# BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

In the Matter of the Application of Kansas	)
Gas Service, a Division of ONE Gas, Inc. for Adjustment of its Natural Gas Rates in	) Docket No. 24-KGSG- <sup>610</sup> - RTS
the State of Kansas	)

OF

KEARA J. DOWNUM

ON BEHALF OF KANSAS GAS SERVICE

A DIVISION OF ONE GAS, INC.

**MARCH 1, 2024** 

# **DIRECT TESTIMONY**

### OF

# **KEARA J. DOWNUM**

# ON BEHALF OF KANSAS GAS SERVICE

# A DIVISION OF ONE GAS, INC.

# DOCKET NO. 24-KGSG-\_\_\_-RTS

1	I.	Position and Qualifications
2	Q.	Please state your name and business address.
3	A.	My name is Keara J. Downum. My business address is 15 East Fifth Street in Tulsa,
4		Oklahoma.
5	Q.	By whom are you employed and in what capacity?
6	A.	I am employed by ONE Gas, Inc. ("ONE Gas") as a Rates Analyst II.
7	Q.	Please describe your education and professional experience.
8	A.	I am a licensed Certified Public Accountant with a Master of Science Degree in
9		Accounting and a Bachelor of Science Degree in Accounting from Oklahoma State
10		University. From February 2018 to June 2020, I worked as a contract employee in the
11		ONE Gas Rates and Regulatory department. From June 2020 through December
12		2020, I completed an internship with ONE Gas' Corporate Accounting and Rates and
13		Regulatory departments. From January 2021 through November 2022, I served as a
14		Tax Intern at Grant Thornton LLP and a contract tax preparer at Edwards Tax and
15		Accounting. In November 2022, I began serving as a Rates Analyst II at ONE Gas.
16	Q.	Was this testimony prepared by you or under your direct supervision?
17	A.	Yes, it was.
12	0	Do you sponsor any exhibits in connection with your testimony?

- A. Yes, I sponsor Exhibit KJD-1 attached to my testimony containing the Corporate
  Allocation Manual ("CAM") that documents the methodology used by ONE Gas to
  allocate indirect costs through Distrigas.
- 4 Q. Are you supporting any of the Minimum Filing Requirement ("MFR") schedules?
- 5 A. Yes, I am supporting Schedules 12-A and 12-B in Section 12 of the MFR.
- Q. Have you previously testified before the Kansas Corporation Commission("Commission")?
- 8 A. No.
- 9 II. <u>Executive Summary</u>
- 10 Q. Please summarize the key issue(s) you address.
- Α. 11 The purpose of my testimony is to: (1) explain and support ONE Gas' cost allocation 12 methodology, including causal allocations and the ONE Gas Distrigas formula; and (2) 13 explain and support ONE Gas' operating expense adjustments for corporate expenses 14 allocated to Kansas Gas Service ("KGS" or the "Company"), including KGS's direct 15 short-term incentive compensation. Company Witness Ms. Megan Gough describes overall market-based compensation, including incentive compensation in her Direct 16 17 Testimony. The Direct Testimony of Company Witness Ms. Lorna Eaton addresses 18 the Commission's precedent concerning recovery of incentive compensation and 19 KGS's request for recovery of such compensation.
  - III. Cost Allocation Methodology
  - Q. What is the purpose of cost allocations?
- A. The purpose of cost allocations is to determine and reasonably allocate each business entity's proportionate share of costs for certain support services it receives from ONE Gas. In this case, ONE Gas' "business entities" are its operating divisions: Kansas Gas Service, Oklahoma Natural Gas ("ONG"), Texas Gas Service ("TGS"), and an

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affiliate company, Utility Insurance Company ("UIC"), a wholly-owned captive insurance subsidiary. Because the costs to provide these services are "shared" by multiple business entities, cost responsibility for these services must be reasonably allocated among the various ONE Gas business entities. These allocations are accomplished by applying ONE Gas' cost allocation methodology.

