While I generally testify that any cash working capital claim should be supported
20 by a lead/lag study, I recognize that the KCC has included some cash working capital
21 requirement in the Company's rate base in past cases even when no lead/lag study was

1 provided. Therefore, I am recommending that some cash working capital requirement
2 associated with operating expenses be included in rate base in this case as well. Specifically,
3 I am recommending that a cash working capital requirement of 5.86% of operating and
4 maintenance costs be included in rate base. This cash working capital percentage includes a
5 revenue lag of 51.4 days and an expense lag of 30 days, resulting in a net lag of 21.4 days
6 (21.4 days / 365 days = 5.86%). A 30 day average expense lag is far more reasonable than
7 the 6.4 day average expense lag implicit in the Company's claim. My adjustment is shown in
8 Schedule ACC-6.

9 In addition, I recommend that the Company's cash working capital claim be updated
10 to reflect the level of expenses found to be reasonable by the KCC. In Schedule ACC-6, I
11 have also made an adjustment to reflect the level of operating and maintenance expenses that
12 I recommend be included in the Company's revenue requirement.

13
14 **Q. Do you have any concerns about the Company's cash working capital claim**
15 **associated with its fuel and purchased power costs?**

16 **A** Yes, I do. The Company's lead/lag study assumes that each month customers are paying for
17 fuel and power that was purchased to serve them in the prior month. Therefore, the
18 Company is assuming that the revenue received 51.4 days after the midpoint of the service
19 period is intended to compensate them for expenses paid, on average, 35.1 days after services

1 were received.⁶ However, Midwest has an energy cost adjustment (“ECA”) mechanism that
2 is intended to result in rapid recovery fuel and purchased power costs. Fuel and purchased
3 power costs are not base rate components - therefore it is improper to include a cash working
4 capital component relating to these costs in base rates. Moreover, the ECA includes an
5 adjustment factor that trues-up actual fuel and purchased power costs with cost recoveries.
6 Therefore, in any given month, there is likely to be either a net under-recovery or over-
7 recovery of fuel and purchased power costs. The Company’s lead/lag study incorrectly
8 assumes a matching of monthly revenues and expenses with a 16.3 day net lag (51.4 day
9 revenue lag - 35.1 day expense lag). However, in any particular month, the revenue received
10 by the Company may be paying for fuel and purchased power costs purchased in the past, or
11 it may be paying for fuel and purchased power that is still to be purchased in the future.

12 Because of the special nature of energy cost adjustment clauses, fuel and purchased
13 power costs are frequently excluded from the cash working capital calculation. This is
14 because it is very difficult at any point in time to determine if the Company is being
15 compensated for prior costs, current costs, or future costs. In fact, Midwest did not include
16 any claim for cash working capital associated with fuel and purchased power costs in its last
17 electric base rate case. Midwest does not offer any explanation in its testimony as to why a
18 different treatment should apply in this case.

⁶ Midwest used a slightly shorter expense lag for GMEC gas (32.5 days).

1 **Q. What do you recommend?**

2 A. I recommend that the KCC exclude from rate base the Company's claim for cash working
3 capital associated with fuel and purchased power costs, consistent with the treatment in the
4 Company's last electric base rate case. The Company has not demonstrated that there is any
5 cash working capital requirement associated with these costs. In fact, due to the nature in
6 which the ECA operates there may be no cash working capital requirement generated by
7 these costs. Nor has the Company demonstrated that the KCC should deviate from its past
8 practice in this regard. Midwest has not provided any testimony in support of its proposal
9 that the KCC change the way it has traditionally handled cash working capital associated
10 with fuel and purchased power costs, i.e., to exclude these costs from the Company's cash
11 working capital requirement due to the nature of the ECA clause. My adjustment is shown in
12 Schedule ACC-7.

13
14 **C. Investment in NRUCFC**

15 **Q. Please explain Midwest's investment in NRUCFC.**

16 A. According to the testimony of Mr. Meis at page 4, Midwest is required to invest in the
17 National Rural Utilities Cooperative Finance Corporation ("NRUCFC") as a condition of
18 receiving loans from the NRUCFC. On June 30, 2007, the Company had a total of
19 \$6,189,764 of such investments. Midwest earns a return on \$4,432,106 of this investment.
20 The remaining \$1,757,658 earns no return. In developing its revenue requirement claim,
21 Midwest allocated 83.02% of this investment to electric operations and included this

1 allocation of \$5,138,707 in rate base. In addition, the Company included the interest on this
2 investment as operating revenue. The Company also included in rate base \$2,052,973 of
3 NRUCFC and CoBank patronage capital certificates.
4

5 **Q. Do you believe that this ratemaking treatment is appropriate?**

6 A. No, I do not. I recommend that the interest-bearing investment be eliminated from the
7 Company's rate base claim. To be consistent, I also recommend that interest income
8 associated with this investment be eliminated from the Company's operating revenue. This
9 investment is not directly providing utility service to Midwest's ratepayers. It is therefore
10 more of a financing cost than a rate base investment. Moreover, since the Company receives
11 interest income on this investment, it is already being compensated by the NRUCFC for its
12 associated capital costs.
13

14 **Q. Does Midwest have other sources of revenue that have not been included in its analysis?**

15 A. Yes, in addition to the interest income from the NRUCFC, Midwest also received other
16 interest income in the test year. As shown on Section 9, Schedule 1, in addition to the
17 interest income included in the Company's net operating margins, Midwest also received
18 interest and dividend income of \$791,625, none of which has been considered in the
19 determination of its revenue requirement deficiency. If the KCC decides to include the
20 Company's interest bearing investments in rate base, then it should also include all of the
21 Company's associated interest and dividend income in pro forma revenue. It is unreasonable

1 to require ratepayers to pay a return on this interest-bearing investment without giving
2 ratepayers the benefit of other interest and dividend income that results from the Company's
3 relationship with the NRUCFC and CoBank. For all of the aforementioned reasons, I have
4 eliminated the Company's interest-bearing investment from its rate base claim on Schedule
5 ACC-8. The related adjustment to eliminate the interest income associated with the interest-
6 bearing investment is shown on the Operating Income Summary provided in Schedule ACC-
7 9. Alternatively, I would have no objection to the KCC including this investment in rate
8 base provided that it made a corresponding adjustment to include all of the interest and
9 dividend income in the revenue requirement calculation above-the-line.

10
11 **D. Summary of Rate Base Issues**

12 **Q. What is the impact of all of your rate base adjustments?**

13 A. My recommended adjustments reduce the Company's rate base claim from \$245,763,065 as
14 reflected in its filing, to \$238,182,582, as summarized on Schedule ACC-3.

15
16 **VI. OPERATING INCOME ISSUES**

17 **A. Pro Forma Revenues**

18 **Q. Are you recommending any adjustments to the Company's pro forma revenue claim?**

19 A. Yes, I am recommending one adjustment to the Company's pro forma revenue claim.
20 Specifically, I am recommending that the Company's revenues be annualized to reflect the
21 number of customers at June 30, 2007, the end of the test year in this case.

1 **Q. How did the Company determine its pro forma revenue claim?**

2 A. The Company's pro forma revenue claim is based on actual test year revenues, adjusted for
3 normal weather. In addition, the Company made an adjustment to include twelve months of
4 revenues related to the acquisition of the Oakley system, which occurred in December 2006.
5 The Company did not make any adjustment to annualize its pro forma revenue to reflect
6 actual customers at June 30, 2007, the end of the test year.

7
8 **Q. Do you believe that such an adjustment is necessary?**

9 A. Yes, I do. Annualization adjustments are frequently made to reflect the number of customers
10 at the end of the test year. Assuming that customers are added proportionately over a twelve
11 month period, the actual test year revenue would include customer counts at the midpoint of
12 the test year, in this case December 31, 2006. However, by the end of the test year, Midwest
13 would have added additional customers and revenue from these customers should be
14 reflected in the Company's pro forma revenue claim. Such an adjustment is especially
15 appropriate in this case.

16
17 **Q. Why do you believe that such an adjustment is especially appropriate in this case?**

18 A. Midwest has included in rate base its new GMEC generating facility. This facility consists of
19 nine units. Six of these units are projected to come into service in June 2008 and the other
20 three units are projected to come into service in September 2008. The capital costs of the
21 GMEC are approximately \$64.5 million. Therefore, the return associated with the GMEC

1 facility will increase the Company's revenue requirement by approximately \$4.83 million. In
2 addition, there will be incremental costs related to depreciation, fuel, and operating and
3 maintenance activities. By the time the new facility comes on line, there will be additional
4 Midwest customers that will be available to support these costs through rates. To completely
5 ignore customer growth would understate pro forma revenue and result in a rate increase that
6 is higher than necessary. Therefore, I recommend that the KCC adopt an annualization
7 adjustment to reflect pro forma customers at the end of the test year, instead of the average
8 test year customers included in the Company's filing.

9
10 **Q. Why aren't you making an adjustment to reflect customers in June 2008 when the**
11 **GMEC units begin to come into service?**

12 A. I am a strong proponent of the test year principle and the matching concept. While the
13 GMEC represents a post-test year adjustment that is being given extraordinary ratemaking
14 treatment in this case, the majority of the revenue requirement components are based on the
15 test year ending June 30, 2007. I believe it would be a violation of the test year principle to
16 utilize projected customer counts at either June 2008 or September 2008. Therefore, I am
17 limiting my adjustment to an annualization based on the end of the test year.

