# Morgan Lewis

**John Kober** john.kober@morganlewis.com

August 16, 2018

#### Via E-Filing

Ms. Lynn M. Retz Secretary to the Commission Kansas Corporation Commission 1500 SW Arrowhead Road Topeka, Kansas 66604-4027

Re: Application of Crown Castle Fiber LLC for a Certificate of Authority to Provide Resold and Facilities-Based Local Exchange Telecommunications Services in the State of Kansas

Dear Ms. Retz:

Attached for filing with the Commission is the above-referenced Application on behalf of Crown Castle Fiber LLC ("Applicant"). Pursuant to K.S.A. § 66-1220a, Applicant requests that the Commission treat as confidential the Confidential Exhibit D, which is redacted from the public filing. Applicant is submitting a non-redacted, confidential version simultaneously with the public version.

If you have any questions, please do not hesitate to contact me or my colleague, Tamar Finn (tamar.finn@morganlewis.com; 202-739-3000).

Respectfully submitted,

Jøhn Kober

Counsel for the Applicant

# BEFORE THE KANSAS CORPORATION COMMISSION

	)	
Application of	)	
	)	
Crown Castle Fiber LLC	)	
	)	Docket No.
for Certificate of Convenience and Authority to	)	<del></del>
Provide Resold and Facilities-Based	)	
Local Exchange Telecommunications Services	)	
in the State of Kansas	)	
	Ś	

#### APPLICATION OF CROWN CASTLE FIBER LLC FOR CERTIFICATE OF AUTHORITY TO SERVE AS A TELECOMMUNICATIONS SERVICES PROVIDER IN KANSAS

Comes now, Crown Castle Fiber LLC ("Crown Fiber" or "Applicant"), by its undersigned counsel and pursuant to K. S. A. 66-131, 66-2003 and 66-2005(w) of the Kansas Corporation Commission ("Commission"), representing its intention to engage in the business of a Competitive Local Service Provider in the State of Kansas under the business name of Crown Castle Fiber LLC, applies for a Certificate of Convenience and Authority ("Certificate") to provide facilities-based and resold local exchange and access telecommunications services in the service territories described in this Application within the State of Kansas and making claim that public convenience will be thereby promoted. At this time, Applicant only seeks a Certificate to provide facilities-based and resold local exchange telecommunications services that do not require an interconnection agreement in the State of Kansas.

This Application is being filed in connection with a series of planned intra-company transactions whereby certain of Applicant's operating company affiliates will be consolidated into Applicant and certain of Applicant's parent companies also will be consolidated (the "*Pro Forma* Consolidation"). The *Pro Forma* Consolidation is being undertaken, in part, to streamline the

corporate structure and operations of over 20 operating entities of Crown Castle International Corp. ("CCIC") that provide fiber-based services into a single unified and rebranded operating entity: Crown Castle Fiber LLC. Upon completion of the *Pro Forma* Consolidation, Applicant will be a direct, wholly owned subsidiary of Crown Castle Fiber Holdings Corp., a Delaware corporation, which is currently a Delaware limited liability company named LTS Group Holdings, LLC¹ and a direct, wholly owned subsidiary of Crown Castle Operating Company ("CCOC"). CCOC is a Delaware corporation and a direct, wholly owned subsidiary of CCIC, a publicly traded corporation (NYSE: CCI) that is incorporated under the laws of the State of Delaware. For the Commission's reference attached as <u>Exhibit A</u> is the current and post-*Pro Forma* Consolidation ownership structure of Applicant.

Applicant, for purposes of verification and in evidence of fitness to operate, offers the following information in support of this application:

1. Full, correct name (including d/b/a) of company, firm, association or corporation making this filing.

Crown Castle Fiber LLC

2. Federal Identification Number.

010570431

3. Type of Certification requested by applicant.

<u> </u>	Competitive Local Exchange Service
	Interexchange (long distance or toll) Service
	Operator Services and Interexchange (toll) Service
	Resale
	Facilities-based
	X Combined Resale and Facilities-based

As part of the *Pro Forma* Consolidation, LTS Group Holdings, LLC will convert from a Delaware limited liability company into a Delaware corporation and be renamed Crown Castle Fiber Holdings Corp. Upon completion of the *Pro Forma* Consolidation, Crown Castle Fiber Holdings Corp. will remain a direct, wholly owned subsidiary of CCOC.

4. Address (if the mailing address is a P. 0. Box number, also provide the actual street address) and telephone number(s) for the principal office of the company and its local office (if any), including 800 customer service number.

The Company's corporate headquarters is located at:

1220 Augusta Drive Suite 600 Houston, TX 77057 Tel: 713-570-3000

Written correspondence regarding the Company should be sent to:

2000 Corporate Drive Canonsburg, PA 15317 Tel: 724-416-2000 Attention: Fernanda Biehl

The Company's toll free Customer Service Number is 1-888-583-4237.

5. If individually owned, name of individual doing business under above name.

Not Applicable.

6. Requested serving territory (statewide for toll service; local service may be limited to specific exchange areas due to rural exemption guidelines; and operator services may be limited to specific institutions).

Applicant requests a Certificate to provide facilities-based and resold local exchange and access telecommunications services throughout the State of Kansas, in the service territories and exchanges of Southwestern Bell Telephone Company d/b/a AT&T Kansas ("AT&T"), United Telephone Companies of Kansas d/b/a CenturyLink ("CenturyLink") and all other service territories that are currently open to competition.

# 7. Name, title, address telephone number and email address of person preparing this application.

Correspondence concerning this Application should be directed to Applicants' attorneys:

John Kober Morgan, Lewis & Bockius LLP 1717 Main Street, Suite 3200 Dallas, TX 75201-7347

Tel: 214-466-4105 Fax: 214-466-4001

john.kober@morganlewis.com

#### With a copy to:

Tamar E. Finn
Brett P. Ferenchak
Patricia Cave
Morgan, Lewis & Bockius LLP
1111 Pennsylvania Avenue, N.W.
Washington, DC 20004

Tel: 202-739-3000 Fax: 202-739-3001

tamar.finn@morganlewis.com brett.ferenchak@morganlewis.com patricia.cave@morganlewis.com

# 8. Name, title, address, telephone number and email address of Commission/Industry Relations contact.

Following the grant of this Application, the Commission should direct all correspondence to

Crown Fiber's regulatory contact:

Fernanda Biehl Manager, Regulatory Affairs – Fiber Crown Castle Fiber 2000 Corporate Drive Canonsburg, PA 15317

Tel: 703-434-8533 Fax: 703-434-8510

PUC.Correspondence@crowncastle.com

Crown Fiber's primary point of contact for customer service is:

Ravindra Harcharan Head of Customer Operations – Fiber Solutions 80 Central Street Boxborough, MA 01719 Tel: 312-506-1751 Fax: 312-506-0931

ravindra.harcharan@crowncastle.com

Crown Fiber's registered agent in Kansas is:

The Corporation Company 112 South West Seventh Street Suite 3C Topeka, Kansas 66603

#### 9. Organizational Information

In the table below, give name and address of each officer (when an individual holds more than one office, list name for each office held):

#### **Management Personnel**

Name	Title
James D. Young	Senior Vice President and Chief Operating Officer - Fiber
Philip Olivero	Fiber Solutions Chief Technology Officer
David Mayer	Fiber Solutions General Counsel
Peter Zarrella	Fiber Solutions Vice President Finance

#### **Corporate Officer and Directors**

Name	Title
Kenneth J. Simon	Director
Daniel K. Schlanger	Director
Jay A. Brown	President and Chief Executive Officer
Daniel K. Schlanger	Senior Vice President, Chief Financial Officer and Treasurer
James D. Young	Senior Vice President and Chief Operating Officer - Fiber
Robert C. Ackerman	Senior Vice President and Chief Operating Officer – Towers
	and Small Cell
Philip M. Kelley	Senior Vice President – Corporate Development and Strategy
Mike Kavanagh	Senior Vice President and Chief Commercial Officer
Laura Nichol	Senior Vice President – Business Support
Kenneth J. Simon	Senior Vice President and General Counsel
Mike Meadows	Vice President – Service Delivery
Thomas D. Bone	Vice President – Tax
Robert S. Collins	Vice President and Controller
Monica Gambino	Vice President – Legal and Assistant Secretary
Edward B. Adams, Jr.	Vice President – Litigation
Neil Dickson	Vice President – Corporate and Commercial Transactions
Amy Donachy	Vice President – Internal Audit

Name	Title
Ben Lowe	Vice President – Corporate Finance
John Kearney	Vice President – Financial Planning and Analysis
Mike Manczka	Vice President – Operational Finance and Accounting
David O'Toole	Vice President – Sales Operations
Christopher Mooney	Vice President – Real Estate Acquisitions
Mark Schrott	Vice President – Fiber Solutions Integration
Angela Siebe	Vice President – Property Management
Cliff Abbio	Vice President – Fiber Network Engineering
John Timney	Vice President – Acquisition and Integration Support
Keith Monahan	Director – Acquisitions
Donald J. Reid	Secretary
Lynn Howell	Assistant Secretary
Masha Blankenship	Assistant Secretary
Mike Crawford	Tax Officer
Deborah Kelly	Tax Officer

All officers and directors can be reached through Applicant's place of business or by telephone at 978-264-6000.

#### 10. Description of Applicant's operations (provide as Exhibits):

Please see **Exhibit B.** 

#### 11. Applicant's Managerial Qualifications (provide as Exhibits):

Please see Exhibit C.

12. Is your company currently providing telecommunications service in any other state? If so, in an Exhibit, please name the state(s), provide a description of your company's operations therein and list the approximate number of customers in each state.

Applicant is currently authorized to provide intrastate telecommunications service in Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, Texas, Vermont, and Virginia, as well as by the Federal Communications Commission to provide interstate telecommunications services. Applicant has not been denied requested certification in any jurisdiction, nor has any permit, license, or certificate been permanently

revoked by any authority. The states within which Applicant currently provides service and information on the number of Customers in those states is provided in **Confidential Exhibit D**.

Applicant's affiliates are authorized to provide telecommunications services in the District of Columbia and all states except Alaska, Montana and Wyoming. Applicant's affiliate, Crown Castle NG Central, LLC ("CCNG-Central") is authorized to provide interexchange telecommunications services pursuant to an Order issued on July 27, 2010 in Docket No. 10-NXTC-769-COC.<sup>2</sup> Upon completion of the *Pro Forma* Consolidation, Applicant will be authorized to provide telecommunications services in the same jurisdictions as its affiliates.

#### 13. Financial Information:

#### A. Stock

Line No. (a)	Class of Stock Common Or Preferred etc. (b)	No. of Shares Auth- orized by charter (c)	No. of Shares Can- celled (e)	No. of Shares Held for Resale (f)	No. of Shares Out- standin g (g)	Par Value per Share (h)	Total Amnt. Out- stan- ding per Fin. Stmnt. (i)	Dividends Declar ed During Year (J)
1								
2								
3								
4								
etc.								_

Not applicable. As a limited liability company, Applicant does not have capital stock, but membership interests. Please see **Exhibit A** for the current and post-*Pro Forma* Consolidation

The authority was initially granted in the name NextG Networks of Illinois, d/b/a NextG Networks Central. CCNG-Central notified the Commission of a name change to its current name, which was approved on August 28, 2014 in Docket No. 15-NXTC-0330-CCN.

ownership structure of Applicant. As stated above, Applicant's ultimate parent company is CCIC, a publicly traded corporation (NYSE: CCI).

B. List information concerning the stockholders holding the highest number of shares of stock. If no one stockholder holds more than 5% of the total shares outstanding, so indicate by placing an "X" in this blank \_\_\_\_ and omit the information called for in the schedule below.

Line No. (a)	Name of Stockholder (b)	Address (c)	No. of Shares (d)	No. of Votes (e)	Total Par or Stated Value (f)
1					
2					
3					
4					
etc.					

Not applicable, see Response to Question 13A.

C. Sole proprietorships and/or partnerships or any other business organization including, but not limited to limited liability companies, limited partnerships, and LLPs must add an Exhibit to show the organizational structure and share interests in assets, liabilities and profits.

Attached as **Exhibit A** is an organizational chart illustrating the current and post-

Pro Forma Consolidation ownership structures.

14. Applicant's Financial Qualifications (provide as Exhibits):

Please see Exhibit E.

