



October 31, 2022

Kansas Corporation Commission  
1500 SW Arrowhead Road  
Topeka, Kansas 66604

**RE: 21-EKCE-318-TAR**

To Whom It May Concern:

In accordance with the Order in Docket No. 21-EKCE-318-TAR, Evergy is filing this Limited Large Economic Development Rider. This filing contains a confidential version and a public version.

Please contact me at (816) 652-1120 or [tia.alexander@evergy.com](mailto:tia.alexander@evergy.com) with any questions concerning this filing.

Sincerely,

Tia Alexander

Tia Alexander  
Sr. Regulatory Analyst



**CONTRACT SUBMISSION FORM**

Supplier/Contractor Name: [REDACTED]

Contract Description/Title: Limited Large Economic Development Rider

General Description of Service: [REDACTED]

Responsible Department Name: Economic Development Dept. #: 562

Contract Start Date: [REDACTED]

Is this submitted Contract an Original?  , Or an Amendment/Addendum to a Contract?

For Amendments or Addendums, please provide Original Contract information, such as Contract Name, Execution Date, Contract Identifier #'s, etc

Is access to this submitted Contract Restricted? Yes  No

If Yes, who is authorized to access this Contract? \_\_\_\_\_

Comments: [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**Submission Requirement:**

Please send all *original* signed contracts along with this form to Records Management. Send copies to Billing and Regulatory Affairs. Keep copy in Economic Development files.

Submitted by: [REDACTED] \_\_\_\_\_

Company	[REDACTED]
Address	[REDACTED]
Project Name (if applicable)	Project Rise
Industry Type	[REDACTED]

Jurisdiction	Kansas [REDACTED]
New or Expansion	[REDACTED]
Local Relocation? (from>to)	na na
Estimated Peak Load (kW)	[REDACTED]
Estimated kWh	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

EVERGY [REDACTED] Criteria	
Type of Business	Not available to facilities that are in the business of selling or providing goods and/or services to the public
Applicable Rate Schedules	SGS,MGS,LGS,LPS,SGA,MGA,LGA Rate Schedules
In conjunction with special contracts	Not available to customers with special contract agreements
Government Incentives	The new or additional facility receives local, regional or state governmental incentives
New or Expanded Load	Expansion must be Separately Metered unless requested and approved on measure
[REDACTED] Existing Load?	Not Allowed
Peak KW Demand	≥ 300 kW
Net New Job	Number of new permanent full-time jobs or % increase in existing full-time jobs
	Capital Investment
	Additional off-peak usage
	Curtailable/interruptible load
	New Industry/Technology
	Competition with existing industrial customers

OK?	Additional Discussion (as needed)
OK	[REDACTED]
OK	LGS
OK	ok
OK	[REDACTED]
OK	[REDACTED]
OK	ok
OK	[REDACTED]
OK	[REDACTED]
na	
OK	
na	
OK	

Based on the projections provided by the customer and Economic Development, this EDR request meets the requirements of the Kansas [REDACTED] tariff.

Reviewer: [REDACTED]	Initial & Date [REDACTED] <i>ESGA</i>	Approval Recommendation 10.24.22
Approver: [REDACTED]	[REDACTED] <i>JF</i>	10.24.22



**APPLICATION FOR LIMITED LARGE ECONOMIC DEVELOPMENT RIDER**

Company Name: \_\_\_\_\_ Date of Application: \_\_\_\_\_

Service Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Title: \_\_\_\_\_ Phone: \_\_\_\_\_

Date construction scheduled: \_\_\_\_\_

Estimated date construction complete: \_\_\_\_\_

**Type of Facility**

Customer Type: \_\_\_\_\_

- New business
- Business relocation
- Business expansion
- Business retention (if retention, an affidavit must be signed outlining alternative locations)

NAICS Code: \_\_\_\_\_

Brief description of business facility (products, process, capacity):

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(Note: The Rider is not available to business facilities involved in selling or providing goods and services directly to the general public.)



### Energy Information

	<i>Presently At this Location</i>	<i>Estimate Due to New /Expanded Facilities</i>	<i>Total</i>
Facility size (sq. ft.):	██████████	██████████	██████████
Peak electric demand (kW):	██████████	██████████	██████████
Annual energy usage (kWh):	██████████	██████████	██████████
Annual Load Factor (%):	██████████	██████████	██████████

Will electric load at another of your facilities in ██████ territory be affected? Yes  No  X  
 If so, specify impact: \_\_\_\_\_

Additional Off-Peak (8PM to 11 AM) Usage? Yes  No  X  
 If so, specify portion of total usage and load type: \_\_\_\_\_  
 \_\_\_\_\_

Voltage level at which you wish to be served: (Secondary, Primary, Substation, or Transmission) 34.5kV

What are the projected hours of operation? (number of shifts, days per week): \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### Capital Investment

Is the facility:       Leased       Owned  
                           Existing       New Construction

New Real estate investment:    \$ \_\_\_\_\_  
 New Machinery & Equipment:    \$ \_\_\_\_\_  
 Total New Investment:            \$ \_\_\_\_\_

How much of the new total investment will occur in the first two years? \$ \_\_\_\_\_

### Employment

New Jobs Created/Retained:    Permanent \_\_\_\_\_ Temporary \_\_\_\_\_



How many of the new jobs created will occur in the first two years? [REDACTED]

Expected duration of new temporary jobs:  
\_\_\_ 0-6 months    \_\_\_ 6 mo.-1 yr     \_\_\_ 1-2 yrs    \_\_\_ 2+yrs

Annual payroll and benefits associated with new jobs: [REDACTED]

Hiring schedule of new employees: [REDACTED]

**Supporting Documentation**

List and provide copy(s) of supporting documentation for regional, state, and/or local economic development incentives received in conjunction with retaining, locating, constructing or operating the facility at this location:

\_\_\_\_\_ N/A \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Start Date / Incentive Schedule**

Requested Start Date for EDR Benefits: [REDACTED]

Standard Incentive Schedule as outlined in the tariff: [REDACTED]<sup>th</sup>  
[REDACTED]

Request Customized Incentive Schedule: 1st - \_\_%, 2nd - \_\_%, 3rd - \_\_%, 4th - \_\_%, 5th - \_\_%.

(Requirements: Percentages must be 25% or less, total of the five years must equal 75%, each year must have a discount. Discounts must be multiple of 5's or 0's)

**Applicant**

Submitted by (Please print): [REDACTED] Title: [REDACTED]

Signature: [REDACTED] Date: [REDACTED]

**COMPANY USE ONLY:**

Approved by: [REDACTED] Date: [REDACTED]

Please return completed application to: [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]









**LIMITED LARGE ECONOMIC DEVELOPMENT  
RIDER CONTRACT Pursuant to Evergy Kansas  
Schedule EDR**

This Agreement is entered into as of this 3rd day of October 2022, by and between Evergy Kansas, Inc. (Company) and (Customer) with its corporate offices located at (Customer).

