20170726132822

Public Version Date: 07/26/2017

Public Version Commission of Kansas

BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

In the Matter of a the Complaint Against) Docket No.

Westar Energy, Inc. by Cathy J. Pechin) 15-WSEE-509-COM

RESPONSE OF WESTAR ENERGY, INC. TO COMMISSION ORDER DENYING MOTION TO DISMISS

Westar Energy, Inc. (Westar) submits the following Response to the Commission Order Denying Motion to Dismiss of Westar Energy, Inc. that was issued in the above-captioned docket on June 27, 2017:

A. Introduction

- 1. Ms. Pechin filed her Complaint with the Commission on April 27, 2015. Ms. Pechin's complaint focused on Westar's partnership with HomeServe that enables HomeServe to provide an option to customers to obtain insurance for the maintenance and repair of a portion of the exterior electrical system at their home.
- 2. After multiple filings by Westar and Commission Staff, on June 27, 2017, the Commission issued its Order Denying Motion to Dismiss of Westar Energy, Inc. (Order). In that Order, the Commission found that Westar violated Section 1.28 of its Tariff when it shared Ms. Pechin's account information with HomeServe without obtaining her consent. In paragraph 12 of the Order, the Commission indicates that it is considering assessing a civil penalty to Westar pursuant to K.S.A. 66-138(a)(2) and orders Westar to respond to certain questions by July 27, 2017.
- 3. Westar's response to the questions listed in the Order, as well as a general update regarding the status of the HomeServe program and Westar's comments regarding the Commission's assessment of a civil penalty, are included below.

B. Program Update

- 4. In late 2016, Westar changed its business processes related to HomeServe. Since the end of 2016, Westar has not provided customer mailing information whatsoever to HomeServe, and mailing lists used in marketing the protection coverages are generated entirely by HomeServe from third-party independent data. In addition, Westar changed the appearance of the marketing material it sends to Westar customers to even more clearly indicate its partnership with HomeServe and that products and services are sold by HomeServe. An example of the revised marketing material is attached hereto as Attachment 4. Westar made these changes as a result of discussions with Commission Staff after Staff filed its Report and Recommendation in this docket October 2016.
- 5. The updated Home Services mailer referenced above includes the following statements:
 - Westar received compensation from HomeServe for sharing customer information.¹
 - HomeServe exterior electric line coverage excludes coverage for damage caused by weather or wildlife.
 - Westar receives compensation from HomeServe for products sold from this offer.
- 6. Given that Westar is no longer providing customer contact information to HomeServe, Westar requests authorization from the Commission to remove the first item in the bulleted list above from future mailings.

¹ Please note that Westar Energy no longer provides a customer mailing list to HomeServe and will not provide any customer information without the consent of the customer.

C. Response to Commission Questions

7. Westar's responses to the Commission questions in paragraph 12 of the Order are as follows:

Question A: How many customer complaints have you received related to HomeServe?

Answer:

Westar has received or has been made aware of a total of 96 customer complaints since program inception, which was in October 2014. Westar believes the number of complaints is very low when considered in the context of the volume of interactions with customers in connection with the program. Since program inception, HomeServe has marketed to as many as 388,000 Westar customers and created HomeServe customers out of approximately 22,000 households.

Question B: Please briefly identify the nature of each complaint.

Answer:

A spreadsheet containing a brief description of each complaint is attached hereto as Attachment 1. The table below summarizes the types of complaints that were received.

| Complaint type | # | % |
|---------------------------------|----|-----|
| Marketing- remove from mailing | | |
| list | 21 | 22% |
| Marketing- collateral and other | 18 | 19% |
| Terms & Conditions | 17 | 18% |
| Customer Service | 13 | 14% |
| Billing & Payments | 8 | 8% |
| Contractor Performance | 7 | 7% |
| Call Handling/Center | 7 | 7% |
| Repair Management | 2 | 2% |
| Claims Handling | 1 | 1% |
| Postal Processing | 1 | 1% |
| Systems | 1 | 1% |
| Total | 96 | |

Question C: Please identify any and all customer complaints that have been filed against Westar with any government entity related to HomeServe.

Answer: The complaints filed with government entities are also identified in

Attachment 1. In total, one complaint has been filed with the Attorney

General and six complaints have been filed with this Commission.

Question D: How many Westar customers received the HomeServe mailings?

Answer: The spreadsheet attached hereto as Attachment 2 identifies the number of

customers that received each mailing by HomeServe. There were 12 mailings done by HomeServe that went to between 340,000 and 388,000 customers. There were also four other mailings that went to smaller groups

of customers.

Question E: How many times did Westar customers receive HomeServe mailings?

Answer: Attachment 2 also identifies the number of mailings sent by HomeServe.

There were 16 mailings total, 12 of which went to the majority of Westar

customers and four of which went to smaller subsets of customers.

Question F: How much compensation did Westar receive from HomeServe?

Answer: Westar has received payments totaling ** from HomeServe

o date. The spreadsheet attached hereto as Attachment 3 contains

information regarding the timing of the compensation received.

D. Discussion of Penalty Assessment

8. Westar understands that the Commission intends to assess a civil penalty to Westar pursuant to K.S.A. 66-138(a)(2), which authorizes the Commission to assess a civil penalty ranging from \$100 to \$5,000 for any violation of the public utilities act.

