# BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS 

DIRECT TESTIMONY OF
SAMUEL C. HADAWAY

ON BEHALF OF
KANSAS CITY POWER \& LIGHT COMPANY

# IN THE MATTER OF THE APPLICATION OF KANSAS CITY POWER \& LIGHT COMPANY <br> TO MODIFY ITS TARIFFS TO CONTINUE THE IMPLEMENTATION OF ITS REGULATORY PLAN 

DOCKET NO. 10-KCPE-415-RTS

## I. INTRODUCTION AND SUMMARY OF RECOMMENDATIONS

Q. Please state your name and business address.
A. My name is Samuel C. Hadaway and my business address is FINANCO, Inc., 3520

Executive Center Drive, Suite 124, Austin, Texas 78731.
Q. On whose behalf are you testifying?
A. I am testifying on behalf of Kansas City Power \& Light Company ("KCP\&L" or the "Company").
Q. Please state your educational background and describe your professional training and experience.
A. I have a bachelor's degree in economics from Southern Methodist University, as well as M.B.A. and Ph.D. degrees with concentrations in finance and economics from the

University of Texas at Austin ("UT Austin"). For the past 26 years, I have been an owner and full-time employee of FINANCO, Inc. FINANCO provides financial research concerning the cost of capital and financial condition for regulated companies as well as financial modeling and other economic studies in litigation support. In addition to my work at FINANCO, I have served as an adjunct professor in the McCombs School of Business at UT Austin and in what is now the McCoy College of Business at Texas State University. In my prior academic work, I taught economics and finance courses and I conducted research and directed graduate students in the areas of investments and capital market research. I was previously Director of the Economic Research Division at the Public Utility Commission of Texas ("Texas Commission") where I supervised the Texas Commission's finance, economics, and accounting staff, and served as the Texas Commission's chief financial witness in electric and telephone rate cases. I have taught courses at various utility conferences on cost of capital, capital structure, utility financial condition, and cost allocation and rate design issues. I have made presentations before the New York Society of Security Analysts, the National Rate of Return Analysts Forum, and various other professional and legislative groups. I have served as a vice president and on the board of directors of the Financial Management Association.

A list of my publications and testimony I have given before various regulatory bodies and in state and federal courts is contained in my resume, which is included as Appendix A.
Q. Have you previously testified before the State Corporation Commission of the State of Kansas ("KCC" or "Commission") or other utility regulatory agencies?


#### Abstract

A. Yes, I have. I have filed testimony before the KCC and I have testified before numerous other state commissions on cost of capital and related financial issues.


## Q. What is the purpose of your testimony?

A. The purpose of my testimony is to estimate KCP\&L's required rate of return on equity ("ROE") and to support the Company's requested capital structure and overall rate of return.

## Q. Please outline and describe the testimony you will present.

A. My testimony is divided into four additional sections. Following this introduction, in Section II, I present and explain the Company's requested capital structure and overall cost of capital. In Section III, I review various methods for estimating the cost of equity. In this section, I discuss the discounted cash flow ("DCF") model, as well as risk premium methods and other approaches that are often used to estimate the cost of capital. In Section IV, I review general capital market costs and conditions, and discuss recent developments in the electric utility industry that affect the cost of capital. In Section V, I discuss the details of my cost of equity studies and provide a summary table of my ROE results.

## Q. Please describe the general approach you use in your cost of equity studies.

A. First, my recommendation is premised upon the fair rate of return principles established by the U.S. Supreme Court in Federal Power Comm'n v. Hope Natural Gas Co., 320 US 591, 603 (1944) ("Норе") and Bluefield Water Works \& Improvements Co. v. Public Service Commission, 262 US 679, 693 (1923) ("Bluefield"). That is to say, a utility's return authorized by a regulatory body, such as the KCC, should be commensurate with returns on investments in other enterprises
having corresponding risks. The return should also be sufficient to assure confidence in the financial integrity of the utility so as to maintain its credit, and to attract capital so that it is able to properly discharge its public duties. Given these legal principles, I have reviewed several methods to determine an appropriate ROE and overall rate of return for KCP\&L. These methods and the underlying economic models are applied to an investment grade company reference group of other electric utilities generally similar to KCP\&L.

## Q. Please explain your analysis in arriving at a recommended ROE for KCP\&L.

A. My ROE estimate is based on alternative versions of the constant growth and multistage growth DCF model. I also provide a bond-yield-plus-equity risk premium analysis and I review economic conditions and interest rates that are expected to prevail during the coming year. Because KCP\&L is a wholly-owned subsidiary of Great Plains Energy Incorporated ("GPE") and does not have publicly traded common stock or other independent market data, its cost of equity cannot be estimated directly. For this reason, I apply the DCF model to a large reference group of investment grade electric utilities selected from the Value Line Investment Survey ("Value Line"). Value Line is a widely-followed, reputable source of financial data often used by professional economists to estimate ROE. To be included in my group, the reference companies must have at least a triple-B (investment grade) bond rating; they must derive at least 70 percent of revenues from regulated utility sales; they must have consistent financial records not affected by recent mergers or restructuring; and they must have a consistent dividend record with no dividend cuts within the past
two years. The fundamental characteristics of the companies in my comparable group are summarized in Schedule SCH2010-1.

I also conducted a risk premium analysis based on ROEs allowed by state regulators relative to Moody's average utility debt costs. In this analysis, I considered both current utility bond yields and the higher interest rates that Standard and Poor's ("S\&P") is forecasting for the coming year. S\&P forecasts that long-term government and corporate interest rates will increase from current levels by 30 basis points (0.30\%) by 2010. Under current market conditions, I place most emphasis on the DCF model results because the risk premium estimates appear to be artificially depressed by the lower interest rates that have resulted from the government's recent monetary policy. The data sources and the details of my cost of equity studies are contained in my Schedules SCH2010-1 through SCH2010-6.

## Q. What ROE range is indicated by your DCF and risk premium analyses?

A. My reference group DCF analysis indicates an ROE range of 11.1 percent to 11.6 percent. The risk premium analysis indicates a range of 10.62 percent to 10.76 percent. As I will discuss later in this testimony, recent sharp declines in interest rates and the government's continuing intervention in the credit markets have caused risk premium estimates of ROE to become inconsistent with the estimates from the DCF model. This divergence between the two models is caused by continuing volatility in the equity markets for utility shares and lower utility stock prices, which are directly reflected in the dividend yields of the DCF model. Low stock prices and high dividend yields indicate that the cost of equity has not declined even as interest rates have dropped.
Q. What are your overall conclusions from your ROE analysis?
A. Based on the combination of my DCF model results and my review of current economic, market, and electric utility industry conditions, I estimate KCP\&L's cost of equity to be 11.25 percent. This estimate is strongly supported by my DCF model and is consistent with recent capital market trends and conditions.

## II. KCP\&L CAPITAL STRUCTURE AND OVERALL RATE OF RETURN

Q. Please summarize the Company's requested capital structure and overall rate of return.
A. The requested capital structure components and the resulting overall rate of return are presented in Table 1 below:

Table 1
Requested Capital Structure

| Capital Components | Ratio | Cost | Weighted Cost |
| :--- | ---: | ---: | ---: |
| Debt | $48.68 \%$ | $6.84 \%$ | $3.33 \%$ |
| Equity-linked convertible debt $4.53 \%$ | $13.59 \%$ | $0.62 \%$ |  |
| Preferred stock | $0.62 \%$ | $4.29 \%$ | $0.03 \%$ |
| Common equity | $46.17 \%$ | $11.25 \%$ | $5.19 \%$ |
| TOTAL | $100.00 \%$ |  | $\underline{\underline{9.17 \%}}$ |

Q. What is the basis for the Company's requested capital structure and overall rate of return?
A. The requested capital structure, as well as the costs for debt and preferred stock, are consistent with GPE's projected capital structure at August 31, 2010. These data are presented in more detail in Schedule SCH2010-2, with the August 31, 2010 summary shown on page 6 of that schedule. Using the parent company's consolidated capital structure is consistent with KCP\&L's approach in its prior rate cases.
Q. What are the key differences between GPE's actual capital structure as of September 30, 2009 and the requested capital structure, projected as of August 31, 2010 ?
A. The actual GPE capital structure as of September 30, 2009, is shown on page 2 of Schedule SCH2010-2. The key differences between the actual capital structure and the requested capital structure, projected as of August 31, 2010, are as follows:

## Long-Term Debt

Net Long-Term Debt is projected to increase by ** ** million, the largest components of which consist of the following:
a) Additional long-term debt of ** a* $^{* *}$ million is expected to be issued by the end of August 2010 to refinance maturing GMO long-term debt and finance construction expenditures.

## Offset by:

b) GMO long-term debt maturities of $\$ 70$ million.

## Equity

Equity is projected to increase by **** million, which is driven primarily by a projected increase in retained earnings and a small amount of equity issued by GPE through the dividend reinvestment and direct stock purchase plan and company benefit plans.

## III. ESTIMATING THE COST OF EQUITY CAPITAL

Q. What is the purpose of this section of your testimony?
A. The purpose of this section of my testimony is to present a general definition of the cost of equity and to compare the strengths and weaknesses of several of the most
widely used methods for estimating the cost of equity. Estimating the cost of equity is fundamentally a matter of informed judgment. The various models provide a concrete link to actual capital market data and assist with defining the various relationships that underlie the ROE estimation process.

## Q. Please define the term "cost of equity capital" and provide an overview of the cost estimation process.

A. The cost of equity capital is the profit or rate of return that equity investors expect to receive. In concept it is no different than the cost of debt or the cost of preferred stock. The cost of equity is the rate of return that common stockholders expect, just as interest on bonds and dividends on preferred stock are the returns that investors in those securities expect. Equity investors expect a return on their capital commensurate with the risks they take, consistent with returns that are available from other similar investments. Unlike returns from debt and preferred stocks, however, the equity return is not directly observable in advance and, therefore, it must be estimated or inferred from capital market data and trading activity.

An example helps to illustrate the cost of equity concept. Assume that an investor buys a share of common stock for $\$ 20$ per share. If the stock's expected dividend is $\$ 1.00$, the expected dividend yield is 5.0 percent ( $\$ 1.00 / \$ 20=$ 5.0 percent). If the stock price is also expected to increase to $\$ 21.20$ after one year, this $\$ 1.20$ expected gain adds an additional 6.0 percent to the expected total rate of return (\$1.20 / \$20 = 6.0 percent). Therefore, when buying the stock at $\$ 20$ per share, the investor expects a total return of 11.0 percent: 5.0 percent dividend yield, plus 6.0 percent price appreciation. In this example, the total expected rate of return at 11.0
percent is the appropriate measure of the cost of equity capital, because it is this rate of return that caused the investor to commit the $\$ 20$ of equity capital in the first place. If the stock were riskier, or if expected returns from other investments were higher, investors would require a higher rate of return from the stock, which would result in a lower initial purchase price in market trading.

Each day market rates of return and prices change to reflect new investor expectations and requirements. For example, when interest rates on bonds and savings accounts rise, utility stock prices usually fall. This is true, at least in part, because higher interest rates on these alternative investments make utility stocks relatively less attractive, which causes utility stock prices to decline in market trading. This competitive market adjustment process is quick and continuous, so that market prices generally reflect investor expectations and the relative attractiveness of one investment versus another. In this context, to estimate the cost of equity one must apply informed judgment about the relative risk of the company in question and knowledge about the risk and expected rate of return characteristics of other available investments as well.

## Q. How does the market account for risk differences among the various investments?

A. Risk-return tradeoffs among capital market investments have been the subject of extensive financial research. Literally dozens of textbooks and hundreds of academic articles have addressed the issue. Generally, such research confirms the common sense conclusion that investors will take additional risks only if they expect to receive a higher rate of return. Empirical tests consistently show that returns from low risk
securities, such as U.S. Treasury bills, are the lowest; that returns from longer-term Treasury bonds and corporate bonds are increasingly higher as risks increase; and, generally, returns from common stocks and other more risky investments are even higher. These observations provide a sound theoretical foundation for both the DCF and risk premium methods for estimating the cost of equity capital. These methods attempt to capture the well founded risk-return principle and explicitly measure investors' rate of return requirements.

## Q. Can you illustrate the capital market risk-return principle that you just described?

A. Yes. The following graph depicts the risk-return relationship that has become widely known as the Capital Market Line ("CML"). The CML offers a graphical representation of the capital market risk-return principle. The graph is not meant to illustrate the actual expected rate of return for any particular investment, but merely to illustrate in a general way the risk-return relationship.

## Risk-Return Tradeoffs



As a continuum, the CML can be viewed as an available opportunity set for investors. Those investors with low risk tolerance or investment objectives that mandate a low risk profile should invest in assets depicted in the lower left-hand portion of the graph. Investments in this area, such as Treasury bills and short-maturity, high quality corporate commercial paper, offer a high degree of investor certainty. In nominal terms (before considering the potential effects of inflation), such assets are virtually risk-free.

Investment risks increase as one moves up and to the right along the CML. A higher degree of uncertainty exists about the level of investment value at any point in time and about the level of income payments that may be received. Among these
investments are long-term bonds and preferred stocks, which offer priority claims to assets and income payments. They are relatively low risk, but they are not risk-free. The market value of long-term bonds, even those issued by the U.S. Treasury, often fluctuates widely when government policies or other factors cause interest rates to change.

Farther up the CML continuum, common stocks are exposed to even more risk, depending on the nature of the underlying business and the financial strength of the issuing corporation. Common stock risks include market-wide factors, such as general changes in capital costs, as well as industry and company specific elements that may add further to the volatility of a given company's performance. As I will illustrate in my risk premium analysis, common stocks typically are more volatile and have higher risk than high quality bond investments and, therefore, they reside above and to the right of bonds on the CML graph. Other more speculative investments, such as stock options and commodity futures contracts, offer even higher risks (and higher potential returns). The CML's depiction of the risk-return tradeoffs available in the capital markets provides a useful perspective for estimating investors' required rates of return.

## Q. How is the fair rate of return in the regulatory process related to the estimated cost of equity capital?

A. The regulatory process is guided by fair rate of return principles established in the U.S. Supreme Court cases, Bluefield and Hope:

A public utility is entitled to such rates as will permit it to earn a return on the value of the property which it employs for the convenience of the public equal to that generally being made at the same time and in the same general part of the country on investments in other business
undertakings which are attended by corresponding risks and uncertainties; but it has no constitutional right to profits such as are realized or anticipated in highly profitable enterprises or speculative ventures. Bluefield Water Works \& Improvement Company v. Public Service Commission of West Virginia, 262 U.S. 679, 692-693 (1923).

From the investor or company point of view, it is important that there be enough revenue not only for operating expenses, but also for the capital costs of the business. These include service on the debt and dividends on the stock. By that standard the return to the equity owner should be commensurate with returns on investments in other enterprises having corresponding risks. That return, moreover, should be sufficient to assure confidence in the financial integrity of the enterprise, so as to maintain its credit and to attract capital. Federal Power Commission v. Hope Natural Gas Co., 320 U.S. 591, 603 (1944).