WITNESSETH:

Whereas, Company has on file with the State Corporation Commission of Kansas (Commission) a certain Economic Development Rider (Rider), and;

Whereas, Customer is a new Customer, or has acquired additional separately metered facilities within the Company's service territory, and;

Whereas, Customer has furnished sufficient information to the Company to demonstrate that its new facilities or additional separately metered facilities (Facilities) satisfied the Availability and Applicability provisions of the Rider, and;

Whereas, Customer wishes to take electric service from the Company, and the Company agrees to furnish electric service to the Customer under this Rider and pursuant to all other applicable tariffs of the Company; The Company and Customer agree as follows:

1. Service to the Customer's Facilities located at (address) (city) (state) (county) shall be pursuant to the Rider, all other applicable tariffs, and the Company's General Rules and Regulations Applying to Electric Service, as may be in effect from time to time and filed with the Commission.
2. Customer acknowledges that the incentive credits provided by the Rider are structured to be a discount (first 12 months), discount (months 13-24), discount (months 25-36), discount (months 37-48) and discount (months 49-60) and credit shall commence on or around November 1st, 2022, the date in which service is provided by Company to Customer.
3. Customer acknowledges that this Agreement is not assignable voluntarily by Customer but shall nevertheless inure to the benefit of and be binding upon the Customer's successors by operation of law.
4. Customer acknowledges that all information provided to the Company for the purpose of determining whether the Customer is eligible for service under the Rider shall be retained by the Company, and shall be subject to inspection and disclosure in accordance with the laws of the State of Kansas, as amended from time to time. Should the Customer designate any of such information as proprietary or confidential, Company shall notify Customer of any request for inspection or disclosure, and shall use good faith efforts to secure an agreement or Commission order protecting the proprietary or confidential nature of such information.
5. This Agreement shall be governed in all respects by the laws of the State of Kansas (regardless of conflict of law's provisions), and by the orders, rules and regulations of the Commission as they may exist from time to time. Nothing contained herein shall be construed as divesting, or attempting to divest, the Commission of any rights, jurisdiction, power or authority vested in it by law.
6. Customer requests that service under this Rider begin on November 1, 2022.

In witness whereof, the parties have signed this Agreement as of the date first above written.

Evergy Kansas [redacted] Inc.  
[redacted]  
[redacted]

By: [redacted]  
Title: [redacted]  
[redacted]  
Date: [redacted]  
[redacted]

[redacted]  
[redacted]

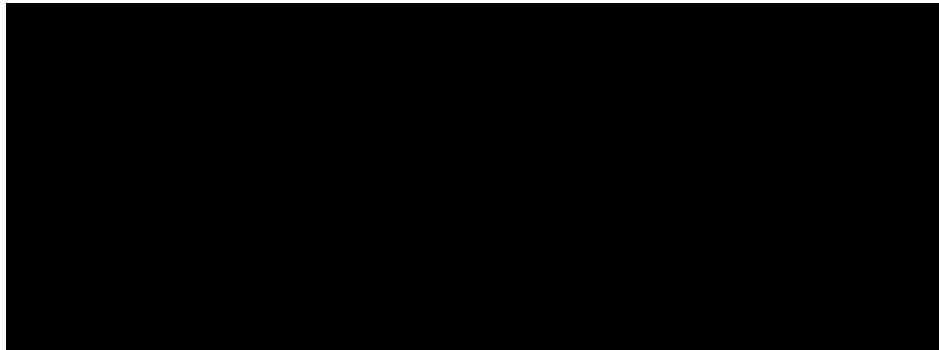
By: [redacted]  
Title: [redacted]  
Date: 1/17/ [redacted]





## **INCENTIVE OVERVIEW**

Prepared especially for:



Department of Commerce  
International Division  
1000 S.W. Jackson St., Suite 100  
Topeka, KS 66612-1354



Phone: (785) 296-7868  
Fax: (785) 296-3490 TTY: 711  
[KansasCommerce.gov](http://KansasCommerce.gov)

David C. Toland, Secretary

Laura Kelly, Governor

[REDACTED]


[REDACTED]

[REDACTED]

In follow-up to your request this week regarding Project Rise, we are pleased to present the following **updated** Kansas incentive proposal to [REDACTED]. This proposal extends our offer to [REDACTED] as we understand additional time is needed due to delays from the COVID-19 situation and site-related issues. Please let us know how we can assist to make this decision a success for your client!

Kansas has been, and continues to be, aggressive in its efforts to grow our economy. Major companies, such as Geico, Pharmaceutical Research Associates, PBI Gordon, Overstock.com, Amazon, Kiewit, Mars, Triumph, Unilever, American Multi-Cinema, Dairy Farmers of America, Kubota, ServiceMaster and General Motors recently chose Kansas as their preferred business location. These companies selected Kansas due to the business advantages our state can offer, advantages that translate to increased performance and profits. Some of these include:

- Kansas consistently ranks in the **Top 10** in the U.S. for a low cost of living at **8.7% below** the national average. Per *U.S. News*, housing affordability is the key factor in our excellent cost of living ranking.
- Kansas worker compensation rates rank at **9th lowest** in the U.S.
- Kansas has **no inventory tax or franchise tax**.
- Kansas is a **Right-to-Work** state. Our union membership is **7.8%**, well below the national average.
- Over **90%** percent of Kansas adults have a high school diploma; over **30%** have a college degree.
- Kansas ranks in the **Top 10**, by *CNBC*, for business friendliness.
- Kansas was named "**The Comeback State of 2019**" by *CNBC*. Fiscal stability, workforce development, infrastructure, cost of doing business, business friendliness and access to capital all added up to a 16-point jump in their "Top States for Business" rankings—making us the most improved state in the country.
- *CNBC* ranks Kansas 3<sup>rd</sup> for Infrastructure and the *Reasons Foundation* ranks us 2<sup>nd</sup> in their Annual State Highway Report based on 11 factors such as pavement conditions, maintenance, bridge infrastructure, and commute times.

  
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June 4, 2020

Due to the number of businesses selecting Kansas, plus the passage of key pro-business legislation, Kansas has been a **Silver Shovel or Gold Shovel Award** winner by *Area Development* magazine in eleven of the past twelve years for recruitment of business, jobs and capital investment.