18
19 **Q. How did you quantify your adjustment?**

20 A. In quantifying my adjustment, it was important to take seasonality into account. In addition,
21 it was important to ensure that I did not duplicate the Company's adjustment relating to the

1 Oakley customers. In response to CURB-77, Midwest indicated that it could only provide an
2 estimate of the number of Oakley customers. Therefore, it was difficult to obtain precise
3 customer count information. In that response, the Company did indicate that over the past
4 five years, the number of customers in the M system has increased by approximately 55
5 customers per year. I assumed this same growth rate over the test year. Therefore, I added
6 half of this amount, or 27 customers, to account for growth from the midpoint of the test year
7 to the end of the test year.

8 At Schedule ACC-10, I have made an adjustment to reflect average M system usage
9 for these incremental customers, priced at the M system margin revenue level. My
10 adjustment increases pro forma revenue by about \$6,404.

11
12 **Q. Why did you limit your adjustment to the M system?**

13 A. In discovery, the Company stated that it did not “have customer data by town available”.
14 Moreover, no historic data for the W system was provided. Therefore, to be conservative, I
15 limited my adjustment to the M system, which is the largest part of the Company’s customer
16 base.

17
18 **B. Salary and Wage Expense**

19 **Q. How did the Company develop its salary and wage claim in this case?**

20 A. Midwest developed its adjustment by first determining its costs based on its active employees
21 at the end of the test year and applying the January 1, 2007 salary and wage rates. It then

1 adjusted these costs to reflect one-half of a 4.0% payroll increase effective during the test
2 year, and another 6.0% payroll increase effective in 2008, resulting in a total payroll
3 adjustment of 8.12%. According to the response to CURB-6, union employees receive
4 payroll increases effective January 1, while non-union employees receive increases effective
5 beginning with the payroll period that includes March 1. By including both 2007 and 2008
6 increases in its claim, the Company is effectively charging ratepayers for salary and wage
7 costs that extend into 2009, almost two years beyond the end of the test year in this case.
8

9 **Q. Are you recommending any adjustments to the Company's claim?**

10 A. Yes, I am recommending two adjustments. First, the Company's claim includes 2008 pro
11 forma payroll increases that did not take place until well after the test year in this case. The
12 inclusion of these payroll increases reaches too far beyond the end of the test year selected by
13 Midwest in this case and should be rejected. Rates are set based on a regulatory triad that
14 synchronizes rate base, revenues and expenses at a point in time. The Company's proposal
15 to include these pro forma labor costs violates the principle that all elements of the
16 Company's revenue requirement should be matched at a point in time.
17

18 **Q. What do you recommend?**

19 A. In order to preserve the regulatory triad, I have limited the Company's salary and wage
20 adjustment to increases that took place in 2007. This has the effect of including annualized
21 salaries through the first part of 2008 in rates. My adjustment is shown in Schedule ACC-11.

1 **Q. What is your second payroll adjustment?**

2 A The Company's claim includes costs for a new employee associated with energy efficiency
3 efforts. This employee was obviously not in place during the test year and I understand that
4 the employee has still not commenced employment with Midwest. Once again, this is an
5 example of the Company pushing the post-test year envelope and attempting to reach well
6 beyond the test year in this case. Therefore, at Schedule ACC-11, I have also included an
7 adjustment to eliminate this additional employee from the Company's revenue requirement.

8
9 **Q. Have you also made an adjustment to the Company's payroll tax expense claim?**

10 A. Yes, I have made an adjustment to eliminate the payroll taxes associated with my
11 recommended payroll adjustments. To quantify my payroll tax adjustment, I utilized the
12 statutory social security and medicare tax rate of 7.65%. My adjustment is shown in
13 Schedule ACC-12.

14
15 **C. Pension and Medical Benefits Expense**

16 **Q. Are you recommending any adjustment to the Company's claim in this case for pension
17 and medical benefits?**

18 A. Yes, I am recommending one adjustment. Midwest included a pro forma adjustment of
19 \$58,626 in its medical expense claim relating to a wellness program. This is a new program
20 that was not in effect during the test year. Pursuant to the program, employees will be paid
21 cash awards when they leave the company based on their balance of unused sick time. Cash

1 awards will range from \$100 to \$20,000, depending on the number of hours of unused sick
2 time. At Schedule ACC-13, I have made an adjustment to eliminate these costs from the
3 Company's revenue requirement.
4

5 **Q. What is the basis for your adjustment?**

6 A. I am recommending this adjustment for two reasons. First, this program was not in effect
7 during the test year. The program was introduced on December 31, 2007 and January 1,
8 2008 for non-union and union employees respectively. In addition, the Company did not
9 provide any supporting documentation for its claim. While the Company did state in
10 response to KCC-163 that its claim in this case represents a ten-year amortization for the
11 total liability at the time of implementation, but no supporting assumptions or calculations
12 were provided by Midwest. For both of these reasons, I recommend that the costs associated
13 with this post-test year program be denied. My adjustment is shown in Schedule ACC-13.
14

15 **D. Ellis Building and Land Donation**

16 **Q. How has the Company treated civic and charitable donations in its filing?**

17 A. Midwest has included an adjustment to move 50% of its civic and charitable donations
18 above-the-line. Therefore, 50% of these donations are included in its revenue requirement
19 claim. I understand that this treatment is generally consistent with KCC policy.

1 **Q. Are you recommending any adjustment to the Company's claim?**

2 A. Yes, I am recommending one adjustment. The Company's claim includes one-half of a
3 donation of \$14,936 related to the Ellis office building, which was donated to the Ellis
4 Community Foundation during the test year. The net book value of the land and building
5 was \$21,824, of which \$14,936 was allocated to electric operations.

6 I recommend that the Company's claim related to the Ellis donation be denied.
7 According to the response to KCC-113, this land and the associated building had previously
8 been included in Midwest's rate base. Midwest transferred its Ellis customer service
9 activities to other locations, resulting in the building and land no longer being used and
10 useful in the provision of utility service. However, instead of attempting to market the
11 building, and thereby recover the remaining net book value of the Ellis facility, Midwest
12 donated the property and is charging ratepayers for 50% of the resulting donation. In my
13 view, the Company should have first attempted to sell or lease the property.

14
15 **Q. Why didn't the Company make some attempt to sell or lease the property?**

16 A. According to the response to KCC-112, Midwest did not attempt to sell or lease the property
17 because there were several vacant storefronts in Ellis and the Company "believed the
18 potential to realize a reasonable sale price was small." Therefore, Midwest did not bother to
19 test whether the property could actually be sold or leased. Even if the property had been sold
20 at a low price, it is still possible that such a sale would have been sufficient to cover the
21 remaining net book value of the property. Given the fact that the Company failed to market

1 the property, and instead decided to simply donate it without any attempt to recoup its
2 remaining net book value, Midwest should not now be permitted to recover any of the
3 associated donation costs from ratepayers. At Schedule ACC-14, I have made an adjustment
4 to remove the Ellis facility from the donations recoverable from ratepayers.

5
6 **E. Legal Costs**

7 **Q. Are you recommending any adjustment relating to the Company's claim for legal**
8 **costs?**

9 A. Yes, I am. In response to KCC-34, Midwest itemized the legal costs that are included in its
10 claim in this case. At least three of the components included in legal costs relate to non-
11 recurring activities or costs that should not otherwise be charged to ratepayers. First, the
12 Company has included costs related to the donation of the Ellis facility discussed above. As
13 previously stated, ratepayers should not be required to pay for any of the costs associated
14 with this donation. Therefore, I recommend that these legal fees be disallowed. My
15 adjustment is shown in Schedule ACC-15.

16 Second, the Company has included costs associated with the pipeline easement for
17 GMEC. Midwest acknowledges that these costs are not expected to reoccur. In addition, the
18 Company has included costs associated with the purchase of the Oakley distribution system
19 from the city. These costs are also non-recurring. I am recommending that the non-recurring
20 costs associated with the GMEC easement and the Oakley acquisition be eliminated from the
21 Company's revenue requirement. These adjustments are also shown in Schedule ACC-15.

1 **F. Promotional Advertising Costs**

2
3 **Q. Are you recommending any adjustments to the Company's claim for advertising costs?**

4 A. Yes, I am recommending several adjustments. In the response to KCC-44, the Company
5 provided details on the advertising costs incurred during the test year. Several of these
6 invoices appear to relate to promotional advertising opportunities. These include costs
7 related to the Abbyville Frontier Days, FHSU Rodeo, Hays High Plains Barber, the Kansas
8 Big Rodeo, Mid-American Rodeo Company, Palace Community Theater, and Relay for Life.
9 In addition, the Company incurred \$3,682 of costs from the Heritage Company. It is my
10 understanding that the Heritage Company provides advertising and promotional materials to
11 corporations such as golf balls, pens with lights, letter openers, key chains, and similar items.
12 Often these promotional materials contain the corporate logo of the client company.

13 None of these costs relate to activities or services that are necessary for the provision
14 of safe and adequate regulated utility service. These costs all appear to be corporate image or
15 public relations costs that are directed toward promoting the corporate image of the utility,
16 rather than toward the provision of regulated utility service to its customers. Unless the
17 Company can show a direct relationship between these costs and the provision of safe and
18 adequate utility service, these costs should be disallowed. The Company has not made such
19 a showing at this time. Therefore, I recommend that these costs be disallowed. My
20 adjustment is shown in Schedule ACC-16.