#### Q. Please describe ONE Gas' cost allocation methodology.

The costs incurred by ONE Gas or any of its business entities can be described as either direct or indirect. A direct cost can be fully attributed to a specific business entity, so those costs are directly assigned to that specific business entity. Conversely, indirect costs are costs that cannot be attributed to a specific business entity and thus are allocated in accordance with the ONE Gas cost allocation methodology. For example, if costs cannot be directly assigned, but a cost causation measurement can be identified, then these indirect costs are allocated based on a causal relationship, such as customer count, and would be considered shared costs, which are discussed further below. Any remaining indirect costs that cannot be allocated in that manner are allocated using the formula known as Distrigas. The Company's cost allocation methodology has been accepted by the Commission in settled Docket Nos. 16-KGSG-491-RTS ("16-491 Docket") and 18-KGSG-560-RTS ("18-560 Docket"). Similarly, this methodology has been approved in Oklahoma and Texas.

#### Q. Please briefly explain "direct costs."

A. Direct costs are those costs that can be identified and directly assigned to a business entity, such as KGS, and therefore are charged directly to KGS. Costs are directly assigned for services such as meter reading, leak surveys, field customer service, fleet expenses, certain information technology services, line location services, facilities

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1 management, and labor and benefits costs for Property Accounting employees for 2 each ONE Gas Division for which the employee has accounting responsibility.

#### Q. Please briefly explain "indirect costs."

A. Indirect costs are those costs incurred to provide services that cannot be directly assigned to a business entity; thus, these costs are considered shared costs. Therefore, these costs are shared among multiple business entities. Indirect or shared costs are allocated to each business entity either on a causal basis or through Distrigas.

#### Q. Please describe the services and costs allocated on a causal basis.

A. Indirect costs allocated using causal relationships are based on specific cost causation measurements such as participation level, activity level, output level, or resource consumption. Examples of indirect costs allocated on a causal basis include employee health and welfare benefits for active employees that can be measured by output level such as by employee headcount for each respective business entity, or the Billing Control Group as a percentage of customer count, or Accounts Payable using a percent of invoice processing volume by business entity.

#### Q. Could you summarize Schedule 12-B of the MFR?

A. Schedule 12-B of the MFR provides a summary containing the factors used to calculate the annual causal allocation percentages. Included are the applicable causal allocation percentages for calendar years 2022 and 2023 with a description and allocation basis of the cost causations used by ONE Gas.

#### Q. Please describe the services and costs allocated through Distrigas.

A. Indirect costs that cannot be charged directly or cannot be associated with an identifiable causal relationship are allocated through Distrigas. ONE Gas provides many services that benefit all its business entities, including KGS. Those corporate

service operating costs are recorded on ONE Gas' financial books and are then allocated to the various ONE Gas business entities using the Distrigas factor.

A general summary of corporate services is provided below. A complete list containing a more detailed explanation of each corporate service and associated allocation can be found in the CAM attached to my testimony as Exhibit KJD-1:

- Human Resources Provides professional development and training programs for active employees;
- Information Technology Supports ONE Gas' business entities by developing and administering disaster recovery, data backup and recovery, data center and support of all Company technology;
- Finance and Accounting Supports ONE Gas' business entities by administering processes related to corporate accounting, financial reporting, tax, credit, risk and insurance, internal audit, financial planning and business development;
- General Counsel Supports ONE Gas' business entities by administering processes related to legal aspects of day-to-day business activities;
- Corporate Communications Provides a variety of communication related support generally related to corporate communications efforts directed to employees and external stakeholders; and
- Corporate Services Supports ONE Gas' various business entities by developing and administering programs and processes that facilitate general day-to-day business activities such as purchasing, facilities, business continuity, and environmental safety and health initiatives.

Finally, as noted in the CAM, certain miscellaneous costs such as rent and utilities impacting all business entities are also allocated.

