

BEFORE THE CORPORATION COMMISSION  
OF THE STATE OF KANSAS

IN THE MATTER OF THE APPLICATION ]  
OF GREAT PLAINS ENERGY INCORPORATED, ]  
KANSAS CITY POWER AND LIGHT COMPANY ] KCC Docket No. 18-KCPE-095-MER  
AND WESTAR ENERGY, INC. FOR APPROVAL ]  
OF THE MERGER OF WESTAR ENERGY, INC. ]  
AND GREAT PLAINS ENERGY INCORPORATED ]

DIRECT TESTIMONY OF

ANDREA C. CRANE

ON BEHALF OF

THE CITIZENS' UTILITY RATEPAYER BOARD

*REDACTED VERSION*

January 29, 2018

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Appendix A - List of Prior Testimonies

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1 **I. STATEMENT OF QUALIFICATIONS**

2 **Q. Please state your name and business address.**

3 A. My name is Andrea C. Crane and my business address is 2805 East Oakland Park Boulevard,  
4 #401, Ft. Lauderdale, FL 33306.

5  
6 **Q. By whom are you employed and in what capacity?**

7 A. I am President of The Columbia Group, Inc., a financial consulting firm that specializes in  
8 utility regulation. In this capacity, I analyze rate filings, prepare expert testimony, and  
9 undertake various studies relating to utility rates and regulatory policy. I have held several  
10 positions of increasing responsibility since I joined The Columbia Group, Inc. in January  
11 1989. I became President of the firm in 2008.

12  
13 **Q. Please summarize your professional experience in the utility industry.**

14 A. Prior to my association with The Columbia Group, Inc., I held the position of Economic  
15 Policy and Analysis Staff Manager for GTE Service Corporation, from December 1987 to  
16 January 1989. From June 1982 to September 1987, I was employed by various Bell Atlantic  
17 (now Verizon) subsidiaries. While at Bell Atlantic, I held assignments in the Product  
18 Management, Treasury, and Regulatory Departments.

19  
20 **Q. Have you previously testified in regulatory proceedings?**

21 A. Yes, since joining The Columbia Group, Inc., I have testified in over 400 regulatory  
22 proceedings in the states of Arizona, Arkansas, Connecticut, Delaware, Hawaii, Kansas,

1 Kentucky, Maryland, New Jersey, New Mexico, New York, Oklahoma, Pennsylvania, Rhode  
2 Island, South Carolina, Vermont, Washington, West Virginia and the District of Columbia.  
3 These proceedings involved electric, gas, water, wastewater, telephone, solid waste, cable  
4 television, and navigation utilities. A list of dockets in which I have filed testimony since  
5 January 2008 is included in Appendix A.  
6

7 **Q. Have you previously testified in regulatory proceedings in Kansas?**

8 A. Yes, I have. As shown in Appendix A, I have testified in numerous proceedings in Kansas,  
9 including cases involving Kansas City Power and Light Company (“KCP&L”) and Westar  
10 Energy (“Westar”). I have also testified in cases involving Atmos Energy, Kansas Gas  
11 Service, Empire District Electric Company, Black Hills Gas Company, Midwest Energy and  
12 others.  
13

14 **Q. Have you previously participated in other proceedings involving utility mergers and  
15 acquisitions?**

16 A. Yes, I have filed testimony and participated in numerous proceedings involving utility  
17 mergers and acquisitions, including proceedings involving: Delmarva Power and Light  
18 Company and the Atlantic City Electric Company; Potomac Electric Power Company and  
19 Baltimore Gas and Electric Company; Conectiv Power Delivery and PEPCO Holdings, Inc.  
20 (“PHI”); Exelon Corporation and PHI; Orange and Rockland Utilities and Consolidated  
21 Edison; New Century Energies, Inc. and the Northern States Power Company; New England

1 Electric System and Eastern Utility Associates; Consolidated Edison and Northeast Utilities,  
2 Inc.; Texas-New Mexico Power Company (“TNMP”) and Public Service Company of New  
3 Mexico (“PNM”); New Mexico Gas Company (“NMGC”) and TECO Energy, Inc.; and  
4 Midwest Energy, Inc. and Westar Energy, Inc. I also participated in the 1997 merger  
5 proceeding involving Western Resources, Inc. and KCP&L. In addition, I have participated  
6 in cases involving the sale of Atlantic City Electric Company’s B.L. England Generating  
7 Station, TNMP’s acquisition by S.W. Acquisition, L.P., and the sale of PNM’s gas assets to  
8 Continental Energy Systems, Inc., the transaction that resulted in the formation of NMGC.  
9 Finally, I filed testimony in KCC Docket 16-KCPE-593-ACQ (“593 Docket”) regarding the  
10 proposed acquisition of Westar Energy, Inc. by KCP&L, an acquisition that was rejected by  
11 the Kansas Corporation Commission (“KCC”).  
12

13 **Q. What is your educational background?**

14 A. I received a Master of Business Administration degree, with a concentration in Finance, from  
15 Temple University in Philadelphia, Pennsylvania. My undergraduate degree is a B.A. in  
16 Chemistry from Temple University.  
17

18 **II. PURPOSE OF TESTIMONY**

19 **Q. What is the purpose of your testimony?**

20 A. On August 25, 2017, Great Plains Energy, Inc. (“GPE”), KCP&L, and Westar Energy, Inc.  
21 (“Westar”, collectively “Joint Applicants”) filed an Application with the Kansas Corporation

1 Commission (“KCC” or “Commission”) seeking KCC approval of an Amended Merger  
2 Agreement (“Amended Agreement”) between Westar and GPE, the parent company of  
3 KCP&L. The Columbia Group, Inc. was engaged by the Citizens’ Utility Ratepayer Board  
4 (“CURB”) to review the Application, to evaluate the impact on Kansas ratepayers, and to  
5 develop recommendations to the KCC. I am providing testimony on CURB’s overall  
6 recommendations and the ratemaking conditions that CURB recommends be imposed if the  
7 Amended Agreement is approved. I also discuss the degree to which the Amended  
8 Agreement meets the merger standards that have been adopted by the KCC. Stacey Harden  
9 is also submitting testimony on behalf of CURB, addressing the Joint Applicants’ proposed  
10 capital expenditure program over the next five years and its potential impact on ratepayers.  
11 In addition, Cary Catchpole of CURB is providing testimony on quality of service issues  
12 relating to the proposed merger.

13  
14 **Q. Please explain how your testimony is organized.**

15 A. Section III of my testimony contains a brief summary of my conclusions and  
16 recommendations relating to the proposed transaction. In Section IV of my testimony, I  
17 summarize the proposed transaction and discuss how the proposed transaction differs from  
18 the acquisition previously proposed by the Joint Applicants in the 593 Docket. In Section V,  
19 I discuss the KCC’s merger standards and evaluate the extent to which the proposed  
20 transaction complies with those standards.

1 **III. SUMMARY OF CONCLUSIONS AND RECOMMENDATIONS**

2 **Q. What are your conclusions and recommendations regarding the Amended Agreement**  
3 **and the proposed merger of Westar and GPE?**

4 A. There are many benefits to the proposed merger. As stated in my testimony in the 593  
5 Docket, there are several factors that make GPE a good candidate to merge with Westar.  
6 GPE, through KCP&L, already operates an electric utility that is contiguous to the Westar  
7 service territory. The KCC is familiar with KCP&L, and KCP&L is familiar with regulation  
8 in Kansas. KCP&L and Westar already share ownership of several generating facilities.  
9 These factors are all favorable and suggest that the merger of Westar and GPE could result in  
10 cost savings and other benefits that are at least as great as the benefits resulting from an  
11 acquisition of Westar by some other entity.

12 There are, however, five additional safeguards that I recommend be adopted if the  
13 proposed merger is approved by the KCC. These are:

- 14 1. In order to guarantee adequate savings to ratepayers, ratepayers should receive a  
15 credit of \$250 million over the next five years. The Joint Applicants should provide  
16 an initial ratepayer credit of \$100 million upon closing of the merger, with an  
17 additional credit of \$50 million in each year from 2020 to 2022.
- 18 2. The Joint Applicants should agree to a rate moratorium for five years following the  
19 effective date of rates in each company's next base rate case.
- 20 3. The KCC should deny the Joint Applicants' request to defer transition costs  
21 associated with the merger.

1           4.     Dividends from the Joint Applicants to the parent company should be limited to  
2                   100% of net income, unless additional dividends are approved by the KCC. In  
3                   addition, notification should be provided to the KCC if the debt component of the  
4                   capital structures of the holding company, Westar, or KCP&L exceed 55%.

5           5.     The KCC should condition the merger on a commitment to retain Westar’s inclining  
6                   block residential rate structure.

7  
8                   In addition to the above recommendations, which are further addressed in my Direct  
9           Testimony, CURB also recommends certain reporting requirements with regard to capital  
10           expenditures over the next five years, as discussed in Ms. Harden’s testimony. Finally,  
11           CURB is also recommending the expansion of certain reliability and customer service  
12           metrics and related penalties, as discussed in the testimony of Ms. Catchpole.

13  
14   **IV.   OUTLINE OF THE PROPOSED TRANSACTION**

15   **Q.   Please provide a brief description of Westar.**

16   A.   Westar is the largest electric utility in Kansas, with its principal office in Topeka, Kansas.  
17           Westar, and its wholly-owned subsidiary Kansas Gas and Electric Company (“KGE”),  
18           provide service to approximately 703,000 customers in central and eastern Kansas.<sup>1</sup> Westar’s  
19           energy sales are approximately 33% residential, 28% industrial, and 39% commercial. It has

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<sup>1</sup> “Westar” will be used throughout this testimony to refer to both the parent company and to the wholly-owned subsidiary, KGE.



1 a service area of roughly 10,000 square miles.<sup>2</sup> The Company operates and coordinates  
2 35,000 miles of transmission and distribution lines. In addition, it owns approximately 6,600  
3 MW of electric generation capacity, including nuclear, coal, natural gas, and renewable  
4 generation.

5  
6 **Q. Please provide a brief description of GPE.**

7 A. GPE is a public utility holding company headquartered in Kansas City, Missouri. GPE owns  
8 KCP&L, a regulated electric utility providing service in eastern Kansas and western  
9 Missouri. GPE is also the parent company of Greater Missouri Operations Company  
10 (“GMO”), which provides regulated electric service in Missouri, and GPE Transmission  
11 Holding Company, which owns 13.5% of Transource Energy, LLC, which provides  
12 competitive electric transmission projects. GPE’s regulated electric operations include  
13 approximately 749,600 residential customers, 99,100 commercial customers, and 2,500  
14 industrial customers. GPE owns approximately 6,500 MW of electric generation capacity  
15 fueled by various sources, including nuclear and coal.

16 Westar and KCP&L are together the majority holders of the Wolf Creek Nuclear  
17 Generating Station, each holding a 47% ownership interest. The two utilities also jointly own  
18 the La Cygne Generating Station, which is a two-unit 1400-megawatt coal-fired power plant  
19 and the three-unit Jeffrey Energy Center, a 2,150-megawatt coal-fired power plant.

20  

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2 Testimony of Mr. Ruelle, pages 6-7.

1 **Q. Please provide a description of the proposed transaction.**

2 A. The Joint Applicants are proposing a Merger of Equals (“MOE”) whereby Westar and GPE  
3 will exchange each company’s common stock for stock in a new holding company, Monarch  
4 Energy Holding, Inc. (“Monarch”)<sup>3</sup>. Stockholders of Westar will receive one share of  
5 Monarch stock for each share of Westar stock, while shareholders of GPE will receive  
6 0.5981 shares of Monarch stock for each share of GPE. After the merger, current Westar  
7 shareholders will own approximately 52.5% of the new company and current GPE  
8 shareholders will own approximately 47.5%. The combined company will have an equity  
9 value of approximately \$14 billion and will serve approximately 1 million customers in  
10 Kansas and 600,000 customers in Missouri. The transaction will result in a corporate  
11 structure that is similar to the current GPE holding company structure, with both KCP&L and  
12 Westar being subsidiaries of Monarch, the new holding company that will replace GPE.

13 The proposed transaction is structured as a tax-free exchange of shares, with neither  
14 company paying or receiving a premium. Under Generally Accepted Accounting Principles  
15 (“GAAP”), Monarch will be required to record an estimated \$1.52 billion of goodwill to  
16 account for the difference between the net book value of GPE’s assets and the market value  
17 of its stock at the time of the merger.

18 The Joint Applicants estimate that the merger will result in gross savings of \$627.0  
19 million from 2018-2022 and they are proposing to provide retail electric customers with  
20 upfront bill credits of \$50 million. Included in merger-related savings are the savings

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3 At the time of the filing, the name of the new holding company had not been identified. A Proxy Statement identifying Monarch Energy Holding, Inc. was filed with SEC on September 14, 2017.

1 associated with the early retirement of five Westar generating units (Tecumseh Unit 7,  
2 Gordon Evans Units 1 and 2, and Murray Gill Units 3 and 4). In addition to the gross  
3 savings of \$627.0 million, the Joint Applicants also expect additional capital and operational  
4 savings relating to the consolidation of the ownership of Wolf Creek. Moreover, the Joint  
5 Applicants also expect additional savings related to the avoidance or deferral of capital  
6 projects that are indirectly related to the merger but which are not included in the Company's  
7 savings projections, such as savings relating to the early retirement of certain KCP&L and  
8 GMO generating units. Both Westar and KCP&L intend to file base rate cases in Kansas in  
9 2018. For planning purposes, the Joint Applicants assume that they would not file  
10 subsequent base rate cases for approximately five years.

11  
12 **Q. Have the Joint Applicants included other commitments if the merger is approved?**

13 A. Yes, as presented in Appendix H of the Application, the Joint Applicants have provided  
14 commitments in the following eight categories:

15 I. **General Conditions** – The Joint Applicants have agreed to retain the Westar Topeka  
16 headquarters building until April 2023, and to maintain a staffing level of at least 500  
17 employees at that location for at least five years following the merger. The Joint  
18 Applicants also agree to continue charitable giving and community involvement at  
19 2015 levels for a period of five years, and to maintain existing low-income programs  
20 for a minimum of five years following the merger.