1 **G. Lobbying Expenses**

2 **Q. Are you recommending any adjustment to the Company’s claim for lobbying expenses?**

3 A. Yes, I am recommending that lobbying costs be disallowed. The majority of the Company’s
4 lobbying and legislative activity costs were booked below-the-line in the test year and are not
5 included in Midwest’s rate request. However, the Company has included dues in its revenue
6 requirement for certain organizations that engage in lobbying activities. These include the
7 National Rural Electric Cooperative Association (“NRECA”), the Kansas Electric
8 Cooperative (“KEC”), and the Kansas Chamber of Commerce and Industry (“KCCP”). Each
9 of these organizations report that a portion of their dues is used for lobbying activities. In
10 response to CURB-43, Midwest indicated that 31.0% of NRECA dues, 17.2% of KEC dues,
11 and 25.0% of KCCI dues were identified as being used for lobbying activities. Accordingly,
12 I am recommending that 31.0% of the Company’s test year NRECA dues, 17.2% of its KEC
13 dues, and 25.0% of its KCCI dues be eliminated, based on these costs being classified as
14 lobbying costs. My adjustment is shown in Schedule ACC-17.

15
16 **Q. Are lobbying costs an appropriate expense to include in a regulated utility’s cost of**
17 **service?**

18 A. No, they are not. Lobbying expenses are not necessary for the provision of safe and adequate
19 utility service. Ratepayers have the ability to lobby on their own through the legislative
20 process. Moreover, lobbying activities have no functional relationship to the provision of
21 safe and adequate regulated utility service. If the Company were to immediately cease

1 contributing to these types of efforts, utility service would in no way be disrupted. For all
2 these reasons, I recommend that lobbying activities be disallowed.

3
4 **Q. Does the Company agree that lobbying costs should not be recovered from ratepayers?**

5 A. Yes, Midwest apparently agrees that lobbying costs are not appropriate costs to include in a
6 regulated utility's revenue requirement, since it did not include any other direct lobbying
7 costs in its regulated cost of service. Thus, my adjustment simply treats dues that are used
8 for lobbying activities in a manner similar to other types of lobbying costs.

9
10 **H. Outside Services**

11 **Q. Are you recommending any adjustments to the Company's claim for outside services
12 expense?**

13 A. Yes, I am. Similar to my recommendation with regard to legal expenses, I am
14 recommending that outside services costs relating to non-recurring activities be excluded
15 from the Company's revenue requirement claim. Since these costs will not be incurred
16 prospectively, they should not be recovered in prospective rates.

17 Specifically, I am recommending that costs relating to a Southwest Power Pool
18 transmission study and Info@risk, Inc. risk assessment be eliminated. In response to KCC-
19 82, Midwest acknowledged that these costs were one-time expenditures and are not expected
20 to reoccur prospectively. Therefore, at Schedule ACC-18, I have made an adjustment to

1 eliminate \$34,900 from the Company's revenue requirement relating to these non-recurring
2 costs.

3
4 **I. Amortization Expense**

5 **Q. Are you recommending any adjustment to the Company's claim for amortization
6 expense?**

7 A. Yes, I am recommending one adjustment. As shown in Section 10, Schedule 1, page 3 of the
8 Company's filing, Midwest included an amortization expense of \$22,248 in its revenue
9 requirement relating to the amortization of acquisition costs resulting from its acquisition of
10 a portion of the Westar system in 2003. To my knowledge, the KCC did not approve
11 recovery from ratepayers of any transition or transaction costs related to this acquisition.
12 Moreover, I do not believe that such costs should be reflected in prospective rates.
13 Accordingly, at Schedule ACC-19, I have made an adjustment to eliminate these costs from
14 the Company's amortization expense claim.

15
16 **VII. REVENUE REQUIREMENT SUMMARY**

17 **Q. What is the result of the recommendations contained in your testimony?**

18 A. My adjustments result in a revenue requirement deficiency at present rates of \$7,206,492, as
19 summarized on Schedule ACC-1. This recommendation reflects revenue requirement
20 adjustments of \$3,110,052 to the Company's requested revenue requirement increase of
21 \$10,316,544.

1 **Q. Does your recommendation allow the Company to meet its financial coverage ratio**
2 **requirements?**

3 A. Yes, it does. The Company only has one financial coverage ratio requirement, i.e., a DSC
4 requirement of 1.35. As shown in Schedule ACC-20, my recommended rate increase is
5 sufficient to allow the Company to meet a DSC coverage requirement of 1.44. In addition,
6 my recommended rate increase will result in TIER coverage of 2.06. While the Company
7 does not have TIER coverage requirement, it is still useful for the KCC to know that my
8 recommendation will provide margins that are more than two times the amount needed to
9 meet Midwest's interest obligations.

10
11 **Q. What level of debt service did you utilize in evaluating the Company's DSC and TIER?**

12 A. In order to evaluate the impact of my recommendations on the Company's DSC and TIER, I
13 utilized the interest and principal payments associated with the long-term debt that was
14 outstanding on March 31, 2008. This methodology is consistent with my recommendation
15 that the March 31, 2008 capital structure be used to establish rates in this case. As stated
16 earlier in this testimony, this level of capitalization is sufficient to finance the rate base on
17 which the Company's claim is based. Thus, my analysis includes a reduction to the interest
18 and principal assumed by the Company in its filing, since the Company has included
19 projected debt in its claim. If the Company's debt service is not reduced, then ratepayers will
20 incur costs for over \$27.2 million in capital that exceeds the amount of the regulated rate
21 base used in the provision of utility service. My adjustment to eliminate the interest expense

1 on this projected debt is shown in Schedule ACC-21 and my total pro forma debt service is
2 shown in Schedule ACC-22.

3

4 **Q. Have you quantified the revenue requirement impact of each of your**
5 **recommendations?**

6 A. Yes, at Schedule ACC-23, I have quantified the revenue requirement impact of the rate of
7 return, rate base, revenue and expense recommendations contained in this testimony.

8

9 **Q. Have you developed a pro forma income statement?**

10 A. Yes, Schedule ACC-24 contains a pro forma income statement, showing utility operating
11 income under several scenarios, including the Company's claimed operating income at
12 present rates, my recommended operating income at present rates, and operating income
13 under my proposed rate increase. My recommendations will result in an overall return on
14 rate base of 6.62%.

15

16 **Q. Does this conclude your testimony?**

17 A. Yes, it does.

VERIFICATION

STATE OF CONNECTICUT)

COUNTY OF FAIRFIELD) ss:

Andrea C. Crane, being duly sworn upon her oath, deposes and states that she is a consultant for the Citizens' Utility Ratepayer Board, that she has read and is familiar with the foregoing testimony, and that the statements made herein are true to the best of her knowledge, information and belief.

Andrea C. Crane
Andrea C. Crane

Subscribed and sworn before me this 5 th day of May, 2008.

