2003.10.31 14:33:55 Kansas Corporation Commission 787 Suban K. Duffy

#### STATE OF KANSAS

BEFORE THE

STATE CORPORATION COMMISSION

KANSAS CORPORATION COMMISSION

OCT 3 1 2003

Docket Room

IN THE MATTER OF THE INVESTIGATION )
INTO THE AFFILIATE TRANSACTIONS ) Docket No 02-UTCG-701-GIG
BETWEEN UTILICORP UNITED, INC. (UCU) )
AND ITS UNREGULATED BUSINESSES )

DIRECT TESTIMONY OF

ANDREA C. CRANE

ON REVENUE REQUIREMENTS

**PUBLIC VERSION** 

ON BEHALF OF

THE CITIZENS' UTILITY RATEPAYER BOARD

October 31, 2003

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### 2 I. <u>STATEMENT OF QUALIFICATIONS</u>

- 3 Q. Please state your name and business address.
- 4 A. My name is Andrea C. Crane and my business address is 38C Grove Street, Ridgefield,
- 5 Connecticut 06877.

6

- 7 Q. By whom are you employed and in what capacity?
- 8 A. I am Vice President of The Columbia Group, Inc., a financial consulting firm that
- 9 specializes in utility regulation. In this capacity, I analyze rate filings, prepare expert
- testimony, and undertake various studies relating to utility rates and regulatory policy. I
- have held positions of increasing responsibility since I joined The Columbia Group, Inc.
- in January 1989.

13

- 14 Q. Please summarize your professional experience in the utility industry.
- 15 A. Prior to my association with The Columbia Group, Inc., I held the position of Economic
- Policy and Analysis Staff Manager for GTE Service Corporation, from December 1987
- to January 1989. From June 1982 to September 1987, I was employed by various Bell
- Atlantic (now Verizon) subsidiaries. While at Bell Atlantic, I held assignments in the
- 19 Product Management, Treasury, and Regulatory Departments.

20

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### Q. Have you previously testified in regulatory proceedings?

l	A.	Yes, since joining The Columbia Group, Inc., I have filed testimony in over 160
2		regulatory proceedings in the states of Arkansas, Arizona, Connecticut, Delaware
3		Hawaii, Kansas, Maryland, New Jersey, New Mexico, New York, Oklahoma
4		Pennsylvania, Rhode Island, South Carolina, Vermont, West Virginia and the District
5		of Columbia. These proceedings involved gas, electric, water, wastewater, telephone
5		solid waste, cable television, and navigation utilities. A list of dockets in which

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### Q. What is your educational background?

have filed testimony is included in Appendix A.

I received a Masters degree in Business Administration, with a concentration in Finance, from Temple University in Philadelphia, Pennsylvania. My undergraduate degree is a B.A. in Chemistry from Temple University.

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### II. PURPOSE OF TESTIMONY

### 15 Q. What is the purpose of your testimony?

16 A. The Columbia Group, Inc. was engaged by The State of Kansas, Citizens' Utility

17 Ratepayer Board ("CURB") to review the financial plan submitted by Aquila, Inc.

18 ("Aquila" or "Company") and to comment on certain aspects of that financial plan.

19 Specifically, this testimony addresses Aquila's Motion for an Order Authorizing

20 Aquila, Inc. to Pledge and/or Create Liens on Its Utility Assets Located in the State of

21 Kansas in Order to Secure a Portion of the Term Loan Facility. This motion, which

22 was made by the Company on April 30, 2003, requested KCC authorization to utilize

its Kansas utility assets as collateral for a three-year term loan in the amount of \$430

<sup>&</sup>lt;sup>1</sup> Since this docket was opened, the Company has changed its name from UtiliCorp United, Inc. to Aquila, Inc.

	million that the Company received in April 2003. To develop my recommendations
	in this case, I reviewed the prefiled testimony and exhibits of the Company, the
	responses to data requests propounded upon the Company by CURB and by the Staff
	of the Commission, and other documents useful in an analysis of the Company's
	petition, including testimony and documents from other states in which Aquila filed
	similar petitions regarding the use of utility assets as collateral.
III.	SUMMARY OF CONCLUSIONS
Q.	Based on your review, should the Commission approve the Company's request
	to use Kansas utility assets as collateral for its term loan?
A.	No, the Commission should not approve the use of Kansas utility assets as collateral
	for the term loan, for the following reasons:
	• The Company already has sufficient collateral for the loan;
	• There is no assurance that any of the loan will be used by the Kansas
	utilities;
	The requirement that the utilities prepay natural gas and purchased
	power costs, which the Company claims has resulted in an increase in
	cash working capital requirements, is a direct result of unsuccessful
	unregulated ventures and a subsequent downgrade of Aquila's credit
	rating;
	The value of the utility assets that Aquila seeks to pledge far exceeds
	the amount of the term loan;
	Q.

1		• If Kansas assets are pledged as collateral, Aquila will restrict its ability
2		to utilize these assets as future collateral for loans that may be needed
3		to met financing requirements of the Kansas utility;
4		• The Company's peak working capital study is fatally flawed.
5		
6		
7	IV.	<u>DISCUSSION OF THE ISSUES</u>
8	Q.	Please describe the Company's proposal in this proceeding regarding the
9		pledging of Kansas utility assets as collateral for \$250 million of indebtedness.
10	A.	Aquila entered into a \$430 million three-year term loan in April 2003. The Company
11		claims that \$250 million of the \$430 million dollar loan supports the working capital
12		needs of its utilities. Therefore, Aquila is requesting Commission approval to use its
13		Kansas-jurisdictional assets as collateral for the loan. The Company is seeking
14		similar approvals in the other four regulatory jurisdictions that require regulatory
15		commission approval in order to pledge utility assets as collateral. These other
16		jurisdictions are Colorado, Iowa, Minnesota, and Missouri. Aquila has indicated that
17		it is the Company's intent to continue to use utility assets to collateralize debt used for
18		working capital purposes after the current term loan expires.
19		
20	Q.	What collateral has already been pledged for the term loan?
21	A.	Aquila originally pledged its utility assets in Michigan and Nebraska as collateral for
22		the term loan, along with a pledge of the capital stock of the holding company of
23		Aquila's Canadian utilities and a second lien on the equity interest in the holding

1		company of the Company's Independent Power Project ("IPP") investments. Aquila
2		subsequently received approval in Colorado to pledge its utility assets in that state as
3		collateral for the term loan. The loan has already been fully collateralized at this
4		time.
5		
6	Q.	What is the value of the utility assets that have been pledged to date?
7	A.	The net book value of the utility assets in Michigan, Nebraska, and Colorado is
8		\$380.7 million, according to the response to CURB-16. The net book value of the
9		total utility assets that Aquila seeks to pledge as collateral for \$250 million of the
10		term loan is \$1.7 billion. The market value of these assets is considerably higher than
11		\$1.7 billion, as evidenced by the fact that electric and gas utility stocks are selling at
12		premiums of 1.4 to 1.7 times book value.
13		
14	Q.	Has the Company identified the market value of the assets that have been
15		pledged to date?
16	A.	The assets pledged in Michigan, Nebraska, and Colorado have a market value <sup>2</sup> of ***
17		BEĞİN CÖNFIDENTIAL
18		
19		***
20		END CONFIDENTIAL consisting of the capital stock of the holding company of
21		Aquila's Canadian utilities and the second lien on the equity interest on the holding
22		company of the IPP investments.

<sup>2</sup> Market values were provided in response to CURB-30, which is highly confidential.

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2 Q. Is Aquila restricted to using \$250 million of the term loan for utility purposes?

A. No, it is not. In response to CURB-35, Aquila stated that "...all of Aquila's businesses have access to the proceeds from the term loan on an 'as needed' basis." Therefore, while Aquila states that \$250 million in needed for utility working capital, there is no

A.

## Q. Will any utility collateral be restricted to support loan amounts actually used by

assurance that any of the proceeds will be used by Aquila's regulated operations.

the utilities?

No. Since there is no restriction on the use of loan proceeds, there is no way to limit the use of utility collateral to support only those loan amounts actually used by the utilities. All collateral is pooled and applied to the entire term loan amount of \$430 million. If the various regulatory commissions approve the use of utility assets as collateral, there will be \$1.7 billion of net book utility assets supporting a \$430 million term loan that could be used entirely for non-regulated operations.

### Q. Are there ongoing collateral requirements for the \$430 million term loan?

A. No, there are no on-going collateral requirements. According to the response to CURB-32, "[t]he lenders were willing to accept the assets that Aquila could pledge at signing as collateral for the entire loan, subject to Aquila agreeing to use commercially reasonable efforts to add regulated assets to the collateral package."

1	Q.	Does this mean that there would be no changes in the terms of the loan if Aquila
2		fails to secure additional collateral?
3	Α.	If the loan is supported with additional collateral, the rate on the loan will be reduced
4		by 75 basis points. However, even if Aquila does not obtain additional collateral, no
5		other terms of the loan will be affected. There is no compelling reason to allow
6		Kansas' utility assets to be encumbered as collateral for this term loan. While
7		pursuant to the loan agreement, the Company is obligated to ask for more collateral,
8		there is no penalty incurred if it fails to secure more collateral.
9		
10	Q.	Is it possible that the interest rate on the loan could be reduced by 75 basis
11		points even if the Kansas assets are not pledged as collateral?
12	A.	Yes. According to the response to CURB-32, "if the Company has sufficient
13		regulated assets to fully collateralize the loan balance, the interest rate on the loan
14		will drop from 8.75% to 8%." While the Company has not yet reached the point
15		where regulated assets are collateralizing the entire \$430 million term loan, this point
16		could be reached without inclusion of the Kansas utility assets in the collateral pool.
17		
18	Q.	Why does the Company believe it is necessary to secure more collateral if the
19		loan has already been executed?
20	A.	Aquila presents three arguments for seeking additional regulated utility assets for
21		collateral. First, the Company argues that utility assets should support the working
22		capital requirements for the utility operations. Second, the Company argues that it is
23		only fair to use all utility assets as collateral because all the utility companies share in

1		the estimated \$250 million peak working capital requirement. Finally, as discussed
2		above, the Company indicates that the borrowing rate on the existing debt will
3		decrease by 75 basis points if additional collateral is secured.
4		
5	Q.	If the Company sells its Canadian assets, will there be a need for additional
6		collateral?
7	A.	If the Canadian assets are sold in the future, then the proceeds would be used to retire
8		the debt with the result that the remaining extant collateral will provide the required
9		1.67 coverage ratio. Given that the utility assets already pledged support \$395 million
10		of loan value (or 158% of the \$250 million utility related financing), it does not seem
11		that the sale of the Canadian assets would be problematic for the Company.
12		
13	Q.	Can you comment on the Company's contention that it is fair to use all existing
13 14	Q.	Can you comment on the Company's contention that it is fair to use all existing utility assets to secure the portion of the loan it claims is related to utility
	Q.	
14	<b>Q.</b> A.	utility assets to secure the portion of the loan it claims is related to utility
14 15		utility assets to secure the portion of the loan it claims is related to utility working capital?
14 15 16		utility assets to secure the portion of the loan it claims is related to utility working capital?  I do not believe an issue of "fairness" exists. It certainly does not seem "fair" to over-
14 15 16 17		utility assets to secure the portion of the loan it claims is related to utility working capital?  I do not believe an issue of "fairness" exists. It certainly does not seem "fair" to over- collateralize the utility portion of the term loan and place the responsibility on utility
14 15 16 17 18		utility assets to secure the portion of the loan it claims is related to utility working capital?  I do not believe an issue of "fairness" exists. It certainly does not seem "fair" to overcollateralize the utility portion of the term loan and place the responsibility on utility customers for the entire \$430 million term loan. Further, I do not believe that the
14 15 16 17 18		utility assets to secure the portion of the loan it claims is related to utility working capital?  I do not believe an issue of "fairness" exists. It certainly does not seem "fair" to overcollateralize the utility portion of the term loan and place the responsibility on utility customers for the entire \$430 million term loan. Further, I do not believe that the Kansas Commission is obligated to permit Kansas utility assets to be used as
14 15 16 17 18 19 20		utility assets to secure the portion of the loan it claims is related to utility working capital?  I do not believe an issue of "fairness" exists. It certainly does not seem "fair" to overcollateralize the utility portion of the term loan and place the responsibility on utility customers for the entire \$430 million term loan. Further, I do not believe that the Kansas Commission is obligated to permit Kansas utility assets to be used as collateral simply because Michigan and Nebraska do not require Aquila to seek

1		implications for Kansas ratepayers. Kansas ratepayers are certainly not responsible
2		for the fact that Michigan and Nebraska do not require Commission approval before
3		utility assets can be pledged as security for loans. The Company's attempt to grossly
4		over-collateralize its loan should not be allowed.
5		
6	Q.	Why would the Company want to over-collateralize its \$430 million term loan?
7	A.	If there is abundant collateral, then the Company need not apply proceeds from the
8		sales of its assets to the retirement of the \$430 million term loan. Rather, it can retire
9		other debt or use the sales proceeds in any other manner it desires. In fact, the
10		Company may be penalized if it attempts to apply sales proceeds to retirement of the
11		term loan while the loan is over-collateralized.
12		
13	Q.	In what way could the Company be penalized?
14	A.	According to the loan agreement, if the Company attempts to prepay the term loan
15		while the loan is over-collateralized, then Aquila must also pay a "Make Whole
16		Premium," which essentially makes the lenders whole for the interest payments that
17		they will forego as a result of the prepayment. If the loan is collateralized at only
18		1.67, then no Make Whole Premium is applicable.
19		
20	Q.	Please comment on the Company's argument that it is important to secure
21		additional collateral so that the interest rate on the debt will be reduced.
22	A.	It may be beneficial to the Company as a whole to reduce the interest rate on its debt,
23		but it is not a ratepayer responsibility to make that happen. Mr. Dobson states at page

ten of his Direct Testimony, "Aquila's shift back to secured debt is a direct result of its weakened credit quality." The ratepayers are not responsible for the Company's weakened credit rating. It was the Company's decision to venture into unregulated activities that led to its current sub-investment grade credit rating. Therefore, it is not appropriate to encumber utility assets to lower the interest rate on secured debt. The required collateral is not based on the fundamentals of the utility's business, but is a direct result of unsuccessful non-regulated ventures that have driven Aquila's credit rating below investment-grade levels.