- 9. In its Report and Recommendation, Staff recommended a penalty of \$1,500 for the tariff violation in this docket. Westar is agreeable to Staff's recommendation regarding the penalty assessment.
- 10. In the alternative, if the Commission thinks that a broader penalty is appropriate, Westar would recommend that the Commission find that each of the 16 mailings completed by HomeServe constituted a "violation" of Westar's Tariff as that term is used in K.S.A. 66-138. Because Westar took actions to address the violation found by the Commission even prior to

receiving the Commission's order, because the number of complaints received regarding the

HomeServe program are minimal when compared to the total number of customers receiving

mailings,² and because Westar has received significant positive feedback from customers enrolling

in the HomeServe program (see Attachment 5, summarizing feedback received), Westar requests

that the Commission assess a penalty of \$1,500 per violation, which is in the middle of the range

authorized by statute. This would result in a total civil penalty of \$24,000.

WHEREFORE, Westar requests that the Commission accept its responses to the

Commission's questions as stated in the Order, accept its recommendation regarding the

assessment of a civil penalty, and further relief as may be appropriate.

Respectfully submitted,

WESTAR ENERGY, INC.

Cathryn J. Dinges, #20848

Senior Corporate Counsel

818 South Kansas Avenue

Topeka, Kansas 66612

(785) 575-8344; Telephone

(785) 575-8136; Fax

² See Staff Report and Recommendation, pp. 6-7 (Oct. 13, 2016) ("Complaints received by the Commission and by the Kansas Attorney General's office regarding the HomeServe program have been few in number").

VERIFICATION

| STATE OF KANSAS |) | |
|-------------------|---|-----|
| |) | ss: |
| COUNTY OF SHAWNEE |) | |

Cathryn J. Dinges, being duly sworn upon her oath deposes and says that she is one of the attorneys for Westar Energy, Inc.; that she is familiar with the foregoing **Response**; and that the statements therein are true and correct to the best of her knowledge and belief.

Cathryn J. Dinges

SUBSCRIBED AND SWORN to before me this had day of July, 2017.

Notary Public

My Appointment Expires: 8/28/2020

Donna G. Quinn

NOTARY PUBLIC~STATE OF KANSAS

MY APPT EXP: 8/26/2020

CERTIFICATE OF SERVICE

I hereby certify that on this <u>Zig</u>th day of July, 2017, the foregoing **Response** was electronically served on all parties of record.

Cathryn Linges
Cathryn J. Dinges

Home Services from Westar Energy Customer Complaints & Escalations

| COL | INT | DATE | NAME | COMPLAINT | DETAIL |
|-----|------|----------------|--------------------------|----------------------------|--|
| | Kans | as Attorney (| General (AG) Complaints | | |
| 1 | 1 | | Lamonte Armstrong | Customer Service | Miscommunication |
| | Kans | as Corporation | on Commission (KCC) Com | plaints | |
| 2 | 1 | 11/21/14 | David & Robert Frederick | Terms & Conditions | Claim coverage for ice storms |
| 3 | 2 | | Cathy Pechin | Marketing | Customer mailing address |
| 4 | 3 | | Dale Forge | Marketing | Misleading Literature |
| 5 | 4 | | Karen Nelson | Marketing | Misleading Literature |
| 6 | 5 | | Joe Hendrix | Marketing | Do Not Mail |
| 7 | 6 | | Richard Baker | Marketing | Misleading Literature |
| | | ar Escalation | | la a di di | |
| 8 | 1 | 8/17/15 | | Marketing | Misleading Literature |
| 9 | 2 | 12/31/15 | | Call Center | Failure to mail follow-up documents |
| 10 | 3 | 2/23/16 | | Marketing | Customer mailing address |
| 11 | 4 | 2/24/16 | | Marketing | Do Not Mail |
| 12 | 5 | 2/24/16 | | Marketing | Do Not Mail |
| 13 | 6 | 2/25/16 | | Terms & Conditions | Coverage of underground cable |
| 14 | 7 | 2/25/16 | | Marketing | Do Not Mail |
| 15 | 8 | 3/7/16 | | Call Center | Asked for duplicate information |
| 16 | 9 | 3/31/16 | | Marketing | Misleading Literature |
| 17 | 10 | 5/16/16 | | Contractor Performance | Diagnosis Dispute |
| 18 | 11 | 5/19/16 | | Terms & Conditions | Eligibility |
| 19 | 12 | 5/31/16 | | Terms & Conditions | No Emergency Breakdown |
| 20 | 13 | 6/20/16 | | Terms & Conditions | Eligibility |
| 21 | 14 | 6/24/16 | | Customer Service | Enrollment Dispute |
| 22 | 15 | 7/6/16 | | Marketing | Misleading Literature |
| 23 | 16 | 7/13/16 | | Contractor Performance | Scheduling Issues |
| 24 | 17 | 7/13/16 | | Terms & Conditions | Eligibility |
| 25 | 18 | 8/11/16 | | Terms & Conditions | No Emergency Breakdown |
| 26 | 19 | 8/22/16 | | Call Handling | Disputes Repudiation |
| 27 | 20 | 9/6/16 | | Contractor Performance | Scheduling Issues |
| 28 | 21 | 9/7/16 | | Billing & Payments | Unauthorized Direct Debit |
| 29 | 22 | 9/9/16 | | Terms & Conditions | Ineligibility of shared infrastructure |
| 30 | 23 | 9/19/16 | | Terms & Conditions | No Emergency Breakdown |
| 31 | 24 | 9/21/16 | | Billing & Payments | Unauthorized Renewal |
| 32 | 25 | 10/5/16 | | Call Handling | Disputes Repudiation |
| 33 | 26 | 11/16/16 | | Claims Handling | Underground claim denied in error |
| 32 | 27 | 11/28/16 | | Call Handling | Excessive Hold |
| 35 | 28 | 12/7/16 | | Billing & Payments | Unauthorized Direct Debit |
| 36 | 29 | 12/29/16 | | Billing & Payments | Payment Options |
| 37 | 30 | 1/517 | | Contractor Performance | Left worksite unclean |
| 38 | 31 | 1/3/17 | | | No response to return of registration |
| 39 | 32 | 2/17/17 | | Marketing Customer Service | Enrollment Dispute |
| 40 | 33 | 3/3/17 | | | Miscommunication |
| 41 | 34 | 3/13/17 | | Call Handling | |
| 41 | 35 | 4/26/17 | | Marketing | Misleading Literature |
| | 36 | | | Terms & Conditions | No Emergency Breakdown |
| 43 | | 4/27/17 | | Terms & Conditions | Eligibility |
| 44 | 37 | 5/3/17 | | Repair Management | Availability |
| 45 | 38 | 5/22/17 | | Customer Service | Eligibility |
| 46 | 39 | 6/12/17 | | Contractor Performance | Left trench open |