21 II. **Employee Commitments** – The Joint Applicants have committed to no involuntary

1 severance as a result of the merger. They have also agreed to maintain substantially  
2 comparable compensation levels and benefits for two years after the closing of the  
3 merger.

4 III. **Financing and Ring Fencing Provisions** – The Joint Applicants have agreed to a  
5 number of financial and ring-fencing conditions, including limiting debt at KCP&L,  
6 Westar and the holding company to no more than 65% of the capital structure. The  
7 Joint Applicants have also committed to certain actions in the event of a downgrade.

8 IV. **Ratemaking, Accounting and Related Conditions** – The Joint Applicants have  
9 proposed to provide \$50 million in up-front bill credits and will only seek to recover  
10 transition costs from ratepayers to the extent that they can demonstrate that savings  
11 from the merger exceed the transition costs. The Joint Applicants also agree that they  
12 will not seek recovery from ratepayers of any transaction costs related to the merger.  
13 They also agree to hold ratepayers harmless in the event that the goodwill recorded  
14 by the holding company is ever impaired.

15 V. **Affiliate Transactions and Cost Allocation Manual (“CAM”) Conditions** – The  
16 Joint Applicants agree that they will file all related affiliated transaction agreements  
17 with the KCC and will comply with all Commission rules with regard to affiliate  
18 transactions. They also agree that in the first rate case following the closing of the  
19 merger, intercompany charges will be less than those presented in each company’s  
20 most recent rate case prior to the merger, as adjusted for inflation. They have also  
21 made various commitments regarding the maintenance of separate books and records

1 and the provision of records to the KCC and Staff. The Joint Applicants will also  
2 seek a waiver from the Missouri Affiliate Transaction Rules and they commit that if a  
3 waiver is not received, they will not seek to recover more than actual costs incurred  
4 by affiliates for any affiliated transaction. Finally, the Joint Applicants have agreed  
5 to meet with Staff and CURB no later than 60 days after the closing to discuss the  
6 impact of cost allocations among Monarch’s affiliates and to file an updated CAM no  
7 later than 6 months after the closing.

8 **VI. Quality of Service Conditions** – The Joint Applicants have committed to meeting  
9 certain quality of service standards. Quality of service issues and related  
10 commitments are being addressed by CURB witness Cary Catchpole.

11 **VII. Reporting and Access to Records** – The Joint Applicants have agreed to meet  
12 periodically with Staff after the closing to discuss the progress of the integration  
13 plans. They have also agreed to various reporting requirements relating to employee  
14 headcounts, efficiencies, goodwill impairment, and accounting changes. The Joint  
15 Applicants will also provide Staff and CURB with access to various documents and  
16 reports, including the Integrated Resource Plans filed in Missouri, information  
17 provided to ratings analysts, documents regarding CAM compliance, and Board of  
18 Directors’ materials.

19 **VIII. Other Parent Company Conditions** – The Joint Applicants have agreed to reaffirm  
20 and honor any prior commitments to the KCC made by GPE, KCP&L or Westar. In  
21 addition, the holding company has committed that capital required for utility

1 investment will continue to be a high priority by Monarch’s Board and executive  
2 management.

3  
4 **Q. How does the Amended Agreement differ from the proposed transaction that was the  
5 subject of the 593 Docket?**

6 A. From a ratepayer perspective, the MOE proposed in the current Application is vastly superior  
7 to the transaction that was originally proposed in the 593 Docket (“Original Agreement”).  
8 The Joint Applicants previously sought approval for the Original Agreement in a filing dated  
9 June 28, 2016 wherein GPE proposed to acquire the stock of Westar and operate it as a  
10 subsidiary, similar to the ownership structure for KCP&L. Pursuant to the Original  
11 Agreement, GPE proposed to acquire 100% of the outstanding stock of Westar for  
12 approximately \$12.2 billion, including purchasing Westar’s equity for approximately \$8.5  
13 billion and assuming approximately \$3.6 billion of Westar debt. The original transaction  
14 would have resulted in an acquisition premium of approximately \$4.8 billion. GPE proposed  
15 to finance the Original Agreement by issuing \$4.4 billion in long-term debt, \$750 million of  
16 privately-issued mandatory convertible preferred equity, and \$2.35 billion of public equity in  
17 the form of common stock and mandatory convertible preferred stock. The proposed  
18 transaction would have significantly changed the holding company capital structure, from  
19 approximately 49.0% common equity to only 32.4% common equity. Moreover, GPE’s  
20 consolidated long-term debt would have increased from 50.4% to 59.0%. For ratemaking  
21 purposes, the Joint Applicants proposed that the KCC utilize the KCP&L and Westar

1 subsidiary capital structures, instead of the consolidated GPE capital structure, to set rates.  
2 This would have resulted in an artificially high equity ratio for ratemaking purposes.

3 The Original Agreement was rejected by the KCC on April 19, 2017, as the  
4 Commission determined that the proposal did not meet the Commission’s Merger Standards.

5 These Merger Standards were originally adopted on November 15, 1991 in Docket Nos.  
6 172,745-U and 174,155-U (“1991 Merger Order”) and later on September 28, 1999 in  
7 Docket No. 97-WSRE-676-MER (“1999 Merger Order”). More recently, the Merger  
8 Standards were affirmed in the KCC’s Order on Merger Standards issued on August 9, 2016  
9 in the 593 Docket. The denial of the Original Agreement was predicated on a finding that the  
10 \$8.5 billion purchase price, the \$4.8 billion acquisition premium and the \$4.4 billion of new  
11 debt were detriments to GPE’s financial condition as the surviving company, compared to  
12 the conditions of the two entities on a stand-alone basis. Although the Joint Applicants had  
13 proposed certain ring-fencing mechanisms and other commitments in rebuttal testimony, the  
14 KCC found that these proposed ring-fencing measures and commitments were not sufficient  
15 to protect the regulated subsidiaries from the debt at the parent company level. The  
16 Commission expressed concern that the benefits to customers were not guaranteed and that  
17 the merger savings and integration plans were not sufficiently advanced. The Commission  
18 therefore found that the Original Agreement was not in the public interest since it raised  
19 serious concerns about the financial strength of the combined entities and offered little  
20 assurance that ratepayers would benefit from the merger.

21 The Joint Applicants continued to pursue a merger and have now dramatically

1 amended and restated the Original Agreement, with a goal of addressing the concerns raised  
2 by Staff, CURB, other intervenors and the Commission. The Amended Agreement is now  
3 based on a MOE, rather than on an acquisition of Westar by GPE. The change to a MOE has  
4 eliminated the financial issues associated with the acquisition premium to be paid by GPE  
5 and therefore eliminated the need for the debt financing that led to the Commission's  
6 concerns about the effect of the Original Agreement on the financial condition of GPE.  
7 Under the Amended Agreement, the Joint Applicants will each exchange their common  
8 equity shares for shares in a new holding company in a ratio agreeable to the parties and that  
9 is designed so that neither company will be paying or receiving a premium. A new holding  
10 Company, Monarch, will take the place of GPE and will hold both Westar and KCP&L, as  
11 well as other current GPE subsidiaries.

12  
13 **Q. How does the Amended Agreement seek to address the concerns raised by the KCC**  
14 **regarding the lack of ratepayer benefits?**

15 A. In order to address the Commission's concern about the lack of guaranteed customer benefits  
16 the Joint Applicants are now proposing a first-year bill credit to ratepayers of \$50 million  
17 across all jurisdictions. The \$50 million bill credit would be allocated among the  
18 jurisdictions based on energy sales for the most recent twelve-month period prior to the  
19 merger. This would result in approximately 46.1% of the credit going to Westar's Kansas  
20 customers (including customers of KGE) and 15.0% going to KCP&L's ratepayers in  
21 Kansas. Thus, Kansas ratepayers would receive approximately 61.1% of the bill credit. The



1 Company has not proposed a methodology to allocate the bill credits among customers in  
2 each jurisdiction. If the bill credits were allocated on a per customer basis, the \$50 million  
3 bill credit would result in a credit of approximately \$32 per customer in Kansas.  
4

5 **Q. How have the rating agencies reacted to the Amended Agreement?**

6 A. The two major credit agencies, Standard & Poor's ("S&P) and Moody's Investor Services  
7 ("Moody's"), have both reacted positively to the Amended Agreement. Moody's has  
8 upgraded GPE's credit rating and affirmed its ratings of KCP&L, GMO and Westar. S&P  
9 affirmed its ratings for GPE and Westar but changed its outlook to positive from negative.  
10 These are positive indications that the financial community views the structure and financial  
11 terms of the Amended Agreement more favorably than the Original Agreement.  
12

13 **Q. Have the Joint Applicants adequately addressed the concerns expressed by the KCC in  
14 its Order rejecting the Original Agreement?**

15 A. In the Amended Application, the Joint Applicants have addressed many of the Commission's  
16 concerns and objections to the Original Agreement. For the most part, I believe that the  
17 Amended Agreement does comply with the Merger Standards that have been utilized by the  
18 KCC to evaluate whether utility mergers meet the public interest standard. However, there  
19 are a few areas where I believe that additional ratepayer protections are necessary, as I will  
20 address below.  
21

1 **V. COMPLIANCE WITH MERGER STANDARD**

2 **Q. What factors has the KCC stated it will consider in its evaluation of the Amended**  
3 **Agreement?**

4 A. The criteria for evaluating a proposed merger were adopted by the Commission in its 1991  
5 Merger Order and its 1999 Merger Order, and reaffirmed in its August 9, 2016 Order on  
6 Merger Standards in the 593 Docket. The KCC has stated that it uses the following criteria  
7 to determine if the public interest standard had been met:

- 8 (a) The effect of the transaction on consumers, including:
- 9 (i) the effect of the proposed transaction on the financial condition of the newly  
10 created entity as compared to the financial condition of the stand-alone  
11 entities if the transaction did not occur;
  - 12 (ii) the reasonableness of the purchase price, including whether the purchase  
13 price was reasonable in light of the savings that can be demonstrated from the  
14 merger and whether the purchase price is within a reasonable range;
  - 15 (iii) whether ratepayer benefits resulting from the transaction can be quantified;
  - 16 (iv) whether there are operational synergies that justify payment of a premium in  
17 excess of book value; and
  - 18 (v) the effect of the proposed transaction on the existing competition.
- 19 (b) The effect of the transaction on the environment.
- 20 (c) Whether the proposed transaction will be beneficial on an overall basis to state and  
21 local economies and to communities in the area served by the resulting public utility

1 operations in the state. Whether the proposed transaction will likely create labor  
2 dislocations that may be particularly harmful to local communities, or the state  
3 generally, and whether measures can be taken to mitigate the harm.

4 (d) Whether the proposed transaction will preserve the jurisdiction of the KCC and the  
5 capacity of the KCC to effectively regulate and audit public utility operations in the  
6 state.

7 (e) The effect of the transaction on affected public utility shareholders.

8 (f) Whether the transaction maximizes the use of Kansas energy resources.

9 (g) Whether the transaction will reduce the possibility of economic waste.

10 (h) What impact, if any, the transaction has on the public safety.

11  
12 In the 1991 Merger Order, the Commission made clear that the enumerated criteria  
13 can be supplemented to account for the unique facts and circumstances of each docket. These  
14 factors are the starting criteria to be used when evaluating a merger application, and are to be  
15 supplemented by any other considerations that are relevant given the circumstances existing  
16 at the time of the merger proposal. In essence, the question is whether the public interest is  
17 served by approving the merger as determined by the specific facts and circumstances of each  
18 case.

1                   A.     Effect on Consumers

2     **Q.     Please discuss the first merger standard, concerning the effect on consumers.**

3     A.     In evaluating the effect of a merger transaction on consumers, the KCC has specified five  
4            areas for review, including (i) the effect on the financial condition of the newly created  
5            entity, (ii) the reasonableness of the purchase price, (iii) whether ratepayer benefits can be  
6            quantified, (iv) whether operational synergies justify the payment of a premium, and (v) the  
7            effect on competition.    I will first address Merger Standard (a)(iii), because the most  
8            significant issue arising from the Amended Agreement relates to the projected financial  
9            benefits of the merger and how those benefits should be passed through to Kansas ratepayers.  
10           *Merger Standard (a)(iii) - The effect on consumers, including whether ratepayer benefits*  
11            *resulting from the transaction can be quantified.*

12  
13     **Q.     Have the Joint Applicants quantified the cost savings that are expected to result if the**  
14            **Amended Agreement is approved?**

15     A.     Yes, they have.    The Joint Applicants, both individually and jointly, have examined the  
16            potential for cost savings resulting from both the Original Agreement and the Amended  
17            Agreement.    In his testimony, Mr. Busser provides details of the integration plans on which  
18            the current estimate of cost savings is based.

19                    As shown in Table 1 to Mr. Busser's testimony, the Joint Applicants estimate that  
20            gross efficiencies directly related to the merger will total \$627.0 million from 2018-2022.  
21            Mr. Busser identifies savings in five functional areas: \$171.4 million in Support Services,

1           \$147.4 million in Generation, \$145.9 million in Supply Chain, \$35.5 million in Transmission  
2           and Distribution / Customer Savings, and \$126.7 million in Benchmark Staffing. The  
3           Company's proposed merger savings include savings related to the early retirement of several  
4           Westar generating facilities. The Joint Applicants also propose to retire several KCP&L and  
5           GMO facilities, but these are not included in the \$627.0 million of merger savings assumed  
6           in the Application, since the Joint Applicants' contend that these retirements are not strictly  
7           the result of the merger.

8           The majority of projected merger savings relate to labor savings. While most mergers  
9           are expected to result in some level of administrative labor savings, it is likely that the  
10          Amended Agreement will also result in operational labor savings, given the contiguous  
11          service territories and the joint ownership of certain generating facilities. The Joint  
12          Applicants project Non-Fuel Operating and Maintenance ("NFOM") Labor savings of \$351.5  
13          million, NFOM Non-Labor savings of \$220.5 million, Fuel savings of \$6.4 million and Other  
14          Savings (Inventory Carrying Costs/Revenue Requirement Reductions) of \$49.0 million, as  
15          shown in Table 2 to Mr. Busser's testimony.

