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BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

In the Matter of the Application and Request)	
Of Cunningham Telephone Company, Inc.)	Docket No. 25-CNHT-185-KSF
for an Increase in its Cost-Based Kansas)	
Universal Service Fund Support.)	

REDACTED
DIRECT TESTIMONY
PREPARED BY
JAREN W. DOLSKY
UTILITIES DIVISION
KANSAS CORPORATION COMMISSION
February 13, 2025

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17	I.	INTRODUCTION
18	Q.	Would you please state your name and business address?
19	A.	My name is Jaren Dolsky. My business address is 1500 Southwest Arrowhead Road,
20		Topeka, Kansas, 66604.
21	Q.	By whom are you employed and in what capacity?
22	A.	I am employed by the Kansas Corporation Commission (Commission) as a Rate Analyst.
23	Q.	What is your educational background and professional experience?
24	A.	I received a Bachelor of Business Administration with an emphasis in Finance and
25		Economics from Oklahoma State University in May 2022. I began employment at the
26		Commission in my current position in June of 2022.

1	Q.	Have you ever testified before this Commission?
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- Yes, I have. I filed testimony in the 23-ATMG-359-RTS docket as well as 23-EKCE-775-2 Α.
- 3 RTS. I have also participated in several ratemaking dockets. A list of my previous Staff
- assignments and the areas covered is available upon request. 4
- 5 What were your responsibilities in the review of Cunningham Telephone Company, Q.
- 6 Inc. (Company or Cunningham) October 11, 2024, Application?
- 7 A. My responsibilities as an auditor in this case were to analyze, audit, and review
- 8 Cunningham's filing before the Commission to determine its cost-based Kansas Universal
- 9 Service Fund (KUSF) support to reflect its current revenue requirement and business
- circumstances. I reviewed the Company's filing, requested and analyzed additional 10
- information. My assignments were carried out under the direction of the Managing 11
- 12 Auditor, Katie Figgs, and the Chief of Accounting and Financial Analysis, Chad Unrein.
- 13 Q. What is the purpose of your testimony in this proceeding?
- 14 The purpose of my testimony is to provide explanation and support to certain adjustments A.
- 15 based on Staff's review of Cunningham's Application. In summary, I recommend that the
- Commission: 16

amounts;

- 17 Update KUSF support included in Cunningham's filing to reflect the most current 18
- 19 Update estimated audit expenses included in Cunningham's filing to known and 20 measurable audit expenses incurred at the time of Staff's filing;
- 21 Update Cunningham's test year data to reflect actual 2023 property tax expense; and
- 22 Exclude expenses which Staff contends are inappropriate to include for the 23 determination of necessary KUSF support, including certain advertising expenses,

dues, donations, sponsorships, Board of Director expenses, travel and training expenses, and other miscellaneous expenses.

II. <u>INCOME STATEMENT</u>

4 A. KUSF EXPENSE

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- 5 Q. Please begin by discussing Staff Adjustment No. 6 to the Income Statement.
- A. Staff Adjustment No. 6 (IS-6) increases Cunningham's overall intrastate revenues by \$2,905\(^1\). Staff's adjustment updates Cunningham's KUSF support to recognize known and measurable changes in local revenues and intrastate access revenues. This adjustment is comprised of the following three components:
 - An increase to intrastate access revenues totaling \$60. In Docket No. 25-GIMT-164-GIT (25-164 Docket), the Commission authorized new intrastate access rates and revenues for rural local exchange carriers (RLECs) to become effective July 1, 2025. As with the local rate revenue increase, changes in intrastate access revenue are to be netted against KUSF support payments. Staff's adjustment reflects the increase in access revenue not reflected in the test year.
 - An increase to local service revenues totaling \$2,055. In the Docket No. 25-GIMT-141-GIT (25-141 Docket), the Commission authorized a new affordable monthly rate for rate-of-return companies to become effective March 1, 2025. Pursuant to K.S.A. 66-2005(d), changes in revenue due to the changes in the affordable monthly rate are to be netted against KUSF support payments. In other words, KUSF support payments are to be decreased by the amount of the additional revenue generated with

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¹ See Exhibit JWD-1.

- the increase in local rates. Staff's adjustment recognizes the increase in local revenue not reflected in the test year.

 An increase to KUSF support of \$790. This component updates the KUSF support
 - An increase to KUSF support of \$790. This component updates the KUSF support included in the Application to reflect the Commission-approved annual support for KUSF Year 29 provided in Steve Garrett's direct testimony in the 25-141 Docket.