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- Q. Would the same types of services as those provided by ONE Gas be required if KGS were a stand-alone business?
  - A. Yes, these services would need to be provided even if KGS was a standalone business. KGS would likely have to independently provide these services if the services were not provided by ONE Gas. However, having these services performed centrally is efficient, allows for economies of scale, and for the costs of those services to be spread across the business and divisions for which the services are provided. These services are necessary for the operation of any gas utility business, regardless of whether the service is performed centrally or on a decentralized basis at the division level.
    - Q. Please describe the history of the Distrigas allocation methodology.
- 12 A. The Distrigas method was first approved in 1987 by the Federal Energy Regulatory 13 Commission ("FERC") in a rate proceeding for a natural gas transmission company, 14 Distrigas of Massachusetts Corporation.<sup>1</sup> The formula used by Distrigas of 15 Massachusetts Corporation was a slight modification of the old Massachusetts formula 16 (a three-part formula consisting of gross plant, gross revenues, and labor) which, prior 17 to the acceptance of the Distrigas method, was widely accepted by numerous 18 regulatory agencies across the country. In its opinion, FERC accepted the Modified 19 Distrigas method (a three-part formula consisting of gross plant, net revenues, and 20 labor) as a reasonable and acceptable methodology for allocating costs for ratemaking 21 purposes.
  - Q. Please explain how costs are allocated using the Distrigas method.
- A. The Distrigas method ONE Gas uses ensures that ONE Gas allocates corporate costs to each division on a consistent basis by applying the same cost-causation principles

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<sup>&</sup>lt;sup>1</sup> Distrigas of Mass. Corp., Opinion No. 291, 41 FERC 61, 205 (1987).

and methodology. This method uses a three-factor formula comprised of: (1) gross plant and investments; (2) operating income (income before interest expense and income taxes); and (3) labor expense. As with the Modified Distrigas Method, the factors are individually calculated and then a simple average is calculated using the three component percentages. ONE Gas utilizes gross plant and investments rather than just gross plant in the event that ONE Gas invests in business(es) that are not directly operated by ONE Gas.<sup>2</sup> These modifications further refine the Modified Distrigas Method to fairly and reasonably allocate the costs to the ONE Gas business entities, including KGS.

#### Q. Could you describe Schedule 12-A of the MFR?

A. Schedule 12-A of the MFR provides a summary showing the factors used to calculate the quarterly ONE Gas Distrigas allocation percentages. Included are the applicable ONE Gas Distrigas allocation percentages for the fourth quarter of 2022 and all four quarters of 2023.

# Q. Has the same cost allocation methodology been applied in prior ONE Gas proceedings?

Yes, it has. This methodology has been used since 1994 to allocate corporate costs. It is important to ONE Gas to have a common allocation methodology approved by the regulatory agencies in the states in which it operates to ensure that the method is fair to each of the ONE Gas business entities and their customers. This methodology is currently used in Kansas. The Commission accepted ONEOK's allocation methodology in a settled proceeding, Docket No. 06-KGSG-1209-RTS, as well as ONE Gas' allocation methodology settled in the 16-491 Docket and 18-560 Docket. This methodology has been approved by the Texas Railroad Commission ("RRC") and

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<sup>&</sup>lt;sup>2</sup> Currently, ONE Gas has no investment in businesses that are not operated by ONE Gas. ONE Gas also uses operating income rather than net revenues as an allocator to eliminate the cost of gas component.

applied in Texas Gas Service filings.<sup>3</sup> Additionally, the Oklahoma Corporation
Commission ("OCC")<sup>4</sup> has approved the use of the cost allocation method used by
ONE Gas in prior Oklahoma Natural Gas rate cases.

# Q. Is ONE Gas' cost allocation methodology a reasonable methodology to allocate corporate costs?

A. Yes, it is. As mentioned above, the ONE Gas cost allocation methodology allows ONE Gas to allocate corporate costs to each of its divisions on a consistent basis by applying the same cost-causation principles and methodologies. Furthermore, this methodology has been previously accepted by the Commission, and approved as a reasonable means of allocating corporate costs by the FERC,<sup>5</sup> the RRC, and the OCC.

#### IV. Operating Expense Adjustments for Corporate Expenses

#### Q. Has the Company removed certain expenses from its rate filing?

Yes. ONE Gas may incur expenses that are not included in the revenue requirement for one reason or another. Examples of these types of expenses include contributions to political organizations, expenses associated with legislative advocacy, civic activities, sponsorships, and charitable contributions. The costs of these services are billed to the divisions using ONE Gas' cost allocation methodology, regardless of whether the divisions request recovery of those costs from customers. These costs are charged using separate accounts specifically established to enable ONE Gas to identify and track these expenditures so they can be removed when preparing

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<sup>&</sup>lt;sup>3</sup> Appeal of Texas Gas Service Company from the Actions of the Cities of Lockhart, Luling, Cuero, Gonzales, Nixon, Shiner and Yoakum; and, Statement of Intent Filed to Increase Rates in the Unincorporated Areas of the South Texas Service Area, GUD No. 9770, Final Order at FoF 36 (Apr. 24, 2008); Petition of the De Novo Review of the Denial of the Statements of Intent Filed by Texas Gas Service Company by the Cities of El Paso, Anthony, Clint, Horizon City, Socorro, and Village of Vinton, Texas, GUD No. 9988, Final Order at FoF 23-24 (Dec. 14, 2010).