Based on these principles, the fair rate of return should closely parallel investor opportunity costs as discussed above. If a utility earns its market cost of equity, neither its stockholders nor its customers should be disadvantaged.

## Q. What specific methods and capital market data are used to evaluate the cost of equity?

A. Techniques for estimating the cost of equity normally fall into three groups:
comparable earnings methods, risk premium methods, and DCF methods.

## Q. Please describe the first set of estimation techniques, the comparable earnings methods.

A. The comparable earnings methods have evolved over time. The original comparable earnings methods were based on book accounting returns. This approach developed ROE estimates by reviewing accounting returns for unregulated companies thought to have risks similar to those of the regulated company in question. These methods have generally been rejected because they assume that the unregulated group is earning its actual cost of capital, and that its equity book value is the same as its market value.

In most situations these assumptions are not valid, and, therefore, accounting-based methods do not generally provide reliable cost of equity estimates.

More recent comparable earnings methods are based on historical stock market returns rather than book accounting returns. While this approach has some merit, it too has been criticized because there can be no assurance that historical returns actually reflect current or future market requirements. Also, in practical application, earned market returns tend to fluctuate widely from year to year. For these reasons, a current cost of equity estimate (based on the DCF model or a risk premium analysis) is usually required.

## Q. Please describe the second set of estimation techniques, the risk premium methods.

A The risk premium methods begin with currently observable market returns, such as yields on government or corporate bonds, and add an increment to account for the additional equity risk. The capital asset pricing model ("CAPM") and arbitrage pricing theory ("APT") model are more sophisticated risk premium approaches. The CAPM and APT methods estimate the cost of equity directly by combining the "riskfree" government bond rate with explicit risk measures to determine the risk premium required by the market. Although these methods are widely used in academic cost of capital research, their additional data requirements and their potentially questionable underlying assumptions have detracted from their use in most regulatory jurisdictions. The basic risk premium methods provide a useful parallel approach with the DCF model and assure consistency with other capital market data consistency in the cost of equity cost estimation process.
Q. Please describe the third set of estimation techniques, based on the DCF model.
A. The DCF model is the most widely used regulatory cost of equity estimation method. Like the risk premium approach, the DCF model has a sound basis in theory, and many argue that it has the additional advantage of simplicity. I will describe the DCF model in detail below, but in essence its estimate of ROE is simply the sum of the expected dividend yield and the expected long-term dividend (or price) growth rate. While dividend yields are easy to obtain, estimating long-term growth is more difficult. Because the constant growth DCF model also requires very long-term growth estimates (technically to infinity), some argue that its application is too speculative to provide reliable results, resulting in the preference for the multistage growth DCF analysis.
Q. Of the three estimation methods, which do you believe provides the most reliable results?
A. From my experience, a combination of DCF and risk premium methods provides the most reliable approach. While the caveat about estimating long-term growth must be observed, the DCF model's other inputs are readily obtainable, and the model's results typically are consistent with capital market behavior. The risk premium methods provide a good parallel approach to the DCF model and further ensure that current market conditions are accurately reflected in the cost of equity estimate.

## Q. Please explain the DCF model.

A. The DCF model is predicated on the concept that stock prices represent the present value or discounted value of all future dividends that investors expect to receive. In the most general form, the DCF model is expressed in the following formula:

$$
\begin{equation*}
\mathrm{P}_{0}=\mathrm{D}_{1} /(1+\mathrm{k})+\mathrm{D}_{2} /(1+\mathrm{k})^{2}+\ldots+\mathrm{D}_{\infty} /(1+\mathrm{k})^{\infty} \tag{1}
\end{equation*}
$$

where $P_{0}$ is today's stock price; $D_{1}, D_{2}$, etc. are all future dividends and $k$ is the discount rate, or the investor's required rate of return on equity. Equation (1) is a routine present value calculation based on the assumption that the stock's price is the present value of all dividends expected to be paid in the future.

Under the additional assumption that dividends are expected to grow at a constant rate "g" and that k is strictly greater than g , equation (1) can be solved for k and rearranged into the simple form:

$$
\begin{equation*}
\mathrm{k}=\mathrm{D}_{1} / \mathrm{P}_{0}+\mathrm{g} \tag{2}
\end{equation*}
$$

Equation (2) is the familiar constant growth DCF model for cost of equity estimation, where $D_{1} / P_{0}$ is the expected dividend yield and $g$ is the long-term expected dividend growth rate.

## Q. Are there circumstances where the constant growth model may not give reliable results?

A. Yes. Under circumstances when growth rates are expected to fluctuate or when future growth rates are highly uncertain, the constant growth model may not give reliable results. Although the DCF model itself is still valid, i.e., equation (1) is mathematically correct, under such circumstances the simplified form of the model must be modified to capture market expectations accurately.

Recent events and current market conditions in the electric utility industry as discussed later appear to challenge the constant growth assumption of the traditional DCF model. Since the mid-1980s, dividend growth expectations for many electric utilities have fluctuated widely. In fact, over one-third of the electric utilities in the
U.S. have reduced or eliminated their common dividends over this time period. Some of these companies have re-established their dividends, producing exceptionally high growth rates. Under these circumstances, long-term growth rate estimates may be highly uncertain, and estimating a reliable "constant" growth rate for many companies is often difficult.

## Q. Can the DCF model be applied when the constant growth assumption is violated?

A. Yes. When growth expectations are uncertain, the more general version of the model represented in equation (1) should be solved explicitly over a finite "transition" period while uncertainty prevails. The constant growth version of the model can then be applied after the transition period, under the assumption that more stable conditions will prevail in the future. There are two alternatives for dealing with the nonconstant growth transition period.

Under the "terminal price" nonconstant growth approach, equation (1) is written in a slightly different form:

$$
\begin{equation*}
\mathrm{P}_{0}=\mathrm{D}_{1} /(1+\mathrm{k})+\mathrm{D}_{2} /(1+\mathrm{k})^{2}+\ldots+\mathrm{P}_{\mathrm{T}} /(1+\mathrm{k})^{\mathrm{T}} \tag{3}
\end{equation*}
$$

where the variables are the same as in equation (1) except that $P_{T}$ is the estimated stock price at the end of the transition period T. Under the assumption that normal growth resumes after the transition period, the price $\mathrm{P}_{\mathrm{T}}$ is then expected to be based on constant growth assumptions. With the terminal price approach, the estimated cost of equity, k , is just the rate of return that investors would expect to earn if they bought the stock at today's market price, held it and received dividends through the transition period (until period $T$ ), and then sold it for price $\mathrm{P}_{\mathrm{T}}$. In this approach, the
analyst's task is to estimate the rate of return that investors expect to receive given the current level of market prices they are willing to pay.

## Q. What is the other alternative for dealing with the nonconstant growth transition period?

A. Under the "multistage" nonconstant growth approach, equation (1) is simply expanded to incorporate two or more growth rate periods, with the assumption that a permanent constant growth rate can be estimated for some point in the future:

$$
\begin{gather*}
\mathrm{P}_{0}=\mathrm{D}_{0}\left(1+\mathrm{g}_{1}\right) /(1+\mathrm{k})+\ldots+\mathrm{D}_{2}\left(1+\mathrm{g}_{2}\right)^{\mathrm{n}} /(1+\mathrm{k})^{\mathrm{n}}+ \\
\ldots+\left[\mathrm{D}_{\mathrm{T}}\left(1+\mathrm{g}_{\mathrm{T}}\right)^{(\mathrm{T}+1)} /\left(\mathrm{k}-\mathrm{g}_{\mathrm{T}}\right)\right] /(1+\mathrm{k})^{\mathrm{T}} \tag{4}
\end{gather*}
$$

where the variables are the same as in equation (1), but $g_{1}$ represents the growth rate for the first period; $\mathrm{D}_{2}$ is the dividend at the beginning of the second period and $\mathrm{g}_{2}$ is the growth rate for the second period; and $\mathrm{D}_{\mathrm{T}}$ is the dividend at the beginning of the third period and $g_{T}$ is the growth rate for the period from year $T$ (the end of the transition period) to infinity. The first two growth rates are simply estimates for fluctuating growth over " n " years (typically 5 or 10 years) and $\mathrm{g}_{\mathrm{T}}$ is a constant growth rate assumed to prevail forever after year T. The difficult task for analysts in the multistage approach is determining the various growth rates for each period.

Although less convenient for exposition purposes, the nonconstant growth models are based on the same valid capital market assumptions as the constant growth version. The nonconstant growth approach simply requires more explicit data inputs and more work to solve for the discount rate, k. Fortunately, the required data are available from investment and economic forecasting services, and computer
algorithms can easily produce the required solutions. Both constant and nonconstant growth DCF analyses are presented in the following section.

## Q. Please explain the risk premium methodology.

A. Risk premium methods are based on the assumption that equity securities are riskier than debt and, therefore, that equity investors require a higher rate of return. This basic premise is well supported by legal and economic distinctions between debt and equity securities, and it is widely accepted as a fundamental capital market principle. For example, debt holders' claims to the earnings and assets of the borrower have priority over all claims of equity investors. The contractual interest on mortgage debt must be paid in full before any dividends can be paid to shareholders, and secured mortgage claims must be fully satisfied before any assets can be distributed to shareholders in bankruptcy. Also, the guaranteed, fixed-income nature of interest payments makes year-to-year returns from bonds typically more stable than capital gains and dividend payments on stocks. All these factors demonstrate the more risky position of stockholders and support the equity risk premium concept.
Q. Are risk premium estimates of the cost of equity typically consistent with other current capital market costs?
A. Generally so, but as noted previously, the recent sharp decline in interest rates and continuing government intervention in the credit markets raise questions about the accuracy of current risk premium estimates of ROE. The risk premium approach is generally useful because it is founded on current market interest rates, which are directly observable.

## Q. Is there consensus about how risk premium data should be employed?

A. No. In regulatory practice, there is often considerable debate about how risk premium data should be interpreted and used. Since the analyst's basic task is to gauge investors' required returns on long-term investments, some argue that the estimated equity spread should be based on the longest possible time period. Others argue that market relationships between debt and equity from several decades ago are irrelevant and that only recent debt-equity observations should be given any weight in estimating investor requirements. There is no consensus on this issue. Since analysts cannot observe or measure investors' expectations directly, it is not possible to know exactly how such expectations are formed or, therefore, to know exactly what time period is most appropriate in a risk premium analysis.

The important point is to answer the following question: "What rate of return should equity investors reasonably expect relative to returns that are currently available from long-term bonds?" The risk premium studies and analyses I discuss later address this question. My risk premium analysis is based on an intermediate position that avoids some of the problems and concerns that have been expressed about both very long and very short periods of analysis with the risk premium model.

## Q. Please summarize your discussion of cost of equity estimation techniques.

A. Estimating the cost of equity is one of the most controversial issues in utility ratemaking. Because actual investor requirements are not directly observable, several methods have been developed to assist in the estimation process. The comparable earnings method is the oldest but perhaps least reliable. Its use of accounting rates of return, or even historical market returns, may or may not reflect current investor
requirements. Differences in accounting methods among companies and issues of comparability also detract from this approach.

The DCF and risk premium methods have become the most widely accepted in regulatory practice. A combination of the DCF model and a review of risk premium data provides the most reliable cost of equity estimate. While the DCF model does require judgment about future growth rates, the dividend yield is straightforward, and the model's results are generally consistent with actual capital market behavior. For these reasons, I will rely on the DCF model and I will review risk premium estimates in the cost of equity studies that follow.

## IV. FUNDAMENTAL FACTORS THAT AFFECT THE COST OF EQUITY

## Q. What is the purpose of this section of your testimony?

A. In this section, I review recent capital market conditions and industry and companyspecific factors that should be reflected in the cost of capital estimate.
Q. What has been the recent experience in the U.S. capital markets?
A. In Schedule SCH2010-3, page 1, I provide a review of annual interest rates and rates of inflation in the U.S. economy over the past ten years. During that time inflation and fixed income market costs declined and, generally, have been lower than rates that prevailed in the previous decade. Inflation, as measured by the Consumer Price Index ("CPI"), until 2003 had remained at historically low levels not seen consistently since the early 1960s. Since 2003, however, inflation rates have fluctuated, with the average for 2004 though 2006 similar to the longer-term historical average above 3 percent. The inflation rate for 2007 was even higher at 4.1
percent. As a result of the current economic slowdown, the CPI was essentially unchanged in 2008.

Having reduced the Federal Funds overnight bank interest rate to virtually zero, the Federal Reserve System's current monetary policy options are limited. During the period from mid-2004 until mid-2006, the Federal Reserve System increased the short-term Federal Funds interest rate 17 times, raising it from 1 percent to 5.25 percent. In late 2007, in response to the early turbulence in the sub-prime credit markets, the Federal Reserve Open Market Committee began aggressively reducing the Federal Funds rate. Since September 2007, the rate has been lowered eleven times to its current target level of between zero and one-quarter percent. While governmental policies and "flight to safety" 1 issues have driven down interest rates on higher quality debt securities, the cost of equity for utilities has not declined over the past year.

## Q. Has the recent extreme turbulence in the capital markets increased the cost of capital for utilities?

A. Yes. At various times over the past 15 months, the capital markets in the U.S. have been more turbulent than at any time since the 1930s. This period has seen frequent

[^0]large daily moves in the stock market and conditions in the corporate debt market that, in late 2008 and parts of early 2009, could best be characterized as near-chaos. The S\&P 500 and the Dow Jones Industrial Average have fluctuated by 50 percent since November 2007. In this environment, many large financial institutions such as Countrywide Financial, Washington Mutual, the Federal Home Loan Mortgage Association, the Federal National Mortgage Association, Wachovia, Bear Sterns, and Merrill Lynch were unable to survive as independent institutions. Lehman Brothers was forced to file for bankruptcy. Other surviving institutions such as Citigroup, Goldman Sachs, American International Group, Morgan Stanley and others have required multibillion dollar capital infusions.

The Federal government enacted emergency legislation (the $\$ 700$ billion Troubled Asset Relief Program) in October 2008 in an attempt to stabilize the economy. As part of that effort the government has increased federal deposit insurance, lent billions of dollars to financial institutions, purchased hundreds of billions of dollars in illiquid securities, guaranteed loans between financial institutions, and purchased equity in banks. In November 2008, the Federal Reserve pledged to pump another $\$ 800$ billion into ailing credit markets - $\$ 600$ billion to purchase federal government agency mortgage securities and, with support from the U.S. Treasury, the Federal Reserve will provide up to $\$ 200$ billion in financing to investors buying securities tied to student loans, car loans, credit card debt and small business loans. In addition, President Obama signed an additional $\$ 789$ billion economic package in hopes of providing further economic stimulus for the economy. There is no question that the economic and financial uncertainties generated by the
credit crisis have significantly impacted the risks surrounding public utility company cost of capital.