A.

# Q. How has the downgrade of the Company's credit rating affected the working capital requirements of the utility?

According to the response to CURB-24, as a result of its credit downgrades, "...Aquila has been required to post cash deposits, make prepayments, or pay amounts before gas or power is delivered rather than normal payment terms of 20-25 days following month of deliver [sic], in order to be able to continue to do business with certain counterparties." Moreover, it is clear that Aquila's merchant operations and its non-regulated telecommunications businesses were the cause of its credit downgrades, not its regulated gas and electric utility operations. While the Company proposes to isolate ratepayers from the higher debt costs associated with these downgrades, I don't believe that such isolation can be achieved in the long term, given the Company's current restructuring strategy.

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A.

- 1 Q. How does the Company propose to isolate ratepayers from the effects of these
  2 higher financing costs?
- 3 A. Aquila states that ratepayers are being protected from negative impacts of the credit 4 downgrade because the Company is imputing an investment-grade cost of debt to its 5 utility operations, even though its actual debt costs are higher than an investment-6 grade rating would indicate. While that may provide some protection for ratepayers 7 as long as there other revenue streams to support these higher debt costs, the 8 Company has indicated its intent to divest its non-utility operations. Unless all 9 corresponding debt is similarly divested or retired, Aquila may find that it has no 10 revenue stream other than regulated utility operations to support this higher cost debt.

Q. Please comment on the Company's study that purports to support the use of \$250 million of the term loan for peak working capital needs.

The Company proposes to pledge as collateral all of the Kansas regulated assets with a net book value of \$254.3 million, as shown in response to CURB-16, to support a purported peak working capital need of \$41,350,000, as quantified in the response to CURB-19. Therefore, even if one accepts the Company's quantification, and I do not, the collateral being requested is vastly in excess of any working capital requirement generated by the Kansas jurisdiction. This is especially true when one considers that the collateral value of utility assets with a net book value of \$254.3 million is likely to be 1.4 to 1.7 times that amount. For example, assuming that the market value of the Kansas assets is 1.5 times book value, then Aquila is proposing to pledge \$381.45 million of assets to support a peak working capital requirement of \$41.35 million.

1		Thus, Aquila is proposing to pledge assets valued at more than nine times its peak
2		working capital requirement. While the Company argues that it is only "fair" for all
3		utilities to share in the responsibility for \$250 million of utility-related financing, its
4		request to encumber nine times the amount of Kansas' working capital requirement
5		certainly is not a "fair" request on the part of the Company.
6		
7	Q.	What was the cash working capital requirement claimed by Aquila in its last
8		base rate case?
9	A.	According to the response to CURB-41, Aquila claimed a negative cash working
10		capital requirement in both its gas and electric base rate case proceedings.
11		Specifically, in its most recent electric case, the Company claimed a working capital
12		requirement of (\$6,446,822), while in its gas case, it claimed a cash working capital
13		requirement of (\$822,626). It is simply as the result of Aquila's failed unregulated
14		operations that the Company is now required to prepay certain gas and purchased
15		power costs, resulting in the Company's claimed cash working capital requirement of
16		\$41.35 million.
17		
18	Q.	How did the Company determine its working capital requirement?
19	A.	The Company's claim is based on a "peak" requirement that has several questionable
20		assumptions.
21		
22	Q.	Do you agree with the use of a peak working capital requirement to quantify the

amount of loan proceeds that are assigned to the utilities by the Company?

1	A.	No, I disagree for many reasons. First, working capital needs for regulated utility
2		companies are based on an average net working capital requirement and not a peak-
3		day need.
4		Second, working capital is generally not exclusively financed with secured
5		debt, as the Company proposes here. Instead, commercial paper, a letter of credit or
6		other short-term financing arrangements are generally used to finance peaks in
7		working capital requirements as they arise.
8		Third, the permanent financing of a peak-day need implies that there is excess
9		financing the other 364 days a year.
10		Fourth, the \$41.35 million Kansas peak working capital requirement
11		quantified by the Company represents just 17% of the \$245 million of net book value
12		assets that the Company seeks to pledge as collateral, so the peak-needs study clearly
13		does not support the action sought by the Company.
14		Fifth, the Company is seeking to encumber a total of \$1.7 billion of utility
15		assets in its various regulated jurisdictions based on a working capital need of just
16		\$250 million, so that there is no logical connection between its study and the actions
17		it wishes for regulators to take.
18		Sixth, the Company includes inappropriate items in its peak-needs study, such
19		as capital expenditures, storm damage, and deferred gas balances.
20		Seventh, the peak needs are increased in the study due to prepayments for
21		natural gas and pipeline transportation that are required by vendors because of

Aquila's poor credit rating that grew out of its unregulated activities.

Finally, the peak working capital study is based on numerous projections
regarding future prices and energy demand rather than an actual lead-lag study based
on a historical test period as would be used in a traditional rate case.

A.

### Q. What are some of the quantifiable problems with the Company's study?

There are a number of problems that make the study results unreliable. As shown in the response to CURB-19, the Company's December and January gas supply and purchased power costs total \$29.1 million, while its projected revenues total \$29.3 million, for a small revenue surplus. If storage and pipeline costs of \$10.3 million are considered, the net working capital requirement is approximately \$10.1 million. If coal prepayments are also factored into the study, the net result is a peak working capital requirement of \$13.9 million.

The difference between the \$13.9 million and the Company's claim of \$41.35 million is due to additional components that should not be included in a peak working capital study. For example, the Company stress-tested its gas costs by increasing its January volumes by 10% and repricing gas at 11.63 per Mmbtu. These assumptions added \$7.1 million to the Company's claim. However, even if one assumes that a peak working capital study is meaningful, such a study should be based on normal operating conditions and realistic assumptions, not on a "worse case" scenario.

The Company also included \$1 million of payroll costs in its working capital needs, even though payroll costs are included in the working capital requirement

recovered by Aquila in base rates.<sup>4</sup> Additionally, the Company included \$17.7 million of its February 2001 PGA balance in its peak working capital study, even though the Company used a prospective January date for the calculation of its revenues and expenses. Moreover, the PGA balance at February 2001 is totally irrelevant to any future peak working capital requirement.

Finally, the Company also included other items such as hypothetical storm damage expense and projected capital expenditures in its study, both of which are inappropriate to include in a cash working capital study. If the Company's study is corrected for these errors, the net result is a peak working capital requirement of no more than \$13.9 million, significantly less than the \$41.35 million proposed by Aquila.

Thus, the Company's study, which purports to support its need to pledge

Kansas utility assets as collateral for the \$430 million term loan, is seriously flawed
and should be rejected.

A.

# Q. What are the implications to Kansas ratepayers if Kansas jurisdictional assets are pledged as security for Aquila's term loan?

Kansas ratepayers are worse off to the extent that their assets are encumbered for the benefit of the unregulated enterprises of the Company or for the regulated utility's customers in other states. Utility assets in Kansas should only be pledged for debt that is necessary in order to provide safe and adequate utility service to Kansas customers.

<sup>&</sup>lt;sup>4</sup> It is also interesting to note that Mr. Dobson testified that Aquila has reduced its employees by 1,500 in an effort to restore its credit quality. We do not know how many of these employees, if any, were Kansas utility employees.

Because the Company seeks to encumber all Kansas assets, it will have reduced its flexibility to borrow for future utility needs. The over-collateralization of the utility portion of the \$430 million term loan will ultimately mean that utility assets are encumbered for the entire loan, including the portion of the loan supporting unregulated operations. In fact, the existing utility collateral already supports \$395 million of the \$430 million loan. It is not sound ratemaking to burden utility ratepayers with costs arising from failed unregulated activities.

A.

### O. How much debt is necessary to finance working capital for the Kansas utility?

Only a properly conducted lead-lag study could identify the actual working capital requirement for Kansas utility operations. However, even if one simply corrects the Company's analysis for obvious flaws, the largest possible claim for working capital would be \$13.9 million. There is no reason why this amount should not be financed with a mixture of equity and debt in proportion to the overall capital structure appropriate to Aquila's utility business. Assuming a 60% debt ratio, approximately \$8.34 million of the Company's peak working capital requirement in Kansas would be debt-financed.

Q. Would it then be appropriate to pledge the \$254 million of Kansas utility assets for an estimated \$8.34 million of debt financing for working capital needs in Kansas?

A. No. Certainly it is not reasonable to ask Kansas ratepayers to pledge hundreds of millions of dollars of assets for the minor amount of peak working capital generated

in Kansas. In addition, the Company has already been compensated in rates for its working capital requirements in Kansas. No further consideration is owed to the utility regarding its working capital investment. In fact, as previously stated, the Company's utility operations generated a negative cash working capital requirement prior to downgrading of Aquila's credit rating. Regulated utility assets in Kansas should not be used in support of credit activities that have suffered as a result of failed unregulated ventures.

A.

# Q. Why do you believe the Company is requesting collateral for working capital needs?

It appears that the Company simply wants to find a way to encumber utility assets to aid it in its attempt to extricate itself from the financial consequences arising from the losses incurred in its unregulated businesses. Because working capital is somewhat amorphous, the Company built an argument around the concept that all jurisdictions need to share the burden of financing it.<sup>5</sup> The real desire appears to be to secure short-term financing on the best terms possible while the Company restructures itself. Thus, I believe the Company is simply trying to find a way to leverage the strength of its utility business in order to buy time to attempt to work itself out of the difficult financial circumstances it has created for itself due to its unregulated business activities.

<sup>&</sup>lt;sup>5</sup> Clearly the Company cannot argue that it needs debt financing for construction programs as that would require the funds be set aside and invested in new assets that are identifiable to each jurisdiction.

1	Q.	What is the status of the Company's request to use utility assets in other states as
2		collateral for \$250 million of the term loan?
3	A.	The Company filed for approval to utilize utility assets as collateral in five states,
4		including Kansas. On June 20, 2003, the Colorado Commission approved a
5		stipulation among the parties that permitted the utility assets in Colorado to be used as
6		collateral for the term loan. However, the settlement agreement deferred, until the
7		Company's petitions in its other jurisdictions are resolved, the issue of whether the
8		use of utility assets as collateral could continue after the term of the current \$430
9		loan. I understand that on October 9, 2003, the Minnesota Public Utilities
10		Commission denied the Company's petition to use Minnesota utility assets as
11		collateral for the term loan. The Staff of the Public Service Commission and the
12		Office of Public Counsel, both in Missouri, and the Iowa Department of Justice,
13		Consumer Advocate Division, have all presented strenuous opposition to the
14		Company's petitions. These cases have not yet been resolved by the Missouri or Iowa
15		commissions.
16		
17	Q.	What is your recommendation?
18	A.	I recommend that the Commission reject the Company's request to pledge Kansas
19		utility assets as collateral for the \$430 million term loan.
20		
21	Q.	Please summarize the reasons for this recommendation.
22	A.	The Company already has more than a sufficient amount of collateral for the
23		estimated \$250 million utility-related portion of its \$430 million term loan, even if its

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Canadian assets are sold. The Company's request for additional collateralization is excessive and will result in utility assets securing the entire \$430 million loan, in spite of the fact that at least a portion of the loan proceeds are being used for non-regulated activities. The Kansas Commission is not obliged to encumber utility assets in its jurisdiction for the benefit of the Company's unregulated operations or for cash working capital requirements in other jurisdictions. The Commission is also not obligated to reduce the cost of debt to Aquila by compromising the financial integrity of the utility assets as would be the case if they were pledged as collateral. The Company's request for collateral is a direct result of its weakened credit quality and the negative consequences of that credit unworthiness should be borne by shareholders and not ratepayers. The Company's calculation of peak working capital needs is seriously flawed and overstated. It is not appropriate for Kansas to collateralize nine times its working capital need. If Kansas assets were pledged as collateral, ratepayers would be harmed due to the diminishment in the borrowing capacity of the utility's assets that may be required in the future to provide safe and adequate service. The Company's proposal represents an attempt to leverage the utility assets to pay for the consequences of unregulated activities. For all these reasons, I believe it is in the best interest of Kansas ratepayers to reject the Company's request to pledge its Kansas assets as excess collateral for its \$430 million loan.