<sup>&</sup>lt;sup>4</sup> In the Matter of the Application of Oklahoma Natural Gas Company, a Division of ONEOK, Inc., for Review and Change or Modification in its Rates, Charges, Tariffs and Terms and Conditions of Service, Cause No. PUD 200400610, Order No. 512287 at 113 of 134 (Oct. 4, 2005).

<sup>&</sup>lt;sup>5</sup> Distrigas of Mass. Corp., Opinion No. 291, 41 FERC 61,205 (1987).

- regulatory filings and are therefore not included in the request for recovery from customers.
- 3 Q. Have any other costs been removed from this filing?
- 4 A. Yes, and I detail the adjustment related to these costs below.
- Q. You indicated earlier that you are sponsoring adjustments to test year corporate
   operating expenses allocated to KGS. Please identify those adjustments.
- 7 A. I am sponsoring the Income Statement ("IS") Adjustments summarized in Table 1:

Table 1				
Adjustment Number	Description	KGS Direct Adjustment	Corporate Allocated Adjustment	Total Adjustment to Operating Income
IS 25	Miscellaneous Corporate Charges		\$508,788	\$508,788
IS 26	Distrigas Change in Allocation Ratio		\$700,488	\$700,488
IS 27	Normalized Compensation	\$(331,059)	\$1,097,732	\$766,673
IS 28	Corporate OPEB, Pension, and Health Benefits		\$(828,436)	\$(828,436)

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#### A. Corporate Cost Adjustments

- Q. Please provide an explanation for Income Statement Adjustment IS 25.
  - A. Adjustment IS 25 reduces Operating Expenses by \$508,788. This adjustment removes costs related to governmental relations, civic activities, non-utility activity, aviation, contributions and donations, non-recurring and prior period expenses, division specific activity, and other corporate support costs for which management has elected not to seek recovery in this case. This adjustment also includes an adjustment to account for the known and measurable change in corporate office lease costs and insurance costs.
  - Q. Please provide an explanation for Income Statement Adjustment IS 26.

- A. Adjustment IS 26 reduces Operating Expenses by \$700,488. This adjustment reflects the known and measurable change in the Distrigas allocation factor as of fourth quarter 2023.
  - Q. Please provide an explanation for Income Statement Adjustment IS 27.
  - A. Adjustment IS 27 reduces Operating Expenses by \$766,673 related to ONE Gas' 2023 Short-Term Incentive ("STI") and Long-Term Incentive ("LTI") compensation. This adjustment includes the amounts that were direct charged to KGS, as well as indirect amounts that were allocated from corporate. The adjustment to STI reflects: (1) removal of fourth quarter 2022 STI, (2) inclusion of known and measurable fourth quarter 2023 STI, (3) removal of prior year activity recorded during the test year, (4) removal of 50% of the financial metric portion of STI for Officers, and (5) removal of STI in excess of 100 percent for Officers and Non-Officers, resulting in a normalized level of STI costs. The adjustment to LTI reflects the removal of 50% of Performance and Restricted LTI for Officers. The rationale for this adjustment is provided in the Direct Testimony of Ms. Lorna M. Eaton.
- 16 Q. Please provide an explanation for Income Statement Adjustment IS 28.
- A. Adjustment IS 28 increases Operating Expenses by \$828,436. This adjustment reflects the known and measurable change in Other Post-Employment Benefits ("OPEB"), Pension, and Employee Health Benefit costs associated with corporate employees.
  - Q. Does this conclude your testimony?
- A. Yes, it does.

