BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

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In the Matter of the Application of Black Hills/ Kansas Gas Utility Company, LLC, d/b/a Black Hills Energy for Approval of the Commission to Make Certain Changes in its Rates for Natural Gas Service.

Docket No. 25-BHCG-298-RTS

TESTIMONY OF ROBERT DANIEL IN SUPPORT OF THE SETTLEMENT AGREEMENT

ON BEHALF OF

BLACK HILLS/ KANSAS GAS UTILITY COMPANY, LLC, d/b/a Black Hills Energy

1		I. <u>INTRODUCTION</u>
2	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
3	A.	My name is Robert Daniel and my business address is 655 E. Millsap Road, Fayetteville,
4		Arkansas 72703.
5	Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
6	A.	I am employed by Black Hills Service Company, LLC ("BHSC"). BHSC is a wholly owned
7		subsidiary of Black Hills Corporation ("BHC"). I am Director of Regulatory for Kansas and
8		Arkansas.
9	Q.	ARE YOU THE SAME ROBERT DANIEL WHO FILED DIRECT AND REBUTTAL
10		TESTIMONY IN THIS DOCKET?
11	A.	Yes. I am testifying on behalf of Black Hills/Kansas Gas Utility Company, LLC, d/b/a Black
12		Hills Energy ("Black Hills" or "Company").
13	Q.	ARE YOU SPONSORING ANY EXHIBITS TO YOUR TESTIMONY?
14	A.	Yes. KSG Settlement Exhibit RD-1 calculates of the refund percentages for the Tax
15		Adjustment Rider ("TA Rider").
16	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
17	A.	I am providing testimony in support of the Settlement Agreement ("Agreement") between
18		Black Hills, the Staff of the Kansas Corporation Commission ("Commission" and "Staff"
19		respectively), the Citizens' Utility Ratepayer Board ("CURB"), Kansas Municipal Gas
20		Agency ("KMGA"), Symmetry Energy Solutions, LLC ("Symmetry"), WoodRiver Energy,
21		LLC ("WoodRiver"), Freedom Pipeline, LLC ("Freedom Pipeline"), and Seaboard Energy
22		Kansas, LLC ("Seaboard") (collectively, "Parties").

- I will also be providing background information regarding this matter, summarizing
 the terms of the Agreement, and addressing and applying the Commission standards for
 review of settlements to the Agreement in this case.
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II. BACKGROUND

5 Q. PLEASE PROVIDE BACKGROUND INFORMATION REGARDING THE 6 COMPANY'S RATE APPLICATION, WHICH IS THE SUBJECT OF THE 7 AGREEMENT.

8 On February 3, 2025, Black Hills filed an Application with the Kansas Corporation A. 9 Commission ("Commission") in Docket No. 25-BHCG-298-RTS seeking approval to make 10 certain changes in its rates and charges for natural gas service. The Company's Application 11 was based on a test year ending September 30, 2024, and reflected normalized operating 12 results adjusted for known and measurable changes in revenues, operating and maintenance expenses, cost of capital, taxes, and other relevant factors. The Commission issued an Order 13 14 on February 19, 2025, establishing a procedural schedule with an Evidentiary Hearing set to 15 begin on June 30, 2025.

16 The Company's Application requested an overall increase in base rates of \$21.6 17 million, which included approximately \$4.4 million in revenues currently being recovered 18 through the Gas System Reliability Surcharge ("GSRS"). After accounting for the rebasing 19 of GSRS revenues, the new revenue increase sought by the Company was \$17.2 million, for 20 a total revenue requirement of \$77.56 million. The Company's request was based on an 21 overall after-tax rate of return of 7.63%, which included a return on equity of 10.5%, a cost 22 of debt of 4.71%, and a capital structure composed of 50.44% equity and 49.56% debt.