16  
17       **Q. How does the Company propose to share these savings with Kansas ratepayers?**

18       A. The Company is proposing to credit ratepayers with a \$50 million (total company) upfront  
19       payment, which would result in a rate credit of approximately \$32 on a per customer basis.  
20       Both Westar and KCP&L are planning to file rate cases in 2018. Current projections are that  
21       after the 2018 rate cases, there would be a period of approximately 5 years before the next

1 base rate case is filed. During that period, any additional savings would accrue to the benefit  
2 of the Joint Applicants' shareholders.

3  
4 **Q. Do you believe that the Joint Applicants' estimates of cost savings are reasonable?**

5 A. Yes, generally I do believe that the Joint Applicants' estimates are reasonable. The Company  
6 has been working on merger savings projections for quite some time, given that it filed the  
7 Original Agreement in June 2016. Therefore, the Joint Applicants have had considerable  
8 time and opportunity to refine their estimates of cost savings. Moreover, the projected cost  
9 savings estimated by the Joint Applicants are generally in line with cost savings in other  
10 utility merger transactions. Therefore, I am not taking issue with the Joint Applicants'  
11 projections for cost savings resulting from the merger.

12  
13 **Q. If you are accepting the Joint Applicants' projections for cost savings resulting from  
14 the merger, is it certain that ratepayers will in fact benefit from such savings?**

15 A. No, it is not, for several reasons. First, regardless of how reasonable any cost savings  
16 projections are, estimated savings are just that – projections based on a host of assumptions.  
17 While many variables are within the control of the Joint Applicants, other variables are not.  
18 In fact, it is almost certain that actual savings will be more or less than the savings estimated  
19 by the Joint Applicants. The issue then is how to ensure that ratepayers do in fact receive the  
20 benefits on which the Application is premised.

21 This issue is compounded by the fact that it is very difficult to accurately assess what

1 impact a particular transaction, such as a merger, had on overall costs after the fact. Experts  
2 have spent millions of dollars and thousands of hours arguing over actual cost savings  
3 resulting from merger transactions. The problem is that utility costs are impacted by many,  
4 many factors and, in my opinion, it is very difficult to accurately quantify actual cost savings  
5 that result exclusively from a merger transaction. While we can compare actual costs to  
6 projected costs, we are not able to ever really know what actual costs would have been in the  
7 absence of the merger. Therefore, in my view, attempts to quantify actual cost savings  
8 resulting from a merger almost always result in some inaccuracy.

9  
10 **Q. Given the difficulty in accurately determining cost savings resulting from a merger,**  
11 **how can the KCC ensure that ratepayers receive sufficient benefits if the Amended**  
12 **Agreement is approved?**

13 A. I believe that the best way to ensure that ratepayers receive sufficient benefits is to require the  
14 Joint Applicants to provide rate credits to ratepayers that are based on the financial  
15 projections on which the merger is premised. If rate credits are coupled with a rate  
16 moratorium, a utility will have a further incentive to maximize cost savings during the  
17 moratorium period. This can result in additional benefits to shareholders. It can also result  
18 in additional benefits to ratepayers once utility rates are reset after the rate moratorium,  
19 assuming that these savings are then fully reflected in new utility rates.

1           **1.     Rate Plan**

2           **Q.     What specific recommendations are you making in this case to ensure that ratepayers**  
3           **receive a reasonable share of any cost savings?**

4           A.     In this case, I am recommending that the Joint Applicants provide initial rate credits of \$100  
5           million once the merger is closed. In addition, I am recommending that the Joint Applicants  
6           provide additional rate credits of \$50 million in each year from 2020-2022. I am also  
7           recommending that rates resulting from the Company's 2018 base rate cases remain in place  
8           for five years. During this period, any additional savings over and above the refunds  
9           provided to ratepayers would be retained by shareholders. Finally, I am recommending that  
10          the Joint Applicants' request to defer transition costs be rejected by the KCC.

11  
12          **Q.     What is the basis for your recommendations relating to rate credits and a rate**  
13          **moratorium?**

14          A.     The Joint Applicants estimate merger savings of \$627.0 million from 2018-2022. In  
15          addition, they estimate additional savings of \$222.6 million related to the early retirement of  
16          certain KCP&L and GMO generating units<sup>4</sup>. These savings are not directly attributable to  
17          the merger but nevertheless have been included in the Company's financial models. This  
18          totals approximately \$850 million in cost savings over the next five years. In addition, the  
19          Joint Applicants anticipate additional "capital-related savings and savings likely to be  
20          achieved from the consolidation of Wolf Creek ownership shares" that are not included in the

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4 Testimony of Mr. Ives, page 21.



1 merger savings analysis.<sup>5</sup> Finally, the Joint Applicants also state that there may be additional  
2 merger savings “that result either from the avoidance, or more likely, deferral of capital  
3 projects” that have not been included in the estimate of merger savings, “as a way to reduce  
4 controversy in this proceeding because others may view them as being more a matter of  
5 management discretion than attributable to the Merger.”<sup>6</sup>

6 Some of these savings will be incorporated into the new rates that result from the  
7 2018 base rate cases although at the present time, it is impossible to know how much of these  
8 savings will be reflected in those new rates. Just for illustration, if one assumes that new  
9 rates will take effect January 1, 2020, and will be based on 2019 merger savings of \$116.9  
10 million, that would still result in merger savings of \$276.3 million that would not have been  
11 passed through to ratepayers.<sup>7</sup> Accordingly, I am recommending that ratepayers receive bill  
12 credits of \$250 million. A fixed bill credit of \$100 million will approximate the savings  
13 estimated by the Joint Applicants for 2018 and 2019. The additional \$50 million of bill  
14 credits in 2020, 2021, and 2022 will approximate the incremental merger savings projected  
15 for those years relative to 2019. In addition, spreading out the last three rate credits over a  
16 three-year period later in the rate moratorium will provide the Company with additional time  
17 and opportunity to meet its savings projections.

18 Moreover, my recommendation is very conservative in that it is based solely on the  
19 Joint Applicants’ estimate of cost savings that they have identified as being directly related to

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5 Testimony of Mr. Busser, page 15.

6 Testimony of Mr. Busser, pages 15-16.

7 Reflects total savings of \$627.0 million less \$116.9 reflected in annual rates for three years (2020, 2021, and 2022).

1 the merger. It does not include additional savings relating to the early retirements of the  
2 KCP&L/GMO generating facilities, Wolf Creek consolidation, or other deferred costs.  
3 Since shareholders will benefit from any additional savings during the rate moratorium  
4 period, the KCC may also want to require the Joint Applicants to guarantee the savings  
5 projected for these factors and require an additional fixed bill credit. While it would be  
6 entirely reasonable for all savings to be passed through to regulated ratepayers during the rate  
7 moratorium, I have taken a conservative approach in recognition of the uncertainty that exists  
8 with any cost savings projection, as well as the uncertainty regarding the effective date of  
9 rates resulting from the 2018 rate cases and the uncertainty regarding the amount of cost  
10 savings that will be incorporated in those new rates.

11  
12 **Q. Is there some indication that the Joint Applicants anticipated rate credits that would be**  
13 **larger than the \$50 million upfront credit reflected in the Application?**

14 A. Yes, there is. In information provided to credit rating agencies, the Joint Applicants assumed  
15 that the upfront rate credit would be \$100 million. The credit rating agencies of Moody's  
16 and S&P therefore already evaluated the impact of a \$100 million upfront bill credit for  
17 customers. Mr. Bryant states at page 14 of his testimony, "Even with very large bill credits  
18 of \$100 million, our credit metrics are still strong and in combination with our improved  
19 business risk profile will result in a combined Company that is stronger than Westar or GPE  
20 on a stand-alone basis." Mr. Bryant's testimony highlights the improved credit metrics that  
21 result from the proposed merger, based on a \$100 million rate credit.

1           Representatives of Guggenheim Securities commented from the Westar point of view  
2           that, based on their financial analysis and an assumed \$100 million bill credit to customers,  
3           they continued to believe there was a compelling strategic rationale for the Amended  
4           Agreement. As stated on page 77 of the Definitive Merger Proxy (“Prospectus”):

5           They highlighted key benefits of the proposed merger-of-equals transaction,  
6           including accretive earnings per share even without transaction synergies and an  
7           increased dividend for Westar Energy shareholders, increased cash flow, an improved  
8           credit ratings profile, potential benefits to both Westar Energy shareholders and  
9           customers from transaction synergies, and enhanced optionality for future strategic  
10          alternatives. They also highlighted the key analysis in their stand-alone valuation of  
11          Westar Energy and the pro forma valuation of the new combined company, especially  
12          noting the positive benefit to Westar Energy shareholders indicated by a discounted  
13          cash flow valuation of the pro forma combined company that exceeded the same  
14          valuation for Westar Energy on a stand-alone basis.  
15

16          A \$250 million bill credit over five years amounts to an average monthly bill credit of  
17          \$2.67 per customer (\$250 million/1.556 million customers/60 months). Given that the credit  
18          rating agencies already assumed an upfront \$100 million credit (\$64 per customer) in the first  
19          year post-merger, I believe that my recommendation to spread an additional \$150 million  
20          credit over the last three years of the rate moratorium would not be a significant financial  
21          hardship for the Joint Applicants. The additional \$150 million I propose provides additional  
22          protection for ratepayers and significantly improves the odds that ratepayers will in fact  
23          benefit from the Amended Agreement.

24          Finally, it should be noted that the Original Agreement required GPE to raise  
25          approximately \$7.5 billion of capital for which GPE incurred financing costs of

26          \*\*\*CONFIDENTIAL \_\_\_\_\_\*\*\* CONFIDENTIAL In fact, GPE has retained

1           \$1.25 billion of cash from the initial financings that is still available to the Joint Applicants.  
2           Compared to the initial \$7.5 billion of capital that the Joint Applicants were willing to obtain  
3           in the Original Agreement, and the financing costs associated with that capital that the Joint  
4           Applicants were willing to incur, my proposal for a \$250 million rate credit over five years is  
5           quite modest, especially when one considers the benefits to shareholders resulting from the  
6           proposed transaction.

7  
8   **Q.    Please discuss the benefits to shareholders that you mention above.**

9    A.    As noted in the Prospectus referenced above, a primary focus of the Amended Agreement is  
10    increasing shareholder benefit, including earnings accretion, earnings per share growth, and  
11    increased dividends. For example, Westar shareholders will experience an immediate 15%  
12    increase in dividends, as discussed on page 15 of the Prospectus:

13                   After taking into account the exchange ratios and the combination of the two  
14                   companies, and subject to approval from the Monarch Energy Board, the initial  
15                   dividend rate is expected to be \$1.84 per share per year, which would result in an  
16                   approximate 15 percent dividend increase for Westar Energy shareholders.  
17

18           The benefits to Westar shareholders alone from this dividend increase and accretion  
19    over the next five years is more than the \$250 million upfront rate credit that I am  
20    recommending in this case. In addition, there is also a projected increase in annual earnings  
21    per share for GPE shareholders, which will result in higher dividends at the 60-70% payout  
22    ratio projected for Monarch after the merger.

1 **Q. How do you recommend that the bill credits be allocated?**

2 A. The Company has proposed to allocate bill credits to each jurisdiction based on energy sales  
3 but has not proposed any specific method for the allocation of bill credits among rate classes  
4 or within each class. Based on energy sales, ratepayers in Kansas would receive  
5 approximately 66.1% of any bill credits. This would equate to approximately \$165 million  
6 to Kansas ratepayers if the KCC accepts my recommendation and authorizes total bill credits  
7 of \$250 million.

8           Once the bill credits are allocated to Kansas, I recommend that the bill credits be  
9 allocated to Kansas ratepayers on a per customer basis, in order to provide the most  
10 significant impact on the largest number of customers. Assuming 955,000 customers in  
11 Kansas, my recommendation would still only result in credits of approximately \$174.00 over  
12 a five-year period for the average customer, an initial credit of approximately \$69 followed  
13 by credits of approximately \$35 in 2020, 2021, and 2022. Any other interclass allocation  
14 methodology would virtually negate the impact of these bill credits on the vast majority of  
15 Kansas ratepayers. Moreover, since the initial jurisdictional allocation is based on energy  
16 sales, which favors jurisdictions with high load customers, the use of a per customer  
17 allocation for interclass allocations would provide some balance to the process of distributing  
18 bill credits. Accordingly, while I accept the Joint Applicants' proposal to allocate the bill  
19 credits among jurisdictions based on energy sales, I recommend that Kansas bill credits be  
20 allocated on a per customer basis.

1 **Q. In addition to bill credits of \$250 million, please explain why you have also proposed a**  
2 **five-year rate moratorium and explain how that would protect ratepayer interests.**

3 **A.** My proposed rate moratorium for a period of five years, with new rates effective no sooner  
4 than five years after the effective date of the rates resulting from the 2018 rate cases, protects  
5 ratepayers from the risk that the merger efficiencies and savings will not be realized in a  
6 timely manner. Without a rate moratorium, the Joint Applicants would be free to seek  
7 additional rate recovery if it should turn out that they are unable to secure the planned  
8 efficiencies in a timely manner or if the forecasts of merger benefits turn out to be overly-  
9 optimistic. It is the shareholders who should bear the risk that the merger does not provide  
10 the expected benefits. In addition, the rate moratorium affords shareholders the opportunity  
11 to benefit from the timely realization of merger benefits, including benefits that exceed the  
12 base case estimates.