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#### **VERIFICATION**

STATE OF OKLAHOMA	)
	) ss
COUNTY OF TULSA	)

Keara J. Downum, being duly sworn upon her oath, deposes and states that she is the Rates Analyst II for ONE Gas, Inc.; that she has read and is familiar with the foregoing Direct Testimony filed herewith; and that the statements made therein are true to the best of her knowledge, information, and belief.

Keara J. Downum

Subscribed and sworn to before me this 21 day of February 2024.

# 05009895 EXP. 10/25/25

NOTARY PUBLIC

My appointment Expires:

October 25, 2025

#### CORPORATE ALLOCATION MANUAL



Revised /April 22, 2020 Corporate Accounting Department

The Corporate Allocation Manual provides documentation for allocation of corporate administrative costs of ONE Gas, Inc. (ONE Gas to its divisions and subsidiaries. Direct costs incurred for the direct benefit of a specific business entity of ONE Gas are not addressed in this manual because the objective and scope of this manual pertains to general charges that cannot be assigned to a single operating business entity.

ONE Gas maintains a fully distributed cost model that assigns each business entity its proportionate share of corporate administrative costs based on a reasonable and justifiable method.

Proper classification of costs is the responsibility of each employee and his or her supervisor when preparing, approving, and processing any accounting document (invoices, journal entries, etc.). The classification of costs is determined using our Classification of Accounts Manual (which includes codes for each company, cost center, natural account, expense indicator and RFU) when processing the transaction. The account coding string is the basis upon which costs are identified as costs to be allocated in our process.

#### **Three-Step Allocation Process**

Our fully distributed cost model occurs through a "three-step" process. The first step begins with the premise that costs specifically attributed to a business entity are charged directly to that business entity to the extent practical. In the second step, costs that are significant in amount and benefit multiple business entities on the basis of a causal relationship are charged to the business entities based on that causal relationship. The causal relationships are specific measurements based on the type of cost, which can be a measure of participation level, activity level, output level, or resource consumption. In the third step, any remaining costs, which are not charged directly or associated with an identifiable causal relationship, are allocated to business entities using the ONE Gas Modified Distrigas Allocation methodology (ONE Gas Distrigas).

## **ONE GAS Distrigas Methodology**

The Distrigas Cost Allocation Methodology (Distrigas Method) is a Federal Energy Regulatory Commission (FERC) approved cost allocation methodology that is considered a reasonable and acceptable methodology for allocating costs for ratemaking purposes. ONE Gas, Inc. has used the Distrigas Method as the basis for its methodology to allocate corporate administrative costs since 1994. It is important to ONE Gas to have a common allocation methodology that is broadly accepted by our regulatory authorities and that results in a justifiable and reasonable allocation of corporate administrative costs to each of ONE Gas's business entities.



The ONE Gas Distrigas methodology uses a three factor formula comprised of the average of gross plant, net operating income and labor expenses (excluding contract labor).

To calculate the overall allocation factor for each business entity, the three allocation factor amounts are determined for each business entity and calculated as a percentage of the combined total. In cases when a business entity has an operating loss, a factor of zero is used for the operating income allocation factor. The three component allocation factors for each business entity are then combined using a simple average to derive the overall allocation factor.

ONE Gas periodically reviews its existing allocation methodologies to ensure that costs are being appropriately allocated. ONE Gas's Distrigas allocation factors are updated quarterly or when significant changes to its corporate structure occur, such as acquisitions, divestitures, or corporate restructuring.

ONE Gas uses the following methodology to allocate costs when costs cannot be charged directly or allocated using a causal relationship to a business entity. The allocation methodology allows the allocation of costs to the business entities that receive the benefit of the administrative costs. The allocation methodology is described as follows:

Methodology Name	Cost Center	Description
OGS- Distrigas	1007	Calculates allocation percentages using the respective allocation factors for the business entities of ONE Gas's business entities including Oklahoma Natural Gas, Kansas Gas Service, Texas Gas Service, and Utility Insurance Company

Appendix A provides an example calculation of ONE Gas's Distrigas methodology.