Notary Public

Martorie M. Levin
MARTORIE M. LEVIN

My Commission Expires: DECEMBER 31, 2008

APPENDIX A

LIST OF PRIOR TESTIMONIES

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|--|----------------|--------------|--------------------------------------|-------------|--|---|
| Chesapeake Utilities Corporation | G | Delaware | 07-246F | 4/08 | Gas Service Rates | Division of the Public Advocate |
| Comcast Cable | C | New Jersey | CR07100717-946 | 3/08 | Form 1240 | Division of Rate Counsel |
| Generic Commission Investigation | G | New Mexico | 07-00340-UT | 3/08 | Weather Normalization | New Mexico Office of Attorney General |
| Southwestern Public Service Company | E | New Mexico | 07-00319-UT | 3/08 | Revenue Requirements Cost of Capital | New Mexico Office of Attorney General |
| Delmarva Power and Light Company | G | Delaware | 07-239F | 2/08 | Gas Cost Rates | Division of the Public Advocate |
| Atmos Energy Corp. | G | Kansas | 08-ATMG-280-RTS | 1/08 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Aquila /Black Hills / Kansas City Power & Light | E | Kansas | 07-BHCG-1063-ACQ 07-KCPE-1064-ACQ | 12/07 | Utility Acquisitions | Citizens' Utility Ratepayer Board |
| Chesapeake Utilities Corporation | G | Delaware | 07-186 | 12/07 | Cost of Capital Regulatory Policy | Division of the Public Advocate |
| Westar Energy, Inc. | E | Kansas | 08-WSEE-309-PRE | 11/07 | Predetermination of Wind Generation | Citizens' Utility Ratepayer Board |
| Public Service Electric and Gas Company | E/G | New Jersey | ER07050303 GR07050304 | 11/07 | Societal Benefits Charge | Division of Rate Counsel |
| Public Service Company of New Mexico | E | New Mexico | 07-00077-UT | 10/07 | Revenue Requirements Cost of Capital | New Mexico Office of Attorney General |
| Public Service Electric and Gas Company | E | New Jersey | EO07040278 | 9/07 | Solar Cost Recovery | Division of Rate Counsel |
| Comcast Cable | C | New Jersey | CR07030147 | 8/07 | Form 1205 | Division of Rate Counsel |
| Kansas City Power & Light Company | E | Kansas | 07-KCPE-905-RTS | 8/07 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Cablevision Systems Corporation | C | New Jersey | CR06110781, et al. | 5/07 | Cable Rates - Forms 1205 and 1240 | Division of Rate Counsel |
| Westar Energy, Inc. | E | Kansas | 05-WSEE-981-RTS | 4/07 | Revenue Requirements Issues on Remand | Citizens' Utility Ratepayer Board |
| Delmarva Power and Light Company | G | Delaware | 06-285F | 4/07 | Gas Cost Rates | Division of the Public Advocate |
| Comcast of Jersey City, et al. | C | New Jersey | CR06070558 | 4/07 | Cable Rates | Division of Rate Counsel |
| Westar Energy | E | Kansas | 07-WSEE-616-PRE | 3/07 | Pre-Approval of Generation Facilities | Citizens' Utility Ratepayer Board |
| Woonsocket Water Division | W | Rhode Island | 3800 | 3/07 | Revenue Requirements | Division of Public Utilities and Carriers |
| Aquila - KGO | G | Kansas | 07-AQLG-431-RTS | 3/07 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Chesapeake Utilities Corporation | G | Delaware | 06-287F | 3/07 | Gas Service Rates | Division of the Public Advocate |
| Delmarva Power and Light Company | G | Delaware | 06-284 | 1/07 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| El Paso Electric Company | E | New Mexico | 06-00258 UT | 11/06 | Revenue Requirements | New Mexico Office of Attorney General |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|--------------|--------------------|-------------|---|---------------------------------------|
| Aquila, Inc. / Mid-Kansas Electric Co. | E | Kansas | 06-MKEE-524-ACQ | 11/06 | Proposed Acquisition | Citizens' Utility Ratepayer Board |
| Public Service Company of New Mexico | G | New Mexico | 06-00210-UT | 11/06 | Revenue Requirements | New Mexico Office of Attorney General |
| Atlantic City Electric Company | E | New Jersey | EM06090638 | 11/06 | Sale of B.L. England | Division of Rate Counsel |
| United Water Delaware, Inc. | W | Delaware | 06-174 | 10/06 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Public Service Electric and Gas Company | G | New Jersey | GR05080686 | 10/06 | Societal Benefits Charge | Division of Rate Counsel |
| Comcast (Avalon, Maple Shade, Gloucester) | C | New Jersey | CR06030136-139 | 10/06 | Form 1205 and 1240 Cable Rates | Division of Rate Counsel |
| Kansas Gas Service | G | Kansas | 06-KGSG-1209-RTS | 9/06 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| New Jersey American Water Co. Elizabethtown Water Company Mount Holly Water Company | W | New Jersey | WR06030257 | 9/06 | Regulatory Policy Taxes Cash Working Capital | Division of Rate Counsel |
| Tidewater Utilities, Inc. | W | Delaware | 06-145 | 9/06 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Artesian Water Company | W | Delaware | 06-158 | 9/06 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Kansas City Power & Light Company | E | Kansas | 06-KCPE-828-RTS | 8/06 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Midwest Energy, Inc. | G | Kansas | 06-MDWG-1027-RTS | 7/06 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Chesapeake Utilities Corporation | G | Delaware | 05-315F | 6/06 | Gas Service Rates | Division of the Public Advocate |
| Cablevision Systems Corporation | C | New Jersey | CR05110924, et al. | 5/06 | Cable Rates - Forms 1205 and 1240 | Division of the Ratepayer Advocate |
| Montague Sewer Company | WW | New Jersey | WR05121056 | 5/06 | Revenue Requirements | Division of the Ratepayer Advocate |
| Comcast of South Jersey | C | New Jersey | CR05119035, et al. | 5/06 | Cable Rates - Form 1240 | Division of the Ratepayer Advocate |
| Comcast of New Jersey | C | New Jersey | CR05090826-827 | 4/06 | Cable Rates - Form 1240 | Division of the Ratepayer Advocate |
| Parkway Water Company | W | New Jersey | WR05070634 | 3/06 | Revenue Requirements Cost of Capital | Division of the Ratepayer Advocate |
| Aqua Pennsylvania, Inc. | W | Pennsylvania | R-00051030 | 2/06 | Revenue Requirements | Office of Consumer Advocate |
| Delmarva Power and Light Company | G | Delaware | 05-312F | 2/06 | Gas Cost Rates | Division of the Public Advocate |
| Delmarva Power and Light Company | E | Delaware | 05-304 | 12/05 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Artesian Water Company | W | Delaware | 04-42 | 10/05 | Revenue Requirements Cost of Capital (Remand) | Division of the Public Advocate |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|--------------|-------------------------------|-------------|--|---|
| Utility Systems, Inc. | WW | Delaware | 335-05 | 9/05 | Regulatory Policy | Division of the Ratepayer Advocate |
| Westar Energy, Inc. | E | Kansas | 05-WSEE-981-RTS | 9/05 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Empire Electric District Company | E | Kansas | 05-EPDE-980-RTS | 8/05 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Comcast Cable | C | New Jersey | CR05030186 | 8/05 | Form 1205 | Division of the Ratepayer Advocate |
| Pawtucket Water Supply Board | W | Rhode Island | 3674 | 7/05 | Revenue Requirements | Division of Public Utilities and Carriers |
| Delmarva Power and Light Company | E | Delaware | 04-391 | 7/05 | Standard Offer Service | Division of the Public Advocate |
| Patriot Media & Communications CNJ, LLC | C | New Jersey | CR04111453-455 | 6/05 | Cable Rates | Division of the Ratepayer Advocate |
| Cablevision | C | New Jersey | CR04111379, et al. | 6/05 | Cable Rates | Division of the Ratepayer Advocate |
| Comcast of Mercer County, LLC | C | New Jersey | CR04111458 | 6/05 | Cable Rates | Division of the Ratepayer Advocate |
| Comcast of South Jersey, LLC, et al. | C | New Jersey | CR04101356, et al. | 5/05 | Cable Rates | Division of the Ratepayer Advocate |
| Comcast of Central New Jersey LLC, et al. | C | New Jersey | CR04101077, et al. | 4/05 | Cable Rates | Division of the Ratepayer Advocate |
| Kent County Water Authority | W | Rhode Island | 3660 | 4/05 | Revenue Requirements | Division of Public Utilities and Carriers |
| Aquila, Inc. | G | Kansas | 05-AQLG-367-RTS | 3/05 | Revenue Requirements Cost of Capital Tariff Issues | Citizens' Utility Ratepayer Board |
| Chesapeake Utilities Corporation | G | Delaware | 04-334F | 3/05 | Gas Service Rates | Division of the Public Advocate |
| Delmarva Power and Light Company | G | Delaware | 04-301F | 3/05 | Gas Cost Rates | Division of the Public Advocate |
| Delaware Electric Cooperative, Inc. | E | Delaware | 04-288 | 12/04 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Public Service Company of New Mexico | E | New Mexico | 04-00311-UT | 11/04 | Renewable Energy Plans | Office of the New Mexico Attorney General |
| Woonsocket Water Division | W | Rhode Island | 3626 | 10/04 | Revenue Requirements | Division of Public Utilities and Carriers |
| Aquila, Inc. | E | Kansas | 04-AQLE-1065-RTS | 10/04 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| United Water Delaware, Inc. | W | Delaware | 04-121 | 8/04 | Conservation Rates (Affidavit) | Division of the Public Advocate |
| Atlantic City Electric Company | E | New Jersey | ER03020110 PUC 06061-2003S | 8/04 | Deferred Balance Phase II | Division of the Ratepayer Advocate |
| Kentucky American Water Company | W | Kentucky | 2004-00103 | 8/04 | Revenue Requirements | Office of Rate Intervention of the Attorney General |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|--------------|----------------------------------|-------------|---|--|
| Shorelands Water Company | W | New Jersey | WR04040295 | 8/04 | Revenue Requirements Cost of Capital | Division of the Ratepayer Advocate |
| Artesian Water Company | W | Delaware | 04-42 | 8/04 | Revenue Requirements Cost of Capital | Division of the Public Advocate |
| Long Neck Water Company | W | Delaware | 04-31 | 7/04 | Cost of Equity | Division of the Public Advocate |
| Tidewater Utilities, Inc. | W | Delaware | 04-152 | 7/04 | Cost of Capital | Division of the Public Advocate |
| Cablevision | C | New Jersey | CR03100850, et al. | 6/04 | Cable Rates | Division of the Ratepayer Advocate |
| Montague Water and Sewer Companies | W/WW | New Jersey | WR03121034 (W) WR03121035 (S) | 5/04 | Revenue Requirements | Division of the Ratepayer Advocate |
| Comcast of South Jersey, Inc. | C | New Jersey | CR03100876,77,79,80 | 5/04 | Form 1240 Cable Rates | Division of the Ratepayer Advocate |
| Comcast of Central New Jersey, et al. | C | New Jersey | CR03100749-750 CR03100759-762 | 4/04 | Cable Rates | Division of the Ratepayer Advocate |
| Time Warner | C | New Jersey | CR03100763-764 | 4/04 | Cable Rates | Division of the Ratepayer Advocate |
| Interstate Navigation Company | N | Rhode Island | 3573 | 3/04 | Revenue Requirements | Division of Public Utilities and Carriers |
| Aqua Pennsylvania, Inc. | W | Pennsylvania | R-00038805 | 2/04 | Revenue Requirements | Pennsylvania Office of Consumer Advocate |
| Comcast of Jersey City, et al. | C | New Jersey | CR03080598-601 | 2/04 | Cable Rates | Division of the Ratepayer Advocate |
| Delmarva Power and Light Company | G | Delaware | 03-378F | 2/04 | Fuel Clause | Division of the Public Advocate |
| Atmos Energy Corp. | G | Kansas | 03-ATMG-1036-RTS | 11/03 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Aquila, Inc. (UCU) | G | Kansas | 02-UTCG-701-GIG | 10/03 | Using utility assets as collateral | Citizens' Utility Ratepayer Board |
| CenturyTel of Northwest Arkansas, LLC | T | Arkansas | 03-041-U | 10/03 | Affiliated Interests | The Arkansas Public Service Commission General Staff |
| Borough of Butler Electric Utility | E | New Jersey | CR03010049/63 | 9/03 | Revenue Requirements | Division of the Ratepayer Advocate |
| Comcast Cablevision of Avalon Comcast Cable Communications | C | New Jersey | CR03020131-132 | 9/03 | Cable Rates | Division of the Ratepayer Advocate |
| Delmarva Power and Light Company d/b/a Conectiv Power Delivery | E | Delaware | 03-127 | 8/03 | Revenue Requirements | Division of the Public Advocate |
| Kansas Gas Service | G | Kansas | 03-KGSG-602-RTS | 7/03 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Washington Gas Light Company | G | Maryland | 8959 | 6/03 | Cost of Capital Incentive Rate Plan | U.S. DOD/FEA |
| Pawtucket Water Supply Board | W | Rhode Island | 3497 | 6/03 | Revenue Requirements | Division of Public Utilities and Carriers |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|--|----------------|--------------|------------------------------|-------------|--|--|
| Atlantic City Electric Company | E | New Jersey | EO03020091 | 5/03 | Stranded Costs | Division of the Ratepayer Advocate |
| Public Service Company of New Mexico | G | New Mexico | 03-000-17 UT | 5/03 | Cost of Capital Cost Allocations | Office of the New Mexico Attorney General |
| Comcast - Hopewell, et al. | C | New Jersey | CR02110818 CR02110823-825 | 5/03 | Cable Rates | Division of the Ratepayer Advocate |
| Cablevision Systems Corporation | C | New Jersey | CR02110838, 43-50 | 4/03 | Cable Rates | Division of the Ratepayer Advocate |
| Comcast-Garden State / Northwest | C | New Jersey | CR02100715 CR02100719 | 4/03 | Cable Rates | Division of the Ratepayer Advocate |
| Midwest Energy, Inc. and Westar Energy, Inc. | E | Kansas | 03-MDWE-421-ACQ | 4/03 | Acquisition | Citizens' Utility Ratepayer Board |
| Time Warner Cable | C | New Jersey | CR02100722 CR02100723 | 4/03 | Cable Rates | Division of the Ratepayer Advocate |
| Westar Energy, Inc. | E | Kansas | 01-WSRE-949-GIE | 3/03 | Restructuring Plan | Citizens' Utility Ratepayer Board |
| Public Service Electric and Gas Company | E | New Jersey | ER02080604 PUC 7983-02 | 1/03 | Deferred Balance | Division of the Ratepayer Advocate |
| Atlantic City Electric Company d/b/a Conectiv Power Delivery | E | New Jersey | ER02080510 PUC 6917-02S | 1/03 | Deferred Balance | Division of the Ratepayer Advocate |
| Walkill Sewer Company | WW | New Jersey | WR02030193 WR02030194 | 12/02 | Revenue Requirements Purchased Sewage Treatment Adj. (PSTAC) | Division of the Ratepayer Advocate |
| Midwest Energy, Inc. | E | Kansas | 03-MDWE-001-RTS | 12/02 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Comcast-LBI Crestwood | C | New Jersey | CR02050272 CR02050270 | 11/02 | Cable Rates | Division of the Ratepayer Advocate |
| Reliant Energy Arkla | G | Oklahoma | PUD200200166 | 10/02 | Affiliated Interest Transactions | Oklahoma Corporation Commission, Public Utility Division Staff |
| Midwest Energy, Inc. | G | Kansas | 02-MDWG-922-RTS | 10/02 | Gas Rates | Citizens' Utility Ratepayer Board |
| Comcast Cablevision of Avalon | C | New Jersey | CR02030134 CR02030137 | 7/02 | Cable Rates | Division of the Ratepayer Advocate |
| RCN Telecom Services, Inc., and Home Link Communications | C | New Jersey | CR02010044, CR02010047 | 7/02 | Cable Rates | Division of the Ratepayer Advocate |
| Washington Gas Light Company | G | Maryland | 8920 | 7/02 | Rate of Return Rate Design (Rebuttal) | General Services Administration (GSA) |
| Chesapeake Utilities Corporation | G | Delaware | 01-307, Phase II | 7/02 | Rate Design Tariff Issues | Division of the Public Advocate |
| Washington Gas Light Company | G | Maryland | 8920 | 6/02 | Rate of Return Rate Design | General Services Administration (GSA) |
| Tidewater Utilities, Inc. | W | Delaware | 02-28 | 6/02 | Revenue Requirements | Division of the Public Advocate |
| Western Resources, Inc. | E | Kansas | 01-WSRE-949-GIE | 5/02 | Financial Plan | Citizens' Utility Ratepayer Board |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|----------------------|--|-------------|--|--|
| Empire District Electric Company | E | Kansas | 02-EPDE-488-RTS | 5/02 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Southwestern Public Service Company | E | New Mexico | 3709 | 4/02 | Fuel Costs | Office of the New Mexico Attorney General |
| Cablevision Systems | C | New Jersey | CR01110706, et al | 4/02 | Cable Rates | Division of the Ratepayer Advocate |
| Potomac Electric Power Company | E | District of Columbia | 945, Phase II | 4/02 | Divestiture Procedures | General Services Administration (GSA) |
| Vermont Yankee Nuclear Power Corp. | E | Vermont | 6545 | 3/02 | Sale of VY to Entergy Corp. (Supplemental) | Department of Public Service |
| Delmarva Power and Light Company | G | Delaware | 01-348F | 1/02 | Gas Cost Adjustment | Division of the Public Advocate |
| Vermont Yankee Nuclear Power Corp. | E | Vermont | 6545 | 1/02 | Sale of VY to Entergy Corp. | Department of Public Service |
| Pawtucket Water Supply Company | W | Rhode Island | 3378 | 12/01 | Revenue Requirements | Division of Public Utilities and Carriers |
| Chesapeake Utilities Corporation | G | Delaware | 01-307, Phase I | 12/01 | Revenue Requirements | Division of the Public Advocate |
| Potomac Electric Power Company | E | Maryland | 8796 | 12/01 | Divestiture Procedures | General Services Administration (GSA) |
| Kansas Electric Power Cooperative | E | Kansas | 01-KEPE-1106-RTS | 11/01 | Depreciation Methodology (Cross Answering) | Citizens' Utility Ratepayer Board |
| Wellsboro Electric Company | E | Pennsylvania | R-00016356 | 11/01 | Revenue Requirements | Office of Consumer Advocate |
| Kent County Water Authority | W | Rhode Island | 3311 | 10/01 | Revenue Requirements (Surrebuttal) | Division of Public Utilities and Carriers |
| Pepco and New RC, Inc. | E | District of Columbia | 1002 | 10/01 | Merger Issues and Performance Standards | General Services Administration (GSA) |
| Potomac Electric Power Co. & Delmarva Power | E | Delaware | 01-194 | 10/01 | Merger Issues and Performance Standards | Division of the Public Advocate |
| Yankee Gas Company | G | Connecticut | 01-05-19PH01 | 9/01 | Affiliated Transactions | Office of Consumer Counsel |
| Hope Gas, Inc., d/b/a Dominion Hope | G | West Virginia | 01-0330-G-42T 01-0331-G-30C 01-1842-GT-T 01-0685-G-PC | 9/01 | Revenue Requirements (Rebuttal) | The Consumer Advocate Division of the PSC |
| Pennsylvania-American Water Company | W | Pennsylvania | R-00016339 | 9/01 | Revenue Requirements (Surrebuttal) | Office of Consumer Advocate |
| Potomac Electric Power Co. & Delmarva Power | E | Maryland | 8890 | 9/01 | Merger Issues and Performance Standards | General Services Administration (GSA) |
| Comcast Cablevision of Long Beach Island, et al | C | New Jersey | CR01030149-50 CR01050285 | 9/01 | Cable Rates | Division of the Ratepayer Advocate |
| Kent County Water Authority | W | Rhode Island | 3311 | 8/01 | Revenue Requirements | Division of Public Utilities and Carriers |
| Pennsylvania-American Water Company | W | Pennsylvania | R-00016339 | 8/01 | Revenue Requirements | Office of Consumer Advocate |