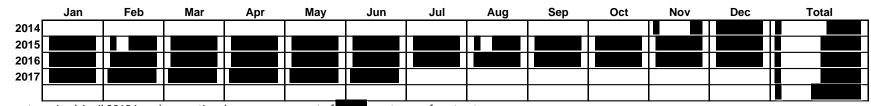
| | Comp | laints to Home | eServe- not included in W | estar Escalations | |
|----|------|----------------|---------------------------|------------------------|--------------------------------|
| 47 | 1 | 11/4/2014 | | Marketing | Misleading Literature |
| 48 | 2 | 11/13/2014 | | Customer Service | Eligibility |
| 49 | 3 | 11/24/2014 | | Marketing | Misprinted Name |
| 50 | 4 | 1/23/2015 | | Marketing | Service Agreement Not Received |
| 51 | 5 | 2/3/2015 | | Marketing | Do Not Mail |
| 52 | 6 | 2/3/2015 | | Marketing | Do Not Mail |
| 53 | 7 | 2/11/2015 | r | Marketing | Do Not Mail |
| 54 | 8 | 2/17/2015 | | Marketing | Duplicate Mailing |
| 55 | 9 | 2/19/2015 | | Marketing | Do Not Mail |
| 56 | 10 | 2/23/2015 | | Postal Processing | Processing Delay |
| 57 | 11 | 3/4/2015 | | Marketing | Terms and Conditions |
| 58 | 12 | 3/9/2015 | | Marketing | Do Not Mail |
| 59 | 13 | 3/18/2015 | | Marketing | Do Not Mail |
| 60 | 14 | 3/30/2015 | | Marketing | Do Not Mail |
| 61 | 15 | 4/2/2015 | | Billing & Payments | Unauthorized DD |
| 62 | 16 | 5/11/2015 | | Marketing | Do Not Mail |
| 63 | 17 | 5/11/2015 | | Marketing | Do Not Mail |
| 64 | 18 | 5/13/2015 | | Marketing | Do Not Mail |
| 65 | 19 | 5/13/2015 | | Marketing | Do Not Mail |
| 66 | 20 | 6/16/2015 | | Call Handling | Disputes Repudiation |
| 67 | 21 | 6/26/2015 | | Repair Management | Clarification of Coverage |
| 68 | 22 | 7/8/2015 | | Terms & Conditions | No Emergency Breakdown |
| 69 | 23 | 7/8/2015 | | Terms & Conditions | Out Of Pocket Expense |
| 70 | 24 | 7/30/2015 | | Customer Service | Call Handling |
| 71 | 25 | 8/7/2015 | | Terms & Conditions | Eligibility |
| 72 | 26 | 8/28/2015 | | Customer Service | Enrollment Dispute |
| 73 | 27 | 9/8/2015 | | Terms & Conditions | Out Of Pocket Expense |
| 74 | 28 | 9/21/2015 | | Systems | Transaction Error |
| 75 | 29 | 9/30/2015 | | Contractor Performance | Misscommunication |
| 76 | 30 | 10/13/2015 | | Marketing | Do Not Mail |
| 77 | 31 | 11/2/2015 | | Terms & Conditions | Interpretation |
| 78 | 32 | 11/9/2015 | | Marketing | Misleading Literature |
| 79 | 33 | 11/16/2015 | | Customer Service | Miscommuncation |
| 80 | 34 | 12/14/2015 | | Marketing | Duplicate Mailing |
| 81 | 35 | 12/15/2015 | | Customer Service | Call Handling |
| 82 | 36 | 12/15/2015 | | Marketing | Do Not Mail |
| 83 | 37 | 12/22/2015 | | Customer Service | Eligibility |
| 84 | 38 | 12/29/2015 | | Billing & Payments | Unauthorised DD |
| 85 | 39 | 2/24/2016 | | Marketing | Do Not Mail |
| 86 | 40 | 2/26/2016 | | Marketing | Do Not Mail |
| 87 | 41 | 2/26/2016 | | Marketing | Do Not Mail |
| 88 | 42 | 2/26/2016 | | Marketing | Do Not Mail |
| 89 | 43 | 3/14/2016 | | Billing & Payments | Unauthorized DD |
| 90 | 44 | 4/14/2016 | | Customer Service | Delayed Refund |
| 91 | 45 | 6/30/2016 | | Customer Service | Lack of Follow Up |
| 92 | 46 | 9/1/2016 | | Marketing | Misleading Literature |
| 93 | 47 | 9/8/2016 | | Contractor Performance | Scheduling Issues |
| 94 | 48 | 10/7/2016 | | Customer Service | Failure To Cancel |
| 95 | 49 | 11/16/2016 | | Billing & Payments | Doubled billed |
| 96 | 50 | 3/16/2017 | | Terms & Conditions | Interpretation |