15. As an attachment, please provide state of incorporation and proof of incorporation in that state.

Applicant is a New York limited liability company formed on December 24, 2001. A copy of its formation documents, as amended, are attached as **Exhibit F**.

16. As an attachment, please provide proof of registration with the Kansas Secretary of State (must maintain registry and remain in good standing).

A copy of Applicant's Certificate of Authority to Transact Business as a foreign corporation in Kansas, is attached as **Exhibit G**.

#### 17. Name and telephone number of the contact person for customer service.

Crown Fiber's primary point of contact for customer service is:

Ravindra Harcharan Head of Customer Operations – Fiber Solutions 80 Central Street Boxborough, MA 01719

Tel: 312-506-1751 Fax: 312-506-0931

ravindra.harcharan@crowncastle.com

18. Competitive Local Exchange (CLEC) applicants need to provide an interconnection or resale agreement with the incumbent local exchange carrier(s) for the service territory designated above, if consummated. Please indicate the docket number(s) and Commission approval date(s) for each. (Local operations may not begin until such agreements have been approved by the KCC.)

At this time, Applicant only seeks a Certificate to provide facilities-based and resold local exchange telecommunications services that do not require an interconnection agreement in the State of Kansas.

19. CLEC Applicants must provide a copy of the Company's proposed Intrastate Access tariff. (Operations may not begin until a tariff has been filed with and approved by the KCC.)

Since Applicant will not provide voice services, including switched access, it is not providing an intrastate switched access tariff.

20. Complete, sign and attach the KCC Telecommunications Carrier Code of Conduct form as part of this application.

Attached as **Exhibit H**, is the Carrier Code of Conduct which has been executed by an officer of the Company.

Granting this Application will promote the public interest by increasing competition in the provision of telecommunications services in Kansas. Applicant will deploy and expand a competitive telecommunications infrastructure in the State, thereby driving prices closer to costs

and ensuring just and reasonable rates in addition to promoting efficiency in the delivery of

services and in the development of new services. Applicant will provide customers high quality,

cost effective telecommunications services, with an emphasis on customer service. Applicant's

operations will be overseen by a well-qualified management team with substantial

telecommunications experience and technical expertise.

These benefits work to maximize the public interest by providing continuing incentives for

carriers to reduce costs while simultaneously promoting the availability of potentially desirable

services.

I. **CONCLUSION** 

For the reasons stated above, Applicant respectfully submits that the public interest, and

convenience would be furthered by a grant of this Application for the authority to provide all types of

facilities-based and resold local exchange and access telecommunications services. Accordingly,

Applicant requests that the Commission expeditiously grant this Application.

Respectfully submitted,

By:

John Kober (Bar No. 11579)

Morgan, Lewis & Bockius LLP

17/7 Main Street, Suite 3200

Dallas, TX 75201-7347

Tel: 214-466-4000

214-466-4001

john.kober@morganlewis.com

Counsel for Crown Castle Fiber LLC

Dated: August 16, 2018

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#### **LIST OF EXHIBITS**

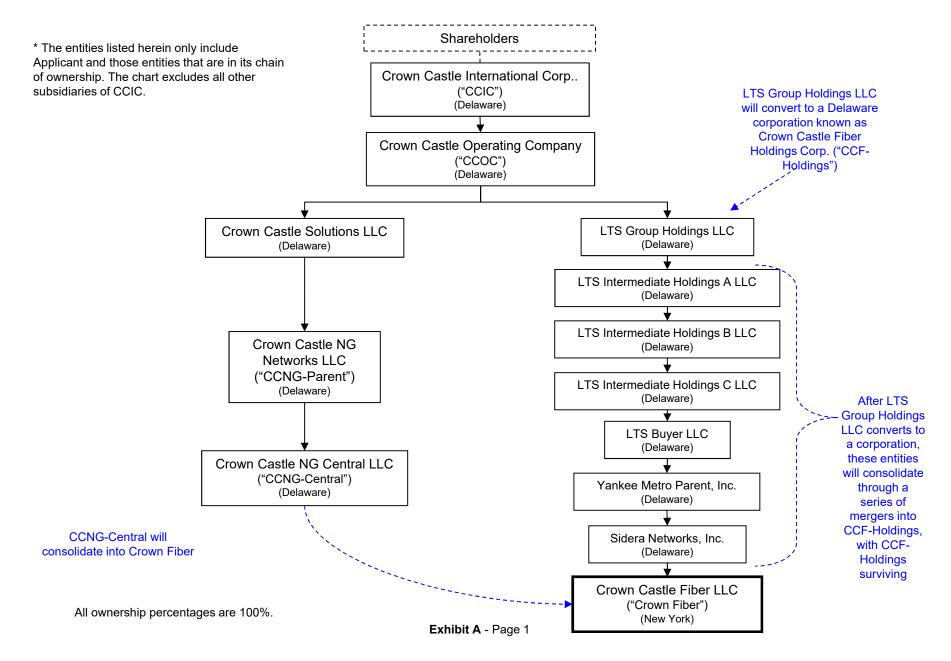
- Exhibit A Current and Post-Pro Forma Consolidation Ownership Structure
- Exhibit B Response to Question 10
- Exhibit C Response to Question 11 Management Biographies of Crown Fiber
- Exhibit D List of States Where Crown Fiber Operates [CONFIDENTIAL]
- Exhibit E Response to Question 14 Financial Information of CCIC
- Exhibit F Formation Documents of Crown Fiber
- Exhibit G Certification of Authority to Transact Business of Crown Fiber
- Exhibit H Telecommunications Carrier Code of Conduct

Verification

## EXHIBIT A

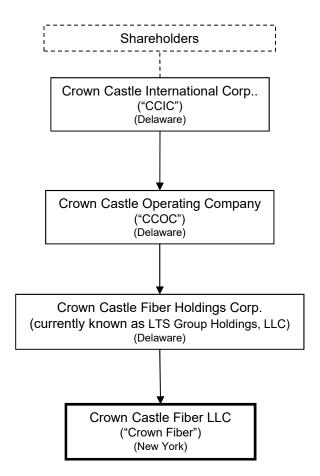
Current and Post-Pro Forma Consolidation Ownership Structure

## Current Corporate Ownership Structure of Applicant\*



## Post-Pro Forma Consolidation Corporate Ownership Structure of Applicant\*

\* The entities listed herein only include Crown Fiber and those entities that are in its chain of ownership. The chart excludes all other subsidiaries of CCIC.



#### EXHIBIT B

#### **Response to Question 10**

A. Applicant's short run and long run growth plans for providing intrastate telecommunication service in Kansas (i.e. What services will be provided and how quickly? Will service be offered statewide to residential, business or residential and business? Are specific local exchanges, localities or the service area(s) of specific companies included in these plans? If local service, how many exchanges will be served and which of those will be served first? What are the general characteristics of those exchanges?).

Applicant seeks authority to provide facilities-based and resold local exchange and access telecommunications services throughout the state of Kansas. Applicant is simultaneously filing a separate application for authority to provide interexchange telecommunications services. Crown Fiber proposes to begin providing telecommunications service in Kansas shortly after it has obtained the requisite Commission certification and tariff approval but no later than upon completion of the *Pro Forma* Consolidation.

Applicant's business is building communications solutions for enterprise and carrier customers individually for each project's needs. Applicant seeks to provide primarily facilities-based Dark Fiber, Private Line, Ethernet, Wavelength, Dedicated Internet Access and Collocation services to wholesale (e.g., other carriers) and customers in government, health care, education, financial services, and other enterprises.

Applicant seeks authority to provide local exchange services in all areas that are currently open, or become open in the future, to competition so that it may expand into other services as warranted by market conditions. Applicant does not intend to offer voice services at the present time and does not seek authority to do so. To the extent Applicant may provide voice telephone services in the future, Applicant intends to use the existing local exchange boundaries and established local calling scope of the incumbent local exchange carriers in Kansas. Applicant concurs with the maps and exchange boundaries filed with the Commission by the incumbent local exchange providers, including AT&T and CenturyLink. Accordingly, a map of Applicant's proposed service area is not attached. Applicant will perform network and equipment maintenance necessary to ensure compliance with any quality of service requirements. Applicant will comply with all applicable Commission rules, regulations and standards, and will provide safe, reliable and high-quality telecommunications services in Kansas.

B. Estimated number of company service personnel assigned to telephone service who will be located in Kansas during the time periods mentioned above?

At this time, Applicant does not intend to have personnel located in Kansas. Responsibility for Kansas operations will be handled by Applicant's current management team from its Boxborough, MA location.

C. What telecommunications equipment will be deployed in the state and where will it be deployed over the period of time mentioned above?

Applicant will primarily provide services using its own facilities and facilities leased from other carriers, but also seeks authority to provide service for resale. Applicant does not have plans to deploy specific facilities in Kansas at this time.

D. Has any state or federal entity denied certification to your company or taken any enforcement action against your company's service operations (such as a fine or a Cease and Desist action)? If so, please explain.

Applicant has not been denied requested certification in any jurisdiction, nor has any permit, license, or certificate been permanently revoked by any authority.

E. Provide a list of enforcement proceedings or criminal charges involving applicant or its principals in connection with the provision of telecommunications services within the last five (5) years anywhere in the United States including, but not limited to:

injunctions
cease and desist orders
civil lawsuits
consent decrees
assurances of voluntary compliance
civil investigative demands (CID's)
subpoenas

Identify the office or administrative agency that instituted each action, the date it was instituted, and the outcome thereof. Provide a copy of the final order or judgment. (This does not include actions for the collection of debts or domestic matters.) If no actions apply please indicate none.

Except as described below, neither Applicant nor any of its officers or directors are currently nor have within the past five (5) years been involved in any enforcement proceedings nor have been the subject of criminal charges by any administrative agency within the United States.

Like other companies of a similar size as Crown Castle International Corp. ("CCIC" and together with its subsidiaries, "Crown Castle"), and given the nature and scope of its business,

Crown Castle is a party to formal and informal disputes, regulatory investigations and litigation from time to time. For additional information on any pending material matters, please refer to CCIC's most recent Forms 10-K and 10-Q available at <a href="http://investor.crowncastle.com/phoenix.zhtml?c=107530&p=irol-sec/">http://investor.crowncastle.com/phoenix.zhtml?c=107530&p=irol-sec/</a>.

Out of an abundance of caution and desire for full disclosure, included below is a brief description of certain proceedings involving Applicant's affiliate, Crown Castle NG West LLC (f/k/a NextG Networks of California, Inc. hereinafter "NextG" or "CCNG West") which may fall within the scope of this question.

1. Investigation on the Commission's Own Motion into the Operations and Practices of Southern California Edison Company, Cellco Partnership LLP d/b/a Verizon Wireless, Sprint Communications Company LP, NextG Networks of California, Inc. and Pacific Bell Telephone Company d/b/a AT&T California and AT&T Mobility LLC, Regarding the Utility Facilities and the Canyon Fire in Malibu of October 2007, California Public Utilities Commission ("CPUC") Docket No. I.09-01-018.

In January, 2009, the California Public Utilities Commission ("CPUC") filed an Order Instituting Investigation ("OII") ordering an investigation into the cause of a 2007 Malibu Canyon fire. This investigation primarily related to three wood utility poles jointly owned by Southern California Edison ("SCE"), NextG, Verizon, Sprint and AT&T that toppled during high-velocity winds. The matter was settled and the OII closed by D.13-09-026. CCNG-West is in compliance with the conditions of that Decision.

2. NextG Networks of California, Inc. vs. City of Huntington Beach, California, Case No. 30 2009-00119646, Superior Court of Orange County, California.

On March 6, 2009, NextG Networks of California, Inc. ("NextG") filed a complaint in Orange County, California, Superior Court challenging the City of Huntington Beach's Wireless Ordinance and Undergrounding Ordinance on the grounds that they violate NextG's right to install its telephone facilities in the public rights of way pursuant to §§ 7901 and 7901.1 of the California Public Utilities Code. NextG also challenged the City's Wireless Ordinance to the extent it imposes on NextG an annual franchise fee requirement in violation of § 50030 of the California Government Code. Under joint stipulation by NextG and the City, the matter has been settled and the Superior County has dismissed this matter.

3. City of Huntington Beach vs. NextG Networks of California, Inc., California Public Utilities Commission ("CPUC") Docket No. 08-04-037.