#### **Allocated Costs**

Costs to be allocated can be aggregated in the following general categories:

- Executive
- Human Resources (HR)
- Information Technology (IT)
- Finance and Accounting
- General Counsel
- Corporate Communications
- Corporate Services (includes Environmental Health & Safety, Engineering, and Resource Management)
- Customer Service
- Other

The costs allocated in these general categories are allocated in accordance with our "three step allocation methodology" described above. The following sections provide a general description of the types of costs allocated in each general category and the method in which those costs are allocated.

#### **Executive**

The executive organization provides leadership and strategic direction for ONE Gas's business activities. Examples of costs incurred in this area are related to salaries and expenses of the President and Chief Executive Officer, his or her direct reports, and corporate officers with responsibility for corporate administrative functions that are not assigned to a specific business entity. These costs are primarily allocated through the OGS-Distrigas methodology.

#### **Human Resources**

The HR organization supports our various business entities and the employees of ONE Gas by developing and administering plans and processes related to compensation, employee benefits, employee development and payroll. Typical examples of costs incurred in this area are related to:

Types of Costs	Allocation Methodology
Administrative fees for all defined plans,	These costs are allocated
health & welfare and retirement plans	using the causal



	relationship of plan participant count or employee headcount for each respective business entity.  2. Cost allocated to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS- Distrigas methodology.
Health and welfare benefits for active employees	1. These costs are allocated using the causal relationship of employee headcount or plan participant count for each respective business entity.  2. Cost allocated to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Retirement benefits for active and retired employees	1. These costs are allocated using the causal relationship of plan participant count for each respective business entity where the plan participant works at each measurement date or where the plan participant worked immediately prior to retirement.  2. Plan participant or retiree costs allocated to corporate departments (Executive, HR,



Workforce and professional development support and training programs for all active employees	Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.  1. These costs are allocated using the causal relationship of employee headcount  2. Cost allocated to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
HR administration and financial services support, including compensation, payroll and benefits accounting and IT support	<ol> <li>These costs are allocated using the causal relationship of employee headcount for each respective business entity.</li> <li>Cost allocated to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>

# Information Technology

The IT organization supports our various business entities by developing and administering technology solutions and information security to facilitate day-to-day business activities. Typical examples of costs incurred in this area are related to:

Types of Costs	Allocation Methodology
IT administrative functions such as	Allocated through the OGS-Distrigas
administration, financial planning, accounting	methodology
and reporting	



Disaster recovery, data backup and recovery, change management and problem management	Allocated through the OGS-Distrigas methodology.
Websites, intranet, business intelligence, legal applications, imaging and scanning, and document management technologies	Allocated through the OGS-Distrigas methodology.
ONE Gas customer billing system	Allocated using the causal relationship of customer count for each of the business entities.
Data center and general support	Allocated through the     OGS- Distrigas     methodology.
Telecommunications and Mobile Services	Charged directly to the business entity receiving benefit of the service.     Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Financial and HR systems and related systems such as fixed asset accounting, project estimation and accounting, financial reporting and HR reporting	Allocated through the OGS-Distrigas methodology.
Supporting the operational accounting systems and the measurement systems used for non-residential gas meters	<ol> <li>Charged directly to the business entity that is providing service to the non- residential gas meter.</li> <li>Costs not attributable to a specific business entity are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>



Support and maintenance of the corporate and operations applications such as cash management systems	Costs are charged directly     to the business entity     receiving benefit of the     service.
	2. Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Supporting systems related to field operations including construction and engineering	Charged directly to the business entity receiving benefit of the service.     Costs not attributable to a specific business entity are allocated to the business entities through the OGS-Distrigas methodology.
Support of compliance and network security	Costs are allocated through the
monitoring (cyber security) Pipeline Support Systems	OGS-Distrigas methodology.  Costs are allocated through the
i ipolino oupport oystems	OGS-Distrigas methodology.