6 **B. AUDIT EXPENSE**

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- 7 Q. Please continue by discussing Staff Adjustment No. 7 to the Income Statement.
- 8 A. Staff Adjustment No. 7 (IS-7) decreases Cunningham's operating expense by \$21,766.²
- 9 This adjustment is necessary to include actual audit expense incurred as of December 31st,
- 10 2024, to reflect expenses incurred in this Docket.
- 11 Q. Please explain how Staff calculated its adjustment for audit expense.
- 12 A. Staff's adjustment reflects a total of Cunningham's audit expense and Staff's audit expense.
- According to the updated response to Staff Data Request No. 34, Cunningham has incurred
- \$37,265 of external consulting services and legal fees related to this Docket through
- December 2024. TCA's final billing for work completed in January is not yet complete,
- and therefore, has not been included. Staff acknowledges that its adjustment does not fully
- 17 recognize the costs that may have been incurred by Cunningham; however, the adjustment
- does recognize all invoices Staff has received from the Company to date.
- According to the Commission's fiscal department, the maximum assessment for
- 20 Cunningham for the fiscal year is \$4,671. This amount was calculated pursuant to K.S.A.
- 21 66-1502 (a), which provides a maximum annual assessment of 0.6% of intrastate revenues
- for any public utility or common carrier under the jurisdiction of the Commission. Since

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² See Exhibit JWD-2.

Cunningham has paid a total of \$764 in assessments to date, the remaining maxi
assessment for the fiscal year is \$3,907. Actual Staff expenses incurred for this De
total \$27,169 through January 4, 2025. Therefore, Staff's actual expenses are greater
the allowable remaining assessment, the audit expense reflected in Staff's audit exp
calculation is the remaining maximum assessment amount of \$3,907. The sur
Cunningham's invoices and Staff's remaining maximum assessment amount, amount,
over a five-year period, results in an annual audit expense amortization of \$8,234.
then compared this amount with the estimated rate case expense included in Cunningh
Application, with the difference being Staff's adjustment.

Q. Should the Commission reduce Cunningham's KUSF support once the audit expense has been fully recovered?

Yes. Staff recommends that the Commission reduce Cunningham's approved KUSF draw by the audit expense amortization at the end of the amortization period. This recommendation is consistent with the Commission Order in Craw-Kan Telephone Cooperative, Inc.'s (Craw-Kan) KUSF filing in Docket No. 13-CRKT-268-KSF (13-268 Docket), which states:

With regard to Craw-Kan's audit expense, the Commission agrees that audit expense should be recovered over a five-year amortization period. However, once these expenses have been fully covered, Craw-Kan's KUSF support should be reduced accordingly by removing any portions relating to audit expense. This provision ensures Craw-Kan will recover the full amount of its audit expense but does not over-recover from the KUSF.³

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³ Order Granting Joint Motion for Approval of Craw-Kan's Annual Cost-Based KUSF Support and for Approval of Additional Requirements, 13-268 Docket, p. 5, ¶16 (Apr. 17, 2013).

C. PROPERTY TAX EXPENSE

- 2 Q. Please continue by discussing Staff Adjustment No. 8 to the Income Statement.
- 3 A. Staff Adjustment No. 8 (IS-8) decreases Cunningham's operating expenses by \$3,421 on a total company basis, or \$2,385 on an intrastate basis. 4 Staff's adjustment to property taxes 4 5 The first component is Staff's calculation of is comprised of two components. Cunningham's 2023 property tax expense, which is derived by taking the sum of 6 7 Cunningham's 2023 property tax statements totaling \$41,476. The second component is 8 Staff's calculation of property tax expense allocable to the non-regulated portion of 9 Cunningham's general support assets and plant assets. In determining the amount of 10 property tax to be allocated to non-regulated assets, Staff multiplied the Company's total 11 plant in service balances as of December 31, 2023, by Staff's allocation factors, as 12 discussed in the testimony of Staff witness Roxie McCullar, to determine the appropriate 13 percentage of regulated general support assets. Additionally, Staff also calculated the 14 percentage of regulated assets applicable to digital switching, circuit equipment, and buried 15 cable. As depicted in Exhibit JWD-3b, this resulted in an overall regulated percentage of 16 97.48%. This regulated percentage was then applied to Staff's adjusted 2023 property tax 17 expense, resulting in a total of \$40,429 of regulated property taxes recoverable through the 18 Staff's adjusted 2023 regulated property tax expense is then compared to KUSF. 19 Cunningham's normalized property tax expense of \$43,850, with the difference being 20 Staff's adjustment.

⁴ See Exhibit JWD-3.

1 D. REVERSAL OF CUNNINGHAM COST STUDY ADJUSTMENT EXP NO. 8

- 2 Q. Please continue by discussing Staff Adjustment No. 9 to the Income Statement.
- A. Staff Adjustment No. 9 (IS-9) increases Cunningham's operating expenses by \$43,831 on a total company basis, or \$27,173 on an intrastate basis. Staff's adjustment reverses Cunningham's Cost Study Adjustment EXP No. 8 related to expenses that are unnecessary to provide sufficient and efficient regulated telephone service and should not be recovered through KUSF Support. Staff reversed this adjustment in order to more clearly present Staff Adjustment Nos. 10 and 13 to the Income Statement related to dues, donations, sponsorships, and miscellaneous expense and traveling and training expenses respectively.