This letter outlines our business advantages, the parameters of this project and the state business incentives being offered under current program statutes and policies. The incentives offered in this letter are valid until **July 31, 2020**. If the timeline for, or the parameters or understanding of this project change appreciably, the Department reserves the right to renegotiate these incentives.

I would be glad to answer any of your questions on this proposal or any aspect of doing business in Kansas. Thank you for considering our state for your business.

Sincerely,



# PROJECT OVERVIEW

## COMPANY OPERATIONS:

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

## EMPLOYMENT:

- [REDACTED]
- [REDACTED]
- [REDACTED]

## WAGES:

- [REDACTED]



**CAPITAL INVESTMENT:**

- Net, new capital investment for this project is estimated to be up to [REDACTED]  
[REDACTED]
- [REDACTED]
- [REDACTED]

**Note:** 1) In calculating the lease for capital investment, we multiply the first full year of lease payments by eight to determine the capital investment amount for lease. 2) Equipment and machinery relocated to Kansas is valued at its original acquisition cost for capital investment purposes.

# STATE OF KANSAS ESTIMATED INCENTIVES

<b>Job Creation Fund</b>	up to	<b>\$ 2,000,000</b>
<b>Promoting Employment Across Kansas</b>	up to	<b>\$ 2,000,250</b>
<b>Workforce AID</b>	up to	<b>\$ 1,500,000</b>
<b>Kansas Industrial Training</b>	up to	<b>\$ \$180,000</b>
<b>Workforce Recruitment &amp; Screening Assistance</b>	up to	<b>\$ 67,500</b>
<b>Personal Property Tax Exemption</b> <i>(for first 10 years - savings continue indefinitely)</i>	up to	<b>\$ 43,140,498</b>
<b>High Performance Incentive Program (HPIP)</b> <i>(if NAICS 3114 wage standard can be used and company worksite wages qualify for program based on current wage standard at the time of HPIP certification.)</i>	up to	<b>\$ 59,995,000</b>
<b>HPIP Sales Tax Exemption</b> <i>(would need to qualify for HPIP - covers both state and local sales tax; if a company utilizes industrial revenue bonds for this project, they would use the sales tax exemption via the bonds rather than HPIP. Some of the sales tax exemption savings would fall under statutory sales tax exemptions.)</i>	up to	<b><u>\$ 51,600,000</u></b>
<b>Total</b>		<b>\$160,483,248</b>

*The State of Kansas, Department of Commerce (Commerce) considers the incentive offers and related information set forth in this document to constitute privileged and confidential information. The recipient agrees to retain this information as strictly confidential and to use such information for the sole purpose of evaluating the proposal set forth by Commerce. The release of such information, whole or in part, to any other party will be considered a violation of this agreement.*

# BUSINESS INCENTIVES

We have a number of major incentive programs to assist a company to reduce their cost of expanding or locating a new business operation in Kansas. Based on the parameters identified to us in the information submitted by the company and in the Project Overview section of this letter, the major incentive programs applicable to this project include:

## DIRECT FINANCIAL ASSISTANCE

### JOB CREATION FUND

The Job Creation Fund (JCF) program provides funding to qualified companies as they meet certain project milestones as outlined in the proposal. This program is very flexible in its use and can be utilized to cover costs associated with the establishment of a Kansas facility such as site improvements, infrastructure improvements, construction costs, leasehold improvements, machinery and equipment or moving expenses.

The total amount of funding offered and milestone payments depends on various factors including the number of new jobs, rate of pay, benefit to the state and community, character of the operations, and capital investment.

For the retention and creation of FTE jobs, ramp-up, wages, and capital investment outlined in the Project Overview of this proposal, our agency would offer [REDACTED]

[REDACTED]

[REDACTED]

The company would complete a short application including project information, intended use of funds, and an application fee of [REDACTED]. Once the application and fee is received by our program manager, [REDACTED], a contract will be drawn up and signed by both the Company and Commerce. The company will be required to report annually on the jobs, payroll and capital investment over the term of the Agreement. If the company fails to achieve the jobs, payroll, and/or capital investment a repayment may be due at the end of the term.

**The application form needs to be submitted within 180 days from notification to the Kansas Department of Commerce of the company's decision to locate this operation in Kansas.** Registration of the company with the Kansas Secretary of State's office is also required prior to disbursement of funds. The information on the application form will be inserted into our standard contract for signature by the firm and our agency. Once the contract is signed, the company can submit an invoice for a project-related expense up to the amount in our offer letter.

**Fees:**

A non-refundable application fee of [REDACTED] will be required for all JCF Applications.

**PROMOTING EMPLOYMENT ACROSS KANSAS (PEAK) – NEW JOBS**

The Promoting Employment Across Kansas program allows qualified companies approved at the Secretary of Commerce's discretion to [REDACTED] over a period of years, depending on the **aggregate median wage** of all PEAK jobs/employees as compared to the relevant county median wage. If the aggregate median wage of the PEAK jobs/employees does not qualify the project for PEAK, the annual average wage of the jobs can be used. Qualifying through the use of the average wage limits the benefits received.

Final approval will depend upon the satisfaction of all program criteria and the discretion of the Secretary. **The benefit being offered under the PEAK program is up to [REDACTED] of state withholding tax over a [REDACTED] period for the [REDACTED] net, new jobs over an initial base employment level established per the PEAK Guidelines (see Definitions). This offer is based on the wages shown in the Project Overview section of this letter including a median wage of [REDACTED] or an hourly wage of [REDACTED].** If the company does not commit to this wage at the time of application, then the PEAK benefit will be reduced accordingly. **The company will receive the PEAK benefit based on generated withholding tax of PEAK Eligible Employees paid at or above the county median wage up to an annual maximum cap of [REDACTED].** However, if the company's actual benefit generated is less than the annual cap in any benefit year, the unclaimed amount will be added to the maximum benefit available in the subsequent benefit year. Any unclaimed PEAK benefit remaining at the end of the agreement term will be foregone.

**Qualifying Criteria:**

The Secretary of Commerce is authorized to approve a company to receive benefits of the program. **A PEAK application must be submitted to the Department of Commerce prior to relocating or locating PEAK jobs/employees. Applications shall also be submitted within 180 days from acknowledgement by Commerce of your selection of Kansas for the project.** Eligible applicants for PEAK include:

- 1) For-profit entities in an eligible NAICS category or for-profit entities locating a headquarters or administrative office serving an international or national region
- 2) Not-for-profit entities locating a new national or international headquarters in Kansas

The applicant must 1) relocate or create within two years, a minimum of five new jobs to non-metropolitan areas or ten new jobs to metropolitan areas of Kansas; 2) pay the relocated or new PEAK jobs at least the county median wage as published by the Kansas Department of Labor at the time of application; and 3) offer “adequate” health insurance coverage and pay at least 50% of the premium for health insurance for full-time employees.