## Q. Can you be more specific regarding the impact of the credit crisis on the cost of capital of public utilities?

A. Yes. In Schedule SCH2010-3, page 2, I provide data that illustrate the dramatic increase in the spread between the yields on utility debt and U.S. Treasury securities. The schedule shows that during the past several months triple-B spreads for utility companies have been approximately 200 basis points. This level is 50 percent higher than the spreads that existed in early 2007. The month-by-month interest rates paid by triple-B rated utilities and the U.S. Treasury since January 2007 are presented in Schedule SCH2010-3, page 2. These interest rate data are summarized in Table 2 below.

Table 2

## Long-Term Interest Rate Trends

| Month | Triple-B <br> Utility Rate | 30-Year <br> Treasury Rate | Triple-B Utility Spread |
| :---: | :---: | :---: | :---: |
| Jan-07 | 6.16 | 4.85 | 1.31 |
| Feb-07 | 6.10 | 4.82 | 1.28 |
| Mar-07 | 6.10 | 4.72 | 1.38 |
| Apr-07 | 6.24 | 4.87 | 1.37 |
| May-07 | 6.23 | 4.90 | 1.33 |
| Jun-07 | 6.54 | 5.20 | 1.34 |
| Jul-07 | 6.49 | 5.11 | 1.38 |
| Aug-07 | 6.51 | 4.93 | 1.58 |
| Sep-07 | 6.45 | 4.79 | 1.66 |
| Oct-07 | 6.36 | 4.77 | 1.59 |
| Nov-07 | 6.27 | 4.52 | 1.75 |
| Dec-07 | 6.51 | 4.53 | 1.98 |
| Jan-08 | 6.35 | 4.33 | 2.02 |
| Feb-08 | 6.60 | 4.52 | 2.08 |
| Mar-08 | 6.68 | 4.39 | 2.29 |
| Apr-08 | 6.81 | 4.44 | 2.37 |
| May-08 | 6.79 | 4.60 | 2.19 |
| Jun-08 | 6.93 | 4.69 | 2.24 |
| Jul-08 | 6.97 | 4.57 | 2.40 |
| Aug-08 | 6.98 | 4.50 | 2.48 |
| Sep-08 | 7.15 | 4.27 | 2.88 |
| Oct-08 | 8.58 | 4.17 | 4.41 |
| Nov-08 | 8.98 | 4.00 | 4.98 |
| Dec-08 | 8.11 | 2.87 | 5.24 |
| Jan-09 | 7.90 | 3.13 | 4.77 |
| Feb-09 | 7.74 | 3.59 | 4.15 |
| Mar-09 | 8.00 | 3.64 | 4.36 |
| Apr-09 | 8.03 | 3.76 | 4.27 |
| May-09 | 7.76 | 4.23 | 3.53 |
| Jun-09 | 7.31 | 4.52 | 2.79 |
| Jul-09 | 6.87 | 4.41 | 2.46 |
| Aug-09 | 6.36 | 4.37 | 1.99 |
| Sep-09 | 6.12 | 4.19 | 1.93 |
| Oct-09 | 6.14 | 4.19 | 1.95 |
| 3-Mo Avg | 6.21 | 4.25 | 1.96 |
| 12-Mo Avg | 7.44 | 3.91 | 3.54 |

Mergent Bond Record (Utility Rates); www.federalreserve.gov (Treasury

The data in Table 2 vividly illustrate the market turmoil that has occurred. The Federal Reserve's efforts to reduce short-term borrowing cost for banks (the Fed Funds rate) and lower rates on U.S. Treasury bonds have a lesser effect for corporate borrowers. In fact, increased risk aversion and continuing market volatility have resulted in ongoing difficulties for many corporations. While the effects of market turbulence may not be easily captured in financial models for estimating the rate of return, the market's turbulence and continuing elevated risk aversion should be considered explicitly in estimates of the cost of equity capital.

## Q. What do forecasts for the economy and interest rates show for the coming year?

A. Schedule SCH2010-3, page 3, provides S\&P's most recent economic forecast from its Trends \& Projections publication for October 2009. The S\&P data show that there was significant economic contraction through the first two quarters of 2009. For all of 2009, S\&P forecasts that real gross domestic product ("GDP") will decline by 2.7 percent. S\&P expects real GDP growth to become positive during the 3rd Quarter of 2009 and for GDP to increase in real terms (before inflation) during 2010 by 1.8 percent.

S\&P also forecasts that long-term government and high grade corporate interest rates will rise somewhat from recent levels. The summary interest rate data are presented in Table 3 below:

Table 3
Standard \& Poor's Interest Rate Forecast

|  | Oct. 2009 <br> Average | Average <br> 2009 Est. | Average <br> 2010 Est. |
| :--- | ---: | ---: | ---: |
| Treasury Bills | $0.1 \%$ | $0.2 \%$ | $0.4 \%$ |
| 10-Yr. T-Bonds | $3.4 \%$ | $3.2 \%$ | $3.8 \%$ |
| 30-Yr. T-Bonds | $4.2 \%$ | $4.0 \%$ | $4.5 \%$ |
| Aaa Corporate Bonds | $5.2 \%$ | $5.3 \%$ | $5.5 \%$ |

Sources: www.federalreserve.gov, (Current Rates). Standard \& Poor's Trends \& Projections, October 2009, page 8 (Projected Rates).

The data in Table 3 show that long-term Treasury interest rates during 2010 are projected to increase by 30 basis points from current levels. The rate on highest grade Aaa corporate bonds is also expected to increase by 30 basis points. Although in the recently turbulent market environment it has been difficult to project interest rates, these market data offer perspective for judging the cost of capital in the present case.

## Q. How have utility stocks performed during the past several years?

A. Utility stock prices have fluctuated widely. After reaching a level of over 400 in 2000, the Dow Jones Utility Average ("DJUA") dropped to about 200 by October 2002. From late 2002 until 2008, the DJUA trended upward. More recently, utility stock prices have dropped with the overall market decline. The current level for the DJUA is over 30 percent below the record high levels attained in 2007. The wider fluctuations in more recent years are vividly illustrated in the following graph, which depicts DJUA prices over the past 25 years.


In this environment, investors' return expectations and requirements for providing capital to the utility industry remain high relative to the longer-term traditional view of the utility industry. Increased market volatility for utility shares causes investors to require a higher rate of return.

## Q. What is the industry's current fundamental position?

A. The industry has seen significant volatility both in terms of fundamental operating characteristics and the effects of the economy. While many companies have refocused their businesses on more traditional utility service and less on marketing, the effects of deregulation of the wholesale power markets and continuing fuel price uncertainties remain prominent. The economic crisis has also reduced sales volumes and increased the difficulty of planning for future load requirements. S\&P reflects this volatility in its most recent Electric Utility Industry Survey:

## Standard \& Poor's Industry Surveys

We expect the performance of both the electric utility sector and the individual companies within the sector to remain relatively volatile over the next several years. However, assuming that the housing, financial, and credit markets begin to stabilize, we believe the stocks will be less volatile in 2010 than they were in 2008 and 2009, or during the first few years of this decade.... *** The performance of the sector, however, will remain sensitive to the macroeconomic environment and market forces surrounding it. (Standard \& Poor's Industry Surveys, Electric Utilities August 13, 2009, page 6).

Value Line also comments on the industry's relatively poor stock price performance:
Value Line Investment Survey
Electric utility stocks have not participated in the partial recovery that the market has made so far this year after the horrible showing in 2008. To date, the Value Line Composite Average is up over $25 \%$, but the Value Line Utility Average has hardly budged. (Value Line Investment Survey, Electric Utility Industry, September 25, 2009, page 687.)

Credit market gyrations and the volatility of utility shares demonstrate the increased uncertainties that utility investors face. These uncertainties translate into a higher cost of capital for utilities than has been experienced in recent years.
Q. Do utilities continue to face the operating and financial risks that existed prior to the recent financial crisis?
A. Yes. Prior to the recent financial crisis, the greatest consideration for utility investors was the industry's continuing transition to more open market conditions and competition. With the passage of the Energy Policy Act ("EPACT") in 1992 and the Federal Energy Regulatory Commission's ("FERC") Order 888 in 1996, the stage was set for vastly increased competition in the electric utility industry. EPACT's mandate for open access to the transmission grid and FERC's implementation through Order 888 effectively opened the market for wholesale electricity to competition.

Previously protected utility service territory and lack of transmission access in some parts of the country had limited the availability of competitive bulk power prices. EPACT and Order 888 have essentially eliminated such constraints for incremental power needs.

In addition to wholesale issues at the federal level, many states implemented retail access and opened their retail markets to competition. Prior to the Western energy crisis, investors' concerns had focused principally on appropriate transition mechanisms and the recovery of stranded costs. More recently, however, provisions for dealing with power cost adjustments have become a larger concern.

Concern is also beginning to develop around pending climate change legislation including the recent passage by the House of Representatives of H.R. 2454 - the American Clean Energy and Security Act of 2009, also referred to as the Waxman-Markey bill. It has not been passed by the Senate and at this time I cannot predict if it will pass or if / when climate legislation in any form will pass, but it appears increasingly likely that in the foreseeable future climate change initiatives will require utilities to balance a diverse set of supply-side and demand-side resources in order to respond. In particular, utilities with significant coal-fired generation would have the added risk of addressing a reduction in greenhouse gas emissions by needing to make costly changes to existing generation fleets such as retiring existing coal plants in favor of lower-emission alternatives, operating higher cost supply options, purchasing domestic and/or foreign carbon offsets, or purchasing more expensive low-or-zero emission power. In addition, climate change legislation would
likely place added pressure on utilities to offer demand-side alternatives, including energy efficiency programs, that will reduce customers' demand for power.

As expected, the opening of previously protected utility markets to competition, the uncertainty created by the removal of regulatory protection, continuing fuel price volatility and concerns about the impact of climate change legislation have raised the level of uncertainty about investment returns across the entire industry.

## Q. Is KCP\&L affected by these same market uncertainties and increasing utility capital costs?

A. Yes. To some extent all electric utilities are being affected by the industry's transition to competition. KCP\&L's power costs and other operating activities have been significantly affected by transition and restructuring events around the country. In fact, the uncertainty associated with the changes that are transforming the utility industry as a whole, as viewed from the perspective of the investor, remain a factor in assessing any utility's required ROE, including the ROE from KCP\&L's operations in Kansas. For KCP\&L specifically, its large construction program, and its heavy dependence on wholesale transactions to avoid retail rate increases all increase the Company's risk profile. This is true even though Kansas has not adopted retail choice or other major forms of restructuring.
Q. Are there other specific risks that KCP\&L must address?
A. Yes. The above-mentioned climate change initiatives create fairly significant risk for the Company going forward. Approximately 76 percent of the Company's fuel mix based on actual generation is coal. With the completion of the new Iatan Unit 2 coal
plant, the Company estimates that this percentage will increase to $80 \%$. The Company discussed the potential impact of climate change risk in its most recent Form 10-K:

Requirements to reduce greenhouse gas emissions may cause KCP\&L and GMO to incur significant costs relating to their ongoing operations (through additional environmental control equipment, retiring and replacing existing generation, or selecting more costly generation alternatives), to procure emission allowance credits, or due to the imposition of taxes, fees or other governmental charges as a result of such emissions. Rules issued by the Environmental Protection Agency (EPA) regarding emissions of mercury, nitrogen oxides and sulfur dioxides are also in a state of flux. Such rules have been overturned by the courts and remanded to the EPA to be revised consistent with the court orders. It is unclear what standards will be imposed in the future, when KCP\&L and GMO may have to comply with any new standards or what costs may ultimately be required to comply with such standards.

New facilities, or modifications of existing facilities, may require new environmental permits or amendments to existing permits. Delays in the environmental permitting process, denials of permit applications, conditions imposed in permits and the associated uncertainty may materially affect the cost and timing of the environmental retrofit projects included in the Comprehensive Energy Plan, among other projects, and thus materially affect Great Plains Energy's and KCP\&L's results of operations, financial position and cash flows.

Due to all of the above, KCP\&L's and GMO's projected capital and other expenditures for environmental compliance are subject to significant uncertainties, including the timing of implementation of any new or modified environmental requirements, the emissions limits imposed by such requirements and the types and costs of the compliance alternatives selected by KCP\&L and GMO. As a result, costs to comply with environmental requirements cannot be estimated with certainty, and actual costs could be significantly higher than projections. Other new environmental laws and regulations affecting the operations of KCP\&L and GMO may be adopted, and new interpretations of existing laws and regulations could be adopted or become applicable to KCP\&L and GMO or their facilities, any of which may adversely affect Great Plains Energy's and KCP\&L's business and substantially increase their environmental expenditures or liabilities in the future. (KCP\&L 2008 Securities \& Exchange Commission Form 10-K, pages 13-14).

## Q. How do capital market participants respond to these financial risk perceptions and concerns?

A. As I discussed previously, equity investors respond to changing assessments of risk and financial prospects by changing the price they are willing to pay for a given security. When the risk perceptions increase or financial prospects decline, investors refuse to pay the previously existing market price for a company's securities and market supply and demand forces then establish a new lower price. The lower market price typically translates into a higher cost of capital through a higher dividend yield requirement, as well as the potential for increased capital gains if prospects improve. In addition to market losses for prior shareholders, the higher cost of capital is transmitted directly to the company by the need to issue more shares to raise any given amount of capital for future investment. The additional shares also impose additional future dividend requirements and reduce future earnings per share growth prospects.

## Q. How have regulatory commissions responded to these changing market and industry conditions?

A. The overall average ROEs allowed for electric utilities since 2005 are summarized in Table 4 below:

Table 4
Authorized Electric Utility Equity Returns

|  | 2005 | 2006 | 2007 | 2008 | 2009 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $1^{\text {st }}$ Quarter | $10.51 \%$ | $10.38 \%$ | $10.27 \%$ | $10.45 \%$ | $10.29 \%$ |
| $2^{\text {nd }}$ Quarter | $10.05 \%$ | $10.68 \%$ | $10.27 \%$ | $10.57 \%$ | $10.55 \%$ |
| $3^{\text {rd }}$ Quarter | $10.84 \%$ | $10.06 \%$ | $10.02 \%$ | $10.47 \%$ | $10.46 \%$ |
| $4^{\text {th }}$ Quarter | $10.75 \%$ | $10.39 \%$ | $10.56 \%$ | $10.33 \%$ |  |
| Full Year Average | $10.54 \%$ | $10.36 \%$ | $10.36 \%$ | $10.46 \%$ | $10.43 \%$ |
| Average Utility <br> Debt Cost | $5.67 \%$ | $6.08 \%$ | $6.11 \%$ | $6.65 \%$ | $6.46 \%$ |
| Indicated Average | $4.87 \%$ | $4.28 \%$ | $4.25 \%$ | $3.81 \%$ | $3.97 \%$ |
| Risk Premium |  |  |  |  |  |

Source: Regulatory Focus, Regulatory Research Associates, Inc., Major Rate Case Decisions, October 2, 2009. Utility debt costs are the "average" public utility bond yields as reported by Moody's.

