# BEFORE THE STATE CORPORATION COMMISSION OF THE STATE OF KANSAS

IN THE MATTER OF THE APPLICATION	
OF SOUTHERN PIONEER ELECTRIC	j
COMPANY FOR APPROVAL TO MAKE	KCC DOCKET NO. 25-SPEE-353-TAR
CERTAIN CHANGES TO ITS RULES	j
AND REGULATIONS TARIFF	j

# TESTIMONY IN SUPPORT OF SETTLEMENT AGREEMENT

PATRICK ORR

ON BEHALF OF

THE CITIZENS' UTILITY RATEPAYER BOARD

## 1 I. <u>STATEMENT OF QUALIFICATIONS</u>

- 2 Q. Please state your name, employer, and business address.
- 3 A. My name is Patrick N. Orr. I am employed by the Kansas Citizens' Utility Ratepayer Board
- 4 ("CURB") as a Regulatory Analyst. My business address is 1500 SW Arrowhead Road,
- 5 Topeka, Kansas 66604.

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7 Q. Have you previously testified in this docket?

- 8 A. Yes, I filed Direct Testimony in this docket on June 27, 2025, on behalf of CURB. A
- 9 summary of my qualifications can be found in that testimony.

## 10 II. PURPOSE OF TESTIMONY

- 11 Q. What is the purpose of your testimony?
- 12 A. My testimony provides support for the *Unanimous Settlement Agreement* ("Agreement")
- filed in this docket on August 8, 2025, regarding the Application for tariff changes by
- Southern Pioneer Electric Company ("Southern Pioneer" or "Company"). My testimony
- provides the reasons CURB recommends approval of this agreement.
- Q. Please provide a brief overview of the Company's initial proposal.
- A. On March 14, 2025, the Company filed an Application with the Commission requesting
- approval of certain revisions to its Rules and Regulations ("R&R") to update and
- modernize them to conform with those of Pioneer Electric Cooperative ("Pioneer")
- (Southern Pioneer is a wholly owned subsidiary of Pioneer). The updates would bring the

Company's R&R in line with its current rate structure as most recently amended in Docket No. 25-SPEE-395-RTS. Finally, the proposed changes would further improve the R&R and how they govern the relationship between the Company and its customers.<sup>1</sup>

## Q. Please summarize CURB's filed position ahead of settlement discussions.

- 6 A. CURB responded to three main categories highlighted in Company witness Chantry Scott's
  7 testimony: 1) security deposits, 2) credit card payment policies, and 3) modifications to
  8 collection and disconnection notifications.
  - 1. The Company requested it be allowed to require a security deposit from non-residential customers, including those customers in the Industrial and Sub-Transmission ("STR") classes. CURB concurred with the Company concerning the proposed changes to security deposits in order to require security deposits for large customers whose nonpayment would create a risk of substantial harm to the Company's financial standing.<sup>2</sup>
  - 2. The Company proposed limiting credit card payment options to only residential customers and those customers receiving single-phase service. The Company would require large customers to utilize other payment methods, particularly direct withdrawal and other payment methods without fees. CURB stated that residential and single-phase customers are unlikely to incur significant transaction fees per billing cycle

<sup>1.</sup> Southern Pioneer Electric Application, Docket No. 25-SPEE-353-TAR, dated March 14, 2025, p. 2.

<sup>2.</sup> Direct Testimony of Patrick Orr, on Behalf of CURB, Docket 25-SPEE-353-TAR, dated June 27, 2025, p. 8.

which are then socialized across all rate classes.<sup>3</sup>

3. The Company proposed modifications to its collection and disconnection notification procedures for Advanced Metering Infrastructure ("AMI") customers by removing the provisions directing the Company to contact customers whose accounts are in arrears at the 5-7 day range and at 1 day prior to disconnection.<sup>4</sup>

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## Q. Have the parties reached a settlement on these matters?

A. Yes, the Agreement was filed on August 8, 2025.

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## 10 Q. Who are the signatory parties to the settlement?

11 A. The signatory parties are: Southern Pioneer, the technical staff of the Commission ("Staff"), and CURB.

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- Q. Please provide an outline of the Agreement's key provisions, relevant to CURB's interests.
- 16 A. In regards to CURB's interests, the Agreement would allow the Company to:
- require security deposits for non-residential customers;
- limit credit card payments to only residential and customers receiving single-phase
   service; and
- continue the current disconnection notices and procedures used by the Company.

<sup>3.</sup> Id, p. 12.

<sup>4.</sup> Id, p. 17.

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# Q. Is the Agreement a unanimous settlement agreement

- 2 A. Yes, the Agreement meets the criteria for a unanimous settlement agreement as defined in K.A.R. 82-1-230a(2).<sup>5</sup>
  - Q. What criteria does the Commission generally consider when reviewing unanimous settlement agreements?
- A. The Commission may accept a unanimous settlement agreement if the following three criteria are met: 1) the agreement is supported by substantial competent evidence; 2) the agreement will result in just and reasonable rates; and 3) the results of the agreement are in the public interest.<sup>6</sup>

# Q. Is the Agreement supported by substantial competent evidence in the record?

13 A. Yes, I believe the Agreement is supported by substantial competent evidence. The evidence
14 provided in the Application, pre-filed expert witness testimony that was informed by
15 discovery requests issued by the Parties, and the revised tariff attached to the Agreement
16 would be sufficient for the Commission to rely upon when making a final determination in
17 this docket. CURB and Staff provide analyses regarding the Company's initial proposal
18 and whether such changes should be approved. The final modifications to the Company's

<sup>5. &</sup>quot;Unanimous settlement agreement" means an agreement that is entered into by all parties to the proceeding or an agreement that is not opposed by any party that did not enter into the agreement.