The current county median wages, effective August 1, 2019, for the sites under consideration are as follows:

**Saline County** is [REDACTED] annually and [REDACTED] hourly

However, the county median wage that must be met by the company will be established at the time of application and remains static for the term of the agreement. County median wage data is updated annually around August/September.

Note: for PEAK reporting purposes, the company may include overtime and bonus as part of the gross wages of a PEAK Job/Employee. The hourly wage rate of a non-salaried PEAK employee is calculated by dividing the total gross wages during a quarter by the actual hours the PEAK employee worked or was compensated (e.g. sick or vacation leave) by the company during the quarter. For salaried employees, the hourly wage rate is calculated by using a standard 40-hour workweek when determining the total number of hours by which to divide total gross wages. If the company includes overtime for an hourly employee, it should include the overtime pay in gross wages and the actual number of overtime hours worked in total hours compensated.

Based on the expectation that the company will create the minimum jobs required within [REDACTED] years of the PEAK Agreement date, it can qualify for the PEAK program if it meets all other eligibility criteria. For part-time jobs to count for the PEAK benefit, they must be working at least 20 hours per week, year-round. For expanding Kansas businesses, a base employment will be established at the time of application and must be maintained to receive a PEAK Benefit.

Other criteria of the PEAK program:

- Firms utilizing the PEAK incentive are excluded from claiming credits under the research and development tax credit program for the wage portion of expenses where State withholding tax has been retained; other qualified expenses can be claimed under the research and development tax credit program.
- PEAK eligible employees who apply for the Rural Opportunity Zones (ROZs) income tax exemption would not be eligible to have their withholding tax retained by the company for the PEAK benefit.
- Companies delinquent on any taxes or those that have filed or announced bankruptcy are not eligible for the program.
- Kansas companies that have employees are required to report employment and wage data to the Kansas Department of Labor on a quarterly basis for unemployment insurance purposes. The [K-CNS 100](#) form is used to report this quarterly data. For companies having multiple Kansas worksites reporting on one K-CNS 100, corresponding federal

Multiple Worksite Report(s), Form BLS 3020, will be required. The K-CNS 100 and BLS 3020, if applicable, are also required for PEAK participant companies.

*Numerous factors will determine your actual PEAK Benefit including the number of PEAK eligible jobs/employees, their individual rate of pay and State withholding tax exemption(s), ramp-up of new jobs created, and the annual PEAK Jobs' median / average wage attained per the company's quarterly reports each Benefit Year.*

### **Default & Repayment / Remedies**

The company will be considered in default and will be subject to remedies and repayment for failure to meet program requirements as will be outlined in detail in a separate PEAK agreement to be developed upon acceptance of this proposal; causes of default could include, but are not limited to, the company:

- failing to offer within 180 days of hire adequate health insurance coverage to all full-time employees and paying at least 50% of the premium
- having a PEAK Job's Median Wage that is less than 100% of the County Median Wage
- being delinquent on any Federal, state or local taxes
- failing to meet minimum PEAK program employment requirements within two-years as will be detailed in the PEAK agreement
- failing to pay at least 90% of the PEAK Jobs' Median Wage, or the PEAK Jobs' Average Wage if approved, noted in the PEAK agreement
- failing to meet quarterly and biennial PEAK reporting requirements
- failing to maintain the minimum employment level as will be specified in the PEAK agreement

If the company is found to be in default, it will be informed in writing that it may lose its PEAK eligibility or be subject to repayment / remedies unless such deficiencies are corrected within 30 days. Depending on the nature and timing of the default, various remedies will be applicable as will be detailed in the PEAK agreement. These could include, but are not limited to: 1) a requirement to repay an amount equal to the aggregate Kansas withholding tax refunded / retained over the term of the PEAK agreement; 2) a requirement to repay an amount equal to the Kansas withholding tax refunded to or retained by the company for each employee whose annual wages were less than 100% of the County Median Wage; 3) reduction of the PEAK benefit term; 4) reduction in the total PEAK Benefit; and / or 5) cessation of PEAK benefits altogether. The default and remedies will be outlined in full detail in the PEAK agreement.

### **Fees:**

A non-refundable application fee of \$750 will be required for all PEAK Applications received and is required at the time of application submission. If multiple entities are included in the PEAK Application, additional application fee payments will be required for each applicant entity (e.g. 2 applicant entities = \$750 x 2 = \$1,500). The fees may be paid by either 1) mailing a check to the Kansas Department of Commerce; or 2) paid online using ACH/debit/credit card.

## INDUSTRIAL REVENUE BONDS

Industrial revenue bonds (IRBs) are issued by cities and counties to provide funds for credit-worthy companies to purchase land, pay the cost to construct and equip new facilities, or to purchase, remodel or expand existing facilities. IRBs allow for fixed-rate financing for the life of the bond for the project. The authority to approve the issuance comes from the governing body where the land site is located.

Use of industrial revenue bonds will allow the construction of real property to be eligible for property tax abatement in Kansas, which is given by the local governing body. Kansas law allows for a maximum ten year real property tax abatement commencing the year after the bonds are issued. Personal property, such as commercial machinery and equipment, brought into Kansas after June 30, 2006 is exempt from property tax by state law.

Another benefit of IRBs is a sales tax exemption. Statute K.S.A. 79-3606 exempts the cost of building materials and labor, as well as fixed items of machinery and equipment, from state and local sales taxes when IRBs are used.

## WORKFORCE TRAINING PROGRAMS

### WORKFORCE AID

Discussions with Project Rise have indicated a need for assistance with efforts to provide training for the [REDACTED] net new positions and retraining for existing positions, including an estimate of [REDACTED] retained positions transferring from existing production lines to new automated production lines/processes.

**To support the diverse training needs of Project Rise, the Department of Commerce will allocate Job Creation Fund (JCF) monies to provide up to [REDACTED] of value per year for [REDACTED] through creation of a customized workforce training program, including the Workforce AID program and other training opportunities up to a total value of [REDACTED]. We encourage a shared model for training costs between the company and Commerce. Program requires a minimum starting average wage of [REDACTED]**

#### **Overview of State Workforce Initiatives**

**Workforce AID.** The Kansas Department of Commerce and the Kansas Board of Regents are partnering with Kansas companies to address the state's skills gap through development of the talent pipeline with demand driven initiatives that train and deliver skilled, certified workers. Workforce AID (Aligned with Industry Demand) supports Kansas' strategic plan for economic development, keeping Kansas businesses competitive and promoting a more robust economy.