HomeServe Direct Mail Statistics

| | | | | Volume |
|-------|------|-------|--------------|---------|
| Count | Year | Month | Mailing Type | Mailed |
| 1 | 2014 | 10 | Postcard | 370,049 |
| 2 | 2014 | 10 | Letter | 386,446 |
| 3 | 2015 | 01 | Letter | 384,538 |
| 4 | 2015 | 02 | Letter | 33,803 |
| 5 | 2015 | 03 | Letter | 333,859 |
| 6 | 2015 | 05 | Letter | 359,403 |
| 7 | 2015 | 06 | Letter | 13,860 |
| 8 | 2015 | 07 | Letter | 388,060 |
| 9 | 2015 | 09 | Letter | 354,705 |
| 10 | 2015 | 11 | Letter | 351,330 |
| 11 | 2015 | 02 | Postcard | 33,718 |
| 12 | 2015 | 06 | Postcard | 12,013 |
| 13 | 2016 | 02 | Letter | 348,784 |
| 14 | 2016 | 04 | Letter | 358,199 |
| 15 | 2016 | 06 | Letter | 344,317 |
| 16 | 2016 | 08 | Letter | 343,925 |

This worksheet contains the volume of customers receiving each HomeServe mailing that utilized a customer list provided by Westar in order to reach Westar customers.

Westar Energy Commissions received from HomeServe



Payment received April 2015 incudes one-time lump sum payment of per terms of contract

A NOTE ABOUT THE EXTERIOR ELECTRICAL Westar Energy. | HomeServe SYSTEM ON YOUR PROPERTY

As a homeowner, you know that the electricity in your home is essential to your family's comfort and security. The exterior electrical components on your property bring electricity into your home, and if certain parts of this important system break down, the repair costs, which could be hundreds of dollars, would be your responsibility.

At Westar Energy, we want to help. That's why we invite you to consider Exterior Electrical Line Coverage from HomeServe. This low-cost, optional coverage helps to protect you from the cost of covered repairs to the exterior electrical system components on your property.

Please consider this valuable protection.