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|----------------|--|-------------|---|--|
| Roxiticus Water Company | W | New Jersey | WR01030194 | 8/01 | Revenue Requirements Cost of Capital Rate Design | Division of the Ratepayer Advocate |
| Hope Gas, Inc., d/b/a Dominion Hope | G | West Virginia | 01-0330-G-42T 01-0331-G-30C 01-1842-GT-T 01-0685-G-PC | 8/01 | Revenue Requirements | Consumer Advocate Division of the PSC |
| Western Resources, Inc. | E | Kansas | 01-WSRE-949-GIE | 6/01 | Restructuring Financial Integrity (Rebuttal) | Citizens' Utility Ratepayer Board |
| Western Resources, Inc. | E | Kansas | 01-WSRE-949-GIE | 6/01 | Restructuring Financial Integrity | Citizens' Utility Ratepayer Board |
| Cablevision of Allamuchy, et al | C | New Jersey | CR00100824, etc. | 4/01 | Cable Rates | Division of the Ratepayer Advocate |
| Public Service Company of New Mexico | E | New Mexico | 3137, Holding Co. | 4/01 | Holding Company | Office of the Attorney General |
| Keauhou Community Services, Inc. | W | Hawaii | 00-0094 | 4/01 | Rate Design | Division of Consumer Advocacy |
| Western Resources, Inc. | E | Kansas | 01-WSRE-436-RTS | 4/01 | Revenue Requirements Affiliated Interests (Motion for Suppl. Changes) | Citizens' Utility Ratepayer Board |
| Western Resources, Inc. | E | Kansas | 01-WSRE-436-RTS | 4/01 | Revenue Requirements Affiliated Interests | Citizens' Utility Ratepayer Board |
| Public Service Company of New Mexico | E | New Mexico | 3137, Part III | 4/01 | Standard Offer Service (Additional Direct) | Office of the Attorney General |
| Chem-Nuclear Systems, LLC | SW | South Carolina | 2000-366-A | 3/01 | Allowable Costs | Department of Consumer Affairs |
| Southern Connecticut Gas Company | G | Connecticut | 00-12-08 | 3/01 | Affiliated Interest Transactions | Office of Consumer Counsel |
| Atlantic City Sewerage Corporation | WW | New Jersey | WR00080575 | 3/01 | Revenue Requirements Cost of Capital Rate Design | Division of the Ratepayer Advocate |
| Delmarva Power and Light Company d/b/a Conectiv Power Delivery | G | Delaware | 00-314 | 3/01 | Margin Sharing | Division of the Public Advocate |
| Senate Bill 190 Re: Performance Based Ratemaking | G | Kansas | Senate Bill 190 | 2/01 | Performance-Based Ratemaking Mechanisms | Citizens' Utility Ratepayer Board |
| Delmarva Power and Light Company | G | Delaware | 00-463-F | 2/01 | Gas Cost Rates | Division of the Public Advocate |
| Waitsfield Fayston Telephone Company | T | Vermont | 6417 | 12/00 | Revenue Requirements | Department of Public Service |
| Delaware Electric Cooperative | E | Delaware | 00-365 | 11/00 | Code of Conduct Cost Allocation Manual | Division of the Public Advocate |
| Commission Inquiry into Performance-Based Ratemaking | G | Kansas | 00-GIMG-425-GIG | 10/00 | Performance-Based Ratemaking Mechanisms | Citizens' Utility Ratepayer Board |
| Pawtucket Water Supply Board | W | Rhode Island | 3164 Separation Plan | 10/00 | Revenue Requirements | Division of Public Utilities and Carriers |