## Finance and Accounting

The Finance and accounting organization supports our various business entities by administering processes related to corporate accounting, financial reporting, tax, credit, risk and insurance, internal audit, financial planning and business development. Typical examples of costs incurred in this area are related to payroll and business expenses associated with departments responsible for:

Types of Costs	Allocation Methodology
Corporate general accounting and	Allocated through the OGS-
consolidations, corporate financial	Distrigas methodology.
planning and business development	



SEC and external reporting for ONE	Allocated through the OGS- Distrigas
Gas	methodology.
Accounts payable	<ol> <li>Allocated using a causal relationship derived from an internally developed analysis of invoice processing volume by business entity.</li> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Investor relations	Allocated through the OGS-Distrigas methodology.
Treasury Services	Allocated through the OGS-Distrigas methodology.
Sustainability	Allocated through the OGS-Distrigas methodology.
Federal and state income tax accounting and compliance activities, ad valorem, sales & use tax and franchise tax accounting and compliance activities	<ol> <li>Taxes incurred are charged directly to the business entity incurring the tax obligation.</li> <li>General administrative costs, including labor and benefits are charged directly to the business entity receiving benefit of the service.</li> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments</li> </ol>
Maintaining long-term financing and short-term working capital	(Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.  1. General administrative costs associated with our finance department are allocated through the OGS-Distrigas methodology.



Risk mitigation and insurance	<ol> <li>Labor, benefits and administrative expenses associated with administration of our insurance programs are allocated to the business entities through the OGS- Distrigas methodology.</li> <li>Costs associated with specific insurance programs are allocated as follows:         <ol> <li>Primary &amp; Excess Workers'</li> <li>Compensation: Allocated through the OGS-Distrigas methodology.</li> <li>Excess Liability: Allocated through the OGS-Distrigas methodology.</li> <li>Directors &amp; Officers Liability: Allocated through the OGS-Distrigas.</li> <li>Property and Terrorism: Allocated through the OGS-Distrigas methodology.</li> <li>Various others (e.g. Fiduciary</li> </ol> </li> </ol>
	Liability, Blanket Crime, Mail and Transit, etc.): Allocated through the OGS- Distrigas methodology
Internal audit services (which includes our costs related to compliance with the Sarbanes-Oxley Act of 2002)	Costs are allocated to the business entities through the OGS-Distrigas methodology.
Independent auditor fees	<ol> <li>Charged directly to the business entity being audited.</li> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>



Centralized team responsible for fixed asset accounting	<ol> <li>Labor and benefits are charged directly to each business entity for which the employee has accounting responsibility.</li> <li>General and administrative supplies and expenses are allocated based on the causal relationship of gross property, plant, and equipment values.</li> </ol>
Centralized team responsible for accounting for the customer billing process	Allocated to the business entity based on the causal relationship of customer count.

## **General Counsel**

The general counsel organization supports our various business entities by administering processes related to legal aspects of our day-to-day business activities. Typical examples of costs incurred in this area are related payroll and business expenses (including third party legal costs) associated with departments responsible for:

Types of Costs	Allocation Methodology
Third-party damages and workers' compensation claims	<ol> <li>Charged directly to the business entity incurring the damages or workers' compensation claim.</li> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Commercial contracts	1. Charged directly to the business entity named in the commercial contract.  2. Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.



Regulatory affairs	<ol> <li>Charged directly to the business entity receiving benefits of the services provided in certain instances.</li> <li>Costs are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Human resources	<ol> <li>Allocated using the causal relationship of employee headcount for each respective business entity.</li> <li>Cost charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Litigation	<ol> <li>Charged directly to the business entity receiving benefits of the services provided.</li> <li>Cost charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Corporate secretary and board of directors	Allocated through the OGS- Distrigas methodology.
General legal matters, ethics and compliance and pipeline safety	Charged directly to the business entity receiving benefit of the legal services.     Costs not attributable to a specific business entity are allocated through the OGS- Distrigas methodology.

# **Corporate Communications**

The corporate communications organization supports our various business entities by administering processes related our corporate communications efforts with employees and



external stakeholders. Typical examples of costs incurred in this area are related payroll and business expenses associated with departments responsible for:

Types of Costs	Allocation Methodology
Governmental affairs	Costs are charged directly to the business entity receiving benefit of the services provided.      All other costs are allocated
	to the business entities through the OGS-Distrigas methodology.
Corporate communications (including advertising costs, costs associated with electronic communications and costs associated with general employee	<ol> <li>Costs are charged directly to the business entity receiving benefit of the services provided.</li> </ol>
communications)	<ol> <li>All other costs are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Corporate responsibility (includes civic donations)	Allocated through the OGS-Distrigas methodology.