13  
14 **Q. If the Joint Applicants agree to a five-year rate moratorium, as well as a \$250 million**  
15 **ratepayer credit, can they still expect to be better off than they would be on a stand-**  
16 **alone basis?**

17 **A.** Yes, I believe that my proposal still provides the Joint Applicants with ample opportunity to  
18 enjoy the merger benefits envisioned in the Prospectus. In addition, there is the very real  
19 possibility of merger efficiencies, or other cost savings, that exceed those projected by the  
20 Joint Applicants. A rate moratorium would allow the Joint Applicants to retain all of these  
21 additional efficiencies during a five-year period post-merger. Mr. Bryant at page 20 of his

1 Direct Testimony highlights the benefits of the merger, including the ability of the Joint  
2 Applicants to earn closer to their allowed returns post-merger due to merger savings and  
3 other efficiencies, the advantages of the increased scale and diversity of the combined  
4 company, enhanced financial strength and more stable earnings and dividend growth. All of  
5 these shareholder benefits will persist, regardless of the bill credit I propose.  
6

7 **Q. Does your proposal for a rate moratorium and a \$250 million bill credit mean that**  
8 **ratepayers will bear no risks from the merger?**

9 A. No, it does not. Ratepayers are already bearing increased risks resulting from the merger,  
10 due to the diversion of executive resources during this period. In addition, ratepayers are  
11 currently funding not only management resources that are focused on merger activities but  
12 are also paying for hundreds of currently vacant employee positions held open in  
13 contemplation of a merger, as will be discussed later in my testimony. Once the merger  
14 closes, ratepayers will face the risk that the expected savings may not materialize, resulting in  
15 higher rates at the end of the rate moratorium. In addition, ratepayers will presumably live  
16 with this merger well beyond the five-year planning horizon discussed in the Application.  
17 They will bear the risk that future costs could be higher, not lower, as a result of the merger,  
18 that service quality will suffer during and after the transition, and that the attention of  
19 management and much of the utilities' staff will be diverted away from existing and routine  
20 utility business responsibilities, including quality of service and public safety responsibilities.  
21 These risks will persist for a considerable period of time. In the longer-term, ratepayers

1 could suffer from economic harm to state and local communities due to labor dislocations as  
2 staffing levels are reduced. In addition, the combined company will own 94% of Wolf Creek  
3 Nuclear Generating Station, doubling the ratepayers' exposure to nuclear risks.

4  
5 **Q. Isn't a rate stay-out in Kansas for five years a considerable burden to the Joint**  
6 **Applicants?**

7 A. No, I do not believe it is, and apparently the Joint Applicants do not believe it is either, as  
8 they have included a five-year rate moratorium in Kansas in the base case scenario reflected  
9 in their financial model. Instead of being a burden on shareholders, the rate moratorium can  
10 be viewed as an opportunity for the Joint Applicants to maximize cost savings during the  
11 stay-out period, to the benefit of the shareholders. The Joint Applicants are in control of the  
12 transition process and it is important that there is a significant financial incentive for them to  
13 proceed with alacrity and accomplish the transition as smoothly and economically as  
14 possible. My rate moratorium proposal will provide that incentive and also requires that  
15 shareholders bear the risk that the transition will be delayed, result in unexpected expenses,  
16 or simply fail to produce the expected savings. The responsibility for achieving merger  
17 savings rests with the Joint Applicants and I believe it is equitable to provide them with an  
18 opportunity to retain certain merger savings for five years, but also to require them to take the  
19 risk if the savings do not materialize.



1 **Q. Do you believe your proposed five-year rate moratorium is fair to both shareholders**  
2 **and ratepayers?**

3 A. Yes, I believe my rate moratorium is fair and balances the interests of both the ratepayers and  
4 shareholders. The Company's financial models indicate a range of \*\*\***CONFIDENTIAL**  
5 \_\_\_\_\_ **CONFIDENTIAL** \*\*\* that would be retained by the  
6 Company from 2018 to 2022. This suggests that the additional bill credits that I am  
7 recommending will still allow shareholders to retain significant benefits from the merger.

8 The Prospectus at page 79 addresses the advantages of the merger from GPE's point  
9 of view. I have provided a few excerpts from that material that augurs well for the company's  
10 prospects to benefit from the merger as follows:

11 • *Value Creation.* The Great Plains Energy Board considered a number of potential sources  
12 of value to be created in the mergers, including, among others, the benefits of greater size  
13 and scope of operations and the resulting increased investment opportunities, anticipated  
14 operating and cost efficiencies, the benefits of a broader set of skills that will be brought  
15 together in the combined company's workforce, and benefits to be obtained in the  
16 standardization of key processes by leveraging existing best practices at Great Plains Energy  
17 and Westar Energy. *The Great Plains Energy Board considered both the aggregate potential*  
18 *value that may be created in the mergers, as well as the fact that the numerous opportunities*  
19 *to create value mitigate the risk that any particular opportunity to create value will not be*  
20 *realized.* (Emphasis added.)

21  
22 • *Regulatory and Geographic Diversification.* The Great Plains Energy Board considered that  
23 the mergers should result in the combined company's earnings being derived from more  
24 diversified operations, both from a regulatory and geographic perspective. *Achieving this*  
25 *greater balance among the geographic areas and regulatory jurisdictions in which we*  
26 *operate should help the combined company enhance the diversification of its principal*  
27 *revenue stream and promote increased financial flexibility, as well as decrease the combined*  
28 *company's potential exposure to any particular adverse event.* (Emphasis added.)

29 • *Fuel and Energy Mix Diversification.* The Great Plains Energy Board considered that the  
30 combined company will have increased capacity in renewable generation as compared to  
31 Great Plains Energy on a stand-alone basis. In addition, the combined company would gain  
32 majority control of the La Cygne, Jeffrey and Wolf Creek generating units, which would

1 provide the combined company with greater opportunities with respect to the optimization of  
2 these generating units.

3  
4 • *Improved Credit Profile.* The Great Plains Energy Board considered that, over time,  
5 because of the anticipated improved cash flow profile, greater operating scale and regulatory  
6 jurisdiction diversification of the combined company, the combined company should have an  
7 improved credit profile as compared to Great Plains Energy today, which could result in  
8 lower borrowing costs, and greater financial flexibility, including with respect to financing  
9 significant capital improvements in the future to satisfy the combined company's obligations  
10 to operate and maintain a safe and reliable electric system, among other beneficial effects.

11  
12 • *Combined Expertise.* The Great Plains Energy Board considered that the mergers will  
13 combine complementary areas of expertise of each company. The combined company is  
14 expected to be able to draw upon the intellectual capital, technical expertise, processes,  
15 practices and experience of a deeper, more diverse workforce and strengthened succession  
16 planning for key positions, and to leverage the best practices of Great Plains Energy and  
17 Westar Energy.

18  
19 • *Shared Culture.* The Great Plains Energy Board considered that Great Plains Energy and  
20 Westar Energy share a common culture, which Great Plains Energy believes will result in a  
21 more efficient integration of the two companies, and will improve the combined company's  
22 opportunities to realize operating efficiencies on a timely basis that will inure to both  
23 customers and shareholders.

24  
25 The Amended Agreement will provide considerable benefits to shareholders and it is  
26 therefore reasonable to require them to provide commensurate benefits to Kansas ratepayers.  
27 Requiring fixed ratepayer credits of \$250 million and a five-year rate moratorium provides a  
28 good balance between the need to ensure ratepayer benefits and the need to provide  
29 shareholders with an incentive to maximize cost savings.

30 In addition, my recommendation to require a five-year rate moratorium simply  
31 formalizes the Joint Applicants' current projections for post-2018 base rate cases in Kansas.  
32 As discussed on pages 14-15 of Mr. Ives' testimony, the Joint Applicants assumed that rates  
33 resulting from the 2018 rate cases would be effective for five years. Moreover, the Joint

1 Applicants assumed that a five-year period between base rate cases would likely continue on  
2 an ongoing basis even after 2023. Accordingly, my recommendation to formalize the five-  
3 year rate moratorium should not present an undue hardship on the Joint Applicants.

4  
5 **Q. Please summarize why you believe a five-year rate moratorium is a key component in**  
6 **the determination of ratepayer benefits resulting from the merger.**

7 A. The Joint Applicants have quantified significant cost savings over the next five years,  
8 benefits totaling approximately \$850 million, including cost savings associated with early  
9 retirements of certain KCP&L and GMO generating facilities. Additional savings resulting  
10 from consolidation of Wolf Creek ownership and deferral of capital projects is also  
11 projected. While the Company's savings estimates are reasonable, they are just that –  
12 estimates. Given this uncertainty, and given the difficulty of quantifying actual merger  
13 savings, I recommend that the most reasonable approach to ensure that ratepayers benefit  
14 from the savings is to require a \$250 million fixed ratepayer credit - \$100 million when the  
15 merger closes and \$50 million annually in each year from 2020 to 2022. Moreover, the  
16 rating agencies have already evaluated the proposed transaction based on an upfront  
17 ratepayer credit of \$100 million and the Joint Applicants have assumed a five-year period  
18 between base rate cases in their financial models. Accordingly, I do not believe that my  
19 recommendations will result in undue hardship to the Joint Applicants. In fact, the Joint  
20 Applicants, and their shareholders, will benefit significantly from any savings over and above  
21 the \$250 million rate credit during the five-year rate moratorium.

1           **2.     Transition Costs**

2     **Q.     Please explain the Joint Applicants' request regarding transition costs.**

3     A.     The Joint Applicants propose that the KCC authorize them to record a regulatory asset for the  
4           transition costs associated with the merger. These transition costs would then be subject to  
5           recovery from ratepayers in a future rate proceeding, to the extent that the Joint Applicants  
6           could demonstrate that the merger savings had exceeded the transition costs.

7           The proposed transition costs are shown in Table 3 of Mr. Busser's testimony and  
8           amount to an estimated \$71.8 million. Approximately \$20.6 million of these costs are  
9           severance costs. Transition costs related to the supply chain comprise \$24.2 million, which  
10          include consulting fees as well as costs for "advanced analytics and management systems."  
11          Information Technology ("IT") transition costs total \$13.4 million, which include consulting  
12          fees and costs to ensure connectivity and visibility across both companies' IT systems.  
13          Additional consulting fees of \$7.5 million are projected related to Integration Planning and  
14          Integration Support. Finally, there are other integration team costs of \$6.1 million. In  
15          addition, the Joint Applicants claim that its employees recorded \$14.7 million of labor costs  
16          through June 30, 2017 related to integration team activities, but the Joint Applicants are not  
17          seeking to defer those costs because those labor costs are already in cost of service and  
18          therefore currently being recovered from ratepayers.

1 **Q. Should the KCC approve the request to defer transition costs, if the Amended**  
2 **Agreement is approved?**

3 A. No, it should not. I recommend that the KCC deny the Joint Applicants' request to defer  
4 transition costs, for several reasons. First, the Joint Applicants' claim of \$71.8 million of  
5 transition costs represents, to a great extent, retroactive ratemaking. In fact, \$35.6 million, or  
6 approximately half of the total transition costs, were incurred in 2016 and 2017. In addition,  
7 the Joint Applicants have indicated that many of these costs related to the Original  
8 Agreement, which was rejected by the KCC. Given the vastly different nature of the current  
9 MOE versus the Original Agreement, it is reasonable to assume that at least many of these  
10 costs relate to efforts that will have little value given the Amended Agreement. The Joint  
11 Applicants' request to defer these transition costs is clearly an attempt to recover costs that  
12 relate to a transaction that no longer has any applicability to Kansas ratepayers. Finally, it is  
13 my understanding that none of the costs for consultants or other expenses was based on a  
14 competitive bidding process and so ratepayers have no assurance that the actual costs were  
15 reasonable or represent the lowest cost options.

16  
17 **Q. Have the Joint Applicants benefited from labor cost savings over the past two years?**

18 A. Yes, they have. While the Joint Applicants are seeking to recover \$35.6 million in transition  
19 costs incurred in 2016 and 2017, during this period the Joint Applicants have benefitted from  
20 labor savings due to an increase in vacant employee positions, as discussed by Mr. Busser at  
21 pages 16-17 of his testimony. The savings resulted from a conscious plan to leave open all

1 vacancies that arose from the time when the Joint Applicants first contemplated the merger  
2 pursuant to the Original Agreement, being at the beginning of 2016. During this period  
3 Kansas ratepayers continued to pay utility rates that reflected costs for these employees, even  
4 though the employees were no longer employed by the Joint Applicants and the ratepayers  
5 have not been receiving any benefit from these labor costs that are currently reflected in  
6 utility rates. Any labor savings therefore accrued to the benefit of the Joint Applicants, and  
7 their shareholders, during this period.

8  
9 **Q. Do you believe that the cost savings from these vacant positions have already exceeded**  
10 **the transition costs projected by the Joint Applicants?**

11 A. Yes, I do. As discussed on page 18 of Mr. Busser’s testimony, there are 189 employee  
12 positions that have been held open since at least June of 2016, when the Original Agreement  
13 was filed. In addition, another 135 positions were opened by employees voluntarily leaving  
14 between July 2016 and April 2017, when the Original Agreement was rejected by the  
15 Commission. Another 98 employees subsequently elected to take severance from KCP&L  
16 under the VEEP Severance Program and Mr. Busser testified that another 91 employees were  
17 expected to take severance under the Westar voluntary severance program. That brings the  
18 total vacant positions to 513 by the time of the merger closing. Mr. Busser states, “This  
19 means we have already held open positions equal to 54% of the labor savings we plan.”

20 It is now known that 130 Westar employees have elected to take a voluntary  
21 severance award instead of the 91 employees assumed in the Application. Based on this

1 update and on an estimate of how long various positions have been open, I estimate that  
2 approximately \$90.6 million of labor costs have been saved by the Joint Applicants since the  
3 Original Agreement was filed. In addition, at page 38 of his testimony, Mr. Busser indicates  
4 that GPE and Westar employees charged approximately \$14.7 million to merger integration  
5 activities through June 30, 2017. These costs are not included in Mr. Busser's estimate of  
6 transition costs, since these costs are already being recovered from ratepayers through utility  
7 rates. However, in evaluating the request to defer transition costs, the KCC should recognize  
8 that ratepayers have already contributed almost \$15 million for transition activities, in  
9 addition to the \$90.6 million of labor costs that have been saved by the Joint Applicants due  
10 to unfilled positions. Accordingly, I contend that there are no unrecovered transition costs  
11 relating to this transaction. It would be unconscionable for the Joint Applicants to pocket  
12 the savings relating to vacant positions and then to request additional funding from  
13 ratepayers for transition costs, especially since ratepayers are already paying labor costs for  
14 those employees who are currently focusing on merger activities instead of on the operational  
15 aspects of Westar and KCP&L.