#### Q. Does this conclude your testimony?

22 A. Yes, it does.

### **VERIFICATION**

STATE OF CONNECTICUT	)	
COUNTY OF FAIRFIELD	)	ss:
•	•	oath, deposes and states that she is a
consultant for the Chizens Offinty Ratepaye	r Board	of the State of Kansas, that she has read and
is familiar with the foregoing testimony; and	d that the	e statements made herein are true to the best
of her knowledge, information and belief.		
	Andrea	drew C. Craxe a C. Crane
Subscribed and sworn to before me this 28th	n day of	October, 2003.
	Notary	Public Stendie Mosielle
My Appointment Expires:		
		SANDRA P. MOSIELLO NOTARY PUBLIC MY COMMISSION EXPIRES MAY 31, 2007

## APPENDIX A

**List of Prior Testimonies** 

Company	<u>Utilit</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
CenturyTel of Northwest Arkansas, LLC	Т	Arkansas	03-041-U	10/03	Affiliated Interests	The Arkansas Public Service Commission General Staff
Borough of Butler Electric Utility	Ε	New Jersey	CR03010049/63	9/03	Revenue Requirements	Division of the Ratepayer Advocate
Comcast Cablevision of Avalon Comcast Cable Communications	С	New Jersey	CR03020131-132	9/03	Cable Rates	Division of the Ratepayer Advocate
Delmarva Power and Light Company d/b/a Conectiv Power Delivery	Ε	Delaware	03-127	8/03	Revenue Requirements	Division of the Public Advocate
Kansas Gas Service	G	Kansas	03-KGSG-602-RTS	7/03	Revenue Requirements	Citizens' Utility Ratepayer Board
Washington Gas Light Company	G	Maryland	8959	6/03	Cost of Capital Incentive Rate Plan	U.S. DOD/FEA
Pawtucket Water Supply Board	W	Rhode Island	3497	6/03	Revenue Requirements	Division of Public Utilities and Carriers
Atlantic City Electric Company	E	New Jersey	EO03020091	5/03	Stranded Costs	Division of the Ratepayer Advocate
Public Service Company of New Mexico	G	New Mexico	03-000-17 UT	5/03	Cost of Capital Cost Allocations	Office of the New Mexico Attorney Gener
Comcast - Hopewell, et al.	С	New Jersey	CR02110818 CR02110823-825	5/03	Cable Rates	Division of the Ratepayer Advocate
Cablevision Systems Corporation	С	New Jersey	CR02110838, 43-50	4/03	Cable Rates	Division of the Ratepayer Advocate
Comcast-Garden State / Northwest	С	New Jersey	CR02100715 CR02100719	4/03	Cable Rates	Division of the Ratepayer Advocate
Midwest Energy, Inc. and Westar Energy, Inc.	E	Kansas	03-MDWE-421-ACQ	4/03	Acquisition	Citizens' Utility Ratepayer Board
Time Warner Cable	C	New Jersey	CR02100722 CR02100723	4/03	Cable Rates	Division of the Ratepayer Advocate
Westar Energy, Inc.	E	Kansas	01-WSRE-949-GIE	3/03	Restructuring Plan	Citizens' Utility Ratepayer Board
Public Service Electric and Gas Company	Ε	New Jersey	ER02080604 PUC 7983-02	1/03	Deferred Balance	Division of the Ratepayer Advocate
Atlantic City Electric Company d/b/a Conectiv Power Delivery	Ę	New Jersey	ER02080510 PUC 6917-02S	1/03	Deferred Balance	Division of the Ratepayer Advocate
Wallkill Sewer Company	ww	New Jersey	WR02030193 WR02030194		Revenue Requirements Purchased Sewage Treatment Adjustment	Division of the Ratepayer Advocate
Midwest Energy, Inc.	E	Kansas	03-MDWE-001-RTS	12/02	Revenue Requirements	Citizens' Utility Ratepayer Board
Comcast-LBI Crestwood	С	New Jersey	CR02050272 CR02050270	11/02	Cable Rates	Division of the Ratepayer Advocate
Reliant Energy Arkla	G	Oklahoma	PUD200200166		Affiliated Interest Transactions	Oklahoma Corporation Commission, Public Utility Division Staff
Midwest Energy, Inc.	G	Kansas	02-MDWG-922-RTS	10/02	Gas Rates	Citizens' Utility Ratepayer Board

Company	Utility	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
Comcast Cablevision of Avalon	С	New Jersey	CR02030134 CR02030137	7/02	Cable Rates	Division of the Ratepayer Advocate
RCN Telecom Services, Inc., and Home Link Communications	С	New Jersey	CR02010044, CR02010047	7/02	Cable Rates	Division of the Ratepayer Advocate
Chesapeake Utilities Corporation	G	Delaware	01-307, Phase II	7/02	Rate Design Tariff Issues	Division of the Public Advocate
Washington Gas Light Company	G	Maryland	8920	6/02	Rate of Return Rate Design	General Services Administration (GSA)
Tidewater Utilities, Inc.	W	Delaware	02-28	6/02	Revenue Requirements	Division of the Public Advocate
Western Resources, Inc.	Ε	Kansas	01-WSRE-949-GIE	5/02	Financial Plan	Citizens' Utility Ratepayer Board
Empire District Electric Company	Ε	Kansas	02-EPDE-488-RTS	5/02	Revenue Requirements	Citizens' Utility Ratepayer Board
Southwestern Public Service Company	E	New Mexico	3709	4/02	Fuel Costs	Office of the New Mexico Attorney General
Cablevision Systems	C	New Jersey	CR01110706, et al	4/02	Cable Rates	Division of the Ratepayer Advocate
Potomac Electric Power Company	E	District of Columbia	945, Phase II	4/02	Divestiture Procedures	General Services Administration (GSA)
Vermont Yankee Nuclear Power Corp.	E	Vermont	6545	3/02	Sale of VY to Entergy Corp. (Supplemental)	Department of Public Service
Delmarva Power and Light Company	G	Delaware	01-348F	1/02	Gas Cost Adjustment	Division of the Public Advocate
Vermont Yankee Nuclear Power Corp.	E	Vermont	6545	1/02	Sale of VY to Entergy Corp.	Department of Public Service
Pawtucket Water Supply Company	w	Rhode Island	3378	12/01	Revenue Requirements	Division of Public Utilities and Carriers
Chesapeake Utilities Corporation	G	Delaware	01-307, Phase I	12/01	Revenue Requirements	Division of the Public Advocate
Potomac Electric Power Company	E	Maryland	8796	12/01	Divestiture Procedures	General Services Administration (GSA)
Kansas Electric Power Cooperative	E	Kansas	01-KEPE-1106-RTS	11/01	Depreciation Methodology (Cross Answering)	Citizens' Utility Ratepayer Board
Wellsboro Electric Company	Ε	Pennsylvania	R-00016356	11/01	Revenue Requirements	Office of Consumer Advocate
Kent County Water Authority	W	Rhode Island	3311	10/01	Revenue Requirements (Surrebuttal)	Division of Public Utilities and Carriers
Pepco and New RC, Inc.		District of Columbia	1002	10/01	Merger Issues and Performance Standards	General Services Administration (GSA)
Potomac Electric Power Co. & Delmarva Power	E	Delaware	01-194	10/01	Merger Issues and Performance Standards	Division of the Public Advocate
Yankee Gas Company	G	Connecticut	01-05-19PH01	9/01	Affiliated Transactions	Office of Consumer Counsel

Company	Utility	State	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
Hope Gas, Inc., d/b/a Dominion Hope	G	West Virginia	01-0330-G-42T 01-0331-G-30C 01-1842-GT-T 01-0685-G-PC	9/01	Revenue Requirements (Rebuttal)	The Consumer Advocate Division of the PSC
Pennsylvania-American Water Company	W	Pennsylvania	R-00016339	9/01	Revenue Requirements (Surrebuttal)	Office of Consumer Advocate
Potomac Electric Power Co. & Delmarva Power	E	Maryland	8890	9/01	Merger Issues and Performance Standards	General Services Administration (GSA)
Comcast Cablevision of Long Beach Island, et al	С	New Jersey	CR01030149-50 CR01050285	9/01	Cable Rates	Division of the Ratepayer Advocate
Kent County Water Authority	W	Rhode Island	3311	8/01	Revenue Requirements	Division of Public Utilities and Carriers
Pennsylvania-American Water Company	W	Pennsylvania	R-00016339	8/01	Revenue Requirements	Office of Consumer Advocate
Roxiticus Water Company	W	New Jersey	WR01030194	8/01	Revenue Requirements Cost of Capital	Division of the Ratepayer Advocate
Hope Gas, Inc., d/b/a Dominion Hope	G	West Virginia	01-0330-G-42T 01-0331-G-30C 01-1842-GT-T 01-0685-G-PC	8/01	Rate Design Revenue Requirements	The Consumer Advocate Division of the PSC
Western Resources, Inc.	E	Kansas	01-WSRE-949-GIE	6/01	Restructuring Financial Integrity (Rebuttal)	Citizens' Utility Ratepayer Board
Western Resources, Inc.	E	Kansas	01-WSRE-949-GIE	6/01	Restructuring Financial Integrity	Citizens' Utility Ratepayer Board
Cablevision of Allamuchy, et al	C	New Jersey	CR00100824, etc.	4/01	Cable Rates	Division of the Ratepayer Advocate
Public Service Company of New Mexico	Е	New Mexico	3137, Holding Co.	<del>4</del> /01	Holding Company	Office of the Attorney General
Keauhou Community Services, Inc.	W	Hawaii	00-0094	4/01	Rate Design	Division of Consumer Advocacy
Western Resources, Inc.	Е	Kansas	01-WSRE-436-RTS	4/01	Revenue Requirements Affiliated Interests (Motion for Suppl. Changes)	Citizens' Utility Ratepayer Board
Western Resources, Inc.	Ε	Kansas	01-WSRE-436-RTS	4/01	Revenue Requirements Affiliated Interests	Citizens' Utility Ratepayer Board
Public Service Company of New Mexico	E	New Mexico	3137, Part III	4/01	Standard Offer Service (Additional Direct)	Office of the Attorney General
Chem-Nuclear Systems, LLC	SW	South Carolina	2000-366-A	03/01	Allowable Costs	Department of Consumer Affairs
Southern Connecticut Gas Company	G	Connecticut	00-12-08	03/01	Affiliated Interest Transactions	Office of Consumer Counsel
Atlantic City Sewerage Corporation	S	New Jersey	WR00080575	3/01	Revenue Requirements Cost of Capital Rate Design	Division of the Ratepayer Advocate
Delmarva Power and Light Company d/b/a Conectiv Power Delivery	G	Delaware	00-314	3/01	Margin Sharing	Division of the Public Advocate

Company	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
Senate Bill 190 Re: Performance Based Ratemaking	G	Kansas	Senate Bill 190	2/01	Performance-Based Ratemaking Mechanisms	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	G	Delaware	00-463-F	2/01	Gas Cost Rates	Division of the Public Advocate
Waitsfield Fayston Telephone Company	Т	Vermont	6417	12/00	Revenue Requirements	Department of Public Service
Delaware Electric Cooperative	E	Delaware	00-365	11/00	Code of Conduct Cost Allocation Manual	Division of the Public Advocate
Commission Inquiry into Performance-Based Ratemaking	G	Kansas	00-GIMG-425-GIG	10/00	Performance-Based Ratemaking Mechanisms	Citizens' Utility Ratepayer Board
Pawtucket Water Supply Board	W	Rhode Island	3164 Separation Plan	10/00	Revenue Requirements	Division of Public Utilities and Carriers
Public Service Company of New Mexico	E	New Mexico	3137, Part III	9/00	Standard Offer Service	Office of the Attorney General
Laie Water Company	W	Hawaii	00-0017 Separation Plan	8/00	Rate Design	Division of Consumer Advocacy
El Paso Electric Company	E	New Mexico	3170, Part II, Ph. 1	7/00	Electric Restructuring	Office of the Attorney General
Public Service Company of New Mexico	E	New Mexico	3137 - Part II Separation Plan	7/00	Electric Restructuring	Office of the Attorney General
PG Energy	G	Pennsylvania	R-00005119	6/00	Revenue Requirements	Office of Consumer Advocate
Consolidated Edison, Inc. and Northeast Utilities	E/G	Connecticut	00-01-11	4/00	Merger Issues (Additional Supplemental)	Office of Consumer Counsel
Sussex Shores Water Company	W	Delaware	99-576	4/00	Revenue Requirements	Division of the Public Advocate
Utilicorp United, Inc.	G	Kansas	00-UTCG-336-RTS	4/00	Revenue Requirements	Citizens' Utility Ratepayer Board
TCI Cablevision	С	Missouri	9972-9146	4/00	Late Fees (Affidavit)	Honora Eppert, et al
Oklahoma Natural Gas Company	G	Oklahoma	PUD 990000166 PUD 980000683 PUD 990000570	3/00	Pro Forma Revenue Affiliated Transactions (Rebuttal)	Oklahoma Corporation Commission, Public Utility Division Staff
Tidewater Utilities, Inc. Public Water Supply Co.	W	Delaware	99-466	3/00	Revenue Requirements	Division of the Public Advocate
Delmarva Power and Light Company	G/E	Delaware	99-582	3/00	Cost Accounting Manual Code of Conduct	Division of the Public Advocate
Philadelphia Suburban Water Company	W	Pennsylvania	R-00994868 R-00994877 R-00994878 R-00994879	3/00	Revenue Requirements (Surrebuttal)	Office of Consumer Advocate
Philadelphia Suburban Water Company	W	Pennsylvania	R-00994868 R-00994877 R-00994878 R-00994879	2/00	Revenue Requirements	Office of Consumer Advocate

<u>Company</u>	Utility	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
Consolidated Edison, Inc. and Northeast Utilities	E/G	Connecticut	00-01-11	2/00	Merger Issues	Office of Consumer Counsel
Oklahoma Natural Gas Company	G	Oklahoma	PUD 990000166 PUD 980000683 PUD 990000570	1/00	Pro Forma Revenue Affiliated Transactions	Oklahoma Corporation Commission, Public Utility Division Staff
Connecticut Natural Gas Company	G	Connecticut	99-09-03	1/00	Affiliated Transactions	Office of Consumer Counsel
Time Warner Entertainment Company, L.P.	С	Indiana	48D06-9803-CP-423	1999	Late Fees (Affidavit)	Kelly J. Whiteman, et al
TCI Communications, Inc., et al	С	Indiana	55D01-9709-CP-00415	1999	Late Fees (Affidavit)	Franklin E. Littell, et al
Southwestern Public Service Company	E	New Mexico	3116	12/99	Merger Approval	Office of the Attorney General
New England Electric System Eastern Utility Associates	Ε	Rhode Island	2930	11/99	Merger Policy	Department of Attorney General
Delaware Electric Cooperative	E	Delaware	99-457	11/99	Electric Restructuring	Division of the Public Advocate
Jones Intercable, Inc.	С	Maryland	CAL98-00283	10/99	Cable Rates (Affidavit)	Cynthia Maisonette and Ola Renee Chatman, et al
Texas-New Mexico Power Company	E	New Mexico	3103	10/99	Acquisition Issues	Office of Attorney General
Southern Connecticut Gas Company	G	Connecticut	99-04-18	9/99	Affiliated Interest	Office of Consumer Counsel
TCI Cable Company	С	New Jersey	CR99020079 et al	9/99	Cable Rates Forms 1240/1205	Division of the Ratepayer Advocate
All Regulated Companies	E/G/W	Delaware	Reg. No. 4	8/99	Filing Requirements (Position Statement)	Division of the Public Advocate
Mile High Cable Partners	С	Colorado	95-CV-5195	7/99	Cable Rates (Affidavit)	Brett Marshall, an individual, et al
Electric Restructuring Comments	E	Delaware	Reg. 49	7/99	Regulatory Policy (Supplemental)	Division of the Public Advocate
ong Neck Water Company	W	Delaware	99-31	6/99	Revenue Requirements	Division of the Public Advocate
Delmarva Power and Light Company	E	Delaware	99-163	6/99	Electric Restructuring	Division of the Public Advocate
Potomac Electric Power Company	E	District of Columbia	945	6/99	Divestiture of Generation Assets	U.S. GSA - Public Utilitie
Comcast	С	Indiana	49C01-9802-CP-000386	6/99	Late Fees (Affidavit)	Ken Hecht, et al
Petitions of BA-NJ and IJPA re: Payphone Ops	т	New Jersey	TO97100792 PUCOT 11269-97N	6/99	Economic Subsidy Issues (Surrebuttal)	Division of the Ratepayer Advocate
fontague Water and lewer Companies	w/ww	New Jersey	WR98101161 WR98101162 PUCRS 11514-98N	5/99	Revenue Requirements Rate Design (Supplemental)	Division of the Ratepayer Advocate