Since 2005, equity risk premiums (the difference between allowed equity returns and utility interest rates) have ranged from 3.81 percent to 4.87 percent. Employing a very simple equity risk premium relationship, at the low end of this risk premium range, based on average triple-B utility bond yields for the three months ended in October, the indicated cost of equity is above 10 percent (6.21\% current 3-month average triple-B bond yield $+3.81 \%$ risk premium $=10.02 \%$ ). At the upper end of the risk premium range, with an allowed equity risk premium of 4.87 percent, the indicated cost of equity is above 11 percent (6.21\% current 3-month average triple-B bond yield $+4.87 \%$ risk premium $=11.08 \%$ ). As I will discuss later in this testimony, the recent sharp decline in interest rates has created risk premium ROE estimates that are somewhat below ROE estimates from the DCF model. This divergence is caused by continuing volatility and relatively low prices for utility shares in the equity markets, which indicates that the cost of equity has not declined as the interest rate drop would indicate.

## V. COST OF EQUITY CAPITAL FOR KCP\&L

## Q. What is the purpose of this section of your testimony?

A. In this section I present my quantitative studies of the cost of equity capital for KCP\&L and discuss the details and results of my analysis.

## Q. How are your studies organized?

A. In the first part of my analysis, I apply three versions of the DCF model to a 30-company group of electric utilities based on the selection criteria discussed previously. In the second part of my analysis, I present my risk premium analysis and review projected economic conditions and projected capital costs for the coming year.

My DCF analysis is based on three versions of the DCF model. In the first version of the DCF model, I use the constant growth format with long-term expected growth based on analysts' estimates of five-year utility earnings growth. While I continue to endorse a longer-term growth estimation approach based on growth in overall gross domestic product, I show the traditional DCF results because this is the approach that has traditionally been used by many regulators. In the second version of the DCF model, for the estimated growth rate, I use the estimated long-term GDP growth rate. In the third version of the DCF model, I use a two-stage growth approach, with stage one based on Value Line's three-to-five-year dividend projections and stage two based on long-term projected growth in GDP. The dividend yields in all three of the annual models are from Value Line's projections of dividends for the coming year and stock prices are from the three-month average for the months that correspond to the Value Line editions from which the underlying financial data are taken.
Q. Why do you believe the long-term GDP growth rate should be used to estimate long-term growth expectations in the DCF model?
A. Growth in nominal GDP (real GDP plus inflation) is the most general measure of economic growth in the U.S. economy. For long time periods, such as those used in the Ibbotson Associates rate of return data, GDP growth has averaged between 5 percent and 8 percent per year. From this observation, Professors Brigham and Houston offer the following observation concerning the appropriate long-term growth rate in the DCF Model:

Expected growth rates vary somewhat among companies, but dividends for mature firms are often expected to grow in the future at about the same rate as nominal gross domestic product (real GDP plus inflation). On this basis, one might expect the dividend of an average, or "normal," company to grow at a rate of 5 to 8 percent a year. (Eugene F. Brigham and Joel F. Houston, Fundamentals of Financial Management, 11th Ed. 2007, page 298.)

Other academic research on corporate growth rates offers similar conclusions about
GDP growth, as well as concerns about the long-term adequacy of analysts' forecasts:
Our estimated median growth rate is reasonable when compared to the overall economy's growth rate. On average over the sample period, the median growth rate over 10 years for income before extraordinary items is about 10 percent for all firms. ... After deducting the dividend yield (the median yield is 2.5 percent per year), as well as inflation (which averages 4 percent per year over the sample period), the growth in real income before extraordinary items is roughly 3.5 percent per year. This is consistent with the historical growth rate in real gross domestic product, which has averaged about 3.4 percent per year over the period 1950-1998. (Louis K. C. Chan, Jason Karceski, and Josef Lakonishok, "The Level and Persistence of Growth Rates," The Journal of Finance, April 2003, p. 649)

IBES long-term growth estimates are associated with realized growth in the immediate short-term future. Over long horizons, however, there is little forecastablility in earnings, and analysts' estimates tend to be overly optimistic. ... On the whole, the absence of predictability in growth fits in with the economic intuition that competitive pressures
ultimately work to correct excessively high or excessively low profitability growth. (Ibid, page 683)

These findings support the notion that long-term growth expectations are more closely predicted by broader measures of economic growth than by near-term analysts' estimates. Especially for the very long-term growth rate requirements of the DCF model, the growth in nominal GDP should be considered an important input.

## Q. How did you estimate the expected long-term GDP growth rate?

A. I developed my long-term GDP growth forecast from nominal GDP data contained in the St. Louis Federal Reserve Bank data base. That data for the period 1948 through 2008 is summarized in my Schedule SCH2010-4. As shown at the bottom of that schedule, the overall average for the period was 6.9 percent. The data also show, however, that in the more recent years since 1980, lower inflation has resulted in lower overall GDP growth. For this reason I gave more weight to the more recent years in my GDP forecast. This approach is consistent with the concept that more recent data should have a greater effect on expectations and with generally lower near- and intermediate-term growth rate forecasts that presently exist. Based on this approach, my overall forecast for long-term GDP growth is 6.2 percent.

## Q. Please summarize the results of your electric utility DCF analyses.

A. The DCF results for my comparable company group are presented in Schedule SCH2010-5. As shown in the first column of page 1 of that schedule, the traditional constant growth model produces an ROE range of 11.2 percent to 11.4 percent. In the second column of page 1 , $I$ recalculate the constant growth results with the growth rate based on long-term forecasted growth in GDP. With the GDP growth rate, the constant growth model indicates an ROE range of 11.4 percent to 11.6
percent. Finally, in the third column of page 1, I present the results from the multistage DCF model. The multistage model indicates an ROE range of 11.1 percent to 11.3 percent. The overall results from the DCF model indicate a reasonable ROE range of 11.1 percent to 11.6 percent.

## Q. What are the results of your risk premium studies?

A. The details and results of my risk premium studies are shown in Schedule SCH2010-6. These studies indicate an ROE range of 10.62 percent to 10.76 percent. The Federal Reserve System's continuing "easy money" policies have provided renewed liquidity in the credit markets that is reflected in these lower yields. These results are not consistent with DCF results, which continue to reflect equity market risk aversion, which is reflected in continuing volatility and relatively low stock prices for utility shares. These circumstances indicate that the cost of equity capital has not declined even though interest rates on utility debt have dropped.

## Q. How are your risk premium studies structured?

A. My equity risk premium studies are divided into two parts. First, I compare electric utility authorized ROEs for the period 1980-2008 to contemporaneous long-term utility interest rates. The differences between the average authorized ROEs and the average interest rate for the year is the indicated equity risk premium. I then add the indicated equity risk premium to the forecasted and current 3-month average triple-B utility bond interest rate to estimate ROE. Because there is a strong inverse relationship between equity risk premiums and interest rates (when interest rates are high, risk premiums are low and vice versa), further analysis is required to estimate the current equity risk premium level.

The inverse relationship between risk premiums and interest rate levels is well documented in numerous, well-respected academic studies. These studies typically use regression analysis or other statistical methods to predict or measure the risk premium relationship under varying interest rate conditions. On page 2 of Schedule SCH2010-6, I provide regression analyses of the allowed annual equity risk premiums relative to interest rate levels. The negative and statistically significant regression coefficients confirm the inverse relationship between risk premiums and interest rates. This means that when interest rates rise by one percentage point, the cost of equity increases, but by a smaller amount. Similarly, when interest rates decline by one percentage point, the cost of equity declines by less than one percentage point. I use this negative interest rate change coefficient in conjunction with current interest rates to establish the appropriate current equity risk premium.

## Q. Please summarize the results of your cost of equity analysis.

A. My quantitative results are summarized in Table 5 below:

## Table 5

Summary of Cost of Equity Estimates

| DCF Analysis | $\underline{\text { Indicated Cost }}$ |
| :--- | :---: |
| Constant Growth (Traditional Growth) | $11.2 \%-11.4 \%$ <br> Constant Growth (GDP Growth) |
| Multistage Growth Model  <br> Reasonable DCF Range for ROE $\underline{11.1 \%-11.6 \%}$ <br> Risk Premium Analysis  | $\underline{\text { Indicated Cost }}$ |
| Projected Utility Interest Rate + Risk Premium <br> Risk Premium ROE Estimate (6.46\% + 4.30\%) | $10.76 \%$ |
| Current 3-Month Average Interest Rate + Risk Premium <br> $\quad$ Risk Premium ROE Estimate (6.21\% + 4.41\%) | $10.62 \%$ |
| KCP\&L Cost of Equity Capital | $\underline{11.25 \%}$ |

## Q. How should these results be interpreted by the Commission in setting the fair cost of equity for KCP\&L?

A. My estimated ROE of 11.25 percent is a reasonable estimate of KCP\&L's cost of equity capital. The requested ROE is approximately the midpoint of my DCF range. The recent market turmoil and the continuing effects on capital market conditions make it difficult to strictly interpret quantitative model estimates for the cost of equity. While corporate interest rates have dropped from the high levels that existed in late 2008, the DCF results, based on continuing relatively low utility stock prices, show that the cost of equity remains high. Under these conditions, use of a lower DCF range or equity risk premium estimates based strictly on historical risk premium relationships likely understate the cost of equity. From this perspective, and with consideration of the Company's on-going capital requirements, I estimate the fair and reasonable cost of equity capital for $\mathrm{KCP} \& \mathrm{~L}$ to be 11.25 percent.

## Q. Does this conclude your testimony?

A. Yes, it does.

# BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS 

In the Matter of the Application of Kansas City ) Power \& Light Company to Modify Its Tariffs to )

Docket No. 10-KCPE- $\qquad$ -RTS Continue the Implementation of Its Regulatory Plan )

## AFFIDAVIT OF SAMUEL C. HADAWAY

## STATE OF TEXAS

) ) ss

## COUNTY OF TRAVIS

Samuel C. Hadaway, being first duly sworn on his oath, states:

1. My name is Samuel C. Hadaway. I am employed by FINANCO, Inc. in Austin, Texas. I have been retained by Great Plains Energy, Inc., the parent company of Kansas City Power \& Light Company, to serve as an expert witness to provide cost of capital testimony on behalf of Kansas City Power \& Light Company.
2. Attached hereto and made a part hereof for all purposes is my Direct Testimony on behalf of Kansas City Power \& Light Company consisting of forty_(40) pages, all of which having been prepared in written form for introduction into evidence in the abovecaptioned docket.
3. I have knowledge of the matters set forth therein. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded, including any attachments thereto, are true and accurate to the best of my knowledge, information and


My commission expires:


## Kansas City Power \& Light Company Comparable Company Fundamental Characteristics

| No. | Company | (1) <br> \% Regulated Revenue | (2) |  | (3) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Capital Structure (2008) |  |  |
|  |  |  | Credit Rating |  | Common Equity Long-Term Debt Preferred Stock |  |  |
|  |  |  | S\&P | Moody's | Ratio | Ratio | Ratio |
| 1 | ALLETE | 88.9\% | A- | A2 | 58.4\% | 41.6\% | 0.0\% |
| 2 | Alliant Energy Co. | 87.6\% | A- | A2 | 58.6\% | 36.3\% | 5.1\% |
| 3 | American Elec. Pwr. | 92.3\% | BBB | Baa2 | 40.7\% | 59.1\% | 0.2\% |
| 4 | Avista Corp. | 93.8\% | BBB+ | Baa1 | 51.9\% | 48.1\% | 0.0\% |
| 5 | Black Hills Corp | 74.6\% | BBB | A3 | 67.7\% | 32.3\% | 0.0\% |
| 6 | Cleco Corporation | 95.6\% | BBB | Baa1 | 48.9\% | 51.1\% | 0.0\% |
| 7 | Con. Edison | 84.0\% | A- | A3 | 51.2\% | 48.8\% | 0.0\% |
| 8 | DPL Inc. | 100.0\% | A | Aa3 | 41.1\% | 58.0\% | 0.9\% |
| 9 | DTE Energy Co. | 75.3\% | A- | A2 | 43.6\% | 56.4\% | 0.0\% |
| 10 | Duke Energy | 76.6\% | A | Baa2 | 61.3\% | 38.7\% | 0.0\% |
| 11 | Edison Internat. | 79.7\% | A | A1 | 44.5\% | 51.2\% | 4.3\% |
| 12 | Entergy Corp. | 78.8\% | A- | Baa1 | 40.2\% | 58.2\% | 1.6\% |
| 13 | FPL Group, Inc. | 71.0\% | A | Aa2 | 45.8\% | 54.2\% | 0.0\% |
| 14 | FirstEnergy | 88.5\% | BBB+ | Baa1 | 47.7\% | 52.4\% | -0.1\% |
| 15 | Hawaiian Electric | 88.9\% | BBB | Baa2 | 52.7\% | 46.0\% | 1.3\% |
| 16 | IDACORP | 81.7\% | A- | A3 | 52.4\% | 47.6\% | 0.0\% |
| 17 | Northeast Utilities | 98.6\% | BBB+ | A3 | 38.1\% | 60.4\% | 1.5\% |
| 18 | NSTAR | 95.5\% | AA- | A1 | 42.8\% | 56.1\% | 1.1\% |
| 19 | PG\&E Corp. | 100.0\% | BBB+ | A3 | 46.5\% | 52.2\% | 1.3\% |
| 20 | Pinnacle West | 92.9\% | BBB- | Baa2 | 53.2\% | 46.8\% | 0.0\% |
| 21 | Portland General | 100.0\% | A | A3 | 53.8\% | 46.2\% | 0.0\% |
| 22 | Progress Energy | 99.9\% | A- | A1 | 44.4\% | 55.1\% | 0.5\% |
| 23 | Sempra Energy | 74.1\% | A+ | Aa3 | 54.2\% | 44.5\% | 1.3\% |
| 24 | Southern Co. | 82.1\% | A | A2 | 42.6\% | 53.9\% | 3.5\% |
| 25 | Teco Energy, Inc. | 82.3\% | BBB | Baa1 | 38.5\% | 61.5\% | 0.0\% |
| 26 | UIL Holdings Co. | 99.9\% | NR | Baa2 | 46.4\% | 53.6\% | 0.0\% |
| 27 | Vectren Corp. | 78.8\% | A | A3 | 52.0\% | 48.0\% | 0.0\% |
| 28 | Westar Energy | 100.0\% | BBB | Baa1 | 49.7\% | 49.8\% | 0.5\% |
| 29 | Wisconsin Energy | 99.9\% | A- | A1 | 44.8\% | 54.8\% | 0.4\% |
| 30 | Xcel Energy Inc. | 99.3\% | A | A2 | 47.1\% | 52.2\% | 0.7\% |
|  | Average | 88.7\% | A-/BBB+ | A3 | 48.7\% | 50.5\% | 0.8\% |

Column Sources:
(1) Most recent company 10-Ks.
(2) AUS Utility Reports, Nov 2009.
(3) Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009.