The Columbia Group, Inc., Testimonies of Andrea C. Crane

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|--------------|--|-------------|--|--|
| Comcast Cablevision of Philadelphia, L.P. | C | Pennsylvania | 3756 | 10/00 | Late Payment Fees (Affidavit) | Kaufman, Lankelis, et al. |
| Public Service Company of New Mexico | E | New Mexico | 3137, Part III | 9/00 | Standard Offer Service | Office of the Attorney General |
| Laie Water Company | W | Hawaii | 00-0017 Separation Plan | 8/00 | Rate Design | Division of Consumer Advocacy |
| El Paso Electric Company | E | New Mexico | 3170, Part II, Ph. 1 | 7/00 | Electric Restructuring | Office of the Attorney General |
| Public Service Company of New Mexico | E | New Mexico | 3137 - Part II Separation Plan | 7/00 | Electric Restructuring | Office of the Attorney General |
| PG Energy | G | Pennsylvania | R-00005119 | 6/00 | Revenue Requirements | Office of Consumer Advocate |
| Consolidated Edison, Inc. and Northeast Utilities | E/G | Connecticut | 00-01-11 | 4/00 | Merger Issues (Additional Supplemental) | Office of Consumer Counsel |
| Sussex Shores Water Company | W | Delaware | 99-576 | 4/00 | Revenue Requirements | Division of the Public Advocate |
| Utilicorp United, Inc. | G | Kansas | 00-UTCG-336-RTS | 4/00 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| TCI Cablevision | C | Missouri | 9972-9146 | 4/00 | Late Fees (Affidavit) | Honora Eppert, et al |
| Oklahoma Natural Gas Company | G | Oklahoma | PUD 990000166 PUD 980000683 PUD 990000570 | 3/00 | Pro Forma Revenue Affiliated Transactions (Rebuttal) | Oklahoma Corporation Commission, Public Utility Division Staff |
| Tidewater Utilities, Inc. Public Water Supply Co. | W | Delaware | 99-466 | 3/00 | Revenue Requirements | Division of the Public Advocate |
| Delmarva Power and Light Company | G/E | Delaware | 99-582 | 3/00 | Cost Accounting Manual Code of Conduct | Division of the Public Advocate |
| Philadelphia Suburban Water Company | W | Pennsylvania | R-00994868 R-00994877 R-00994878 R-00994879 | 3/00 | Revenue Requirements (Surrebuttal) | Office of Consumer Advocate |
| Philadelphia Suburban Water Company | W | Pennsylvania | R-00994868 R-00994877 R-00994878 R-00994879 | 2/00 | Revenue Requirements | Office of Consumer Advocate |
| Consolidated Edison, Inc. and Northeast Utilities | E/G | Connecticut | 00-01-11 | 2/00 | Merger Issues | Office of Consumer Counsel |
| Oklahoma Natural Gas Company | G | Oklahoma | PUD 990000166 PUD 980000683 PUD 990000570 | 1/00 | Pro Forma Revenue Affiliated Transactions | Oklahoma Corporation Commission, Public Utility Division Staff |
| Connecticut Natural Gas Company | G | Connecticut | 99-09-03 | 1/00 | Affiliated Transactions | Office of Consumer Counsel |
| Time Warner Entertainment Company, L.P. | C | Indiana | 48D06-9803-CP-423 | 1999 | Late Fees (Affidavit) | Kelly J. Whiteman, et al |
| TCI Communications, Inc., et al | C | Indiana | 55D01-9709-CP-00415 | 1999 | Late Fees (Affidavit) | Franklin E. Littell, et al |
| Southwestern Public Service Company | E | New Mexico | 3116 | 12/99 | Merger Approval | Office of the Attorney General |

The Columbia Group, Inc., Testimonies of Andrea C. Crane

| <u>Company</u> | <u>Utility</u> | <u>State</u> | <u>Docket</u> | <u>Date</u> | <u>Topic</u> | <u>On Behalf Of</u> |
|---|----------------|-------------------------|---|-------------|---|---|
| New England Electric System Eastern Utility Associates | E | Rhode Island | 2930 | 11/99 | Merger Policy | Department of Attorney General |
| Delaware Electric Cooperative | E | Delaware | 99-457 | 11/99 | Electric Restructuring | Division of the Public Advocate |
| Jones Intercable, Inc. | C | Maryland | CAL98-00283 | 10/99 | Cable Rates (Affidavit) | Cynthia Maisonette and Ola Renee Chatman, et al |
| Texas-New Mexico Power Company | E | New Mexico | 3103 | 10/99 | Acquisition Issues | Office of Attorney General |
| Southern Connecticut Gas Company | G | Connecticut | 99-04-18 | 9/99 | Affiliated Interest | Office of Consumer Counsel |
| TCI Cable Company | C | New Jersey | CR99020079 et al | 9/99 | Cable Rates Forms 1240/1205 | Division of the Ratepayer Advocate |
| All Regulated Companies | E/G/W | Delaware | Reg. No. 4 | 8/99 | Filing Requirements (Position Statement) | Division of the Public Advocate |
| Mile High Cable Partners | C | Colorado | 95-CV-5195 | 7/99 | Cable Rates (Affidavit) | Brett Marshall, an individual, et al |
| Electric Restructuring Comments | E | Delaware | Reg. 49 | 7/99 | Regulatory Policy (Supplemental) | Division of the Public Advocate |
| Long Neck Water Company | W | Delaware | 99-31 | 6/99 | Revenue Requirements | Division of the Public Advocate |
| Delmarva Power and Light Company | E | Delaware | 99-163 | 6/99 | Electric Restructuring | Division of the Public Advocate |
| Potomac Electric Power Company | E | District of Columbia | 945 | 6/99 | Divestiture of Generation Assets | U.S. GSA - Public Utilities |
| Comcast | C | Indiana | 49C01-9802-CP-000386 | 6/99 | Late Fees (Affidavit) | Ken Hecht, et al |
| Petitions of BA-NJ and NJPA re: Payphone Ops | T | New Jersey | TO97100792 PUCOT 11269-97N | 6/99 | Economic Subsidy Issues (Surrebuttal) | Division of the Ratepayer Advocate |
| Montague Water and Sewer Companies | W/WW | New Jersey | WR98101161 WR98101162 PUCRS 11514-98N | 5/99 | Revenue Requirements Rate Design (Supplemental) | Division of the Ratepayer Advocate |
| Cablevision of Bergen, Bayonne, Newark | C | New Jersey | CR98111197-199 CR98111190 | 5/99 | Cable Rates Forms 1240/1205 | Division of the Ratepayer Advocate |
| Cablevision of Bergen, Hudson, Monmouth | C | New Jersey | CR97090624-626 CTV 1697-98N | 5/99 | Cable Rates - Form 1235 (Rebuttal) | Division of the Ratepayer Advocate |
| Kent County Water Authority | W | Rhode Island | 2860 | 4/99 | Revenue Requirements | Division of Public Utilities & Carriers |
| Montague Water and Sewer Companies | W/WW | New Jersey | WR98101161 WR98101162 | 4/99 | Revenue Requirements Rate Design | Division of the Ratepayer Advocate |
| PEPCO | E | District of Columbia | 945 | 4/99 | Divestiture of Assets | U.S. GSA - Public Utilities |
| Western Resources, Inc. and Kansas City Power & Light | E | Kansas | 97-WSRE-676-MER | 4/99 | Merger Approval (Surrebuttal) | Citizens' Utility Ratepayer Board |