Company	<u>Utility</u>	<u>State</u>	Docket	<u>Date</u>	Topic	On Behalf Of
Cablevision of Bergen, Bayonne, Newark	С	New Jersey	CR98111197-199 CR98111190	5/99	Cable Rates Forms 1240/1205	Division of the Ratepayer Advocate
Cablevision of Bergen, Hudson, Monmouth	С	New Jersey	CR97090624-626 CTV 1697-98N	5/99	Cable Rates - Form 1235 (Rebuttal)	Division of the Ratepayer Advocate
Kent County Water Authority	W	Rhode Island	2860	4/99	Revenue Requirements	Division of Public Utilities & Carriers
Montague Water and Sewer Companies	www	New Jersey	WR98101161 WR98101162	4/99	Revenue Requirements Rate Design	Division of the Ratepayer Advocate
PEPCO	E	District of Columbia	945	4/99	Divestiture of Assets	U.S. GSA - Public Utilities
Western Resources, Inc. and Kansas City Power & Light	E	Kansas	97-WSRE-676-MER	4/99	Merger Approval (Surrebuttal)	Citizens' Utility Ratepayer Board
Delmarva Power and Light Company	E	Delaware	98-479F	3/99	Fuel Costs	Division of the Public Advocate
Lenfest Atlantic d/b/a Suburban Cable	C	New Jersey	CR97070479 et al	3/99	Cable Rates	Division of the Ratepayer Advocate
Electric Restructuring Comments	_	District of Columbia	945	3/99	Regulatory Policy	U.S. GSA - Public Utilities
Petitions of BA-NJ and NJPA re: Payphone Ops	τ.	New Jersey	TO97100792 PUCOT 11269-97N	3/99	Tariff Revision Payphone Subsidies FCC Services Test (Rebuttal)	Division of the Ratepayer Advocate
Western Resources, Inc. and Kansas City Power & Light	E	Kansas	97-WSRE-676-MER	3/99	Merger Approval (Answering)	Citizens' Utility Ratepayer Board
Western Resources, Inc. and Kansas City Power & Light	É	Kansas	97-WSRE-676-MER	2/99	Merger Approval	Citizens' Utility Ratepayer Board
Adelphia Cable Communications	С	Vermont	6117-6119	1/99	Late Fees (Additional Direct Supplemental)	Department of Public Service
Adelphia Cable Communications	С	Vermont	6117-6119	12/98	Cable Rates (Forms 1240, 1205, 1235) and Late Fees (Direct Supplemental)	Department of Public Service
Adelphia Cable Communications	С	Vermont	6117-6119	12/98	Cable Rates (Forms 1240, 1205, 1235) and Late Fees	Department of Public Service
Orange and Rockland/ Consolidated Edison	Ε	New Jersey	EM98070433	11/98	Merger Approval	Division of the Ratepayer Advocate
Cablevision	C	New Jersey	CR97090624 CR97090625 CR97090626	11/98	Cable Rates - Form 1235	Division of the Ratepayer Advocate
Petitions of BA-NJ and NJPA re: Payphone Ops.	Т - 1	New Jersey	TO97100792 PUCOT 11269-97N	10/98	Payphone Subsidies FCC New Services Test	Division of the Ratepayer Advocate
United Water Delaware	W	Delaware	Docket No. 98-98	8/98	Revenue Requirements	Division of the Public Advocate
Cablevision	C	New Jersey	CR97100719, 726 730, 732	8/98	Cable Rates (Oral Testimony)	Division of the Ratepayer Advocate

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Potomac Electric Power Company	E	Maryland	Case No. 8791	8/98	Revenue Requirements Rate Design	U.S. GSA - Public Utilities
Investigation of BA-NJ IntraLATA Calling Plans	٢	New Jersey	TO97100808 PUCOT 11326-97N	8/98	Anti-Competitive Practices (Rebuttal)	Division of the Ratepayer Advocate
Investigation of BA-NJ IntraLATA Calling Plans	Т	New Jersey	TO97100808 PUCOT 11326-97N	7/98	Anti-Competitive Practices	Division of the Ratepayer Advocate
TC! Cable Company/ Cablevision	С	New Jersey	CTV 03264-03268 and CTV 05061	7/98	Cable Rates	Division of the Ratepayer Advocate
Mount Holly Water Company	W	New Jersey	WR98020058 PUC 03131-98N	7/98	Revenue Requirements	Division of the Ratepayer Advocate
Pawtucket Water Supply Board	w	Rhode Island	2674	5/98	Revenue Requirements (Surrebuttal)	Division of Public Utilities & Carriers
Pawtucket Water Supply Board	w	Rhode Island	2674	4/98	Revenue Requirements	Division of Public Utilities and Carriers
Energy Master Plan Phase II Proceeding - Restructuring	Ε	New Jersey	EX94120585U, EO97070457,60,63,66	4/98	Electric Restructuring Issues (Supplemental Surrebuttal)	Division of the Ratepayer Advocate
Energy Master Plan Phase I Proceeding - Restructuring	E	New Jersey	EX94120585U, EO97070457,60,63,66	3/98	Electric Restructuring Issues	Division of the Ratepayer Advocate
Shorelands Water Company	W	New Jersey	WR97110835 PUC 11324-97	2/98	Revenue Requirements	Division of the Ratepayer Advocate
TCI Communications, Inc.	С	New Jersey	CR97030141 and others	11/97	Cable Rates (Oral Testimony)	Division of the Ratepayer Advocate
Citizens Telephone Co. of Kecksburg	Т	Pennsylvania	R-00971229	11/97	Alternative Regulation Network Modernization	Office of Consumer Advocate
Consumers Pennsylvania Water Co Shenango Valley Division	W	Pennsylvania	R-00973972	10/97	Revenue Requirements (Surrebuttal)	Office of Consumer Advocate
Universal Service Funding	Т	New Jersey	TX95120631	10/97	Schools and Libraries Funding (Rebuttal)	Division of the Ratepayer Advocate
Universal Service Funding	Т	New Jersey	TX95120631	9/97	Low Income Fund High Cost Fund	Division of the Ratepayer Advocate
Consumers Pennsylvania Water Co. - Shenango Valley Division	W	Pennsylvania	R-00973972	9/97	Revenue Requirements	Office of Consumer Advocate
Delmarva Power and Light Company	G/E	Delaware	97-65	9/97	Cost Accounting Manual Code of Conduct	Office of the Public Advocate
Western Resources, Oneok, and WAI	G	Kansas	WSRG-486-MER	9/97	Transfer of Gas Assets	Citizens' Utility Ratepayer Board
Universal Service Funding	Т	New Jersey	TX95120631	9/97	Schools and Libraries Funding (Rebuttal)	Division of the Ratepayer Advocate
Universal Service Funding	Т	New Jersey	TX95120631	8/97	Schools and Libraries Funding	Division of the Ratepayer Advocate

<u>Company</u>	Utility	<u>State</u>	Docket	<u>Date</u>	Topic	On Behalf Of
Kent County Water Authority	W	Rhode Island	2555	8/97	Revenue Requirements (Surrebuttal)	Division of Public Utilities and Carriers
Ironton Telephone Company	Τ	Pennsylvania	R-00971182	8/97	Alternative Regulation Network Modernization (Surrebuttal)	Office of Consumer Advocate
Ironton Telephone Company	T	Pennsylvania	R-00971182	7/97	Alternative Regulation Network Modernization	Office of Consumer Advocate
Comcast Cablevision	С	New Jersey	Various	7/97	Cable Rates (Oral Testimony)	Division of the Ratepayer Advocate
Maxim Sewerage Corporation	ww	New Jersey	WR97010052 PUCRA 3154-97N	7/97	Revenue Requirements	Division of the Ratepayer Advocate
Kent County Water Authority	W	Rhode Island	2555	6/97	Revenue Requirements	Division of Public Utilities and Carriers
Consumers Pennsylvania Water Co Roaring Creek	W	Pennsylvania	R-00973869	6/97	Revenue Requirements (Surrebuttal)	Office of Consumer Advocate
Consumers Pennsylvania Water Co Roaring Creek	W	Pennsylvania	R-00973869	5/97	Revenue Requirements	Office of Consumer Advocate
Delmarva Power and Light Company	E	Delaware	97-58	5/97	Merger Policy	Office of the Public Advocate
Middlesex Water Company	W	New Jersey	WR96110818 PUCRL 11663-96N	4/97	Revenue Requirements	Division of the Ratepayer Advocate
Maxim Sewerage Corporation	ww	New Jersey	WR96080628 PUCRA 09374-96N	3/97	Purchased Sewerage Adjustment	Division of the Ratepayer Advocate
Interstate Navigation Company	N	Rhode Island	2484	3/97	Revenue Requirements Cost of Capital (Surrebuttal)	Division of Public Utilities & Carriers
Interstate Navigation Company	N	Rhode Island	2484	2/97	Revenue Requirements Cost of Capital	Division of Public Utilities & Carriers
Electric Restructuring Comments	Ε	District of Columbia	945	1/97	Regulatory Policy	U.S. GSA - Public Utilities
United Water Delaware	w	Delaware	96-194	1/97	Revenue Requirements	Office of the Public Advocate
PEPCO/ BGE/ Merger Application	E/G	District of Columbia	951	10/96	Regulatory Policy Cost of Capital (Rebuttal)	GSA
Western Resources, Inc.	E	Kansas	193,306-U 193,307-U	10/96	Revenue Requirements Cost of Capital (Supplemental)	Citizens' Utility Ratepayer Board
PEPCO and BGE Merger Application	E/G	District of Columbia	951	9/96	Regulatory Policy, Cost of Capital	U.S. GSA - Public Utilities
Utilicorp United, Inc.	G	Kansas	193,787-U	8/96	Revenue Requirements	Citizens' Utility Ratepayer Board
TKR Cable Company of Gloucester	С	New Jersey	CTV07030-95N	7/96	Cable Rates (Oral Testimony)	Division of the Ratepayer Advocate
TKR Cable Company of Warwick	С	New Jersey	CTV057537-95N	7/96	Cable Rates (Oral Testimony)	Division of the Ratepayer Advocate

Company	Utility	<u>State</u>	<u>Docket</u>	<u>Date</u>	<u>Topic</u>	On Behalf Of
Delmarva Power and Light Company	E	Delaware	95-196F	5/96	Fuel Cost Recovery	Office of the Public Advocate
Western Resources, Inc.	E	Kansas	193,306-U 193,307-U	5/96	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Princeville Utilities Company, Inc.	W/WW	/ Hawaii	95-0172 95-0168	1/96	Revenue Requirements Rate Design	Princeville at Hanalei Community Association
Western Resources, Inc.	G	Kansas	193,305-U	1/96	Revenue Requirements Cost of Capital	Citizens' Utility Ratepayer Board
Environmental Disposal Corporation	ww	New Jersey	WR94070319 (Remand Hearing)	11/95	Revenue Requirements Rate Design (Supplemental)	Division of the Ratepayer Advocate
Environmental Disposal Corporation	ww	New Jersey	WR94070319 (Remand Hearing)	11/95	Revenue Requirements	Division of the Ratepayer Advocate
Lanai Water Company	W	Hawaii	94-0366	10/95	Revenue Requirements Rate Design	Division of Consumer Advocacy
Cablevision of New Jersey, Inc.	С	New Jersey	CTV01382-95N	8/95	Basic Service Rates (Oral Testimony)	Division of the Ratepayer Advocate
Cablevision of New Jersey, Inc.	С	New Jersey	CTV01381-95N	8/95	Basic Service Rates (Oral Testimony)	Division of the Ratepayer Advocate
Chesapeake Utilities Corporation	G	Delaware	95-73	7/95	Revenue Requirements	Office of the Public Advocate
East Honolulu Community Services, Inc.	ww	Hawaii	7718	6/95	Revenue Requirements	Division of Consumer Advocacy
Wilmingtол Suburban Water Corporation	W	Delaware	94-149	3/95	Revenue Requirements	Office of the Public Advocate
Environmental Disposal Corporation	ww	New Jersey	WR94070319	1/95	Revenue Requirements (Supplemental)	Division of the Ratepayer Advocate
Roaring Creek Water Company	W	Pennsylvania	R-00943177	1/95	Revenue Requirements (Surrebuttal)	Office of Consumer Advocate
Roaring Creek Water Company	W	Pennsylvania	R-00943177	12/94	Revenue Requirements	Office of Consumer Advocate
Environmental Disposal Corporation	ww	New Jersey	WR94070319	12/94	Revenue Requirements	Division of the Ratepayer Advocate
Delmarva Power and Light Company	E	Delaware	94-84	11/94	Revenue Requirements	Office of the Public Advocate
Delmarva Power and Light Company	G	Delaware	94-22	8/94	Revenue Requirements	Office of the Public Advocate
Empire District Electric Company	Ε	Kansas	190,360-U	8/94	Revenue Requirements	Citizens' Utility Ratepayer Board
Morris County Municipal Utility Authority	sw	New Jersey	MM10930027 ESW 1426-94	6/94	Revenue Requirements	Rate Counsel
US West Communications	т	Arizona	E-1051-93-183		Revenue Requirements (Surrebuttal)	Residential Utility Consumer Office
Pawtucket Water Supply Board	W	Rhode Island	2158		Revenue Requirements (Surrebuttal)	Division of Public Utilities & Carriers