16  
17 **Q. Will management continue to divert its resources to merger activities if the Amended**  
18 **Agreement is approved?**

19 **A.** Yes, it will. Ratepayers have provided, and will continue to provide millions of dollars for  
20 executive and other labor costs related to personnel that will now be focused on merger and  
21 integration efforts, rather than on the ongoing operating and management needs of providing

1 regulated electric service in Kansas. One of the merger risks discussed at page 35 of the  
2 Prospectus is the risk of diverting management attention to the merger rather than focusing  
3 on internal operations or other opportunities that could be beneficial to ratepayers. I suspect  
4 that merger and integration activities will continue to be the focus of management for some  
5 time.

6  
7 **Q. Have transition costs already been expensed on the Joint Applicants' books and records**  
8 **of account?**

9 A. Yes, according to the response to KCC-117, the Joint Applicants have been expensing  
10 transition costs as they have been incurred, pursuant to GAAP. Therefore, a significant  
11 portion of these costs has already been reflected in the Joint Applicants' financial results.  
12 Moreover, shareholders stand to benefit from any excess savings realized during the rate  
13 moratorium period. Permitting the Joint Applicants to defer transition costs during the rate  
14 moratorium for future recovery from ratepayers is inconsistent with the treatment proposed  
15 for other operating expenses during this period and inconsistent with the objective of  
16 providing an incentive for cost containment over the next five years.

17  
18 **Q. Please summarize your position on the Joint Applicants' request to defer transition**  
19 **costs for future recovery from ratepayers.**

20 A. I do not believe it is appropriate for the Joint Applicants to submit an Application based on  
21 retaining the savings between base rate cases, but then segregate certain of the myriad of



1 expenses that will be incurred between base rate cases into a special category of expenses  
2 that they identify as “transition costs”, which would then be subject to special ratemaking  
3 treatment.

4 The Applicants have wisely agreed not to claim transaction costs in rates. The  
5 argument that transition costs are somehow different from transaction costs is not very  
6 convincing, as both kinds of expenses are necessary to “unlock” merger savings going  
7 forward.

8 A significant percentage of the transition costs were incurred in 2016-2017 and these  
9 costs have already been expensed on the financial records of the Joint Applicants. In  
10 addition, the Joint Applicants have benefitted from a large number of vacant positions over  
11 the past two years. For all these reasons, the KCC should deny the Joint Applicants’ request  
12 to defer transition costs and to seek recovery of these costs from ratepayers in future years.

13  
14 **3. Summary of Merger Standard (a)(iii)**

15 **Q. Please summarize your recommendations relating to Merger Standard (a) (iii): whether**  
16 **ratepayer benefits resulting from the transaction can be quantified.**

17 A. The Joint Applicants have provided a reasonable estimate of the merger savings resulting  
18 from the Amended Agreement. In addition, they have estimated that the early retirement of  
19 KCP&L and GMO generating units, consolidation of Wolf Creek ownership, and deferral of  
20 capital projects could result in millions of dollars of additional savings over the next five  
21 years.

1           In order to ensure that ratepayers receive a reasonable share of these estimated  
2           benefits, I recommend that the Joint Applicants provide an upfront bill credit of \$100  
3           million, followed by bill credits of \$50 million in 2020, 2021, and 2022. I also recommend  
4           that new rates resulting from the 2018 base rate cases remain in effect for a period of five  
5           years. Finally, I recommend that the KCC deny the Joint Applicants' request to defer  
6           transition costs for future recovery from ratepayers. The Joint Applicants will be fully  
7           compensated for those costs by labor savings relating to open positions, by utility rates for  
8           personnel whose focus has been on merger activities, and by additional earnings that  
9           shareholders can enjoy during the rate moratorium. With these provisions, I believe that  
10          Merger Standard (a) (iii) has been met.

11  
12          **4.       Consumers – Financial Condition**

13          *Merger Standard (a) (i): The effect of the transaction on consumers, including the effect*  
14          *of the proposed transaction on the financial condition of the newly created entity as*  
15          *compared to the financial condition of the stand-alone entities if the transaction did not*  
16          *occur.*

17  
18          **Q.       What impact will the proposed transaction have on the financial condition of the newly**  
19          **created entity as compared with the financial condition of the stand-alone entities?**

20          A.       The combined company should be stronger than either company on a stand-alone basis, as  
21          discussed by Mr. Bryant and Mr. Somma in their testimonies. More importantly, the

1 proposed transaction does not contain the problems that were inherent in the original merger  
2 transaction due to the need to finance the significant premium that was present in the  
3 Original Agreement. As a MOE, the proposed transaction has the benefits of consolidation  
4 without the need to impose heavy financing costs to achieve the consolidation. In fact, it is  
5 interesting to note that the combined companies will actually begin with equity levels that are  
6 higher than normal, due to the additional equity that was issued by GPE in anticipation of the  
7 first merger transaction and that is still outstanding. This is in sharp contrast to the prior  
8 transaction, which would have resulted in historically low equity levels and excessive  
9 leverage.

10 Both rating agencies commented on an improved business risk profile for the  
11 combined company as compared to GPE and Westar as stand-alone entities. Moody's  
12 upgraded GPE's credit rating from Baa3 to Baa2 and affirmed its prior ratings of its  
13 subsidiaries, as well as affirmed ratings for Westar. Standard and Poor's affirmed its ratings  
14 of both GPE and Westar and raised its outlook for them (and their operating subsidiaries) to  
15 Positive from Negative.

16  
17 **Q. Do you have any concerns about the financial structure proposed by the Joint**  
18 **Applicants?**

19 **A.** I do not have any concerns regarding the financial structure in light of the merger standards.  
20 However, I do recommend modifications to two of the proposed financial commitments in  
21 order to provide better long-term protection to the utilities' ratepayers. These relate to capital

1 structure protections and to dividend policy.

2  
3 **Q. Please discuss your first concern.**

4 A. In their merger commitments, the Joint Applicants propose to limit debt in the capital  
5 structures of the holding company, KCP&L and Westar to no more than 65% debt. The Joint  
6 Applicants have also committed that dividend payments to the holding company will not  
7 increase debt levels above 65%. Given that the Joint Applicants have a target debt ratio of  
8 approximately 50% and given that the KCC has traditionally targeted a capital structure of  
9 approximately 50% debt and 50% equity, the KCC should be notified well before the Joint  
10 Applicants reach a capital structure containing 65% debt. Therefore, I am recommending that  
11 the KCC be notified if the capital structure of the holding company, KCP&L or Westar  
12 exceeds 55% debt so that the Commission can determine whether an additional review  
13 should be undertaken. Similarly, the Joint Applicants should notify the KCC if the payment  
14 of any dividends, either by the holding company or one of the Kansas-regulated subsidiaries,  
15 would result in a debt level above 55%.

16  
17 **Q. Why are you concerned by the debt levels increasing beyond 55% of the capital**  
18 **structure?**

19 A. I am concerned that the ring-fencing provisions proposed by the Joint Applicants establish as  
20 a threshold the maintenance of the lowest possible investment grade ratings (S&P BBB- and  
21 Moody's Baa3). It is only in the event of a credit downgrade to below investment grade

1 levels that the ring-fencing commitments would require further legal and structural steps be  
2 taken to separate the utilities from Holdco, per Commitment 16. (v.) in Appendix H.

3 I would prefer that the Commission receive notice well before any financial  
4 circumstances arise that would cause the credit ratings to fall below investment grade in the  
5 years following the merger. An important safeguard to maintaining an investment grade  
6 rating is to manage and limit the amount of leverage (debt) in the capital structure. Given  
7 that the pro forma financials submitted project significant dividend payments from the  
8 subsidiaries to the holding company and given that there are no limits contemplated for the  
9 maximum amount of dividends payable from the utilities to the holding company, it is  
10 prudent to trigger a Commission review of any circumstances that cause the debt component  
11 of the capital structure to rise above 55%.

12  
13 **Q. Does a Commission review mean that the utilities would be prohibited from increasing**  
14 **the percentage of debt in their capital structures above 55%?**

15 A. That would be up to the KCC to determine, based upon the underlying reasons for such a  
16 significant change in financial circumstances. My goal is to be sure, given all of the  
17 uncertainties surrounding the merger, particularly the cash-flow consequences of failing to  
18 achieve the merger savings in a timely manner, that the utilities are not treated as cash cows  
19 and squeezed until their credit ratings fall below investment grade. It seems appropriate for  
20 the Commission to obtain notice before such an event occurs so that it has an opportunity to  
21 intercede in a timely manner to protect the interests of the ratepayers.

1 **Q. Does your recommendation address the capital structure that could be used to**  
2 **determine utility rates in a future rate proceeding?**

3 A. No, it does not. The KCC already has the ability to examine the capital structure proposed by  
4 KCP&L and Westar in a rate proceeding and to determine whether the proposed capital  
5 structure is reasonable for ratemaking purposes. Regardless of whether my recommended  
6 notification requirement is adopted, this authority would not change. My recommendation  
7 would simply provide ratepayers with a further protection for the Joint Applicants' financial  
8 integrity by requiring notification if there was a deterioration in financial condition so that  
9 the KCC could evaluate the reasons for the increase in debt and determine if any further  
10 action is necessary.

11  
12 **Q. Are you also proposing that the Joint Applicants be required to obtain KCC approval**  
13 **prior to making certain dividend payments?**

14 A. Yes, I am. The dividend payments projected for KCP&L in the financial model are well  
15 above the historic payout ratios for that utility. I realize that there could be valid reasons to  
16 increase the payout ratio, especially if such an increase is necessary in order to manage  
17 capital structure issues. However, in order to provide additional protection to ratepayers, I  
18 recommend that Westar, KCP&L and Monarch be required to notify the KCC if any of these  
19 entities make dividend payments exceeding 100% of net income. It is important to protect  
20 the utilities from the cash-flow needs of the holding company, in order to prevent a scenario  
21 whereby too much cash is withdrawn from the subsidiaries. If too much cash is withdrawn

1 from the utilities in order to pay excessive dividends, then the utilities may be required to  
2 forego necessary capital investment or they may be forced to go to the capital markets for  
3 additional funds that could come at higher costs and ultimately have a negative effect on their  
4 credit ratings.

5 The dividend restrictions currently proposed by the Joint Applicants are 1) that the  
6 dividend payments to the holding company will not cause utility debt levels to rise above  
7 65% of the capital structure unless authorized by the Commission and 2) if KCP&L or  
8 Westar's credit ratings drop below investment grade, *due to their affiliation with the holding*  
9 *company*, then the impacted utility will not pay a common dividend without commission  
10 approval. The first provision leaves ample room for the utilities to increase dividends to the  
11 holding company, possibly to the detriment of the utilities' (and ratepayer) interests. With  
12 regard to the second commitment, it may be difficult to determine whether a downgrade was  
13 due specifically to the affiliation with the holding company, or the extent to which the  
14 holding company contributed to the downgrade.

15  
16 **Q. What specific dividend restriction do you recommend?**

17 A. I recommend that KCP&L, Westar, and Monarch notify the KCC of the intent to pay a  
18 dividend of more than 100% of net income at least fifteen days prior to the dividend being  
19 paid, along with an explanation as to why it is appropriate for the dividend to exceed 100%  
20 of net income. If the KCC takes no action, then the dividend payment can be made. If,  
21 however, the KCC has concerns about the size of the dividend, it can require the company to

1 limit the dividend to 100% of net income. The companies should be permitted to calculate  
2 the 100% limitation on a rolling average basis and should be permitted to roll over  
3 underutilized dividend capacity to a subsequent period. This recommendation provides  
4 flexibility to the Joint Applicants but also protects ratepayers from excess transfers of capital  
5 from the regulated utilities.  
6

7 **Q. Please summarize your recommendations regarding financial condition.**

8 A. I recommend that the KCC be notified if the debt component of Westar, KCP&L, or  
9 Monarch exceeds 55% debt, or if dividend payments would result in a capital structure with  
10 more than 55% debt. In addition, the Joint Applicants should be required to obtain KCC  
11 approval for dividend payments by Monarch, KCP&L or Westar that exceed 100% of net  
12 income.  
13

14 **5. Consumers - Reasonableness of the Purchase Price and Premium**

15 *Merger Standard (a)(ii) – The effect of the transaction on consumers including the*  
16 *reasonableness of the purchase price, whether the purchase price was reasonable in light*  
17 *of the demonstrated savings from the merger and whether the purchase price is within a*  
18 *reasonable range.*

19  
20 *Merger Standard (a)(iv) - The effect of the transaction on consumers including whether*  
21 *there are any operational synergies that justify payment of a premium in excess of book*



1           *value.*

2  
3       **Q.     Is there a purchase price specified in the Amended Agreement?**

4       A.     No, there is not. This MOE is a stock-for-stock transaction and will not involve any cash  
5           payments between the parties. The Joint Applicants have elected to address this merger  
6           standard as it relates to the exchange ratios between their existing shares and the shares that  
7           will be received in the new holding company. As mentioned earlier, GPE shareholders will  
8           receive .5981 shares of Monarch stock for each share of GPE stock. Westar shareholders will  
9           exchange their existing stock on a 1 for 1 basis for Monarch shares.

10  
11       **Q.     How were these exchange ratios determined?**

12       A.     The intent of the ratios was that neither GPE nor Westar shareholders would receive or pay a  
13           premium to the other. Further it was decided that the appropriate values of the respective  
14           companies should be free of any lingering effects that resulted from the Original Agreement  
15           and its rejection by the KCC, such as speculation that Westar could receive another offer  
16           with a premium over its share price. The parties negotiated the exchange ratios at arms-  
17           length and each retained its own independent advisors.

18  
19       **Q.     What is the significance of the shareholders of both companies having voted to approve  
20           the merger?**

21       A.     For the most part, I would rely on the opinion of those investors who actually own shares in

1 the two companies as an indicator that the terms were fair to both parties. In this case, both  
2 groups of shareholders have been satisfied that the proposed merger is in fact in their best  
3 interests and have voted to approve the transaction.