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|--|----------------|----------------------|--|-------------|---|---|
| Delmarva Power and Light Company | E | Delaware | 98-479F | 3/99 | Fuel Costs | Division of the Public Advocate |
| Lenfest Atlantic d/b/a Suburban Cable | C | New Jersey | CR97070479 et al | 3/99 | Cable Rates | Division of the Ratepayer Advocate |
| Electric Restructuring Comments | E | District of Columbia | 945 | 3/99 | Regulatory Policy | U.S. GSA - Public Utilities |
| Petitions of BA-NJ and NJPA re: Payphone Ops | T | New Jersey | TO97100792 PUCOT 11269-97N | 3/99 | Tariff Revision Payphone Subsidies FCC Services Test (Rebuttal) | Division of the Ratepayer Advocate |
| Western Resources, Inc. and Kansas City Power & Light | E | Kansas | 97-WSRE-676-MER | 3/99 | Merger Approval (Answering) | Citizens' Utility Ratepayer Board |
| Western Resources, Inc. and Kansas City Power & Light | E | Kansas | 97-WSRE-676-MER | 2/99 | Merger Approval | Citizens' Utility Ratepayer Board |
| Adelphia Cable Communications | C | Vermont | 6117-6119 | 1/99 | Late Fees (Additional Direct Supplemental) | Department of Public Service |
| Adelphia Cable Communications | C | Vermont | 6117-6119 | 12/98 | Cable Rates (Forms 1240, 1205, 1235) and Late Fees (Direct Supplemental) | Department of Public Service |
| Adelphia Cable Communications | C | Vermont | 6117-6119 | 12/98 | Cable Rates (Forms 1240, 1205, 1235) and Late Fees | Department of Public Service |
| Orange and Rockland/ Consolidated Edison | E | New Jersey | EM98070433 | 11/98 | Merger Approval | Division of the Ratepayer Advocate |
| Cablevision | C | New Jersey | CR97090624 CR97090625 CR97090626 | 11/98 | Cable Rates - Form 1235 | Division of the Ratepayer Advocate |
| Petitions of BA-NJ and NJPA re: Payphone Ops. | T | New Jersey | TO97100792 PUCOT 11269-97N | 10/98 | Payphone Subsidies FCC New Services Test | Division of the Ratepayer Advocate |
| United Water Delaware | W | Delaware | 98-98 | 8/98 | Revenue Requirements | Division of the Public Advocate |
| Cablevision | C | New Jersey | CR97100719, 726 730, 732 | 8/98 | Cable Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Potomac Electric Power Company | E | Maryland | Case No. 8791 | 8/98 | Revenue Requirements Rate Design | U.S. GSA - Public Utilities |
| Investigation of BA-NJ IntraLATA Calling Plans | T | New Jersey | TO97100808 PUCOT 11326-97N | 8/98 | Anti-Competitive Practices (Rebuttal) | Division of the Ratepayer Advocate |
| Investigation of BA-NJ IntraLATA Calling Plans | T | New Jersey | TO97100808 PUCOT 11326-97N | 7/98 | Anti-Competitive Practices | Division of the Ratepayer Advocate |
| TCI Cable Company/ Cablevision | C | New Jersey | CTV 03264-03268 and CTV 05061 | 7/98 | Cable Rates | Division of the Ratepayer Advocate |
| Mount Holly Water Company | W | New Jersey | WR98020058 PUC 03131-98N | 7/98 | Revenue Requirements | Division of the Ratepayer Advocate |
| Pawtucket Water Supply Board | W | Rhode Island | 2674 | 5/98 | Revenue Requirements (Surrebuttal) | Division of Public Utilities & Carriers |

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| Pawtucket Water Supply Board | W | Rhode Island | 2674 | 4/98 | Revenue Requirements | Division of Public Utilities and Carriers |
| Energy Master Plan Phase II Proceeding - Restructuring | E | New Jersey | EX94120585U, EO97070457,60,63,66 | 4/98 | Electric Restructuring Issues (Supplemental Surrebuttal) | Division of the Ratepayer Advocate |
| Energy Master Plan Phase I Proceeding - Restructuring | E | New Jersey | EX94120585U, EO97070457,60,63,66 | 3/98 | Electric Restructuring Issues | Division of the Ratepayer Advocate |
| Shorelands Water Company | W | New Jersey | WR97110835 PUC 11324-97 | 2/98 | Revenue Requirements | Division of the Ratepayer Advocate |
| TCI Communications, Inc. | C | New Jersey | CR97030141 and others | 11/97 | Cable Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Citizens Telephone Co. of Kecksburg | T | Pennsylvania | R-00971229 | 11/97 | Alternative Regulation Network Modernization | Office of Consumer Advocate |
| Consumers Pennsylvania Water Co. - Shenango Valley Division | W | Pennsylvania | R-00973972 | 10/97 | Revenue Requirements (Surrebuttal) | Office of Consumer Advocate |
| Universal Service Funding | T | New Jersey | TX95120631 | 10/97 | Schools and Libraries Funding (Rebuttal) | Division of the Ratepayer Advocate |
| Universal Service Funding | T | New Jersey | TX95120631 | 9/97 | Low Income Fund High Cost Fund | Division of the Ratepayer Advocate |
| Consumers Pennsylvania Water Co. - Shenango Valley Division | W | Pennsylvania | R-00973972 | 9/97 | Revenue Requirements | Office of Consumer Advocate |
| Delmarva Power and Light Company | G/E | Delaware | 97-65 | 9/97 | Cost Accounting Manual Code of Conduct | Office of the Public Advocate |
| Western Resources, Oneok, and WAI | G | Kansas | WSRG-486-MER | 9/97 | Transfer of Gas Assets | Citizens' Utility Ratepayer Board |
| Universal Service Funding | T | New Jersey | TX95120631 | 9/97 | Schools and Libraries Funding (Rebuttal) | Division of the Ratepayer Advocate |
| Universal Service Funding | T | New Jersey | TX95120631 | 8/97 | Schools and Libraries Funding | Division of the Ratepayer Advocate |
| Kent County Water Authority | W | Rhode Island | 2555 | 8/97 | Revenue Requirements (Surrebuttal) | Division of Public Utilities and Carriers |
| Ironton Telephone Company | T | Pennsylvania | R-00971182 | 8/97 | Alternative Regulation Network Modernization (Surrebuttal) | Office of Consumer Advocate |
| Ironton Telephone Company | T | Pennsylvania | R-00971182 | 7/97 | Alternative Regulation Network Modernization | Office of Consumer Advocate |
| Comcast Cablevision | C | New Jersey | Various | 7/97 | Cable Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Maxim Sewerage Corporation | WW | New Jersey | WR97010052 PUCRA 3154-97N | 7/97 | Revenue Requirements | Division of the Ratepayer Advocate |
| Kent County Water Authority | W | Rhode Island | 2555 | 6/97 | Revenue Requirements | Division of Public Utilities and Carriers |
| Consumers Pennsylvania Water Co. - Roaring Creek | W | Pennsylvania | R-00973869 | 6/97 | Revenue Requirements (Surrebuttal) | Office of Consumer Advocate |