On April 23, 2008, the City of Huntington Beach ("City") filed a complaint against NextG in which the City alleged that NextG violated the California Environmental Quality Act ("CEQA") and Commission Decision 07-04-045 by filing for and obtaining Commission authorization to construct certain new poles and antennae in the public way in the City. The complaint also alleged that NextG is not a telephone corporation within the meaning of PU Code § 7901. On November 6, 2008, the CPUC-assigned Commissioner and Administrative Law Judge issued a joint ruling that dismissed the City's cause of action alleging that NextG is not a telephone corporation within the meaning of Public Utilities Code § 7901 and held that NextG has rights as a telephone

corporation to use public rights of way in California under § 7901. On December 31, 2008, the City and NextG jointly filed a stipulation in order to resolve the remaining issues in dispute between the parties in this Complaint Proceeding. The stipulation required NextG to file a Proponent's Environmental Assessment ("PEA") and application for Commission authorization for the Huntington Beach network facilities. The Application and PEA were filed on March 3, 2009, and the Commission issued a draft Negative Declaration for public comment on November 19, 2009.

On October 14, 2010, the CPUC issued D.10-10-007 in the consolidated proceeding. D.10-10-007 dismissed the City's Complaint, concluded NextG's proposed construction is authorized under Certificates of Public Convenience and Necessity previously granted to NextG, adopted the Negative Declaration prepared by the Commission staff that NextG's project is exempt from the California Environmental Quality Act, and approved NextG's application.

In November 2010, the City applied for rehearing of D.10-10-007 and requested oral arguments on its application for rehearing on November 23, 2010. In D.11-01-027, the Commission denied the application for rehearing and the request for oral arguments. The City then sought appellate review of D.10-10-007 and D.11-01-027. The City's appeal of those two decisions was resolved in *City of Huntington Beach v. Public Utilities Commission of the State of California* (2013) 214 Cal.App.4th 566, which reversed and set aside the Commission's conclusion that the City's ordinances are preempted.

On October 2, 2013 CCNG West filed a Petition with the Commission to re-open A.09-03-007. On March 26, 2015, the CPUC adopted a settlement agreement between the parties.

#### **EXHIBIT C**

# Response to Question 11 Applicant's Managerial Qualifications

A. Description of applicant's actual experience in the telecommunications business, specifically that represented in this application.

Applicant is technically and managerially qualified to provide the competitive local exchange and access telecommunications services requested in this Application, in Kansas. Applicant's operations will be directed by its existing corporate management, technical, and operations staffs responsible for the telecommunications operations of Applicant and its affiliates. Collectively, Applicant and its affiliates have been providing telecommunications services for more than 20 years.

B. Managerial qualification of your company's key personnel (copies of resumes are appropriate).

A description of the background of Applicant's key management personnel, corporate officers and directors, which demonstrates the extensive telecommunications experience of Applicant's management team, is included with this exhibit.

#### **Management Biographies**

#### James D. Young, Senior Vice President and Chief Operating Officer - Fiber

James Young has been SVP and COO of Crown Castle Fiber since November 1, 2017. Mr. Young served as Crown Castle's President – Tower Operations from October 2005 until February 2009, at which time he was appointed as Crown Castle's Senior Vice President and Chief Operating Officer. He served in this capacity until his appointment to SVP and COO of Crown Castle Fiber. Prior to joining Crown Castle and since 2000, Mr. Young was Region Vice President – Engineering & Operations at Nextel where he oversaw site development, radio frequency engineering and fixed network elements for Nextel's network in the northeastern United States. From 1997 to 2000, Mr. Young was Vice President, Network/Operations – Florida with Nextel, during which time he oversaw site development, radio frequency and network support for Nextel's network in Florida.

#### Philip Olivero, Fiber Solutions Chief Technology Officer

As Chief Technology Officer at Crown Castle Fiber, Mr. Olivero oversees the company's product and market development. Mr. Olivero previously served in this capacity at Lightower until its acquisition by Crown Castle in November 2017. Mr. Olivero came to the company during the merger with Sidera Networks where he served as Executive Vice President and Chief Technology Officer. Prior to this role, he was the Vice President of Engineering at AboveNet, where he was responsible for all aspects of engineering across AboveNet's fiber, optical and IP/Ethernet networks. Mr. Olivero also has served in executive level engineering and operations positions at FiberTower, XO Communications and Fundy Communications (Canada) and held several management positions of increasing responsibility at MCI and Bell Canada. Mr. Olivero holds a Bachelor of Science in Electrical Engineering from the University of Waterloo (Canada).

#### **David Mayer, Fiber Solutions General Counsel**

David Mayer brings over 25 years of telecommunications and law expertise to Crown Castle Fiber. Before joining the company, Mr. Mayer was Chief Executive Officer of the private equity fund Viridian Investment Partners. Prior to this, he served as the Executive Vice President of Corporate Development for One Communications. From 1999 through 2006, Mr. Mayer was General Counsel and Executive Vice President of Business Development for Conversent Communications. Before joining Conversent, Mr. Mayer was in private practice primarily to the communications industry. Mr. Mayer received a B.A. from Yale and a J.D. from the University of Texas.

#### Peter Zarrella, Fiber Solutions Vice President Finance

As the Vice President, Finance at Crown Castle Fiber, Peter is responsible for the integration of the various fiber acquisitions into one Fiber Solutions financial organization. Before he joined Crown Castle during 2017, Peter was a key member of the former Lightower Fiber Networks Finance team where he played an integral role in helping build the department during a period of exceptional growth. Prior to joining the Lightower team, Peter began his career with Ernst and Young and progressed through increasing leadership roles with several companies including Honeywell International. Peter has a Bachelor's degree in accounting from Bentley University and is a Certified Public Accountant.

#### **CONFIDENTIAL EXHIBIT D**

**States In Which Crown Fiber Currently Operates** 

# REDACTED

#### **EXHIBIT E**

# Response to Question 14 Financial Statements of CCIC

#### **Applicant's Financial Qualifications**

Applicant possesses the requisite financial resources to provide telecommunications services in Kansas. Applicant does not maintain financial statements separate from the consolidated financial statements of its ultimate parent company, CCIC. For purposes of this Application, Applicant will rely on the financial statements of CCIC to demonstrate Applicant's financial qualification to operate within Kansas. As shown in the financial statements, Applicant is financially qualified to operate within the State of Kansas.

A. Comparative Income Statements for the immediately preceding three (3) year period (audited positive statements preferred).

Attached are the most recent consolidated financial statements from CCIC's SEC Form 10-K,<sup>3</sup> which include income statements for calendar years 2015, 2016 and 2017.

B. Balance Sheets for the immediately preceding three (3) year period (audited positive statements preferred).

Balance sheets for calendar years 2016 and 2017 are included in the attached SEC Form 10-K's.

C. A forward-looking management narrative discussing <u>any significant activity</u> that may impact either the Income Statement or Balance Sheet provided.

Please see the Notes to the attached financial statements and Item 1A of CCIC's Form 10-Q dated August 6, 2018 for a narrative of any significant activities that may have an impact on the financial statements.

<sup>&</sup>lt;sup>3</sup> CCIC's complete SEC Form 10-K is available at <a href="http://investor.crowncastle.com/static-files/0a85c142-239d-4bd3-adeb-124b4f1dc3ed">http://investor.crowncastle.com/static-files/0a85c142-239d-4bd3-adeb-124b4f1dc3ed</a>.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM	10-K
■ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF T	HE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year e	nded December 31, 2017
or	
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) C	OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period	from to
Commission File Nu	umber 001-16441
O	C
CROWN CASTLE INTE (Exact name of registrant a	
Delaware	76-0470458
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
1220 Augusta Drive, Suite 600,	Houston Texas 77057-2261
(Address of principal execu	utive offices) (Zip Code)
(713) 570 (Registrant's telephone num	
(Registrant's telephone num	iber, including area code)
Securities Registered Pursuant to Section 12(b) of the Act	Name of Each Exchange on Which Registered
Common Stock, \$0.01 par value	New York Stock Exchange
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value	New York Stock Exchange
Securities Registered Pursuant to S	THE STATE COURSE BY AN APPLICATE AND A TOTAL CONTRACTOR OF THE STATE O
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in	Rule 405 of the Securities Act. Ves XI No D
Indicated by check mark if the registrant is not required to file reports pursuant to Sect	
	filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding
12 months (or for such shorter period that the registrant was required to file such reports), an	
Indicate by check mark whether the registrant has submitted electronically and posted posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) during the precepost such files). Yes $\boxtimes$ No $\square$	l on its corporate Website, if any, every Interactive Data File required to be submitted and ding 12 months (or for such shorter period that the registrant was required to submit and
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Rej knowledge, in definitive proxy or information statements incorporated by reference in Part II $\alpha$	gulation S-K is not contained herein, and will not be contained, to the best of registrant's II of this Form 10-K. $\Box$
Indicate by check mark whether the registrant is a large accelerated filer, an accelecompany. See definitions of a "large accelerated filer," "accelerated filer," "smaller reporting of	erated filer, a non-accelerated filer, a small reporting company or an emerging growth company," and "emerging growth company" in rule 12b-2 of the Exchange Act.
Large accelerated filer $\square$ Accelerated filer $\square$ Non-accelerated filer $\square$ (Do not company $\square$	check if a smaller reporting company) Smaller reporting company   Emerging growth
If an emerging growth company, indicate by check mark if the registrant has elected n accounting standards provided pursuant to Section 13(a) of the Exchange Act $\square$	ot to use the extended transition period for complying with any new or revised financial
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12	
business day of the registrant's most recently completed second fiscal quarter, based on the No	
Applicable Only to Co	© ■ PATHAN SHOODS NO ■ AND AND CHARLES
As of February 21, 2018, there were 406,906,992 shares of common stock outstanding	g.

#### **Documents Incorporated by Reference**

The information required to be furnished pursuant to Part III of this Form 10-K will be set forth in, and incorporated by reference from, the registrant's definitive proxy statement for the annual meeting of stockholders ("2018 Proxy Statement"), which will be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year ended December 31, 2017.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Crown Castle International Corp.

#### Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Crown Castle International Corp. and its subsidiaries as of December 31, 2017 and 2016, and the related consolidated statements of operations and comprehensive income (loss), of cash flows, and of equity for each of the three years in the period ended December 31, 2017, including the related notes and financial statement schedules listed in the accompanying index (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2017 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

#### **Basis for Opinions**

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As described in Management's Report on Internal Control over Financial Reporting, management has excluded FiberNet, Wilcon, and Lightower from its assessment of internal control over financial reporting as of December 31, 2017, because they were acquired by the Company in purchase business combinations during 2017. We have also excluded FiberNet, Wilcon, and Lightower from our audit of internal control over financial reporting. FiberNet, Wilcon, and Lightower are wholly-owned subsidiaries whose total assets and total revenues excluded from management's assessment and our audit of internal control over financial reporting collectively represent approximately \$3.1 billion and \$314 million, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2017.

#### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted

accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Pittsburgh, Pennsylvania February 26, 2018

We have served as the Company's auditor since 2011.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (In thousands of dollars, except share amounts)

		December 31,		
		2017	2001	2016
ASSETS			194	
Current assets:				
Cash and cash equivalents	\$	314,094	\$	567,599
Restricted cash		121,065		124,547
Receivables, net of allowance of \$13,746 and \$11,314, respectively		397,585		373,532
Prepaid expenses		162,366		128,721
Other current assets		138,670		130,362
Total current assets		1,133,780		1,324,761
Deferred site rental receivables		1,300,338		1,317,658
Property and equipment, net		12,932,885		9,805,315
Goodwill		10,021,468		5,757,676
Site rental contracts and customer relationships, net		5,626,435		3,298,778
Other intangible assets, net		335,324		351,294
Long-term prepaid rent and other assets, net		879,340		819,610
Total assets	\$	32,229,570	\$	22,675,092
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	248,817	\$	188,516
Accrued interest		131,790		97,019
Deferred revenues		457,116		353,005
Other accrued liabilities		339,108		221,066
Current maturities of debt and other obligations		115,251		101,749
Total current liabilities		1,292,082	10.0	961,355
Debt and other long-term obligations		16,044,369		12,069,393
Other long-term liabilities		2,554,037		2,087,229
Total liabilities		19,890,488		15,117,977
Commitments and contingencies (see note 14)	*		99.7	
CCIC stockholders' equity:				
Common stock, \$0.01 par value; 600,000,000 shares authorized; shares issued and outstanding: December 31, 2017—406,280,673 and December 31, 2016—360,536,659		4,063		3,605
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value; 20,000,000 shares authorized; shares issued and outstanding: December 31, 2017—1,649,998 and December 31, 2016—0; aggregate liquidation value: December 31, 2017—\$1,649,998 and December 31, 2016—\$0		17		_
Additional paid-in capital		16,843,607		10,938,236
Accumulated other comprehensive income (loss)		(3,989)		(5,888)
Dividends/distributions in excess of earnings		(4,504,616)		(3,378,838)
Total equity	<u>//                                   </u>	12,339,082	(837)	7,557,115
Total liabilities and equity	\$	32,229,570	\$	22,675,092

See accompanying notes to consolidated financial statements.

### CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (In thousands of dollars, except per share amounts)

		Years Ended December 31,					
	,	2017		2016		2015	
Net revenues:							
Site rental	\$	3,669,191	\$	3,233,307	\$	3,018,413	
Network services and other		686,414		687,918		645,438	
Net revenues	12.	4,355,605	D.	3,921,225		3,663,851	
Operating expenses:							
Costs of operations <sup>(a)</sup> :							
Site rental		1,143,914		1,023,350		963,869	
Network services and other		419,787		417,171		357,557	
General and administrative		426,698		371,031		310,921	
Asset write-down charges		17,322		34,453		33,468	
Acquisition and integration costs		61,431		17,453		15,678	
Depreciation, amortization and accretion		1,242,408		1,108,551		1,036,178	
Total operating expenses		3,311,560	120	2,972,009		2,717,671	
Operating income (loss)	100	1,044,045	-	949,216	11/	946,180	
Interest expense and amortization of deferred financing costs		(590,682)		(515,032)		(527,128)	
Gains (losses) on retirement of long-term obligations		(3,525)		(52,291)		(4,157)	
Interest income		18,761		796		1,906	
Other income (expense)		1,994		(8,835)		57,028	
Income (loss) from continuing operations before income taxes		470,593	-0-	373,854	200	473,829	
Benefit (provision) for income taxes		(26,043)		(16,881)		51,457	
Income (loss) from continuing operations	*	444,550	*	356,973	- T	525,286	
Discontinued operations (see note 3):		*				8	
Income (loss) from discontinued operations, net of tax		_		_		19,690	
Net gain (loss) from disposal of discontinued operations, net of tax		_		2 <u></u>		979,359	
Income (loss) from discontinued operations, net of tax		-			-	999,049	
Net income (loss)	<u> </u>	444,550	-	356,973		1,524,335	
Less: Net income (loss) attributable to the noncontrolling interest						3,343	
Net income (loss) attributable to CCIC stockholders	Ř	444,550		356,973	<del></del>	1,520,992	
Dividends on preferred stock		(58,294)		(32,991)		(43,988)	
Net income (loss) attributable to CCIC common stockholders	\$	386,256	\$	323,982	\$	1,477,004	
Net income (loss)	\$	444,550	\$	356,973	\$	1,524,335	
Other comprehensive income (loss):		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ.	200,572	SF.	3,000,000	
Interest rate swaps reclassified into results of operations, net of taxes		_		_		18,725	
Foreign currency translation adjustments		1,899		(1,490)		(14,137)	
Amounts reclassified into discontinued operations for foreign currency translation adjustments (see	note	1,000		(1,150)		(11,157)	
3)	<u> </u>	-			200	(25,678)	
Total other comprehensive income (loss)	10	1,899	di-	(1,490)		(21,090)	
Comprehensive income (loss) attributable to CCIC stockholders	\$	446,449	\$	355,483	\$	1,503,245	
Net income (loss) attributable to CCIC common stockholders, per common share:			718		420.		
Income (loss) from continuing operations, basic	\$	1.01	\$	0.95	\$	1.45	
Income (loss) from discontinued operations, basic	\$		\$		\$	2.99	
Net income (loss) attributable to CCIC common stockholders, basic	\$	1.01	\$	0.95	\$	4,44	
Income (loss) from continuing operations, diluted	\$	1.01	\$	0.95	\$	1.44	
Income (loss) from discontinued operations, diluted	\$	~	\$	·	\$	2.98	
Net income (loss) attributable to CCIC common stockholders, diluted	\$	1.01	\$	0.95	\$	4.42	
Weighted-average common shares outstanding (in thousands):			-1	Transcart II			
Basic		381,740		340,349		333,002	
Diluted		383,221		340,879		334,062	
Dividends/distributions declared per share of common stock	\$	3.90	\$	3.61	\$	3.35	
	Φ	3.50	Ф	5.01	Φ	3.33	

(a) Exclusive of depreciation, amortization and accretion shown separately.

See accompanying notes to consolidated financial statements.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS

(In thousands of dollars)

		ears Ended December	San
	2017	2016	2015
Cash flows from operating activities:			
Net income (loss) from continuing operations	\$ 444,550	\$ 356,973	\$ 525,286
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:			
Depreciation, amortization and accretion	1,242,408	1,108,551	1,036,178
(Gains) losses on retirement of long-term obligations	3,525	52,291	4,157
(Gains) losses on settled swaps	328	2,608	(54,475)
Amortization of deferred financing costs and other non-cash interest	9,368	14,333	37,126
Stock-based compensation expense	91,647	79,338	60,773
Asset write-down charges	17,322	34,453	33,468
Deferred income tax (benefit) provision	14,888	8,603	(60,618)
Other non-cash adjustments, net	(1,648)	2,451	(8,915)
Changes in assets and liabilities, excluding the effects of acquisitions:			
Increase (decrease) in accrued interest	34,771	30,044	32
Increase (decrease) in accounts payable	(34,067)	10,600	(5,287)
Increase (decrease) in deferred revenues, deferred ground lease payables, other accrued liabilities and other liabilities	175,522	195,998	325,880
Decrease (increase) in receivables	60,859	(58,664)	12,668
Decrease (increase) in prepaid expenses, deferred site rental receivables, long-term prepaid rent, restricted cash and other assets	(15,287)	(55,315)	(112,248)
Net cash provided by (used for) operating activities	2,044,186	1,782,264	1,794,025
Cash flows from investing activities:	2,0 : 1,100	1,702,201	1,72 1,020
Payment for acquisitions of businesses, net of cash acquired	(9,260,135)	(556,854)	(1,102,179)
Capital expenditures	(1,228,071)	(873,883)	(908,892)
		8 250 8	
Net (payments) receipts from settled swaps	(328)	8,141	54,475
Other investing activities, net  Net cash provided by (used for) investing activities	(5,487)	12,364	(3,138)
Control of the Contro	(10,494,021)	(1,410,232)	(1,959,734)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	3,092,323	5,201,010	1,000,000
Principal payments on debt and other long-term obligations	(118,880)	(95,787)	(102,866)
Purchases and redemptions of long-term debt	NATIONAL AND	(4,044,834)	(1,069,337
Payments under revolving credit facility	(1,840,000)	(4,565,000)	(1,360,000)
Borrowings under revolving credit facility	2,820,000	3,440,000	1,790,000
Payments for financing costs	(29,240)	(41,533)	(19,642)
Net proceeds from issuance of common stock	4,221,329	1,325,865	-
Net proceeds from issuance of preferred stock	1,607,759	_	·
Purchases of common stock	(23,307)	(24,936)	(29,657)
Dividends/distributions paid on common stock	(1,508,705)	(1,239,158)	(1,116,444)
Dividends paid on preferred stock	(29,935)	(43,988)	(43,988)
Net (increase) decrease in restricted cash	3,808	(7,931)	16,458
Net cash provided by (used for) financing activities	8,195,152	(96,292)	(935,476
Net increase (decrease) in cash and cash equivalents - continuing operations	(254,683)	275,740	(1,101,185)
Discontinued operations (see note 3):			
Net cash provided by (used for) operating activities	_	-	2,700
Net cash provided by (used for) investing activities	_	113,150	1,103,577
Net increase (decrease) in cash and cash equivalents - discontinued operations		113,150	1,106,277
Effect of exchange rate changes on cash	1,178	(101)	(1,902)
Cash and cash equivalents at beginning of year	567,599	178,810	175,620
Cash and cash equivalents at end of year	\$ 314,094	\$ 567,599	\$ 178,810

<sup>(</sup>a) Inclusive of cash and cash equivalents included in discontinued operations.

See accompanying notes to consolidated financial statements.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Common Stock		Common Stock		Common Stock		Cor	Mandatory wertible rred Stock	Convertib	andatory le Preferred ock			Other Comprel (Loss) ("AOCI	hensive Income ")			
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total				
Balance, December 31, 2014	333,856,632	\$ 3,339		_	9,775,000 —	-\$ 98	\$9,512,396	11411	\$ (18,725)	\$ 15,820	\$ (2,815,428)	\$ 21,003	\$6,737,228				
Stock-based compensation related activity, net of forfeitures	251,554	2	_	_			65,838		.—		_	-	65,840				
Purchases and retirement of common stock	(336,526)	(3)	_	_			(29,654)	_	-	_	_		(29,657)				
Other comprehensive income (loss)(a)	_	_	_	_			_	(38,943)	18,725	(20,218)	_	(872)	(21,090)				
Disposition of CCAL		940	-		-	_				_		(23,474)	(23,474)				
Common stock dividends/distributions	_	_	_		_	_	_		-	_	(1,119,973)	_	(1,119,973)				
Preferred stock dividends	_		_	-					:	_	(43,988)	-	(43,988)				
Net income (loss)		<u></u>	<u></u> 6	-	3.7	- 1_0	<u></u> :	_	12 <u></u>	1 <u>0</u>	1,520,992	3,343	1,524,335				
Balance, December 31, 2015	333,771,660	\$ 3,338			9,775,000	\$ 98	\$9,548,580	\$ (4,398)	s –	\$ (4,398)	\$ (2,458,397)	<u> </u>	\$7,089,221				

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Common Stock		6.875% Mandatory Convertible Preferred Stock		4.50% Mandatory Convertible Preferred Stock			72	AOCI				
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Par	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2015	333,771,660	\$ 3,338	_		9,775,000	\$ 98	\$ 9,548,580	\$ (4,398)	s –	\$(4,398)	\$ (2,458,397)	s –	\$7,089,221
Stock-based compensation related activity, net of forfeitures	263,782	2	_	_	_	_	86,271	_	_			<b>9.</b> —-12	86,273
Purchases and retirement of common stock	(289,531)	(3)	_	_	_	_	(24,933)	_	_	_	_		(24,936)
Net proceeds from issuance of common stock	15,178,064	152	-	_	_	_	1,325,713	_	_	_		<u></u> :	1,325,865
Other comprehensive income (loss) <sup>(a)</sup>	_	_	_	_	_	_		(1,490)	_	(1,490)	_	_	(1,490)
Recognition of excess tax benefit	_	_	-	_	_		2,623		_	_		==0	2,623
Common stock dividends/distributions	s	<u></u>	-	_	==	<u></u>	_	(2 <u></u> )	_	_	(1,244,423)	<u></u>	(1,244,423)
Preferred stock dividends	-	·	-	-	_	-	-	_	-	_	(32,991)	<u>—</u> ;	(32,991)
Conversion of preferred stock to common stock (see note 12)	11,612,684	116	_	-	(9,775,000)	(98)	(18)		_	_	_		_
Net income (loss)	_	_	-	-	_	_	-	_	_	_	356,973	<del>-</del>	356,973
Balance, December 31, 2016	360,536,659	\$ 3,605	=			\$ —	\$10,938,236	\$ (5,888)	<u>s</u> –	\$(5,888)	\$ (3,378,838)	<u>s</u> –	\$7,557,115

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)."

See accompanying notes to consolidated financial statements.

# CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Commo	on Stock	Convertib	Mandatory le Preferred ock	Con	Mandatory vertible rred Stock		26	AOCI	27			
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2016	360,536,659	\$ 3,605				•	\$10,938,236	\$ (5,888)	c	\$(5,888)	\$ (3,378,838)		\$ 7,557,115
Stock-based compensation related activity, net of forfeitures	861,028	10				• <u> </u>	99,978	\$ (3,000)	-	φ(J,000)	(3,370,030)		99,988
Purchases and retirement of common stock	(259,331)		_	_			(23,304)	_	_	_	_,		(23,307)
Net proceeds from issuances of common stock (see note 12)	45,142,300	451	_	_	-	_	4,220,878	_	_	_	_		4,221,329
Net proceeds from issuances of preferred stock (see note 12)			1,650,000	17	:===	_	1,607,742	_	_	_	_	<u></u> :	1,607,759
Other comprehensive income (loss)(a)	_	_	_	-			_	1,899		1,899			1,899
Recognition of excess tax benefit	_	_		-		_	77		_	_			77
Common stock dividends/distributions			_	<u></u>	-	_	_	_	_	-	(1,512,034)	==0	(1,512,034)
Preferred stock dividends	_	) <del></del> -		-			-	_	_		(58,294)		(58,294)
Conversion of preferred stock to common stock (see note 12)	17	_	(2)	_	-	_	_	_	-	_	_	<u>-</u>	_
Net income (loss) Balance, December 31, 2017	406,280,673	\$ 4,063	1,649,998	17		<u> </u>	<u> </u>	\$ (3,989)	<u> </u>	\$(3,989)	\$ (4,504,616)	<u> </u>	\$12,339,082

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)."

See accompanying notes to consolidated financial statements.

4/30/2018 Document

10-K 1 cci10-k123116.htm 10-K

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

wasnington	n, D.C. 20549
FOR	M 10-K
	IE SECURITIES EXCHANGE ACT OF 1934
	ended December 31, 2016 or
<ul> <li>TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) O</li> <li>For the transition period</li> <li>Commission File</li> </ul>	
	TERNATIONAL CORP. t as specified in its charter)
Delaware	76-0470458
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
1220 Augusta Drive, Suite 60	00, Houston Texas 77057-2261
· ·	ecutive offices) (Zip Code)
· ,	570-3000 ımber, including area code)
Securities Registered Pursuant to Section 12(b) of the Act	Name of Each Exchange on Which Registered
Common Stock, \$.01 par value	New York Stock Exchange
Securities Registered Pursuant t	to Section 12(g) of the Act: NONE.
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rul	e 405 of the Securities Act. Yes ⊠ No □
Indicated by check mark if the registrant is not required to file reports pursuant to Section	13 or Section 15(d) of the Act. Yes □ No ⊠
Indicate by check mark whether the registrant (1) has filed all reports required to be filed for such shorter period that the registrant was required to file such reports), and (2) has been subjective.	by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or ect to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$
	on its corporate Website, if any, every Interactive Data File required to be submitted and posted 2 months (or for such shorter period that the registrant was required to submit and post such
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulati definitive proxy or information statements incorporated by reference in Part III of this Form 10-K	ion S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in $\Gamma$ or any amendment to this Form 10-K. $\Gamma$
	filer, a non-accelerated filer, or a small reporting company. See definitions of a "large accelerated Large accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2	2 of the Act). Yes □ No ⊠
The aggregate market value of the voting and non-voting common equity held by non-affi the registrant's most recently completed second fiscal quarter, based on the New York Stock Exch	liates of the registrant was approximately \$34.1 billion as of June 30, 2016, the last business day of lange closing price on that day of \$101.43 per share.
••	Corporate Registrants
As of February 15, 2017 there were 360,538,298 shares of common stock outstanding.	while D. Course
The information required to be furnished pursuant to Part III of this Form 10-K will be	orated by Reference set forth in, and incorporated by reference from, the registrant's definitive proxy statement for the curities and Exchange Commission not later than 120 days after the end of the fiscal year ended

4/30/2018 Document

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Crown Castle International Corp.

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Crown Castle International Corp. and its subsidiaries ("the Company") as of December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control -Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedules, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A.(b). Our responsibility is to express opinions on these financial statements, on the financial statement schedules, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As discussed in Note 2 to the consolidated financial statements, the Company changed the manner in which it classifies debt issuance costs in 2016.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Pittsburgh, Pennsylvania February 22, 2017

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# CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET

(In thousands of dollars, except share amounts)

ASSETS  Current assets:  Cash and cash equivalents  Rectricted cash  Receivables, net of allowance of \$11,314 and \$9,574, respectively  Prepaid expenses  Other current assets  Total current assets  Deferred site rental receivables  Property and equipment, net  Goodwill  Site rental contracts and customer relationships, net  Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  \$ LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  Accrued interest	2016  567,599 124,547 373,532 128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294 819,610	\$	178,810 130,731 313,296 133,194 225,214 981,245 1,306,408 9,580,057
Current assets:  Cash and cash equivalents  Restricted cash Receivables, net of allowance of \$11,314 and \$9,574, respectively Prepaid expenses Other current assets  Total current assets  Deferred site rental receivables Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  S  LIABILITIES AND EQUITY  Current liabilities: Accounts payable  \$ \$	124,547 373,532 128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294	\$	130,731 313,296 133,194 225,214 981,245 1,306,408
Cash and cash equivalents  Restricted cash  Receivables, net of allowance of \$11,314 and \$9,574, respectively Prepaid expenses Other current assets  Total current assets  Deferred site rental receivables Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  S  LIABILITIES AND EQUITY  Current liabilities: Accounts payable  \$ \$	124,547 373,532 128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294	\$	130,731 313,296 133,194 225,214 981,245 1,306,408
Restricted cash Receivables, net of allowance of \$11,314 and \$9,574, respectively Prepaid expenses Other current assets  Total current assets  Deferred site rental receivables Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  \$  LIABILITIES AND EQUITY  Current liabilities: Accounts payable  \$	124,547 373,532 128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294	\$	130,731 313,296 133,194 225,214 981,245 1,306,408
Receivables, net of allowance of \$11,314 and \$9,574, respectively Prepaid expenses Other current assets  Total current assets  Deferred site rental receivables Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  \$ LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$	373,532 128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294		313,296 133,194 225,214 981,245 1,306,408
Prepaid expenses Other current assets  Total current assets  Deferred site rental receivables Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  \$  LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$	128,721 130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294		133,194 225,214 981,245 1,306,408
Other current assets  Total current assets  Deferred site rental receivables  Property and equipment, net  Goodwill  Site rental contracts and customer relationships, net  Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  \$  LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  \$	130,362 1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294		225,214 981,245 1,306,408
Total current assets  Deferred site rental receivables  Property and equipment, net  Goodwill  Site rental contracts and customer relationships, net  Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  \$  LIABILITIES AND EQUITY   Current liabilities:  Accounts payable  \$	1,324,761 1,317,658 9,805,315 5,757,676 3,298,778 351,294		981,245 1,306,408
Deferred site rental receivables  Property and equipment, net  Goodwill  Site rental contracts and customer relationships, net  Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  S  LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  \$	1,317,658 9,805,315 5,757,676 3,298,778 351,294		1,306,408
Property and equipment, net Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  S  LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$	9,805,315 5,757,676 3,298,778 351,294		* *
Goodwill Site rental contracts and customer relationships, net Other intangible assets, net Long-term prepaid rent and other assets, net  Total assets  LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$	5,757,676 3,298,778 351,294		9,580,057
Site rental contracts and customer relationships, net  Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  \$	3,298,778 351,294		
Other intangible assets, net  Long-term prepaid rent and other assets, net  Total assets  LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  \$	351,294		5,513,551
Long-term prepaid rent and other assets, net  Total assets  LIABILITIES AND EQUITY  Current liabilities:  Accounts payable  \$			3,421,180
Total assets  LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$	819,610		358,735
LIABILITIES AND EQUITY  Current liabilities: Accounts payable \$			775,790
Current liabilities: Accounts payable \$	22,675,092	\$	21,936,966
Accounts payable \$		·	
• •			
Accrued interest	188,516	\$	159,629
	97,019		66,975
Deferred revenues	353,005		322,623
Other accrued liabilities	221,066		199,923
Current maturities of debt and other obligations	101,749		106,219
Total current liabilities	961,355		855,369
Debt and other long-term obligations	12,069,393		12,043,740
Other long-term liabilities	2,087,229		1,948,636
Total liabilities	15,117,977		14,847,745
Commitments and contingencies (see note 14)			
CCIC stockholders' equity:			
Common stock, \$.01 par value; 600,000,000 shares authorized; shares issued and outstanding: December 31, 2016—360,536,659 and December 31, 2015—333,771,660	3,605		3,338
4.50% Mandatory Convertible Preferred Stock, Series A, \$.01 par value; 20,000,000 shares authorized; shares issued and outstanding: December 31, 2016—0 and December 31, 2015—9,775,000; aggregate liquidation value:			
December 31, 2016—0 and December 31, 2015—\$977,500			98
Additional paid-in capital	10,938,236		9,548,580
Accumulated other comprehensive income (loss)	(5,888)		(4,398)
Dividends/distributions in excess of earnings	(3,378,838)		(2,458,397)
Total equity	7,557,115		7,089,221
Total liabilities and equity \$		\$	21,936,966

See accompanying notes to consolidated financial statements.

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#### CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (In thousands of dollars, except per share amounts)

			Years E	nded December 31,		
		2016		2015		2014
Net revenues:						
Site rental	S	3,233,307	\$	3,018,413	\$	2,866,613
Network services and other		687,918		645,438		672,143
		3,921,225		3,663,851		3,538,756
Operating expenses:						
Costs of operations <sup>(a)</sup> :						
Site rental		1,023,350		963,869		906,152
Network services and other		417,171		357,557		400,454
General and administrative		371,031		310,921		257,296
Asset write-down charges		34,453		33,468		14,246
Acquisition and integration costs		17,453		15,678		34,145
Depreciation, amortization and accretion		1,108,551		1,036,178		985,781
Total operating expenses		2,972,009		2,717,671		2,598,074
Operating income (loss)		949,216		946,180		940,682
Interest expense and amortization of deferred financing costs		(515,032)		(527,128)		(573,291
Gains (losses) on retirement of long-term obligations		(52,291)		(4,157)		(44,629
Interest income		796		1,906		315
Other income (expense)		(8,835)		57,028		11,993
Income (loss) from continuing operations before income taxes		373,854		473,829		335,070
Benefit (provision) for income taxes		(16,881)		51,457		11,244
Income (loss) from continuing operations		356,973		525,286		346,314
Discontinued operations (see note 3):		,-		,		,
Income (loss) from discontinued operations, net of tax				19,690		52,460
Net gain (loss) from disposal of discontinued operations, net of tax				979,359		
Income (loss) from discontinued operations, net of tax				999,049		52,460
Net income (loss)		356,973	-	1,524,335	-	398,774
Less: Net income (loss) attributable to the noncontrolling interest		330,773		3,343		8,261
Net income (loss) attributable to CCIC stockholders		356,973	-	1,520,992		390,513
Dividends on preferred stock		(32,991)		(43,988)		(43,988
Net income (loss) attributable to CCIC common stockholders	S	323,982	\$	1,477,004	\$	346,525
Net income (loss)	<u>s</u>	356,973	\$	1,524,335	\$	398,774
Other comprehensive income (loss):	J	330,973	Ψ	1,324,333	Ψ	370,77
Interest rate swaps reclassified into results of operations, net of taxes				18,725		63,148
Foreign currency translation adjustments		(1,490)				
Amounts reclassified into discontinued operations for foreign currency translation adjustments (see note 3)	)	(1,490)		(14,137)		(25,432
Total other comprehensive income (loss)		(1,490)	-	(25,678)		27.716
Comprehensive income (loss)			-	(21,090) 1,503,245		37,716
Less: Comprehensive income (loss) attributable to the noncontrolling interest		355,483		1,303,243		436,490
Comprehensive income (loss) attributable to CCIC stockholders	s	355,483	\$	1,503,245	\$	6,545 429,945
Net income (loss) attributable to CCIC common stockholders, per common share:	<u> </u>	333,463	<b>3</b>	1,303,243	<b>D</b>	429,943
Income (loss) from continuing operations, basic						
Income (loss) from discontinued operations, basic	\$	0.95	\$	1.45	\$	0.91
Net income (loss) attributable to CCIC common stockholders, basic	\$		\$	2.99	\$	0.13
Income (loss) from continuing operations, diluted	<u>s</u>	0.95	\$	4.44	\$	1.04
Income (loss) from discontinued operations, diluted	\$	0.95	\$	1.44	\$	0.91
Net income (loss) attributable to CCIC common stockholders, diluted	<u>s</u>		\$	2.98	\$	0.13
	\$	0.95	\$	4.42	\$	1.04
Weighted-average common shares outstanding (in thousands):						
Basic		340,349		333,002		332,302
Diluted		340,879		334,062		333,265
Dividends/distributions declared per share		,		,		,

(a) Exclusive of depreciation, amortization and accretion shown separately.