Have questions? Call 1-844-219-9213 Or visit www.WestarPlans.com

Have questions? Call 1-844-219-9213 Or visit www.WestarPlans.com

FOR WESTAR ENERGY CUSTOMERS **NOITAMAO7NI**

<*MAIL_CITY, ST ZIPPLUS4>

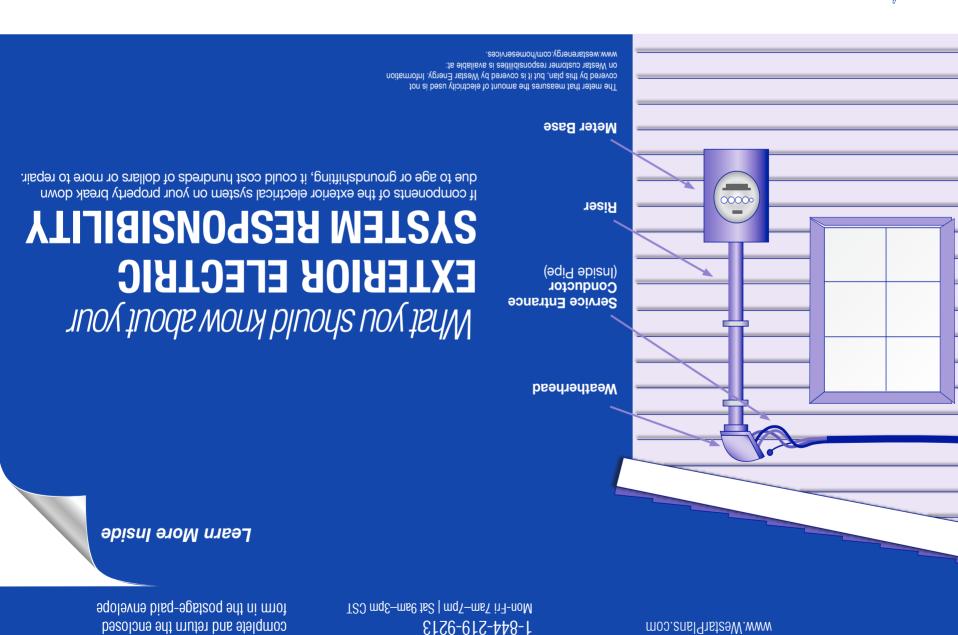
<<MAIL_ADDRESS LINE2>>

<<MR. SAMPLE A SAMPLE>>



MAILED FROM **DIA9** JOSTAGE U.S. POSTAGE **DRSRT STD**

Westar Energy. Homeserve



lisM 🔀

1-844-219-9213

Usall Call

moo.anslarPlans.com

tisiV

Three easy ways to reply

• Multiple service calls up to the annual amount and no deductibles Repairs performed by local, licensed and insured electricians with a 30-day waiting period and a money-back guarantee Up to \$3,000 annually for covered exterior electrical system repairs,
 24-hour Emergency Repair Hotline This optional coverage from HomeServe offers you:

against the cost and inconvenience of emergency repairs with Exterior Electrical Line Coverage

INFORMATION FOR WESTAR ENERGY CUSTOMERSAttachment 4



64% of Americans don't have enough cash on hand to handle a \$1,000 emergency expense.¹



55% of utility customers think it's appropriate for their utility to offer home emergency plans.²



39% of homeowners say it's hard to find a reliable repair service.²

¹Cited in National Foundation for Credit Counseling, 2011 ²Ipsos Public Affairs, 2012

No homeowner should put off an emergency home repair because it's too costly. ~Tom Rusin, CEO, HomeServe USA

WHO IS HOMESERVE?

HomeServe provides emergency repair coverage to almost 3 million customers from coast to coast for their home's plumbing and drainage, interior and exterior electrical systems, and home comfort systems. Rest assured HomeServe is a reputable business that performed over 350,000 repairs in 2015 and has a 99%† satisfaction rating from its customers. HomeServe is also accredited with an A+ rating from the Better Business Bureau.







Exterior Electrical System repairs can be costly. **BUT YOU HAVE OPTIONS.**

You deserve to have the best in your utility service. That's why Westar Energy is providing you with important information about your responsibility for exterior electrical breakdowns and recommending valuable repair protection options from HomeServe.

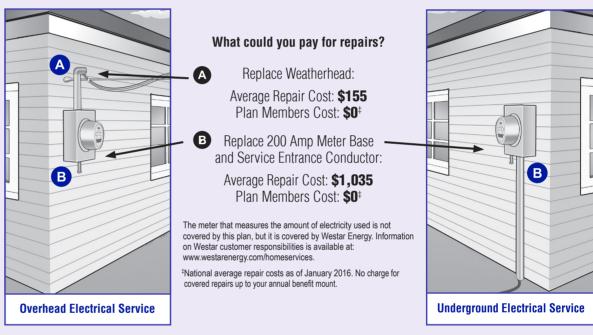
If an exterior electrical outage unexpectedly happened on your property, you'd be left to arrange and pay for repairs to damaged system components for which you're responsible. And, because repair costs can vary from hundreds of dollars to a thousand dollars or more, you can't be sure how a breakdown will affect your budget.

Without optional Exterior Electrical Line Coverage, you would pay the full cost of repairs to components you own like the weatherhead, riser, meter base, insulator and service entrance conductor. And as a Westar customer, you can now receive 50% off the regular monthly price of \$4.99, so your Exterior Electrical Line Coverage is only \$2.49 per month for the first year. This protection provides up to \$3,000 in annual coverage (30-day waiting period with money-back guarantee) and multiple service calls for covered repairs. Plus, there are no deductibles.

To find out more about Exterior Electrical Line Coverage from HomeServe

or to sign up for protection, please CALL 1-844-219-9213 or RETURN the enclosed Acceptance Form.

For fastest processing VISIT www.WestarPlans.com and enter Ref # <<Short_Code>>.



†Data based on customer polls conducted between January 1, 2016 and June 30, 2016, 48 hours after service was performed.

HomeServe USA Repair Management Corp. ("HomeServe"), with corporate offices located at 601 Merritt 7, 6th Floor, Norwalk, CT 06851, is an *independent company separate from Westar Energy* and offers this optional service plan as an authorized representative of the contract issuer, AMT Warranty Corp., 59 Maiden Lane, 43rd Floor, New York, NY 10038. Your choice of whether to participate in this service plan will not affect the price, availability or terms of service from Westar Energy.