E. DUES, DONATIONS, SPONSORSHIPS, AND MISCELLANEOUS EXPENSE

- Q. Please continue by discussing Staff Adjustment No. 10 to the Income Statement.
- A. Staff Adjustment No. 10 (IS-10) decreases Cunningham's operating expenses by \$23,626 on a total company basis, or \$17,886 on an intrastate basis. Staff's adjustment removes 100% of dues, donations, sponsorships, and various miscellaneous expenses made by Cunningham during the test year.to local entities. Specifically, Staff's adjustment eliminates: (1) organizational dues; (2) charitable donations made to various local charitable, civic, and social organizations; (3) sponsorships of community events; and (4) various miscellaneous expenses related to employee appreciation and holiday celebrations, as well as several newspaper subscriptions. As discussed in greater detail below, these expenses are not necessary to provide sufficient and efficient regulated telephone service.

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⁵ See Exhibit JWD-4.

⁶ See Exhibit JWD-5.

1 Q. Please provide an explanation of why Staff is recommending 100% removal of dues.

A. In the past, Staff has made recommendations to remove a portion of dues and donations pursuant to K.S.A. 66-1,193(a), which allows the Commission to adopt a policy of disallowing up to 50% of utility dues, donations and contributions to charitable, civic and social organizations and entities, in addition to completely disallowing specific dues, donations and contributions which are found unreasonable or inappropriate. However, Staff is recommending the Commission disallow these types of expenses from being recovered through KUSF support in light of the 2018 Order approved by the Federal Communications Commission (FCC)⁷. Specifically, paragraph 28 of the FCC Order states:

Expenses Unrelated to Operations. – We next codify the existing prohibitions on recovering support for expenses unrelated to operations – including political contributions, charitable donations, scholarships, membership fees and dues in clubs and organizations, sponsorships of conferences or community events, and penalties or fines for statutory or regulatory violations, penalties or fees for late payments on debt, loans, or other payments – from high-cost support... Expenses unrelated to operations, however, are not currently included in these high-cost support calculations. Instead, under our current rules, "nonoperating expenses" – including political contributions, contributions for charitable, social, or community welfare purposes, membership fees and dues in social, service and recreational or athletic clubs and organizations, and penalties and fines on account of violations of statutes – are recorded in Account 7300, presumed excluded from the costs of service in setting rates, and not included in high-cost support calculations. Expenses unrelated to operations have historically not been recoverable from high-cost support because by definition these expenses are not operational in nature and are ancillary to core business objectives. Expenses must fall within the scope of the statutory requirement that support be used "only for the provision, maintenance, and upgrading of facilities and services for which support is intended."8

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Furthermore, the disallowance of these expenses are further discussed and reiterated in paragraphs 31 and 32 of the FCC Order, which states in part:

⁷ Report and Order, Third Order on Reconsideration, and Notice of Proposed Rulemaking, FCC 18-29 (Mar. 23, 2018), (2018 FCC Order) See https://docs.fcc.gov/public/attachments/FCC-18-29A1.pdf.

⁸ *Id.*, pp. 13-14.

Charitable donations and scholarships are expenses unrelated to operations that may not be recovered from high-cost support. We recognize the benefits charitable donations provide to the community... [h]owever, charitable donations are unrelated to the provision, maintenance, and upgrading of facilities and services for which the high-cost support is intended.⁹

Membership fees and dues in clubs and organizations, including social, service, and recreational or athletic clubs and organizations, as well as trade associations and organizations that provide professional or trade certifications such as state bar associations, are expenses unrelated to operations excluded from high-cost support...We recognize the educational and training benefits that trade associations provide and that membership in chambers of commerce may help stimulate business. However, as other commenters acknowledge, a function of many of these organizations is advocacy on behalf of their members for the purpose of influencing public policy which is not used for the provision, maintenance, and upgrading of facilities and services for which support is intended. Just as ETCs may not recover lobbying expenses under our rules, similarly, they may not recover membership fees in organizations that engage in lobbying. Further, professional affiliations or certifications such as state bar associations, accounting associations, or other professional groups may facilitate general corporate functions but are not used only for the provision of supported facilities and services. ¹⁰

Therefore, consistent with the FCC's ruling on these types of unrelated operational expenses and to prevent the KUSF from subsidizing expenses not recovered via the federal universal service fund high-cost support mechanisms, Staff finds these expenses inappropriate to recover from the KUSF as they are unnecessary for the provision of sufficient and efficient universal service.