4  
5 **Q. Are you concerned that goodwill will be recorded on the books of the holding company**  
6 **following the merger closing?**

7 A. No, I am not. This is an accounting entry only, unlike the enormous goodwill that resulted  
8 from the \$4.9 billion acquisition premium that was to have been paid largely in cash under  
9 the Original Agreement. The accounting entry for goodwill in this proceeding of \$1.52  
10 billion will in any case be excluded from ratemaking treatment and will be recorded only at  
11 the holding company level. The Original Agreement was based on the acquisition of Westar  
12 by GPE and resulted in \$4.8 billion of goodwill based on the difference between the \$8.5  
13 billion purchase price and the \$3.7 billion fair value of Westar's assets as set forth at page  
14 151 of the original Prospectus. Because the current merger is a MOE, and not an acquisition,  
15 the goodwill amount is not meaningful and represents only the difference between the market  
16 value of GPE's equity and the net book value of its assets.

17 In addition, this goodwill will not be amortized and would only be reduced if at some  
18 point it was determined that the value of the enterprise was impaired. In its merger  
19 commitments, the Joint Applicants have agreed to hold ratepayers harmless from any such  
20 impairment. In addition, since the Amended Agreement is a non-cash transaction, there is no  
21 need for either party to raise capital (and increase leverage) in order to finance the resulting

1 goodwill. Therefore, I am not concerned that the \$1.52 billion of goodwill resulting from the  
2 Amended Agreement would have a negative impact on Kansas ratepayers.

3  
4 **6. Consumers – Existing Competition**

5 *Merger Standard (a)(v) - The effect of the transaction on consumers, including the effect*  
6 *of the proposed transaction on the existing competition.*

7  
8 **Q. Please discuss the Merger Standard concerning the effect of the proposed transaction**  
9 **on the existing competition.**

10 A. On page 20 of his testimony, Mr. Greenwood states that the proposed transaction will have a  
11 “limited effect on retail competition since each electric utility is only authorized to provide  
12 service within a specified and certificated geographic area.” As I stated in my testimony in  
13 the 593 Docket, in spite of the fact that there is currently no competition for regulated electric  
14 service, the proposed transaction will still eliminate one major entity in the electric industry.  
15 This is a significant period for the electric industry, as new technologies evolve, resulting in  
16 new sources of renewable power, increased distributed generation, and other technological  
17 changes. Therefore, while I tend to agree with Mr. Greenwood that there will be virtually no  
18 short-term impact on retail competition, the elimination of one large player in the field could  
19 impact the progress of future technological development and implementation of new power  
20 sources. More importantly, the merger will eliminate one independent entity from the  
21 industry, an entity that has the potential to examine issues with a different perspective.

1           However, at the same time, the greater size and financial strength of the merged  
2           company may make it a more significant player in development of energy-related  
3           technologies and services. Regardless of whether the merger will therefore enhance or  
4           detract from competition, I would not expect the impact to be significant either way.

5  
6           **B.     Effect on the Environment**

7           *Merger Standard (b) – The effect of the transaction on the environment.*

8  
9           **Q.     Please discuss the next merger standard, which is the effect of the transaction on the**  
10           **environment.**

11          A.     The proposed transaction could have a positive impact on the environment. The Joint  
12           Applicants have assumed that certain generating units would be retired earlier than currently  
13           anticipated if the proposed transaction is approved. If the transaction results in early  
14           retirement of coal generation, then the impact on the environment could be positive. In  
15           addition, the transaction could result in synergies regarding reserve margins that would result  
16           in the need for less generation, thereby benefiting the environment. All of the existing  
17           environmental oversight by the EPA and the Kansas Department of Health & Environment  
18           will continue post-merger. The Joint Applicants also anticipate that the stronger financial  
19           profile of the combined company will allow them to pursue additions to their renewable  
20           energy portfolios and that may also serve to lower emissions even further.

1 **Q. Are there other ways in which the proposed transaction could impact the environment?**

2 A. Yes, as I discussed in my testimony in the 593 Docket, the proposed transaction could  
3 negatively impact the environment if it resulted in rate structures that promoted increased  
4 energy consumption. Therefore, the KCC should consider the different rate structures of the  
5 Joint Applicants and the possibility that eventual rate consolidation could result in less  
6 efficient rate structures.

7  
8 **Q. Can you summarize the differences between the current Westar and KCP&L  
9 residential general use rate structures?**

10 A. Yes, the Westar residential general (or standard) use rate schedule contains a customer  
11 charge, a declining-block winter energy charge, and an inclining-block summer energy  
12 charge. In the winter, the energy charge is lower for all usage in excess of 900 kWh per  
13 month. In the summer, the energy charge is higher for all usage in excess of 900 kWh per  
14 month. KCP&L's current residential general use (or RES-A) rate schedule contains a  
15 customer charge and a flat rate energy charge, which is seasonally differentiated (*i.e.*, higher  
16 in the summer than in the winter).

17 Therefore, Westar's inclining-block energy charge provides a strong price signal to all  
18 residential customers to conserve electricity in the summer months, which is Westar's peak  
19 season. By conserving electricity, residential customers exercise greater control over their  
20 electric bills, and benefit directly from the resulting reduction in their utility bills. At the  
21 same time, however, greater conservation can contribute towards a delay in the need to build

1 expensive new generating plant, which benefits *all* ratepayers. Obviously, the conservation-  
2 oriented price signal inherent in Westar's inclining-block rate design is absent from  
3 KCP&L's residential rate structure. I understand that CURB has supported Westar's existing  
4 inclining-block rate structure in past Westar rate proceedings. In addition, I understand that  
5 CURB advocated for the adoption of a Westar-like inclining-block rate structure in  
6 KCP&L's most recent base rate proceeding, KCC Docket No. 15-KCPE-116-RTS. It is also  
7 my understanding that KCP&L has consistently opposed the adoption of an inclining-block  
8 rate structure for residential customers.

9  
10 **Q. Have the Joint Applicants made any commitment to retain and/or expand Westar's**  
11 **inclining-block rate structure in the event the proposed transaction is approved?**

12 A. No, they have not. Absent such a commitment, is it reasonable to conclude that the Joint  
13 Applicants could seek to implement a common rate design, and to eliminate Westar's  
14 inclining-block rate design in a future rate proceeding, based on KCP&L's past opposition to  
15 implementing a similar inclining-block rate design for its residential customers.  
16 Elimination of Westar's inclining block structure could have a detrimental impact on the  
17 environment if it resulted in increased consumption per customer and increased generation  
18 requirements.

19  
20 **Q. Would it be appropriate for the Commission to approve the merger without a firm**  
21 **commitment from the Joint Applicants that they will maintain the conservation-**

1           **oriented inclining-block rate design currently in place for Westar’s residential**  
2           **customers?**

3    A.    No. In order to ensure that the conservation-related benefits associated with Westar’s  
4           existing residential inclining-block rate structure are available in the future, the Commission  
5           should require that Westar retain the inclining-block rate structure currently in place for its  
6           residential customers in future rate proceedings, as a condition for approving the proposed  
7           merger. I am not recommending that KCP&L be required to change its existing residential  
8           rate structure to mirror that of Westar as a condition for approving the merger. However, if  
9           the proposed transaction is approved, it is conceivable that the Joint Applicants might seek  
10          permission to serve residential customers via a consolidated (i.e., single) tariff in a future rate  
11          proceeding. In that situation, CURB recommends that the Commission require the Joint  
12          Applicants to incorporate Westar’s inclining-block rate structure in any proposal to  
13          consolidate residential rates, as a condition for approving the proposed merger.

14  
15          **C.     Effect on State and Local Economies**

16          *Merger Standard (c) Whether the proposed transaction will be beneficial on an overall*  
17          *basis to state and local economies and to communities in the area served by the resulting*  
18          *public utility operations in the state. Whether the proposed transaction will likely create*  
19          *labor dislocations that may be particularly harmful to local communities, or the state*  
20          *generally, and whether measures can be taken to mitigate the harm.*

1 **Q. Please discuss your concerns regarding the effect of the Amended Agreement on local**  
2 **economies.**

3 A. The Joint Applicants contemplate the loss of approximately 938 employee positions across  
4 all the regulatory jurisdictions of the combined company by the end of 2021, per the response  
5 to CURB-38 (f). While the loss of these jobs will have a negative impact on the local  
6 economy, job reduction is necessary in order to produce more efficient utilities and to  
7 maximize the cost savings that are the principal factor driving this transaction. While the  
8 loss of specific jobs will harm local economies, bill credits and ultimately lower utility rates  
9 will mitigate this impact. Lower utility rates could also attract new businesses, resulting in  
10 the creation of additional jobs and expansion of the local economies.

11 In addition, it is important to consider the fact that the reduction in staffing will be  
12 accomplished without any involuntary severance. In fact, more than 500 of the employee  
13 reductions will have voluntarily occurred by the time that the merger closes, as discussed by  
14 Mr. Busser at page 18 of his testimony. The Joint Applicants have also stated that the staffing  
15 reductions will occur over time “in a generally balanced way across both states.” Staffing  
16 levels will be maintained at 500 or more employees at Westar’s downtown Topeka  
17 headquarters for a minimum of five years. All collective bargaining agreements will be  
18 honored and compensation and benefits will be maintained at comparable levels for two years  
19 after closing. Property tax levels are expected to remain at levels comparable to the last few  
20 years, despite the acceleration of plant closings and charitable giving will be maintained for a  
21 minimum of 5 years post-closing. All of these provisions will help to mitigate the negative



1 impact on the local economy of the job losses resulting from the merger.

2  
3 **Q. Do you believe Applicants have satisfied Merger Standard (c)?**

4 A. Yes. Taking all the above factors into consideration, I have concluded that the Joint  
5 Applicants have satisfied Merger Standard (c). However, I do recommend that the KCC  
6 monitor the actual job losses to ensure that the reductions of employee positions indeed  
7 prove to have been balanced across Kansas and Missouri over time.

8  
9 **D. Effect on KCC Jurisdiction**

10 *Merger Standard (d) Whether the proposed transaction will preserve the jurisdiction of the*  
11 *KCC and the capacity of the KCC to effectively regulate and audit public utility operations*  
12 *in the state.*

13  
14 **Q. Will the proposed transaction preserve the jurisdiction of the KCC and the capacity of**  
15 **the KCC to effectively regulate and audit public utility operations in the state?**

16 A. The proposed transaction will generally preserve the jurisdiction of the KCC and the capacity  
17 of the KCC to effectively regulate and audit public utility operations in the state. However,  
18 to this end, the KCC should ensure that if it does approve the proposed transaction, such  
19 approval is contingent upon GPE's assurance that the KCC will retain its right to regulate all  
20 affiliate transactions, including those that may be subject to other regulatory bodies as well.  
21 For example, the KCC should not be bound by allocation factors or methodologies

1 authorized by other regulatory jurisdiction, even if differences among allocation  
2 methodologies result in the Joint Applicants' failure to recover all of its costs. Similarly, the  
3 Joint Applicants should be precluded from arguing that federal regulatory authorities take  
4 precedence over state regulation.

5 Even though I am proposing a five-year rate moratorium, the Commission will  
6 continue to have access to the books and records of the regulated entities and the ability to  
7 conduct audits and monitor quality of service issues. With this access and with the  
8 recommendations I made to limit dividend payments to 100% of net income and to require  
9 notification if debt exceeds 55% of the capital structure, the KCC will have additional  
10 opportunities to review the financial results of the utilities between rate cases. Taking the  
11 foregoing into consideration, I believe that the Amended Agreement meets Merger Standard  
12 (d.)

13  
14 **E. Effect on Public Utility Shareholders**

15 *Merger Standard (e) The effect of the transaction on affected public utility shareholders.*

16  
17 **Q. Please discuss the effect of the proposed merger on the shareholders of GPE and**  
18 **Westar.**

19 **A.** Both Westar and GPE shareholders voted to approve the merger this fall and that indicates  
20 they view the merger in a positive light. The benefits to shareholders of the merger grow out  
21 of their ownership of a larger and more diversified entity that should be able to take

1 advantage of efficiencies and lower costs. Management believes these factors will result in  
2 improved profitability for the utilities and allow them to earn closer to their authorized  
3 returns. In addition, Westar shareholders will receive an immediate increase of 15% in  
4 dividends while the dividend to GPE shareholders will be kept whole. The holding company  
5 will also be repurchasing a significant number of shares in the early years post-merger in  
6 order to rebalance its capital structure and those repurchases should serve to increase or  
7 maintain the shareholders' stock values. Therefore, I believe that the Amended Agreement  
8 satisfies Merger Standard (e).

9  
10 **F. Effect on Kansas Energy Resources and Effect on Economic Waste**

11 *Merger Standard (f) – Whether the transaction maximizes the use of Kansas energy*  
12 *resources*

13 *Merger Standard (f) – Whether the transaction will reduce the possibility of economic*  
14 *waste*

15  
16 **Q. What is the effect of the proposed transaction on Kansas energy resources?**

17 A. As noted earlier, the proposed transaction could result in an early retirement of certain  
18 Kansas energy generation resources. In addition, it could result in more efficient use of such  
19 resources if the proposed transaction has a favorable impact on reserve margins. The  
20 proposed transaction could also enhance the efficiency of generation resources that are jointly  
21 owned by Westar and KCP&L.

1           As discussed, the proposed transaction could also have a detrimental impact on  
2           Kansas energy resources due to employee layoffs, including labor reductions at generating  
3           facilities. Kansas energy resources could also be negatively impacted if there are  
4           unreasonable reductions in capital expenditures and/or unreasonable reductions in  
5           maintenance spending. Therefore, I believe that the effect of the proposed transaction on  
6           Kansas energy resources is mixed. However, the financial pressure on the Joint Applicants  
7           to reduce costs and increase earnings will be much less than the financial pressures that  
8           would have resulted from the Original Agreement.

9  
10   **Q.    What is the effect of the proposed transaction on economic waste?**

11   A.    The Joint Applicants suggest that the proposed transaction will result in the more efficient  
12    use of resources, thereby minimizing economic waste. With regard to utility operations, the  
13    expectation is that the synergies of merging two contiguous utilities that share an ownership  
14    interest in certain generation facilities will enhance efficiencies and reduce waste.