Company	<u>Utility</u>	<u>State</u>	<u>Docket</u>	Date	Topic	On Behalf Of
US West Communications	Т	Arizona	E-1051-93-183	3/94	Revenue Requirements	Residential Utility Consumer Office
Pawtucket Water Supply Board	W	Rhode Island	2158	3/94	Revenue Requirements	Division of Public Utilities & Carriers
Pollution Control Financing Authority of Camden County	SW	New Jersey	SR91111718J	2/94	Revenue Requirements (Supplemental)	Rate Counsel
Roaring Creek Water Company	W	Pennsylvania	R-00932665	9/93	Revenue Requirements (Supplemental)	Office of Consumer Advocate
Roaring Creek Water Company	W	Pennsylvania	R-00932665	9/93	Revenue Requirements	Office of Consumer Advocate
Kent County Water Authority	W	Rhode Island	2098	8/93	Revenue Requirements (Surrebuttal)	Division of Public Utilities and Carriers
Wilmington Suburban Water Company	W	Delaware	93-28	7/93	Revenue Requirements	Office of Public Advocate
Kent County Water Authority	W	Rhode Island	2098	7/93	Revenue Requirements	Division of Public Utilities & Carriers
Camden County Energy Recovery Associates, Inc.	SW	New Jersey	SR91111718J ESW1263-92	4/93	Revenue Requirements	Rate Counsel
Pollution Control Financing Authority of Camden County	sw	New Jersey	SR91111718J ESW 1263-92	4/93	Revenue Requirements	Rate Counsel
Jamaica Water Supply Company	W	New York	92-W-0583	3/93	Revenue Requirements	County of Nassau Town of Hempstead
New Jersey-American Water Company	W/WW	New Jersey	WR92090908J PUC 7266-92S	2/93	Revenue Requirements	Rate Counsel
Passaic County Utilities Authority	sw	New Jersey	SR91121816J ESW0671-92N	9/92	Revenue Requirements	Rate Counsel
East Honolulu Community Services, Inc.	ww	Hawaii	7064	8/92	Revenue Requirements	Division of Consumer Advocacy
The Jersey Central Power and Light Company	E	New Jersey	PUC00661-92 ER91121820J	7/92	Revenue Requirements	Rate Counsel
Mercer County Improvement Authority	sw	New Jersey	EWS11261-91S SR91111682J	5/92	Revenue Requirements	Rate Counsel
Garden State Water Company	W	New Jersey	WR9109-1483 PUC 09118-91S	2/92	Revenue Requirements	Rate Counsel
Elizabethtown Water Company	W	New Jersey	WR9108-1293J PUC 08057-91N	1/92	Revenue Requirements	Rate Counsel
New-Jersey American Water Company	w/ww	New Jersey	WR9108-1399J PUC 8246-91	12/91	Revenue Requirements	Rate Counsel
Pennsylvania-American Water Company	W	Pennsylvania	R-911909	10/91	Revenue Requirements	Office of Consumer Advocate
Mercer County Improvement Authority	sw	New Jersey	SR9004-0264J PUC 3389-90	10/90	Revenue Requirements	Rate Counsel
Kent County Water Authority	W	Rhode Island	1952	8/90	Revenue Requirements Regulatory Policy (Surrebuttal)	Division of Public Utilities & Carriers

Company	<u>Utility</u>	<u>State</u>	<u>Docket</u>	<u>Date</u>	Topic	On Behalf Of
New York Telephone	Т	New York	90-C-0191	7/90	Revenue Requirements Affiliated Interests (Supplemental)	NY State Consumer Protection Board
New York Telephone	T	New York	90-C-0191	7/90	Revenue Requirements Affiliated Interests	NY State Consumer Protection Board
Kent County Water Authority	W	Rhode Island	1952	6/90	Revenue Requirements Regulatory Policy	Division of Public Utilities & Carriers
Ellesor Transfer Station	SW	New Jersey	SO8712-1407 PUC 1768-88	11/89	Regulatory Policy	Rate Counsel
Interstate Navigation Co.	N	Rhode Island	D-89-7	8/89	Revenue Requirements Regulatory Policy	Division of Public Utilities & Carriers
Automated Modular Systems, Inc.	SW	New Jersey	PUC1769-88	5/89	Revenue Requirements Schedules	Rate Counsel
SNET Cellular, Inc.	Т	Connecticut	-	2/89	Regulatory Policy	First Selectman Town of Redding

### APPENDIX B

### **Referenced Data Requests**

CURB-16

CURB-19

CURB-24

CURB-29

CURB-30 (Confidential - Not Provided)

CURB-32

CURB-35

CURB-41

### AQUILA, INC. DOCKET NO. 02-UTCG-701-GIG DATA REQUEST NO. CURB-16

DATE OF REQUEST:

August 26, 2003

DATE RECEIVED:

August 26, 2003

DATE DUE:

September 10, 2003

REQUESTOR:

David Springe

QUESTION:

For each regulatory jurisdiction where the Company is proposing to utilize utility assets as collateral, please provide the net book value of the jurisdictional assets that the Company wants to use as collateral for the new debt obligations.

RESPONSE: The net book value of the jurisdictional assets as of December 31, 2002 is as

follows:

\$(000s) Colorado

\$ 148,700 lowa 61,300 254,300 Kansas Michigan 128,700 Minnesota 133,500 Missouri 877,900 Nebraska

103,300 Total \$1,707,700

ATTACHMENT: None

ANSWERED BY: Carol Lowndes

#### VERIFICATION OF RESPONSE

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

Signed: Carol Lowndes

Carol Lowndes

Dated: 9-12-03

### AQUILA, INC. DOCKET NO. 02-UTCG-701-GIG DATA REQUEST NO. CURB-19

DATE OF REQUEST:

August 26, 2003

DATE RECEIVED:

August 26, 2003

DATE DUE:

September 10, 2003

REQUESTOR:

David Springe

QUESTION:

Please identify the cash working capital requirement of the Company's regulated utility operations in Kansas.

**RESPONSE:** The working capital requirement study was completed on an overall U.S. Network basis rather than state by state. This study indicated that the Company's overall cash needs peak in the winter, primarily driven by gas purchased for distribution. Kansas's gas and electric operations represent a portion of this peak. In order to respond to this data request we prepared a state-by-state breakdown of the U.S. Network working capital requirements for the peak month of January. The working capital loan is managed as a revolver facility by Aquila Inc; therefore operations are only charged based on Kansas's usage.

The attached schedule lists Kansas's estimated share of the winter peak and includes historical peak factors like the PGA under-recovery, under billed budget billing balances, and 2001 storm costs similar to the one mentioned in Rick Dobson's direct testimony on page 12. We also refined the calculation to include coal purchases and capital expenditures during the winter peak period.

ATTACHMENT: CURB0019\_Kansas\_WorkingCapital.xls

ANSWERED BY: Carol Lowndes

#### **VERIFICATION OF RESPONSE**

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

ed:\_\_\_\_*L* 

Carol Lowndes

Dated: 1921 9 20

#### Aquila Inc Data Request CURB0019

Estimate of Kansas's portion of Aquila's Peak Work Per the model	ing Capital Needs
Gas Supply	13,300,000
Purchased Power	2,400,000
Power Plant Notional	
Jan Amount	15,700,000
Gas Supply	11,000,000
Purchased Power	2,400,000
Power Plant Notional	-
Dec Amount	13,400,000
Storage	7,100,000
Pipeline Prepays	3,200,000
Payroll	1,000,000
Incremental Gas Sensitivity	7,200,000
Total Cash Outstanding	47,600,000
Less: Cash Received	29,300,000
Subtotal for winter peak related to energy/payroll	18,300,000
Additional amounts: Kansas PGA (based on Feb 2001)	17,700,000
Kansas ice storm (last occurrence Oct/Nov 2001)	450,000
Jan 03 Coal supply purchases	1,900,000
Dec 02 Coal supply purchases (prepayment scenario)	1,900,000
Jan 03 CapEx	1,100,000
Estimated KS peak working capital need	41,350,000

Aquila Inc

Peak working Capital Need by State

	Total Per Calculation	со	IA	кs	MI	MN	МО	NE	Other	Total	
Gas Supply Purchased Power Power Plant Notional	132,019,380 11,959,778 3,307,337	6,421,257 5,307,259	21,136,949	13,314,894 2,433,773	26,843,675	34,575,407	7,463,757 4,218,746 3,307,337	22,263,440		132,019,380 11,959,778 3,307,337	using Jan MCF
Jan Amount	147,286,495	11,728,517	21,136,949	15,748,667	26,843,675	34,575,407	14,989,840	22,263,440		147,286,495	
Gas Supply Purchased Power Power Plant Notional	115,753,485 12,950,093 3,982,700	6,545,181 5,053,494	18,159,402	11,048,665 2,449,345	22,891,431	31,431,282	6,605,273 5,447,254 3,982,700	19,072,252		115,753,485 12,950,093 3,982,700	using Dec MCF
Dec Amount	132,686,278	11,598,675	18,159,402	13,498,010	22,891,431	31,431,282	16,035,227	19,072,252		132,686,278	
Storage	69,604,981	3,385,499	11,144,098	7,020,052	14,152,873	18,229,297	3,935,139	11,738,021		69,604,981	using Jan MCF
Pipeline Prepays	31,800,000	1,546,712	5,091,336	3,207,208	6,465,936	8,328,307	1,797,823	5,362,678		31,800,000	using Jan MCF
Payroll	5,888,000	717,708	397,677	989,622	594,206	507,463	2,124,301	557,602		5,888,579	(579)
Incremental Gas Sensitvity	71,140,752	3,460,197	11,389,983	7,174,943	14,465,143	18,631,511	4,021,965	11,997,010		71,140,752	using Jan MCF
Total Cash Outstanding	458,406,507	32,437,308	67,319,445	47,638,503	85,413,265	111,703,267	42,904,296	70,991,003	-	458,407,086	
Less: Cash Received	213,782,043	15,660,164	25,973,088	29,343,494	30,574,282	39,872,390	46,197,053	25,961,437	198,394	213,780,303	
Net working Capital	244,624,464	16,777,143	41,346,357	18,295,008	54,838,984	71,830,876	(3,292,757)	45,029,565	(198,394)	244,626,783	
	(244,624)										

Year	Month	Date	D	aily Rev <sub></sub> C	umulative Monthly Cash Receipts	
	2003	12	12/31/03	6,025	186,784	
	2004	1	01/01/04	6,896	6,896	
	2004	1	01/02/04	6,896	13,792	······································
	2004	1	01/04/04	6,896	20,689	
•	2004	1	01/05/04	6,896	27,585	
	2004	1	01/06/04	6,896	34,481	
	2004	1	01/07/04	6,896	41,377	
	2004	1	01/08/04	6,896	48,273	
	2004	1	01/09/04	6,896	55,170	
	2004	1 .	01/10/04	6,896	62,066	
	2004	1	01/11/04	6,896	68,962	
	2004	1	01/12/04	6,896	75,858	
	2004	1	01/13/04	6,896	82,754	
	2004	1	01/14/04	6,896	89,651	
	2004	1	01/15/04	6,896	96,547	
	2004	1	01/16/04	6,896	103,443	
	2004	1	01/17/04	6,896	110,339	
	2004	1	01/18/04	6,896	117,235	
	2004	1	01/19/04	6,896	124,132	
	2004	1	01/20/04	6,896	131,028	
	2004	1	01/21/04	6,896	137,924	
	2004	1	01/22/04	6,896	144,820	
	2004	1	01/23/04	6,896	151,716	
	2004	-1	01/24/04	6,896	158,612	
	2004	1	01/25/04	6,896	165,509	
	2004	1	01/26/04	6,896	172,405	
	2004	1	01/27/04	6,896	179,301	
	2004	1	01/28/04	6,896	186,197	
	2004	1	01/29/04	6,896	193,093	
	2004	1	01/30/04	6,896	199,990	
	2004	1	01/31/04	6,896	206,886	

Maximum GAP

(\$244 624)		et Working Capital	(\$196 553)	(\$23,533)	(\$244 624)	(\$237.757)	(\$20,1,101) (\$20,6,101)	(\$232 \ 798)	(\$234 818)	(\$233 83d)	(\$232,859)	(\$231,880)	(\$230,800)	(\$229,921)	(\$228,941)	(\$227.962)	(\$226.982)	(\$226,003)	(\$230,911)	(\$224,044)	(\$223,064)	(\$222.085)	(\$221,105)	(\$220,126)	(\$219,146)	(\$218,167)	(\$217,187)	(\$216.208)	(\$82 542)	(\$81.562)	(\$80 583)	(\$26,55¢)	(\$84,512)
		offly Cash Receipts N	\$186.784	\$213.782	\$213.782	\$213 782	\$213 782	\$213.782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782	\$213,782
	GRAPH DATA	Cumulative Monthly Cash Recei Expected Monthly Cash Receipts Net Working Capital	\$186,784	\$6,896	\$13,792	\$20,689	\$27,585	\$34,481	\$41,377	\$48,273	\$55,170	\$62,066	\$68,962	\$75,858	\$82,754	\$89,651	\$96,547	\$103,443	\$110,339	\$117,235	\$124,132	\$131,028	\$137,924	\$144,820	\$151,716	\$158,612	\$165,509	\$172,405	\$179,301	\$186,197	\$193,093	\$199,990	\$206,886
		_	\$383,337	\$453,498	\$458,407	\$451,539	\$450,559	\$449,580	\$448,600	\$447,621	\$446,641	\$445,662	\$444,682	\$443,703	\$442,723	\$441,744	\$440,764	\$439,785	\$444,693	\$437,826	\$436,846	\$435,867	\$434,887	\$433,908	\$432,928 \$102,010	\$431,949	\$430,969	\$429,990	\$296,324	\$295,344	\$294,365	\$293,385	\$298,294