F. ADVERTISING EXPENSE

- 29 Q. Please continue by discussing Staff Adjustment No. 11 to the Income Statement.
- A. Staff Adjustment No. 11 (IS-11) decreases Cunningham's operating expenses by \$12,074 on a total company basis, or \$7,993 on an intrastate basis. 11 Staff's adjustment removes 100% of expenses related to corporate image and goodwill advertising that Staff contends

⁹ *Id.*, p. 15.

¹⁰ *Id.*, pp. 15-16.

¹¹ See Exhibit JWD-6.

are not necessary to provide sufficient and efficient regulated telephone service. As supported by prior Commission Order, 12 these expenses are inappropriate for recovery through the KUSF support mechanism.

G. BOARD OF DIRECTORS EXPENSE

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5 Q. Please discuss Staff Adjustment No. 12 to the Income Statement

- A. Staff's Adjustment No. 12 (IS-12) decreases Cunningham's operating expenses by \$10,000 on a total company basis, or \$6,738 on an intrastate basis. 13 Staff's adjustment reallocates Board of Directors annual compensation between both the regulated and non-regulated operations.
- 10 Q. Please explain Cunningham's Board of Directors expenses during the test year.
- 11 A. There is a four-member Board of Directors that serves Cunningham's regulated and non12 regulated businesses. Each Board Member is compensated \$5,000 annually for attending
 13 meetings throughout the year, with no additional benefits provided. The Board of
 14 Directors meetings take place at Cunningham's headquarters, therefore, there are no
 15 additional travel costs or reimbursements.

16 Q. Please explain Staff's recommendation for allocation of Board of Directors expense.

A. Cunningham allocates 100% of the Board of Directors expense directly to the regulated side of the business although some of the topics discussed during meetings relate to the non-regulated side. Recognizing this fact, Staff contends that the cost of Board Member's salaries should be split 50% regulated, 50% non-regulated. Therefore, Staff's adjustment removes 50% of the total Board of Directors expense included in the test year.

¹² Order Setting Revenue Requirement, Docket No. 01-RRLT-083-AUD, ¶ 32 (June 25, 2001).

¹³ See Exhibit JWD-7.

¹⁴ See Cunningham's response to Staff Data Request No. 37.

H. TRAVEL AND TRAINING EXPENSE

2	Q.	Please continue by discussing Staff Adjustment No. 13 to the Income Statement.
3	A.	Staff Adjustment No. 13 (IS-13) decreases Cunningham's operating expenses by \$28,176
4		on a total company basis, or \$18,672 on an intrastate basis. Staff's adjustment removes
5		50% of expenses for conferences attended covering topics associated with non-regulated
6		services and 100% of expenses for spousal and family travel, as well as 100% of alcohol
7		purchased during meals while traveling.
8	Q.	Does this conclude your testimony?
9	A.	Yes.
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¹⁵ See Exhibit JWD-8.

III. SUMMARY OF EXHIBITS

2	Exhibit No.	<u>Description</u>
3	JWD-1	Work Paper for KUSF adjustment
4	JWD-2	Work Paper for Audit Expense adjustment
5	JWD-3	Work Paper for Property Tax adjustment
6	JWD-3a	Detail Paper for Property Tax adjustment
7	JWD-3b	Detail Paper for Property Tax adjustment
8	JWD-4	Work Paper for Cost Study Adjustment No. 8 Reversal
9	JWD-5	Work Paper for Dues, Donations, Sponsorships, and Miscellaneous
10		Expense adjustment
11	JWD-5a	Detail Paper for Dues, Donations, Sponsorships, and Miscellaneous
12		Expense adjustment CONFIDENTIAL
13	JWD-6	Work Paper for Advertising adjustment
14	JWD-7	Work Paper for Board of Directors adjustment
15	JWD-8	Work Paper for Travel and Training adjustment
16	JWD-8a	Detail Paper for Travel and Training adjustment CONFIDENTIAL

STATE OF KANSAS)
) ss.
COUNTY OF SHAWNEE)

VERIFICATION

Jaren Dolsky, being duly sworn upon his oath deposes and states that he is a Rate Analyst for the Utilities Division of the Kansas Corporation Commission of the State of Kansas, that he has read and is familiar with the foregoing *Direct Testimony*, and attests that the statements contained therein are true and correct to the best of his knowledge, information and belief.

Jaren Dolsky

Rate Analyst

State Corporation Commission of the

State of Kansas

Subscribed and sworn to before me this _____ day of February, 2025.

Notary Publ

My Appointment Expires: 4/28/25

NOTARY PUBLIC - State of Kansas ANN M. MURPHY My Appt. Expires 1/2025

CERTIFICATE OF SERVICE

25-CNHT-185-KSF

I, the undersigned, certify that a true and correct copy of the above and foregoing Direct Testimony (Public) was served via electronic service this 13th day of February, 2025, to the following:

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