**Employers Lead.** Employers drive the training process, outlining skills and industry- recognized credentials employees need for success. Short term, highly focused training programs result in *college credit* and *industry-recognized credentials* for participants, and the skilled workforce employers need. Training providers are selected based on a competitive bid process.

**Single Point of Contact.** Kansas empowers the liaison position supported by Commerce and Regents – a *national* best practice as cited by the Brookings Institution – to coordinate and leverage connections among employers, colleges, local workforce development boards and staffing agencies for results.

**Early Connections to Employers.** Businesses and potential employees connect prior to the training process so participants understand company culture, as well as job expectations and opportunities –before they are hired. Employers lead the selection process of candidates that meet company qualifications – resulting in savings by training candidates who already have a job offer.

**Education Linked to a Job.** Successful participants are ready to begin work at your company.

Workforce AID has produced **results** with over 83 companies statewide, including industry sectors such as welding, information technology, food manufacturing, machining, sheet metal assembly and industrial maintenance. This training initiative, *nationally recognized* by the US Chamber of Commerce Foundation, is based on a public/private partnership that supports sourcing and training candidates, typically at a much lower cost than might otherwise be available.

Representative participant companies include: *Spirit AeroSystems, Inc., SecurityBenefit Corporation, Caterpillar Work Tools, Inc., Cargill, National Beef, Spears Manufacturing, Tatro Plumbing, Summit Truck Bodies, Big Heart, Mars Chocolate North America*, and a host of other companies, both large and small. To date, over 550 participants have received training through Workforce AID trainings, in metro areas including Wichita and Topeka, as well as in more rural areas throughout the state.

**System Capacity and Connections.** While there are multiple initiatives to support continued development and expansion of the talent pipeline, we are fortunate to have excellent capacity and unique opportunities as a result of a centrally coordinated, 32-institution postsecondary educational system. This structure not only provides capacity but supports efficient and effective implementation efforts for initiatives such as the 10-year, \$100 million University Engineering Initiative Act. Of note, a variety of Kansas companies, as well as companies doing business in the state, have a presence on campus at Kansas State University, the University of Kansas and Wichita State University, including *Garmin, Airbus* and others.



Additionally, the Kansas Board of Regents has a 10-year strategic plan, *Foresight 2020*, tracking metrics ranging from the socio-economic and racial diversity of student bodies, to workforce alignment with industry requirements. All these factors together position Kansas to be able to address company needs ranging from short term accelerated training, to more robust internship initiatives to transformative state initiatives such as the University Engineering Initiative Act.

## **KANSAS INDUSTRIAL TRAINING**

We are offering the company our Kansas Industrial Training (KIT) program, which is direct financial assistance to assist in the training of the net, new jobs to Kansas. If your company utilizes PEAK for this project and if they are eligible for the program, we are making the following KIT offer for the new jobs in the first three years:



The program can be structured as pre-employment, classroom, on-the job or a combination of the three approaches. The program can pay the negotiated costs for instructor's salaries; videotape development; textbooks and training manuals; supplies and materials; and curriculum planning and development.

### **Qualifying Criteria**

To access the funding, the company prepares a plan identifying trainers, trainees, type of training and the estimated cost. The training plan is approved by the Kansas Department of Commerce and the funding allocated based on actual reimbursement of training expenditures per the plan and contract with our agency. Travel expenses or payments for training facilities are not allowed under the program. All Contracts will be written for 12 months; however, a company can close early on the contract if they desire. Requests for reimbursement are accepted at the end of the project. Reimbursement requests must be made within 90 days after the project ends or the funding will be unencumbered.

**A KIT application must be submitted to the Department of Commerce prior to relocating or locating jobs/employees in Kansas. Applications shall also be submitted within 180 days from acknowledgement by Commerce of your selection of Kansas for the project.**

The average wage must be equal to or higher than the median wage for the county in which the project is located. Also, over 50% of the revenues for this operation will need to come from outside of Kansas to qualify.

A company must make health care available to its employees and the plan must include the following:

- Hospital Care
- Physician Care
- Mental Health Care
- Substance Abuse Treatment
- Pre-natal and post-natal care
- Prescription Drug Coverage

For new hires, the health care plan must be made available within 180 days of hire date.

More information on the program is at: [Kansas Industrial Training \(KIT\)](#)

### **Fees:**

A non-refundable application fee of \$500 will be required for all Kansas Industrial Training (KIT) applications and is required at the time of application submission.

### **Workforce Development Assistance**

#### **KANSASWORKS - General Overview of Services**

**KANSASWORKS**, the state's public workforce system, is prepared to provide customized services for the employer and perform the following tasks to support the ramp-up of the project, free of charge.

- Meet with employer to determine the skills, education and experience needed for the positions
- Post open positions in **KANSASWORKS.com**
- Search **KANSASWORKS.com** and other online sources for qualified job seekers (i.e. Indeed, LinkedIn, Facebook, etc.)
- Facilitate recruiting events at our locations or off-site, per employer preference
- Reach out to our extensive network of community contacts, schools, and other training providers to source qualified job seekers
- Screen job seekers for employer's minimum requirements
- Administer skill(s) assessments as requested by employer
- Deliver qualified, pre-screened job candidates to employer
- Provide space at the Workforce Center for meetings, recruiting events, etc.
- Request feedback from the employer and adjust efforts based on feedback

**KANSASWORKS** has **dedicated staff** to support employer's recruiting effort. Our staff will work directly with the employer to determine their hiring needs and what services will be of most benefit, including recruiting assistance, candidate screening, assessments, providing meeting space, and recruiting/outreach events. Staff will focus on sourcing qualified job seekers through **KANSASWORKS**, other on-line sources, local job fairs, community colleges, four-year institutions and our vast community organization network.

The **staff hours and duration** of our support dedicated to the project will be based upon the employer's need. We will focus our efforts on the project until the staffing needs have been met. Staff will also be available when subsequent recruiting efforts are needed during the various phases of the ramp-up. Additional staff will be assigned to the project when necessary.

We will **advertise** employer job openings in **KANSASWORKS.com** which will automatically spider into other job boards. We will also advertise the positions at educational institutions, at job fairs and to our community organization network. In addition, we will hold on-site recruiting events at our locations to attract the needed talent and use social media.

We also have several **assessment tests** available to determine skill proficiency in various areas. If the decision is made to utilize any of our skill or interest assessments, we will have dedicated staff available to administer and proctor the assessments, and then provide reports on the results. This service will also be available if the employer would like us to administer their own assessments.

We will make the local **Workforce Center available** to the employer in support of the project.