#### **Includes Power Plant Purchases**

				C	Current Month	Previous Month	Storage	Pipeline Prepay	Payroll
Wednesday, December 31, 2003	31	2003	12	12/31/03	147,286,495	132,686,278	71,564,000	31,800,000	
Thursday, January 01, 2004	1	2004	1	01/01/04	147,286,495	132,686,278	70,584,490	31,800,000	
Friday, January 02, 2004	2	2004	1	01/02/04	147,286,495	132,686,278	69,604,981	31,800,000	5,888,000
Saturday, January 03, 2004	3	2004	1	01/03/04	147,286,495	132,686,278	68,625,471	31,800,000	
Sunday, January 04, 2004	4	2004	1	01/04/04	147,286,495	132,686,278	67,645,961	31,800,000	
Monday, January 05, 2004	5	2004	1	01/05/04	147,286,495	132,686,278	66,666,452	31,800,000	
Tuesday, January 06, 2004	6	2004	1	01/06/04	147,286,495	132,686,278	65,686,942	31,800,000	
Wednesday, January 07, 2004	7	2004	1	01/07/04	147,286,495	132,686,278	64,707,433	31,800,000	
Thursday, January 08, 2004	8	2004	1	01/08/04	147,286,495	132,686,278	63,727,923	31,800,000	
Friday, January 09, 2004	9	2004	1	01/09/04	147,286,495	132,686,278	62,748,413	31,800,000	
Saturday, January 10, 2004	10	2004	1	01/10/04	147,286,495	132,686,278	61,768,904	31,800,000	
Sunday, January 11, 2004	11	2004	1	01/11/04	147,286,495	132,686,278	60,789,394	31,800,000	
Monday, January 12, 2004	12	2004	1	01/12/04	147,286,495	132,686,278	59,809,884	31,800,000	
Tuesday, January 13, 2004	13	2004	1	01/13/04	147,286,495	132,686,278	58,830,375	31,800,000	
Wednesday, January 14, 2004	14	2004	1	01/14/04	147,286,495	132,686,278	57,850,865	31,800,000	
Thursday, January 15, 2004	15	2004	1	01/15/04	147,286,495	132,686,278	56,871,356	31,800,000	
Friday, January 16, 2004	16	2004	1	01/16/04	147,286,495	132,686,278	55,891,846	31,800,000	5,888,000
Saturday, January 17, 2004	17	2004	1	01/17/04	147,286,495	132,686,278	54,912,336	31,800,000	
Sunday, January 18, 2004	18	2004	1	01/18/04	147,286,495	132,686,278	53,932,827	31,800,000	
Monday, January 19, 2004	19	2004	1	01/19/04	147,286,495	132,686,278	52,953,317	31,800,000	
Tuesday, January 20, 2004	20	2004	1	01/20/04	147,286,495	132,686,278	51,973,807	31,800,000	
Wednesday, January 21, 2004	21	2004	1	01/21/04	147,286,495	132,686,278	50,994,298	31,800,000	
Thursday, January 22, 2004	22	2004	1	01/22/04	147,286,495	132,686,278	50,014,788	31,800,000	
Friday, January 23, 2004	23	2004	1	01/23/04	147,286,495	132,686,278	49,035,278	31,800,000	
Saturday, January 24, 2004	24	2004	1	01/24/04	147,286,495	132,686,278	48,055,769	31,800,000	
Sunday, January 25, 2004	25	2004	1	01/25/04	147,286,495	132,686,278	47,076,259	31,800,000	
Monday, January 26, 2004	26	2004	1	01/26/04	147,286,495		46,096,750	31,800,000	
Tuesday, January 27, 2004	27	2004	1	01/27/04	147,286,495		45,117,240	31,800,000	
Wednesday, January 28, 2004	28	2004	1	01/28/04	147,286,495		44,137,730	31,800,000	
Thursday, January 29, 2004	29	2004	1	01/29/04	147,286,495		43,158,221		
Friday, January 30, 2004	30	2004	1	01/30/04	147,286,495		42,178,711	31,800,000	5,888,000
Saturday, January 31, 2004	31	2004	1	01/31/04	110,425,152	147,286,495	41,199,201	26,900,000	. ,

### Incremental Outstanding

Sum of Cash Outstanding	GAS Price Sensitivity
383,337	
453,498	71,140,752
458,407	71,140,752
451,539	71,140,752
450,559	71,140,752
449,580	71,140,752
448,600	71,140,752
447,621	71,140,752
446,641	71,140,752
445,662	71,140,752
444,682	71,140,752
443,703	71,140,752
442,723	71,140,752
441,744	71,140,752
440,764	71,140,752
439,785	71,140,752
444,693	71,140,752
437,826	71,140,752
436,846	71,140,752
435,867	71,140,752
434,887	71,140,752
433,908	71,140,752
432,928	71,140,752
431,949	71,140,752
430,969	71,140,752
429,990	71,140,752
296,324	71,140,752
295,344	71,140,752
294,365	71,140,752
293,385	71,140,752
298,294	71,140,752
396,952	71,140,752

		LDC P	urchases					
		Per Day MCF Sale	Expected MCF Sales	4/23 prices	Purch Power	Power Plant Notional	Notional COGS	2 σ
31	Dec	625,458	19,389,193	5.97	\$12,950,093	\$3,982,700	132,686,278	
31	2004 Jan	731,734	22,683,742	5.82	\$11,959,778	\$3,307,337	147,286,495	176,790,282.05

	Dec	Jan
MCF Per Load Forecast File		
MO - MPS	962,034	1,093,214
MO - SJ	144,377	179,035
Michigan	3,834,411	4,575,689
Minnesota	5,264,871	5,893,616
Kansas	1,850,698	2,269,615
Colorado	1,096,345	1,094,548
lowa	3,041,776	3,602,938
Nebraska	3,194,682	3,794,957
Total Networks Load	19,389,193	22,503,612
MO - MPS	5.0%	4.9%
MO - SJ	0.7%	0.8%
Michigan	19.8%	20.3%
Minnesota	27.2%	26.2%
Kansas	9.5%	10.1%
Colorado	5.7%	4.9%
lowa	15.7%	16.0%
Nebraska	16.5%	16.9%
	100.0%	100.0%

#### Aquila Inc Detail of working capital

		Storage Inject		D : E
		Volumes	Gross Notional Expense	Daily Expense
31	2003 Jan			
28	Feb			
31	Mar			
30	Apr	662,511	\$3,975,066	\$132,502
31	May	1,975,681	\$11,004,543	\$354,985
30	Jun	3,822,334	\$21,672,634	\$722,421
31	Jul	3,874,646	\$22,240,468	\$717,434
31	Aug	3,696,114	\$21,289,617	\$686,762
30	Sep	3,823,229	\$21,868,870	\$728,962
31	Oct	2,868,437	\$16,665,619	\$537,601
30	Nov			
31	Dec			
31	2004 Jan			
28	Feb			
31	Mar			
30	Apr			
31	May			
214		20,722,952	\$118,716,816	\$554,751

\$5.73

PND Revenues by State	Dec rev	Jan Rev	Dec rev	Jan Rev	Avg
COLORADO	4,633,466.13	5,510,038.01	6%	5%	5.2%
IOWA	19,341,944.41	24,602,573.88	23%	22%	22.5%
KANSAS	13,466,583.27	15,995,020.38	16%	14%	15.1%
MICHIGAN	18,549.48	14,563.68	0%	0%	0.0%
MINNESOTA	27,935,788.35	40,063,557.98	33%	36%	34.5%
NEBRASKA	18,615,585.78	25,545,115.56	22%	23%	22.5%
OKLAHOMA	23,822.88	39,427.87	0%	0%	0.0%
PND_GENERAL	153,306.32	(3,277.03)	0%	0%	0.1%
SOUTH DAKOTA	82,527.18	70,176.87	0%	0%	0.1%
TEXAS	(75,527.58)	33,251.31	0%	0%	0.0%
Subtotal - PND	84,196,046.2	111,870,448.5	100%	100%	100%
_					
PND			53%	55%	54.0%
MGD	22,404,433	29,452,507	14%	15%	14.3%
MPD	27,333,882	32,140,070	17%	16%	16.5%
MPG	697,462	914,742	0%	0%	0.4%
SJD	7,093,912	8,244,575	4%	4%	4.3%
SJG	673,753	742,798	0%	0%	0.4%
WCD	7,738,401	8,427,014	5%	4%	4.5%
WCG	319	2,885	0%	0%	0.0%
WKD	7,376,138	7,717,339	5%	4%	4.2%
WKG	2,289,372	2,448,722	1%	1%	1.3%
Total USU	159,803,720	201,961,101	100%	100%	100%

Cash receipts for Jan 04	\$213,782,043
	Based on Rev.
MGD	30,574,282
MPD	36,244,638
PND	115,527,004
SJD	9,952,414
WCD	9,636,262
WKD	11,845,703
Total receipts for Jan 03	213,780,303
PND by State	115,527,004
COLORADO	6,023,902
IOWA	25,973,088
KANSAS	17,497,792
MICHIGAN	20,246
MINNESOTA	39,852,145
NEBRASKA	25,961,437
OKLAHOMA	36,702
PND_GENERAL	103,485
SOUTH DAKOTA	92,854
TEXAS	(34,647)
Total PND	115,527,004

### **Summary of Purchased Power Cost by State** Source = 2003 Budget Purchased Power for fiscal 2003

Capacity Cost	December
MO - MEP	\$ 1,490,750
MO - MPS Other	\$ 417,676
MO - SJPL	1,090,052
KS	95,600
CO	2,853,354
<b>Total Capacity Cost</b>	\$ 5,947,432

PPower Energy Cost	December
MO - MPS	1,586,890
MO - SJPL	861,886
KS	2,353,745
CO	2,200,140
	\$ 7,002,661

Ppower MWH	December
MO - MPS	52,366
MO - SJPL	73,513
KS	113,120
CO	126,357
	365,356

\$ \$	30.30
¢	
Φ	11.72
\$	20.81
\$	17.41
\$	19.17
	\$

# Summary of Purchased Power Cost by State Source = 2003 Budget Purchased Power for fiscal 2004

Capacity Cost	January
MO - MEP	\$ 1,490,750
MO - MPS Other	\$ 415,986
MO - SJPL	\$ 754,410
KS	\$ 95,600
CO	\$ 2,946,744
<b>Total Capacity Cost</b>	\$ 5,703,490

PPower Energy Cost	January
MO - MPS	 702,107
MO - SJPL	855,493
KS	2,338,173
CO	 2,360,515
	\$ 6,256,288

Ppower MWH	January
MO - MPS	26,234
MO - SJPL	74,136
KS	113,612
CO	115,082
	329,064

Cost per MWH Purch.	Ja	anuary
MO - MPS	\$	26.76
MO - SJPL	\$	11.54
KS	\$	20.58
CO	\$	20.51
	\$	19.01

13,450,528

#### Missouri Power Plant Budget Volumes

		mmBtu	Gross Notional Expense
31	Dec	667,119	\$3,982,700
31	2004 Jan	568,271	\$3,307,337

1,026,897

	_		MGD	MPD	MPG	PND	PNP	SJD	sjG	UED	UPS		WCD	WCG	WKD	WKG	Grand Total	
Jan	3	\$5,479,479	342,299	978,959	326,430	2,156,041	39	•	140,916	215,724		73	402,050	119,349	348,351	165,468	5,479,479	\$0
Jan	17	\$5,479,479	342,299	978,959	326,430	2,156,041	39		140,916	215,724		73	402,050	119,349	348,351	165,468	5,479,479	\$0
Jan	31	\$5,479,479	342,299	978,959	326,430	2,156,041	39		140,916	215,724		73	402,050	119,349	348,351	165,468	5,479,479	\$0
Feb	14	\$5,860,150	494,732	973,397	432,731	2,160,756	39		191,978	215,492		64	429,000	120,561	358,185	198,884	5,860,15 <b>0</b>	\$0
Feb	28	\$5,860,150	494,732	973,397	432,731	2,160,756	39		191,978	215,492		64	429,000	120,561	358,185	198,884	5,860,150	\$0
Mar	14	\$6,073,606	673,994	982,518	434,264	2,179,400	39		192,505	213,617		(25)	409,573	126,189	362,301	200,038	6,073,606	<b>\$</b> 0
Mar	28	\$6,073,606	673,994	982,518	434,264	2,179,400	39		192,505	213,617		(25)	409,573	126,189	362,301	200,038	6,073,606	\$0
Apr	11	\$5,982,056	503,973	1,019,940	439,294	2,197,943	39		192,606	213,617		(25)	423,343	125,094	369,127	200,404	5,982,056	\$0
Apr	25	\$5,982,056	503,973	1,019,940	439,294	2,197,943	39	•	192,606	213,617		(25)	423,343	125,094	369,127	200,404	5,982,056	\$0
May	9	\$6,088,876	516,149	1,002,326	434,274	2,231,278	39		198,167	213,617		(25)	428,640	120,742	438,111	201,387	6,088,876	\$0
May	23	\$6,088,876	516,149	1,002,326	434,274	2,231,278	39		198,167	213,617		(25)	428,640	120,742	438,111	201,387	6,088,876	\$0
June	6	\$6,008,974	508,741	993,790	438,193	2,257,214	39	- •	192,696	213,617		(25)	404,694	120,834	389,618	201,387	6,008,974	<b>\$</b> 0
June	20	\$6,008,974	508,741	993,790	438,193	2,257,214	39		192,696	213,617		(25)	404,694	120,834	389,618	201,387	6,008,974	<b>\$</b> 0
July	3	\$5,964,926	512,310	996,048	435,393	2,229,247	39	•	192,619	213,617		(25)	374,640	121,030	399,179	•	5,964,926	<b>\$</b> 0
July	18	\$5,964,926	512,310	996,048	435,393	2,229,247	39	•	192,619	213,617		(25)	374,640	121,030	399,179	204,185	5,964,926	\$0
Aug	1	\$5,736,423	498,575	993,113	328,850	2,201,997	39		143,925	213,144		(45)	377,201	122,016	399,798	168,620	5,736,423	\$0
Aug	15	\$5,736,423	498,575	993,113	328,850	2,201,997	39	9 288,829	143,925	213,144		(45)	377,201	122,016	399,798	168,620	5,736,423	\$0
Aug	29	\$5,736,423	498,575	993,113	328,850	2,201,997	39	9 288,829	143,925	213,144		(45)	377,201	122,016	399,798	168,620	5,736,423	<b>\$</b> 0
Sept	12	\$5,978,872	512,949	989,451	433,152	2,228,790	39	9 287,446	208,789	213,617		(25)	375,922	121,605	404,642	202,134	5,978,872	\$0
Sept	26	\$5,978,872	512,949	989,451	433,152	2,228,790	39	9 287,446	208,789	213,617		(25)	375,922	121,605	404,642	202,134	5,978,872	<b>\$</b> 0
Oct	10	\$5,953,887	497,721	979,484	436,499	2,221,806	39	9 294,195	215,195	213,617		(25)	370,710	121,605	400,546	202,135	5,953,887	<b>\$</b> 0
Oct	24	\$5,953,887	497,721	979,484	436,499	2,221,806	39	9 294,195	215,195	213,617		(25)	370,710	121,605	400,546	202,135	5,953,887	\$0
Nov	7	\$5,916,201	507,901	984,666	430,912	2,204,036	39	9 286,806	196,087	213,617		(25)	370,570	123,333	395,764	202,134	5,916,201	\$0
Nov	21	\$5,916,201	507,901	984,666	430,912	2,204,036	39	9 286,806	196,087	213,617		(25)	370,570	123,333	395,764	202,134	5,916,201	<b>\$</b> 0
Dec	5	\$5,905,305	496,705	974,462	434,397	2,173,924	40	1 279,750	196,113	211,500		(113)	370,726	121,658	442,647	203,132	5,905,305	\$0
Dec	19	\$5,905,305	496,705	974,462	434,397	2,173,924	40	1 279,750	196,113	211,500	1 1	(113)	370,726	121,658	442,647	203,132	5,905,305	\$0
	Г	\$5,888,977	\$498.961	\$988.784	\$410,156	\$2,201,650	\$39	8 \$289,511	\$184,924	\$213,787		(\$16)	\$394,361	\$121,900	\$390,950	\$193,612	\$5,888.977	[
	L		7.00,001			7-,-21,000	1984 S. S. S. S. W. T. T. S.	THE PERSON NAMED IN TAKEN	18:30 <u> - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - </u>		3.00	1						i