Visit

www.WestarPlans.com

— Three easy ways to reply

Call
1-844-219-9213
Mon-Fri 7am-7pm | Sat 9am-3pm CST



Mail

complete and return the enclosed form in the postage-paid envelope

Important Coverage Information: Eligibility: An owner of both a residential home permanently secured to the ground and the land it is located on may be eligible for this coverage. Recreational vehicles or homes on wheels and properties used for commercial purposes are not eligible for coverage. Your property is not eligible if you are aware of any pre-existing conditions, defects or deficiencies with your exterior electrical line may not be an individual homeowner's responsibility, so please check with your association before accepting this coverage. Benefit Details: Coverage provides, up to the benefit amount, for the covered cost to repair or replace the following components of an overhead or underground exterior electrical line, for which you have sole responsibility, from your utility's responsibility to the external wall of your home, that are damaged due to normal wear and tear, not accident or negligence: weather head, insulator, riser, meter base, and service entrance conductor. Not covered: Repairs to damage arising from the disconnection to the main electrical supply; transformers; repair of low voltage wiring; generators; non-utility supplied power and/or lines; and damage from accidents, negligence or otherwise caused by you, others or unusual circumstances. The meter that measures the amount of electricity used is not covered by this plan, but it is covered by Westar Energy. Additional exclusions apply. Making a Service Call: Your plan starts the day your form is processed, and there is an initial 30-day waiting period before you can make a service call, giving you 11 months of coverage during the first year. Upon renewal/reactivation (if applicable), you will not be subject to a waiting period. Cancellation: Your pan astarts the day your utility or municipality provides similar coverage to you at no charge, and you will be entitled to a prorata refund less any claims paid (where applicable). You may also contact HomeServe to cancel if you find your utility or municipality provides similar coverage

| Journey | Satisfaction Score | Easy Score | | created |
|---|--------------------|------------|---|--|
| EXTERIOR ELECTRICS PHONE | 9 | ğ | I was tickled that the kind of insurance was available to protect our home, that it was very affordable and that it was easy to obtain. Thank you. Thank you very much. That was a really easy to take it and I was more than happy because I had a | 01, Dec 2016 07:17 PM |
| EXTERIOR ELECTRICS DM | 8 | ğ | O coverage on it. Thank you very much. Yes I tell you that the both technicians were great they answered any questions I had, they did a fantastic job, I just can't say enough great things about them, they did, were just awesome and I | 01, Sep 2016 06:16 PM |
| Engineer | 9 | g | appreciate all they did for us, thank you. The technician was very professional and very courteous and knew exactly what needed to be done | 02, Feb 2017 08:42 PM |
| Engineer | 9 | g | and it was done in a nice timely manner thank you | 02, Feb 2017 08:46 PM |
| Claims | 9 | ğ | They just treat me real well. I was very satisfied because all the claim (?) was easy, I didn't have to go through a lot of questions and they got the people out so I didn't have to do that, they did everything for me. I'm just very satisfied. my name. | 02, Mar 2017 08:00 PM |
| EXTERIOR ELECTRICS DM | 8 | - | There was no pressure to purchase the agreement and when you compare the cost of the plan versus the cost of replacement overall several years it looked the most feasible thing to do. Thanks. | 03, Jun 2016 05:19 PM |
| EXTERIOR ELECTRICS DM | 9 | ç | It was easy and convenient to sign up. Yeah, this we had an opportunity to have some service the other day for West Star and both, the people from customer service and the guys that came out. Didn't have to much jobs and they recommended that I get the extended coverage, so that's what we did and thanks a lot for | 03, Jun 2016 05:39 PM |
| EXTERIOR ELECTRICS DM | 9 | g | the call. You have a great day, bye. | 03, Jun 2016 05:44 PM |
| Engineer | 8 | 8 | 3 They were good. What they did, they did it quick and I was very satisfied. | 03, Jun 2016 06:34 PM |
| Engineer | 9 | g | The technician was nice and explained everything to us in a way that we could understand. | 03, Nov 2016 06:04 PM |
| EXTERIOR ELECTRICS DM | 9 | 8 | Well, it was just easy to fill out. I thought it should have been a little bit more explanatory. | 03, Nov 2016 06:05 PM |
| EXTERIOR ELECTRICS DM | 7 | 7 | 7 It was OK. | 04, Aug 2016 06:34 PM |
| EXTERIOR ELECTRICS DM | 9 | g | Yeah I mean it was easy to do and very well signed and well worth while doing so I thought it on, appreciate your time. Thank you, bye. Well I just don't have any complaints its just fine. As far as I'm concerned everything's okay, I don't | 04, Aug 2016 06:34 PM |
| EXTERIOR ELECTRICS DM | 9 | g | have any complaints. | 04, Aug 2016 06:38 PM |
| EXTERIOR ELECTRICS DM EXTERIOR ELECTRICS DM | 8 9 | • | I've had a problem out here with some lines, with my lines. Three limbs out, they come out and took care of it in a nice, orderly manner, thank you. And had good people doing the work. Bye. It's very easy. I think I need the service and it was just a good experience. | 04, Aug 2016 06:40 PM 04, Aug 2016 06:42 PM |
| Claims | 9 | g | The service was very good. He did a very good job and I was very happy and when I called in I got somebody out here the very next day. So I appreciate it very much. Thank you. | 04, Aug 2016 06:43 PM |
| Engineer | 9 | g | It's very good. I'm glad they came and I sure needed it and I appreciate what they did for me. Thank 9 you. | 04, May 2017 07:00 PM |