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| Consumers Pennsylvania Water Co. - Roaring Creek | W | Pennsylvania | R-00973869 | 5/97 | Revenue Requirements | Office of Consumer Advocate |
| Delmarva Power and Light Company | E | Delaware | 97-58 | 5/97 | Merger Policy | Office of the Public Advocate |
| Middlesex Water Company | W | New Jersey | WR96110818 PUCRL 11663-96N | 4/97 | Revenue Requirements | Division of the Ratepayer Advocate |
| Maxim Sewerage Corporation | WW | New Jersey | WR96080628 PUCRA 09374-96N | 3/97 | Purchased Sewerage Adjustment | Division of the Ratepayer Advocate |
| Interstate Navigation Company | N | Rhode Island | 2484 | 3/97 | Revenue Requirements Cost of Capital (Surrebuttal) | Division of Public Utilities & Carriers |
| Interstate Navigation Company | N | Rhode Island | 2484 | 2/97 | Revenue Requirements Cost of Capital | Division of Public Utilities & Carriers |
| Electric Restructuring Comments | E | District of Columbia | 945 | 1/97 | Regulatory Policy | U.S. GSA - Public Utilities |
| United Water Delaware | W | Delaware | 96-194 | 1/97 | Revenue Requirements | Office of the Public Advocate |
| PEPCO/ BGE/ Merger Application | E/G | District of Columbia | 951 | 10/96 | Regulatory Policy Cost of Capital (Rebuttal) | GSA |
| Western Resources, Inc. | E | Kansas | 193,306-U 193,307-U | 10/96 | Revenue Requirements Cost of Capital (Supplemental) | Citizens' Utility Ratepayer Board |
| PEPCO and BGE Merger Application | E/G | District of Columbia | 951 | 9/96 | Regulatory Policy, Cost of Capital | U.S. GSA - Public Utilities |
| Utilicorp United, Inc. | G | Kansas | 193,787-U | 8/96 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| TKR Cable Company of Gloucester | C | New Jersey | CTV07030-95N | 7/96 | Cable Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| TKR Cable Company of Warwick | C | New Jersey | CTV057537-95N | 7/96 | Cable Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Delmarva Power and Light Company | E | Delaware | 95-196F | 5/96 | Fuel Cost Recovery | Office of the Public Advocate |
| Western Resources, Inc. | E | Kansas | 193,306-U 193,307-U | 5/96 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Princeville Utilities Company, Inc. | W/WW | Hawaii | 95-0172 95-0168 | 1/96 | Revenue Requirements Rate Design | Princeville at Hanalei Community Association |
| Western Resources, Inc. | G | Kansas | 193,305-U | 1/96 | Revenue Requirements Cost of Capital | Citizens' Utility Ratepayer Board |
| Environmental Disposal Corporation | WW | New Jersey | WR94070319 (Remand Hearing) | 11/95 | Revenue Requirements Rate Design (Supplemental) | Division of the Ratepayer Advocate |
| Environmental Disposal Corporation | WW | New Jersey | WR94070319 (Remand Hearing) | 11/95 | Revenue Requirements | Division of the Ratepayer Advocate |
| Lanai Water Company | W | Hawaii | 94-0366 | 10/95 | Revenue Requirements Rate Design | Division of Consumer Advocacy |

The Columbia Group, Inc., Testimonies of Andrea C. Crane

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|---|----------------|--------------|---------------------------|-------------|---|--|
| Cablevision of New Jersey, Inc. | C | New Jersey | CTV01382-95N | 8/95 | Basic Service Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Cablevision of New Jersey, Inc. | C | New Jersey | CTV01381-95N | 8/95 | Basic Service Rates (Oral Testimony) | Division of the Ratepayer Advocate |
| Chesapeake Utilities Corporation | G | Delaware | 95-73 | 7/95 | Revenue Requirements | Office of the Public Advocate |
| East Honolulu Community Services, Inc. | WW | Hawaii | 7718 | 6/95 | Revenue Requirements | Division of Consumer Advocacy |
| Wilmington Suburban Water Corporation | W | Delaware | 94-149 | 3/95 | Revenue Requirements | Office of the Public Advocate |
| Environmental Disposal Corporation | WW | New Jersey | WR94070319 | 1/95 | Revenue Requirements (Supplemental) | Division of the Ratepayer Advocate |
| Roaring Creek Water Company | W | Pennsylvania | R-00943177 | 1/95 | Revenue Requirements (Surrebuttal) | Office of Consumer Advocate |
| Roaring Creek Water Company | W | Pennsylvania | R-00943177 | 12/94 | Revenue Requirements | Office of Consumer Advocate |
| Environmental Disposal Corporation | WW | New Jersey | WR94070319 | 12/94 | Revenue Requirements | Division of the Ratepayer Advocate |
| Delmarva Power and Light Company | E | Delaware | 94-84 | 11/94 | Revenue Requirements | Office of the Public Advocate |
| Delmarva Power and Light Company | G | Delaware | 94-22 | 8/94 | Revenue Requirements | Office of the Public Advocate |
| Empire District Electric Company | E | Kansas | 190,360-U | 8/94 | Revenue Requirements | Citizens' Utility Ratepayer Board |
| Morris County Municipal Utility Authority | SW | New Jersey | MM10930027 ESW 1426-94 | 6/94 | Revenue Requirements | Rate Counsel |
| US West Communications | T | Arizona | E-1051-93-183 | 5/94 | Revenue Requirements (Surrebuttal) | Residential Utility Consumer Office |
| Pawtucket Water Supply Board | W | Rhode Island | 2158 | 5/94 | Revenue Requirements (Surrebuttal) | Division of Public Utilities & Carriers |
| US West Communications | T | Arizona | E-1051-93-183 | 3/94 | Revenue Requirements | Residential Utility Consumer Office |
| Pawtucket Water Supply Board | W | Rhode Island | 2158 | 3/94 | Revenue Requirements | Division of Public Utilities & Carriers |
| Pollution Control Financing Authority of Camden County | SW | New Jersey | SR91111718J | 2/94 | Revenue Requirements (Supplemental) | Rate Counsel |
| Roaring Creek Water Company | W | Pennsylvania | R-00932665 | 9/93 | Revenue Requirements (Supplemental) | Office of Consumer Advocate |
| Roaring Creek Water Company | W | Pennsylvania | R-00932665 | 9/93 | Revenue Requirements | Office of Consumer Advocate |
| Kent County Water Authority | W | Rhode Island | 2098 | 8/93 | Revenue Requirements (Surrebuttal) | Division of Public Utilities and Carriers |
| Wilmington Suburban Water Company | W | Delaware | 93-28 | 7/93 | Revenue Requirements | Office of Public Advocate |
| Kent County Water Authority | W | Rhode Island | 2098 | 7/93 | Revenue Requirements | Division of Public Utilities & Carriers |

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|--|----------------|--------------|-------------------------------|-------------|--|---|
| Camden County Energy Recovery Associates, Inc. | SW | New Jersey | SR91111718J ESW1263-92 | 4/93 | Revenue Requirements | Rate Counsel |
| Pollution Control Financing Authority of Camden County | SW | New Jersey | SR91111718J ESW 1263-92 | 4/93 | Revenue Requirements | Rate Counsel |
| Jamaica Water Supply Company | W | New York | 92-W-0583 | 3/93 | Revenue Requirements | County of Nassau Town of Hempstead |
| New Jersey-American Water Company | W/WW | New Jersey | WR92090908J PUC 7266-92S | 2/93 | Revenue Requirements | Rate Counsel |
| Passaic County Utilities Authority | SW | New Jersey | SR91121816J ESW0671-92N | 9/92 | Revenue Requirements | Rate Counsel |
| East Honolulu Community Services, Inc. | WW | Hawaii | 7064 | 8/92 | Revenue Requirements | Division of Consumer Advocacy |
| The Jersey Central Power and Light Company | E | New Jersey | PUC00661-92 ER91121820J | 7/92 | Revenue Requirements | Rate Counsel |
| Mercer County Improvement Authority | SW | New Jersey | EWS11261-91S SR91111682J | 5/92 | Revenue Requirements | Rate Counsel |
| Garden State Water Company | W | New Jersey | WR9109-1483 PUC 09118-91S | 2/92 | Revenue Requirements | Rate Counsel |
| Elizabethtown Water Company | W | New Jersey | WR9108-1293J PUC 08057-91N | 1/92 | Revenue Requirements | Rate Counsel |
| New-Jersey American Water Company | W/WW | New Jersey | WR9108-1399J PUC 8246-91 | 12/91 | Revenue Requirements | Rate Counsel |
| Pennsylvania-American Water Company | W | Pennsylvania | R-911909 | 10/91 | Revenue Requirements | Office of Consumer Advocate |
| Mercer County Improvement Authority | SW | New Jersey | SR9004-0264J PUC 3389-90 | 10/90 | Revenue Requirements | Rate Counsel |
| Kent County Water Authority | W | Rhode Island | 1952 | 8/90 | Revenue Requirements Regulatory Policy (Surrebuttal) | Division of Public Utilities & Carriers |
| New York Telephone | T | New York | 90-C-0191 | 7/90 | Revenue Requirements Affiliated Interests (Supplemental) | NY State Consumer Protection Board |
| New York Telephone | T | New York | 90-C-0191 | 7/90 | Revenue Requirements Affiliated Interests | NY State Consumer Protection Board |
| Kent County Water Authority | W | Rhode Island | 1952 | 6/90 | Revenue Requirements Regulatory Policy | Division of Public Utilities & Carriers |
| Ellesor Transfer Station | SW | New Jersey | SO8712-1407 PUC 1768-88 | 11/89 | Regulatory Policy | Rate Counsel |
| Interstate Navigation Co. | N | Rhode Island | D-89-7 | 8/89 | Revenue Requirements Regulatory Policy | Division of Public Utilities & Carriers |
| Automated Modular Systems, Inc. | SW | New Jersey | PUC1769-88 | 5/89 | Revenue Requirements Schedules | Rate Counsel |
| SNET Cellular, Inc. | T | Connecticut | - | 2/89 | Regulatory Policy | First Selectman Town of Redding |