1	In addition to the proposed revenue increase, the Company sought approval to refund
2	approximately \$2.9 million in non-protected excess deferred income taxes ("EDIT") to
3	customers via the Company's existing TA Rider. These refunds are associated with a change
4	in tax accounting methods and proposed to be returned to customers between November 1,
5	2025, and April 30, 2026.
6	The Application also included a request for Commission approval to implement a
7	Deferred Accounting Insurance Expense Tracker and to authorize the Company to file an
8	abbreviated rate case following the conclusion of this proceeding. The abbreviated rate case
9	would allow for recovery of capital investments placed in service through December 31,
10	2025, effectively delaying the Company's next GSRS filing. Additionally, the Company
11	proposed several revisions to its Transportation Tariffs and other tariff modifications. In
12	support of its Application, Black Hills submitted the testimony of nine witnesses and the
13	schedules required by K.A.R. 82-1-231.
14	On May 9, 2025, Staff filed direct testimony recommending a base rate increase of
15	\$13.6 million, which included the \$4.4 million in GSRS revenues, resulting in a new revenue
16	increase of \$9.2 million. Staff also recommended approval of the Insurance Expense Tracker
17	and the abbreviated rate case request, subject to certain conditions.
18	On May 9, 2025, CURB filed testimony on the same date recommending a base rate
19	increase of \$18.1 million, which, after accounting for the GSRS rebasing, resulted in a new
20	revenue increase of \$13.7 million. CURB also supported the Insurance Expense Tracker and
21	the abbreviated rate case proposal with conditions.
22	On May 9, 2025, Seaboard, WoodRiver, and Freedom Pipeline filed direct testimony
23	addressing various aspects of the Company's proposed Transportation Tariffs. KMGA also

1		filed direct testimony related to Black Hills' class cost of service study and rate design				
2		recommendations.				
3		On May 23, 2025, Symmetry and Freedom Pipeline filed Cross-Answering				
4		Testimony opposing various aspects of the Commission Staff's support for the Company's				
5		proposed Transportation Tariff.				
6		On May 30, 2025, Black Hills filed rebuttal testimony, revising its requested base				
7		rate increase to \$18.3 million, with a new revenue increase of \$13.9 million.				
8		Following settlement discussions held on June 5, 2025, all parties to the docket				
9		reached a unanimous settlement agreement resolving all issues in the case.				
10	III. <u>TERMS OF THE AGREEMENT</u>					
11	Q.	ARE YOU FAMILIAR WITH THE TERMS OF THE AGREEMENT?				
12	A.	Yes. I was personally involved in negotiating the terms of the Agreement. The Parties had				
13		differing opinions about certain issues raised in this case, and yet, were able to negotiate a				
14		compromise that satisfied each party. This result was achieved, in part, by agreeing to a				
15		revenue increase without explicitly stating the resulting conclusions on every item in dispute.				
16		Where it was necessary to specifically state the settlement reached by the Parties on a				
17		particular item for setting future rates or for other reasons, those parties did so.				
18		Specifics of the Agreement include the following:				
19		1) Black Hills shall be authorized to implement an overall annual increase in base rates				
20		of \$15.2 million. This increase includes \$4.4 million related to rebasing GSRS				
21		surcharge revenues, resulting in a new revenue increase of \$10.8 million.				
22		2) For purposes of calculating Black Hills' GSRS and abbreviated rate case revenue				
23		deficiency, the carrying charges to be applied to recoverable investments shall be				

	calculated using a gross-of-tax carrying charge of 8.37%, subject to adjustment if tax					
	rates change prior to the Company's next general rate case.					
3)	The Agreement does not constitute an agreement by the Parties to the separate					
	quantification of capital structure, cost of debt, or cost of equity proposed by the					
	Company in this proceeding and preserves the Parties' rights to challenge cost of					
	capital proposals in future rate applications filed by Black Hills.					
4)	The Parties agree to support the abbreviated rate case procedure proposed by Black					
	Hills and further support the scope of the abbreviated rate case as proposed by Staff.					
	The abbreviated rate case to be filed by the Company will include an update to the					
	Company's plant in service, and attendant impacts, through December 31, 2025. For					
	purposes of the abbreviated rate case, Black Hills' total adjusted rate base as of					
	February 28, 2025, shall be \$294,824,431.					
5)	The Parties agree to the Company's implementation of a deferred accounting tracker					
	for insurance costs, with the level in base rates set at \$1,128,696. The tracker will					
	sunset in the Company's next general rate case and will require Black Hills to support					
	the cost recovery of the deferred balance in the Company's next general rate case					
	filing.					
6)	Various accounting matters are agreed upon, including:					
	• The ad valorem tax expense embedded in base rates shall be \$7,815,966.					
	• Rate case expense recovery will be amortized over five years.					
	• Pension and OPEB deferrals of \$717,948 and \$95,444, respectively, will be					
	amortized over three years. Black Hills has the right to recover any					
	unamortized amount related to the Pension and OPEB deferrals.					
	4) 5)					