| | | It was very simple to get the process started but it took 2 days with the repairman to do his work | |
|--------------------------|---|--|-----------------------|
| Claims | 0 | which was not good at the time because I had water in my basement dripping. Otherwise it was | OC Amm 2017 07:10 DNA |
| Claims | 8 | 9 great. | 06, Apr 2017 07:18 PM |
| Engineer | 9 | 9 Friendly person | 06, Jul 2017 06:28 PM |
| Engineer | 9 | $_{ m 9}$ I was very satisfied. Really nice guys filled out and helped me with my problem. Thank you. | 06, Jul 2017 06:29 PM |
| EXTERIOR ELECTRICS DM | 8 | 8 Hi it was easy the new I am just not sure of the service but that's okay. | 06, Oct 2016 06:53 PM |
| EXTERIOR ELECTRICS DM | 7 | 7 It all worked out good. Thank you. | 06, Oct 2016 06:54 PM |
| | | Well, he was very courteous and very thorough in his assessment but he has not fixed the problem yet, we're still waiting on the technician to complete the project but so far it's been very good | |
| Engineer | 8 | 8 experience, thank you, bye. | 07, Jul 2016 06:53 PM |
| Claims | 8 | 9 Yeah this was pretty much well taken care of and well satisfied. Thank you. | 07, Jul 2016 06:56 PM |
| Claims | 9 | 9 They did a great job. It was easy to get the job taken care of and I appreciate the things they did. | 08, Dec 2016 07:13 PM |
| | | We are selling our home and that is why I cancelled it. Everything was okay, because I really got | |
| Cancellations | 9 | 9 good service. And thank you very much. Bye. | 08, Jun 2017 06:30 PM |
| | | It was really easy to finish the, getting, putting the app in for the insurance and I thought that it was | |
| EXTERIOR ELECTRICS PHONE | 8 | 7 a good idea to get paint shields. | 08, Sep 2016 06:57 PM |
| | | The technician was very clear, he was very direct. Every question I asked he answered very clearly so I could understand everything. He explained everything that he did and he explained everything that should be done to prevent future situations such as the one we had. So I think it was very, a very pleasant experience for me and my husband because we didn't. We had a lot of doubts but he cleared every single one. In away we could understand everything so for us was a very, very good | |
| Engineer | 9 | 9 experience. Thank you. | 08, Sep 2016 06:58 PM |
| EVERIOR ELECTRICS DA | 0 | Well, it seemed to go very well although after I submitted my payment I have not received any notification that my payment was accepted or received, so I am just assuming that I have done everything correctly and purchased the correct coverage, but it would be nice to get some type of gollow up letting you know everything was completed and that I had purchased it. Thank you. | 00 Jun 2016 0F:10 DM |
| EXTERIOR ELECTRICS DM | 9 | I was very satisfied with the way people helped me and explained things to me and in a rapid time it | 09, Jun 2016 05:10 PM |
| Claims | 9 | 9 was taken care of. Thank you.He took the time to explain everything that needed to be done and answered all my questions, | 09, Jun 2016 05:30 PM |
| Engineer | 9 | 9 which means quite a bit. Thank you. Bye. | 09, Jun 2016 05:57 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 Very satisfied. | 09, Jun 2016 05:59 PM |
| | | Hello. was very efficient and very pleasant and we enjoyed his visit. He did a good | • |
| Claims | 9 | 9 job. | 09, Jun 2016 06:16 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 Everything was fine. | 11, Aug 2016 06:06 PM |
| | | · - | - |
| EXTERIOR ELECTRICS DM | 6 | $_{ m 9}$ What am I going to say, I don't know. It was a pretty good deal so far, I only have to use it. Okay. | 11, Aug 2016 06:10 PM |
| Cancellations | 6 | I was satisfied but process, I think you know, I needed the service any more. Thank you. Goodbye. | 13, Jul 2017 08:11 PM |