## Kansas City Power \& Light Company Comparable Company Fundamental Characteristics

| No. | Company | (1) <br> \% Regulated Revenue | (2) |  | (3) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Capital Structure (2008) |  |  |
|  |  |  | Credit Rating |  | Common Equity Long-Term Debt Preferred Stock |  |  |
|  |  |  | S\&P | Moody's | Ratio | Ratio | Ratio |
| 1 | ALLETE | 88.9\% | A- | A2 | 58.4\% | 41.6\% | 0.0\% |
| 2 | Alliant Energy Co. | 87.6\% | A- | A2 | 58.6\% | 36.3\% | 5.1\% |
| 3 | American Elec. Pwr. | 92.3\% | BBB | Baa2 | 40.7\% | 59.1\% | 0.2\% |
| 4 | Avista Corp. | 93.8\% | BBB+ | Baa1 | 51.9\% | 48.1\% | 0.0\% |
| 5 | Black Hills Corp | 74.6\% | BBB | A3 | 67.7\% | 32.3\% | 0.0\% |
| 6 | Cleco Corporation | 95.6\% | BBB | Baa1 | 48.9\% | 51.1\% | 0.0\% |
| 7 | Con. Edison | 84.0\% | A- | A3 | 51.2\% | 48.8\% | 0.0\% |
| 8 | DPL Inc. | 100.0\% | A | Aa3 | 41.1\% | 58.0\% | 0.9\% |
| 9 | DTE Energy Co. | 75.3\% | A- | A2 | 43.6\% | 56.4\% | 0.0\% |
| 10 | Duke Energy | 76.6\% | A | Baa2 | 61.3\% | 38.7\% | 0.0\% |
| 11 | Edison Internat. | 79.7\% | A | A1 | 44.5\% | 51.2\% | 4.3\% |
| 12 | Entergy Corp. | 78.8\% | A- | Baa1 | 40.2\% | 58.2\% | 1.6\% |
| 13 | FPL Group, Inc. | 71.0\% | A | Aa2 | 45.8\% | 54.2\% | 0.0\% |
| 14 | FirstEnergy | 88.5\% | BBB+ | Baa1 | 47.7\% | 52.4\% | -0.1\% |
| 15 | Hawaiian Electric | 88.9\% | BBB | Baa2 | 52.7\% | 46.0\% | 1.3\% |
| 16 | IDACORP | 81.7\% | A- | A3 | 52.4\% | 47.6\% | 0.0\% |
| 17 | Northeast Utilities | 98.6\% | BBB+ | A3 | 38.1\% | 60.4\% | 1.5\% |
| 18 | NSTAR | 95.5\% | AA- | A1 | 42.8\% | 56.1\% | 1.1\% |
| 19 | PG\&E Corp. | 100.0\% | BBB+ | A3 | 46.5\% | 52.2\% | 1.3\% |
| 20 | Pinnacle West | 92.9\% | BBB- | Baa2 | 53.2\% | 46.8\% | 0.0\% |
| 21 | Portland General | 100.0\% | A | A3 | 53.8\% | 46.2\% | 0.0\% |
| 22 | Progress Energy | 99.9\% | A- | A1 | 44.4\% | 55.1\% | 0.5\% |
| 23 | Sempra Energy | 74.1\% | A+ | Aa3 | 54.2\% | 44.5\% | 1.3\% |
| 24 | Southern Co. | 82.1\% | A | A2 | 42.6\% | 53.9\% | 3.5\% |
| 25 | Teco Energy, Inc. | 82.3\% | BBB | Baa1 | 38.5\% | 61.5\% | 0.0\% |
| 26 | UIL Holdings Co. | 99.9\% | NR | Baa2 | 46.4\% | 53.6\% | 0.0\% |
| 27 | Vectren Corp. | 78.8\% | A | A3 | 52.0\% | 48.0\% | 0.0\% |
| 28 | Westar Energy | 100.0\% | BBB | Baa1 | 49.7\% | 49.8\% | 0.5\% |
| 29 | Wisconsin Energy | 99.9\% | A- | A1 | 44.8\% | 54.8\% | 0.4\% |
| 30 | Xcel Energy Inc. | 99.3\% | A | A2 | 47.1\% | 52.2\% | 0.7\% |
|  | Average | 88.7\% | A-/BBB+ | A3 | 48.7\% | 50.5\% | 0.8\% |

Column Sources:
(1) Most recent company 10-Ks.
(2) AUS Utility Reports, Nov 2009.
(3) Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009.

## GREAT PLAINS ENERGY INCORPORATED

Capitalization for KCP\&L Ratemaking
September 30, 2009 (Actual)
(\$ in 000's)

| CAPITAL COMPONENT | AMOUNT | PERCENT | REQUIRED <br> RETURN | WEIGHTED <br> RETURN |
| :---: | :---: | :---: | :---: | :---: |
| Long-Term Debt (Note 1 and 3) | \$2,907,443 | 47.81\% | 6.79\% | 3.25\% |
| Preferred Stock | \$39,000 | 0.64\% | 4.29\% | 0.03\% |
| Common Equity (Note 2) | \$2,847,032 | 46.82\% | 11.25\% | 5.27\% |
| Equity-linked Convertible Debt |  |  |  |  |
| Debt Related Tax Deductible Cost |  |  | 10.58\% | 0.50\% |
| Equity Related Non-Deductible Cost |  |  | 3.01\% | 0.14\% |
| Total Equity-linked Convertible Debt | \$287,500 | 4.73\% | 13.59\% | 0.64\% |
| Total Return per GPE Capitalization | \$6,080,975 | 100.00\% |  | 9.19\% |

Note 1: Includes amounts classified as current liabilities and excludes the Fair Value Adjustment Note 2: Excludes accumulated other comprehensive income or loss

Note 3: Blended required return on Long-Term Debt KCP\&L Long-Term Debt
Proportion of GPE Parent Long-Term Debt
Long-Term Debt-GPE Capital Stucture (Note 4)

| $47.40 \%$ | $6.78 \%$ | $3.22 \%$ |
| ---: | ---: | ---: |
| $0.41 \%$ | $7.54 \%$ |  |
|  |  |  |
| $47.81 \%$ |  |  |

Note 4: Weighted Cost of Long Term Debt
KCP\&L Long-Term Debt - Proportion of total
KCP\&L Long-Term Debt - Rate
Weighted Cost of KCPL Debt

47.40\%/47.81\% | $99.14 \%$ |
| ---: |
|  |
| $6.78 \%$ |

GPE Parent Long-Term Debt - Proportion of total
GPE Parent Long-Term Debt - Rate
$0.41 \% / 47.81 \% \quad 0.86 \%$
Weighted Cost of GPE Parent Debt
$\begin{array}{r}7.54 \% \\ \hline 0.06 \% \\ \hline\end{array}$
Total Weighted Cost of Long Term Debt
$6.79 \%$

GREAT PLAINS ENERGY INCORPORATED
Capitalization
September 30, 2009 (Actual)
(\$ in 000's)

|  |  | REQUIRED WEIGHTED |  |  |
| :--- | ---: | ---: | ---: | ---: |
| CAPITAL COMPONENT | AMOUNT | PERCENT | RETURN | RETURN |
| Long-Term Debt (Note 1) | $\$ 2,907,443$ | $47.81 \%$ | $7.88 \%$ | $3.77 \%$ |
| Equity-linked Convertible Debt | 287,500 | $4.73 \%$ | $13.59 \%$ | $0.64 \%$ |
| Preferred Stock | 39,000 | $0.64 \%$ | $4.29 \%$ | $0.03 \%$ |
| Common Equity (Note 2) |  | $2,847,032$ | $46.82 \%$ | $11.25 \%$ |
|  |  | $\$ 6,080,975$ | $100.00 \%$ |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

Note 1: Includes amounts classified as current liabilities and excludes the Fair Value Adjustment Note 2: Excludes accumulated other comprehensive income or loss

## KANSAS CITY POWER \& LIGHT COMPANY

Capitalization
September 30, 2009 (Actual)
(\$ in 000's)

|  |  | REQUIRED |  | WEIGHTED |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| CAPITAL COMPONENT | AMOUNT | PERCENT | RETURN | RETURN |  |
| KCP\&L Long-Term Debt (Note 1) | $\$ 1,776,578$ | $47.40 \%$ | $6.78 \%$ | $3.22 \%$ |  |
| KCP\&L Common Equity (Note 2) | $1,971,225$ | $52.60 \%$ | $11.25 \%$ | $5.92 \%$ |  |
| Total KCP\&L Capital |  |  |  |  |  |

Note 1: Includes amounts classified as current liabilities
Note 2: Excludes accumulated other comprehensive income or loss

KANSAS CITY POWER \& LIGHT COMPANY, GREAT PLAINS ENERGY and GMO

## Weighted Average Cost of Long-Term Debt Capita

Weighted Average Cost of Lon
September 30, 2009


## GMO ONLY

|  | Pledged General Mortgage Bonds | \$22,500,000 |
| :---: | :---: | :---: |
| 1 | SJLP First Mortgage Bonds - 9.44\% |  |
|  | Unsecured Notes |  |
| 2 | Senior Notes Due 2021-8.27\% Coupon | \$131,750,000 |
| 3 | Senior Notes Due 2009-7.625\% Coupon | \$200,000,000 |
| 4 | Senior Notes Due 2011-7.95\% Coupon | \$250,000,000 |
| 5 | Senior Notes Due 2011-7.75\% Coupon | \$200,000,000 |
| 6 | Senior Notes Due 2011-11.875\% Coupon | \$500,000,000 |
| 7 | Medium Term Notes Due 2013-7.16\% Coupon | \$9,000,000 |
| 8 | Medium Term Notes Due 2023-7.33\% Coupon | \$3,000,000 |


| $2 / 1 / 91$ | $2 / 1 / 21$ | $\$ 22,500,000$ |
| ---: | ---: | ---: |
|  |  |  |
| $3 / 31 / 99$ | $11 / 15 / 21$ | $\$ 131,750,000$ |
| $11 / 15 / 99$ | $11 / 15 / 09$ | $\$ 200,000,000$ |
| $2 / 1 / 01$ | $2 / 1 / 11$ | $\$ 250,000,000$ |
| $6 / 20 / 01$ | $6 / 15 / 11$ | $\$ 200,000,000$ |
| $7 / 3 / 02$ | $7 / 1112$ | $\$ 500,000,000$ |
| $11 / 30 / 93$ | $11 / 30 / 13$ | $\$ 9,000,000$ |
| $11 / 30 / 93$ | $11 / 30 / 13$ | $\$ 3,000,000$ |
| $12 / 6 / 93$ | 121123 | $\$ 7,000,00$ |


| $\$ 664,653$ | $\$ 21,835,347$ | $9.745 \%$ | $\$ 13,500,000$ | $\$ 1,315,638$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 3,591,143$ | $\$ 128,158,857$ | $8.547 \%$ | $\$ 80,850,000$ | $\$ 6,910,156$ |
| $\$ 3,025,739$ | $\$ 196,974,261$ | $7.846 \%$ | $\$ 68,489,000$ | $\$ 5,373,733$ |
| $\$ 1,880,959$ | $\$ 248,119,041$ | $8.061 \%$ | $\$ 137,310,000$ | $\$ 11,068,590$ |
| $\$ 0$ | $\$ 200,000,000$ | $7.750 \%$ | $\$ 197,000,000$ | $\$ 15,267,500$ |
| $\$ 0$ | $\$ 500,000,000$ | $11.875 \%$ | $\$ 500,000,000$ | $\$ 59,375,000$ |
| $\$ 490,738$ | $\$ 8,509,262$ | $7.699 \%$ | $\$ 6,000,000$ | $\$ 461,921$ |
| $\$ 163,606$ | $\$ 2,836,394$ | $7.803 \%$ | $\$ 3,000,000$ | $\$ 234,095$ |
| $\$ 382,259$ | $\$ 6,617,741$ | $7.636 \%$ | $\$ 7,000,000$ | $\$ 534,536$ |

KANSAS CITY POWER \& LIGHT COMPANY, GREAT PLAINS ENERGY and GMO
Weighted Average Cost of Long-Term Debt Capital

| September 30, 2009 (Actual) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) |
|  |  |  |  |  |  | Discounts \& |  |  |  | Long-term | Annual Cost |
|  |  | Initial | Date of | Date of | Price to | Underwriters | Issuance | Net Proceeds | Cost to | Debt Capital | of Long-term |
| Line | Issue | Offering | Offering | Maturity | Public | Commissions | Expense | to Company | Company | Outstanding | Debt Capital |
| Environmental Improvement Revenue Refunding Bonds |  |  |  |  |  |  |  |  |  |  |  |
| 10 | Wamego 1996 Series - Auction Rate | \$7,300,000 | 3/1/96 | 3/1/26 | \$7,300,000 |  | \$422,982 | \$6,877,018 | 0.554\% | \$7,300,000 | \$40,418 |
| 11 | SJLP EIERA Bonds - 5.85\% | \$5,600,000 | 6/4/95 | 2/1/13 | \$5,600,000 |  | \$913,838 | \$4,686,162 | 7.519\% | \$5,600,000 | \$421,066 |
| 12 | Sibley 1993 Series - Auction Rate | \$5,000,000 | 5/26/93 | 5/1/28 | \$5,000,000 |  | \$111,563 | \$4,888,437 | 2.225\% | \$5,000,000 | \$111,241 |
| Other Long-Term Debt |  |  |  |  |  |  |  |  |  |  |  |
| 13 | Sanwa Bus CC | \$8,190,000 | 12/9/95 | 12/9/09 | \$8,190,000 |  | \$35,000 | \$8,155,000 | 7.038\% | \$226,519 | \$15,943 |
|  | Loss/(Gain) on Reacquired Debt |  |  |  |  |  |  |  |  |  | 44,404 |
| 15 | Total GMO Long-Term Debt C |  |  |  | nber 30, 2009 | ctual) |  |  |  | \$1,031,275,519 | \$101,174,241 |

16 GMO Weighted Avg. Cost of Long-Term Debt Capital

## GREAT PLAINS ENERGY ONLY



Weighted Cost of Interest Rate Management Products
(1) Expenses associated with the Senior Notes are being amortized over a 10 year period.
(2) Expenses associated with the Senior Notes are being amortized over a 10 year period
(3) Expenses associated with the Senior Notes are being amortized over a 30 year period
(4) Expenses associated with the Senior Notes are being amortized over a 10 year period
(5) Expenses associated with the Senior Notes are being amortized over a 10 year period