15  
16   **Q.    Do you believe that the Applicants have complied with Merger Standards (f) and (g)?**

17   A.    Yes, I do. Because Westar is a Kansas utility merging with another utility serving the Kansas  
18    jurisdiction, I do not foresee any issues regarding the future operation of the Kansas utility  
19    companies post-merger. The combined entity will have approximately one million Kansas  
20    customers and 600,000 Missouri customers, and I believe that will naturally lead to a reliance  
21    on Kansas energy resources. The retirement of the GPE generating units discussed in

1 testimony are not deemed to be merger-related, while the merger-related early retirement of  
2 the Westar Murray Gill, Gordon Evans and Tecumseh generating units will increase  
3 economic efficiency and reduce waste.

4  
5 **G. Effect on Public Safety**

6 *Merger Standard (h) What impact, if any, the transaction has on public safety.*

7  
8 **Q. What effect will the proposed transaction have on public safety?**

9 A. Ms. Catchpole discusses public safety and this merger standard in her testimony. If the KCC  
10 adopts the recommendations proposed by Ms. Catchpole, CURB believes that the Joint  
11 Applicants will have met the requirements of Merger Standard (h).

12  
13 **H. Summary of Merger Standard Impact**

14 **Q. Given your assessment of the proposed transaction in light of the Merger Standards**  
15 **that have been adopted by the KCC, do you believe that the transaction as currently**  
16 **structured is in the public interest?**

17 A. With the ratepayer safeguards that I have recommended in my testimony, as well as the  
18 recommendations contained in the testimonies of Ms. Harden and Ms. Catchpole, I believe  
19 that the Amended Agreement would meet the merger standards adopted by the KCC. Those  
20 regulatory safeguards include:

- 21
- Bill credits of \$250 million

- 1 • Five-year rate moratorium
- 2 • Rejection of the Company's request to defer transition costs
- 3 • Notification to the KCC if debt levels exceed 55%
- 4 • Limitations on the amount of dividends to be paid absent KCC approval
- 5 • Retention of Westar's inclining block residential rate structure
- 6 • Reporting requirements on capital expenditures
- 7 • Expansion of certain reliability and customer service metrics and related
- 8 penalties
- 9


10 **Q. Does this conclude your testimony?**

11 **A.** Yes, it does.

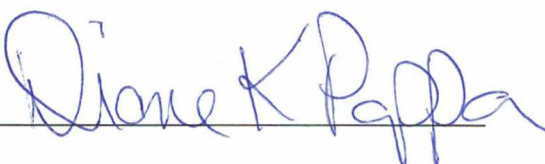
VERIFICATION

STATE OF FLORIDA )  
COUNTY OF BROWARD ) ss:

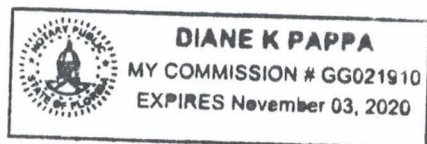
Andrea C. Crane, being duly sworn upon her oath, deposes and states that she is a consultant for the Citizens' Utility Ratepayer Board, that she has read and is familiar with the foregoing Direct Testimony, and that the statements made therein are true to the best of her knowledge, information and belief

  
\_\_\_\_\_  
Andrea C. Crane

Subscribed and sworn before me this 22rd day of January, 2018.

Notary Public   
\_\_\_\_\_

My Commission Expires: NOVEMBER 3, 2020



**APPENDIX A**

**List of Testimonies Filed Since January 2008**



<u>Company</u>	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	<u>On Behalf Of</u>
GPE/ Kansas City Power & Light Co., Westar Energy, Inc.	E	Kansas	18-KCPE-095-MER	1/18	Proposed Merger	Citizens' Utility Ratepayer Board
Public Service Electric and Gas Co.	E	New Jersey	GR17070776	1/18	Gas System Modernization Program	Division of Rate Counsel
Southwestern Public Service Company	E	New Mexico	17-00044-UT	10/17	Approval of Wind Generation Facilities	Office of Attorney General
Kansas Gas Service	G	Kansas	17-KGSG-455-ACT	9/17	MGP Remediation Costs	Citizens' Utility Ratepayer Board
Atlantic City Electric Company	E	New Jersey	ER17030308	8/17	Base Rate Case	Division of Rate Counsel
Public Service Company of New Mexico	E	New Mexico	16-00276-UT	6/17	Testimony in Support of Stipulation	Office of Attorney General
Westar Energy, Inc.	E	Kansas	17-WSEE-147-RTS	5/17	Abbreviated Rate Case	Citizens' Utility Ratepayer Board
Kansas City Power and Light Company	E	Kansas	17-KCPE-201-RTS	4/17	Abbreviated Rate Case	Citizens' Utility Ratepayer Board
GPE/ Kansas City Power & Light Co., Westar Energy, Inc.	E	Kansas	16-KCPE-593-ACQ	12/16	Proposed Merger	Citizens' Utility Ratepayer Board
Kansas Gas Service	G	Kansas	16-KGSG-491-RTS	9/16	Revenue Requirements	Citizens' Utility Ratepayer Board
Public Service Company of New Mexico	E	New Mexico	15-00312-UT	7/16	Automated Metering Infrastructure	Office of Attorney General
Kansas City Power and Light Company	E	Kansas	16-KCPE-160-MIS	6/16	Clean Charge Network	Citizens' Utility Ratepayer Board
Kentucky American Water Company	W	Kentucky	2016-00418	5/16	Revenue Requirements	Attorney General/LFUCG
Black Hills/Kansas Gas Utility Company	G	Kansas	16-BHCG-171-TAR	3/16	Long-Term Hedge Contract	Citizens' Utility Ratepayer Board
General Investigation Regarding Accelerated Pipeline Replacement	G	Kansas	15-GIMG-343-GIG	1/16	Cost Recovery Issues	Citizens' Utility Ratepayer Board
Public Service Company of New Mexico	E	New Mexico	15-00261-UT	1/16	Revenue Requirements	Office of Attorney General
Atmos Energy Company	G	Kansas	16-ATMG-079-RTS	12/15	Revenue Requirements	Citizens' Utility Ratepayer Board
El Paso Electric Company	E	New Mexico	15-00109-UT	12/15	Sale of Generating Facility	Office of Attorney General
El Paso Electric Company	E	New Mexico	15-00127-UT	9/15	Revenue Requirements	Office of Attorney General
Rockland Electric Company	E	New Jersey	ER14030250	9/15	Storm Hardening Surcharge	Division of Rate Counsel
El Paso Electric Company	E	New Mexico	15-00099-UT	8/15	Certificate of Public Convenience - Ft. Bliss	Office of Attorney General
Southwestern Public Service Company	E	New Mexico	15-00083-UT	7/15	Approval of Purchased Power Agreements	Office of Attorney General
Westar Energy, Inc.	E	Kansas	15-WSEE-115-RTS	7/15	Revenue Requirements	Citizens' Utility Ratepayer Board
Kansas City Power and Light Company	E	Kansas	15-KCPE-116-RTS	5/15	Revenue Requirements	Citizens' Utility Ratepayer Board
Comcast Cable Communications	C	New Jersey	CR14101099-1120	4/15	Cable Rates (Form 1240)	Division of Rate Counsel

<u>Company</u>	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	<u>On Behalf Of</u>
Liberty Utilities (Pine Buff Water)	W	Arkansas	14-020-U	1/15	Revenue Requirements	Office of Attorney General
Public Service Electric and Gas Co.	E/G	New Jersey	EO14080897	11/14	Energy Efficiency Program Extension II	Division of Rate Counsel
Exelon and Pepco Holdings, Inc.	E	New Jersey	EM14060581	11/14	Synergy Savings, Customer Investment Fund, CTA	Division of Rate Counsel
Black Hills/Kansas Gas Utility Company	G	Kansas	14-BHCG-502-RTS	9/14	Revenue Requirements	Citizens' Utility Ratepayer Board
Public Service Company of New Mexico	E	New Mexico	14-00158-UT	9/14	Renewable Energy Rider	Office of Attorney General
Public Service Company of New Mexico	E	New Mexico	13-00390-UT	8/14	Abandonment of San Juan Units 2 and 3	Office of Attorney General
Atmos Energy Company	G	Kansas	14-ATMG-320-RTS	5/14	Revenue Requirements	Citizens' Utility Ratepayer Board
Rockland Electric Company	E	New Jersey	ER13111135	5/14	Revenue Requirements	Division of Rate Counsel
Kansas City Power and Light Company	E	Kansas	14-KCPE-272-RTS	4/14	Abbreviated Rate Filing	Citizens' Utility Ratepayer Board
Comcast Cable Communications	C	New Jersey	CR13100885-906	3/14	Cable Rates	Division of Rate Counsel
New Mexico Gas Company	G	New Mexico	13-00231-UT	2/14	Merger Policy	Office of Attorney General
Water Service Corporation (Kentucky)	W	Kentucky	2013-00237	2/14	Revenue Requirements	Office of Attorney General
Oneok, Inc. and Kansas Gas Service	G	Kansas	14-KGSG-100-MIS	12/13	Plan of Reorganization	Citizens' Utility Ratepayer Board
Public Service Electric & Gas Company	E/G	New Jersey	EO13020155 GO13020156	10/13	Energy Strong Program	Division of Rate Counsel
Southwestern Public Service Company	E	New Mexico	12-00350-UT	8/13	Cost of Capital, RPS Rider, Gain on Sale, Allocations	New Mexico Office of Attorney General
Westar Energy, Inc.	E	Kansas	13-WSEE-629-RTS	8/13	Abbreviated Rate Filing	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	E	Delaware	13-115	8/13	Revenue Requirements	Division of the Public Advocate
Mid-Kansas Electric Company (Southern Pioneer)	E	Kansas	13-MKEE-447-MIS	8/13	Abbreviated Rate Filing	Citizens' Utility Ratepayer Board
Jersey Central Power & Light Company	E	New Jersey	ER12111052	6/13	Reliability Cost Recovery Consolidated Income Taxes	Division of Rate Counsel
Mid-Kansas Electric Company	E	Kansas	13-MKEE-447-MIS	5/13	Transfer of Certificate Regulatory Policy	Citizens' Utility Ratepayer Board
Mid-Kansas Electric Company (Southern Pioneer)	E	Kansas	13-MKEE-452-MIS	5/13	Formula Rates	Citizens' Utility Ratepayer Board
Chesapeake Utilities Corporation	G	Delaware	12-450F	3/13	Gas Sales Rates	Attorney General
Public Service Electric and Gas Co.	E	New Jersey	EO12080721	1/13	Solar 4 All - Extension Program	Division of Rate Counsel
Public Service Electric and Gas Co.	E	New Jersey	EO12080726	1/13	Solar Loan III Program	Division of Rate Counsel
Lane Scott Electric Cooperative	E	Kansas	12-MKEE-410-RTS	11/12	Acquisition Premium, Policy Issues	Citizens' Utility Ratepayer Board
Kansas Gas Service	G	Kansas	12-KGSG-835-RTS	9/12	Revenue Requirements	Citizens' Utility

<u>Company</u>	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	<u>On Behalf Of</u>
						Ratepayer Board
Kansas City Power and Light Company	E	Kansas	12-KCPE-764-RTS	8/12	Revenue Requirements	Citizens' Utility Ratepayer Board
Woonsocket Water Division	W	Rhode Island	4320	7/12	Revenue Requirements	Division of Public Utilities and Carriers
Atmos Energy Company	G	Kansas	12-ATMG-564-RTS	6/12	Revenue Requirements	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	E	Delaware	110258	5/12	Cost of Capital	Division of the Public Advocate
Mid-Kansas Electric Company (Western)	E	Kansas	12-MKEE-491-RTS	5/12	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Atlantic City Electric Company	E	New Jersey	ER11080469	4/12	Revenue Requirements	Division of Rate Counsel
Mid-Kansas Electric Company (Southern Pioneer)	E	Kansas	12-MKEE-380-RTS	4/12	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	G	Delaware	11-381F	2/12	Gas Cost Rates	Division of the Public Advocate
Atlantic City Electric Company	E	New Jersey	EO11110650	2/12	Infrastructure Investment Program (IIP-2)	Division of Rate Counsel
Chesapeake Utilities Corporation	G	Delaware	11-384F	2/12	Gas Service Rates	Division of the Public Advocate
New Jersey American Water Co.	W/WW	New Jersey	WR11070460	1/12	Consolidated Income Taxes Cash Working Capital	Division of Rate Counsel
Westar Energy, Inc.	E	Kansas	12-WSEE-112-RTS	1/12	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Puget Sound Energy, Inc.	E/G	Washington	UE-111048 UG-111049	12/11	Conservation Incentive Program and Others	Public Counsel
Puget Sound Energy, Inc.	G	Washington	UG-110723	10/11	Pipeline Replacement Tracker	Public Counsel
Empire District Electric Company	E	Kansas	11-EPDE-856-RTS	10/11	Revenue Requirements	Citizens' Utility Ratepayer Board
Comcast Cable	C	New Jersey	CR11030116-117	9/11	Forms 1240 and 1205	Division of Rate Counsel
Artesian Water Company	W	Delaware	11-207	9/11	Revenue Requirements Cost of Capital	Division of the Public Advocate
Kansas City Power & Light Company	E	Kansas	10-KCPE-415-RTS (Remand)	7/11	Rate Case Costs	Citizens' Utility Ratepayer Board
Midwest Energy, Inc.	G	Kansas	11-MDWE-609-RTS	7/11	Revenue Requirements	Citizens' Utility Ratepayer Board
Kansas City Power & Light Company	E	Kansas	11-KCPE-581-PRE	6/11	Pre-Determination of Ratemaking Principles	Citizens' Utility Ratepayer Board
United Water Delaware, Inc.	W	Delaware	10-421	5/11	Revenue Requirements Cost of Capital	Division of the Public Advocate
Mid-Kansas Electric Company	E	Kansas	11-MKEE-439-RTS	4/11	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
South Jersey Gas Company	G	New Jersey	GR10060378-79	3/11	BGSS / CIP	Division of Rate Counsel