Private sector clients have estimated that our recruitment and screening services can save a company **up to \$300 per new worker**. At [REDACTED] new jobs, this would be an estimated savings of up to [REDACTED]

## PROPERTY TAX EXEMPTIONS

Both real and personal commercial property is assessed at 25%. The 25% rate is multiplied by the appraised value of the property to get an assessed value. This assessed value is multiplied by the local mill levy of the community to get the property tax figure. However, there are real and personal property tax abatement and exemption programs available in Kansas for tax savings.

### REAL PROPERTY TAX ABATEMENT

State law allows 100% property tax abatement for ten (10) years on real property if industrial revenue bonds are utilized in the project or it qualifies under the state constitution, which allows companies that manufacture articles of commerce, conduct research and development or store goods or commodities sold in interstate commerce to receive a property tax abatement. Tax abatement for real property is a local decision of the community.

### PERSONAL PROPERTY TAX EXEMPTION

For personal property, Kansas law exempts the property tax on commercial and industrial machinery and equipment purchased or transferred into Kansas after June 30, 2006. The personal property tax exemption continues each year under the law. As an illustration, we have outlined below the estimated property tax savings for this project using projected expenditures

for purchased machinery and equipment. The property tax exemption is indefinite; however, the estimated property tax savings over a 10-year period using the average mill levy in Kansas of 134.743 are detailed below.

This personal property tax exemption is a unique and significant savings each year for your company. Actual savings will depend on the fair market value of the property, depreciation, the local mill levy rate and if all equipment qualifies for the personal property tax exemption. Personal property exemption can cover such items as: computers, desks & chairs, copiers, fax machines, business machinery, equipment used in manufacturing operations, and equipment used in warehousing.

### **Estimated Machinery and Equipment (M & E) Property Tax Savings**

M&E Cost	Assessed Value	Property Tax

## **KANSAS CORPORATE INCOME TAX CREDITS**

The corporate income tax rate in Kansas is 4% of net income. Net income in excess of \$50,000 is subject to a surtax of 3.00 percent.

For corporations having facilities both inside and outside the state, the net income attributed to the Kansas operation is based upon the percentage of the corporation's business located in Kansas. A business' tax obligation is determined by a three-factor formula using the proportion of sales, property and payroll attributable to the Kansas facility. Corporations may opt to use a two-factor (sales and property) apportionment formula to calculate tax liability if the payroll factor for a taxable year exceeds 200% of the average of the property and sales factors. State law allows net operating losses to be carried forward to each of the ten years following the taxable year of the net operating loss.



However, Kansas offers income tax credit programs to significantly reduce a company's tax liability. The tax credits earned by a legal entity can be used to offset the Kansas income tax liability of that same entity.

## **HIGH PERFORMANCE INCENTIVE PROGRAM**

Commerce's High Performance Incentive Program (HPIP) is available to companies who meet the program requirements. The Kansas statutes and rules and regulations in effect at the commencement of the proposed certification or re-certification period for which the HPIP application is received will be applicable to any given project. Under current HPIP regulatory structure, the High Performance Incentive Program (HPIP) offers a **10% income tax credit** on the qualified net, new capital investment for a project. For-profit companies having employees, payroll and corresponding qualified investment are eligible to apply.

To calculate the HPIP investment tax credit, the first \$50,000 of qualified investment is deducted from the estimated capital investment for non-metropolitan Kansas counties. However, for the metropolitan counties of Johnson, Wyandotte, Sedgwick, Shawnee and Douglas, the first \$1.0M of qualified investment is deducted from the estimated capital investment to calculate the credit. If your first full year of lease payments and/or your capital improvements to the facility are over more than a one-year period, the applicable \$1.0M threshold will apply each year the eligible capital investment is placed into service. If all of the anticipated investment satisfies the statutory definition of "qualified facility investment," the 10% HPIP income tax credit is estimated to be:

[REDACTED]

The HPIP credits can reduce or eliminate a company's Kansas corporate income tax liability. The credits must be taken within a **16-year period**, starting from the first year the company claims the credits on their tax filing. All program criteria must be met so the company's worksite can obtain HPIP certification for a majority of any tax year in which the credits are taken against Kansas income tax liability. After HPIP certification, the company will be able to capture their eligible tax credit on their respective income tax filing.

### **Qualifying Criteria:**

The estimated NAICS code provided to us for this legal entity is the following:

- NAICS Code: [REDACTED]

The Kansas Department of Labor is the final authority on the assignment of NAICS codes for Kansas companies. We would be glad to work with the officials of the company on the assignment of a NAICS code for the worksite.

If your company can be classified as such under HPIP statutes and policy in force at the commencement of the initial certification period and any subsequent re-certification periods,

they would need to meet the following requirements during the twelve-month measurement period to become certified:

- 1) pay salaries that are above-average for similar types of businesses within the county/region of Kansas where the company locates;
- 2) participate in one of our state-sponsored training programs, such as KIT, or invest at least 2% of annual payroll in workforce training.

For HPIP, we can use either the three or four digit NAICS code for wage standards. The current wage standards for this project based on the NAICS code provided to us by the consultant and best wage to qualify is:

(Under [REDACTED] employees; updated July 1, 2019)

- [REDACTED] County (Eastern Rural) -
  - NAICS [REDACTED]

Based on the average wage information submitted and as illustrated in the Project Overview, the company's project average wage for the new jobs at this new Kansas worksite [REDACTED]

[REDACTED] However, the wage standards for this program are updated the third quarter of each year. The internal wage of the jobs at this new worksite will be compared to the appropriate NAICS code and wage standard in effect at the time the chosen four-quarter measurement period ends.

To satisfy the HPIP wage requirement, Kansas statutes state that a company must pay a higher than average wage at its qualifying worksite. For a new worksite, this is typically accomplished by comparing the worksite average wage during the first four calendar quarters of operations (i.e. the HPIP measurement period), to the appropriate HPIP wage standard. The appropriate wage standard depends on (a) the worksite location; (b) the company's NAICS category; and (c) when the HPIP measurement period ends.

The K-CNS 100 Quarterly Wage Report, for unemployment insurance, would be the source for the company to determine their wages paid during the first four calendar quarters. The compensation will include wage items for management, supervisors and other reported worksite employees that are specifically included as compensation per the Kansas Department of Labor link of: [HPIP Wage Information](#)

**A "Capital Investment Project Description" sheet will need to be submitted to our agency for the worksite of each legal entity applying for the HPIP program *prior* to them signing any document, such as a contract to purchase or lease land, property, or equipment, or bringing assets owned by the company into Kansas from an out-of-state location, which commits the company to its Kansas investment.**

**Fees:**

HPIP applications received will require a non-refundable application fee per worksite location to be submitted with the application. The fee schedule per location is as follows: 1) First time certifications - \$750; or 2) Re-Certifications - \$250; or 3) One page carry-forward only – \$0.