1		• For purposes of calculating Black Hills' pension tracker going forward, the
2		base rates include \$262,612 for pension expense and \$167,600 for OPEB
3		expense.
4	7)	Black Hills shall refund \$2,950,909 in non-protected EDIT through the Company's
5		existing TA Rider, with a true-up to occur either prior to or after the refund period,
6		which will begin November 1, 2025, and end on April 30, 2026.
7	8)	The residential customer charge shall be \$21.00 per month, and the small commercial
8		customer charge shall be \$32.00 per month. The Parties agree to the rates as shown
9		on Attachment A to the Agreement.
10	9)	For purposes of this Settlement Agreement only, the Parties agree to use a 10-year
11		period, based on Staff's data, to determine normal weather. Heating Sensitivity
12		Coefficients for the WNA Rider are set forth in Attachment B to the Agreement.
13	10)	The proposed revisions to Black Hills' Transportation Tariffs relating to (1) the
14		addition of daily balancing charges, (2) receipt point capacity allocation assignments,
15		and (3) the expansion of Operational Flow Orders ("OFOs") to customer-specific
16		OFOs, shall be deferred to a separate docket initiated by Black Hills following the
17		issuance of a final order in the abbreviated rate case authorized by this Settlement.
18	11)	The Parties agreed to the following Transportation Tariff Revisions:
19		• A two-year transition period for the implementation of the proposed annual
20		aggregation enrollment revision. The enrollment period will begin on July 1st,
21		with the first annual enrollment under the revised provision to occur on July
22		1, 2027.

1		• The non-telemetered daily balancing service charge will be set in Black Hills'
2		Tariff Rate Schedules at \$0.012 per therm.
3		• All Gas Quality Specification revisions and the LVI telemetry requirements
4		as proposed by Black Hills.
5	12)	In its next general rate case, Black Hills agrees to include, for informational purposes
6		only, an alternative Class Cost of Service Study that separates the LVS customer
7		class into Firm, Transportation, and Interruptible subclasses solely for analysis and
8		transparency. Black Hills is not required to advocate for or adopt the alternative cost
9		allocation in its proposed rate design.
10	13)	The Parties agree to tariff revisions proposed by Company witness Mr. Nicholas W.
11		Smith, including the following revision to Section 2.1c regarding customer-specific
12		information proposed by CURB:
13 14		(2.1-c) Disclaimer on Company's Treatment of Customer-Specific Information:
15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		Customer information, which shall include all billing statement information, usage data and agent information, shall not be released to any other party without the customer's consent, except that neither notice nor Customer consent shall be required when Customer specific information is released in response to a request of the Commission or its staff. If within a KCC proceeding, this exception also applies to the Citizens' Utility Ratepayer Board (CURB), or any other Commission approved intervenor. This section shall not prevent Company from providing information regarding Customer status when requested by law enforcement or emergency personnel acting in an official capacity or when customer specific information is released by court order, subpoena, or other order or requirement issued by a duly constituted authority, or when release of such information is necessary to provide service. Company shall not be required to notify the Customer or obtain the customer's consent in these instances.
31	14)	Black Hills will notify third-party vendors to request deletion of customer data and
32		provide updates to CURB and Staff.

- 1 15) The Parties agree to request that new rates become effective on or before August 1, 2 2025.
- 3 16) The Agreement also includes standard provisions preserving the Commission's 4 authority, allowing for the filing of testimony in support of the Agreement, and 5 providing that the Agreement is voidable if not approved in its entirety.
- 6 Q. DOES THE AGREEMENT PROVIDE FOR A REASONABLE RESOLUTION TO
 7 ISSUES IN THIS PROCEEDING?
- 8 A. Yes, it does.

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IV. <u>COMMISSION STANDARDS FOR REVIEW OF AGREEMENT</u>

10 Q. ARE YOU FAMILIAR WITH THE FACTORS THE COMMISSION CONSIDERS 11 WHEN REVIEWING A PROPOSED SETTLEMENT AGREEMENT?

- 12 A. Yes, I am. I understand there are three factors the Commission considers when reviewing a
- 13 proposed unanimous settlement agreement.