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ORIGINAL FILED UNDER SEAL

## GREAT PLAINS ENERGY

## Cost of Equity-linked Convertible Debt



## GREAT PLAINS ENERGY INCORPORATED

Weighted Cost of Preferred Stock Capital Outstanding at
September 30, 2009 (Actual) and August 31, 2010 (Projected)

|  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line | Description of Issue | Date of Issuance | No. of Shares Initial Offering | Price to Public | Underwriters Discounts \& Commissions | Issuance Expense | Net Proceeds to Company | Cost to Company | Preferred Stock Capital Outstanding | Annual Cost of Preferred Stock Capital |
| 1 | 3.80\% cum \$100 par | 12-01-46 | 100,000 | \$10,270,000 | \$179,000 | \$58,391 | \$10,032,609 | 3.788\% | \$10,000,000 | \$378,800 |
| 2 | 4.50\% cum \$100 par | 1-20-52 | 100,000 | 10,000,000 | 195,000 | 79,241 | 9,725,759 | 4.627\% | 10,000,000 | 462,700 |
| 3 | 4.20\% cum \$100 par | 1-21-54 | 70,000 | 7,070,000 | 122,500 | 41,270 | 6,906,230 | 4.257\% | 7,000,000 | 297,990 |
| 4 | 4.35\% cum \$100 par | 4-17-56 | 120,000 | 12,000,000 | 201,600 | 71,304 | 11,727,096 | 4.451\% | 12,000,000 | 534,120 |

5 Total Preferred Stock Capital September 30, 2009 (Actual)
$6 \quad$ Weighted Average Cost at September 30, 2009 (Actual)
Kansas City Power \& Light Company
Historical Capital Market Costs

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Prime Rate | $8.0 \%$ | $9.2 \%$ | $6.9 \%$ | $4.7 \%$ | $4.1 \%$ | $4.3 \%$ | $6.2 \%$ | $8.0 \%$ | $8.1 \%$ |
| Consumer Price Index | $2.7 \%$ | $3.4 \%$ | $1.6 \%$ | $2.5 \%$ | $2.0 \%$ | $3.3 \%$ | $3.4 \%$ | $2.6 \%$ | $4.1 \%$ |
| Long-Term Treasuries | $5.9 \%$ | $5.9 \%$ | $5.5 \%$ | $5.4 \%$ | $5.0 \%$ | $5.1 \%$ | $4.7 \%$ | $5.0 \%$ | $4.8 \%$ |
| Moody's Avg Utility Debt | $7.6 \%$ | $8.1 \%$ | $7.7 \%$ | $7.5 \%$ | $6.6 \%$ | $6.2 \%$ | $5.7 \%$ | $6.1 \%$ | $6.1 \%$ |
| Moody's Baa Utility Debt | $7.9 \%$ | $8.4 \%$ | $8.0 \%$ | $8.0 \%$ | $6.8 \%$ | $6.4 \%$ | $5.9 \%$ | $6.3 \%$ | $6.3 \%$ |

SOURCES:
Prime Interest Rate - Federal Reserve Bank of St. Louis website
Consumer Price Index For All Urban Consumers: All Items (Seasonally Adjusted, December to December) - Federal Reserve Bank of St. Louis website Long-Term Treasuries - Federal Reserve Bank of St. Louis website; 30-year Treasury bonds 1999-2001 and 2007-2008; 20-year Treasury bonds 2002-2006 Moody's Average Utility Debt - Moody's (Mergent) Bond Record
Moody's Baa Utility Debt - Moody's (Mergent) Bond Record

Kansas City Power \& Light Company
Long-Term Interest Rate Trends

| Month | Triple-B <br> Utility Rate | 30-Year <br> Treasury Rate | Triple-B <br> Utility Spread |
| ---: | :---: | :---: | :---: |
| Jan-07 | 6.16 | 4.85 | 1.31 |
| Feb-07 | 6.10 | 4.82 | 1.28 |
| Mar-07 | 6.10 | 4.72 | 1.38 |
| Apr-07 | 6.24 | 4.87 | 1.37 |
| May-07 | 6.23 | 4.90 | 1.33 |
| Jun-07 | 6.54 | 5.20 | 1.34 |
| Jul-07 | 6.49 | 5.11 | 1.38 |
| Aug-07 | 6.51 | 4.93 | 1.58 |
| Sep-07 | 6.45 | 4.79 | 1.66 |
| Oct-07 | 6.36 | 4.77 | 1.59 |
| Nov-07 | 6.27 | 4.52 | 1.75 |
| Dec-07 | 6.51 | 4.53 | 1.98 |
| Jan-08 | 6.35 | 4.33 | 2.02 |
| Feb-08 | 6.60 | 4.52 | 2.08 |
| Mar-08 | 6.68 | 4.39 | 2.29 |
| Apr-08 | 6.81 | 4.44 | 2.37 |
| May-08 | 6.79 | 4.60 | 2.19 |
| Jun-08 | 6.93 | 4.69 | 2.24 |
| Jul-08 | 6.97 | 4.57 | 2.40 |
| Aug-08 | 6.98 | 4.50 | 2.48 |
| Sep-08 | 7.15 | 4.27 | 2.88 |
| Oct-08 | 8.58 | 4.17 | 4.41 |
| Nov-08 | 8.98 | 4.00 | 4.98 |
| Dec-08 | 8.11 | 2.87 | 5.24 |
| Jan-09 | 7.90 | 3.13 | 4.77 |
| Feb-09 | 7.74 | 3.59 | 4.15 |
| Mar-09 | 8.00 | 3.64 | 4.36 |
| Apr-09 | 8.03 | 3.76 | 4.27 |
| May-09 | 7.76 | 4.23 | 3.53 |
| Jun-09 | 7.31 | 4.52 | 2.79 |
| Jul-09 | 6.87 | 4.41 | 2.46 |
| Aug-09 | 6.36 | 4.37 | 1.99 |
| Sep-09 | 6.12 | 4.19 | 1.93 |
| Oct-09 | 6.14 | 4.19 | 1.95 |
| 3-Mo Avg | 6.21 | 4.25 | 1.96 |
| 12-Mo Avg | 7.44 | 3.91 | 3.54 |
|  |  |  |  |

Sources: Mergent Bond Record (Utility Rates); www.federalreserve.gov (Treasury Rates).
Three month average is for Aug 2009 through Oct 2009.
Twelve month average is for Nov 2008 throught Oct 2009.
Economic Indicators
Seasonally Adjusted Annual Rates - Dollar Figures in Billions


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Note: Annual changes are from prior year and quarterly changes are from prior quarter. Figures may not add to totals because of rounding. A-Advance data. P-Preliminary. E-Estimated. R-Revised.
$* 2005$ Chain-weighted dollars. ${ }^{* *}$ Current dollars. $\ddagger$ Trailing 4 quarters. $\dagger$ Average for period. §Quarterly $\%$ changes at quarterly rates. This forecast prepared by Standard $\&$ Poor's.

## Kansas City Power \& Light Company GDP Growth Rate Forecast

|  | Nominal GDP | \% <br> Change | GDP Price Deflator | $\%$ <br> Change | CPI | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1948 | 275.2 |  | 16.6 |  | 24.1 |  |
| 1949 | 265.2 | -3.6\% | 16.3 | -2.0\% | 23.6 | -1.8\% |
| 1950 | 313.4 | 18.2\% | 17.0 | 4.2\% | 25.0 | 5.8\% |
| 1951 | 348.0 | 11.0\% | 17.9 | 5.6\% | 26.5 | 6.0\% |
| 1952 | 371.4 | 6.7\% | 18.2 | 1.5\% | 26.7 | 0.9\% |
| 1953 | 375.9 | 1.2\% | 18.3 | 0.8\% | 26.9 | 0.6\% |
| 1954 | 389.5 | 3.6\% | 18.5 | 0.9\% | 26.8 | -0.4\% |
| 1955 | 426.0 | 9.4\% | 19.0 | 2.7\% | 26.9 | 0.4\% |
| 1956 | 448.1 | 5.2\% | 19.6 | 3.3\% | 27.6 | 2.8\% |
| 1957 | 461.5 | 3.0\% | 20.1 | 2.7\% | 28.5 | 3.0\% |
| 1958 | 485.0 | 5.1\% | 20.7 | 2.6\% | 29.0 | 1.8\% |
| 1959 | 513.2 | 5.8\% | 20.8 | 0.9\% | 29.4 | 1.5\% |
| 1960 | 523.6 | 2.0\% | 21.1 | 1.5\% | 29.8 | 1.4\% |
| 1961 | 562.5 | 7.4\% | 21.4 | 1.1\% | 30.0 | 0.7\% |
| 1962 | 593.3 | 5.5\% | 21.7 | 1.3\% | 30.4 | 1.2\% |
| 1963 | 633.5 | 6.8\% | 22.0 | 1.4\% | 30.9 | 1.6\% |
| 1964 | 675.6 | 6.6\% | 22.3 | 1.5\% | 31.3 | 1.2\% |
| 1965 | 747.5 | 10.6\% | 22.7 | 2.0\% | 31.9 | 1.9\% |
| 1966 | 807.1 | 8.0\% | 23.5 | 3.5\% | 32.9 | 3.4\% |
| 1967 | 852.8 | 5.7\% | 24.2 | 3.1\% | 34.0 | 3.3\% |
| 1968 | 936.3 | 9.8\% | 25.4 | 4.6\% | 35.6 | 4.7\% |
| 1969 | 1004.6 | 7.3\% | 26.7 | 5.2\% | 37.7 | 5.9\% |
| 1970 | 1052.9 | 4.8\% | 28.0 | 5.0\% | 39.8 | 5.6\% |
| 1971 | 1151.7 | 9.4\% | 29.3 | 4.7\% | 41.1 | 3.3\% |
| 1972 | 1287.0 | 11.7\% | 30.7 | 4.5\% | 42.5 | 3.4\% |
| 1973 | 1432.3 | 11.3\% | 32.8 | 6.8\% | 46.3 | 8.9\% |
| 1974 | 1553.4 | 8.5\% | 36.2 | 10.6\% | 51.9 | 12.1\% |
| 1975 | 1714.6 | 10.4\% | 39.0 | 7.6\% | 55.6 | 7.1\% |
| 1976 | 1885.3 | 10.0\% | 41.1 | 5.5\% | 58.4 | 5.0\% |
| 1977 | 2111.6 | 12.0\% | 43.9 | 6.6\% | 62.3 | 6.7\% |
| 1978 | 2417.0 | 14.5\% | 47.0 | 7.3\% | 67.9 | 9.0\% |
| 1979 | 2660.5 | 10.1\% | 51.1 | 8.7\% | 76.9 | 13.3\% |
| 1980 | 2916.9 | 9.6\% | 56.1 | 9.7\% | 86.4 | 12.4\% |
| 1981 | 3196.4 | 9.6\% | 60.7 | 8.3\% | 94.1 | 8.9\% |
| 1982 | 3314.4 | 3.7\% | 63.9 | 5.2\% | 97.7 | 3.8\% |
| 1983 | 3690.4 | 11.3\% | 66.0 | 3.4\% | 101.4 | 3.8\% |
| 1984 | 4036.3 | 9.4\% | 68.4 | 3.6\% | 105.5 | 4.0\% |
| 1985 | 4321.8 | 7.1\% | 70.3 | 2.8\% | 109.5 | 3.8\% |
| 1986 | 4546.1 | 5.2\% | 71.9 | 2.3\% | 110.8 | 1.2\% |
| 1987 | 4886.3 | 7.5\% | 74.0 | 2.9\% | 115.6 | 4.3\% |
| 1988 | 5253.7 | 7.5\% | 76.7 | 3.7\% | 120.7 | 4.4\% |
| 1989 | 5584.3 | 6.3\% | 79.4 | 3.5\% | 126.3 | 4.6\% |
| 1990 | 5848.8 | 4.7\% | 82.6 | 4.1\% | 134.2 | 6.3\% |
| 1991 | 6095.8 | 4.2\% | 85.2 | 3.1\% | 138.2 | 3.0\% |
| 1992 | 6484.3 | 6.4\% | 87.0 | 2.1\% | 142.3 | 3.0\% |
| 1993 | 6800.2 | 4.9\% | 89.0 | 2.3\% | 146.3 | 2.8\% |
| 1994 | 7232.2 | 6.4\% | 91.0 | 2.1\% | 150.1 | 2.6\% |
| 1995 | 7522.5 | 4.0\% | 92.7 | 2.0\% | 153.9 | 2.5\% |
| 1996 | 8000.4 | 6.4\% | 94.5 | 1.9\% | 159.1 | 3.4\% |
| 1997 | 8471.2 | 5.9\% | 95.8 | 1.5\% | 161.8 | 1.7\% |
| 1998 | 8953.8 | 5.7\% | 96.9 | 1.1\% | 164.4 | 1.6\% |
| 1999 | 9519.5 | 6.3\% | 98.4 | 1.5\% | 168.8 | 2.7\% |
| 2000 | 9953.6 | 4.6\% | 100.7 | 2.3\% | 174.6 | 3.4\% |
| 2001 | 10226.3 | 2.7\% | 103.2 | 2.5\% | 177.4 | 1.6\% |
| 2002 | 10591.1 | 3.6\% | 104.9 | 1.7\% | 181.8 | 2.5\% |
| 2003 | 11219.5 | 5.9\% | 107.2 | 2.2\% | 185.5 | 2.0\% |
| 2004 | 11948.5 | 6.5\% | 110.7 | 3.2\% | 191.7 | 3.3\% |
| 2005 | 12696.4 | 6.3\% | 114.5 | 3.5\% | 198.2 | 3.4\% |
| 2006 | 13370.1 | 5.3\% | 117.7 | 2.8\% | 203.3 | 2.6\% |
| 2007 | 14031.2 | 4.9\% | 120.7 | 2.6\% | 211.7 | 4.1\% |
| 2008 | 14264.6 | 1.7\% | 123.0 | 1.8\% | 211.5 | -0.1\% |
| 10-Year Average |  | 4.8\% |  | 2.4\% |  | 2.6\% |
| 20-Year Average |  | 5.1\% |  | 2.4\% |  | 2.9\% |
| 30-Year Average |  | 6.1\% |  | 3.3\% |  | 3.9\% |
| 40-Year Average |  | 7.1\% |  | 4.1\% |  | 4.6\% |
| 50-Year Average |  | 7.0\% |  | 3.7\% |  | 4.1\% |
| 60-Year Average |  | 6.9\% |  | 3.4\% |  | 3.7\% |
| Average of Periods |  | 6.2\% |  | 3.2\% |  | 3.6\% |