## Corporate Services (includes Environmental Health & Safety)

The corporate services organization supports our various business entities by developing and administering programs and processes that facilitate general day-to-day business activities and environmental safety and health initiatives. Typical examples of costs incurred in this area are related to payroll and business expenses associated with departments responsible for:

Types of Costs	Allocation Methodology
Purchasing and materials	Costs are charged directly to the
management	business entity receiving benefit of the services provided.
	Allocated using a causal relationship derived from miles of



	pipe in the ground for each respective business entity.  3. Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Facilities and fleet management	Costs are charged directly to the business entity receiving benefit of the services provided.     Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Right-of-way management	<ol> <li>Allocated using a causal relationship derived from miles of pipe in the ground for each respective business entity.</li> <li>Costs not attributable to a specific business entity are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Business continuity planning	These costs are allocated using the causal relationship of employee headcount for each respective business entity.
Environmental management	<ol> <li>Charged directly to the business entity responsible for the environmental cost incurred.</li> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT,</li> </ol>



	etc.) are allocated through the OGS-Distrigas methodology.
Safety programs	Charged directly to the business entity responsible for the cost incurred.
	<ol> <li>Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Records Retention	Charged directly to the business     entity responsible for the cost     incurred.
	Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Performance Management	Charged directly to the business entity responsible for the cost incurred.
	Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Enterprise Resources	Charged directly to the business     entity responsible for the cost     incurred.

# CORPORATE ALLOCATION MANUAL



	Costs not attributable to a specific business entity or costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
Aviation services	Allocated through the OGS-Distrigas methodology.
Engineering	Allocated using a causal     relationship derived from miles of     pipe in the ground for each     respective business entity.     Costs not attributable to a specific     business entity are allocated to the     business entities through the OGS-     Distrigas methodology
Resource Management (includes costs for workforce strategy and planning, contractor)	<ol> <li>Allocated using a causal relationship derived from miles of pipe in the ground, employee headcount, or customer count for each respective business.</li> <li>Costs not attributable to a specific business entity are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>



#### <u>Customer Service</u>

The customer service organization supports our various business entities by providing responsive, flexible, efficient service to our customers. Typical examples of costs incurred in this area are related to payroll and business expenses associated with departments responsible for:

Types of Costs	Allocation Methodology
Customer Service Support	Allocated to the business entity     based on the causal relationship of     customer count.

#### <u>Other</u>

This section represents miscellaneous costs impacting multiple business entities

Types of Costs	Allocation Methodology
Incentives, short- and long-term (stock-based compensation)	<ol> <li>Short-term incentive costs charged directly to the business entity for which the employee has responsibility.</li> <li>Long-term incentive costs are allocated using the causal relationship of plan participant count for each respective business entity.</li> <li>Cost charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the</li> </ol>
Employee stock purchase program, excluding long-term incentives	OGS-Distrigas methodology.  1. These costs are allocated using the causal relationship of plan participant count for each respective business entity.



	Costs charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.
OGS Meter Shop Expense	Allocated using the causal relationship of customer count for each business entity.
Payroll taxes	<ol> <li>Charged directly to each employee's respective payroll organization.</li> <li>Cost charged directly to corporate departments (Executive, HR, Accounting, IT, etc.) are allocated to the business entities through the OGS-Distrigas methodology.</li> </ol>
Other taxes (ad valorem, franchise, etc.)	Charged directly to the business entity incurring the tax obligation.     Costs not identifiable to a specific business entity are allocated to the business entities through the OGS-Distrigas methodology.



Depreciation associated with general	Allocated through the OGS-Distrigas
corporate assets	methodology except as follows:
	a. Banner Customer Information
	System: Allocated using the
	causal relationship of
	customer count for each
	business entity.
	b. PowerPlant Fixed Asset
	Accounting System: Allocated
	using the causal relationship of
	Gross PP&E value attributable
	to each business entity.
	c. Maximo: Allocated using the
	causal relationship of miles of
	pipe for each business entity.
	d. Concur: Allocated using the
	causal relationship of employee
	count for each business entity.
	e. Certain Journey costs:
	Allocated using the causal
	relationship of employee count
	for each business entity. Costs
	not identifiable to a specific
	business entity are allocated to
	the business entities through
	the OGS-Distrigas
	methodology.