14 Q. CAN YOU IDENTIFY THOSE THREE FACTORS?

- A. The Commission may accept a unanimous settlement agreement so long as approval of the
 settlement is:
- 17 1. Supported by substantial competent evidence in the record as a whole;
- 18 2. Results in just and reasonable rates; and
- 19 3. Is in the public interest.¹

20 Q. WHO ARE THE PARTIES TO THIS DOCKET?

21 A. As stated above, the Parties to this proceeding include Staff, CURB, Black Hills,

¹ Docket No. 23-ATMG-359-RTS, Order Approving Settlement Agreement, issued May 9, 2023, paragraph 23.

1		WoodRiver, KMGA, Symmetry, Freedom Pipeline, and Seaboard.					
2	Q.	ARE THERE ANY ISSUES NOT ADDRESSED IN THE AGREEMENT THAT ANY					
3		OF THE PARTIES WISH TO LITIGATE?					
4	A.	No. All issues are resolved under the Agreement.					
5	Q.	WHO PARTICIPATED IN THE SETTLEMENT NEGOTIATIONS IN THIS					
6		DOCKET?					
7	A.	Representatives from each of the Parties participated in the settlement negotiations which					
8		took place on June 5, 2025. A settlement of all issues was reached by the Parties and filed					
9		with the Commission on June 13, 2025.					
10	Q.	DID ALL PARTIES WHO WILL BE IMPACTED BY THE AGREEMENT HAVE					
11		AN OPPORTUNITY TO BE HEARD WITH RESPECT TO THE TERMS OF THE					
12		AGREEMENT?					
13	A.	Yes. All parties impacted by the terms contained in the Agreement participated in the					
14		settlement discussions.					
15	Q.	IS THE SETTLEMENT AGREEMENT AMONG THE PARTIES IN CONFORMITY					
16		WITH THE FACTORS THE COMMISSION USES TO REVIEW SETTLEMENTS?					
17	A.	Yes. Although the factors established by the Commission have a legal application, it is my					
18		understanding all the parties agree that the established standards have been met. A legal					
19		analysis included in the Joint Motion addresses these points.					
20	Q.	IS THE AGREEMENT SUPPORTED BY SUBSTANTIAL EVIDENCE?					
21	A.	Yes. The Agreement is supported by Black Hills' Application, as well as a significant					
22		amount of testimony provided by the Company, Staff, CURB, and the remaining Parties. As					
23		noted in the Agreement, Black Hills filed the testimony of nine (9) witnesses with its					

1 application. Ten (10) witnesses from Staff and four (4) witnesses from CURB filed their 2 own testimony on Black Hills' application. The remaining Parties provided one (1) witness 3 each, totaling five (5) additional testimonies. Nine (9) witnesses from Black Hills filed rebuttal testimony. Combined, Staff, CURB, and the remaining Parties issued hundreds of 4 5 data requests to Black Hills, and used information provided during discovery to develop their 6 respective positions. The level of analysis and attention to detail documented in the 7 testimony of the Parties, which is supported by hundreds of workpapers, helps confirm the 8 agreement is supported by substantial competent evidence. As indicated by the voluminous 9 amount of data used to develop each position, rate cases are complex proceedings with 10 several competing policy issues. The Agreement reached in this case is supported by the extensive amount of evidence reviewed during the Parties' audit of Black Hills' operations. 11

12 Q. IF THE AGREEMENT IS APPROVED BY THE COMMISSION, WHAT IS THE 13 NET IMPACT TO BLACK HILLS' CUSTOMERS?

14 Since the Company is already collecting \$4.4 million in GSRS revenues included in the base A. 15 rate revenue requirement under the proposed Agreement, the overall impact is a net rate 16 increase of approximately \$10.8 million. For a typical residential customer using an average 17 of 53.6 therms per month, this results in an average monthly bill increase of \$5.96, or 8.99%. During the months of November 2025 through April 2026 when refunds from the 18 19 TA Rider are in effect, a typical residential customer using an average of 88.7 therms per 20 month will experience a monthly bill increase of \$8.67, or 9.02%, on average for those 21 months.

Q. DO THE TERMS CONTAINED IN THE AGREEMENT RESULT IN JUST AND REASONABLE RATES AND IS APPROVAL OF THE AGREEMENT IN THE PUBLIC INTEREST?