PND		Coloardo	Iowa	Kansas	Minnesota	Nebraska	Other	Total	
Jan	3	98,759	307,562	254,973	368,962	441,547	684,237	2,156,041	2,156,041
Jan	17	98,759	307,562	254,973	368,962	441,547	684,237	2,156,041	2,156,041
Jan	31	98,759	307,562	254,973	368,962	441,547	684,237	2,156,041	2,156,041
Feb	14	101,502	304,789	252,925	370,827	441,534	689,179	2,160,756	2,160,756
Feb	28	101,502	304,789	252,925	370,827	441,534	689,179	2,160,756	2,160,756
Mar	14	98,065	308,683	267,210	370,827	443,495	691,120	2,179,400	2,179,400
Mar	28	98,065	308,683	267,210	370,827	443,495	691,120	2,179,400	2,179,400
Apr	11	109,235	318,111	262,528	372,581	443,495	691,993	2,197,943	2,197,943
Apr	25	109,235	318,111	262,528	372,581	443,495	691,993	2,197,943	2,197,943
May	9	109,386	329,452	280,002	372,581	443,495	696,362	2,231,278	2,231,278
May	23	109,386	329,452	280,002	372,581	443,495	696,362	2,231,278	2,231,278
June	6	109,386	339,542	290,783	372,581	443,495	701,427	2,257,214	2,257,214
June	20	109,386	339,542	290,783	372,581	443,495	701,427	2,257,214	2,257,214
July	3	109,386	324,968	271,071	379,598	443,495	700,730	2,229,247	2,229,247
July	18	109,386	324,968	271,071	379,598	443,495	700,730	2,229,247	2,229,247
Aug	- 1	104,015	318,686	266,464	374,810	443,509	694,513	2,201,997	2,201,997
Aug	15	104,015	318,686	266,464	374,810	443,509	694,513	2,201,997	2,201,997
Aug	29	104,015	318,686	266,464	374,810	443,509	694,513	2,201,997	2,201,997

Sept	12	109,235	315,208	280,506	379,598	443,495	700,748	2,228,790	2,228,790		
Sept	26	109,235	315,208	280,506	379,598	443,495	700,748	2,228,790	2,228,790		
Oct	10	110,094	301,976	282,378	390,122	443,495	693,741	2,221,806	2,221,806		
Oct	24	110,094	301,976	282,378	390,122	443,495	693,741	2,221,806	2,221,806		
Nov	7	118,686	293,178	265,688	390,122	443,495	692,867	2,204,036	2,204,036		
Nov	21	118,686	293,178	265,688	390,122	443,495	692,867	2,204,036	2,204,036		
Dec	5	101,503	287,285	256,631	391,910	443,529	693,066	2,173,924	2,173,924		
Dec	19	101,503	287,285	256,631	391,910	443,529	693,066	2,173,924	2,173,924		
Dec	19	101,303	207,203	250,031	391,910	443,329	093,000	2,173,324	2,173,924		
A.,	. г	106 202	212 505	260 606	277 416	442 104	602 707	0.001.650	0.001.050	1	
Averag	e L	106,203	312,505	268,606	377,416	443,124	693,797	2,201,650	2,201,650	j	
		10.50	0.40/	45.00/	10.50/	44.00/	07.00/	40.00	0.00/	100.00	
011		10.5%	9.4%	15.0%	10.5%		27.6%	12.6%	0.0%		
Other	_			Kansas	Michigan	Minnesota	Missouri		Other	Total	004007
Jan	3	71,807	64,212	102,877	71,807	98,044	189,184	86,306	-	684,237	684,237
Jan	17	71,807	64,212	102,877	71,807	98,044	189,184	86,306	-	684,237	684,237
Jan	31	71,807	64,212	102,877	71,807	98,044	189,184	86,306	-	684,237	684,237
Feb	14	72,326	64,676	103,620	72,326	98,752	190,550	86,930	-	689,179	689,179
Feb	28	72,326	64,676	103,620	72,326	98,752	190,550	86,930	-	689,179	689,179
Mar	14	72,529	64,858	103,912	72,529	99,030	191,087	87,175	-	691,120	691,120
Mar	28	72,529	64,858	103,912	72,529	99,030	191,087	87,175	-	691,120	691,120
Apr	11	72,621	64,940	104,043	72,621	99,155	191,328	87,285	-	691,993	691,993
Apr	25	72,621	64,940	104,043	72,621	99,155	191,328	87,285	-	691,993	691,993
May	9	73,079	65,350	104,700	73,079	99,781	192,536	87,836	-	696,362	696,362
May	23	73,079	65,350	104,700	73,079	99,781	192,536	87,836	-	696,362	696,362
June	6	73,611	65,825	105,462	73,611	100,507	193,936	88,475	-	701,427	701,427
June	20	73,611	65,825	105,462	73,611	100,507	193,936	88,475	_	701,427	701,427
July	3	73,538	65,760	105,357	73,538	100,407	193,744	88,387	-	700,730	700,730
July	18	73,538	65,760	105,357	73,538	100,407	193,744	88,387	-	700,730	700,730
Aug	1	72,885	65,176	104,422	72,885	99,516	192,025	87,603	_	694,513	694,513
Aug	15	72,885	65,176	104,422	72,885	99,516	192,025	87,603	_	694,513	694,513
Aug	29	72,885	65,176	104,422	72,885	99,516	192,025	87,603	_	694,513	694,513
	12	73,540	65,761	105,360	73,540	100,410	193,749	88,389	-	700.748	700,748
Sept	26	73,540	65,761	105,360	73,540		193,749	88,389		700,748	700,748
Sept		73,540	•	•		99,406	191,811	87,505	-	693,741	693,741
Oct Oct	10 24	72,804	65,104 65,104	104,306 104,306	72,804 72,804	99,406	191,811	87,505	-	693,741	693,741
	24 7	•	•		72,804	•	•	•	-	•	•
Nov	21	72,713	65,022	104,175	-	•	191,570 191,570	87,395		692,867	692,867
Nov	5	72,713	65,022	104,175	72,713 72,733		191,625	87,395 87,420	-	692,867	692,867
Dec		72,733	65,041	104,205		•		· · · · · · · · · · · · · · · · · · ·	-	693,066	693,066
Dec	19	72,733	65,041	104,205	72,733	99,309	191,625	87,420	-	693,066	693,066
	. 1	70.046	65.460	101.015	70.040	00 44 4	404.007	ere ear alla	Mariana di Santa	500 305	000 707
Averag	ge (	72,810	65,109	104,315	72,810	99,414	191,827	87,512	u vita e	693,797	693,797
		40			40.50			40.00			
WED		10.5%									
UED		Coloardo	Iowa	Kansas	Michigan	Minnesota	Missouri	Nebraska	Other	Total	
Jan	3	22,639	20,245	32,435	22,639	-	59,645	27,210	-	215,724	215,724
Jan	17	22,639	20,245	32,435	22,639		59,645	27,210	-	215,724	215,7 <b>2</b> 4
Jan	31	22,639	20,245	32,435	22,639	*	59,645	27,210	-	215,724	215,724
Feb	14	22,615	20,223	32,400	22,615	•	59,581	27,181		215,492	215,492
Feb	28	22,615	20,223	32,400	22,615		59,581	27,181	-	215,492	215,492
Mar	14	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Mar	28	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Apr	11	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
-										•	•

Apr	25	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
May	9	22,418	20,047	32,118	22,418	30,609	59,062	26,945	•	213,617	213,617
May	23	22,418	20,047	. 32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
June	6	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
June	20	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
July	3	22,418	20,047	32,118	22,418	30,609	59,062	26,945		213,617	213,617
July	18	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Aug	1	22,368	20,002	32,047	22,368	30,541	58,932	26,885	-	213,144	213,144
Aug	15	22,368	20,002	32,047	22,368	30,541	58,932	26,885	-	213,144	213,144
Aug	29	22,368	20,002	32,047	22,368	30,541	58,932	26,885	-	213,144	213,144
Sept	12	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Sept	26	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Oct	10	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Oct	24	22,418	20,047	32,118	22,418	30,609	59,062	26,945	-	213,617	213,617
Nov	7	22,418	20,047	32,118	22,418	30,609	59,063	26,945	-	213,617	213,617
Nov	21	22,418	20,047	32,118	22,418	30,609	59,063	26,945	_	213,617	213,617
Dec	5	22,196	19,848	31,800	22,196	30,306	58,477	26,678	-	211,500	211,500
Dec	19	22,196	19,848	31,800	22,196	30,306	58,477	26,678	-	211,500	211,500
			,	,	,	,		,		,	,
Averag	ie [	22,436	20,063	32,144	22,436	30,633	59,110	26,966	oduje vejni, koj j	213,787	213,787
	,- [					. 5. Million	, 188 (8 T 1	### 19 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	THE PERSON NAME OF THE PARTY OF		
		15%		22%			63%			100%	
UPS		Coloardo	Iowa	Kansas	Michigan	Minnesota	Missouri	Nebraska	Other	Toal	
Jan	3	11	-	16	-	-	46	-	-	73	73
Jan	17	11		16	_	-	46	-	_	73	73
Jan	31	11	-	16	_		46	-	-	73	73
Feb	14	10	-	14	-		40	_	-	64	64
Feb	28	10	_	14	_	-	40	-	-	64	64
Mar	14	(4)	-	(5)	-	-	(15)		-	(25)	(25)
Mar	28	(4)		(5)		_	(15)		_	(25)	(25)
Apr	11	(4)		(5)		_	(15)		-	(25)	(25)
Apr	25	(4)		(5)		-	(15)		-	(25)	(25)
May	9	(4)		(5)		_	(15)		-	(25)	(25)
May	23	(4)		(5)		_	(15)		_	(25)	(25)
June	6	(4)		(5)		-	(15)		_	(25)	(25)
June	20	(4)		(5)		_	(15)		-	(25)	(25)
July	3	(4)		(5)		_	(15)		-	(25)	(25)
July	18	(4)		(5)		-	(15)			(25)	(25)
Aug	1	(7)		(10)		-	(28)		-	(45)	(45)
Aug	15	(7)		(10)		-	(28)			(45)	(45)
Aug	29	(7)		(10)		-	(28)		_	(45)	• •
Sept	12	(4)		(5)		-	(15)		-	(25)	
Sept	26	(4)		(5)		-	(15)		_	(25)	(25)
Oct	10	(4)		(5)		_	(15)		_	(25)	
Oct	24	(4)		(5)		_	(15)		_	(25)	. ,
Nov	7	(4)		(5)		_	(15)		_	(25)	
Nov	21	(4)		(5)		_	(15)		_	(25)	, ,
Dec	5	(17)		(25)		-	(71)			(113)	
Dec	19	(17)		(25)		-	(71	•	_	(113)	, ,
200	,,	(17)	,	(23)	·	-	(7.1	, -	-	(113)	(113)
Averag	oe l	(2)	) . w Silvesi, .Fuf.	(3)			(10	)		(16)	(16)

Sum of Sum 1Unit MPG PND PNP WCD Period MGD MPD SJD SJG UED UPS WCG WKD WKG Grand Total 921,417 2,633,971 878,286 5,801,007 1,064 762,574 479,583 580,423 1,081,750 197 321,119 937,266 548,287 14,946,944 887,844 1,746,004 776,199 3,875,795 710 509,371 411,225 386,533 769,507 216,253 10.681.865 115 642,484 459.825 1,762,363 778,949 3,909,237 536,026 412,172 1,214,673 715 383,169 -44 734.660 226,347 649.867 461.894 11,070,029 904.525 1,829,488 787.972 3.942.498 715 531.555 412,352 383,169 -44 759,360 224.383 662,111 462,551 10,900,636 936.501 1,797,894 778,967 4,002,292 715 544,953 422,327 383,169 -44 768,860 216,577 785,850 464,315 11,102,376 923,212 1,782,583 785,997 4,048,813 715 516,261 412,515 383,169 -44 725,909 698,867 216,742 464.315 10.959.054 929,615 1,786,633 780,974 3,998,649 715 513,514 412,376 -44 383,169 672,000 217,094 469,333 10,880,045 716,016 1,357,467 2,672,053 777,119 884,798 5.924.656 1,073 487,679 573,483 -121 1,014,890 328,294 1,075,691 556,767 15,653,850 930,761 1,774,799 776,954 3,997,829 715 515,598 441,381 383,169 -44 674,300 218,126 725.816 465,655 10.905.059 903,446 1,756,922 782,958 3,985,302 715 527,704 452,871 383,169 -44 664,950 218,126 718,468 465,656 10,860,243 11 921,705 1,766,218 772,937 3,953,427 715 514,451 418,596 383,169 -44 664,700 221,224 709,891 465,655 10,792,645 901,624 1,747,914 779,188 3,899,415 719 501,795 418,645 379,372 -202 664,980 218,221 793,986 467,450 10,773,108 Grand Total 11,732,789 23,056,846 9,564,175 51,338,923 9,289 6,750,921 5,181,722 4,985,161 -363 9,195,867 2,842,510 9,116,314 5,751,700 139,525,853