<u>Company</u>	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	<u>On Behalf Of</u>
Chesapeake Utilities Corporation	G	Delaware	10-296F	3/11	Gas Service Rates	Division of the Public Advocate
Westar Energy, Inc.	E	Kansas	11-WSEE-377-PRE	2/11	Pre-Determination of Wind Investment	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	G	Delaware	10-295F	2/11	Gas Cost Rates	Attorney General
Delmarva Power and Light Company	G	Delaware	10-237	10/10	Revenue Requirements Cost of Capital	Division of the Public Advocate
Pawtucket Water Supply Board	W	Rhode Island	4171	7/10	Revenue Requirements	Division of Public Utilities and Carriers
New Jersey Natural Gas Company	G	New Jersey	GR10030225	7/10	RGGI Programs and Cost Recovery	Division of Rate Counsel
Kansas City Power & Light Company	E	Kansas	10-KCPE-415-RTS	6/10	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Atmos Energy Corp.	G	Kansas	10-ATMG-495-RTS	6/10	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Empire District Electric Company	E	Kansas	10-EPDE-314-RTS	3/10	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	E	Delaware	09-414 and 09-276T	2/10	Cost of Capital Rate Design Policy Issues	Division of the Public Advocate
Delmarva Power and Light Company	G	Delaware	09-385F	2/10	Gas Cost Rates	Division of the Public Advocate
Chesapeake Utilities Corporation	G	Delaware	09-398F	1/10	Gas Service Rates	Division of the Public Advocate
Public Service Electric and Gas Company	E	New Jersey	ER09020113	11/09	Societal Benefit Charge Non-Utility Generation Charge	Division of Rate Counsel
Delmarva Power and Light Company	G	Delaware	09-277T	11/09	Rate Design	Division of the Public Advocate
Public Service Electric and Gas Company	E/G	New Jersey	GR09050422	11/09	Revenue Requirements	Division of Rate Counsel
Mid-Kansas Electric Company	E	Kansas	09-MKEE-969-RTS	10/09	Revenue Requirements	Citizens' Utility Ratepayer Board
Westar Energy, Inc.	E	Kansas	09-WSEE-925-RTS	9/09	Revenue Requirements	Citizens' Utility Ratepayer Board
Jersey Central Power and Light Co.	E	New Jersey	EO08050326 EO08080542	8/09	Demand Response Programs	Division of Rate Counsel
Public Service Electric and Gas Company	E	New Jersey	EO09030249	7/09	Solar Loan II Program	Division of Rate Counsel
Midwest Energy, Inc.	E	Kansas	09-MDWE-792-RTS	7/09	Revenue Requirements	Citizens' Utility Ratepayer Board
Westar Energy and KG&E	E	Kansas	09-WSEE-641-GIE	6/09	Rate Consolidation	Citizens' Utility Ratepayer Board
United Water Delaware, Inc.	W	Delaware	09-60	6/09	Cost of Capital	Division of the Public Advocate
Rockland Electric Company	E	New Jersey	GO09020097	6/09	SREC-Based Financing Program	Division of Rate Counsel

<u>Company</u>	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	<u>On Behalf Of</u>
Tidewater Utilities, Inc.	W	Delaware	09-29	6/09	Revenue Requirements Cost of Capital	Division of the Public Advocate
Chesapeake Utilities Corporation	G	Delaware	08-269F	3/09	Gas Service Rates	Division of the Public Advocate
Delmarva Power and Light Company	G	Delaware	08-266F	2/09	Gas Cost Rates	Division of the Public Advocate
Kansas City Power & Light Company	E	Kansas	09-KCPE-246-RTS	2/09	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Jersey Central Power and Light Co.	E	New Jersey	EO08090840	1/09	Solar Financing Program	Division of Rate Counsel
Atlantic City Electric Company	E	New Jersey	EO06100744 EO08100875	1/09	Solar Financing Program	Division of Rate Counsel
West Virginia-American Water Company	W	West Virginia	08-0900-W-42T	11/08	Revenue Requirements	The Consumer Advocate Division of the PSC
Westar Energy, Inc.	E	Kansas	08-WSEE-1041-RTS	9/08	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Artesian Water Company	W	Delaware	08-96	9/08	Cost of Capital, Revenue, New Headquarters	Division of the Public Advocate
Comcast Cable	C	New Jersey	CR08020113	9/08	Form 1205 Equipment & Installation Rates	Division of Rate Counsel
Pawtucket Water Supply Board	W	Rhode Island	3945	7/08	Revenue Requirements	Division of Public Utilities and Carriers
New Jersey American Water Co.	W/WW	New Jersey	WR08010020	7/08	Consolidated Income Taxes	Division of Rate Counsel
New Jersey Natural Gas Company	G	New Jersey	GR07110889	5/08	Revenue Requirements	Division of Rate Counsel
Kansas Electric Power Cooperative, Inc.	E	Kansas	08-KEPE-597-RTS	5/08	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Public Service Electric and Gas Company	E	New Jersey	EX02060363 EA02060366	5/08	Deferred Balances Audit	Division of Rate Counsel
Cablevision Systems Corporation	C	New Jersey	CR07110894, et al..	5/08	Forms 1240 and 1205	Division of Rate Counsel
Midwest Energy, Inc.	E	Kansas	08-MDWE-594-RTS	5/08	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Chesapeake Utilities Corporation	G	Delaware	07-246F	4/08	Gas Service Rates	Division of the Public Advocate
Comcast Cable	C	New Jersey	CR07100717-946	3/08	Form 1240	Division of Rate Counsel
Generic Commission Investigation	G	New Mexico	07-00340-UT	3/08	Weather Normalization	New Mexico Office of Attorney General
Southwestern Public Service Company	E	New Mexico	07-00319-UT	3/08	Revenue Requirements Cost of Capital	New Mexico Office of Attorney General
Delmarva Power and Light Company	G	Delaware	07-239F	2/08	Gas Cost Rates	Division of the Public Advocate
Atmos Energy Corp.	G	Kansas	08-ATMG-280-RTS	1/08	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board

## **APPENDIX B**

### **Referenced Data Requests:**

**CURB-38**

**KCC-117**

KCPL KS  
Case Name: Westar Merger  
Case Number: 18-KCPE-095-MER

Response to Nickel David Interrogatories - CURB\_20170920  
Date of Response: 10/02/2017

Question:CURB-38

Regarding the 2016-2017 transition costs of \$35.6 million per Table 2 of Mr. Busser's testimony, please:

- a. Provide the detailed programs and efforts, along with the cost of each, that resulted in this expense.
- b. Explain how it is known that these costs are all merger related and would not have occurred in the absence of the merger. For example a voluntary employee reduction at GPE may likely have occurred to promote efficiencies absent the merger.
- c. Explain why GPE severance costs for 98 positions cost \$6.5 million while it is estimated that Westar will incur almost twice as much expense at \$11.1 million for just 91 employees severed, per page 36 of Mr. Busser's testimony.
- d. What actions would GPE take regarding the voluntary severance program if the merger is not approved? Would all the positions be filled as soon as practical?
- e. Are any of the costs of "overtime, contractors, and other compensating measures," per Mr. Busser at page 17 of his direct testimony, included in the transition cost estimate of \$35.6 million? If so, provide the amount separately from the salary component of the employee reduction effort.
- f. Provide the details of employee-related savings by year, 2016-2022, showing number of positions eliminated or vacant, salary and wage savings, severance costs, benefits savings, etc.
- g. Discuss why KCP&L proceeded with the Voluntary Employee Exit Program (VEEP) in 2017 (Busser at page 17) but Westar is waiting until a later date to initiate its severance program.

Number of Attachments:

Response:

- a. Provide the detailed programs and efforts, along with the cost of each, that resulted in this expense.  
Please see response to CURB-2.



b. Explain how it is known that these costs are all merger related and would not have occurred in the absence of the merger. For example, a voluntary employee reduction at GPE may likely have occurred to promote efficiencies absent the merger.

All costs were compiled centrally by a single resource who ensured that costs listed met "merger related" requirements. Subsequently, all costs were reviewed in detail by the PMO, by the Steering Team, and by internal audit to confirm that costs incurred met the definition of "merger related".

Regarding the example stated, management had no previous plan for a voluntary employee reduction program, had not considered a voluntary reduction program outside of the merger, and specifically enacted the program to meet merger savings goals. There is no evidence for the statement that the voluntary program "may likely have occurred", as it had never previously been considered by management and was only ever discussed and executed as part of the merger planning efforts. Absent the merger, the approved positions which are currently open as a result of this voluntary program would need to be re-filled and stand-alone efficiencies would not be realized from these reductions.

c. Explain why GPE severance costs for 98 positions cost \$6.5 million while it is estimated that Westar will incur almost twice as much expense at \$11.1 million for just 91 employees severed, per page 36 of Mr. Busser's testimony.

Severance payments were based on each company's established and documented severance procedure and guidelines for these severance programs. Westar's severance policy provided for greater average payout per employee than KCP&L's as under the previous merger agreement, Westar's severance policy was unusually lucrative because it was meant to protect the Westar employees who were being acquired and as such resulted in a higher payout to the Westar employees when compared to the KCP&L employees.

d. What actions would GPE take regarding the voluntary severance program if the merger is not approved? Would all the positions be filled as soon as practical?

In anticipation of the merger, positions have been kept open by utilizing contractors and overtime, such that they can be cross-filled upon completion of the merger and the integration. If the merger is not approved, both companies will resume their normal process for approval of creating new positions and execution of hiring, and these positions would be backfilled absent the merger.

e. Are any of the costs of "overtime, contractors, and other compensating measures," per Mr. Busser at page 17 of his direct testimony, included in the transition cost estimate of \$35.6 million? If so, provide the amount separately from the salary component of the employee reduction effort.

No overtime is included in the costs-to-achieve. Some contractors have been used for Day-1 support, and potentially other integration tasks associated with their day-to-day work. Full details of what is included in costs-to-achieve is provided in CURB-2.

f. Provide the details of employee-related savings by year, 2016-2022, showing number of positions eliminated or vacant, salary and wage savings, severance costs, benefits savings, etc.

The overall combined company headcount target is 4,538 and this is the cornerstone of our staffing and labor integration work. We have estimated the path that will reasonably lead to achievement of this goal, but the ultimate path will be achieved through natural attrition and retirements. In addition, as stated elsewhere, we have committed to no



involuntary reductions as a combined company as a result of the merger. Please refer to the testimony of Steve Busser, page 32, lines 10-23 and page 33, lines 1-4, We have estimated the following position reductions by year across the company:

7/1/2016 – Day-1	Day-1 – EOY 2018	2019	2020	2021	2022
156	396	208	140	38	-

Many of the position reductions referenced above include reductions associated with AMI implementation and KCP&L plant retirements, which will benefit the customers, but the dollar savings related to such are not included in merger efficiencies. The merger-related labor (fully-loaded salaries) savings which are expected in each year (2017-2022) are included in the response to CURB-32.

The details related to severance costs are included in CURB-2.

g. Discuss why KCP&L proceeded with the Voluntary Employee Exit Program (VEEP) in 2017 (Busser at page 17) but Westar is waiting until a later date to initiate its severance program.

Since Westar's severance program was informed by the expected acquisition, Westar decided to reevaluate their severance program based on the fact that their employees were no longer being acquired and the structure of the transaction had changed. They expect to announce a decision regarding the severance program in the near future. Meanwhile, based on the structure and rationale of the VEEP program, KCP&L management determined that they had made commitments to employees that they chose to honor at that time.

Attachments: QCURB-38\_Verification\_Busser.pdf

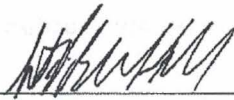
# Verification of Response

## Kansas City Power & Light Company

Docket No. 18-KCPE-095-MER

The response to CURB Data Request# CURB-38, submitted by KCP&L, is covered by this Verification of Response:

I have read the foregoing Information Request(s) and answer(s) thereto and find answer(s) to be true, accurate, full and complete, and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Commission Staff any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Information Request(s).

Signed: 

Title: VP Risk Management & Controller

Date: September 27, 2017

KCPL KS  
Case Name: Westar Merger  
Case Number: 18-KCPE-095-MER

Response to Grady Justin Interrogatories - KCC\_20171219  
Date of Response: 12/27/2017

Question:117

Please provide a detailed discussion of the accounting that has been used up to this point for both Transition costs and Transaction costs incurred at both Westar and KCPL including all transition and transaction costs incurred related to the original transaction (the 16-593 Docket transaction). Please include at least the following items in the discussion:

1. Identification of where transaction and transition costs have been recorded, i.e., which FERC account these expenses were recorded to.
2. How these amounts have been presented for financial statement purposes, i.e., did these items affect net income, were they deferred to a regulatory asset, etc.

Number of Attachments:

Response:

1. For KCPL, merger transaction costs are recorded on the Great Plains Energy holding company books (separate from operating utility company's books) in account 920000 for labor and accounts 921000 and 923000 for non-labor. Merger transition costs for labor and non-labor are recorded in account 426500.
2. For KCP&L, these amounts have been presented as expenses on the income statement for financial reporting purposes.

Response by Leigh Anne Jones, Accounting

Attachment: Q117\_Verification.pdf

## Verification of Response

### Kansas City Power & Light Company

Docket No. 18-KCPE-095-MER

The response to KCC Data Request# 117, submitted by KCP&L, is covered by this Verification of Response:

I have read the foregoing Information Request(s) and answer(s) thereto and find answer(s) to be true, accurate, full and complete, and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Commission Staff any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Information Request(s).

Signed: \_\_\_\_\_

*James P. Gelhage*

Title: Assistant Treasurer

Date: December 27, 2017

## CERTIFICATE OF SERVICE

18-KCPE-095-MER

I, the undersigned, hereby certify that a true and correct copy of the above and foregoing Direct Testimony was served by electronic service on this 29<sup>th</sup> day of January, 2018, to the following:

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\*Denotes those receiving the Confidential Version