See accompanying notes to consolidated financial statements.

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# CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (In thousands of dollars)

Years Ended December 31, 2016 2014 2015 Cash flows from operating activities: Net income (loss) from continuing operations \$ 356,973 525,286 346,314 Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities: Depreciation, amortization and accretion 1,108,551 1,036,178 985,781 Gains (losses) on retirement of long-term obligations 52,291 4,157 44,629 Gains (losses) on settled swaps 2,608 (54,475)Amortization of deferred financing costs and other non-cash interest 14,333 37,126 80,854 Stock-based compensation expense 79,338 60,773 51,497 Asset write-down charges 34,453 33,468 14,246 Deferred income tax benefit (provision) 8,603 (60,618)(21,859)Other non-cash adjustments, net 2,451 (8,915)(25,679)Changes in assets and liabilities, excluding the effects of acquisitions: Increase (decrease) in accrued interest 30,044 32 1,361 Increase (decrease) in accounts payable 10,600 (5,287)12,281 Increase (decrease) in deferred revenues, deferred ground lease payables, other accrued 195,998 liabilities and other liabilities 325,880 397,363 Decrease (increase) in receivables (58,664)12,668 (77,116)Decrease (increase) in prepaid expenses, deferred site rental receivables, long-term prepaid rent, restricted cash and other assets (55,315)(112,248)(209,475)Net cash provided by (used for) operating activities 1,782,264 1,794,025 1,600,197 Cash flows from investing activities: Payment for acquisitions of businesses, net of cash acquired (556,854)(1,102,179)(461,651)Capital expenditures (873,883)(908,892)(758,535)Receipts from foreign currency swaps 8,141 54,475 Other investing activities, net 12,364 (3,138)3,477 Net cash provided by (used for) investing activities (1,410,232)(1,959,734)(1,216,709)Cash flows from financing activities: Proceeds from issuance of long-term debt 5,201,010 1,000,000 845,750 Principal payments on debt and other long-term obligations (95,787)(102,866)(116,426)Purchases and redemptions of long-term debt (4,044,834)(1,069,337)(836,899)Payments under revolving credit facility (4,565,000)(1,360,000)(698,000)Borrowings under revolving credit facility 3,440,000 1,790,000 1,019,000 Payments for financing costs (41,533)(19,642)(15,899)Net proceeds from issuance of capital stock 1,325,865 Purchases of capital stock (24,936)(29,657)(21,872)Dividends/distributions paid on common stock (1,239,158)(1,116,444)(624,297)Dividends paid on preferred stock (43,988)(43,988)(44,354)Net (increase) decrease in restricted cash (7,931)16,458 30,010 Net cash provided by (used for) financing activities (935,476) (462,987)(96,292)Net increase (decrease) in cash and cash equivalents - continuing operations 275,740 (1,101,185)(79,499)Discontinued operations (see note 3): Net cash provided by (used for) operating activities 2,700 65,933 Net cash provided by (used for) investing activities 113,150 1,103,577 (26,196)Net increase (decrease) in cash and cash equivalents - discontinued operations 113,150 1,106,277 39,737 Effect of exchange rate changes on cash (101)(1,902)(8,012)178,810 175,620 223,394 Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year 175,620 (a) 567,599 178,810

<sup>(</sup>a) Inclusive of cash and cash equivalents included in discontinued operations.

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## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

CCIC Stockholders' Equity

	Common	Stock	4.50% Ma Convertible Sto	<b>Prefer</b>			Accumulated Other Comprehensive Income (Loss) ("AOCI")							
	Shares	(\$.01 Par)	Shares	(\$.01	Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI		ends/Distributions access of Earnings	int dis	ncontrolling erest from scontinued perations	Total
Balance, December 31, 2013	334,070,016	\$ 3,341	9,775,000 –	-\$	98	\$9,482,769	\$ 58,261	\$ (81,873)	\$ (23,612)	\$	(2,535,879)	\$	14,458	\$6,941,175
Stock-based compensation related activity, net of forfeitures	79,490	1			_	51,496					_		_	51,497
Purchases and retirement of capital stock	(292,874)	(3)		_	_	(21,869)	_	_	_		_		_	(21,872)
Other comprehensive income (loss) <sup>(a)</sup>	_	_		_		_	(23,716)	63,148	39,432		_		(1,716)	37,716
Common stock dividends/distributions	. —	_	_			_	_	_	_		(626,074)		_	(626,074)
Preferred stock dividends	_	_		_	_	_	_	_	_		(43,988)		_	(43,988)
Net income (loss)	_	_				_	_	_	_		390,513		8,261	398,774
Balance, December 31, 2014	333,856,632	\$ 3,339	9,775,000	\$	98	\$9,512,396	\$ 34,545	\$ (18,725)	\$ 15,820	s	(2,815,428)	\$	21,003	\$6,737,228

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

CCIC Stockholders' Equity

	Common	Stock	4.50% M Convertibl Ste					AOCI					
	Shares	(\$.01 Par)	Shares	(\$.0	1 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	ends/Distributions xcess of Earnings	int dis	controlling erest from continued perations	Total
Balance, December 31, 2014	333,856,632	\$ 3,339	9,775,000	\$	98	\$9,512,396	\$ 34,545	\$ (18,725)	\$ 15,820	\$ (2,815,428)	\$	21,003	\$6,737,228
Stock-based compensation related activity, net of forfeitures	251,554	2			_	65,838				_			65,840
Purchases and retirement of capital stock	(336,526)	(3)	_		_	(29,654)	_	_	_	_		_	(29,657)
Other comprehensive income (loss) <sup>(a)</sup>	_	_	_		_	_	(38,943)	18,725	(20,218)	_		(872)	(21,090)
Disposition of CCAL	_	_	_			_	_	_	_	_		(23,474)	(23,474)
Common stock dividends/distributions	· —	_	_		_	_	_	_	_	(1,119,973)		_	(1,119,973)
Preferred stock dividends	-	_	_			_	_	_	_	(43,988)		_	(43,988)
Net income (loss)	_	_	_			_	_	_	_	1,520,992		3,343	1,524,335
Balance, December 31, 2015	333,771,660	\$ 3,338	9,775,000	\$	98	\$9,548,580	\$ (4,398)	s —	\$ (4,398)	\$ (2,458,397)	\$		\$7,089,221

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

CCIC Stockholders' Equity

	4.50% Mandatory Convertible Preferred Common Stock Stock				d	Accumulated Other Comprehensive Income (Loss) ("AOCI")											
	Shares	(\$.01 Par)	Shares	(\$.01 ]	Par)	Additional Paid-In Capital	Cu Tra	oreign Irrency Inslation Ustments		rivative ruments	Total	AOCI		idends/Distributions Excess of Earnings	inte disc	ontrolling rest from ontinued erations	Total
Balance, December 31, 2015	333,771,660	\$ 3,338	9,775,000	\$	98	\$ 9,548,580	\$	(4,398)	\$		\$ (	4,398)	\$	(2,458,397)	\$		\$7,089,221
Stock-based compensation related activity, net of forfeitures	263,782	2		_	_	86,271		_		_		_		_		_	86,273
Purchases and retirement of capital stock	(289,531)	(3)		_	_	(24,933)		_		_		_		_		_	(24,936)
Net proceeds from issuances of Common Stock (see note 12)	15,178,064	152	_		_	1,325,713		_		_		_		_		_	1,325,865
Other comprehensive income (loss) <sup>(a)</sup>	_	_		_	_	_		(1,490)		_	(	1,490)		_		_	(1,490)
Recognition of excess tax benefit	_	_		_	_	2,623		_		_		_		_			2,623
Common stock dividends/distributions	_	_	_		_	_		_		_		_		(1,244,423)			(1,244,423)
Preferred stock dividends	_	_		_	_	_		_		_		_		(32,991)		_	(32,991)
Conversion of preferred stock to common stock (see note 12)	11,612,684	116	(9,775,000)	(	98)	(18)		_		_		_		_		_	_
Net income (loss)			=									_		356,973			356,973
Balance, December 31, 2016	360,536,659	\$ 3,605		\$		\$10,938,236	\$	(5,888)	\$		\$ (	5,888)	\$	(3,378,838)	\$		\$7,557,115

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)."

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

Delaware
(State or other jurisdiction
of incorporation or organization)

76-0470458 (I.R.S. Employer Identification No.)

1220 Augusta Drive, Suite 600, Houston Texas 77057-2261
(Address of principal executive offices) (Zip Code)
(713) 570-3000
(Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act Name of Each Exchange on Which Registered

Common Stock, \$.01 par value

New York Stock Exchange

4.50% Mandatory Convertible Preferred Stock, Series A, \$.01 par value

New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act: NONE.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ⊠ No □

Indicated by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗵

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🖾 No 🗆

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See definitions of a "large accelerated filer," "accelerated filer" and "smaller reporting company" in rule 12B-2 of the Exchange Act. Large accelerated filer  $\boxtimes$  Accelerated filer  $\square$  Non-accelerated filer  $\square$  Smaller reporting company  $\square$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  $\Box$  No  $\boxtimes$ 

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant was approximately \$26.6 billion as of June 30, 2015, the last business day of the registrant's most recently completed second fiscal quarter, based on the New York Stock Exchange closing price on that day of \$80.30 per share.

#### **Applicable Only to Corporate Registrants**

As of February 15, 2016 there were 333,768,610 shares of common stock outstanding.

#### **Documents Incorporated by Reference**

The information required to be furnished pursuant to Part III of this Form 10-K will be set forth in, and incorporated by reference from, the registrant's definitive proxy statement for the annual meeting of stockholders (the "2016 Proxy Statement"), which will be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year ended December 31, 2015.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Crown Castle International Corp.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations and comprehensive income (loss), of equity and of cash flows present fairly, in all material respects, the financial position of Crown Castle International Corp. and its subsidiaries ("the Company") at December 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2015 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index appearing under Item 15(a)(2) present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedules, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9B. Our responsibility is to express opinions on these financial statements, on the financial statement schedules, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Pittsburgh, Pennsylvania February 22, 2016

#### CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEET (In thousands of dollars, except share amounts)

		December 31,			
		2015		2014	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	178,810	\$	151,312	
Restricted cash		130,731		147,411	
Receivables, net of allowance of \$9,574 and \$10,037, respectively		313,296		313,308	
Prepaid expenses		133,194		138,873	
Other current assets		225,214		119,309	
Assets from discontinued operations (see note 3)		_		412,783	
Total current assets		981,245		1,282,996	
Deferred site rental receivables		1,306,408		1,202,058	
Property and equipment, net		9,580,057		8,982,783	
Goodwill		5,513,551		5,196,485	
Site rental contracts and customer relationships, net		3,421,180		3,287,144	
Other intangible assets, net		358,735		394,407	
Long-term prepaid rent, deferred financing costs and other assets, net		875,069		797,403	
Total assets	\$	22,036,245	\$	21,143,276	
LIABILITIES AND EQUITY	_		_		
Current liabilities:					
Accounts payable	\$	159,629	\$	162,397	
Accrued interest		66,975		66,943	
Deferred revenues		322,623		279,882	
Other accrued liabilities		199,923		182,081	
Current maturities of debt and other obligations		106,219		113,335	
Liabilities from discontinued operations (see note 3)				127,493	
Total current liabilities		855,369		932,131	
Debt and other long-term obligations		12,143,019		11,807,526	
Other long-term liabilities		1,948,636		1,666,391	
Total liabilities	_	14,947,024	_	14,406,048	
Commitments and contingencies (see note 14)		11,517,021		11,100,010	
CCIC stockholders' equity:					
Common stock, \$.01 par value; 600,000,000 shares authorized; shares issued and outstanding: December 31, 2015—					
333,771,660 and December 31, 2014—333,856,632		3,338		3,339	
4.50% Mandatory Convertible Preferred Stock, Series A, \$.01 par value; 20,000,000 shares authorized; shares issued an outstanding: December 31, 2015 and 2014—9,775,000; aggregate liquidation value: December 31, 2015 and 2014—	d				
\$977,500		98		98	
Additional paid-in capital		9,548,580		9,512,396	
Accumulated other comprehensive income (loss)		(4,398)		15,820	
Dividends/distributions in excess of earnings		(2,458,397)		(2,815,428)	
Total CCIC stockholders' equity		7,089,221		6,716,225	
Noncontrolling interest from discontinued operations		_		21,003	
Total equity		7,089,221		6,737,228	
Total liabilities and equity	\$	22,036,245	\$	21,143,276	

#### CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (In thousands of dollars, except per share amounts)

		,	Voore	Ended December 31,		
	-	2015	1 cars	2014		2013
Net revenues:						
Site rental	\$	3,018,413	\$	2,866,613	\$	2,371,380
Network services and other		645,438		672,143		494,371
		3,663,851		3,538,756		2,865,751
Operating expenses:						
Costs of operations <sup>(a)</sup> :						
Site rental		963,869		906,152		686,873
Network services and other		357,557		400,454		304,144
General and administrative		310,921		257,296		213,519
Asset write-down charges		33,468		14,246		13,595
Acquisition and integration costs		15,678		34,145		25,574
Depreciation, amortization and accretion		1,036,178		985,781		741,342
Total operating expenses		2,717,671		2,598,074		1,985,047
Operating income (loss)		946,180		940,682		880,704
Interest expense and amortization of deferred financing costs		(527,128)		(573,291)		(589,630
Gains (losses) on retirement of long-term obligations		(4,157)		(44,629)		(37,127
Interest income		1,906		315		956
Other income (expense)		57,028		11,993		(3,902
Income (loss) from continuing operations before income taxes	-	473,829		335,070		251,001
Benefit (provision) for income taxes		51,457		11,244		(191,000
Income (loss) from continuing operations	-	525,286		346,314		60,001
Discontinued operations (see note 3):		222,200		3.0,51.		00,001
Income (loss) from discontinued operations, net of tax		19,690		52,460		33,900
Net gain (loss) from disposal of discontinued operations, net of tax		979,359		52,100		33,700
Income (loss) from discontinued operations, net of tax		999,049		52,460		33,900
Net income (loss)		1,524,335		398,774		93,901
Less: Net income (loss) attributable to the noncontrolling interest		3,343		8,261		3,790
Net income (loss) attributable to CCIC stockholders		1,520,992		390,513		90,111
Dividends on preferred stock		(43,988)		(43,988)		(11,363
Net income (loss) attributable to CCIC common stockholders	\$	1,477,004	\$	346,525	\$	78,748
Net income (loss)	\$	1,524,335	\$	398,774	\$	93,901
Other comprehensive income (loss):	Ф	1,324,333	Ф	396,774	Ф	93,901
Interest rate swaps reclassified into results of operations, net of taxes		18.725		63,148		82,043
Foreign currency translation adjustments		- ,				
Amounts reclassified into discontinued operations for foreign currency translation adjustments (see		(14,137)		(25,432)		(45,714
note 3)		(25,678)		_		_
Total other comprehensive income (loss)		(21,090)		37,716		36,329
Comprehensive income (loss)		1,503,245		436,490		130,230
Less: Comprehensive income (loss) attributable to the noncontrolling interest		_		6,545		1,940
Comprehensive income (loss) attributable to CCIC stockholders	\$	1,503,245	\$	429,945	\$	128,290
Net income (loss) attributable to CCIC common stockholders, per common share:						
Income (loss) from continuing operations, basic	\$	1.45	\$	0.91	\$	0.16
Income (loss) from discontinued operations, basic	\$	2.99	\$	0.13	\$	0.10
Net income (loss) attributable to CCIC common stockholders, basic	\$	4.44	\$	1.04	\$	0.26
Income (loss) from continuing operations, diluted	\$	1.44	\$	0.91	\$	0.16
Income (loss) from discontinued operations, diluted	\$	2.98	\$	0.13	\$	0.10
Net income (loss) attributable to CCIC common stockholders, diluted	\$	4.42	\$	1.04	\$	0.26
Weighted-average common shares outstanding (in thousands):	_	2	<u> </u>	1.01	_	5.20
Basic		222.002		222.202		200.002
Diluted		333,002		332,302		298,083
		334,062		333,265		299,293
Dividends/distributions declared per share	\$	3.35	\$	1.87	\$	_

# CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (In thousands of dollars)

	Years Ended December 31,				
	2015	2014	2013		
Cash flows from operating activities:					
Net income (loss) from continuing operations	\$ 525,286	\$ 346,314	\$ 60,001		
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:					
Depreciation, amortization and accretion	1,036,178	985,781	741,342		
Gains (losses) on retirement of long-term obligations	4,157	44,629	37,127		
Gains (losses) on settled swaps	(54,475)	_	_		
Amortization of deferred financing costs and other non-cash interest	37,126	80,854	99,245		
Stock-based compensation expense	60,773	51,497	39,030		
Asset write-down charges	33,468	14,246	13,595		
Deferred income tax benefit (provision)	(60,618)	(21,859)	174,269		
Other non-cash adjustments, net	(8,915)	(25,679)	2,974		
Changes in assets and liabilities, excluding the effects of acquisitions:					
Increase (decrease) in accrued interest	32	1,361	12,990		
Increase (decrease) in accounts payable	(5,287)	12,281	28,665		
Increase (decrease) in deferred revenues, deferred ground lease payables, other accrued liabilities and other liabilities	325,880	397,363	242,687		
Decrease (increase) in receivables	12,668	(77,116)	(64,026)		
Decrease (increase) in prepaid expenses, deferred site rental receivables, long-term prepaid rent, restricted cash and other assets	(112,248)	(209,475)	(216,840)		
Net cash provided by (used for) operating activities	1,794,025	1,600,197	1,171,059		
Cash flows from investing activities:					
Payment for acquisitions of businesses, net of cash acquired	(1,102,179)	(461,651)	(4,931,752)		
Capital expenditures	(908,892)	(758,535)	(534,809)		
Receipts from foreign currency swaps	54,475	_	_		
Other investing activities, net	(3,138)	3,477	7,276		
Net cash provided by (used for) investing activities	(1,959,734)	(1,216,709)	(5,459,285)		
Cash flows from financing activities:	(),,,,,,,	( ) ( ) ( )	(1, 11, 11)		
Proceeds from issuance of long-term debt	1,000,000	845,750	1,618,430		
Net proceeds from issuance of capital stock		-	2,980,586		
Net proceeds from issuance of preferred stock	_	_	950,886		
Principal payments on debt and other long-term obligations	(102,866)	(116,426)	(101,322)		
Purchases and redemptions of long-term debt	(1,069,337)	(836,899)	(762,970)		
Purchases of capital stock	(29,657)	(21,872)	(99,458)		
Borrowings under revolving credit facility	1,790,000	1,019,000	976,032		
Payments under revolving credit facility	(1,360,000)	(698,000)	(1,855,032)		
Payments for financing costs	(19,642)	(15,899)	(30,001)		
Net (increase) decrease in restricted cash	16,458	30,010	385,982		
Dividends/distributions paid on common stock	(1,116,444)	(624,297)			
Dividends paid on preferred stock	(43,988)	(44,354)	_		
Net cash provided by (used for) financing activities	(935,476)	(462,987)	4,063,133		
Net increase (decrease) in cash and cash equivalents - continuing operations	(1,101,185)	(79,499)	(225,093)		
Discontinued operations (see note 3):	(1,101,163)	(79,499)	(223,093)		
Net cash provided by (used for) operating activities	2.700	65.022	66 507		
Net cash provided by (used for) operating activities  Net cash provided by (used for) investing activities	2,700	65,933	66,597		
	1,103,577	(26,196)	(61,684)		
Net increase (decrease) in cash and cash equivalents - discontinued operations	1,106,277	39,737	4,913		
Effect of exchange rate changes on cash	(1,902)	(8,012)	2,210		
Cash and cash equivalents at beginning of year	175,620 (a	223,394	441,364		
Cash and cash equivalents at end of year	\$ 178,810	\$ 175,620	a) \$ 223,394		

<sup>(</sup>a) Inclusive of cash and cash equivalents included in discontinued operations.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share amounts)

CCIC Stockholders' Equity

	Common	Stock	4.50% Ma Convertible Pr				Other Compreho (Loss) ("AOCI"				
	Shares	(\$.01 Par)	Shares	(\$.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2012	293,164,786	\$ 2,932		- \$ —	\$5,623,595	\$ 102,125	\$(163,916)	\$ (61,791)	\$ (2,625,990)	\$ 12,518	\$2,951,264
Stock-based compensation related activity, net of forfeitures	934,691	9			39,021	_	_	_	_	_	39,030
Purchases and retirement of capital stock	(1,429,461)	(14)		- –	(99,444)	_	_	_	_	_	(99,458)
Net proceeds from issuance of Common Stock	41,400,000	414	_	_	2,980,172	_	_	_	_	_	2,980,586
Net proceeds from issuance of preferred stock	_	_	9,775,000	98	950,788	_	_	_	_	_	950,886
Other comprehensive income (loss) <sup>(a)</sup>	_	_			_	(43,864)	82,043	38,179	_	(1,850)	36,329
Preferred stock dividends	_	_			(11,363)	_	_	_	_	_	(11,363)
Net income (loss)	_	_			_	_	_	_	90,111	3,790	93,901
Balance, December 31, 2013	334,070,016	\$ 3,341	9,775,000	\$ 98	\$9,482,769	\$ 58,261	\$ (81,873)	\$ (23,612)	\$ (2,535,879)	\$ 14,458	\$6,941,175

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

# CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share amounts)

					CCIC Stockho	lders' Equity						
	Common	Stock	4.50% Ma Convertible Sto	Preferred			AOCI					
	Shares	(\$.01 Par)	Shares	(\$.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	ends/Distributions access of Earnings	in di	ncontrolling terest from scontinued perations	Total
Balance, December 31, 2013	334,070,016	\$ 3,341	9,775,000	\$ 98	\$9,482,769	\$ 58,261	\$(81,873)	\$(23,612)	\$ (2,535,879)	\$	14,458	\$6,941,175
Stock-based compensation related activity, net of forfeitures	79,490	1			51,496	_	_	_	_		_	51,497
Purchases and retirement of capital stock	(292,874)	(3)	_	_	(21,869)	_	_	_	_		_	(21,872)
Other comprehensive income (loss)(a)	_	_	_	_	_	(23,716)	63,148	39,432	_		(1,716)	37,716
Common stock dividends/distributions	· —	_	_	_	_	_	_	_	(626,074)		_	(626,074)
Preferred stock dividends	_	_	_	_	_	_	_	_	(43,988)		_	(43,988)
Net income (loss)	_	_	_	_	_	_	_	_	390,513		8,261	398,774
Balance, December 31, 2014	333,856,632	\$ 3,339	9,775,000	\$ 98	\$9,512,396	\$ 34,545	\$(18,725)	\$ 15,820	\$ (2,815,428)	\$	21,003	\$6,737,228

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

## CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share amounts)

	CCIC Stockholders' Equity										
	4.50% Mandatory Convertible Preferred Accumulated Other Comprehensi Common Stock Stock (Loss) ("AOCI")  Favoire										
	Shares	(\$.01 Par)	Shares	(\$.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2014	333,856,632	\$ 3,339	9,775,000	\$ 98	\$9,512,396	\$ 34,545	\$ (18,725)	\$ 15,820	\$ (2,815,428)	\$ 21,003	\$6,737,228
Stock-based compensation related activity, net of forfeitures	251,554	2			65,838	_		_	_	_	65,840
Purchases and retiremen of capital stock	t (336,526)	(3)			(29,654)	_	_	_	_	_	(29,657)
Other comprehensive income (loss) <sup>(a)</sup>	_	_			_	(38,943)	18,725	(20,218)	_	(872)	(21,090)
Disposition of CCAL	_	_			_	_	_	_	_	(23,474)	(23,474)
Common stock dividends/distribution	s —	_	_	_	_	_	_	_	(1,119,973)	_	(1,119,973)
Preferred stock dividends	_	_		- –	_	_	_	_	(43,988)	_	(43,988)
Net income (loss)	_	_			_	_	_	_	1,520,992	3,343	1,524,335
Balance, December 31, 2015	333,771,660	\$ 3,338	9,775,000	\$ 98	\$9,548,580	\$ (4,398)	\$	\$ (4,398)	\$ (2,458,397)	s —	\$7,089,221

<sup>(</sup>a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

#### **EXHIBIT F**

**Formation Documents of Crown Fiber** 

## STATE OF NEW YORK

## **DEPARTMENT OF STATE**

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on May 16, 2018.