## SALES TAX EXEMPTIONS

Effective July 1, 2015, the Kansas state sales and use tax will be 6.5%. Cities and counties may collect additional sales tax. However, Kansas has a variety of sales tax exemption programs to reduce this sales tax liability.

### **SALES TAX EXEMPTION FOR CONSTRUCTION, REMODEL, EQUIPMENT AND FURNISHINGS**

Companies that are eligible for the High Performance Incentive Program (HPIP) can apply for a Project Exemption Certificate (sales tax exemption). This is a 100% sales tax exemption on items used to construct, build-out, remodel, furnish and equip the new worksite. The exemption could cover the eligible taxable purchases of capital investment made by the legal entity submitting an application.

**If this project can be HPIP-certified, we estimate the following savings in sales tax, at a state average sales tax rate of 8.6%:**

- [REDACTED]

**Note:** if a company utilizes Industrial Revenue Bonds for this project, they would apply for a sales tax exemption on the taxable purchases via IRBs rather than the HPIP sales tax exemption. Please note the various sales tax exemptions available under state statute in the next section including the labor services on new construction and manufacturing machinery and equipment.

**Qualifying Criteria:**

Companies applying for the sales tax exemption under the HPIP Program need to qualify for certification under the High Performance Incentive Program. The Request for Project Exemption Certificate (sales tax exemption) needs to be filed **prior** to making taxable purchases related to the project. The application is filed with the Kansas Department of Revenue. A letter from the Kansas Department of Commerce indicating the legal entity is certified under the High Performance Incentive Program is necessary for the sales tax exemption request to be approved

and issued by the Kansas Department of Revenue. The certification letter from the Kansas Department of Commerce is issued once the company is certified under the HPIP program.

The sales tax exemption certificate is issued effective from the latter of the date the exemption request is received by the Kansas Department of Revenue or the start of the HPIP certification period. If the company could not obtain HPIP certification to allow the sales tax exemption to be issued before taxable purchases were made for the project, the company would apply to the Kansas Department of Revenue for sales tax reimbursement on qualified taxable purchases made during the HPIP certification period. The company must remain HPIP-certified to continue to apply for the sales tax exemption for future taxable purchases.

## SALES TAX EXEMPTIONS

### SALES TAX EXEMPTIONS BY STATE LAW

Kansas has several sales tax exemptions available by state statute that offer significant savings to companies:

- Electricity, gas and water consumed during manufacturing are exempt from the Kansas sales tax
- **Labor services used in original construction**
- **Sales of manufacturing machinery and equipment, including equipment used to assemble, process, finish, store, warehouse and distribute tangible personal property**
- Tangible personal property that becomes an ingredient or component part of tangible personal property for sale at retail inside or outside of Kansas
- Tangible personal property that is immediately consumed or dissipated in the actual production, manufacturing, processing or compounding of tangible personal property for sale at retail inside or outside of Kansas
- **Tangible personal property purchased by a city from the proceeds of industrial revenue bonds. The cost of the building and equipment are entitled to an exemption from Kansas sales tax at the time of initial purchase**

Kansas applies the “Integrated Plant” standard to the taxation of machinery and equipment. Adoption of this standard makes it easier for the taxpayer to interpret the boundaries of the exemption. The integrated plant theory allows for pre- and post-production equipment to qualify for the exemption, such as:

- Pre-production machinery and equipment
- Machinery that services the production line
- Machinery that deals with by-products of production
- Ancillary property that might otherwise not be viewed as machinery and equipment
- Labor services for the installation and repair of qualified machinery and equipment.



## MACHINERY/EQUIPMENT EXPENSING DEDUCTION

Effective January 1, 2012, Kansas taxpayers will be allowed to claim an expense deduction for business machinery and equipment, placed in service in Kansas during the tax year. The one-time deduction is allowed for each qualified purchase of machinery and equipment in the year that it is placed in service. The unused expense deduction is treated as a Kansas net operating loss that may be carried forward for ten (10) years. If the property is relocated outside Kansas or disposed of before the end of its federal depreciable life, the amount of the tax liability relieved by the deduction may be subject to repayment.

Eligible investment is machinery and equipment depreciable under the Modified Accelerated Cost Recovery System (MACRS) in section 168 of the Internal Revenue Code (IRC), or canned software as defined in section 197 of the Internal Revenue Code. Examples of eligible equipment include manufacturing equipment, office furniture, computers, software, and racking.

The expense deduction is computed by multiplying the depreciable cost of the item placed into service times the factor shown in the table in subparagraph (f) of Section 2 of Kansas Senate Bill 196, based on the recovery period (differs by type of property) and method of depreciation (200% declining balance, 150% declining balance, straight-line) determined under IRC section 168, minus any IRC section 168(k) bonus depreciation claimed for the same item on the federal return. If the business is claiming IRC Section 179 expensing for the item, then no subtraction is made from the depreciable cost before multiplying that times the applicable factor to compute the Kansas expense deduction.

For example, for a computer placed into service that cost \$10,000, if the business is claiming IRC Section 168(k) 50% bonus depreciation in a tax year, that amount must be subtracted from the depreciable cost of the computer before the Kansas expensing deduction is calculated:  $\$10,000 - \$5,000 = \$5,000$ . The amount of the Kansas expense deduction in this situation is:  $\$5,000 \text{ times } .116 = \$580$ . If the business is claiming IRC Section 179 expensing for this computer, then no subtraction is made from the depreciable cost before multiplying that times the applicable factor to compute the Kansas expense deduction:  $\$10,000 \text{ times } .116 = \$1,160$ .

The expense deduction is claimed against a company's Kansas corporate income tax liability. The Kansas expense deduction is a post-apportionment deduction. For a multi-state business, this means the deduction is applied after the income has been apportioned to Kansas.

A more detailed description of the benefit and example can be found in the "Expensing Primer" at: [Expensing Deduction](#)

If a taxpayer elects to claim an expensing deduction for certain investment, they cannot claim a tax credit for the same investment under the High Performance Incentive Program. They also cannot claim a credit under the following other tax credit programs: research and development credit; alternative fuel vehicle credit; swine facility improvement credit; historic preservation credit; refinery credit or accelerated depreciation; oil or gas pipeline or accelerated depreciation; integrated coal or coke gasification nitrogen fertilizer plant credit or accelerated depreciation; biomass-to-energy plant credit or accelerated depreciation; integrated coal gasification power plant credit; renewable electric cogeneration facility credit or accelerated depreciation; biofuel storage and blending equipment credit or accelerated depreciation; carbon dioxide capture equipment credit; or film production credit.