Kansas City Power \& Light Company
Discounted Cash Flow Analysis
Summary Of DCF Model Results

| Company | Constant Growth DCF Model Analysts' Growth Rates | Constant Growth DCF Model Long-Term GDP Growth | Low Near-Term Growth Two-Stage Growth DCF Model |
| :---: | :---: | :---: | :---: |
| 1 ALLETE | 10.4\% | 11.6\% | 11.0\% |
| 2 Alliant Energy Co. | 9.9\% | 12.2\% | 12.2\% |
| 3 American Elec. Pwr. | 8.7\% | 11.5\% | 11.3\% |
| 4 Avista Corp. | 11.6\% | 11.1\% | 11.3\% |
| 5 Black Hills Corp | 13.7\% | 11.9\% | 11.4\% |
| 6 Cleco Corporation | 14.9\% | 10.3\% | 11.5\% |
| 7 Con. Edison | 9.1\% | 12.1\% | 11.3\% |
| 8 DPL Inc. | 12.1\% | 10.9\% | 10.5\% |
| 9 DTE Energy Co. | 11.0\% | 12.2\% | 12.1\% |
| 10 Duke Energy | 10.5\% | 12.5\% | 12.1\% |
| 11 Edison Internat. | 8.0\% | 10.1\% | 10.0\% |
| 12 Entergy Corp. | 10.6\% | 10.0\% | 10.0\% |
| 13 FPL Group, Inc. | 12.7\% | 9.9\% | 9.7\% |
| 14 FirstEnergy | 10.2\% | 11.1\% | 11.1\% |
| 15 Hawaiian Electric | 12.3\% | 13.1\% | 12.1\% |
| 16 IDACORP | 9.0\% | 10.4\% | 10.3\% |
| 17 Northeast Utilities | 12.5\% | 10.4\% | 10.3\% |
| 18 NSTAR | 11.7\% | 11.3\% | 11.3\% |
| 19 PG\&E Corp. | 11.3\% | 10.6\% | 10.7\% |
| 20 Pinnacle West | 11.9\% | 12.6\% | 11.9\% |
| 21 Portland General | 11.2\% | 11.6\% | 11.3\% |
| 22 Progress Energy | 11.4\% | 12.6\% | 11.8\% |
| 23 Sempra Energy | 9.7\% | 9.6\% | 9.6\% |
| 24 Southern Co. | 11.7\% | 11.9\% | 11.5\% |
| 25 Teco Energy, Inc. | 13.8\% | 12.0\% | 11.7\% |
| 26 UIL Holdings Co. | 10.5\% | 12.8\% | 11.8\% |
| 27 Vectren Corp. | 12.0\% | 12.1\% | 11.6\% |
| 28 Westar Energy | 10.2\% | 12.4\% | 12.0\% |
| 29 Wisconsin Energy | 12.0\% | 9.7\% | 10.2\% |
| 30 Xcel Energy Inc. | 11.4\% | 11.3\% | 10.9\% |
| GROUP AVERAGE | 11.2\% | 11.4\% | 11.1\% |
| GROUP MEDIAN | 11.4\% | 11.6\% | 11.3\% |

Source: Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009
NOTE: SEE PAGE 5 OF THIS EXHIBIT FOR FURTHER EXPLANATION OF EACH COLUMN.

## Kansas City Power \& Light Company Constant Growth DCF Model Analysts' Growth Rates

| Company | (1) | (2) (3) |  | (4) | (5) | (6) | th (7) | (8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | alysts' Es | imated Grow |  |  |
|  | Recent Price(P0) |  | Dividend Yield | Value Line | Zacks | Thomson | Average Growth (Cols 4-6) | $\begin{gathered} \mathrm{ROE} \\ \mathrm{~K}=\text { Div YId+G } \\ \text { (Cols 3+7) } \end{gathered}$ |
| 1 ALLETE | 33.60 | 1.80 | 5.36\% | NA | 4.00\% | 6.00\% | 5.00\% | 10.4\% |
| 2 Alliant Energy Co. | 26.86 | 1.60 | 5.96\% | 4.50\% | 4.50\% | 2.95\% | 3.98\% | 9.9\% |
| 3 American Elec. Pwr. | 31.04 | 1.66 | 5.35\% | 3.00\% | 3.30\% | 3.75\% | 3.35\% | 8.7\% |
| 4 Avista Corp. | 19.70 | 0.96 | 4.87\% | 6.50\% | 5.00\% | 8.67\% | 6.72\% | 11.6\% |
| 5 Black Hills Corp | 25.46 | 1.44 | 5.66\% | 10.00\% | NA | 6.00\% | 8.00\% | 13.7\% |
| 6 Cleco Corporation | 24.64 | 1.00 | 4.06\% | 9.50\% | 10.50\% | 12.50\% | 10.83\% | 14.9\% |
| 7 Con. Edison | 40.54 | 2.38 | 5.87\% | 3.00\% | 3.30\% | 3.40\% | 3.23\% | 9.1\% |
| 8 DPL Inc. | 25.32 | 1.18 | 4.66\% | 8.50\% | 4.50\% | 9.23\% | 7.41\% | 12.1\% |
| 9 DTE Energy Co. | 35.41 | 2.12 | 5.99\% | 7.50\% | NA | 2.50\% | 5.00\% | 11.0\% |
| 10 Duke Energy | 15.60 | 0.98 | 6.28\% | 5.00\% | 4.50\% | 3.20\% | 4.23\% | 10.5\% |
| 11 Edison Internat. | 33.12 | 1.28 | 3.87\% | 4.50\% | 5.00\% | 3.00\% | 4.17\% | 8.0\% |
| 12 Entergy Corp. | 79.38 | 3.00 | 3.78\% | 6.00\% | 6.00\% | 8.53\% | 6.84\% | 10.6\% |
| 13 FPL Group, Inc. | 54.64 | 2.00 | 3.66\% | 9.50\% | 8.80\% | 8.72\% | 9.01\% | 12.7\% |
| 14 FirstEnergy | 44.91 | 2.20 | 4.90\% | 4.00\% | 7.00\% | 5.00\% | 5.33\% | 10.2\% |
| 15 Hawaiian Electric | 17.88 | 1.24 | 6.93\% | 7.00\% | 6.00\% | 3.00\% | 5.33\% | 12.3\% |
| 16 IDACORP | 28.52 | 1.20 | 4.21\% | 4.50\% | 5.00\% | 5.00\% | 4.83\% | 9.0\% |
| 17 Northeast Utilities | 23.69 | 1.00 | 4.22\% | 8.00\% | 8.50\% | 8.40\% | 8.30\% | 12.5\% |
| 18 NSTAR | 31.81 | 1.63 | 5.12\% | 8.00\% | 6.00\% | 5.67\% | 6.56\% | 11.7\% |
| 19 PG\&E Corp. | 40.84 | 1.80 | 4.41\% | 6.50\% | 7.50\% | 6.75\% | 6.92\% | 11.3\% |
| 20 Pinnacle West | 32.64 | 2.10 | 6.43\% | 3.00\% | 8.00\% | 5.50\% | 5.50\% | 11.9\% |
| 21 Portland General | 19.58 | 1.05 | 5.36\% | 3.50\% | 6.70\% | 7.40\% | 5.87\% | 11.2\% |
| 22 Progress Energy | 38.76 | 2.50 | 6.45\% | 6.00\% | 4.50\% | 4.40\% | 4.97\% | 11.4\% |
| 23 Sempra Energy | 50.97 | 1.72 | 3.37\% | 5.50\% | 7.00\% | 6.33\% | 6.28\% | 9.7\% |
| 24 Southern Co. | 31.75 | 1.80 | 5.67\% | 4.50\% | 8.50\% | 4.97\% | 5.99\% | 11.7\% |
| 25 Teco Energy, Inc. | 13.75 | 0.80 | 5.82\% | 4.50\% | 11.00\% | 8.42\% | 7.97\% | 13.8\% |
| 26 UIL Holdings Co. | 26.14 | 1.73 | 6.62\% | 3.00\% | 4.20\% | 4.40\% | 3.87\% | 10.5\% |
| 27 Vectren Corp. | 23.41 | 1.39 | 5.94\% | 5.00\% | 6.80\% | 6.30\% | 6.03\% | 12.0\% |
| 28 Westar Energy | 20.12 | 1.24 | 6.16\% | 4.50\% | 4.50\% | 3.00\% | 4.00\% | 10.2\% |
| 29 Wisconsin Energy | 44.69 | 1.55 | 3.47\% | 8.00\% | 9.00\% | 8.72\% | 8.57\% | 12.0\% |
| 30 Xcel Energy Inc. | 19.58 | 1.00 | 5.11\% | 6.50\% | 5.50\% | 6.88\% | 6.29\% | 11.4\% |
| GROUP AVERAGE | 31.81 | 1.58 | 5.19\% | 5.84\% | 6.25\% | 5.95\% | 6.01\% | 11.2\% |
| GROUP MEDIAN |  |  | 5.35\% |  |  |  |  | 11.4\% |

Source: Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009
NOTE: SEE PAGE 5 OF THIS EXHIBIT FOR FURTHER EXPLANATION OF EACH COLUMN.

## Kansas City Power \& Light Company

## Constant Growth DCF Model

 Long-Term GDP Growth|  | (9) | (10) | (11) | (12) | (13) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Next |  |  | ROE |  |
|  | Recent | Year's | Dividend | GDP | K=Div Yld+G |
|  | Price(P0) | Div(D1) | Yield | Growth | (Cols 11+12) |
| 1 ALLETE | 33.60 | 1.80 | 5.36\% | 6.20\% | 11.6\% |
| 2 Alliant Energy Co. | 26.86 | 1.60 | 5.96\% | 6.20\% | 12.2\% |
| 3 American Elec. Pwr. | 31.04 | 1.66 | 5.35\% | 6.20\% | 11.5\% |
| 4 Avista Corp. | 19.70 | 0.96 | 4.87\% | 6.20\% | 11.1\% |
| 5 Black Hills Corp | 25.46 | 1.44 | 5.66\% | 6.20\% | 11.9\% |
| 6 Cleco Corporation | 24.64 | 1.00 | 4.06\% | 6.20\% | 10.3\% |
| 7 Con. Edison | 40.54 | 2.38 | 5.87\% | 6.20\% | 12.1\% |
| 8 DPL Inc. | 25.32 | 1.18 | 4.66\% | 6.20\% | 10.9\% |
| 9 DTE Energy Co. | 35.41 | 2.12 | 5.99\% | 6.20\% | 12.2\% |
| 10 Duke Energy | 15.60 | 0.98 | 6.28\% | 6.20\% | 12.5\% |
| 11 Edison Internat. | 33.12 | 1.28 | 3.87\% | 6.20\% | 10.1\% |
| 12 Entergy Corp. | 79.38 | 3.00 | 3.78\% | 6.20\% | 10.0\% |
| 13 FPL Group, Inc. | 54.64 | 2.00 | 3.66\% | 6.20\% | 9.9\% |
| 14 FirstEnergy | 44.91 | 2.20 | 4.90\% | 6.20\% | 11.1\% |
| 15 Hawaiian Electric | 17.88 | 1.24 | 6.93\% | 6.20\% | 13.1\% |
| 16 IDACORP | 28.52 | 1.20 | 4.21\% | 6.20\% | 10.4\% |
| 17 Northeast Utilities | 23.69 | 1.00 | 4.22\% | 6.20\% | 10.4\% |
| 18 NSTAR | 31.81 | 1.63 | 5.12\% | 6.20\% | 11.3\% |
| 19 PG\&E Corp. | 40.84 | 1.80 | 4.41\% | 6.20\% | 10.6\% |
| 19 Pinnacle West | 32.64 | 2.10 | 6.43\% | 6.20\% | 12.6\% |
| 19 Portland General | 19.58 | 1.05 | 5.36\% | 6.20\% | 11.6\% |
| 19 Progress Energy | 38.76 | 2.50 | 6.45\% | 6.20\% | 12.6\% |
| 19 Sempra Energy | 50.97 | 1.72 | 3.37\% | 6.20\% | 9.6\% |
| 19 Southern Co. | 31.75 | 1.80 | 5.67\% | 6.20\% | 11.9\% |
| 19 Teco Energy, Inc. | 13.75 | 0.80 | 5.82\% | 6.20\% | 12.0\% |
| 19 UIL Holdings Co. | 26.14 | 1.73 | 6.62\% | 6.20\% | 12.8\% |
| 19 Vectren Corp. | 23.41 | 1.39 | 5.94\% | 6.20\% | 12.1\% |
| 19 Westar Energy | 20.12 | 1.24 | 6.16\% | 6.20\% | 12.4\% |
| 19 Wisconsin Energy | 44.69 | 1.55 | 3.47\% | 6.20\% | 9.7\% |
| 19 Xcel Energy Inc. | 19.58 | 1.00 | 5.11\% | 6.20\% | 11.3\% |
| GROUP AVERAGE | 31.81 | 1.58 | 5.19\% | 6.20\% | 11.4\% |
| GROUP MEDIAN |  |  | 5.35\% |  | 11.6\% |

Source: Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009.
NOTE: SEE PAGE 5 OF THIS EXHIBIT FOR FURTHER EXPLANATION OF EACH COLUMN.