Brendan Fitzgerald

**Executive Deputy Secretary of State** 

CERTIFICATE OF AMENDMENT

OF

ARTICLES OF ORGANIZATION

OF

LIGHTOWER FIBER NETWORKS II, LLC

Under Section 211 of the Limited Liability Company Law

FIRST: The name of the limited liability company is: Lightower Fiber Networks II, LLC

If the name of the limited liability company has been changed, the name under which it was organized: Con Edison Communications, LLC.

SECOND: The date of the filing of the articles of organization is: December 24, 2001.

THIRD: The amendment effected by this certificate of amendment is as follows:

Paragraph 1 of the Articles of Organization relating to the name of the limited liability company is hereby amended as follows FIRST: The name of the limited liability company is Crown Castle Fiber LLC.

Executed this 16thday of May, 2018 by:

Kenneth J. Simon

Authorized Person

ALBANY, NY 12231-0001

#### CERTIFICATE OF RESERVATION

ENTITY NAME: CROWN CASTLE FIBER LLC

DOCUMENT TYPE: RESERVATION FOR NAME CHANGE (DOM LLC)

FILED: 04/20/2018 DURATION: 06/20/2018 CASH#: 180420000512 FILM #:180420000471

FILER:

LIGHTOWER FIBER NETWORKS II, LLC C/O LYNN HOWELL 1220 AUGUSTA DR STE 600 HOUSTON, TX 77057-6801

ADDRESS FOR PROCESS:

REGISTERED AGENT:

\*\* SUBMIT RECEIPT WHEN FILING CERTIFICATE \*\*

APPLICANT NAME : LYNN HOWELL

SERVICE	COMPAN	Y: C :	r corp	ORATION	SYSTEM	- 07		SERVICE	CODE: 07
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10937967SD DOS-1025 (04/2007)

CERTIFICATE OF AMENDMENT

OF

ARTICLES OF ORGANIZATION

OF

LIGHTOWER FIBER NETWORKS II, LLC

Under Section 211 of the Limited Liability Company Law

Filers name and mailing address:

Lynn Howell

Crown Castle

1220 Augusta Drive, Suite 600

Houston, TX 77057

STATE OF NEW YORK DEPARTMENT OF STATE

FILED MAY 16 2018

TAX S.

DRAWDOWN . Cst Ref: 10975593JC

2018 HAY 16 AM 11:52

### EXHIBIT G

Certificate of Authority to Transact Business of Crown Fiber

#### KRIS W. KOBACH Secretary of State



Memorial Hall, 1st Floor 120 S.W. 10th Avenue Topeka, KS 66612-1594 (785) 296-4564

May 31, 2018

DENISE ROOKSTOOL THE CORPORATION COMPANY, INC.

CROWN CASTLE FIBER LLC

(USE IN ALL CORRESPONDENCE WITH OUR OFFICE) ID. # 5204342

Enclosed is certified copy of the foreign limited liability company application for registration in the state of Kansas. Your foreign limited liability company's business entity identification number is at the top of this page. This business entity identification number should be used in all correspondence with our office.

Every foreign limited liability company must file an annual report with our office and pay a filing fee. The annual report and fee are due together on the 15th day of the fourth month following the tax closing month. (For example, if the tax closing month is December, the due date is April 15 of the following year). The annual report may be filed as early as January 1. An annual report is not required if the company has not been incorporated for six months prior to its first tax year end. If the company operates on a tax year end other than the calendar year, you must notify our office in writing prior to December 31.

The annual report may be filed electronically at www.sos.ks.gov or you may obtain a paper form from the Web site.

PLEASE NOTE: For information regarding taxes, contact the Kansas Department of Revenue at (785) 368-8222 or www.ksrevenue.org.

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**Business Services: (785) 296-4564** Web site: www.sos.ks.gov Elections: (785) 296-4561 Fax: (785) 296-4570 Fax: (785) 291-3051

E-mail: kssos@sos.ks.gov

7 520-434-7

KANSAB SECRETARY OF STATE Application for Registration of Foreign Covered Entity

Memorial Hall, 1st Floor 120 S.W. 10th Avenue Topeka, KS 66612-1594

(785) 298-4564 kssos@ks.gov www.sos.ks.gov

Return file-stamped document to (name and address):

3598 01 051 010 \$165.00 3	FILED BY KS SOS 05-31-2018 02:31:36 PM FILE#: 5204342
0518	9486

All information on the application for registration must be complete and accompanied by the correct filing fee or the document will not be accepted for filing. A certificate of existence or good standing from the home state must accompany the application. Choose type of covered ☐ Corporation for profit ☐ Series limited liability company entity: (fee \$250) 51-33 (fee \$115) 51-03 (Statement 10a applies) ☐ Corporation not for profit Limited partnership (fee \$115) 51-17 (fee \$165) 51-08 ∠ Limited liability company ■ Limited liability partnership (tee \$165) 51-10 (fee \$165) 51-18 (Statement 10b applies) 1. Name of covered entity: Crown Castle Fiber LLC (17-7931(a)) 2. State or foreign country New York of origin: (17-7831(b)) · Day 3. Date of formation in home state: 12 2001 24 (17-7931(c))

4. Include a statement (certificate of good standing/existence\*) issued within 90 days of the application by the proper officer of the jurisdiction where such foreign entity is organized (usually the Secretary of State or comparable agency) that the entity exists in good standing under the laws of the jurisdiction of its organization. (17-72016)

: Year

2018

Day

. 01

1/2 K.S.A. 17-7931 Rev. 11/17/17 to

5. Date the covered entity

began doing business

in Kansas if different than the filing date:

Please continue to next page.

See FA-I #5 for additional fillings and fees that

may be due.

(17-793100)

Click here to see each state/jurisdiction's certificate and leaving agency.

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6. Name of resident agent and address of registered office in Kansas: (17-7631(1)) Must be a Kansas street address. A P.O. Box is unacceptable.	Name The Corporation Company, Inc. Street Address 112 SW 7th Street, Suite 3C City Topeka	State KS	zzp 66603
7. Fiscal year end:	12/31		
8. Full nature and character of business to be conducted in Kansas:	wireless infrastructure		

- 9. The foreign covered entity hereby consents, without power of revocation, that actions may be commenced against it in the proper court of any county in the state of Kansas; and the foreign covered entity stipulates and agrees that such service shall be taken and held in all courts to be valid and binding as if due service had been made upon the authorized persons of the foreign covered entity. (17-721(g))
- 10a. This statement applies to foreign series limited liability companies only, and applies only if the series limited liability company is chosen as type of covered entity.

The operating agreement for this LLC provides for the establishment of one or more series. When the company has filed a certificate of designation for each series, which is to have limited liability, the debts, liabilities, and obligations incurred, contracted for, or otherwise existing with respect to a particular series of the limited liability company are enforceable against the assets of such series only, and not against the assets of the limited liability company generally or any other series thereof, and none of the debts, liabilities, obligations, and expenses incurred, contracted for, or otherwise existing with respect to the limited liability company generally or any other series thereof shall be enforceable against the assets of such a series. (17-74,1400)

10b. This statement applies to foreign limited liability partnerships only, and applies only if the foreign limited liability partnership is chosen as type of covered entity.

The above-named partnership elects to be a foreign limited liability partnership. (869-1001(6)(3))

11. I declare under penalty of perjury pure	rsuant to the laws of the state of Kansas that the foregoing is true and	
COFFECT, 197-1709)  Signature of editionity of Partson (17-7837)	Name of Signer (Printed or Typed)  Lynn Howell, Asst. Sec. of Member	

# State of New York Department of State State

I hereby certify, that CON EDISON COMMUNICATIONS, LLC a NEW YORK Limited Liability Company filed Articles of Organization pursuant to the Limited Liability Company Law on 12/24/2001, and that the Limited Liability Company is existing so far as shown by the records of the Department.

A Certificate of Amendment CON EDISON COMMUNICATIONS, LLC, changing its name to RCN NEW YORK COMMUNICATIONS, LLC, was filed 03/17/2006.

A Certificate of Amendment RCN NEW YORK CCMMUNICATIONS, LLC, changing its name to SIDERA NETWORKS, LLC, was filed 11/17/2010.

A Certificate of Amendment SIDERA NETWORKS, LLC, changing its name to LIGHTOWER FIBER NETWORKS II, LLC, was filed 09/25/2014.

A Certificate of Amendment LIGHTOWER FIBER NETWORKS II, LLC, changing its name to CROWN CASTLE FIBER LLC, was filed 05/16/2018.



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Witness my hand and the official seal of the Department of State at the City of Albany, this 29th day of May two thousand and eighteen.

Brendan W. Fitzgerald

**Executive Deputy Secretary of State** 

2018053C0276 \* EZ



I hereby certify this to be a true and correct copy of the original on file. Certified on this date:

KRIS W. KOBACH ALL TO Secretary of State

#### **EXHIBIT H**

#### Telecommunications Carrier Code of Conduct Kansas Corporation Commission

As a provider of telecommunications services in the state of Kansas, Applicant, by and through its undersigned officer, commits to comply with the following:

• If applying for certification to provide local telecommunications service, provide:

Access to 911 and E911 services;
White page directory listings;
Access to telephone relay services;
Access to directory assistance;
Access to operator services;
Equal access to interLATA long distance carriers;
Free blocking of 900- and 700-type services
Interconnection on a nondiscriminatory basis with other local exchange carriers

- If requesting Eligible Telecommunications Carrier (ETC) designation, provide all applicable federal Lifeline discounts.
- Follow all applicable Commission rules and regulations.
- Maintain required registration with the Office of the Kansas Secretary of State. To contact the Kansas Secretary of State: Memorial Hall, First Floor, 120 SW 10 Ave., Topeka, KS 66612-1594 (785) 296-4564 or www.kssos.org.
- File Annual Interrogatory Form in accordance with the Commission's Order in Docket 13-GIMT-736-GIT dated December 3, 2013.
- Pay all assessments due to the Commission and/or the Citizen's Utilities Ratepayer Board (CURB) pursuant to K.S.A. 66-1501, 66-1502, 66-1503, and 66-1504.
- File reports and pay assessments to the Kansas Universal Service Fund (KUSF) as set forth in K.S.A. 66-2008(a) and the Commission's December 27, 1996 Order in Docket No. 94-GIMT-478-GIT. KUSF instructions and remittance forms may be obtained online at www.gvnw.com/usf/kansas/index.htm.
- A competitive local exchange carrier wishing to discontinue service shall notify customers and the Commission in accordance with Order No. 7 in the Commission's Docket No. 01-GIMT-649-GIT. An inter-exchange carrier providing service in Kansas wishing to discontinue service shall notify customers in accordance with FCC regulations.
- Promptly notify the Commission of any change of address and contact information.

- Treat each customer equally to all other similarly situated customers, free of prejudice or disadvantage.
- Respect customers' right to select different telecommunications services and vendors.
- Administer procedures to prevent deceptive and unfair marketing practices aimed at potential or existing customers.
- Protect customers' right to privacy, by safeguarding records and personal information against unauthorized use.
- Respond to consumer complaints or inquiries submitted by Commission Staff thoroughly and quickly.

Crown Castle Fiber LLC

me and

Neil Dickson

Vice President – Corporate and Commercial Transactions

# COMMONWEALTH OF PENNSYLVANIA COUNTY OF WASHINGTON

#### OATH

Neil Dickson, being duly sworn, deposes and says that he is the Vice President- Corporate and Commercial Transactions of Crown Castle Fiber LLC; and that the facts set forth in the foregoing application have been prepared under his direction, from the original books, papers and records of said company, that he examined same, and declares same to be true and correct to the best of his/her knowledge and belief. Further, that applicant has full knowledge of the Kansas Corporation Commission's jurisdiction affecting interexchange providers and will comply with the applicable requirements of this Commission.

Vice President – Corporate and Commercial Transactions

Sworn and subscribed before me this 7% day of Aucust, 2018.

Posa M Morrison Notary Public

ssion expires May 11, 2020.

Commonwealth of Pennsylvania - Notary Seal Rosa M. Morrison, Notary Public Washington County My commission expires May 11, 2020 Commission number 1207279

Member, Pennsylvania Association of Notaries