# NEXT STEPS TO APPLY FOR KANSAS INCENTIVE PROGRAMS

Once you've chosen Kansas for this expanded operation, we're ready to assist your company in applying for the incentive programs offered in the proposal letter. The following outlines the forms and their order of priority to access these incentive programs. Please keep us apprised of your project's status so we can continue to advise your company on the most effective way to access our programs. We would be glad to assist in addressing your questions as you complete these documents and review prior to submission to our agency program managers.

- 1) High Performance Incentive Program - Project Description Form (HPIP6k) – the legal entity applying for the High Performance Incentive Program will submit a completed form to our agency **prior** to them signing any document, such as a contract to purchase or lease land, property or equipment, or relocating company-owned assets from another state to Kansas which commits the company to its Kansas investment. The link to this form can be found below under “HPIP Important First Step: Project Description”:

## [High Performance Incentive Program](#)

Upon submission of this form, the program manager for HPIP will assign a number to the project and will send a letter directing the company to file additional documents as necessary to become certified under the program and ultimately file for the capital investment tax credits. A K-59 form is filed to claim the tax credits. If an outside tax service is used, please discuss this with them prior to filing your taxes with Kansas.

**Fee:** HPIP applications received will require a non-refundable application fee per worksite location to be submitted with the application. The fee schedule per location is as follows: 1) First time certifications - \$750; or 2) Re-Certifications - \$250; or 3) One page carry-forward only – \$0. The fee may be paid by either 1) mailing a check to the Kansas Department of Commerce; or 2) paid online using ACH/debit/credit card by using [this link](#)

- 2) Promoting Employment Across Kansas (PEAK) – The PEAK application is completed by the company and submitted to our agency for review and approval by the Secretary of the Kansas Department of Commerce. The PEAK application must match the project parameters outlined in this incentive proposal and should be submitted to our agency at: [Peak.Application@ks.gov](mailto:Peak.Application@ks.gov) prior to the new job creation for the project. The PEAK application and guidelines are located on our website at:

## [Promoting Employment Across Kansas \(PEAK\)](#)

**A PEAK application must be submitted to the Department of Commerce prior to relocating or locating PEAK jobs/employees in Kansas. Applications shall also be submitted within 180 days from acknowledgement by Commerce of your selection of Kansas for the project.**

**Note:** Our agency processes the PEAK applications in the quarter of the effective date of your PEAK application. Effective dates must begin on the first day of a calendar quarter. The PEAK staff will reach out to you with any questions on your application near the effective date of your application.

For PEAK, there are two options for the withholding tax benefit to be received by the company – refund or retain. The “**refund**” benefit method is considered the easiest and most convenient benefit process and thus is generally elected by most participant companies. A \$5 quarterly fee for each PEAK-Eligible Job is assessed for this benefit method. The “**retain as you go**” benefit method has a more complex benefit process for companies that elect it. The retain benefit process is also generally not supported by payroll service providers, so please check with your provider before electing this benefit method.

**Fee:** A non-refundable application fee of \$750 will be required for all PEAK Applications received and is required at the time of application submission. If multiple entities are included in the PEAK Application, additional application fee payments will be required for each applicant entity (e.g. 2 applicant entities = \$750 x 2 = \$1,500). The fees may be paid by either 1) mailing a check to the Kansas Department of Commerce; or 2) paid online using ACH/debit/credit card by using [this link](#).

- 3) Sales Tax Exemption (Request for Project Exemption Certificate (pr70b) – The PR70b form is submitted to the Kansas Department of Revenue **prior** to taxable purchases being made for this project. Once the company becomes certified under the High Performance Incentive Program (HPIP) for the project, a letter from the Kansas Department of Commerce will be sent to the Kansas Department of Revenue stating the legal entity is certified under HPIP which will allow the sales tax exemption request to be processed. If the company paid sales tax on qualified purchases for the project during the HPIP-certification period, they would file to the Kansas Department of Revenue for any eligible sales tax reimbursement. The link to the sales tax exemption (PR 70b) form is available at: [Revenue PR 70b Form](#)

If the company needs to file for sales tax reimbursement, this form is available via the following link: [Sales Tax Exemption Reimbursement Form](#)

- 4) Workforce Training – our workforce training team will work with your firm to apply for the training funds and assist you in understanding the process to create a training plan. The first step to apply for our funding is to contact us when a decision has been made to locate in Kansas and we will make the appropriate connections to start the process. The workforce training plan and contract should be in place **prior** to job creation and workforce training related to the project: More information on the training programs can be found at:

[Workforce Training – Kansas Industrial Training](#)  
[Workforce Training – Kansas Industrial Retraining](#)

**A KIT application must be submitted to the Department of Commerce prior to relocating or locating jobs/employees in Kansas. Applications shall also be submitted within 180 days from acknowledgement by Commerce of your selection of Kansas for the project.**

**Fee:** A non-refundable application fee of \$500 will be required for all Kansas Industrial Training (KIT) applications and is required at the time of application submission. The fee may be paid by either 1) mailing a check to the Kansas Department of Commerce; or 2) paid online using ACH/debit/credit card by using [this link](#) for (KIT) or [this link](#) for (KIR)

# ACCEPTANCE OF KANSAS DEPARTMENT OF COMMERCE INCENTIVE PROPOSAL

Our company has reviewed the [REDACTED] incentive proposal from the Kansas Department of Commerce. We accept this offer effective as of this date and fully understand the information as set forth in the incentive proposal.

[REDACTED]  
\_\_\_\_\_  
Company Officer (Signature)

[REDACTED]  
\_\_\_\_\_  
Company Officer (Printed Name)

[REDACTED]  
\_\_\_\_\_  
Company Name

[REDACTED]  
\_\_\_\_\_  
Date

**Press Release:**

Please provide a company contact who the Kansas Department of Commerce can coordinate with on a press release for the announcement of this project at the appropriate time:

Name: [REDACTED] [REDACTED]  
\_\_\_\_\_

Title: [REDACTED] [REDACTED]  
\_\_\_\_\_

Email: [REDACTED] [REDACTED]  
\_\_\_\_\_

Phone: [REDACTED] [REDACTED]  
\_\_\_\_\_

*Any program agreements executed as part of this incentive proposal will be subject to 2019 HB223 which requires Commerce to collect specific information for a searchable public database. Information included in the database will include company name, address, county, annual amount of incentive claimed, distributed or received. The bill also requires qualification criteria for the incentive, such as jobs or capital investment (if applicable), required benchmarks and progress made toward those benchmarks be included.*