## Kansas City Power \& Light Company

## Low Near-Term Growth

Two-Stage Growth DCF Model

| Company | (14) | (15) | (16) | (17) | (18) | (19) | (20) | (21) | (22) | (23) | (24) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Next Year's Div | $\begin{gathered} 2013 \\ \text { Div } \end{gathered}$ | Annual Change to 2013 | CASH FLOWS |  |  |  |  |  |  | ROE=Internal Rate of Return (Yrs 0-150) |
|  |  |  |  | Recent | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 5-150 |  |
|  |  |  |  | Price | Div | Div | Div | Div |  | Div Growth |  |
| 1 ALLETE | 1.80 | 1.92 | 0.04 | -33.60 | 1.80 | 1.84 | 1.88 | 1.92 | 2.04 | 6.20\% | 11.0\% |
| 2 Alliant Energy Co. | 1.60 | 1.92 | 0.11 | -26.86 | 1.60 | 1.71 | 1.81 | 1.92 | 2.04 | 6.20\% | 12.2\% |
| 3 American Elec. Pwr. | 1.66 | 1.90 | 0.08 | -31.04 | 1.66 | 1.74 | 1.82 | 1.90 | 2.02 | 6.20\% | 11.3\% |
| 4 Avista Corp. | 0.96 | 1.20 | 0.08 | -19.70 | 0.96 | 1.04 | 1.12 | 1.20 | 1.27 | 6.20\% | 11.3\% |
| 5 Black Hills Corp | 1.44 | 1.56 | 0.04 | -25.46 | 1.44 | 1.48 | 1.52 | 1.56 | 1.66 | 6.20\% | 11.4\% |
| 6 Cleco Corporation | 1.00 | 1.60 | 0.20 | -24.64 | 1.00 | 1.20 | 1.40 | 1.60 | 1.70 | 6.20\% | 11.5\% |
| 7 Con. Edison | 2.38 | 2.44 | 0.02 | -40.54 | 2.38 | 2.40 | 2.42 | 2.44 | 2.59 | 6.20\% | 11.3\% |
| 8 DPL Inc. | 1.18 | 1.30 | 0.04 | -25.32 | 1.18 | 1.22 | 1.26 | 1.30 | 1.38 | 6.20\% | 10.5\% |
| 9 DTE Energy Co. | 2.12 | 2.50 | 0.13 | -35.41 | 2.12 | 2.25 | 2.37 | 2.50 | 2.66 | 6.20\% | 12.1\% |
| 10 Duke Energy | 0.98 | 1.10 | 0.04 | -15.60 | 0.98 | 1.02 | 1.06 | 1.10 | 1.17 | 6.20\% | 12.1\% |
| 11 Edison Internat. | 1.28 | 1.50 | 0.07 | -33.12 | 1.28 | 1.35 | 1.43 | 1.50 | 1.59 | 6.20\% | 10.0\% |
| 12 Entergy Corp. | 3.00 | 3.60 | 0.20 | -79.38 | 3.00 | 3.20 | 3.40 | 3.60 | 3.82 | 6.20\% | 10.0\% |
| 13 FPL Group, Inc. | 2.00 | 2.30 | 0.10 | -54.64 | 2.00 | 2.10 | 2.20 | 2.30 | 2.44 | 6.20\% | 9.7\% |
| 14 FirstEnergy | 2.20 | 2.65 | 0.15 | -44.91 | 2.20 | 2.35 | 2.50 | 2.65 | 2.81 | 6.20\% | 11.1\% |
| 15 Hawaiian Electric | 1.24 | 1.24 | 0.00 | -17.88 | 1.24 | 1.24 | 1.24 | 1.24 | 1.32 | 6.20\% | 12.1\% |
| 16 IDACORP | 1.20 | 1.40 | 0.07 | -28.52 | 1.20 | 1.27 | 1.33 | 1.40 | 1.49 | 6.20\% | 10.3\% |
| 17 Northeast Utilities | 1.00 | 1.15 | 0.05 | -23.69 | 1.00 | 1.05 | 1.10 | 1.15 | 1.22 | 6.20\% | 10.3\% |
| 18 NSTAR | 1.63 | 1.95 | 0.11 | -31.81 | 1.63 | 1.74 | 1.84 | 1.95 | 2.07 | 6.20\% | 11.3\% |
| 19 PG\&E Corp. | 1.80 | 2.20 | 0.13 | -40.84 | 1.80 | 1.93 | 2.07 | 2.20 | 2.34 | 6.20\% | 10.7\% |
| 20 Pinnacle West | 2.10 | 2.20 | 0.03 | -32.64 | 2.10 | 2.13 | 2.17 | 2.20 | 2.34 | 6.20\% | 11.9\% |
| 21 Portland General | 1.05 | 1.20 | 0.05 | -19.58 | 1.05 | 1.10 | 1.15 | 1.20 | 1.27 | 6.20\% | 11.3\% |
| 22 Progress Energy | 2.50 | 2.56 | 0.02 | -38.76 | 2.50 | 2.52 | 2.54 | 2.56 | 2.72 | 6.20\% | 11.8\% |
| 23 Sempra Energy | 1.72 | 2.10 | 0.13 | -50.97 | 1.72 | 1.85 | 1.97 | 2.10 | 2.23 | 6.20\% | 9.6\% |
| 24 Southern Co. | 1.80 | 2.00 | 0.07 | -31.75 | 1.80 | 1.87 | 1.93 | 2.00 | 2.12 | 6.20\% | 11.5\% |
| 25 Teco Energy, Inc. | 0.80 | 0.90 | 0.03 | -13.75 | 0.80 | 0.83 | 0.87 | 0.90 | 0.96 | 6.20\% | 11.7\% |
| 26 UIL Holdings Co. | 1.73 | 1.73 | 0.00 | -26.14 | 1.73 | 1.73 | 1.73 | 1.73 | 1.84 | 6.20\% | 11.8\% |
| 27 Vectren Corp. | 1.39 | 1.51 | 0.04 | -23.41 | 1.39 | 1.43 | 1.47 | 1.51 | 1.60 | 6.20\% | 11.6\% |
| 28 Westar Energy | 1.24 | 1.40 | 0.05 | -20.12 | 1.24 | 1.29 | 1.35 | 1.40 | 1.49 | 6.20\% | 12.0\% |
| 29 Wisconsin Energy | 1.55 | 2.15 | 0.20 | -44.69 | 1.55 | 1.75 | 1.95 | 2.15 | 2.28 | 6.20\% | 10.2\% |
| 30 Xcel Energy Inc. | 1.00 | 1.10 | 0.03 | -19.58 | 1.00 | 1.03 | 1.07 | 1.10 | 1.17 | 6.20\% | 10.9\% |
| GROUP AVERAGE |  |  |  |  |  |  |  |  |  |  | 11.1\% |
| GROUP MEDIAN |  |  |  |  |  |  |  |  |  |  | 11.3\% |

Source: Value Line Investment Survey, Electric Utility (East), Aug 28, 2009; (Central), Sep 25, 2009; (West), Nov 6, 2009.
NOTE: SEE PAGE 5 OF THIS EXHIBIT FOR FURTHER EXPLANATION OF EACH COLUMN.

## Kansas City Power \& Light Company <br> Discounted Cash Flow Analysis <br> Column Descriptions

Column 1: Three-month Average Price per Share (Aug 2009-Oct 2009)
Column 2: Estimated 2010 Div per Share from Value Line
Column 3: Column 2 Divided by Column 1

Column 4: "Est'd 06-08 to 12-14" Earnings Growth Reported by Value Line

Column 5: "Next 5 Years" Company Growth Estimate as Reported by Zacks.com

Column 6: "Next 5 Years (per annum) Growth Estimate Reported by Thomson Financial Network (at Yahoo Finance)

Column 7: Average of Columns 4-6

Column 8: Column 3 Plus Column 7

Column 9: See Column 1

Column 10: See Column 2
Column 11: Column 10 Divided by Column 9
Column 12: Average of GDP Growth During the Last 10 year, 20 year, 30 year, 40 year, 50 year, and 60 year growth periods. See Schedule SCH-4
Column 13: Column 11 Plus Column 12
Column 14: See Column 2
Column 15: Estimated 2013 Dividends per Share from Value Line
Column 16: (Column 15 Minus Column 14) Divided by Three
Column 17: See Column 1
Column 18: See Column 14
Column 19: Column 18 Plus Column 16
Column 20: Column 19 Plus Column 19
Column 21: Column 20 Plus Column 16
Column 22: Column 21 Increased by the GrowthRate Shown in Column 23
Column 23: See Column 12
Column 24: The Internal Rate of Return of the Cash Flows in Columns 17-22 along with the Dividends for the Years 6-150 Implied by the Growth Rates shown in Column 23

| Kansas City Power \& Light Company |  |  |  |
| :---: | :---: | :---: | :---: |
| Risk Premium Analysis <br> (Based on Projected Interest Rates) |  |  |  |
|  |  |  |  |
|  | MOODY'S AVERAGE | AUTHORIZED | INDICATED |
|  | PUBLIC UTILITY | ELECTRIC | RISK |
|  | BOND YIELD (1) | RETURNS (2) | PREMIUM |
| 1980 | 13.15\% | 14.23\% | 1.08\% |
| 1981 | 15.62\% | 15.22\% | -0.40\% |
| 1982 | 15.33\% | 15.78\% | 0.45\% |
| 1983 | 13.31\% | 15.36\% | 2.05\% |
| 1984 | 14.03\% | 15.32\% | 1.29\% |
| 1985 | 12.29\% | 15.20\% | 2.91\% |
| 1986 | 9.46\% | 13.93\% | 4.47\% |
| 1987 | 9.98\% | 12.99\% | 3.01\% |
| 1988 | 10.45\% | 12.79\% | 2.34\% |
| 1989 | 9.66\% | 12.97\% | 3.31\% |
| 1990 | 9.76\% | 12.70\% | 2.94\% |
| 1991 | 9.21\% | 12.55\% | 3.34\% |
| 1992 | 8.57\% | 12.09\% | 3.52\% |
| 1993 | 7.56\% | 11.41\% | 3.85\% |
| 1994 | 8.30\% | 11.34\% | 3.04\% |
| 1995 | 7.91\% | 11.55\% | 3.64\% |
| 1996 | 7.74\% | 11.39\% | 3.65\% |
| 1997 | 7.63\% | 11.40\% | 3.77\% |
| 1998 | 7.00\% | 11.66\% | 4.66\% |
| 1999 | 7.55\% | 10.77\% | 3.22\% |
| 2000 | 8.14\% | 11.43\% | 3.29\% |
| 2001 | 7.72\% | 11.09\% | 3.37\% |
| 2002 | 7.53\% | 11.16\% | 3.63\% |
| 2003 | 6.61\% | 10.97\% | 4.36\% |
| 2004 | 6.20\% | 10.75\% | 4.55\% |
| 2005 | 5.67\% | 10.54\% | 4.87\% |
| 2006 | 6.08\% | 10.36\% | 4.28\% |
| 2007 | 6.11\% | 10.36\% | 4.25\% |
| 2008 | 6.65\% | 10.46\% | 3.81\% |
| AVERAGE | 9.15\% | 12.34\% | 3.19\% |
| INDICATED COST OF EQUITY |  |  |  |
| PROJECTED TRIPLE-B UTILITY BOND YIELD* |  |  | 6.46\% |
| MOODY'S AVG ANNUAL YIELD DURING STUDY |  |  | 9.15\% |
| INTEREST RATE DIFFERENCE |  |  | -2.69\% |
| INTEREST RATE CHANGE COEFFICIENT |  |  | -41.34\% |
| ADUSTMENT TO AVG RISK PREMIUM |  |  | 1.11\% |
| BASIC RISK PREMIUM |  |  | 3.19\% |
| INTEREST RATE ADJUSTMENT |  |  | 1.11\% |
| EQUITY RISK PREMIUM |  |  | 4.30\% |
| PROJECTED TRIPLE-B UTILITY BOND YIELD* |  |  | 6.46\% |
| INDICATED EQUITY RETURN |  |  | 10.76\% |

(1) Moody's Investors Service
(2) Regulatory Focus, Regulatory Research Associates, Inc.
*Projected triple-B bond yield is 196 basis points over projected long-term Treasury bond rate of $4.5 \%$ from Schedule SCH-3, p. 3. The triple-B spread is for 3 months ended Oct 2009 from Schedule SCH-3, p. 2.

| Kansas City Power \& Light Company |  |  |  |
| :---: | :---: | :---: | :---: |
| Risk Premium Analysis <br> (Based on Current Interest Rates) |  |  |  |
|  |  |  |  |
|  | MOODY'S AVERAGE | AUTHORIZED | INDICATED |
|  | PUBLIC UTILITY | ELECTRIC | RISK |
|  | BOND YIELD (1) | RETURNS (2) | PREMIUM |
| 1980 | 13.15\% | 14.23\% | 1.08\% |
| 1981 | 15.62\% | 15.22\% | -0.40\% |
| 1982 | 15.33\% | 15.78\% | 0.45\% |
| 1983 | 13.31\% | 15.36\% | 2.05\% |
| 1984 | 14.03\% | 15.32\% | 1.29\% |
| 1985 | 12.29\% | 15.20\% | 2.91\% |
| 1986 | 9.46\% | 13.93\% | 4.47\% |
| 1987 | 9.98\% | 12.99\% | 3.01\% |
| 1988 | 10.45\% | 12.79\% | 2.34\% |
| 1989 | 9.66\% | 12.97\% | 3.31\% |
| 1990 | 9.76\% | 12.70\% | 2.94\% |
| 1991 | 9.21\% | 12.55\% | 3.34\% |
| 1992 | 8.57\% | 12.09\% | 3.52\% |
| 1993 | 7.56\% | 11.41\% | 3.85\% |
| 1994 | 8.30\% | 11.34\% | 3.04\% |
| 1995 | 7.91\% | 11.55\% | 3.64\% |
| 1996 | 7.74\% | 11.39\% | 3.65\% |
| 1997 | 7.63\% | 11.40\% | 3.77\% |
| 1998 | 7.00\% | 11.66\% | 4.66\% |
| 1999 | 7.55\% | 10.77\% | 3.22\% |
| 2000 | 8.14\% | 11.43\% | 3.29\% |
| 2001 | 7.72\% | 11.09\% | 3.37\% |
| 2002 | 7.53\% | 11.16\% | 3.63\% |
| 2003 | 6.61\% | 10.97\% | 4.36\% |
| 2004 | 6.20\% | 10.75\% | 4.55\% |
| 2005 | 5.67\% | 10.54\% | 4.87\% |
| 2006 | 6.08\% | 10.36\% | 4.28\% |
| 2007 | 6.11\% | 10.36\% | 4.25\% |
| 2008 | 6.65\% | 10.46\% | 3.81\% |
| AVERAGE | 9.15\% | 12.34\% | 3.19\% |
| INDICATED COST OF EQUITY |  |  |  |
| CURRENT TRIPLE-B UTILITY BOND YIELD* |  |  | 6.21\% |
| MOODY'S AVG ANNUAL YIELD DURING STUDY |  |  | 9.15\% |
| INTEREST RATE DIFFERENCE |  |  | -2.94\% |
| INTEREST RATE CHANGE COEFFICIENT |  |  | -41.34\% |
| ADUSTMENT TO AVG RISK PREMIUM |  |  | 1.21\% |
| BASIC RISK PREMIUM |  |  | 3.19\% |
| INTEREST RATE ADJUSTMENT |  |  | 1.21\% |
| EQUITY RISK PREMIUM |  |  | 4.41\% |
| CURRENT TRIPLE-B UTILITY BOND YIELD* |  |  | 6.21\% |
| INDICATED EQUITY RETURN |  |  | 10.62\% |

(1) Moody's Investors Service
(2) Regulatory Focus, Regulatory Research Associates, Inc.
*Current triple-B utility bond yield is three month average of Moody's Triple-B Public Utility Bond Yield Average through Oct 2009 from Schedule SCH-3, p. 2.

## Kansas City Power \& Light Company

Risk Premium Analysis
Regression Analysis \& Interest Rate Change Coefficient


SUMMARY OUTPUT

| Regression Statistics |  |
| :--- | ---: |
| Multiple R | 0.925929671 |
| R Square | 0.857345755 |
| Adjusted R Square | 0.852062265 |
| Standard Error | 0.004864141 |
| Observations | 29 |

ANOVA

|  | $d f$ |  | SS | MS | $F$ |
| :--- | ---: | ---: | :---: | ---: | ---: |
| Regression | 1 | 0.003839258 | 0.003839258 | 162.2688162 | $6.25236 \mathrm{E}-13$ |
| Residual | 27 | 0.000638816 | $2.36599 \mathrm{E}-05$ |  |  |
| Total | 28 | 0.004478074 |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intercept | 0.069723958 | 0.003102577 | 22.47291965 | $5.19996 \mathrm{E}-19$ | 0.063357996 | 0.07608992 | 0.063357996 | 0.07608992 |
| X Variable 1 | -0.413428393 | 0.032455086 | -12.73847778 | $6.25236 \mathrm{E}-13$ | -0.480020728 | -0.346836058 | -0.480020728 | -0.346836058 |


[^0]:    ${ }^{1}$ The term "flight to safety" refers to the tendency for investors, during periods of market turbulence, to remove money from more risky investments, such as corporate bonds and stocks, and to put the money into government securities such as Treasury bills and bonds. The effect causes a reduction in the supply of funds to corporations and an increase in funds invested in government securities. The result is wider "spreads" between corporate bond and government bond interest rates and higher capital costs for corporations.