<sup>6.</sup> In Docket No. 08-ATMG-280-RTS, the Commission developed a five-factor test for review of non-unanimous settlement agreements. More recent Commission Orders have used a three-factor test for review of unanimous settlement agreements (e.g., Order Approving Unanimous Settlement Agreement, ¶17–18, Docket No. 21-BHCG-418-RTS [Dec. 30, 2021]).

tariffs contained in the Agreement, which includes a number of rejections of certain changes, are based on the respective positions of the parties. As discussed below and likely in Staff's supporting testimony, there are several policy considerations discussed in direct testimony that support the final terms. Therefore, the record contains sufficient information from which the Commission can render an Order approving the Agreement.

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## Q. Will the Agreement result in just and reasonable rates or charges?

Yes. Although the Agreement does not directly set rates, it does affect the costs incurred by the Company to serve customers. The Agreement provides benefits to residential and single-phase customers by reducing costs incurred to process payments from large customers. By limiting credit card usage to only residential and single-phase customers, the Company will reduce the amount of transaction fees recovered through its Formula Based Rates ("FBR") as seen recently in Docket No. 25-SPEE-395-RTS.

Further, collecting security deposits from non-residential customers will reduce the financial risk to the Company if one or more large customers face bankruptcy or otherwise fail to pay their bills. The settlement provisions regarding deposit requirements are intended to provide adequate assurances that remaining customers will not be adversely affected by non-payments from larger accounts, such as through the socialization of those uncollected costs. The changes made in Index No. R3 would require the Company to collect a deposit for new, non-residential customers and service, including Industrial and STR service, and non-residential customers who have been subject to bankruptcy or

insolvency proceedings. Excluding residential and single-phase customers from the security deposit requirements is reasonable because, on an individual basis, these customers represent a much smaller risk to the system in the event of insolvency compared to larger customers. Further, R3 Sheet 3 adds provisions to allow the Company to require a deposit for existing customers taking service under the General Service Large, Industrial Service, and Sub-Transmission and Transmission Level tariffs. This will mitigate the impact on rates in the event of substantial nonpayment amounts that would need to be recovered from all ratepayers.

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## Q. Is the Agreement in the public interest?

Yes, the Agreement is in the public interest. The Agreement reinforces the Company's financial stability because it will be able to require non-residential customers pay security deposits to draw upon if the customer fails to pay bills. If one or more of these customers become bankrupt, the Company will have financial reserves on hand to mitigate any financial loss incurred. This is especially important due to the unique financial structure that the Company operates under and inability to raise capital via equity. The changes agreed to in the Agreement tailor these new deposit requirements to apply to larger, non-residential customers and service. Further, the Company's initial proposal to modify its discretion to require new deposits for existing customers has been withdrawn. Under that proposal, the Company would have been able to review a broader time frame for missed payments and disconnections, compared to the Biling Standards requirements. Preserving

the current standards for when to collect deposits from existing residential and single-phase customers avoids an overbearing approach to collecting comparatively smaller deposits from these customers. This is a fair and reasonable approach to addressing the financial and economic concerns highlighted by the Company in its direct testimony.

The Agreement furthers the public interest by maintaining current practices regarding collection and disconnection notices for customers. The Company agreed to continue prescribing the exact information required in written notices as found in Index No. R5 sheet 7. This serves the public interest by having consistent and clear information that must be included with each written disconnection notice. Customers benefit by having more details in written materials as a reference when communicating with the Company. In turn, the Company has a defined checklist to ensure fairness and uniformity with its customer communications and enhance customer knowledge and awareness to avoid disconnections.

In addition, the Agreement modifies Index No. R4 and R5 to specify that the Company will notify customers through the customer's preferred communication method in recognition of options available to customers today. This change provides additional transparency into the Company's procedures that customers can expect in such situations, prompting customers to inform the utility about their preferred methods. The Agreement also rolls back the removal of additional notice requirements, maintaining the current pace of contact attempts before disconnection. CURB believes that customers who are in a default position should receive more, not fewer, points of contact reminding them of the

pending disconnection, thereby affording them every opportunity to pay past due amounts and remain connected to electricity and avoid additional fees. The Commission addressed procedures for on-premises collection attempts required by the Billing Standards for AMI customers in Docket No. 15-GIMX-344-GIV. The Commission granted waivers from the requirement to make on-premise collection attempts in exchange for additional attempts to contact customers prior to disconnection. During the period of April 1 through October 31, utilities are required to contact AMI customers at specified intervals of ten days, five to seven, two days and one day prior to disconnection.<sup>7</sup> I believe that the Agreement and proposed tariff changes are in the public interest because the Company will continue to provide consistent, clear information to its customers.

# Q. Does this conclude your testimony?

13 A. Yes, it does.

<sup>7.</sup> Order on Knock and Collect Pilot Program, Docket No. 15-GIMX-344-GIV, dated February 4, 2021, pgs. 2-3.

## **VERIFICATION**

STATE OF KANSAS	)	
	)	
COUNTY OF SHAWNEE	)	ss:

I, Patrick Orr, of lawful age and being first duly sworn upon my oath, state that I am a Regulatory Analyst for the Citizens' Utility Ratepayer Board; that I have read and am familiar with the above and foregoing document and attest that the statements therein are true and correct to the best of my knowledge, information, and belief.

Patrick Orr

SUBSCRIBED AND SWORN to before me this 14th day of August, 2025.

DELLA J. SMITH

Notary Public - State of Kansas
My Appt. Expires January 26, 2029

Notary Public J

My Commission expires: 01-26-2029.

#### CERTIFICATE OF SERVICE

#### 25-SPEE-353-TAR

I, the undersigned, hereby certify that a true and correct copy of the above and foregoing document was served by electronic service on this 18<sup>th</sup> day of August, 2025, to the following:

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