| Engineer | 9 | We were very satisfied with our technician. And what he did. They were very prompt to getting out 9 here. And we very much appreciated it. | 13, Oct 2016 06:28 PM |
|--------------------------|---|--|-----------------------|
| Claims | 9 | $_{\rm 9}$ They were very easy to communicate with and very efficient and I was real happy with the service. | 13, Oct 2016 06:28 PM |
| | | The service provided was very professional, the person was very knowledgeable. They new exactly what to do. They assessed every other situations that what I've had, they answered all my questions, they were quick, professional, clean and I was incredibly satisfied because everything went very quickly, very very professional, and I really recommend everything and I have been recommending the service to everybody because the professionalism expressed by the company and by the technician and by his boss, everything was so incredibly easy, and very comfortable for me, I was very stressed and they made sure that everything went well, but I did understand everything that they were doing and it was an amazing amazing experience. I really liked it and I think that you guys are really good and the person took into our house was very very professional, really so I am very pleased with everything I went through so, thank you very much. | |
| Engineer | 9 | 9 | 16, Jun 2016 05:20 PM |
| Cancellations | 9 | The reason I am not I keeping it is because is because I do not have the funds to continue paying for $_9$ it. I only ever had problems with being on full security online so that's the reason I quit. | 16, Mar 2017 07:25 PM |
| | | I was very happy. Everybody was very nice. I am moving to a retirement home where there's facilities to take care of me. So I'm not gonna be here anymore, so they'll take care of all the home | |
| Cancellations | 9 | 9 things I need. So thank you anyway, bye bye. | 16, Mar 2017 07:27 PM |
| Engineer | 8 | 8 Good job. | 18, Apr 2016 05:57 PM |
| EXTERIOR ELECTRICS PHONE | 9 | 9 The representative was very professional and helpful. Very, very satisfied. He did a very good job, explained things to me very well and I really appreciate | 19, Jan 2017 08:13 PM |
| Engineer | 9 | 9 it. He explained our problem very clearly so we could understand it and he was very patient with us. | 19, May 2016 06:18 PM |
| Engineer | 8 | 9 Thank you. | 19, May 2016 06:22 PM |
| Engineer | 9 | 9 He was very friendly, good service, did a great job. The technician was very professional and very quick. I can't wait for him to come back to finish the | 19, May 2016 07:15 PM |
| Engineer | 9 | 9 work. Thank you. The company is very professional, have a good service to offer. I have one particular situation that I thought it could have been covered, but I realised after speaking with them that there was a legit | 20, Apr 2017 06:34 PM |
| Cancellations | 9 | 9 reason why it wasn't. Thank you. | 20, Jan 2017 07:08 PM |
| EXTERIOR ELECTRICS PHONE | 9 | 5 Hi, my name is | 20, May 2016 05:06 PM |
| Engineer | 9 | 9 The service was very good. And the person that they sent out, was very polite. | 20, Oct 2016 06:28 PM |
| EXTERIOR ELECTRICS PHONE | 9 | 9 It was very easy. My household I did not need the service any more I appreciated it well I had and cancelling was | 21, Jul 2016 06:05 PM |
| Cancellations | 9 | 9 easy thank you | 22, Jun 2017 06:33 PM |
| Engineer | 8 | He did a great job, made it easy. I understood what he was talking about. I'm just waiting for the 9 results of my claim right now, thank you. | 22, Jun 2017 06:34 PM |

| | | I felt the technician who came to help us with our electrical problem was very quick to figure out what was wrong and it was rather a simple fix and he fixed it and so I was really really glad that it | |
|-----------------------|---|---|-----------------------|
| Engineer | 9 | 9 worked that way. | 22, Sep 2016 06:36 PM |
| EXTERIOR ELECTRICS DM | 8 | 9 No problem, very good service. | 22, Sep 2016 06:50 PM |
| | | We have an earth shower at home and we are wondering if our house would qualify under the pattern. I have not been home so I have not heard my husband say whether the man came back as he had to replace a part. So anyway we are happy with what he, when he came. He was easy to tall with but I am not sure if the job is completed. Thank you | |
| Engineer | 9 | 9 with, but I am not sure if the job is completed. Thank you. The cancellation went very well. It was easy, no hassle. I cancelled because we no longer live the | 23, Feb 2017 07:35 PM |
| Cancellations | 8 | 8 West Star Electrical District. Bye. | 23, Mar 2017 07:14 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 It was very easy and I hope I will have to use it. | 25, Aug 2016 06:12 PM |
| | | My claim was handled very quickly, it was on the weekend and they was out here early that | |
| Claims | 9 | 9 Monday morning, got excellent service, I appreciate you. | 26, Jan 2017 09:03 PM |
| | | It was just really easy. You guys sent me the form, I filled it out, wrote a cheque, sent it in. Simple a | S |
| EXTERIOR ELECTRICS DM | 7 | 9 that. | 27, May 2016 05:41 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 Just extra security for my home. I feel much better, (?) better. Thank you. | 27, May 2016 05:49 PM |
| Claims | 9 | Hi, my name is I was having some work done on my house and there is a bare wire that's sticking out. I was concerned about the safety of the people that were working on the house and so I thought well I'm going to call because I have this insurance and I've never used it. I called on Friday and Monday by the time I got off work the wire was fixed and it was all taken care of. I ar delighted with the service and the way it was all handled and I appreciate it very much. Thank you. | |
| | | Well it was very simple and easy to follow the prompts and fill out the forms and all that stuff and it's really great. Thank you very much for this survey call and we hope to never have to call you. | |
| EXTERIOR ELECTRICS DM | 9 | 9 Goodbye. | 28, Jul 2016 06:10 PM |
| Claims | 9 | 9 OK whatever. It's going good. We think that the service was a good one for real customers so I {unclear} the lines are intact | 29, Apr 2016 05:38 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 without too much expense. Thank you. | 29, Apr 2016 06:53 PM |
| Engineer | 9 | 9 Very good service and customer service and very fast service thank you | 29, Jun 2017 06:24 PM |
| | | Yeah this is | |
| Engineer | 9 | a call at | 29, Jun 2017 06:30 PM |
| - | | Yeah and all I do is just sent you a cheque for \$59, whatever it was, my wife done it. We're satisfied | l. |
| EXTERIOR ELECTRICS DM | 9 | 9 If you do what you say you're going to do we will be alright. | 29, Sep 2016 07:40 PM |
| EXTERIOR ELECTRICS DM | 9 | 9 It was very easy to do. Thank you. | 29, Sep 2016 07:40 PM |
| | | | |

Oh very simple. I turned around and opened the mail. Read the deal. Decided I wanted the insurance. Made out a cheque and sent it in. So I basically did all the work. You just mailed it to me.

4 Thank you very much. Goodbye. EXTERIOR ELECTRICS DM 6

30, Jun 2016 06:05 PM