A. Yes. The terms of the Agreement result in just and reasonable rates, and approval of the
Agreement is in the public interest. The Company's request for a base rate increase was
driven by the need to continue providing safe, reliable, and efficient natural gas service to
customers across its Kansas service territory. As discussed in the direct testimony of
Company witness Mr. Marc T. Eyre, the costs that Black Hills seeks to recover through base
rates are not discretionary—they are essential to maintaining the infrastructure, workforce,
and financial stability necessary to serve the public.

11 The Company has made approximately \$188 million in capital investments since its 12 last rate case, including \$118 million in new plant additions that are not currently reflected 13 in base rates. These investments are critical to replacing aging infrastructure, expanding 14 system capacity, and ensuring compliance with safety and reliability standards. Without 15 recovery of these prudent and necessary investments, the Company's ability to maintain and 16 improve its system in the public interest would be impaired. It is also important to point out 17 that other than recovery of GSRS revenues, the proposed increase in base rates in this case 18 will be the first time in 10 years since Black Hills' Kansas customers will have experienced 19 an increase in their base rates.

This application also serves to renew the Company's eligibility to utilize the GSRS, the Company's only system integrity rider, by resetting the statutory timeline through the filing of a general rate case. As part of the Settlement Agreement, approximately \$4.4 million in GSRS revenues currently being collected from customers will be rolled into base rates, 1

and the GSRS will be reset to zero once new base rates are effective.

Additionally, the Agreement provides for the refund of approximately \$2.95 million in non-protected EDIT to customers through the TA Rider, with refunds scheduled to occur during the 2025–2026 winter heating season (November 2025 through April 2026) – the time when residential customer usage is at their highest. This refund will effectively offset a portion of the rate increase for our customers this winter.

7 The Agreement was reached through comprehensive negotiations among all parties to the docket, including representatives of residential and small commercial customers, 8 9 transportation customers, municipalities, and Staff. The fact that all parties were able to 10 reach a unanimous agreement underscores the fairness and reasonableness of the outcome. 11 In my opinion, the Agreement reflects a thoughtful and balanced resolution of the issues in 12 this case. It ensures that Black Hills can continue to meet its obligation to provide safe and reliable service, while also delivering value and transparency to customers. For these 13 14 reasons, I believe the Agreement results in just and reasonable rates and is in the public 15 interest.

16 Q. WHAT IS YOUR RECOMMENDATION ON THE AGREEMENT?

17 A. I recommend the Commission approve the unanimous settlement Agreement in its entirety.

18 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

19 A. Yes, it does.

AFFIDAVIT OF ROBERT DANIEL

State of <u>Alkansas</u>) Scounty of <u>Waishing</u>) ss

I, ROBERT DANIEL, being first duly sworn on oath, depose and state that I am the same Robert Daniel identified in the foregoing Testimony in Support of Settlement; that I have caused the foregoing Testimony in Support of Settlement to be prepared and am familiar with the contents thereof; and that the foregoing Testimony in Support of Settlement is true and correct to the best of my knowledge, information, and belief as of the date of this Affidavit.



Robert Daniel

Subscribed and sworn to before me, A Notary Public, in and for said County and State, this <u>/6</u> day of <u>Jum</u>. JU25

Kancreu ary Public

My Commission expires: <u>11/5-/2025</u>

Settlement Tax Adjustment Rider Refund						
Customer Class	Proposed Base Rate Revenue by Cust Class ¹		Rider TA Refund Amounts by Cust Class		Calculated Refund Percentage by Cust Class	Percentage Refund by Customer Class
		(A)	(B) = (A)/(44,891,619) * 2,950,909	(C) = (B) / (A)	(D) = (B)/2,950,909
Residential	\$	30,847,769	\$	(2,027,750)	2.1911%	69%
Small Commercial	\$	5,654,813	\$	(371,714)	2.1911%	13%
Small Volume	\$	4,047,313	\$	(266,046)	2.1911%	9%
Large Volume	\$	3,346,735	\$	(219,995)	2.1911%	7%
Irrigation	\$	994,990	\$	(65,405)	2.1911%	2%
Total	\$	44,891,619	\$	(2,950,909)		100%

¹ Based on rates developed using proposed revenues in Attachment A of the Settlement Agreement for the months of November through April