4.982,315 (4.914,331) 67,984

eriod	I	MGD	MPD	MPG	PND	PNP	SJD	SJG	UED	UPS		WCD	WCG	WKD	WKG	Grand Total	i
	1	1,026,897	2,936,878	979,289	6,468,123	1,187	850,271	422,748	647,172		220	1,206,151	358,048	1,045,052	496,403	16,438,438	5,4
	2	989,464	1,946,794	865,461	4,321,512	792	567,948	383,955	430,984		128	858,000	241,122	716,370	397,769	11,720,301	5,8
	3	1,347,988	1,965,035	868,528	4,358,799	798	597,669	385,011	427,233		(49)	819,146	252,377	724,602	400,075	12,147,214	6,0
	4	1,007,946	2,039,880	878,588	4,395,886	798	592,684	385,211	427,233		(49)	846,687	250,187	738,254	400,808	11,964,115	5,9
	5	1,032,298	2,004,652	868,548	4,462,556	798	607,623	396,333	427,233		(49)	857,279	241,484	876,223	402,774	12,177,757	6,0
	6	1,017,481	1,987,581	876,386	4,514,427	798	575,631	385,393	427,233		(49)	809,389	241,668	779,237	402,774	12,017,954	6,0
	7	1,024,621	1,992,096	870,786	4,458,494	798	572,568	385,238	427,233		(49)	749,280	242,060	798,358	408,370	11,929,859	5,9
	8	1,495,726	2,979,339	986,549	6,605,992	1,197	866,488	431,775	639,433		(135)	1,131,603	366,048	1,199,395	505,859	17,209,277	5,7
	9	1,025,899	1,978,901	866,303	4,457,580	798	574,892	417,578	427,233		(49)	751,845	243,211	809,285	404,269	11,957,753	5,9
	10	995,442	1,958,969	872,998	4,443,612	798	588,390	430,390	427,233		(49)	741,419	243,211	801,092	404,270	11,907,783	5,9
	11	1,015,802	1,969,333	861,824	4,408,071	798	573,613	392,173	427,234		(49)	741,141	246,665	791,529	404,269	11,832,413	5,9
	12	993,410	1,948,924	868,795	4,347,848	802	559,501	392,227	423,000		(225)	741,453	243,317	885,295	406,263	11,810,622	5,9
		1,081,081	2,142,365	888,671	4,770,242	863	627,273	400,669	463,205		(34)	854,449	264,117	847,058	419,492	12,759,457	6,3
ND.																	
		Coloardo	Iowa	Kansas	Minnesota	Nebraska	Other	Total									
	1	265,720	827,520	686,027	992,723	1,188,019	1,840,997	5,801,008	5,801,007	!							
	2	182,066	546,707	453,677	665,160	791,988	1,236,196	3,875,797	3,875,795	3							
	3	175,902	553,691	479,300	665,160	795,507	1,239,677	3,909,240	3,909,237	!							
	4	195,937	570,602	470,902	668,307	795,507	1,241,243	3,942,502	3,942,498	3							
	5	198,208	590,945	502,246	668,307	795,507	1,249,079	4,002,297	4,002,292	3							

4,048,819

3,998,656

5,924,664

3,997,838

3,985,312

3,953,438

3,899,427

4,048,813

3,998,649

5,924,656

3,997,829

3,985,302

3,953,427

3,899,415

PND

196,208

196,208

279,862

195,937

197,479

212,889

182,068

10

11

12

609,043

582,902

857,451

565,395

541,660

525,879

515,309

521,584

486,225

716,943

503,150

506,507

476,571

460,324

	Coloardo	Iowa	Kansas	Minnesota	Nebraska	Other	Total	
1	296,277	922,685	764,920	1,106,887	1,324,642	2,052,711	6,468,124	6,468,123
2	203.003	609,579	505.850	741.653	883.067	1.378.359	4.321.514	4 321 512

668,307

680,893

680,893

699,771

699,771

702,978

1,008,456

795,507

795,507

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795,568

1,193,299

1,258,164

1,256,914

1,868,645

1,256,947

1,244,378

1,242,810

1,243,168

1	3	196,131	617,366	534,420	741,653	886,990	1,382,240	4,358,802	4,358,799	
	4	218,470	636,222	525,056	745,162	886,990	1,383,986	4,395,890	4,395,886	
İ	5	218,772	658,904	560,005	745,162	886,990	1,392,723	4,462,561	4,462,556	
1	6	218,772	679,083	581,566	745,162	886,990	1,402,853	4,514,433	4,514,427	
ł	7	218,772	649,936	542,141	759,195	886,990	1,401,459	4,458,501	4,458,494	
	8	312,046	956,058	799,392	1,124,429	1,330,528	2,083,539	6,606,000	6,605,992	
	9	218,470	630,416	561,013	759,195	886,990	1,401,496	4,457,589	4,457,580	
ļ	10	220,189	603,951	564,756	780,244	886,990	1,387,482	4,443,622	4,443,612	
	11	237,371	586,356	531,377	780,244	886,990	1,385,733	4,408,082	4,408,071	
1	12	203,006	574,570	513,262	783,820	887,058	1,386,132	4,347,860	4,347,848	
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Pay Period timing

) Jan instead of 3 and 3 pay periods in March instead of 2; iations in budgeted overtime. Slight variation

Slight variations of total a 1% non-union merit incr	Slight variations of total among weeks - Michigan budgeted 2 pay periods in ] 1% non-union merit increase budgeted starting in March; also seasonal varia	y periods in easonal varia
month	Jan	
day	m	
total	(14,742,993)	
payroll dates	(4,914,331)	
payroll tax at 7.5%	7.5% (368,575)	
company 401K at 4%	4% (196,573)	
total	(5,479,479)	
inc stmt		
payroll dates	(4,199,568)	
payroll tax at 7.5%	(314,968)	
company 401K at 4%	(167,983)	
total	(4,682,518)	
capex/rwip		
payroll dates	(365.023)	
payroll tax at 7.5%	(27,377)	
company 401K at 4%	(14,601)	
total	(407,000)	
other bal sheet		
payroll dates	(349,741)	
payroll tax at 7.5%	(26,231)	
company 401K at 4%	(13,990)	
total	(389,961)	

DATE OF REQUEST:

September 30, 2003

DATE RECEIVED:

September 30, 2003

DATE DUE:

October 13, 2003

REQUESTOR:

David Springe

QUESTION:

Please discuss how the payment terms for purchased power, gas supply, pipeline capacity, and/or coal has changed over the past few years as the result of the downgrade in Aquila's credit ratings or other financial difficulties.

**RESPONSE:** Please see the attached response to MPSC 0003 (Part 2) which discusses the changes in payment terms during the last several years.

ATTACHMENT: MPSC DR 0003

ANSWERED BY: Mark Reed

#### **VERIFICATION OF RESPONSE**

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

Signed:	
Dated:	

### AQUILA, INC. CASE NO. EF-2003-0465 DATA REQUEST NO. MPSC-3

DATE OF REQUEST:

May 29, 2003

DATE RECEIVED:

May 29, 2003

DATE DUE:

June 18, 2003

REQUESTOR:

Joan Wandel

QUESTION:

- 1) For each state in which Aquila operates, please identify and provide the procurement procedures and timing of actual payments and related documentation on the payment pattern or processes used to make payments for:
  - Natural gas purchases (for both electric and natural gas operations); and
  - Purchased power purchases.
  - 2. Has the timing of actual payments for natural gas (for electric and gas operations) and purchased power changed during the previous three-year period and, if so, please explain those changes.

#### RESPONSE:

For Natural Gas:

- 1.1 Please find attached copies of natural gas procurement procedures for daily/monthly purchases and for over one month.
- 1.2 The timing of when payments are due is provided in the base contract with the supplier. Payment is usually made on the 25<sup>th</sup> of the month following production or within 10 days of receipt of the invoice, whichever is later. Payments are made after verification of delivery of the gas is made against pipeline statements. Price is confirmed against contract exhibits completed by our buyer(s).

#### For Purchased Power:

1. Purchased power is procured on a long-term basis according to IRP requirements. Spot purchased power is procured on a short-term basis as needed due to demand and market conditions. The majority of purchased power purchases are done with counterparties under the WSPP or MAPP agreements. The payment terms on both of these agreements are "10 days after receipt, or the 20<sup>th</sup> of the month, whichever is later". Any purchases that are not done under the WSPP or MAPP agreement would be covered by separate, stand-alone contracts that vary in regard to the payment terms.

#### For both Natural Gas and Purchased Power:

2. The timing of some natural gas and purchased power payments have changed within the last year due to credit issues related to Aquila's investment rating downgrades. Following the downgrades, Aquila has been required to post cash deposits, make prepayments, or pay amounts <u>before</u> gas or power is delivered rather than normal payment terms of 20-25 days following month of deliver, in order to be able to continue to do business with certain counterparties.





sap.1.doc

3. ATTACHMENT:

ANSWERED BY: Debbie Francis, Alan Pederson and Debbie Hines

DATE OF REQUEST:

September 30, 2003

DATE RECEIVED:

September 30, 2003

DATE DUE:

October 13, 2003

REQUESTOR:

David Springe

Consumer Counse

C.U.R.B.

QUESTION:

How much of the term loan has already been collateralized by assets in other jurisdictions?

#### RESPONSE:

The term loan currently has the network assets from Michigan, Nebraska and Colorado in the collateral pool. These assets support a loan value of approximately \$395 million based on a 1.67x coverage calculation.

ATTACHMENT:

None

ANSWERED BY:

Randy Miller

#### **VERIFICATION OF RESPONSE**

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

Signed:

Dated: 10-6-03

DATE OF REQUEST:

September 30, 2003

DATE RECEIVED:

September 30, 2003

DATE DUE:

October 13, 2003

REQUESTOR:

David Springe

QUESTION:

In order to collateralize each dollar of the term loan, how much in a) regulated assets and b) unregulated assets would the Company have to pledge? Also state if the assets are valued at book value or market value.

**RESPONSE:** Under the term loan, there are no on-going collateral requirements. The lenders were willing to accept the assets that Aquila could pledge at signing as collateral for the entire loan, subject to Aquila agreeing to use commercially reasonable efforts to add regulated assets to the collateral package. Collateral ratios are relevant in limited areas only, such as prepayments, interest rates, and financial covenants.

The assets are valued by independent appraisals which would indicate an approximate market value. The appraisals to date have been performed by BearingPoint.

ATTACHMENT: NA

ANSWERED BY: Mark Reed

#### VERIFICATION OF RESPONSE

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

Signed: M.W. New

Dated: 10/8/03

DATE OF REQUEST:

September 30, 2003

DATE RECEIVED:

September 30, 2003

DATE DUE:

October 13, 2003

REQUESTOR:

David Springe

QUESTION:

Is it correct that all Aquila's operations have access to the proceeds of the term loan?

**RESPONSE:** Yes, all of Aquila's business operations have access to the proceeds from the term loan on an "as needed" basis. The Company estimates that \$250m of the loan balance is sufficient for its domestic utility operations and the remaining \$180m, sufficient for its remaining non-regulated businesses.

It is Aquila's intent to maintain a proper alignment of domestic utility collateral with domestic utility loan requirements and non-utility business collateral with non-utility loan needs.

ATTACHMENT: NA

ANSWERED BY: Mark Reed

#### **VERIFICATION OF RESPONSE**

I have read the foregoing Data Request and Answer(s) thereto and find the answer(s) to be true, accurate, full and complete and contain no material misrepresentations or omissions to the best of my knowledge and belief; and I will disclose to the Citizens' Utility Ratepayer Board any matter subsequently discovered which affects the accuracy or completeness of the answer(s) to this Data Request.

Signed:	
Dated:	

DATE OF REQUEST:

September 30, 2003

DATE RECEIVED:

September 30, 2003

DATE DUE:

October 13, 2003

REQUESTOR:

David Springe

QUESTION:

Please provide the Company's cash working capital requirement submitted in its last base rate case in Kansas.

#### **RESPONSE:**

Aquila has both electric and gas operations in the state of Kansas.

For the electric operations, the cash working capital requirement submitted by Aquila Networks-WPK, formerly West Plains Energy, in its last rate case was (\$6,446,822). This was adjusted in the final rate order to take into account various pro forma adjustments. This adjustment is displayed in Appendix 1 attached to the Commission order in Docket No. 01-WPEE-473-RTS.

For the gas operations, the cash working capital requirement submitted by Aquila Networks-Peoples Natural Gas Kansas Operations was (\$822,626). This calculation can be found in Docket No. 00-UTCG-336-RTS Section 6, Schedule 1.

However it should be noted that these calculations for rate base treatment are inherently different than the peak need cash working capital calculation performed in support of the term loan secured by Aquila and submitted in this docket. The calculation for inclusion in rate base is based on an *annual average* calculation while the peak day working capital analysis is similar to a utility's analysis of peak day requirements for generating and purchased capacity for the customers on the electric system. It is also similar to design day planning that is performed for the gas distribution segment of the business to make sure there is enough pipeline and storage capacity to serve the peak day needs of the gas utility customers. The utility must determine the peak amount of capacity required under a weather normal and abnormal scenario to ensure it has the capacity to handle the peak need. The utility does not expect to operate at the peak capacity at all times, not even on average for the year, but it must ensure it has the necessary capacity to meet its *potential* peak day usage.

ATTACHMENT: None

**ANSWERED BY: Carol Lowndes** 

#### CERTIFICATE OF SERVICE

I, Niki Christopher, hereby certify a true and correct copy of the foregoing, was hand delivered on this 31st day of October, 2003 to:

Anne Bos Kansas Corporation Commission 1500 SW Arrowhead Rd. Topeka, KS 66604 Hand Delivered

James G. Flaherty Anderson, Byrd, Richeson, Flaherty & Henrichs, LLP 216 S. Hickory, PO Box 17 Ottawa, KS 66067

Randal P. Miller V.P., Finance & Treasurer Aquila, Inc. 20 West Ninth Street Kansas City, MO 64105

Niki Christopher